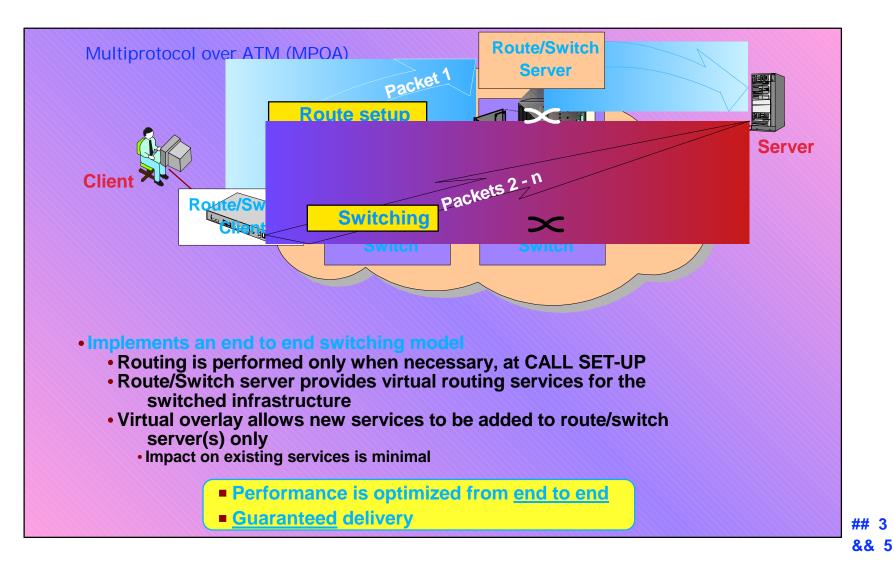
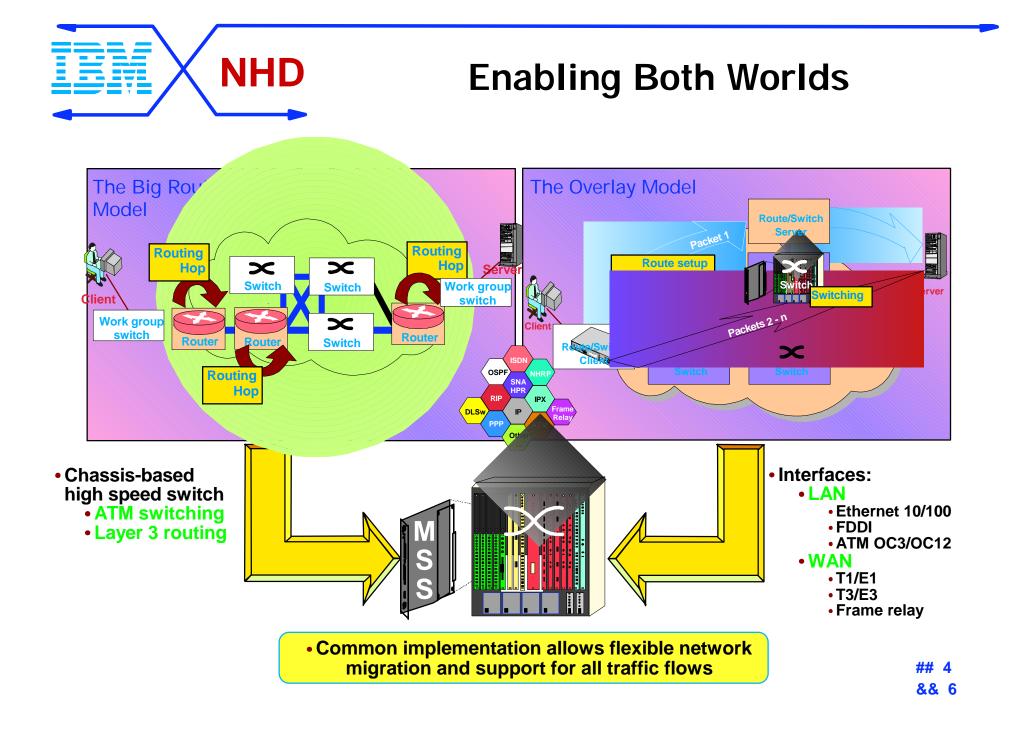
