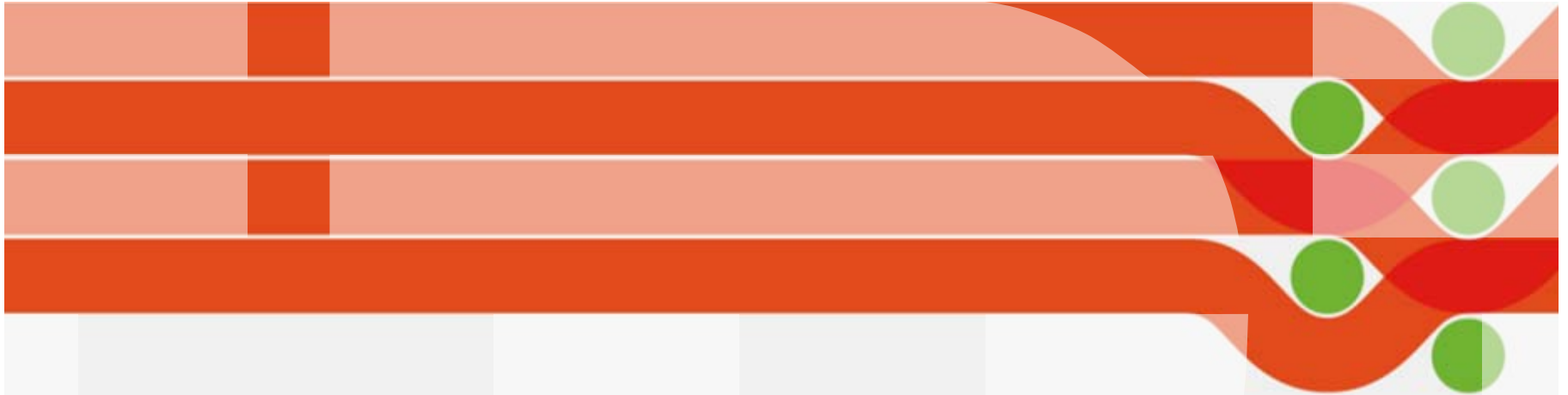


Flexible integration of SaaS and on-premise applications with Cast Iron Systems



CustomWare Company profile

- Established 2001
 - Headquarters - Sydney, Australia
 - Offices in Malaysia, USA & NZ
 - 300+ customers in over 30 countries
- Services - integration & collaboration solutions
- Cast Iron integration specialist in Asia Pacific region
- IBM Business Partner for Castiron and Websphere

Integration Experience

- AS400 BPCS
- Atlassian JIRA/Confluence
- BEA WebLogic
- BigMachines
- BRoKER
- CICS Mainframe
- Composer -
- CORBA - VisiBroker/Orbix
- Cronacle (Redwood Software) Scheduler
- DB2 Store Procedure
- Documentum (Maxis)
- Documentum v4.2.6
- Documentum v5.3 SP1
- eBackOffice
- Enterprise DB
- Garradin
- IBM WebSphere
- JDBC
- JDE
- JMS - WebLogic/WebSphere/MQ Series
- LDAP

Microsoft SQL Server

MQ Series - Inbound and Outbound messages.

MVS Mainframe via webMethods Mainframe Server

Netsuite

Oracle Relational Database

Oracle Financials (gXRS flat file)

Oracle OTM - formerly known as G-log GC3

PeopleSoft

Postgres

Preceda (HR System)

