

Internet Security Principles For ASP's

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> With special credit to: Patrick Botz IBM Rochester

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Asia is Growing

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T Asia's B2B revenues increasing

2000 \$8 billion 2001 \$50 billion 2005 \$350 billion

ï Web-based payment system required

"Having the ability to close the loop on payments is what's going to distinguish those market places that succeed from those that fall by the wayside"

Peter Hohenstein, Bank of America

ï The challenge is trust

- · Internet payment infrastructure
- International certificate standards
- Legal acceptance of electronic signatures

Internet Security Threat



Explosive growth of the Internet

- \$1.3T market forecast in 2003
- Estimated \$50B in 1998
- Revised from \$32B mid-1998 estimate

(IDC - March 99)

Serious Breaches Occurring

- 500 firms surveyed
- 32% sought help from law enforcement
- Up 17% from last year

(Computer Security Institute - March 99)

Financial losses

- \$124 million from all security breaches
- Down from \$137 million in 1997
- Losses from financial fraud and theft of data up sharply
- Estimated real losses in \$10s of billions

(Computer Security Institute - March 99)

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Makes the • Desirable pla • Attractive pla

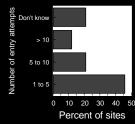
No/Unknown- 36

Makes the Internet...

- Desirable place to do business
- Attractive place to steal from business

Percent whose computer systems had unauthorized use within the year.

Yes - 64%



... and not just once.

(Computer Security Institute - March 98)

Agenda



Evaluating an ASP Importance to Clients

Reliability of Acces

Quality of Support

Price

Consulting Service

ASP ties to ISV

Apps from Multiple

Proximity to Site

Security Measures

Source: IDC 2000

Reliability

Application Availability Security

ISP Security

Host Security

Network Security

Application Security

The Role of a Firewall

The "Industrial Strength" ASP



How do we make an ASP a <u>reliable</u> place to do business?

Systems reliability
Applications availability

... a <u>safe</u> place to do business?
Confidentiality/privacy
Authentication
Integrity
Non-repudiation

Authorization

• "Does this person have access to this data or application?"

■ Privacy

 "Is any personal information I give out being compromised?"

Authenticity

• "Is this person who he says he is?"

■ Integrity of Information

 "Am I confident that the data I receive and send is not being tampered with?"

■ Non-repudiation

 "How can I ensure the data was received, signed for, and time stamped? Will it stand up in court?"

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Why is Reliability So Important?



Bottom impact of downtime is \$'s

Total Cost - Year 1 \$5.15M

	Case A	<u>Case B</u>
HW	\$ 1.1M	\$ 1.1M
SW	1.0	1.0
Services	2.0	2.0
Availability		
99.98 (105 mins)	1.05	NA
99.999 (5.2 mins)	<u>NA</u>	<u>0.05</u>

Cost per minute of down time is \$13K for ERP and \$10K for e-commerce Source: Standish Group Study

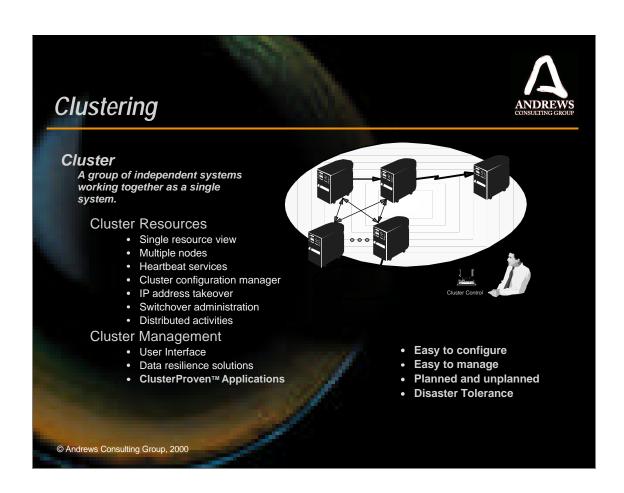
99.98 vs 99.999 yields **\$1.0 Million**dollars in <u>annual</u>
savings from downtime alone

