

Migrating UNIX Workloads to Linux on xSeries Intel-based Servers and Blades

OBJECTIVES:

Describe the advantages of Linux in a current Unix environment Identify target workloads and migration planning Describe the migration services options Discuss porting considerations and resources Identify the IBM hardware strengths and server offerings Cover customer successes with migration to Linux on xSeries

SPEAKERS:

Carol Carson, Program Director, xSeries Linux Sam Docknevich, Linux National Practice Leader Mark Murphy, Linux Solutions Specialist



Tux goes to Work: Linux makes "News"





Victory could be a huge step in climb by up-and-comer

Cover Story

By Brian Achido
USA Today

On the brink of losing a pivotal account to ascending rival, Microsoft last March dispatched CEO Steve Ballmer to the

The German city of Munich was balking at a \$36.6 million proposal from Microsoft to upgrade 14,000 desktop PCs to the latest versions of Windows and Office.



LINUX EVERYWHERE The operating system is finding its way into a wide variety of devices and uses

Linux has 2% of the market, but it's making converts. Wal-Mart sells \$200 Linux-based PCs. In Spain, the region of Extremadura is giving away 10,000-plus Linux-based PCs to residents.

DESKTOP COMPUTING



CORPORATE COMPUTING

Linux is gaining ground in corporate data centers, where buyers use it for running everything from Web sites to stock-trading systems. It held a 13.7% market share in servers last year.

DIGITAL ANIMATION

Pixar Animation Studios, creator of hit films Monsters Inc. and Toy Story, is switching from Sun servers to Linux for the painstaking rendering of digital characters.



NUMBER-CRUNCHIN

Oil explorer Amerada Hess is using a Linux-based supercomputer to help it find pockets of oil and gas.



SIMULATION

DaimlerChrysler is using Linux machines to simulate car crashes. With Linux, it can do the simulations 20% faster and 40% cheaper than on more traditional computing systems.



CONSUMER ELECTRONICS

Linux is the digital brains inside TiVo television-recording devices. Consumerelectronics companies are using Linux to build everything from game consoles to TVs with Internet connections.



Why Move to Linux?

Why move to Linux? Because it makes sense. Listen to what this customer had to say...

"The xSeries systems running Linux enable us to meet and exceed our SLAs with 99.9 percent availability, providing an unbeatable value that will continue to drive down our costs."

And -

"The scalable architecture of the xSeries has really helped us stretch our IT dollars. Plus, in a hosted environment like ours, you must have flexibility and the ability to expand--with the xSeries, we have a clear growth path."



DETERMINE worked closely with IBM to develop a solution that has the potential to help control costs.

-- Jamie Taylor, CTO, DETERMINE Software



IT'S PAYBACK TIME.

Want a server with an impressively high return on investment? Try a Linux-neady IBM eServer xSeries system with powerful intel* Xeon* processors. An IDC study of several companies running Linux on xSeries serves revealed that these companies realized a high average ROI of 504% over these years. And, in most cases, they achieved payback of their initial investment in less than three months: That's ROI in a jiffy. For an IDC white paper on Linux and On Demand, visit iben complete revealmentage.

3 reasons more and more businesses are turning to SMM eServer" «Series" systems with Intel Sean processors.

Scale 1-19 way with select IRM Director systems Broadest line of servers that Maintene-inspired 20.7389 aptional onsize models. Pay as you grow, management, our Limor in the Industry, backen-looks, landware support?







Do you want a server with an impressively high return on investment? Not only are IBM eServer xSeries systems powered by Intel Xeon processors, they raise the question, how high can you make your ROI?

Try a Linux-ready IBM eServer xSeries system with powerful Intel® Xeon™ processors. An IDC study of several companies running Linux on xSeries servers revealed that these companies realized a high average ROI of 504% over three years. And, in most cases, they achieved payback of their initial investment in less than three months.¹

Experience shows that successful Linux migrations incorporate a planned approach to conversion, support, and operational issues

- How do I get started
- What are good workloads to migrate?
- How do I secure my Linux systems?
- How do I manage my Linux systems?
- What applications should I convert and how do I do it?
- How do I deliver improved response time and availability with Linux?
- How do I select a Linux distribution and get the support I need?
- What are the options to remaining with my current desktop strategy?
- How do I maintain 5 Nines uptime with Linux as I do with other OSs now?
- What else do I need to consider?