Salesforce.com

SAP - BAPI, RFC, ALE/IDOC

SAP Business One

SAP BW/ SAP ECC 6.0

SAP R/3 Release 4.6

SeeBeyond

Siebel

Sybase - Stored Procedures

Unix Shell Scripts

webMethods

XCOM - File Transfer

XML RPC/ XML/HT

Some APAC Cast Iron Customers



Where the Integration Appliance Fits

Process Integration

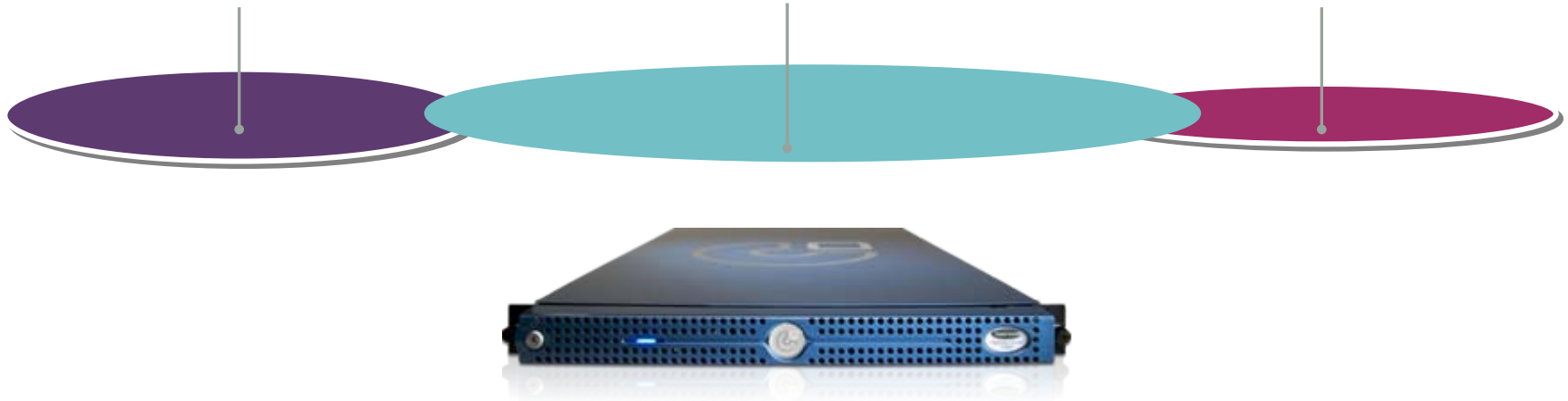
- Complex projects
- BPM/Human workflow
- Business Activity Monitoring
- Extensive coding/knowledge

Application/Data Integration

- Connect applications; no BPM needs
- Quick turnaround projects
- Real-time, Machine-To-Machine
- Simple – configuration not coding

Data Warehousing

- Extracts data for analytics
- Massive volumes of data
- Batch-oriented, not real-time
- Deep ETL knowledge



Deployment Options

Appliances



Physical Integration Appliances



Virtual Integration Appliances

Cast Iron Cloud



Cast Iron Cloud™

Cast Iron Solution Overview

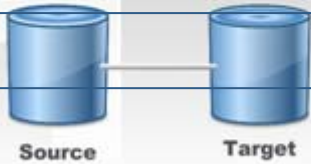
Physical Appliance



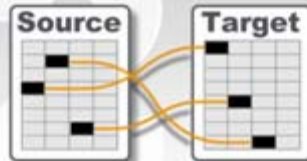
Virtual Appliance



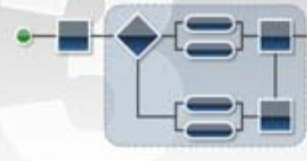
Connectivity



Transformation



Workflow



Management

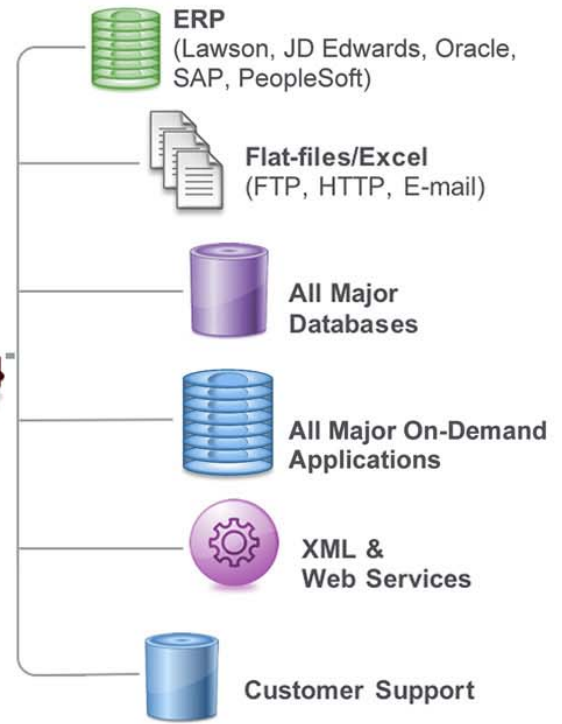


Connectivity

- Comprehensive end-point connectivity
- No installation at the end-points
- All connectivity included in-the-appliance
- Configuration, not coding

