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Now, in just a single glance, you can discover which software runs on which platforms. Simply refer to the alphanumeric codes.

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LNx	= Linux**
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MAC X	= Macintosh X**
NET	= NetWare**
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OS2	= OS/2* OS/2 Warp* OS/2 Warp Server
SCO	= SCO
SUN	= Sun Solaris**
WMe	= Windows** Millennium Edition
WNT	= Windows NT**
W2000	= Windows 2000
W31	= Windows 3.1 and higher
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W95	= Windows 95
W98	= Windows 98
W9X	= All Windows 9x software
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IBM Global Financing offers a wide range of flexible financing options that can help you acquire IBM and associated Business Partner software, hardware and services. Software financing is one of the fastest growing segments of the IT financing market for the following reasons:

1. Match cost to benefits

The costs associated with software acquisitions are heaviest at the front end, while benefits do not fully accrue until the project is implemented. When the project is financed and structured according to your business requirements, costs and benefits can be aligned more closely.

2. Bring investments forward

Using your cash flow rather than your capital allows you to invest now for business advantage and conserve your capital for higher yielding core business investments.

3. Total Cost of Ownership

Organisations that engage a financing partner for the total solution are more likely to achieve faster return on investment and greater long-term economies.

As the world's largest information technology financier, IBM Global Financing offers customers in more than 40 countries leasing and financing solutions for hardware, software and services acquired from IBM and other vendors. Talk to us today to see how we can help you reap the above rewards.

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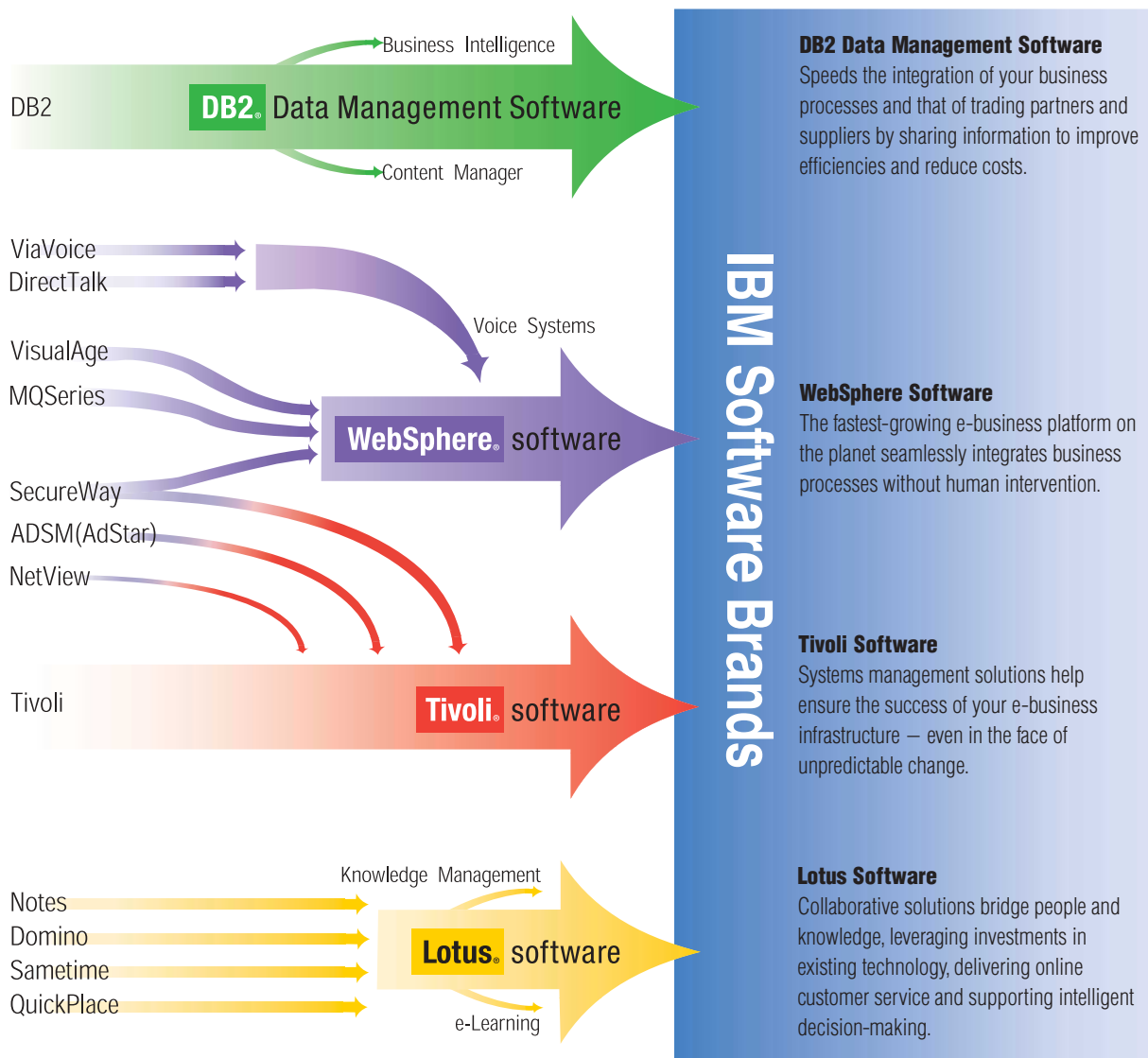
Meet the demands of dynamic e-business with IBM software.