Experience shows that successful Linux migrations incorporate a planned approach to code conversion and testing



Phase 1	Phase 2	Phase 3	Phase 4	Phase 5
Preliminary Assessment		Code Conversion	Testing	Code Deployment

Preliminary Assessment

Determine feasibility of porting application code

Detailed Assessment

 Using a static copy of the source code to be converted, perform a detailed assessment required for the porting

Code Conversion

 Tools-based approach to complete code conversion to Linux on xSeries

Testing

 Perform regression tests against customer baselines to ensure ported application performs identically under Linux as it did in source environment

Deployment

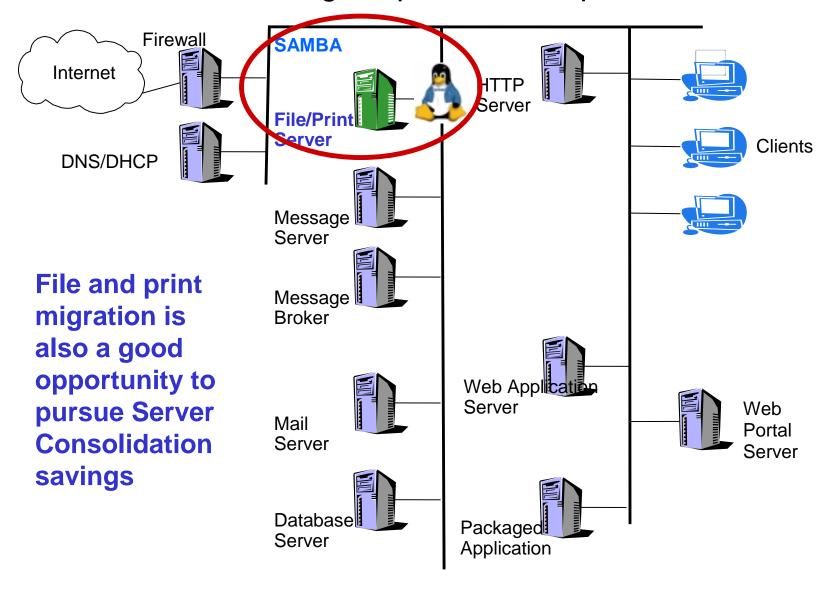
Deploy converted code in customer environment



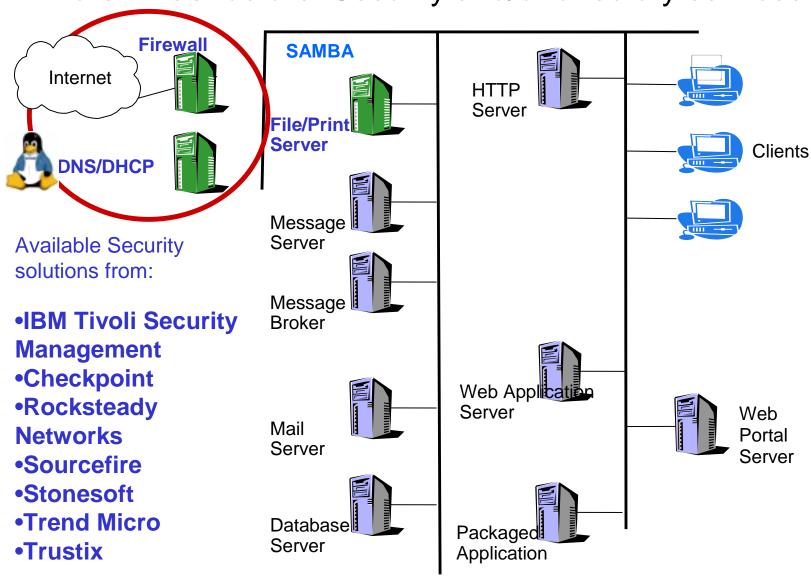
From simplest to more complex (in general):

- File/print infrastructure
- Security/directory infrastructure
- Mail server
- Database serving
- Web serving and applications
- Messaging
- Enterprise Resource Planning (ERP)
- Business Intelligence

