

Agenda

- Disk
 - DS8800
- SVC
 - SVC Update
 - Storwize V7000
- Tape
 - LTO5
 - Outlook

Introducing the DS8800

4th-generation DS8000 enterprise disk platform

- Faster hardware throughout
- Higher capacity with more efficient footprint
- Exceptional reliability for critical workloads

Announced on October 7...

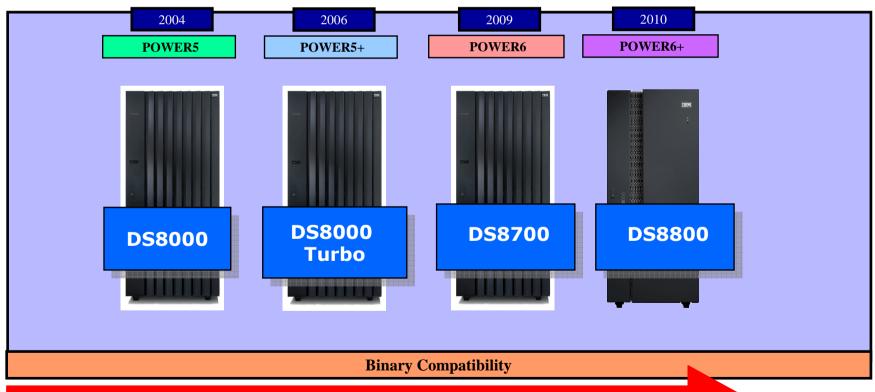
Generally Available on November 19



DS8800

4th-generation DS8000 enterprise disk system

The IBM POWER processor has been behind the success of IBM enterprise storage beginning with the Enterprise Storage Server in 1999

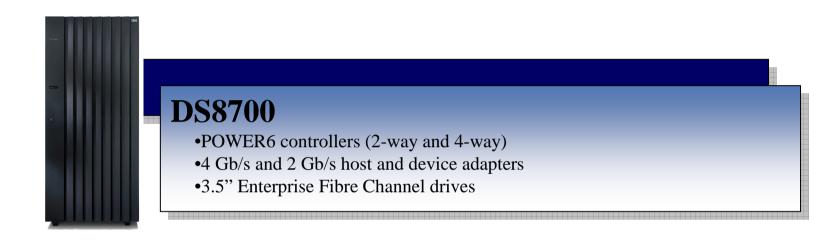


DS8800 builds on a market-proven, reliable code base!



DS8000 family models

Two base models with scalable controllers and capacity





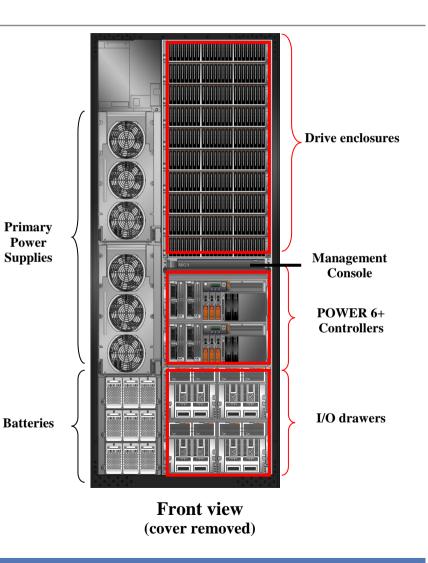
DS8800

- •POWER6+ controllers (2-way and 4-way)
- •8 Gb/s host and device adapters
- •2.5" Enterprise SAS-2 drives

DS8800 hardware upgrades

Higher performance and efficiency

- •Compact and highly efficiency drive enclosures
 - •New 2.5", small-form-factor drives
 - •6 Gb/s SAS (SAS-2)
 - •New enclosures support 50% more drives
- •Upgraded processor complexes
 - •IBM POWER6+ for faster performance
- •Upgraded I/O adapters
 - •8 Gb/s host adapters
 - •8 Gb/s device adapters
- •More efficient airflow
 - •Front-to-back cooling
 - •Aligns with data center best practices



