Leadership in S/390 Server Access

Part 3 - Excellence in SNA Networking

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SNA is alive & well

- Over 70% of worlds business information is SNA based, residing in IBM S/390 servers
- 61% of all data networks run on SNA
- 90% of Banking applications are still SNA

In fact, many so called advanced features, such as class of service have been standard in SNA for years. "

Kevin Tolly, NetworkWorld Aug. 18, 1997

[&]quot; Just because TCP/IP has won the hearts and minds of all mankind, curtesy of the internet phenomenon, that does not mean it does a better job than SNA of servicing transaction-based traffic. It doesn't.

→ Enterprise Class - Availability - SNA

Directory CICS CICS1 - VTAM1 CICS₁ CICS₂ CICS3 CICS4 CICS2 - VTAM2 CICS3 - VTAM3 ENTIT EN EN EN CICS4 - VTAM4 VTAM1 VTAM2 VTAM3 VTAM4 **VTAMB VTAMA** NN NN **DLUS DLUS ESCON** CNN I 3746-950 3745/6 **NCP** NN **Networ** 2210/2216 CS/2. **DLUR** CS/NT **DLUR** NN **EN**

Application Recovery

- Multi-Node Persistent Sessions 24x7 applications
- Generic Resource
 Reliability
 Minimize Appl. failure impact
- Automatic restart of system

Network Recovery

- HPR in the Network
 HPR network with RTP end-point at workstation or remote gateway
 - Non disruptive session switching end-to-end
- MLTG aggregates bandwidth

SNA Support in Common Code Services

- Leading, industrial strength, World-Class SNA support
- High Performance Routing (HPR) and APPN
 - APPN Version 2 Network node
 - Edge/Intermediate Node (RTP/ANR)
 - Includes ISR-HPR Gateway, ISR-ISR Routing
 - HPR Link Support types: LAN, Frame Relay, PPP, V.25bis, ISDN and ATM LANE
 - ISR Link Support types: Same as HPR plus SDLC and X.25
 - Dependent LU Requester (DLUR) for dependent SNA Subarea devices (LAN, Frame Relay, X.25, SDLC, ISDN and ATM LANE)
- Data Link Switching (DLSw V2)
 - AIW Version 1 (RFC 1795)
 - SDLC to LLC conversion
 - NetBIOS Tower
 - AIW DLSw MIB
 - Frame Relay, PPP, X.25, V.25 bis and ISDN, LAN and ATM
- SDLC Primary, Multipoint Secondary and PU 4/5 INN
- Frame Relay Boundary Access Node (BAN)
 - Direct Frame Relay connection to 3745/46 and AS/400

Cisco's SNA Selling Strategy

► Lead with Cisco DLSw+

- → Cisco's premier SNA Internetworking product
- → Go easy with APPN marketing
 - Cisco is the leader Over 50K routers using DLSw+
 - Several SNA reference accounts
 - Received "Tester's Choice" award from Tolly group
 - Cisco has the only solution that scales
 - Cisco custom queuing is the " best of breed"
 - Supports SDLC to LAN and Tunneling.

► Sell BAN support for Frame Relay & X.25 networks

- → Claim leadership in these technologies
 - Local acknowledgment at remote reduces time-outs
 - Reduction in unnecessary WAN traffic

► Sell APPN only , if you must , to

- → AS/400 & OS2 networks,
- → SNA networks where Cisco has failed to sell DLSw+/RSRB
- → Lu 6.2 application development shops
- → Customers with VTAM 4.1 & 4.2

Cisco will say that they

- Supports APPN, DLUR, HPR and APPN over the channel
- Use IBM code
- Are investing in Staff & Skill to be in "the business"
- Supports bandwidth reservation for other protocols, in addition to IBM COS for SNA networks

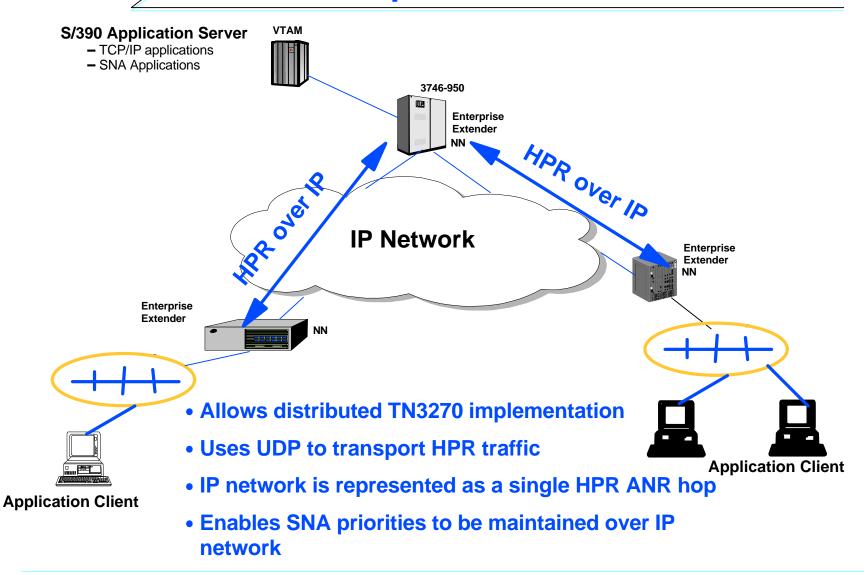
What Cisco will say about APPN.....