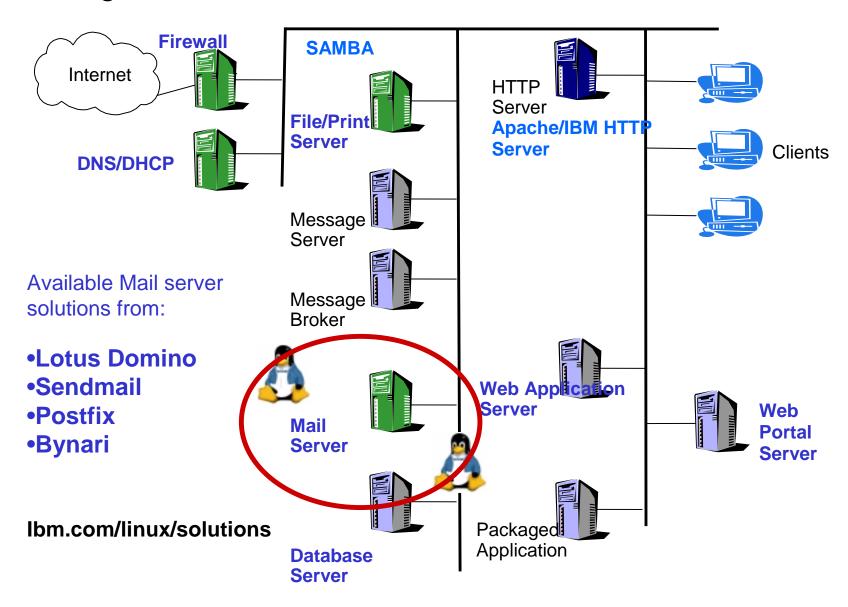
Start with something simple: File and print



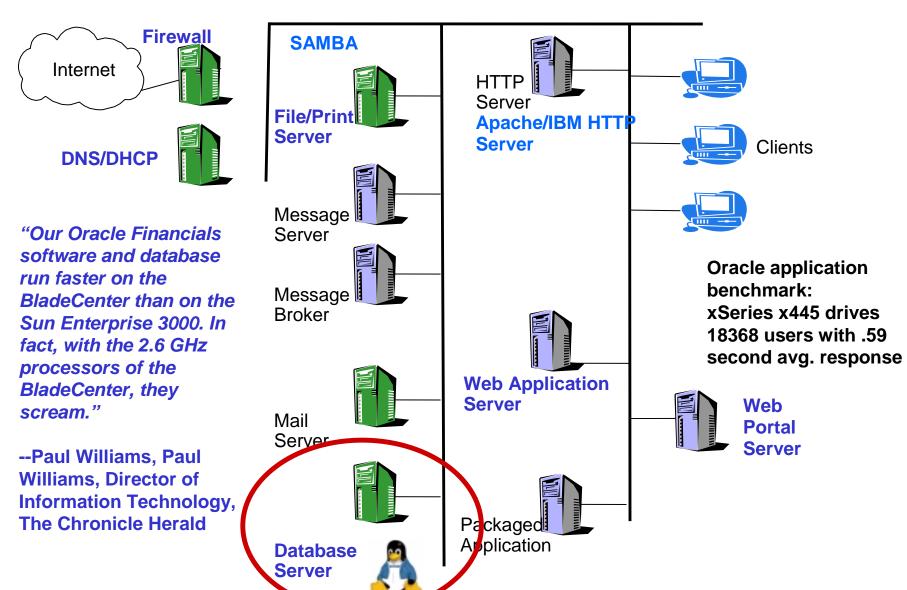
More infrastructure: Security and/or directory services