Disk enclosure comparison

New high-density enclosures



DS8700 Megapack



- Disk Technology
 - 3.5" (LFF) Fibre Channel
- Throughput
 - 2Gbps FC interconnect backbone
 - 2Gbps FC to disks
- Density
 - Supports 16 disks per enclosure
 - 3.5U of vertical rack space
- Cabling
 - Passive copper interconnect
- Modularity
 - Rack level power
 - Rack level cooling

DS8800 Gigapack



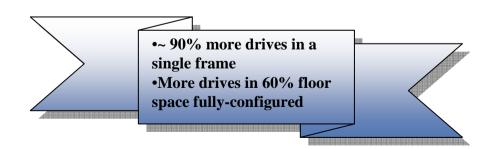
- Disk Technology
 - -2.5" (SFF) SAS
- Throughput
 - -8Gbps FC interconnect backbone
 - -6Gbps SAS to disks
- Density
 - Supports 24 disks per enclosure
 - -2U of vertical rack space
- Cabling
 - Optical short wave multimode interconnect
- Modularity
 - Integrated power
 - Integrated cooling

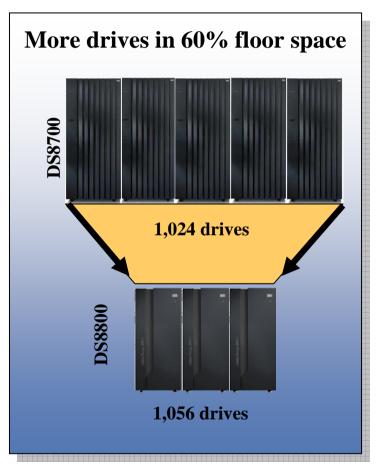


Storage efficiency with space-saving design

Saving money with high-density drives, enclosures, frames

- •Client feedback is very positive on space-saving design
 - •Small-form-factor drives
 - •High-density drive enclosures
 - •Almost double the drives in same frame footprint
- Benefits
 - •More effective consolidation can lower operating costs
 - •Support more workloads with smaller footprint
 - •Reduce number of systems to manage
 - •Reduce power and cooling costs





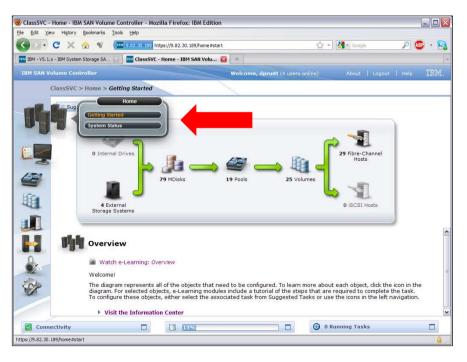
Agenda

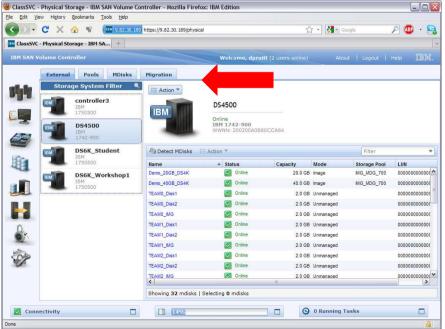
- Disk
 - DS8800
- SVC
 - SVC Update
 - Storwize V7000
- Tape
 - LTO5
 - Outlook



SVC v6 - New SVC GUI

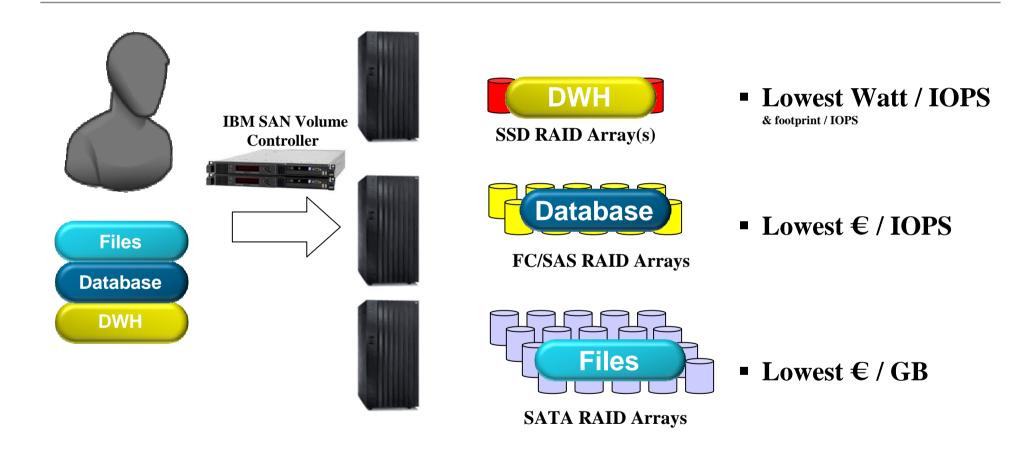
- Web 2.0 based, connect direct to cluster management IP address
- No dedicated SVC GUI server / SSPC / Master Console needed