- ► APPN provides effective COS;
 - → But ... few customers consider them of value
 - COS applies to traffic between FEPs & in the host only
 - COS is SNA specific, no multi-protocol support
- ► HPR provides high performance & non-disruptive path switching
 - → But.... to exploit these, most of the network must support HPRs
 - Requires alternate paths available for rerouting
- ► APPN is a single protocol solution
 - → No design for encapsulation of other protocols
 - Use of AnyNet is limited by the availability of function in the network
- ► APPN uses lots of memory
- ► APPN does not scale well without border node ..etc (Resource hog !!)
- ► APPN is a IBM proprietary protocol

Enahancements to SNA from IBM

- ▶ Branch Extender
 - → Allows SNA networks to scale up to 1000 nodes
- ► Enterprise Extender (HPR over IP)
 - → Allows Customers to preserve their SNA priority levels over TCP/IP (Internet) network
- ► ATM Support
 - → Mapping of ATM Quality of Service (QOS) to SNA Class of Service (COS)
- ► APPN Border Node Support
 - → Enables APPN networks to support capability similar to SNI

Enterprise Extender

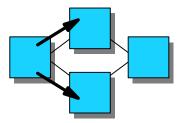


Extending SNA Priority over IP networks

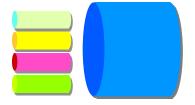
HPR Class of Service

1. Choose a circuit

HPR permits multiple paths of different characteristics to operate concurrently

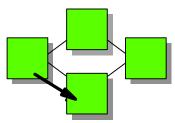


2. Choose a queue on the circuit



Enterprise Extender SNA Priority Queuing

1. IP is the only circuit
IP operates on one route
at a time

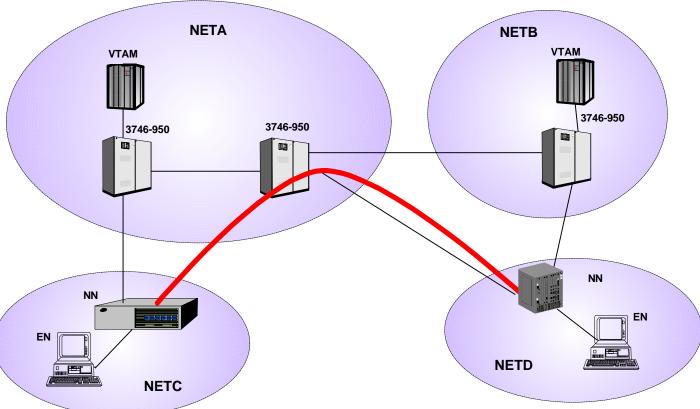


2. Choose a queue on the circuit

Maps SNA priority to four selected UDP port numbers



Extended Border Node



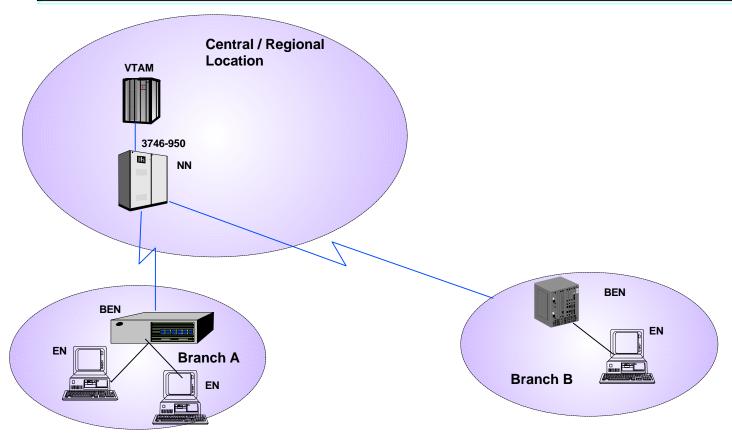
EBN

- Link different APPN domains
- Allow SNA environment migration
- Allow multiple SNA domains migration

- Offload VTAM cycles
 - EBN offloaded from VTAM
- Tremendous APPN scalability improvement

- SNI

IBM 3746 - Branch Extender Node (BEN)



- Enables APPN Networks to scale in Branch network topologies
- Allow SNA environment migration

Infrastructures for Network Growth

Enhanced End User Service for Enterprise Customers

Enterprise Extender for IP / SNA Backbone choices

Network Dispatcher for balancing Internet / Intranet servers

Smooth path to ATM

Branch Extender for APPN Network

Scalability

Data Link Switching

HPR

TN3270e Server