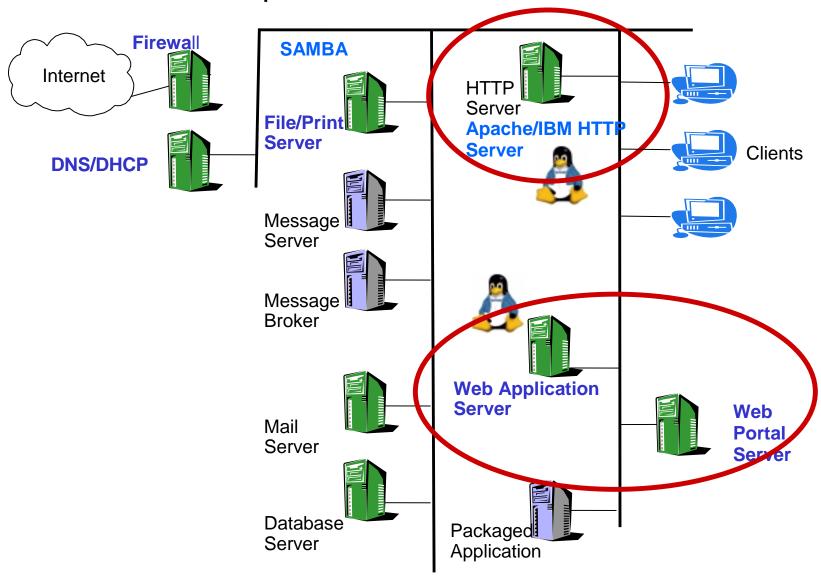
Target workload: Mail server



Target workload: Database serving



Take the next step with Web Infrastructure



E*TRADE

Business Objectives

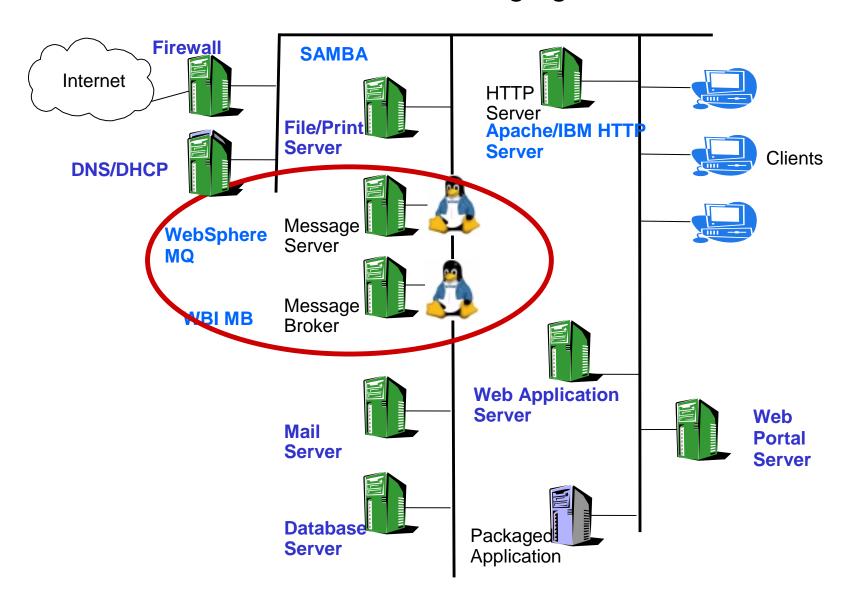
- Reduce cost, improve performance, guarantee scalability
- With 10,000 concurrent users and four million accounts, E*Trade's success depends on its ability to provide superb customer service

Solution/Benefits

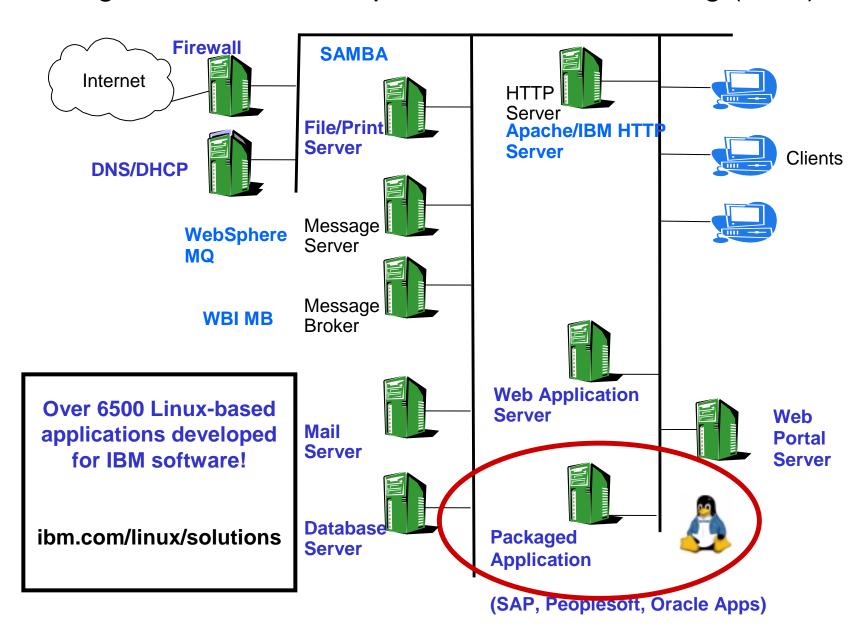
- Replaced UNIX servers with IBM xSeries 330 servers running Linux
 - Tier 1 Web Application Server
 - Tier 2 Tuxedo Servers Tier
- IBM Global Services for prototyping, porting and support services
- Millions of dollars in savings



