


# Understanding your new IBM Subscription and Support Quote



Your quote is now generated from IBM systems. You'll see they are similar and that the IBM quote is as straight forward and easy to read as the SPSS quotes.

Thank you for your continued relationship with IBM SPSS Subscription and Support.

SPSS Inc. Phone +1 513.552.8700  
 225 Pictoria Drive, Suite 400 Fax +1 513.552.8787  
 Cincinnati, OH 45246 www.spssmr.com



16-OCT-10

Bill To: **9**  
 ABC COMPANY  
 ATTN: BILL BROWN  
 123 MAIN STREET  
 SAN DIEGO CA 92121

Ship To: **10**  
 ABC COMPANY  
 ATTN: BILL BROWN  
 123 MAIN STREET  
 SAN DIEGO CA 92121

<b>Renewal Notification:</b> <b>1</b>		<b>543210-1</b>	
<b>Customer ID:</b> <b>2</b>	123456789	<b>Service Expiration Date:</b> <b>12</b>	28-NOV-10
<b>Contract ID:</b>	987654321	<b>Renewal Representative:</b>	JOHN SMITH
<b>FEIN:</b>	12-345678	<b>Representative Email:</b> <b>3</b>	repemail@spss.com

Type	Description	Start Date	End Date	Users	Price (USD)
Maintenance Renewal	Dimensions Desktop Applications 5.5 WINDOWS (7654321) media for desktop applications <b>5</b>	29-NOV-09	28-NOV-10	1	0.00
Maintenance Renewal	Dimensions Desktop Reporter 5.5 WINDOWS (1234567) Named User	29-NOV-09	28-NOV-10	1	568.49
<b>SUBTOTAL</b>					<b>568.49</b>
<b>SALES TAX</b>					<b>0.00</b>
<b>TOTAL</b> <b>11</b>					<b>568.49</b>

**PAYMENT OPTIONS**  
 All remittances must reference the Renewal Notification number above. Purchase Orders may be submitted for Renewals in excess of \$1000.00. Contact the Renewal Representative above for questions or to send faxes. To pay by credit card, either contact the Renewal Representative or fill out the form below and fax to Renewal Representative.


DUNS #: 01-023-0456  
 REMIT TO: SPSS US Inc., 225 Pictoria Drive Suite 400  
 Cincinnati, Ohio 45246  
 ELECTRONIC PAYMENT: ABA: 0123456789, Account 00123-45678, The Bank

Credit Card Number \_\_\_\_\_ Authorized Signature \_\_\_\_\_  
 Expiration Date \_\_\_\_\_ Print Name \_\_\_\_\_

THIS QUOTE DOES NOT REFLECT ACTUAL PRICING, ACCOUNT OR CLIENT INFORMATION.

- |                         |           |   |
|-------------------------|-----------|---|
| Renewal Notification    | <b>1</b>  | Quotation number  |
| Customer ID             | <b>2</b>  | IBM Customer Number<br>(Effective November 1, use this number when accessing Support) |
| Renewal Representative  | <b>3</b>  | IBM Renewal Contact   |
| Users                   | <b>4</b>  | Quantity  |
| Description             | <b>5</b>  | Product Description   |
| N/A                     | <b>5a</b> | Part Number   |
| Start Date/ End Date    | <b>6</b>  | Renewal Period<br>* See footnote for details  |
| N/A                     | <b>7</b>  | Unit Price  |
| Price                   | <b>8</b>  | Extended Amount   |
| Bill to                 | <b>9</b>  | Payer   |
| Ship to                 | <b>10</b> | Customer  |
| Total                   | <b>11</b> | Total Price   |
| Service Expiration Date | <b>12</b> | Quote Expiration Date   |

**International Business Machines Corporation**  
 International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600



Attn: John Smith  
 Customer: ABC Company

06-June-2010

Quotation Number: 1234567 **1**  
 IBM Contact: Tim Brown **3**  
 Phone Number: 1-555-555-5555

Quote expiration Date: 31-August-2010 **12**

SAP Customer Number: 1234567 **2**  
 IBM Customer Number: 1234567

Customer:  
 Attn: Bill Brown  
 ABC Company **10**  
 123 Main Street  
 SAN DIEGO CA 92121  
 UNITED STATES

Payer: 1234567 **9**  
 ABC Company  
 123 Main Street  
 SAN DIEGO CA 92121  
 UNITED STATES

Item	Part Number	Quantity	Unit Price	Extended Amount
01	ANNUAL SW S&S RNWL E066XLL	1	1,579.79	1,579.79
02	Subscription and Support E066XLL	2	1,579.84	3,159.68
03	Subscription and Support Subtotal	3	1,579.84	4,739.47
03	Software 2 ANNUAL SW S&S RNWL E0677LL	4	163.99	655.96

Applicable tax will be recalculated at the time of order processing.

**Subtotal in USD:** 10,134.90  
**Total in USD:** **11** 10,134.90

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\* IBM Subscription and Support is renewed annually starting on the first day of the month and ending on the last day of the month. If the end date of your annual maintenance renewal historically expires on any day other than the last day of the month, you will notice that the end date has been revised to the last day of the month consistent with IBM policy. In subsequent years, your renewal will automatically align with IBM renewal dates.