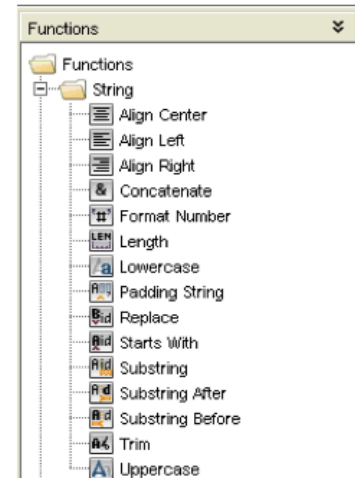
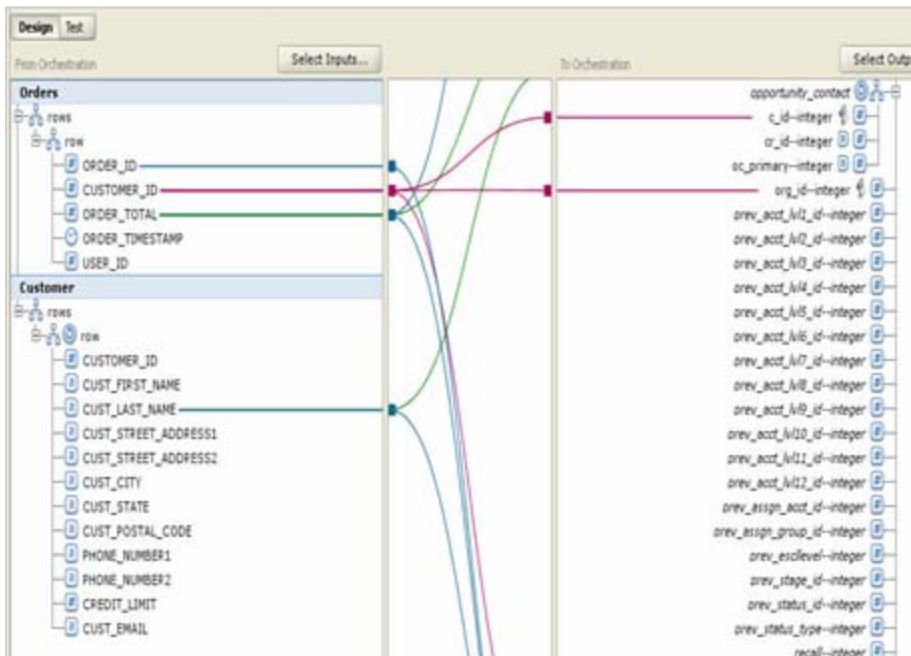


Appexchange
API

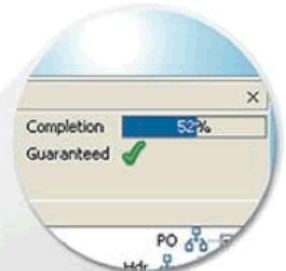


Transformation

- Graphical transformation between end-points
- Automatic correctness and completeness checking
- Drag & drop Excel-like functions
- One-click testing of data maps



