



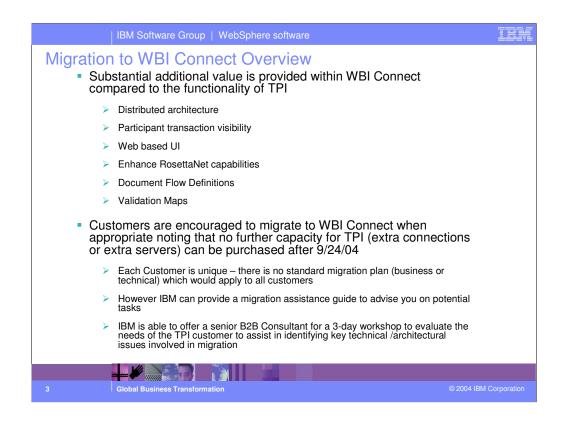
Migration to WBI Connect Overview

- IBM has increased its investment in the support of real-time B2B. Addressing these needs for 'community integration' is the product WBI Connect, replacing TPI.
 - WBI Connect is more than just another B2B Gateway
 WBI Connect enables a complete B2B environment providing benefits for the B2B Hub owner as well as the spokes
- WBI Connect is the foundation for IBM's strategic direction for community integration
 - TPI has been withdrawn from marketing (effective 9/04) but will continue to be supported by IBM until September 2006
- IBM is protecting customers' investment in TPI by providing an equivalent, or greater, license for WBI Connect, and no additional licenses should be required to meet the same capacity as provided by TPI function
 - Customers using all editions of TPI are provided for: TPI Solo; TPI On-Ramp; TPI for Trading Networks; TPI for ASPs

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Significantly improved operational management and tracking to support large community integration hubs

- •Built on WebSphere Application Server technology
 - •IBM's mature and strategic platform
 - •J2EE standards based
 - Advanced web-based user interface
- •New feature/functions that are new to WBIC
 - •Browser-based document trading via WBIC Express
 - •RosettaNet Public Process and attachment handling
 - •Remote service and support via Web login
 - •Split deployment options for DMZ support
 - •Distributed deployment options for built-in HA and scalability
 - •XML Transformation using XSLT
 - •Trading partner and document level permissions
 - •Granular user and group permissions and roles
 - •Partner login over the web for self-service document tracking •Extensive alert and notification system



Key Messages to TPI Customers

- Since the initial release of WBI Connect in September 2003 IBM has continued to develop its capabilities in community integration which includes significant enhancements to WBI Connect - the architecture of WBI Connect is more than just another B2B Gateway (not just a TPI equivalent)
- IBM will work with customers to move forward their investment in TPI
 - Work with your account rep to establish how you can best move to WBI Connect
 - > There is no charge associated with changing your license entitlement from TPI to WBI Connect as long as you are current with your subscription and support
 - Limited use MQ and DB2 licenses are provided at no charge. Limited use means that the products can only be used with WBI-Connect.

IBM

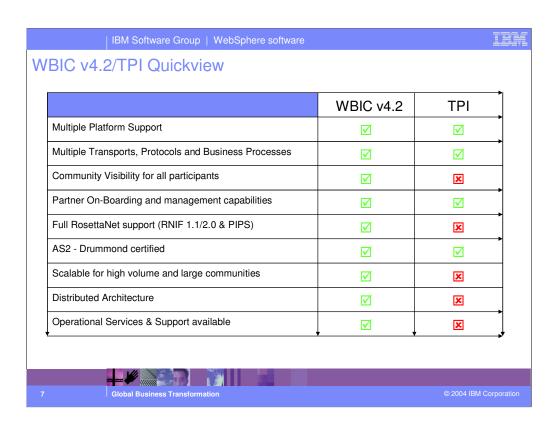
Migration License Entitlement

TPI Edition/ Connections	WBIC Entitlement Edition/Connections
Current software License (priced per server) entitlement	Replacement License entitlement (per TPI Server license)
TPI Solo (includes 1 connection)	WBI Connect – Express (1 CPU and 1 Partner Connection) + WBI Adapter for JText v5.4
TPI On-ramp (includes 10 connections)	WBI Connect Advanced Edition (2 CPU and 10 Partner Connections) + WBI Adapter for JMS v2.5
TPI On-Ramp additional connections (per connection)	WBI Connect Advanced Edition Partner Connection (1 partner connection)
TPI for Trading Networks (includes 100 connections)	WBI Connect Enterprise Edition (4 CPUs) + WBI Adapter for JMS v2.5
TPI for Trading Networks additional connections	License no longer required
TPI for ASPs (includes 500 connections)	WBI Connect Enterprise Edition (4 CPUs) + WBI Adapter for JMS v2.5