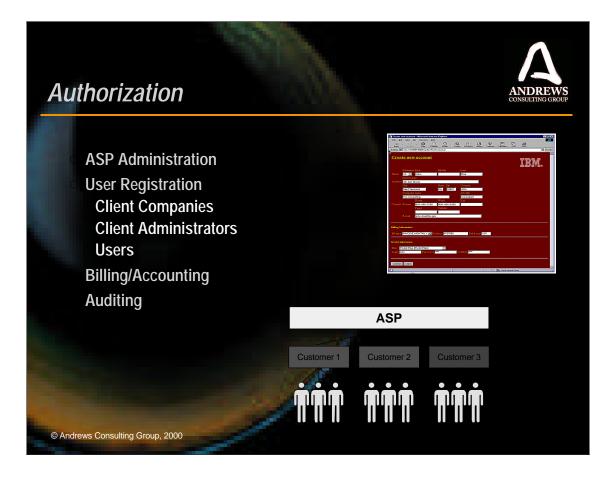
Ebay 2Q99 To Take Hit From Outage SAN JOSE, Calif. (Reuters) - Online auction house eBay Inc. said second quarter revenues will be about \$3 million to \$5 million lower on the fallout from a nearly 22 hour outage on its Internet site Friday... 6/14/99

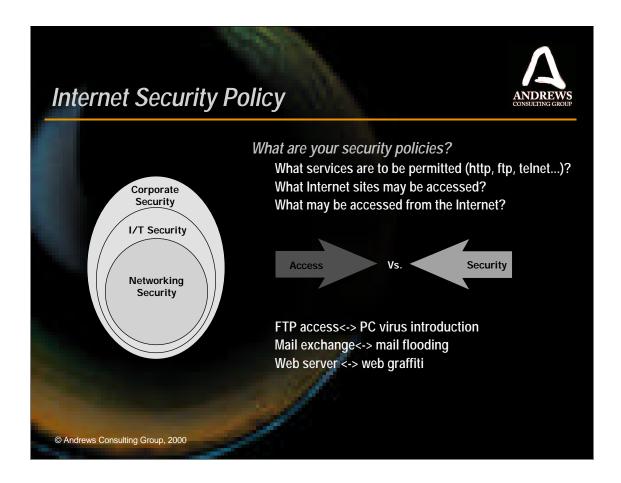
\$ 4.15M

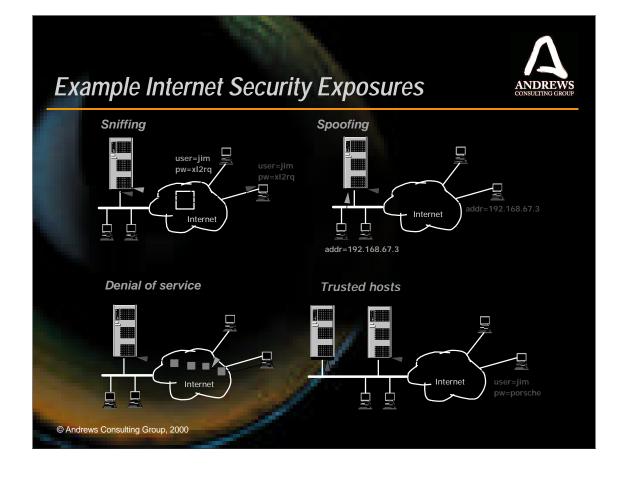
Resources to Protect There are many things that must be protected Public systems Private systems Network Data Transactions Reputation

