





ORACLE"

and 18 other licensed

vendors

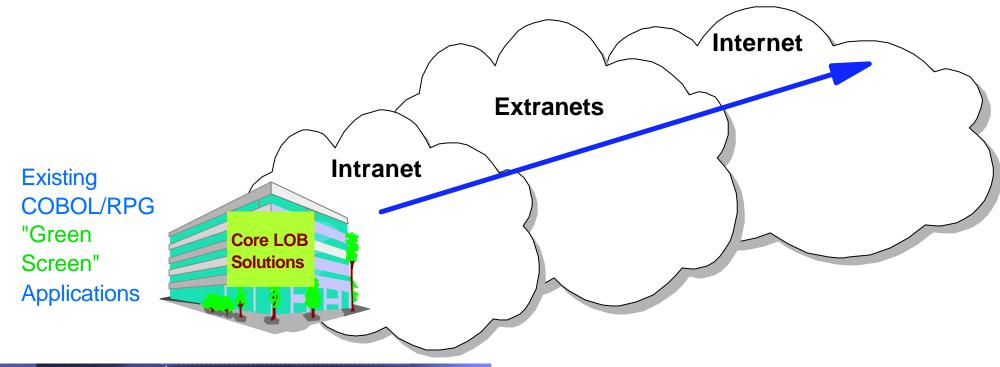


Category	<u>J2EE</u>	<u>.Net</u>
Deployment Platform	OS/400, zOS, AIX Intel, HP-UX, Solaris, Linux, etc.	Windows (locked into single vendor)
Open Standards	Standards based on J2EE	Proprietary
Track Record	Mature & Proven	Early Release
What customers get	Server consolidation & standards-based	Server proliferation & single vendor

<u>@server</u> <u>iSeries e-business Strategies</u>

<u>iSeries e-business Strategies</u>

- #1 Build new e-business applications
- #2 Extend existing applications to the Web
- #3 Buy new e-business applications from ISV's
- #4 Consolidate e-business workloads



New Applications - WebSphere Development Studio

WebSphere Development Studio for iSeries

- Combines Legacy and web development in one offering
 - Host & client tools
 - RPG, Cobol, C & C++
 - Java, HTML, XML, & Web Services
- WebSphere Development Studio Client (WDSC) is application development tool
- 1 copy of WDSC is shipped with WebSphere-Express for iSeries except in China!
 - WDSC not included in shipments to China due to law

IBM Server & Middleware Tools Partner Tools & Middleware WebSphere Studio WebSphere Studio Workbench

70,000 copies shipped since May 23, 2001!

Customer Benefits

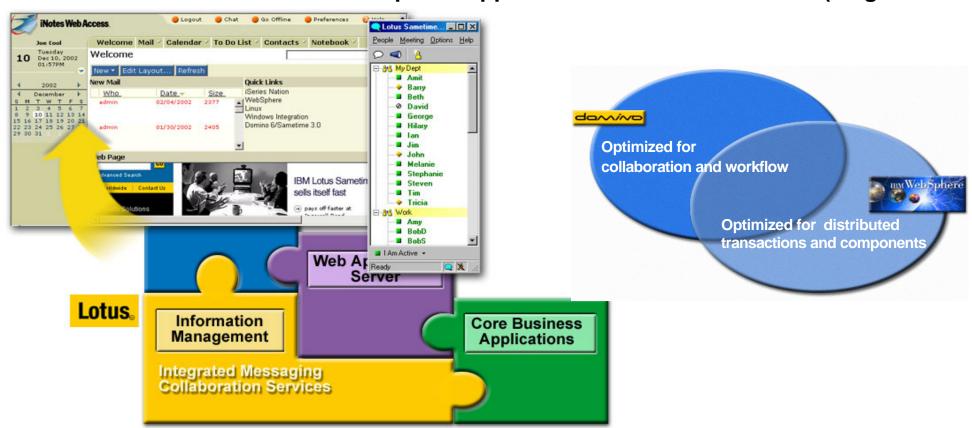
- Support existing application development as well as new web-development
- Integrate the key tools of e-business, Java, and web development
- Ability to "wrapper" RPG applications as web services!
- Modernize 5250 applications via WebFacing Tool