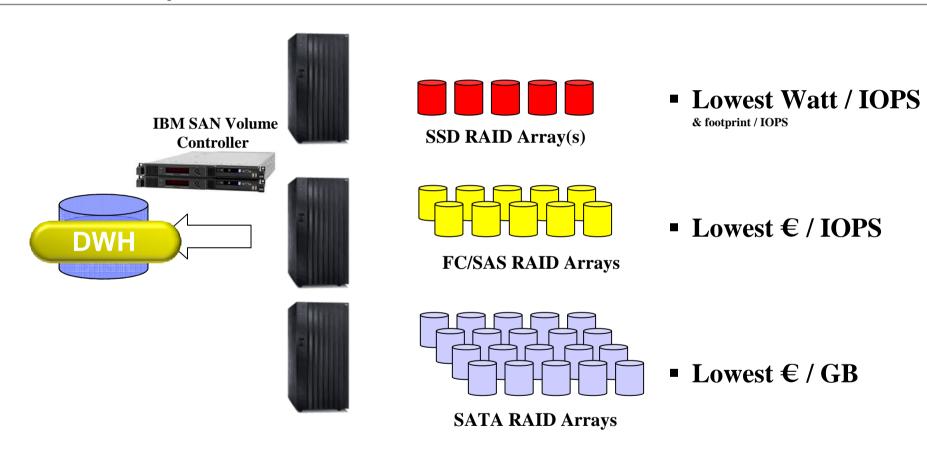


IBM SVC Tiered Storage

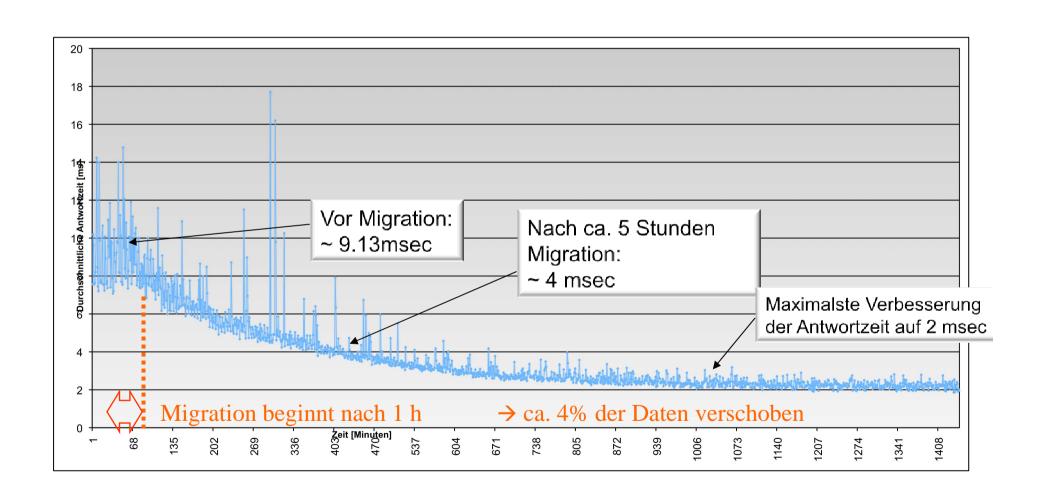


SVC Easy Tier

Sub-LUN optimized Data Placement!