e-business made the move from simple Web publishing to B2C and B2B transaction processing. From integrating your systems and applications with the Web to extending them across your value chain. Where do we go from here?

Dynamic e-business. As the next step in the evolution of e-business, dynamic e-business is about flexibility. Heightened connectivity. Adapting to changes in the marketplace quickly. Efficiently. Without a huge investment of money, time or resources.

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call **132 426** & ask for Software Catalogue **today**

A comprehensive guide to the IBM software your business needs to grow.

To get greater efficiencies from your business, there's no need to scrap your current software systems, you can simply build on what you have. The applications your company builds today will become your legacy systems tomorrow. Especially when you're talking e-business; software is the smarts in an e-business infrastructure.

Your systems will help you gain a competitive advantage, containing customer and operational data that is priceless and growing exponentially. In a world of constant change, the ability to achieve competitive advantage, and keep it, is directly related to the flexibility of the underlying infrastructure.

IBM has completed thousands of customer engagements, working with companies such as ASX, St George, Qantas and Telstra. More importantly, we've taken what we've learned in those engagements and used it to create a roadmap and a portfolio of middleware software, servers and services that can be combined to help your business.

This catalogue, developed especially for the Australian market, covers our entire spectrum of software including our four key software divisions: DB2, Lotus, Tivoli and WebSphere. If you want your business to grow, you'll find your software solution right here.

DB2 and Informix to manage and leverage data.

The IBM Data Management Software and Informix portfolio provides an open, scalable, industry standard platform across NT, Windows, UNIX, Linux, OS/390 and more. Ranging from high performance, extendable database engines powering your business application, to Business Intelligence solutions leveraging your priceless data and information, and Content Management solutions for management, storage and integration of unstructured data-like documents, audio, video, images and much more. IBM Data Management delivers unique deployment flexibility with unparalleled scalability and availability.

Lotus for leveraging know-how.

By bridging the knowledge gaps in your business, you can establish the right teams, adapt to change and outpace the competition. Lotus software allows suppliers, partners, customers and employees share company information with three integrated solutions: Messaging and Collaboration, Knowledge Management and IBM MindSpan Solutions.

Lotus offers a leading portfolio of modular and standards-based software that easily integrates with other applications and operating platforms. Its distinctive solutions can help optimise your company's business transactions and the human interactions that support them.

Tivoli for managing complexity.

Tivoli software from IBM enables an IT organisation to reduce the total cost of ownership and improve the service levels of their IT infrastructure. Tivoli software helps traditional enterprises and e-businesses worldwide manage security, storage, performance and availability, and configuration and operations.

Tivoli software is a global leader in systems management software, in fact, 96% of Fortune 500 companies use Tivoli products and services to efficiently manage their enterprises.

WebSphere for integrated infrastructure.

IBM WebSphere is the broadest, best-integrated family of middleware in the industry. Combining application serving and integration technologies, complete customer relationship management, supply chain management, B2B and e-commerce services, WebSphere encompasses a full range of products designed to maximise your business performance.

WebSphere software gives you the tools to create a compelling Web experience for users plus enhance e-business performance. Organised into product groupings that match your specific needs, IBM WebSphere-based solutions provide your company with the flexibility to quickly transform into an adaptable, fast-growing and integrated business that can compete effectively on the Web.

All your software needs in the one place.