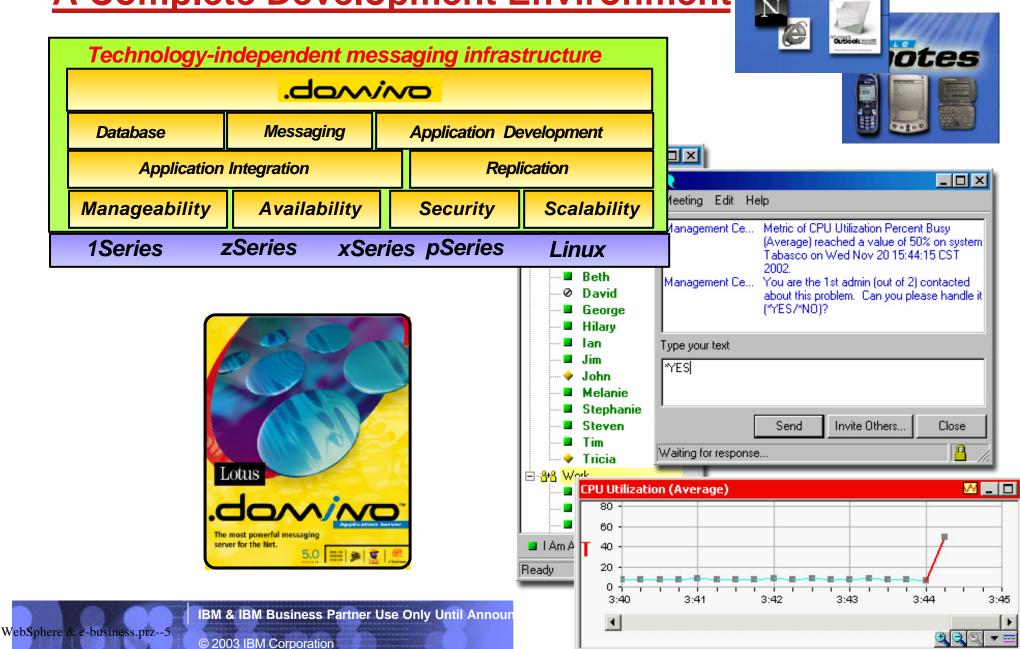
Domino & WebSphere

iSeries = Recognized as a leading enterprise Domino server

- "Out of box" functionality (mail, calendar & collaborative solutions)
- Ideal for companies with low/medium e-biz resources
- Excellent ISV applications available today
- Domino 6 now includes WebSphere Application Server Advanced V4 (single server)