Example – Easy Tier Impact



Storwize – V7000

- Enclosures contain up to twelve 3.5" or twenty-four 2.5" drives in just 2U
- Control enclosure: dual active-active controllers and drives; Expansion enclosure: drives only
- Up to nine expansion enclosures attach to one control enclosure
- Mix drive sizes and HDD/SSD in enclosure
- Eight 8Gbps FC ports plus four 1Gbps iSCSI ports per controller pair; 16GB cache per controller pair
 Software inherited from prior offerings plus enhancements

Modular Hardware Building Blocks in 2U

New advanced software functions

- New GUI (easy-to-use, web based)
- RAS services and diagnostics
- Additional host, controller and ISV interoperability
- Integration with IBM Systems Director
- Enhancements to TPC, FCM and TSM support

Proven IBM software functionalities

- Easy Tier (dynamic HDD/SSD management)
- RAID 0, 1, 5, 6, 10
- Storage virtualization (internal and external disks)
- Non-disruptive data migration
- Global & Metro Mirror
- FlashCopy up to 256 copies of each volume
- Thin provisioning

Start Small and Grow Easily

Drive choices

- 2.5-inch (SFF)
 - 300GB 10K RPM SAS
 - 450GB 10K RPM SAS
 - 600GB 10K RPM SAS
- 3.5-inch (LFF)
 - 2TB 7,200 RPM NL-SAS
- Solid-State (SFF)
 - 300GB SAS

Grow Big

Start small

One 24-bay control enclosure



Scale Up

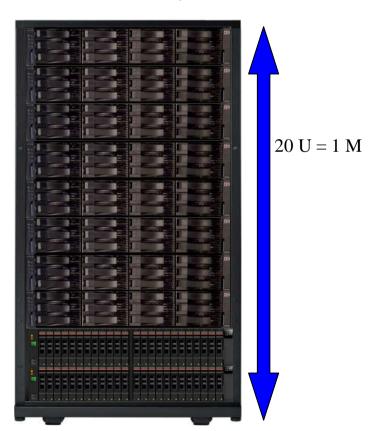
Easily add up to 9 expansion enclosures

Expand capacity up to 240TB



Drive sizes can be intermixed in an enclosure

12- and 24-bay expansion enclosures can be intermixed in a system



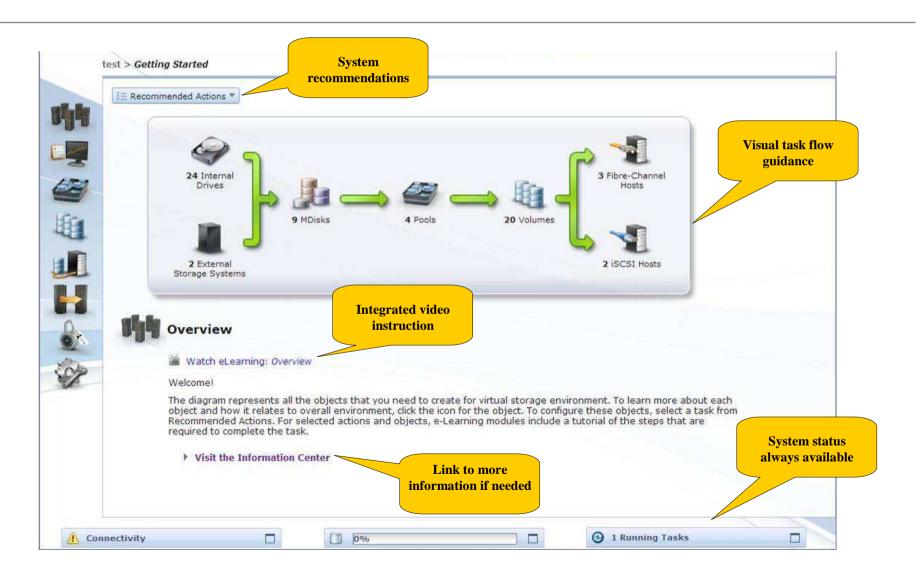
Availability:

November 12, 2010: Systems with up to five enclosures (up to 120 drives or 120TB) plus external storage March 2011: Systems with up to ten enclosures (up to 240 drives or 240TB) plus external storage



