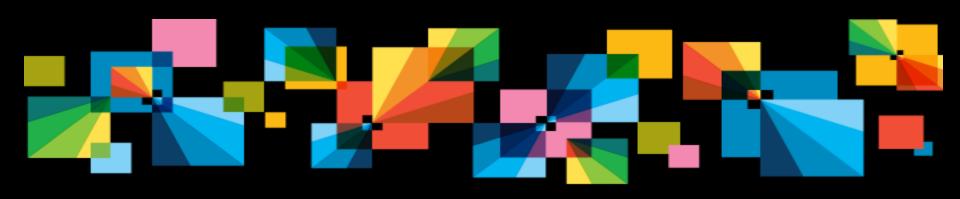


## **Smarter Analytics Big Data, Real Solutions, Big Impact**

**Graham Kittle – Partner & Practice Leader Strategy & Transformation, A/NZ** 





#### **Demystifying Big Data**

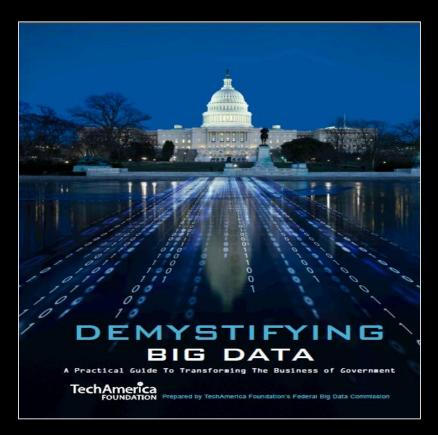
Potential to profoundly transform Government and society

Struggle to keep pace with volume of data and our ability to make sense of it is reduced

Leaders have made investments and demonstrated success

Evolutionary versus revolutionary - impact of Big Data is transformational, the path to effectively harnessing it is not

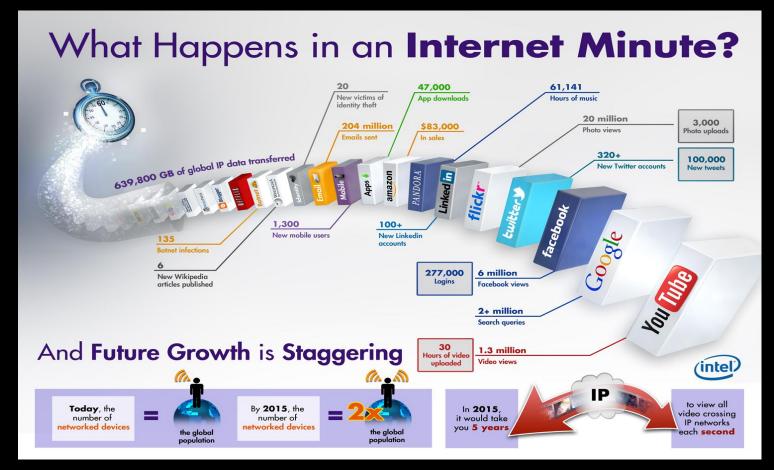
Starts with understanding the business requirement, the data available, and the "Art of the Possible"

















#### To manage risk and create agility, embrace all data

...uncertainty of new information is growing alongside its complexity



#### Volume



#### **Data at Scale**

Terabytes to petabytes of data

#### **Variety**



#### **Data in Many Forms**

Structured, unstructured, text, multimedia

#### **Velocity**



#### **Data in Motion**

Analysis of streaming data to enable decisions within fractions of a second.

#### **Veracity**



#### **Data Uncertainty**

Managing the reliability and predictability of inherently imprecise data types.