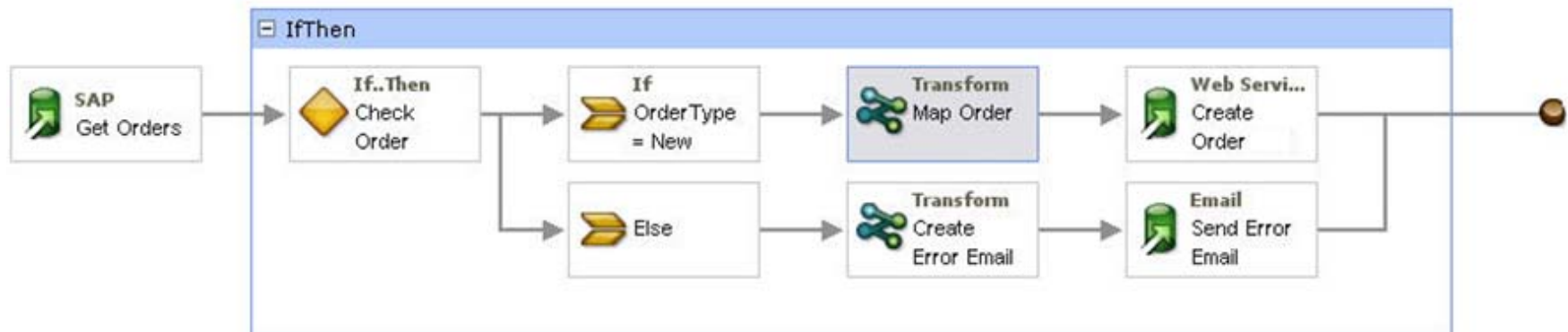
Completeness:
Indicates how much of the transformation has been built and how well it conforms to the target schema



Type Safety:
Using the transformation tool reduces the chance of building an incompatible transformation by warning you when types don't match

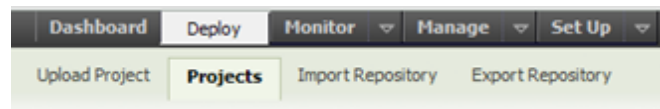
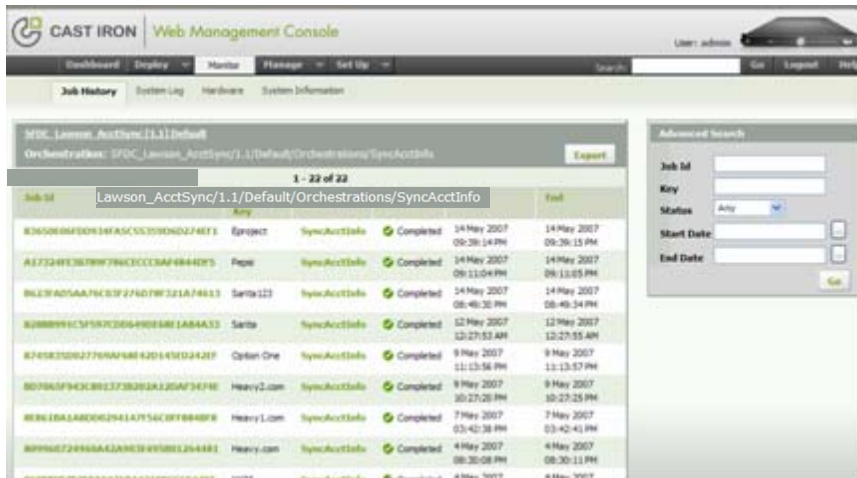
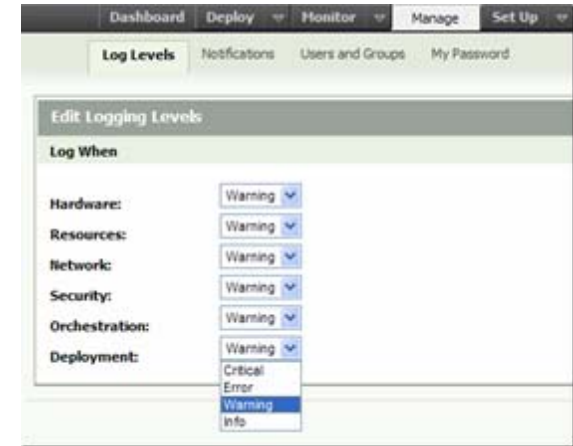
Workflow

- Drag-and-drop integration flow creation
- Data-driven business logic
- Error-checking and handling