A Complete Development Environment

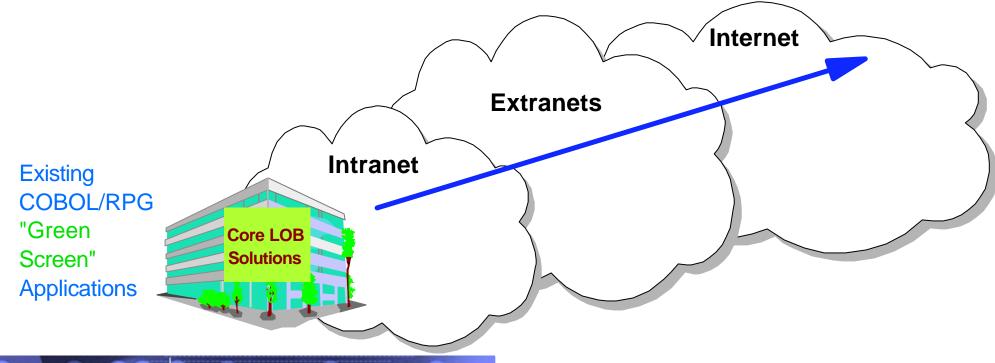


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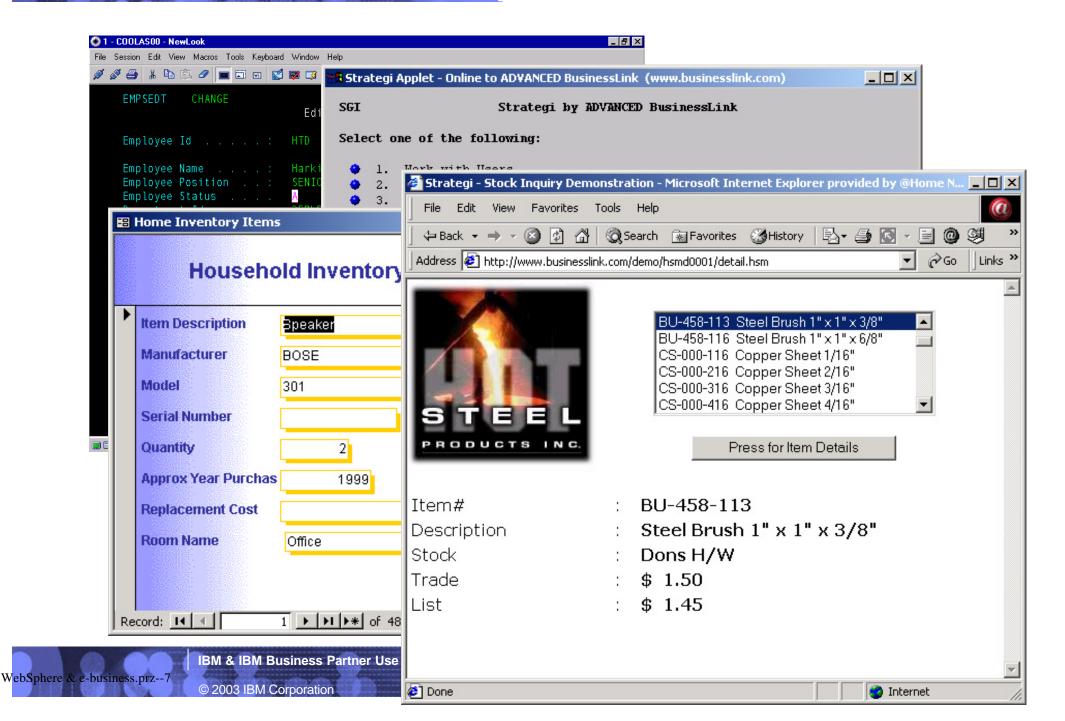
@server iSeries e-business Strategies

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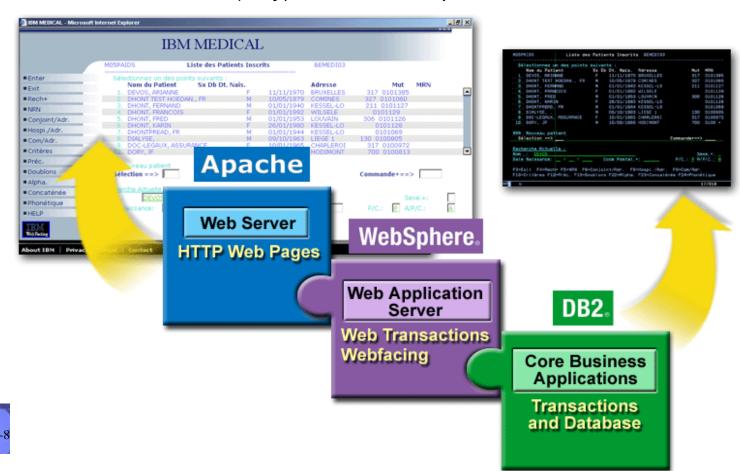
IBM @server "iSeries"