You Can Also Switch Your Messaging Infrastructure



Target workload: Enterprise Resource Planning (ERP)



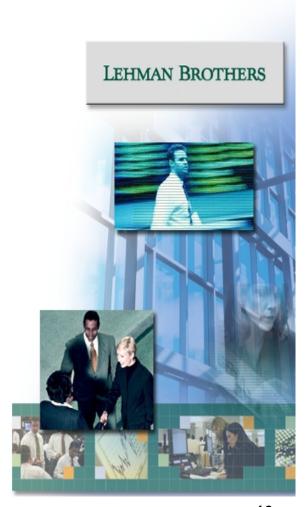
Customer Success

Lehman Brothers

- Business Objectives
 - Reduce costs
 - Optimize IT environment for business critical e-trading, derivative and risk applications

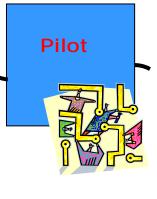
Solution/Benefits

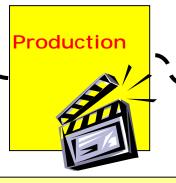
- Utilized IBM services to port from UNIX to Linux
- Replaced UNIX servers with IBM xSeries 335 servers
- 20-30% reduction in UNIX servers, resulting in \$7-10 million savings
- xSeries scalability allows growth at a lower cost than other vendors
- 25% performance increase allows faster customer service













- LinuxStrategyWorkshop
- Grid Innovation Workshop
- TCO/ROI Studies
- Linux Design Mini-Workshops

- Application Portfolio Review
- ServerConsolidationStudy
- Linux Security Services
- Proof of Concept
- Technical training services
- Design Workshops: Security,
 Management,
 Performance, etc.

- Pilot engagements
- Pilot to Production Readiness Assessment
- Systems Migration: Infrastructure
 - Site/rollout services
 - Systems management services
 - Cluster services
 - Performance services for Linux
- Systems Migration: Applications
 - Porting
 - Application development
- Linux Virtual Services

- Support Line for Linux
- Support Line for Linux Clusters
- LDP alliancesRed Hat,Novell SUSE

IBM Linux Services to help you enable your enterprise

Companies in all industries are implementing Linux... not just thinking about it – so how can you gain YOUR share of the benefits of Linux implementation?

- If you are new to Linux...
 - ➤ A Linux briefing, customized to the specific business issues of your industry, can help explain the benefits of Linux to your key stakeholders and build a consensus to support its implementation
- If you are just getting started with the implementation of Linux...
 - A Linux Strategy Workshop will assist you in developing a high level Linux implementation plan and help build consensus in both IT and the business
- If you have specific Linux technical issues to resolve...
 - ➤ A series of Linux Design Mini-Workshops focused on key IT and business issues such as security, performance, and systems management will help you accelerate your Linux deployment



Migration Services

Working together, a Linux Strategy Workshop can help you develop an integrated strategy for implementing Linux and Open Source

High-level Linux Strategy
... with recommendations that may be used right away

Linux Initiatives
... defined and agreed upon based on business & IT goals

Action Plan
... provides phases with supported milestones and timelines

Linux Knowledge
... increases awareness and mindset

Validation
... demonstrates the advantages of Open Source solutions

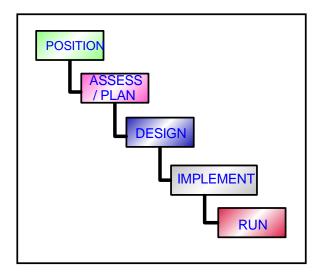
✓ If you are just getting started with the implementation of Linux...

Migration Services

Linux Design Mini-Workshops can accelerate your Linux implementation and business advantage...