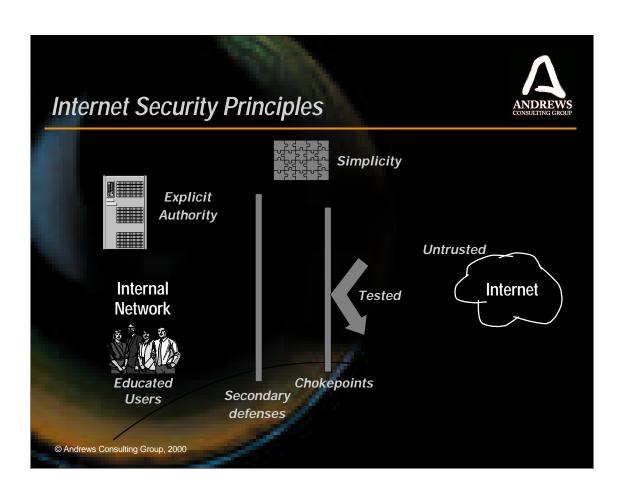


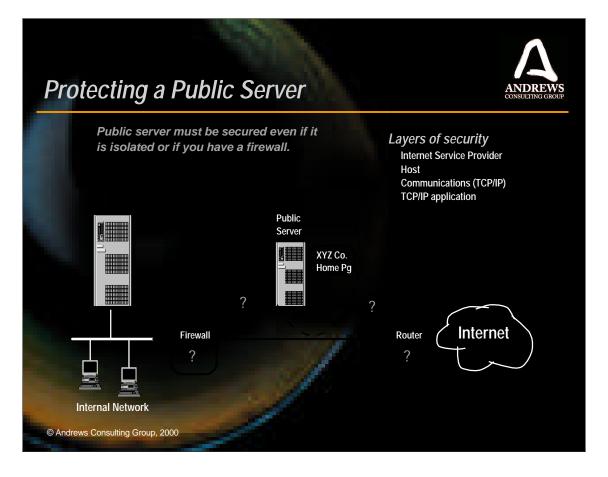


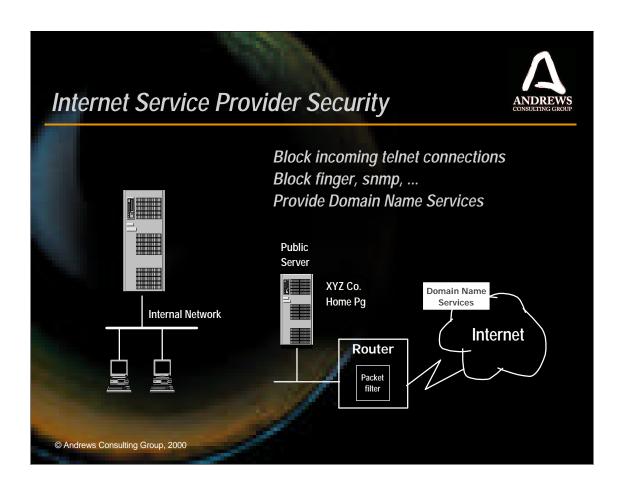


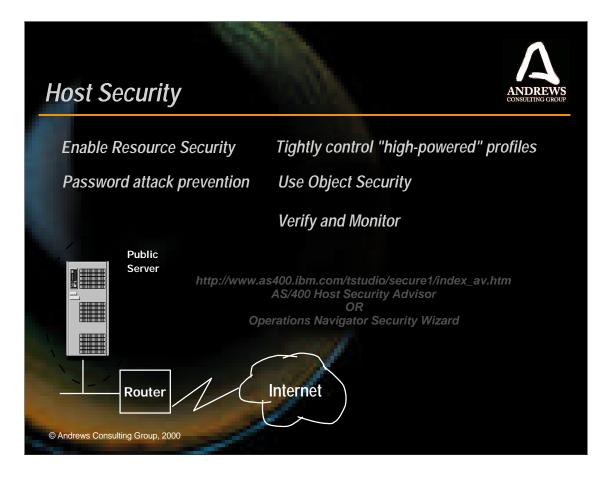


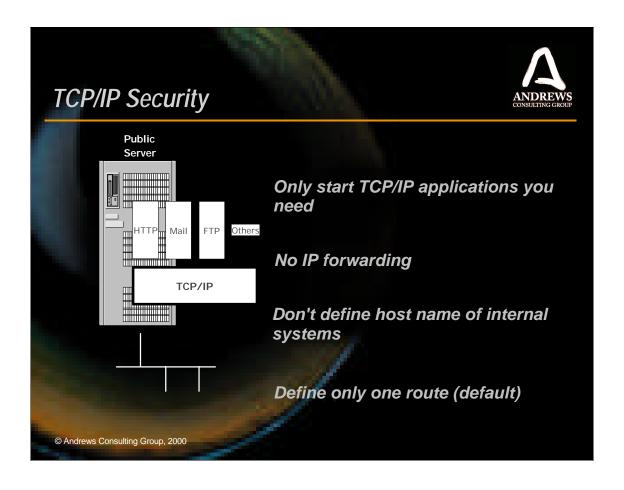


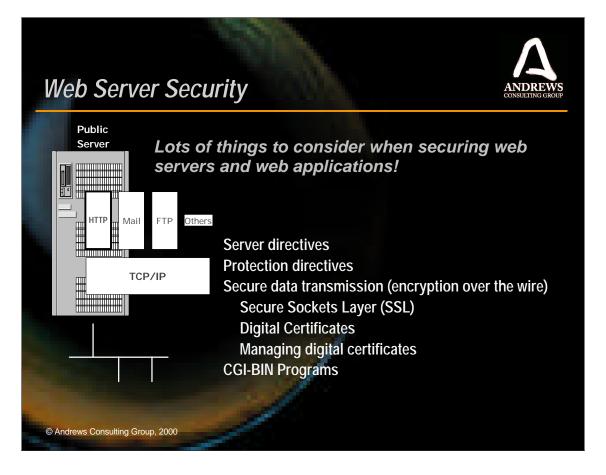


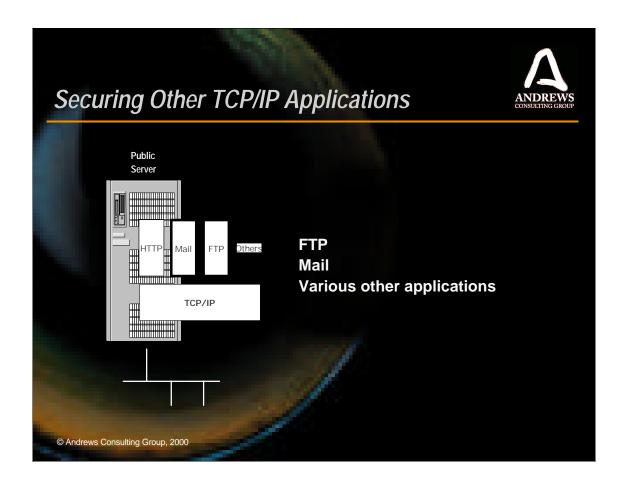


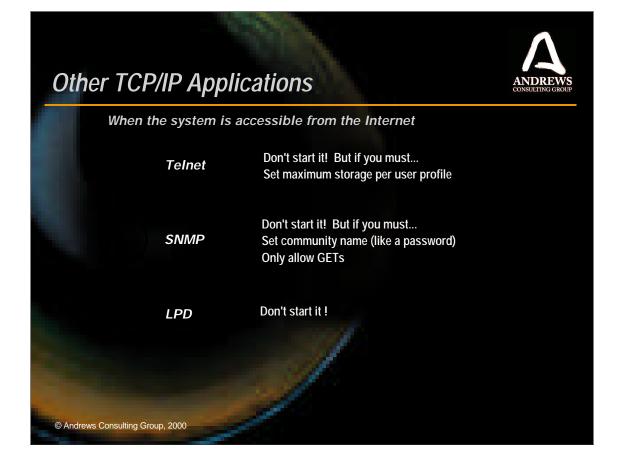










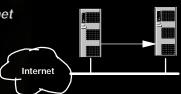


Preventing Hacker Written Applications

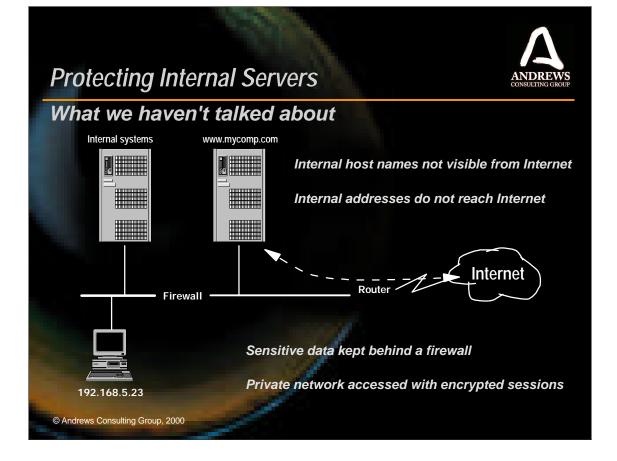


When the system is accessible from the Internet Don't allow trojan-horse applications to be installed Don't allow your system to be used to attack others

- Don't install compilers
- Restrict usage of TCP/IP communications



TCP/IP port restrictions can limit usage of well known ports



Internet Security Summary



- The Internet can be a reasonably safe place to do business
 Caution is advised, poor planning or mistakes could be disastrous
 Cryptography plays a major role
 Internet security is still evolving
- The security features that make a good Internet Server
 Proven operating system integrity
 Excellent host level security
 Integrated communications security
 Secure HTTP serving

 Enter the

Enter the
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