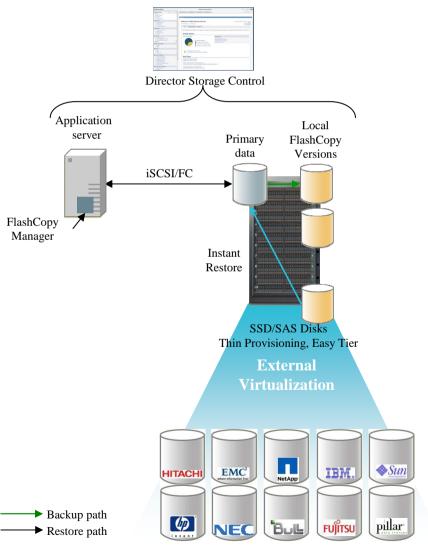
Fresh New User Interface

Based on the well-received XIV interface





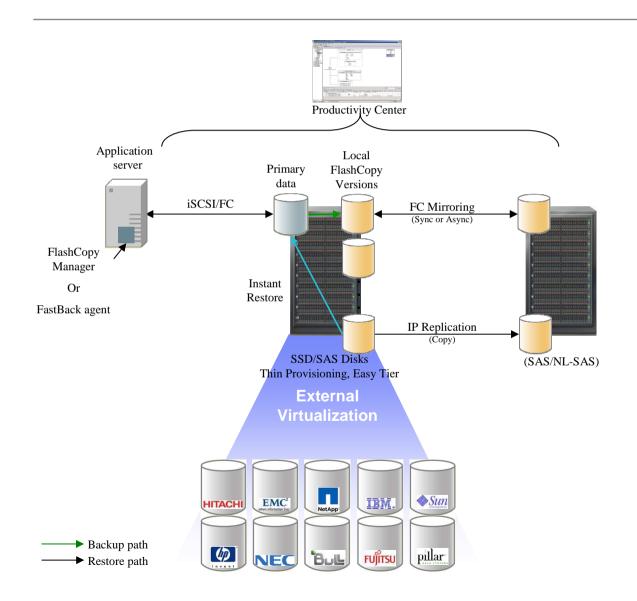
Storwize V7000 - Solutions at a Glance



- For smaller clients looking for easy-touse, scalable storage with intelligent support for their business applications
- IBM offers an integrated solution formed from extraordinary building blocks
 - Scalable storage
 - Efficient utilization of space
 - Application-integrated data protection
 - Simple manageability
 - Virtualization of external disks
- For clients with IBM servers, a single point of management for both servers and storage



Storwize V7000 - Solutions at a Glance



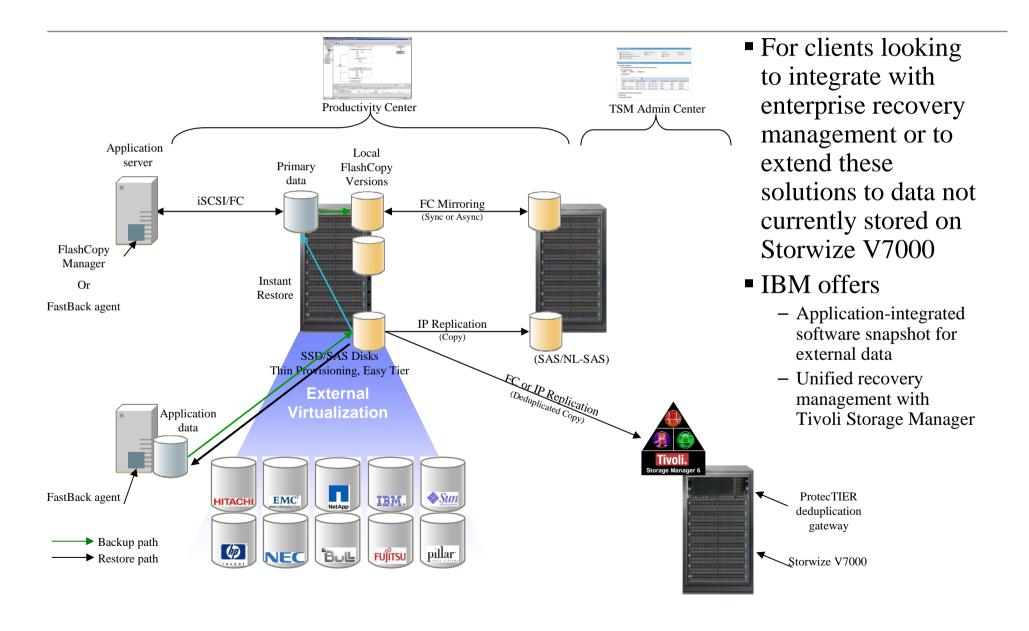
 For clients looking to expand the intelligent support for their business applications across sites for disaster recovery protection