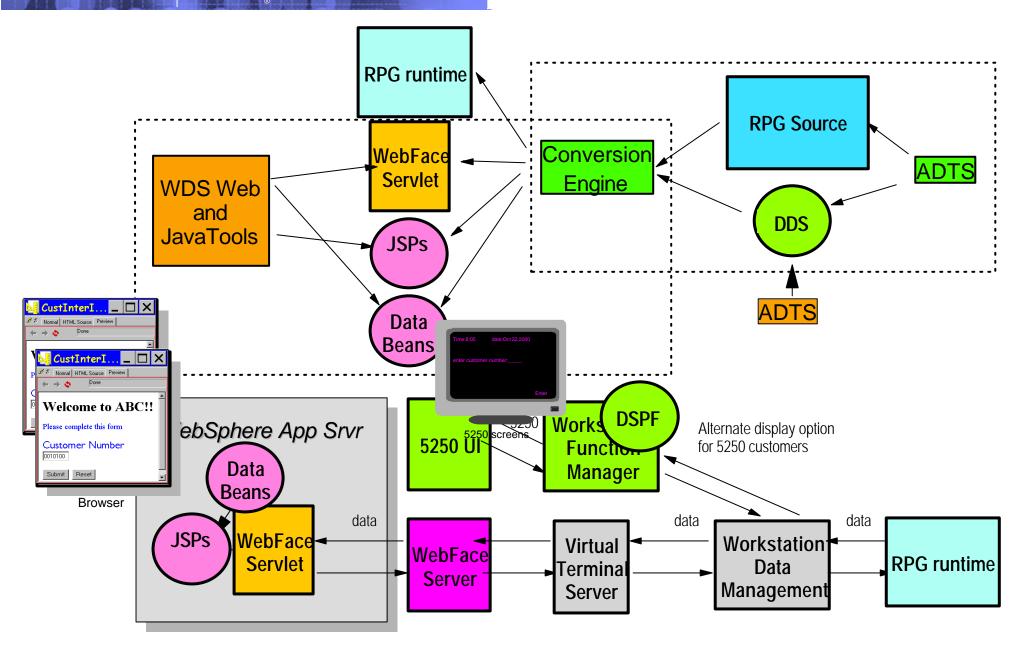


WebFacing Modernizes iSeries 5250 Applications

WebFacing Tool

- Part of WebSphere Development Studio for iSeries
- Supports 5250 and web interfaces
- Quickly convert RPG/5250 applications to Graphical User Interface (GUI)
- End-users access applications via browser
- New 2003 iSeries hardware (only) does NOT require 5250 OLTP workload!





V5R2 iSeries NavigatoriSeries Navigator

Extensive automation for workload management

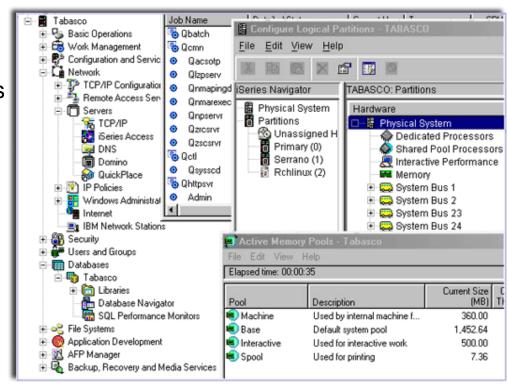
- New file and B2B transaction monitors
- Systems and storage management
- Backup and media policies
- Network management, including support for IPv6

IBM DB2 UDB transaction management

Switched disk cluster management

Linux dynamic partition management

Enterprise Identity Mapping security



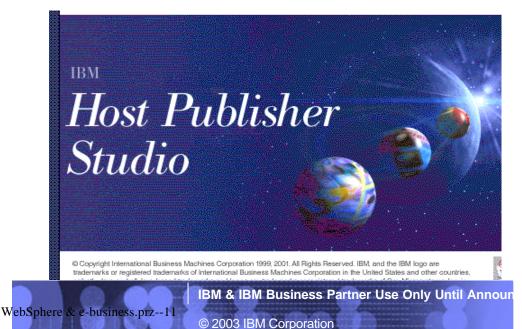
iSeries Access Family Includes Important Products



iSeries Access for the Web

- Administrator & end-user tool
- Screen for screen conversion
- Access iSeries resources via browser
- Use with WebFacing for system screens

The browser-based alternative...