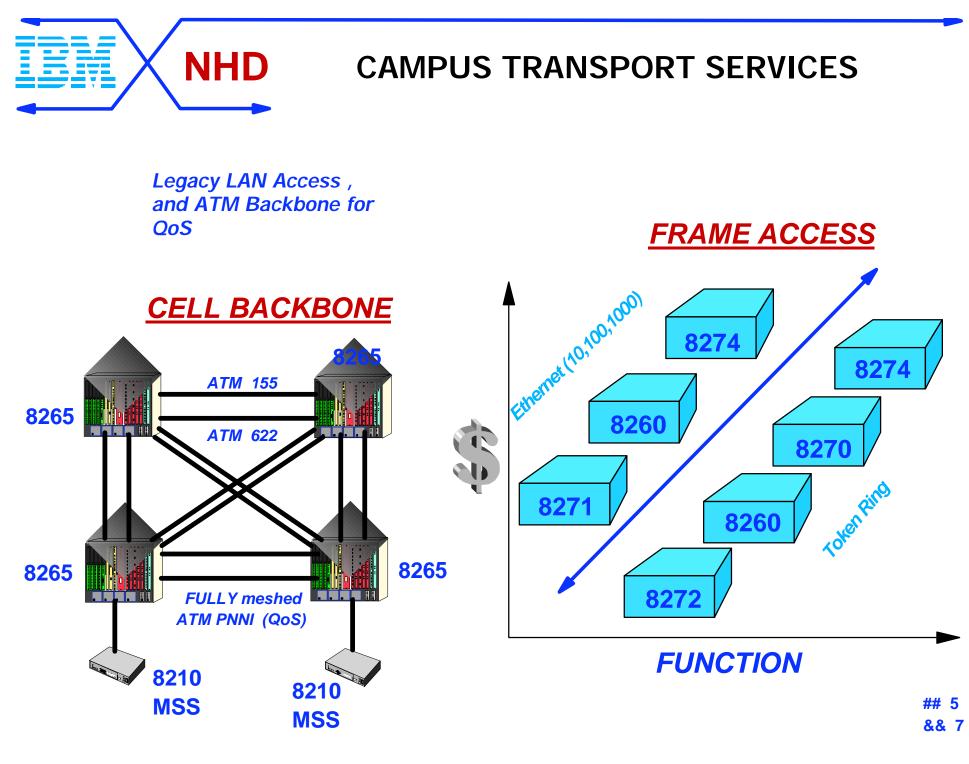
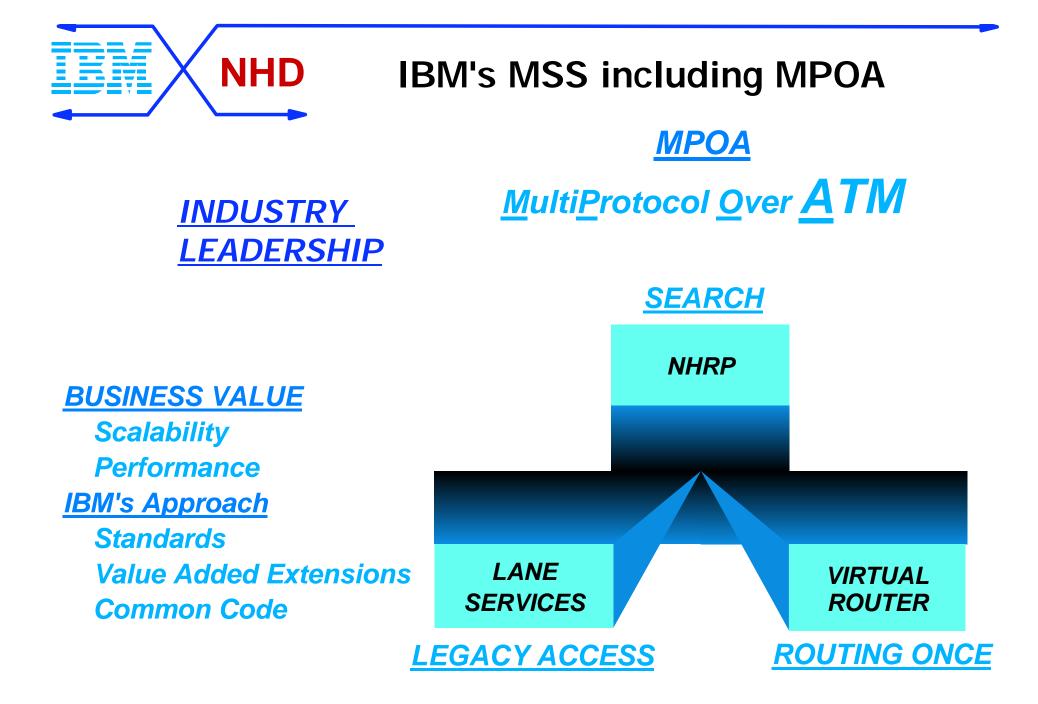