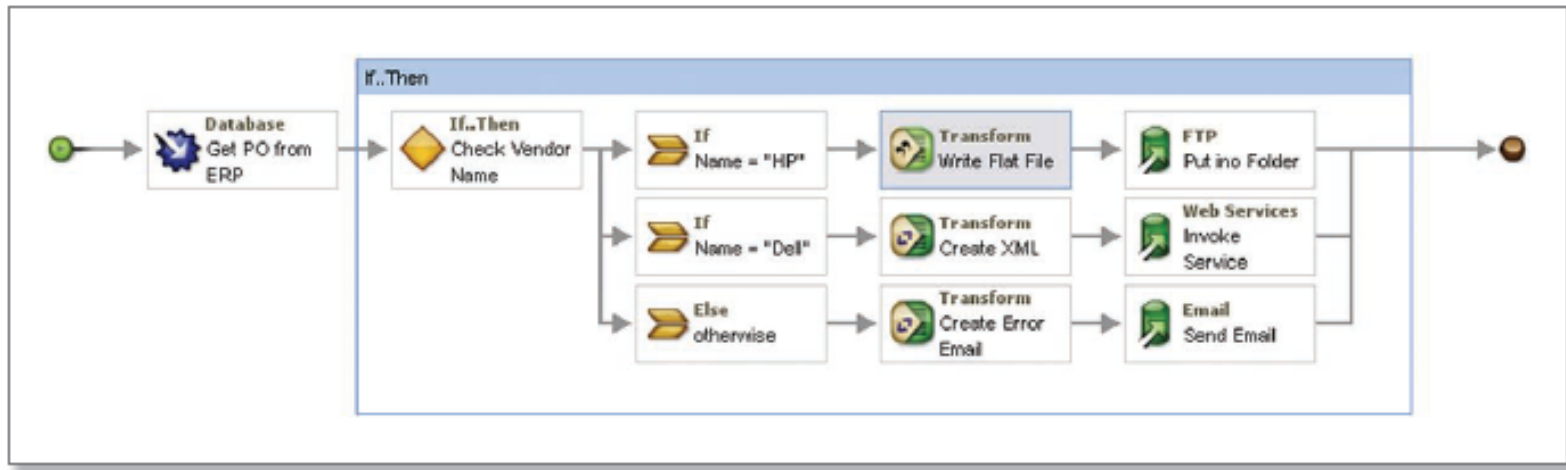
Management

- Single console view - from appliance to integrations
- One-click deployment of integrations
- Remote setup, upgrade and monitoring
- Proactive alerts on data and connectivity errors