#### Leveraging big data with analytics to drive big results





Increase profitability and retention

#### Telecom



Data and location monetisation

#### Healthcare



Understand patients and populations

## Industrial products

Optimise assets in real-time

#### Retail



Deliver personalised customer engagement

#### Government



Detect crime and predict threats in real-time

#### **Energy and Utilities**



Predict and manage demand

#### **Insurance**



Reduce fraud



#### The principles for

#### **Achieving Excellence**

We make decisions

We create value

We deliver value



#### The principles for

#### **Achieving Excellence**

We make decisions

We create value

We deliver value

- Decision will be based on predictive analytics, not on gut instinct
- The social network new production line / citizen channel
- Enhance service outcomes, citizen relationships and improve citizen experience for individuals



#### **Future relevance requires**

integrating traditional data with new sources and types of information to power

### transformation

New insights and new possibilities

Process and performance improvement

3 Better outcomes

Transaction Social Documents Machine Application







#### **Smarter Traffic**



Baile Átha Cliath Dublin City

Robust and efficient citywide traffic awareness system to optimise bus routes and stop locations in real-time.

1

# Delivering new insights and new possibilities





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Enhance citizen relationships and improve citizen experience

Transform financial processes to drive performance

Drive the next wave of operational efficiency

Make risk-aware decisions and manage compliance

2

**Australian Bank** 

Transport security authority in Canada

**US Telco** 

Improving current processes and performance





#### **Data and location analytics**

European service provider uses big data to analyse mobile usage and footfall to improve citizen experience



3

Better outcomes



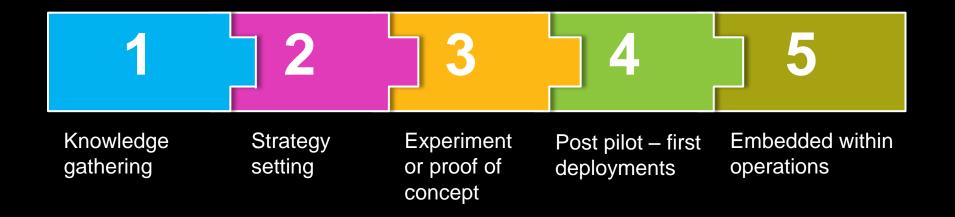
#### What is ACTUALLY HAPPENING?

64% of Organisations Have Invested or Plan to Investin Big Data in 2013 (Gartner)

- Investments in 2013 continue to rise less than 8% of survey respondents have actually deployed
- Industries leading investment in 2013 media and communications, banking, and services
- Largest planned investment over next 2 years transportation, healthcare, and insurance

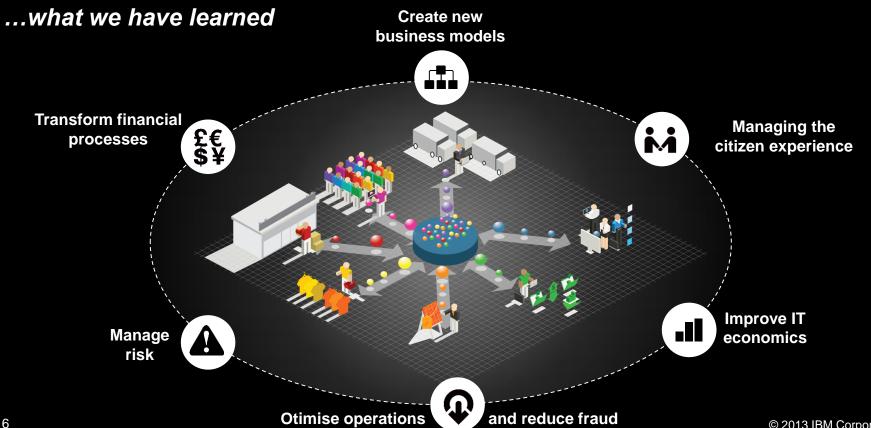


#### **Stages of Big Data Investment**





#### Infuse Big Data & Analytics everywhere





#### **Getting Started – Recommendations**

- Understand the "Art of the Possible"
- 2. Start with a clear mission or business requirement, and fully define a discrete set of use cases
- 3. Take inventory and understand your data assets
- 4. Assess your current set of capabilities and technical architecture against what is required to support your initial use cases
- 5. Explore which data assets can be exposed for public consumption, to drive innovation and the development of Big Data solutions
- 6. Talent will be your biggest challenge



## Big data to recap...



- Decisions will be made on predictive analytics and data
- Understand that the social network is your new production line / citizen channel
- Delivering value by enhancing service outcomes, citizen relationships and improve citizen experience for individual

#### The challenge is not technology but culture



## Thank You