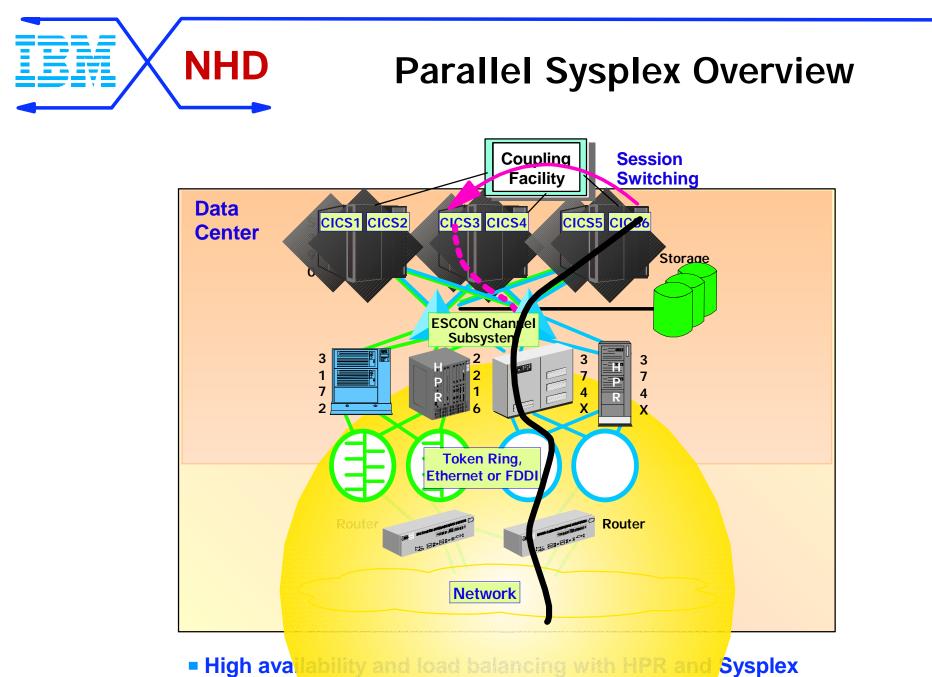
The Overlay Model



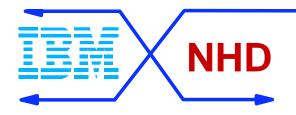




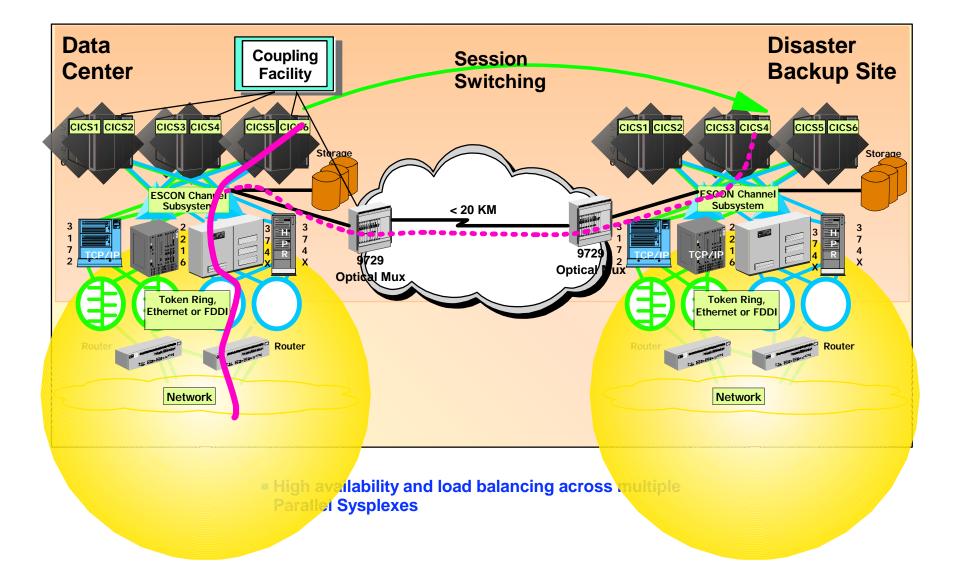