■ IBM offers

- IP replication
- Fibre Channel Mirroring
- Enterprise SAN-wide management



Storwize V7000 - Solutions at a Glance



Agenda

- Disk
 - DS8800
- SVC
 - SVC Update
 - Storwize V7000
- Tape
 - LTO5
 - Outlook

IBM Ultrium 5

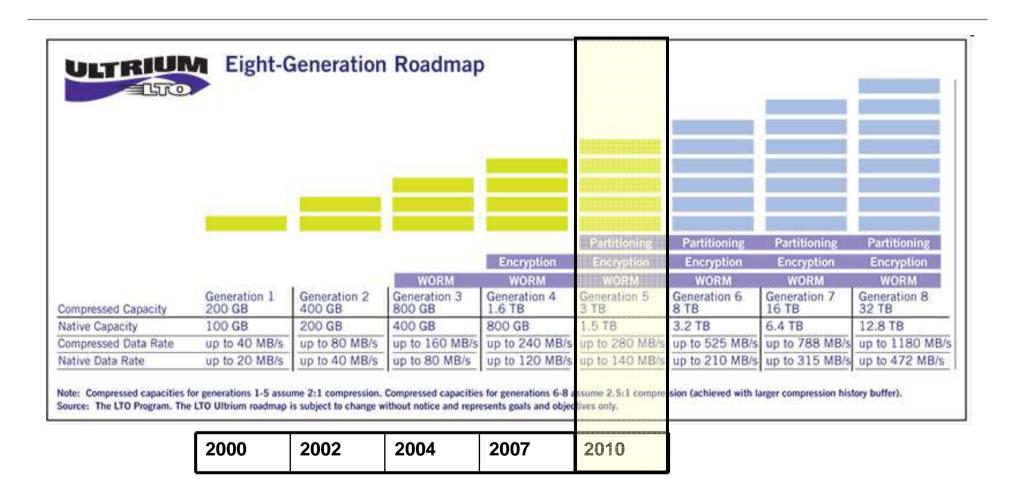
- New IBM LTO Ultrium Generation 5 Tape Drives:
- 1.5 TB Native Physical Capacity (3.0 TB compressed)
- Up to 140 MB/s native data transfer rate
- Encryption capable
- Media partitioning
 - New: Long Term File System
- SAS at 6 Gbit/sec
- FC at 8 Gbit/sec
- Dualport
- Capability to Read/Write Ultrium 4 and read Ultrium 3 cartridges
- Multiple format support customers can reuse existing media
- Roadmap over 8 Generations to 12.8 TB







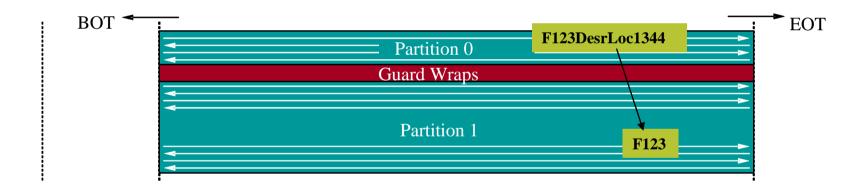
LTO Ultrium Roadmap für acht Generationen





Long Term File System Example - The Smarter Tape

- Efficient: can utilize new dual-partition planned for LTO Gen-5
- Index partition and data partition: Mount a tape as if it was a hard drive
- Self describing tape enabling hierarchical directory structure, file names, file properties, metadata files, fast search indexes, domain-specific information



Potential Applications:

- •Video archive and individual scene access
- •Design and drawing content for manufacturing, architecture, and more
- •Medical / Health industry images
- •*e-discovery*