Select from topics where IBM can bring it's "best practices" Linux experience to help you reduce risk and accelerate implementation

- Linux TCO/ROI Analysis
- Linux Distribution Selection and Support
- Linux Security
- Linux Systems Management
- Application and Platform Selection
- Application Porting and Migration
- Alternative desktops, clients and workstations
- Linux High Availability
- Linux Mail Options: Server
- Special Topics: Point of Sale, Embedded Linux, High Performance Computing



✓ If you have specific Linux technical issues to resolve

Where do you want to start?

To learn more about how IBM can assist you in determining your future directions with Linux, please contact:

Sam Docknevich

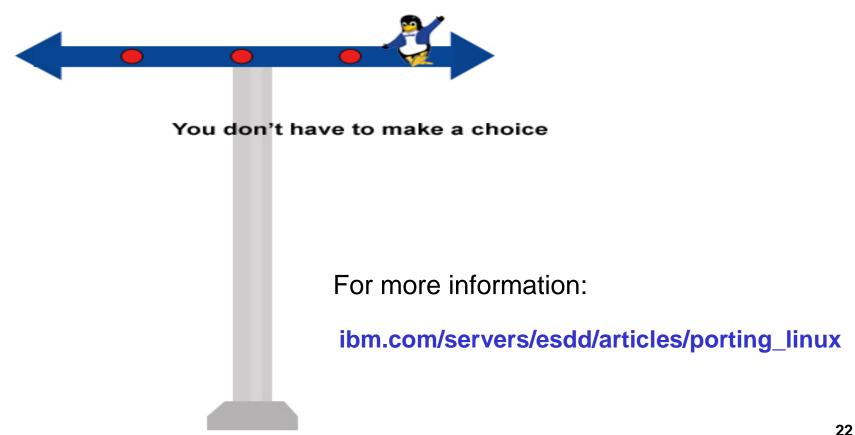
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(C) 623-910-6514	(C) 617-974-8999	(C) 620-629-5247

Migration Considerations

What about applications I've developed and ported? Will my application continue to work on Unix?

- You don't have to make a choice between Linux and Unix
- You will likely be replacing non-portable practices with more portable ones



General Unix to Linux Application Migration Rules

- Unix to Linux migration is easier than Windows to Linux
- Business applications designed to run on UNIX make a fairly simple port – particularly Java-based applications
- C/C++ applications are also a fairly simple port
 - Require standard development tool chain libraries, compiler/build/debugger
 - Need to manage data handling from UNIX to x86-based server
- Scripts are simple if they use objects, files and devices that are common for UNIX and Linux

Additional resources for developers:

- Migrating from Solaris to Linux on Intel, an online course
- "Technical guide for porting applications from Solaris to Linux, version 1.0" at ibm.com/servers/esdd/articles/porting_linux
- "Unix-to-Linux Migration: An Introduction", Nathan Thomas, Red Hat, http://www.redhat.com/solutions/info/whitepapers/#LinuxMigration

Porting Roadmap

Build and test your application on Linux for xSeries

- Porting UNIX applications to Linux can be a simple task
- IBM provides Linux-ready servers