WebSphere Host Publisher

- Programmer tool
- Modernize existing 5250 applications
- Combine multiple back-end applications (iSeries, zSeries, VAX, etc)
- Customize applications
 - Take 1,000 screens down to 200
- Supports WAS V3.5 & V4 (not WAS V5 or WebSphere - Express V5)

Modernize green screen applications...



Access for Water Supplying quality boats since 2002

Services

See boat details - 5250
See boat details - WebFacing
See boat details - Host Publisher
View available boats
Order a boat

Work with invoices
Check messages
Check system messages
Administrator tasks
Manage incoming items
Monitor jobs

This Week's Special



Beautifully maintained 28 foot 1978 Carver Santa Cruz for only \$23,900. Head and galley refurbished in 2001. Only 31 hours on completely rebuilt motor. Click here to see this boat cruising the seas.

Great Deals

For those bargain conscious among you, we have a large selection of new and slightly used boats for under \$75,000. Whether you are planning on sailing in your backyard pond or navigating the mighty Mississippi we can meet your wants, needs, or desires.

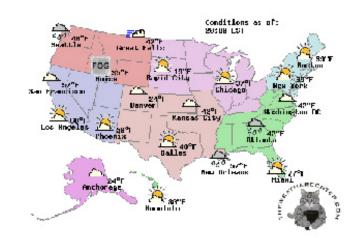
View our selection of modestly priced boats.

Site Support

Your comments are important to us. Please let us know if you have any questions or if we can help you in any way. Address your message to user BOATHELP. Send us a message

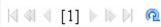
Weather Conditions

Is it a great day for boating? Check out today's forecast.



Publisher iSeries Information

Operations Navigator WebSphere Host Publisher iSeries Information DETWIDOLIVII TORGASEG TIOLO





WebSphere & e-business.prz-

IBM iSeries

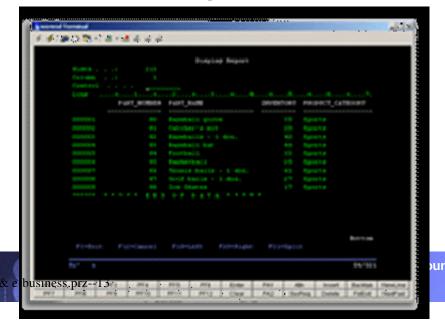
What is HATS?

Host Access Transformation Server

- A Web-to-host HTML emulator...
- Includes a rules-based transformation engine...
- Converts green screens to graphical user interfaces (GUIs)...
- Dynamic conversion....

HATS Limited Edition

- Likely to be included in iSeries Access bundle in 2nd Quarter 2003
 - Positioned as easier to use vs. WebSphere Host Publisher
- Customers can purchase full HATS server, if needed via PPA





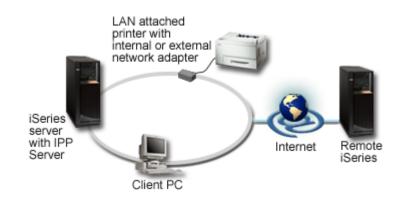
server i 3270/5250/VTxxx IBM | **Hybrid of Host Integration** Targeted to application level for plus Host Publisher **ADTS customers & ISVs** Rules based Requires app server but no Targeted for application **Dynamic** interactive (on new systems) extension for customers **Application Extension** For customers with AD tools moving on to new Java No dynamic reface development HATS ✓ No print Requires app server and **✓** 5250 only interactive ✓ No user licensing - Tier priced Access to selected screens **Integrates with WDS tools** 5250/3270/VTxxx Consolidate data sources izolt Priint **IBM** product **WebFacing** rensilei ✓ File transfer **IBM** support Tool Alternative to WDS Integration with Licensed separately or with **WebSphere solutions iSeries Access** Issues with education and support - find a partner Remember there are partner solutions as well Targeted to apps and ops Targeted to apps and ops for requiring heterogeneous Host iSeries Access customers solution CA/400 Requires app server and Integration **✓** Requires interactive but Webb interactive (for 5250 access) no app server (HOD) Access Dynamic reface AD tools not required √ 5250 only **Dynamic reface** Print, file transfer, msgs, other **Print** iSeries resources File transfer Customizable by end user 3270/5250/VTxxx Easy to install and use **Use Only Until Announ** Licensed per user WebSphere & e-business.prz--14

e-business Print on iSeries

- ✓ InfoPrint Server for iSeries
 - ✓ New PDF and e-mail capabilities
- ✓ InfoPrint Designer for iSeries
 - Enhanced graphical output design