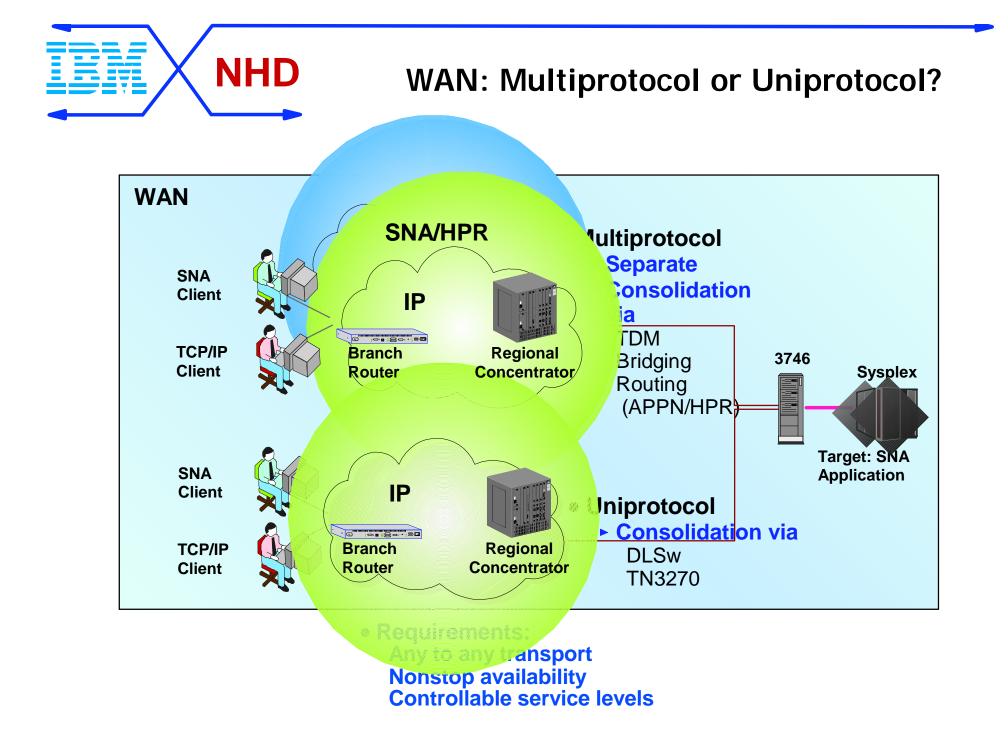


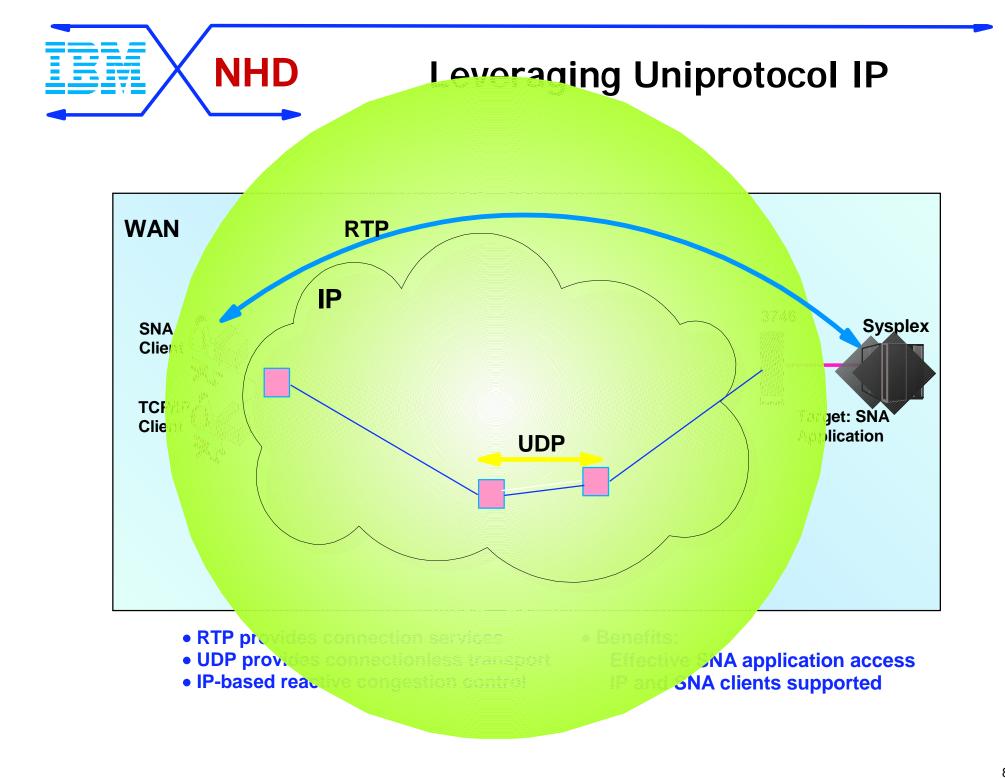
High performance channel connectivity for SNA and IP with MPC+