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Simplify your transition to e-business and Web-based solutions

OS/2 Warp Server for e-business

OS2



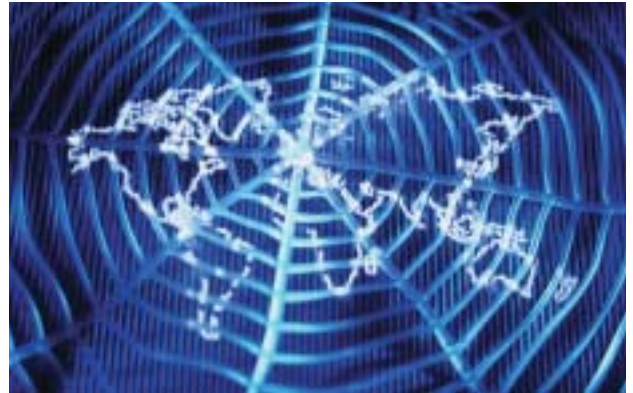
- **Builds on the proven strengths of OS/2 Warp Server V4**
- **Integrates Windows NT 4.0 servers seamlessly into the OS/2 network and provides full, managed access to Windows NT file, print and application servers**
- **Allows you to leverage your current assets while simplifying your transition to e-business and Web-based solutions**
- **Delivers exceptional scalability for demanding e-business requirements**
- **Leading-edge Web technologies to support e-business transformation**
- **Broad, Intel-based industry client support and the Intel-based platform for server-managed clients**
- **Network operating system suitable for all sizes of installations.**

For availability of new features and functions for OS/2 Warp Server for e-business, visit our Software Choice Web site at: ibm.com/software/os/warp/swchoice

For more information www.ibm.com/software/os/warp/warp-server/

The Internet of the future is here

Pervasive Computing



The desire to access information from anywhere at anytime through any device on any network is a reality; which provides businesses with new opportunities to deliver information to a variety of devices.

The global Internet economy that was built around desktop PCs is expanding to incorporate a galaxy of smaller, simpler devices – cell phones, palm devices; in-vehicle information systems and more. By incorporating these devices into your network your business can move into the world of pervasive computing and wireless e-business.

IBM has the following software offerings to support your implementation of pervasive computing. They include:

WebSphere Everyplace Server (Access, Enable, and Service Provider Offerings)

- integrated packages based on WebSphere Everyplace Server that quickly extend data and application to wireless computing devices and networks

MQSeries Everyplace

- supports the messaging needs of lightweight devices, such as palm devices and laptop computers

DB2 Everyplace

- brings the power of DB2 to mobile devices

WebSphere Portal Solutions

- provides an open framework for creating custom portal sites

IBM Everyplace Wireless Gateway

- extends applications to mobile devices over many different wireless and wireline networks

IBM Mobile Connect

- a server-based data synchronisation and management solution for enterprises with mobile computing needs

For more information www.ibm.com/pvc

Manage data between enterprise servers and mobile devices

IBM Mobile Connect

WNT W2000



IBM Mobile Connect provides functionality in specific areas:

- **Synchronisation of contacts, calendars, tasks, e-mail, and custom Data between mobile devices and Lotus Domino, Microsoft Exchange or ODBC-compliant database servers**
- **Implementation of software tools to aid management of devices used by mobile employees or customers**
- **Transfer of data between mobile devices and your network server using wired or wireless connections.**

IBM Mobile Connect is a server-based data synchronisation and management solution for enterprises. It allows you to manage and control information remotely, whether synchronising information between mobile devices and your network server or updating software applications running on handheld devices. By integrating mobile computing into your corporate infrastructure, your users can have access to the most current information, from virtually anywhere at any time, yet security and data protection is maintained.

For more information www.ibm.com/pvc/products/mobile_connect

Extend applications to wireless devices

IBM Everyplace Wireless
Gateway for Multiplatforms

AIX SUN



The IBM Everyplace Wireless Gateway for Multiplatforms V2.1 is a distributed, highly scalable, multi-purpose UNIX communications platform. It supports security-rich data access by both Wireless Application Protocol (WAP) and non-WAP clients over a wide range of international wireless network technologies, local area networks (LANs) and wide area networks (WANs). The multipurpose design of Everyplace Wireless Gateway enables it to be configured to support a variety of communications modes, including: WAP Gateway with support for multiple bearer networks, short messaging service (SMS) and push proxy gateway (PPG), and remote access gateway providing TCP/IP connectivity.