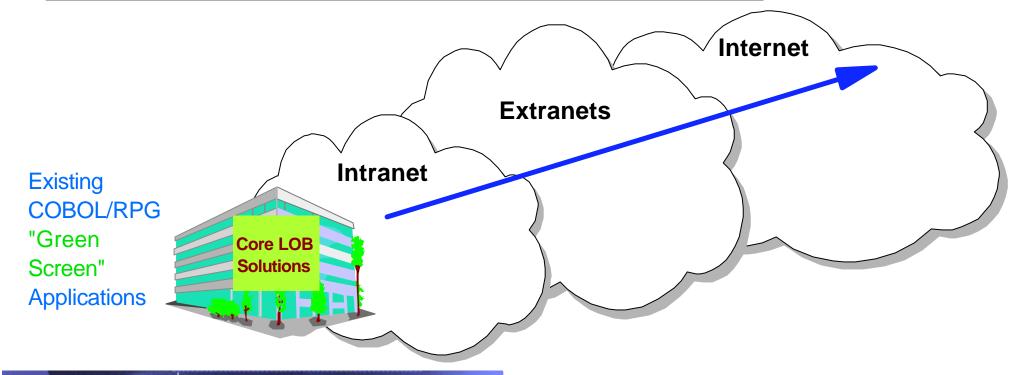
- ✓ e-Output server in OS/400
 - ✓ PDF output distribution integrated with iSeries Access
 - Standard API access to PDF and e-mail functions
 - ✓ Internet Print Protocol (IPP)
- ✓ Infoprint 85 and 105 printers
 - ✓ Supported with Print Services Facility for OS/400



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WebSphere Commerce

- Customize B2C & B2B catalog web sites
- Serious sell-side solutions integrated into existing applications
- Maximize revenues, improve customer service & extend reach worldwide
- Shopping-cart analogy



WebSphere Commerce V5.4 Overview

WebSphere Commerce Overview

 Provides a framework for customers to establish effective, high-end B2B and B2C e-commerce web sites



- WebSphere Commerce <u>Professional Edition (WCPE)</u>
- \$89,600 per CPU (US)
- Advanced order & inventory management, business campaign management, integrated business intelligence & reporting, live help (via SameTime) & supports auctions & payment management
- WebSphere Commerce Business Edition (WCBE)
- \$140,000 per CPU (US)
- Includes all the function in WCPE function plus significantly more B2B functionality
 - Sell-side managed contracts, RFQ's, approvals workflow, requisition lists, buyer/seller collaboration, advanced user management and access control

Excellent WebSphere Commerce Demo

http://cdsportal5.corningdata.com/demosite5/eportal1.nsf

ID = wcs

Password = password

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Announcing WebSphere Commerce Pro Entry

New WebSphere Commerce offering for Small & Medium Businesses

• Priced at \$22,400 (US) - Sub-capacity pricing available

Functionally similar to WebSphere Commerce Professional

SameTime function not included

Restricted Terms & Conditions

- Can only be run on 1 cpu
- Limited to only 1 store

Meets the needs of the MidMarket

- Supports iSeries
- Low price
- Channel-ready
- Upgrade path to other WebSphere Commerce Professional & Business Editions



What is a Portal?

Portals are Web pages tailored for specific users providing:

- A single point of personalized interaction
- Integrated content, applications, people & processes

WebSphere Portal Server Enable V4.1 for iSeries

- Quickly build scalable portals to simplify and speed your access to personalized information and applications
- \$72K (US) per cpu
- Sub-capacity pricing NOT supported