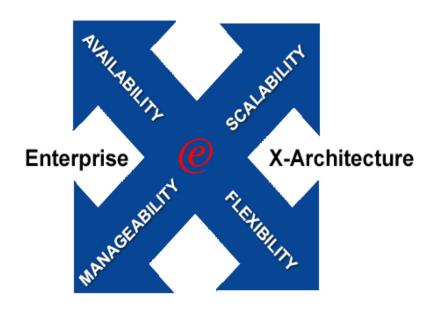






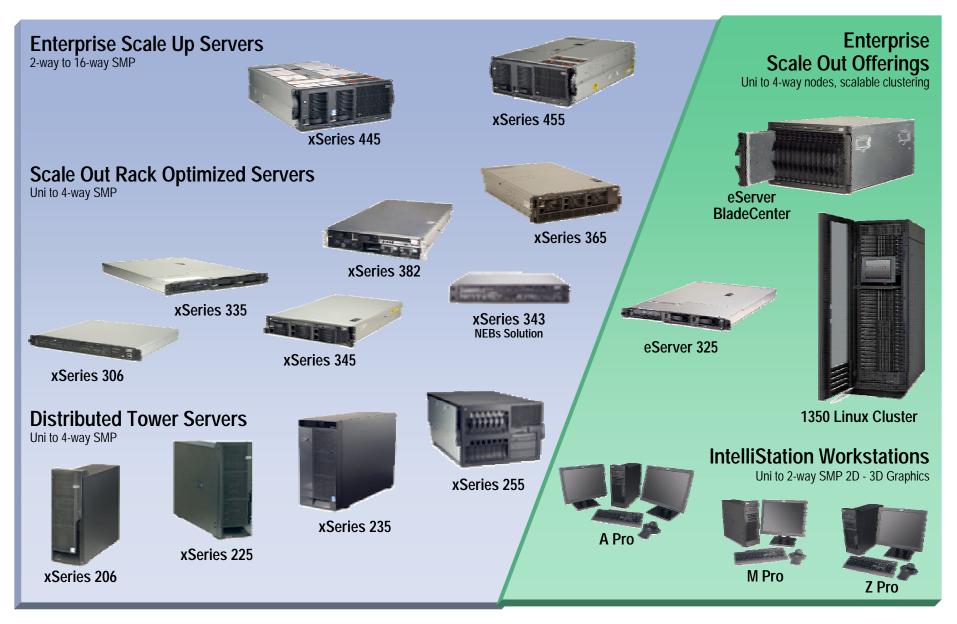
xSeries Value Proposition

- Investment in innovation
 - Technology leverage
 - On demand
 - Driving industry standards
 - Power of choice



- Mainframe inspired technologies deliver lower TCO
 - Leadership price/performance due to Enterprise X-Architecture
 - Pay as you grow modular computing strategy
- Reduced IT costs via award-winning systems management capabilities

IBM eServer xSeries and BladeCenter



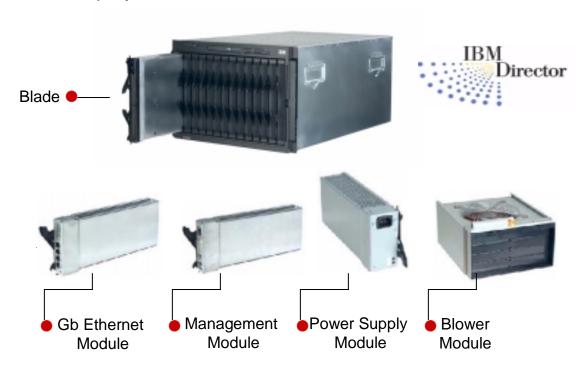
IBM eServer Offerings

BladeCenter Solutions

Industry-leading highly dense server form factor

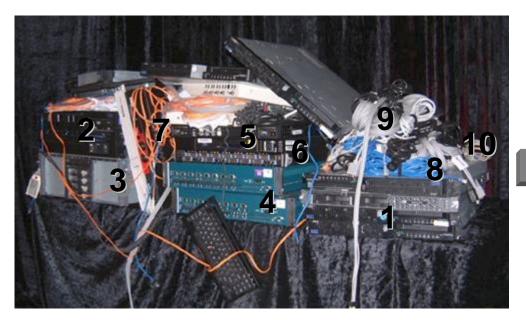
- Intelligent management tools
- Innovative modular technology
- Open application architecture and simplified deployment





IBM eServer Offerings

Reintegration of the Datacenter





Typical Datacenter Configuration

- Ten x86 1U 2-way servers
- 2. RISC-based 2-way server
- 3. HPQ 4-way server
- Alteon L7 E'net switches
- FC SAN switches / Cables

- Layer 2 GbE switches
- 7. KVM switches
- 8. Ethernet cables
- KVM cables
- Power cables

