REBATE

MODEL REBATE QUANTITY AMOUNT

65 _____ _

385 _____ ___ 90 _____

575 _____ ____

230 _____

130 _____

215 _____ 10 _____ _

40 _____ _

30 _____

IBM Ethernet Stackable Hub 25 _____ 8224 All IBM Fast Ethernet Stackable Hub 8225 All 40 IBM Token Ring RJ45 Connection 8226 All 10 _____ ___ IBM Token Ring Network Multist. 8228 All 10

_____ 110 _____ IBM Bridge 8229 All 95 _____ ___ IBM Controlled Access Unit 8230 All IBM Dial In Access to LANs Ser. 8235 All 135 _____ 30 ____ IBM Stackable Ethernet 10BASET 8237 _____ ____ All IBM Nways Token Ring Stackable 8238 95 ___ All 270 _____ IBM FDDI Workgroup Concentrator 8244 All 550 ____ IBM Multiprotocol Intelligent 8250 All _____ IBM Nways Multiprotocol Switch 8260 1,115 All _____ IBM Nways ATM Switch 900 _____ 8265 All IBM LAN Switch 8270 300 _____ All 125 _____ _ IBM Ethernet LAN Switch 8271 All IBM Nways Token Ring Switch 8272 All 125 _____ ____ IBM Nways Ethernet RouteSwitch 8273 All 155 355 _____ ____ IBM Nways LAN RouteSwitch 8274 All IBM Video Access Node 8300 All 875 _____ ____ Total Rebate

IBM NETWORKING PRODUCTS SOLUTION PROVIDER/SYSTEMS INTEGRATOR REBATE

MACHINE

All

\$

TYPE

2210

2216

3172

3174

3299

6299

8222

To qualify for your rebate, you must install at least one of the

following IBM Networking products at an end-user location:

Name (please print) Company (if appropriate) Address Mailing Address (if different) City State Daytime Phone Make Check Payable To:

Zip

I certify by my signature that the information I have entered on this rebate request is accurate and complete and that submission of this form is in accordance with the rebate request instructions. Falsification of data may, in IBM's sole discretion, result in the loss of my IBM Business Partner Authorization.

Signature

REQUEST FORM

DESCRIPTION

ELIGIBLE PRODUCTS

IBM Nways Multiprotocol Router

IBM Nways Frame Relay Access D 2218

IBM Nways Multiprotocol Switch 8210

IBM Fast Ethernet Workgroup Hub 8223

IBM Multiaccess Connector

IBM Terminal Multiplexer

IBM Interconnect Controller

IBM Establishment Controller

IBM Hub for Midrange Systems

IBM Ethernet Workgroup Hub

Date

TERMS AND CONDITIONS

- The rebate is valid only for qualifying end-user installations made on or after November 18, 1997, but no later than February 27, 1998.
- 2. As proof of purchase, send a copy of your end-user invoice or bill-of-sale to the IBM Redemption Center at the address listed below.
 - o Your invoice/bill-of-sale must be either typewritten or computer-generated. Handwritten or altered documents will not be accepted.
 - o The name and company appearing on this form must match the information provided on the invoice/bill-of-sale.
- 3. To qualify for the rebate, this form must be received on or before March 31, 1998, at: IBM Redemption Center P.O. Box 27410 Detroit, MI 48227 Attn: IBM Networking Products Solution Provider/Systems Integrator Rebate Promotion For questions pertaining to the status of your rebate request, call 800-752-8728.
- 4. Any rebate request forms lost or misdirected by the U.S. Postal Service or other delivery service are not the responsibility of IBM or the IBM Redemption Center.
- 5. Allow up to eight weeks for your rebate check to arrive.
- 6. This promotion is void wherever prohibited or restricted by law.
- 7. IBM reserves the right to modify or withdraw this promotion at any time.