Enterprise Tape Drive Roadmap

Technology Demonstration

1 TB - April , 2002 8 TB - May, 2006

35 TB – Jan 2010



3592 Model	Gen 1	Gen 2	Gen 3	Gen 4	Gen 5	Gen 6
M/T Model	3592	TS1120	TS1130			
Native capacity	300 GB	500 GB	640 GB			
		700 GB	1 TB	> 1 TB		
				>= 3 TB	5 TB	8 TB
Data transfer rate MB/S	40	100	160	240 min	360 min	540 min
With Compression	Up to 120	Up to 300	360 +			
Cartridge Type	JJ/JA	JJ/JA/JB	JJ/JA/JB	JA/JB/JC	JB/JC	JB/JC/JD
WORM	JR/JW	JR/JW	JR/JW/JX	JW/JX/JY	JX/JY	JX/JY/JZ
Encryption	N/A	Yes	Yes	Yes	Yes	Yes
Sever Attachment	Fibre	Fibre	Fibre	Fibre	Fibre	Fibre
	FICON	FICON	FICON	FICON	FICON	FICON
	ESCON	ESCON				



Tape Storage: Demonstrating 29.5 Gb/in² (01/2010)



Demonstration shows: Tape can sustain roadmap for at least another decade while maintaining a cost advantage over other storage technologies.

Magnetic Tape (R)evolution

Product / Year: IBM 726 / 1952 JAG3 / 2008 LTO6 / 2012 Demo 2010

Capacity: 2.3MByte 1TByte 3TByte 35TByte

Areal Density: 1400 bit/in² 790Mbit/in² 1.87Gbit/in²

29.5Gbit/in²

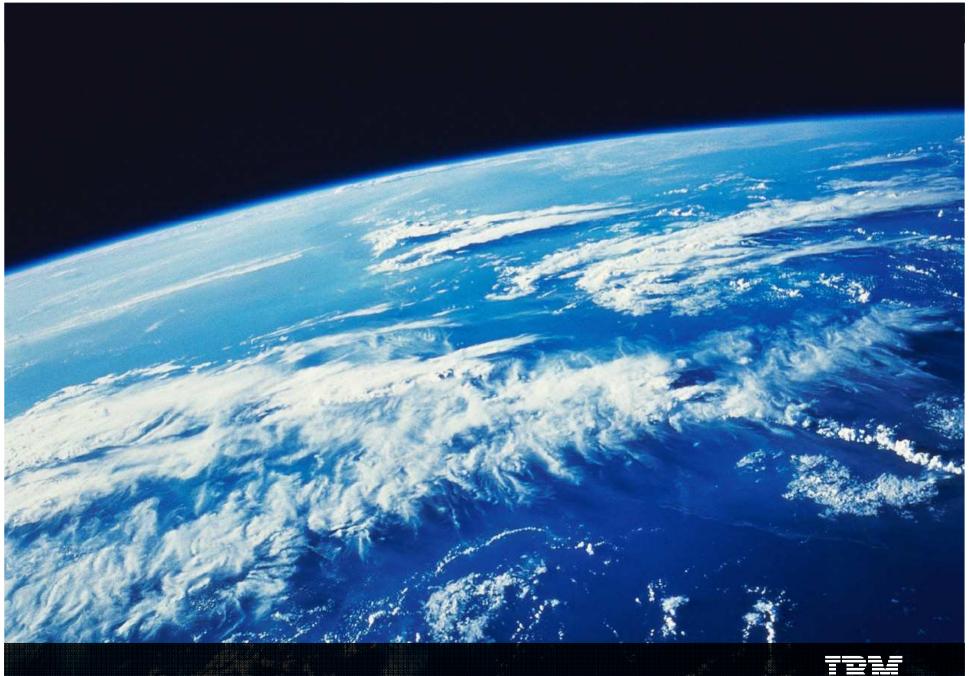
Linear Density: 100 bit/in 343 kbit/in 488 kbit/in 518 kbit/in

Track Density: 14 tracks/in 2.3 ktracks/in 3.84 ktracks/in 57 ktracks/in

(a) (b) 25x



Track density increase will be the key contributor for future tape capacity increase



* Note