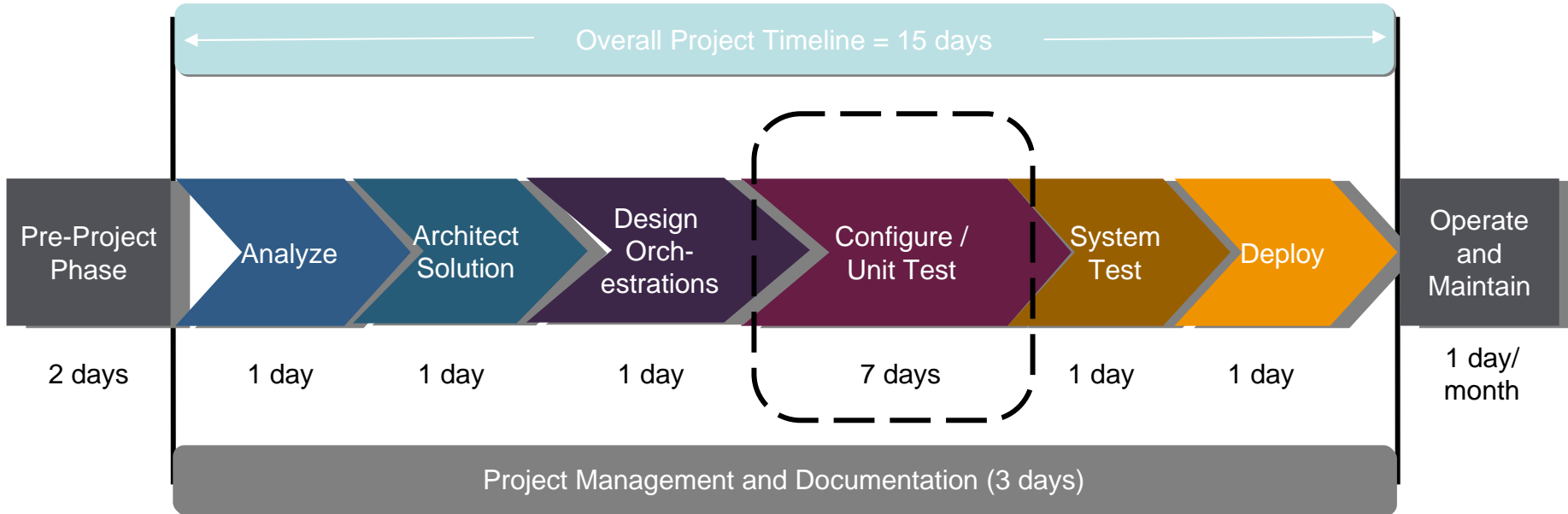
Change Happens

- Reconfigure connectivity, no re-coding
- Reconfigure workflow, no re-coding
- Reconfigure transformations, no re-coding
- Reconfigure alerts/notifications, no re-recoding



Simple Project Lifecycle

Standard Project Scenario ~ 15 days



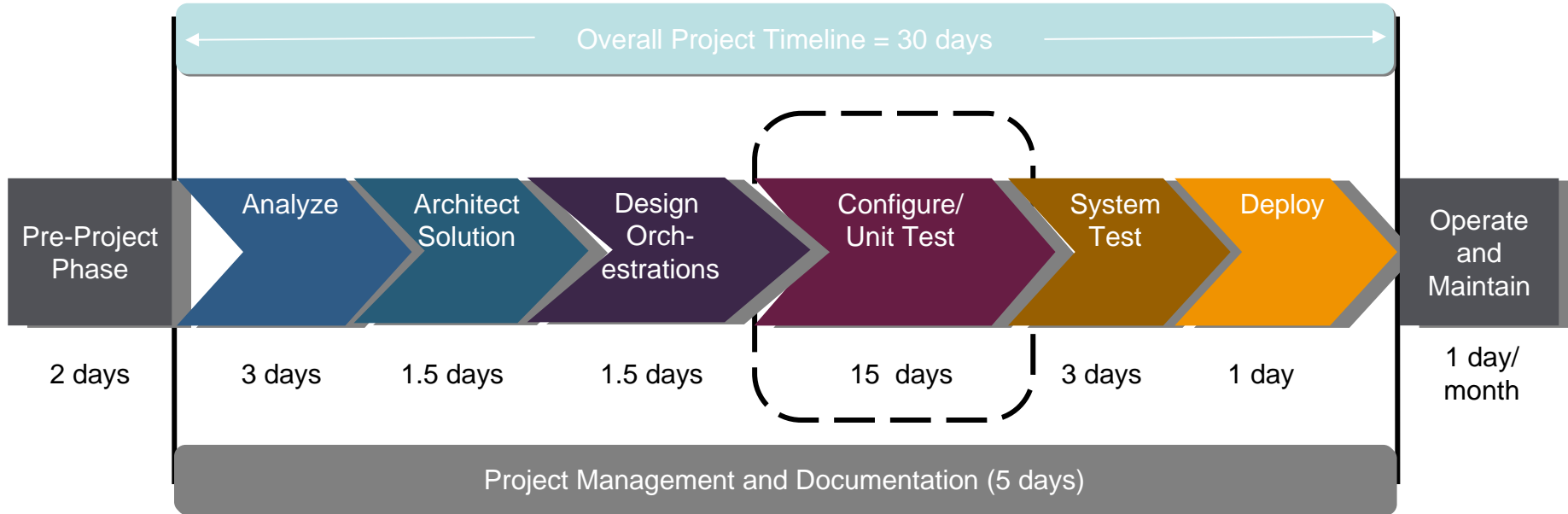
Standard Scenario:

- 2 end-points (RightNow, Siebel, Web Services, Flat-files, FTP, HTTP)
- 1-5 Orchestrations
- Includes standard Transformations
- Workflow with error handling

www.customware.net

Advanced Project Lifecycle

Advanced Project Scenario ~ 30 days



Advanced Scenario:

- 3-4 end-points (includes Peoplesoft, SAP, Right Now, Siebel and other ERP along with standard end-points)
- 5-9 Orchestrations
- Includes standard and some custom Transformations
- Workflow with error handling

International Customers



The only NO SOFTWARE integration solution

BRITISH AMERICAN TOBACCO, NORTHEASTERN UNIVERSITY, KINDER MORGAN, OPEN TEXT CORPORATION, SOLECTRON, INNOTAS, Hormel Foods, MDOT, MOTOROLA, PGP, wily technology, KYOCERA, EQUALLOGIC, CNW GROUP, ORBITZ, SMART Modular Technologies, Juniper NETWORKS, Comcast, TriNet, ENDECA, TOYOTA, BT, Remy, Perks. Integrated business services, tyco Flow Control, SOLARWINDS.NET Network Management Tools, AGISTIX, nomea, salesforce.com experience success™, INFOPIA, WellCare, ShoreTel, GEARWORKS Drive Business Beyond™, EMERSON Climate Technologies, freescale semiconductor, ARUBA, ucg, Allianz, SPSS, salary.com, ITOCHU TECHNOLOGY, INC., ISR, INC., Grizzard, SKINCEUTICALS, WellCare, right 90, Pharsight, Banner Health, Visteon, DELTA DENTAL, kwikvet, AFFYMETRIX, gtsi, MarketTools, Thompson CAT, LAWSON, ALPHATEC, SPINE INC., Awana, pancredit, INTUITIVE SURGICAL, Bizmatica Customer Centric Innovation, NORTHROP GRUMMAN, ANS, The Computer Merchant, Ltd. aligning people, strategy and technology, PCF, VISCOSITY FLUIDS & LUBRICANTS, Market, COX TARGET MEDIA, INTERNET Professional Planning Solutions, infoUSA.com Sales Solutions, KDDI, URS, CareCore NATIONAL, PENSON, atx COMMUNICATIONS

Sample Endpoints

Left Side Endpoints:






- Databases: ONYX, COGNOS, MAPICS, Baan, IBM, WebSphere, SAP
- Flat-files: SYBASE, GREAT PLAINS, RIGHT NOW TECHNOLOGIES, Salesforce, ORACLE
- Custom Apps: expandable, SIEBEL, SIEBEL CRM OnDemand, NETSUITE, CLARITY, Changepoint, DATASWEEP, OPTIO, SMS, MySQL, Maximizer
- ERP/CRM: JDE EDWARDS, AVTEX, LAWSON, concur, Remydy, Deltek, Microsoft Exchange, QuickBooks, Clarify

Right Side Endpoints:




- On-demand Applications: Compuware Vantage, MatrixOne, Aptify
- XML / Web Services: plumtree
- B2B: UPS / FedEx System, agile, QAD
- Middleware: Livelink, QuickArrow, Microsoft SQL Server, ASCENTIS

Other Logos: PeopleSoft, Informix, PROGRESS SOFTWARE, BIGMACHINES, LockBox, ADP, ARIBA, SABRIX, AVAVA, Microsoft Dynamics

Value to Customers







Value		 Cast Iron Integration Appliance
	Time	Integrates Salesforce, Databases, FTP, Flat Files and other applications rapidly
	Costs	Lower TCO
	Skills	Easy & quick to up skill staff
	Focus	Focus on business value, not 'plumbing'.

Value to Customers

Value		 Cast Iron Integration Appliance
	Maintenance	Maintenance is simple and requires less technical skills
	Migration	No change required to CI projects when migrating to newer version.