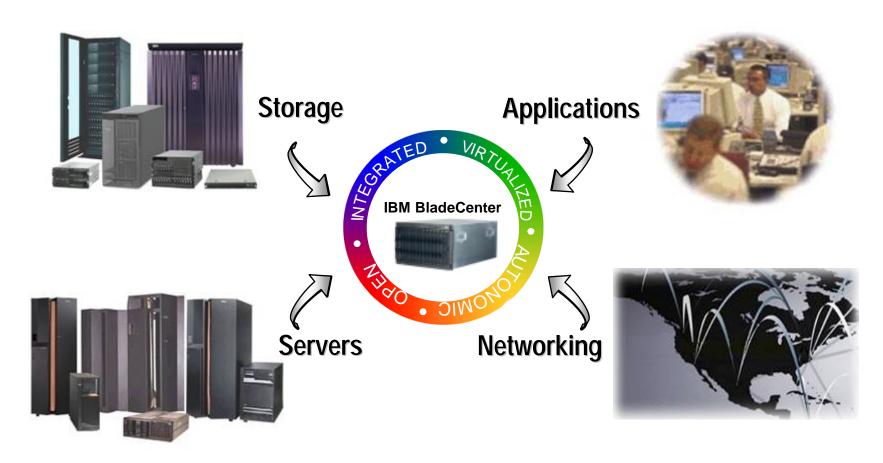


Bladed Datacenter Configuration

IBM eServer BladeCenter

IBM eServer Offerings

BladeCenter Delivers IT Integration



Integration can help dramatically reduce infrastructure costs

Migration Considerations

A few last hardware considerations

Do I need any drivers? How will I know Linux works with my hardware?

IBM eServer xSeries and BladeCenter are certified for key Linux distributions

- Red Hat Enterprise Linux
- SUSE Enterprise Linux from Novell

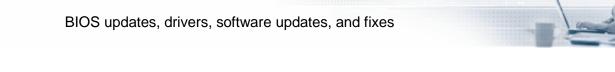
http://www.pc.ibm.com/us/compat/nos/matrix.shtml

Linux factory preloads are available





Downloads and drivers



IBM: www.ibm.com/pc/support/site.wss/

IBM and Linux

IBM Linux Value



CONCLUSION

Get Started Today!



- Many companies are migrating from Unix to Linux on xSeries and BladeCenter
 for good reason
- Porting to Linux can be extremely straightforward
- The tools you need are readily available
- IBM eServer xSeries and BladeCenter are excellent choices for running Linux



Next--customer experience migrating from Unix to Linux





Cendant's Migration from Unix to Linux



HIGHWIRE













Cendant Overview

\$18B Travel and Hospitality Company Owns such companies as:

- Avis
- Budget
- Century 21
- Coldwell Banker
- ERA
- Sotheby's International Realty
- Days Inn
- Howard Johnson
- Knight's Inn

- Ramada
- Super8
- TraveLodge
- Villager
- Fairfield Resorts
- RCI
- Wright Express
- Galileo
- Thor
- CheapTickets.com



Cendant Travel Distribution Services (TDS)

- Challenge
 - Existing proprietary Unix environment was becoming increasingly expensive and difficult to run and maintain
- Solution
 - Port mission critical "Fares" application from proprietary Unix to Linux
 - Red Hat Enterprise Linux AS/ES (2.1 and 3)
 - IBM xSeries: x440, x445, x330, and BladeCenter
- Benefits



HIGHWIRE

- "We will reduce IT expenditures by 90%"
- "IBM xSeries and Linux provide us a sustainable 99.999% availability while handling 300-400 transactions per second"
- "By standardizing the architecture, we have reusable components that allow us to rapidly develop and deploy new services and applications to meet our customers' needs to be competitive in the market place"
 - Robert Wiseman, CTO Cendant Travel Distribution Services













Enterprise Services Platform

Enterprise Services Platform

High-Performance

Java 2 Platform, Enterprise Edition

WebSphere - JBoss

Redhat Linux Enterprise AS

IBM x440 4 CPU (2.8 GHz Intel Processors) 8+ GB RAM 2x36 GB Storage

Standard

Java 2 Platform, Enterprise Edition

Apache Tomcat

Redhat Linux Enterprise ES

IBM Blade Servers
2 CPU (2.8 GHz Intel Processors)
4+ GB RAM
1 x 40 GB Storage



HIGHWIRE

Service Infrastructure

Security

Policy

Server

Identity Server

SAML

Messaging

JMS

Directory

LDAP

Transactions

X/Open XA Compliant Service Level Management









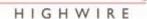




Challenges Overcome

- Obtaining "C" Level Buy In
- Hardware Platform Selection
- In 2003, Cendant Pushed the Limits of the 2.2 Kernel
- In 2004, Cendant Continues to Push the Limits of the 2.4 Kernel

















Why Cendant Chose IBM

- IBM's Complete Commitment to Linux across Hardware, Software and Services
- Responsiveness to Cendant
- Access to Deep Linux Skills
- 24/7 support for RedHat Enterprise AS and ES
- Linux Porting Services
- Linux Training / Education
- Simplified acquisition of Linux subscriptions

HIGHWIRE