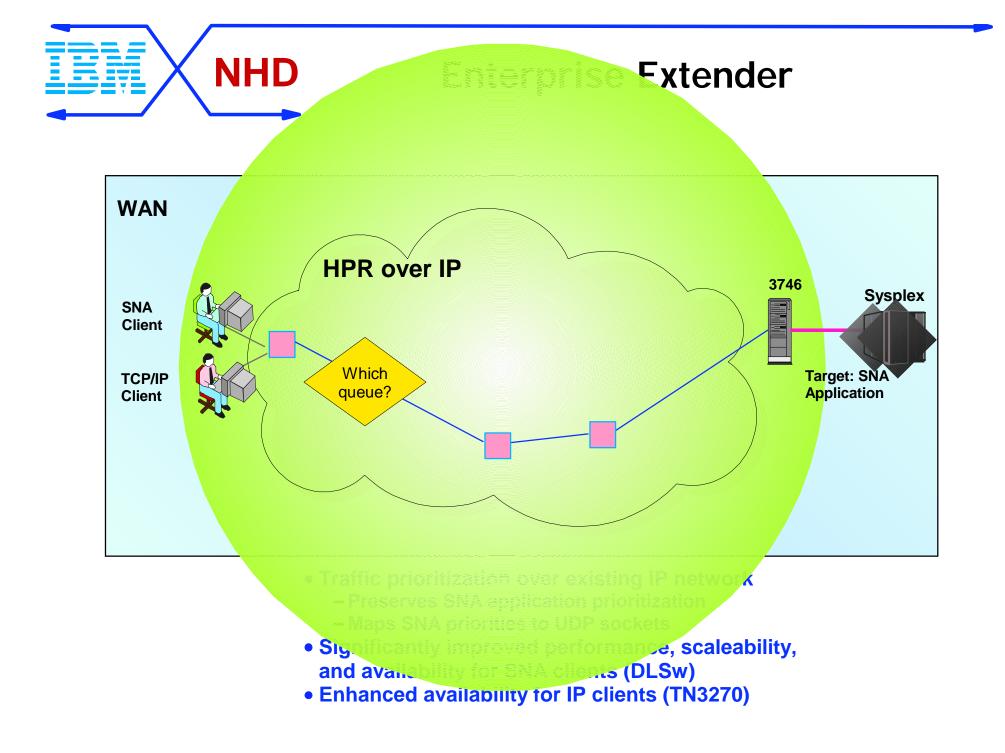


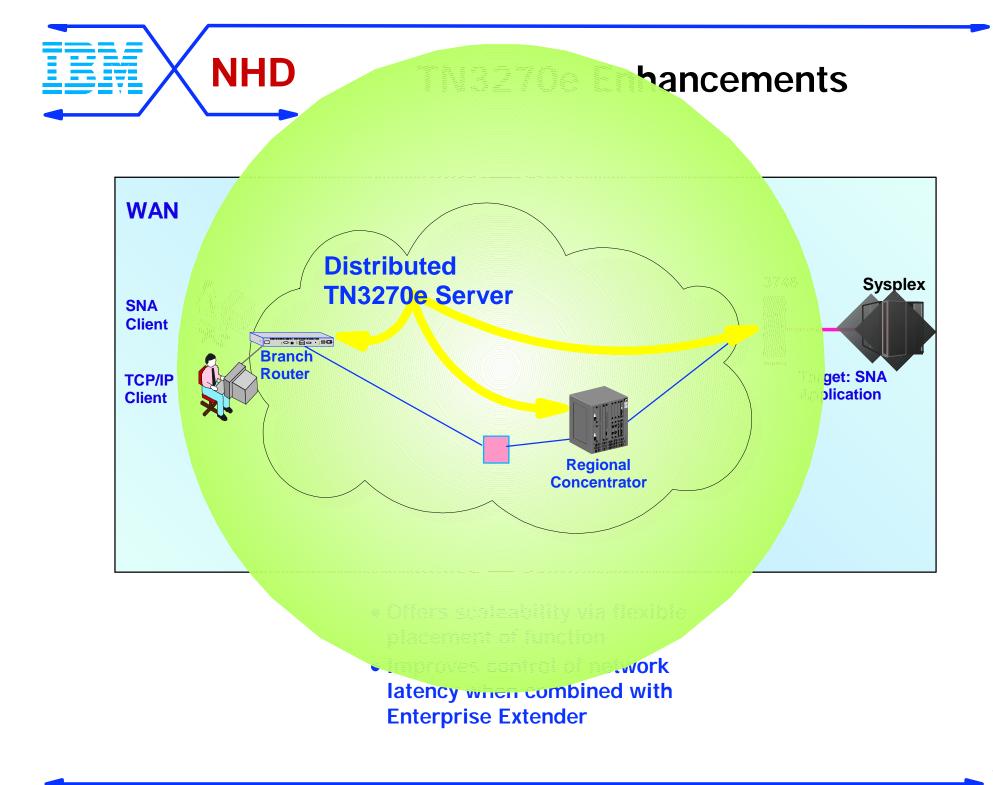
Creating a Virtual Sysplex

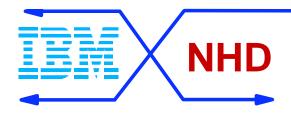




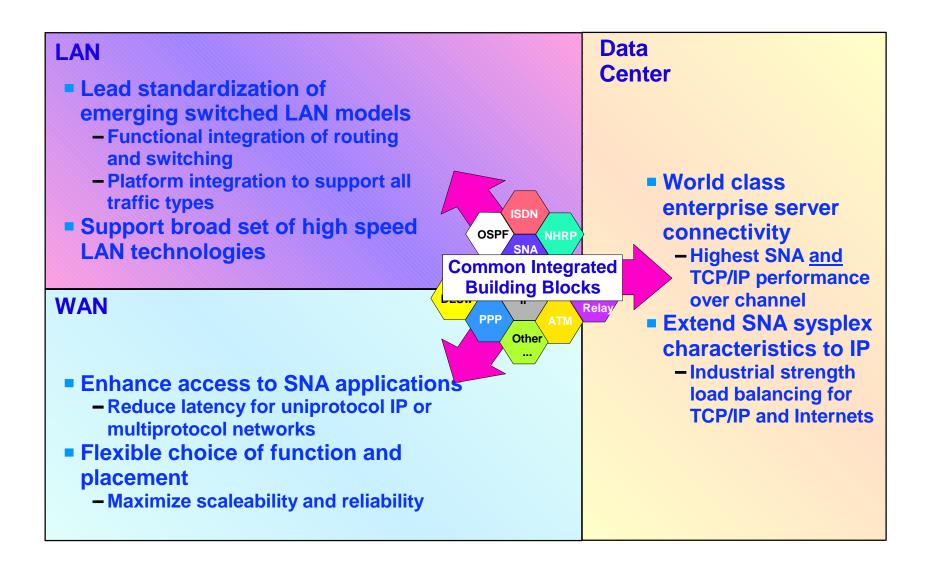








Strategic Focus





IBM Industry Leading Network Management

Nways N/W Management **Portfolio** Wide Area Network (WAN) Management **Nways Enterprise Manager** TME 10 Netview for AIX & TMN/6000 2220 Switch Management Router & Bridge Monitoring 3746 Management **Campus and Workgroup Management** Nways Manager for AIX LAN, ATM for TME 10 NetView for AIX and HP OV ReMON for AIX or HP-UX TRAFFIC for AIX Workgroup Management Workgroup Manager, Workgroup ReMON for Microsoft Windows NT **Nways RouteSwitch Suite** Route Mgr , Route Tracker for TME NV/HP OV Win 95 & NT Route Monitor, Route Director for WIN 95 & NT



1998 Segment FOCUS

BUSINESS NEEDS----} NETWORKING REQUIREMENTS---} IBM NHD Product FOCL