CustomWare Delivers

Integrate in Days

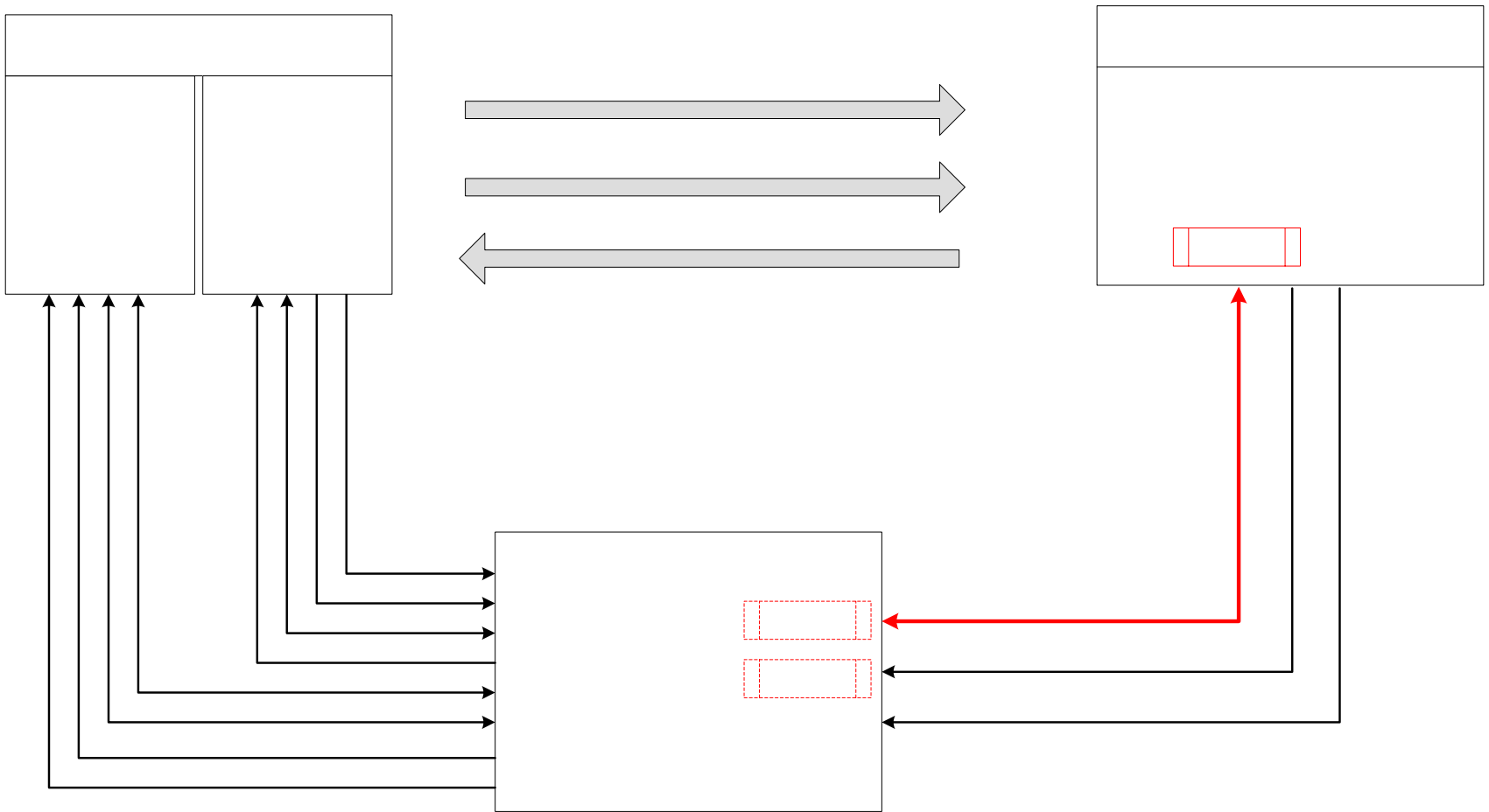
Company	Problem Solved	Project Duration (in Days)
	SAP, Oracle to Salesforce, B2B XML exchange	32 & 5
	Flat file to Salesforce	22
	Peoplesoft to Salesforce, Peoplesoft to SQL Server	30 & 8
	Peoplesoft to Onyx	15
	Salesforce to SQL Server	19
	SAP to SQL Server, SQL Server to on-line billing	30

SAI GLOBAL – Live Demo

Kosta Zafirovski

SAI Global Corporate Applications Team Lead

SAI GLOBAL – Live Demo



SAI GLOBAL – Live Demo

