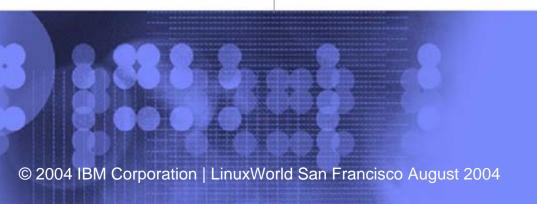




IBM Welcomes You to our IBM Linux Customer Day LinuxWorld San Francisco

Scott Handy VP, WW Business Lead Carol Stafford VP, WW Linux Sales August 4, 2004







Linux Momentum Explodes

Market

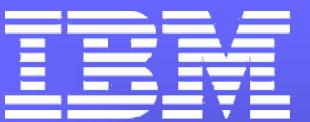
- Industry solution focus
- Emerging countries
- □ 6,000 skilled Business Partners
- ☐ Thousands of Linux applications

Customers

- □ 10,000 customer engagements
- □ 1,000 Linux references
- **□** 200+ joint Government projects

Technology

- xSeries: 64 bit Intel-based servers
- ☐ Linux on Power
- 2.6 Kernel for greater enterprise scaling
- ☐ Grid, Deep Computing, Virtualization



Strategic Growth Initiatives

Customer