Global Business Transformation

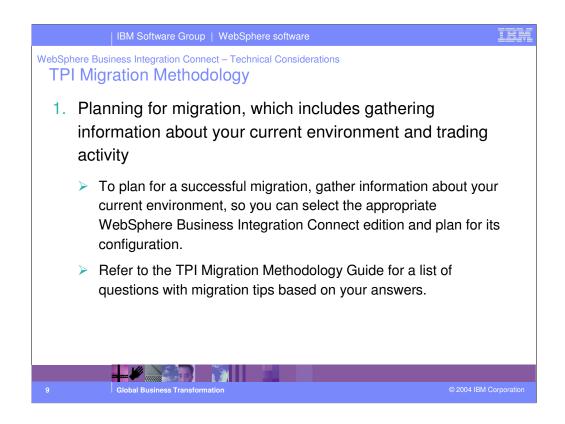
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Component	TPI Source Location	WBIC Target Location
Company Information	Company Profile	Participant Profile (Community Manager)
Trading Partner Information	Partner Profile	Participant Profile (Community Participant)
Certificates	TPI Certificate Store	Certificate Store within Participant Profile
Users	User metadata	Participant User / Group
Transaction Metadata	Transaction Metadata tables	Event Tables
Raw Document Data	File System	File System
Backend Integration – File-Based	Company Profile Integration	Gateway (to backend) Target (from backend)
Backend Integration - WebSphere MQ/JMS	Company Profile Integration	Gateway (to backend) Target (from backend)
Backend Integration – WebSphere Business Integration	TPI Connector	JMS Adapter, WebServices Adapter, or JText Adapter



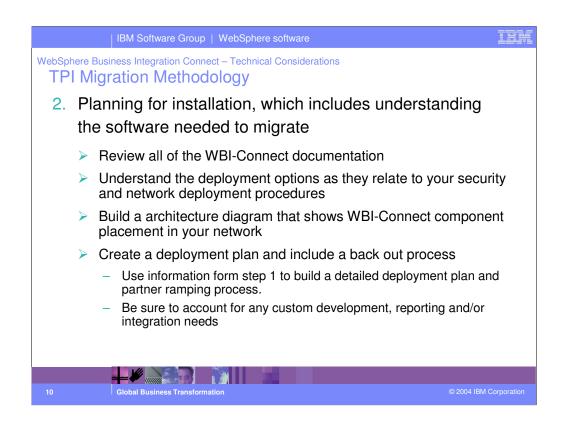


If TPI is a tactical B2B solution for you where you only have a few partners and



IBM's Migration approach consists of some key steps:

On-Site Assessment - IBM will assess your readiness to migrate, this is based on how you are using TPI today, it identifies any gaps that may exist in product and/or process and recommendations are made on a customized approach and effort required to meet your needs.



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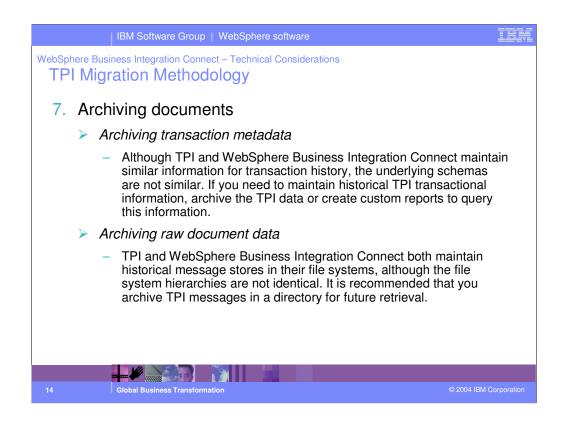
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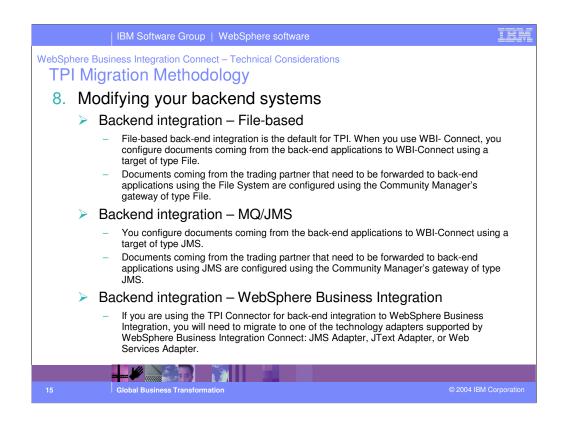
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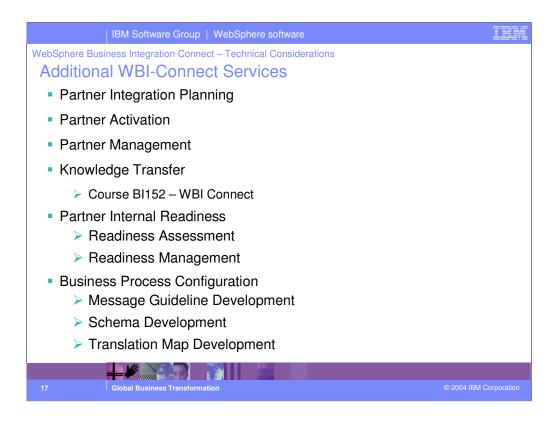
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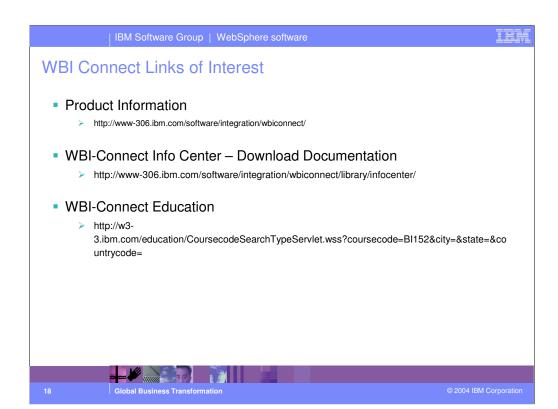
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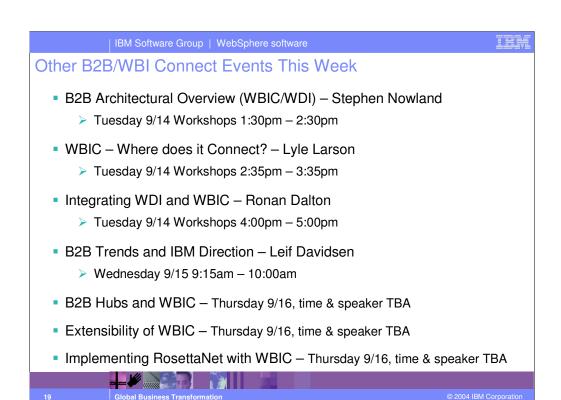
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WebSphere Business Integration Connect – Technical Considerations TPI Migration Services Migration Guide available including best practices (Free) Migration assistance available from IBM Services (Fee based) Migration Readiness Assessment (Detailed readiness report and next steps, rebated if Migration Services are purchased) Migration Services (Detailed migration plan, Installation, configuration, testing and phased migration approach) Custom Development (utilize API's and user exits to develop custom business protocols to meet unique customer requirements)



- •Partner Integration Planning includes community definition and ramp-up planning. Community definition provides you with business objectives for undertaking the B2B initiative and elements for project success. A best practice Partner recruitment approach and activation timeline is captured.
- •Partner Activation allows you to quickly add Partners to your WBI Connect as well as ensure reliable Partner connection and message guideline compliance. We drive Partners to rapid activation by thoroughly and efficiently testing the ability of each Partner to reliably and securely connect, correctly initiate, receive, and respond to B2B processes.
- •Partner Management provides you and your Partners with 24x7 call center and B2B process monitoring. Optionally, we provide community announcements and act as a back-up resource to you for WBI Connect configuration, Partner administration, process usage, and user support.
- •Knowledge Transfer provides practical education for technical professionals responsible for managing WBI Connect. Students gain insight into best practices developed specifically for WBI Connect hubs. Learn hands-on configuration and use of the WebSphere Business Integration Business-to-Business (B2B) tool WebSphere Business Integration Connect
- •Partner Internal Readiness gives you visibility into the readiness of each partner and enables them to rapidly achieve readiness. We drive each trading Partner to answer a series of questions via an online form and provide you with detailed assessment of each Partner's readiness to participate. We help partners achieve readiness by providing them with technical expertise, best practice methodologies, and by encouraging strict adherence to their Partner integration schedule.
- •Business Process Configuration provides you with all the customized guidelines, schemas and translation maps you need for your WBI Connect. We develop canonical message guidelines for a normalized interface to your back-end applications and message guidelines to interface your partners to WBI Connect. Schemas developed from these guidelines are used during WBI Connect run-time execution to validate the structure, syntax and content of the message that supports the B2B business process. Additionally, we develop translation maps that enable the bi-directional translation of file formats from a partner's message guideline to your message guideline.









Growing importance of speed to respond to partners

Increasing need to integrate B2B data directly into business environment

B2B support covers both EDI with WDI and Internet B2B with WebSphere Business Integration Connect

Continued use of EDI, allied to growth in internet-based B2B

IBM bringing all capabilities together in a single product

Staged delivery of product features

Continued support for existing functions

Eventual migration once required functions and platform support available Delivering end-to-end comprehensive B2B integration