IBM Everyplace Wireless Gateway for Multiplatforms V2.1:

- Delivers e-business applications to mobile users over wireless and wired networks
- Provides cost-effective network access to mobile users
- Integrates diverse wireless networks using a single industry-standard interface
- Improves network response times and reduces data overload with data compression and header reduction
- Maintains or restores dial-up connections automatically to transmit data efficiently

Everyplace Wireless Gateway components include:

Everyplace Wireless Gatekeeper – provides a Java technology-based administrator console to the Everyplace Wireless Gateway and to wireless resources.

Everyplace Wireless Client – software runs locally on mobile devices and provides a full function interface to communicate with Everyplace Wireless Gateway.

For more information www.ibm.com/pvc/products/wireless_gateway

Make the transition to e-business simple

IBM Small Business Suite

LNX



- **Domino Application Server** for messaging and collaboration capabilities
- **DB2 Universal Database** allows users to access and manage any amount of data, including text, image, audio and video
- **WebSphere Application Server** is a function-rich IBM HTTP server (powered by Apache Web server) that supports JavaServer Pages (JSP), servlet applications, and JavaBeans technology
- **IBM Suites Installer**, a Java-based tool, makes it easy to manage installation, configuration and deployment of components and non-IBM applications to one or more server and client computers in a business' network.

The Small Business Suite provides award-winning products you need to run a growing business. Designed for small and medium businesses with up to 100 users, the Small Business Suite is an ideal, integrated solution that covers all your critical business functions and processes, such as e-mail, building and maintaining a dynamic Web site, storing all types of business data, running business applications and other business processes performed daily to customers, suppliers and prospects. The Small Business Suite offers advanced communication services needed for fast, flexible access to the Internet.

For more information www.ibm.com/software/linux/sbs



How do I start? IBM Start Now Solutions

IBM Start Now Solutions have been especially designed for medium-size businesses that wish to implement business solutions quickly and effectively. They address the key opportunities and challenges of IT Directors, and integrate a combination of best of breed software products and services to allow immediate implementation and rapid financial returns.

- **Build a strong e-business infrastructure foundation**
- **Streamline your business**
- **Transform your IT into a cost-cutting centre for your company**

How much does it cost?

Attractive entry prices are available for each offering, combining software and services for a typical entry-level installation.

Call 1800 289 426 and ask for Start Now.

Start Now Business Integration - Cut your integration costs.

Integration is the key IT challenge for companies of all sizes. "Many IT enterprise systems such as CRM, supply chain management, ERP are not connected" (IDC). Integration is also the first step toward leveraging the Web and implementing a portal strategy. Includes: WebSphere MQSeries, and Implementation services.

Start Now Leveraging the Web - Increase the ROI of your Web investment.

e-business is more than having a static Web site that displays information about your company and products. Demand more from your Web site: enable dynamic content, add program logic to your Web site in a scalable and secure way, integrate with your back end applications, join your sales and inventory systems, and align your IT to your business. Includes: WebSphere Application Server Advanced Single Server Edition; WebSphere Studio Application Developer and Implementation Services.

Start Now e-commerce - Expand your business with a lower cost sales channel.

Buy and sell over the Internet: Allow your customers to browse catalogues on your site, fill electronic shopping carts, make secure purchases in their own language and currency. Enable advanced relationship marketing and customer service, analysis on statistics generated by customers, support of B2B and B2C e-commerce, etc. includes: WebSphere Commerce Professional Entry Edition Integrated e-commerce Solution; WebSphere Commerce Studio Professional Developer Edition and Implementation services.

Start Now Content Management - Cut your paper handling costs, improve your customer service.

What if you could instantly answer your customer questions by accessing their statements online? This all-in-one solution enables you to store, index and archive your customer information, order details, payable records, inventory levels, legal files, microfiche, video and other data into a centralised electronic content repository, with easy user search and retrieval. Supports a wide range of media devices. Includes: IBM Content Manager Entry Bundle; Implementation services.

Start Now Business Intelligence - Know your customers, better manage your business.

Businesses generate an ever-increasing amount of data such as customers, product sales, inventory and other data. However, this data is locked away in many applications and formats where it cannot be accessed for analysis. This integrated data warehouse offering enables you to extract, transform and query your business data in order to gain an unprecedented level of knowledge about your market and customers' behaviour. Includes: DB2 Warehouse Manager; DB2 Universal Database; Query tool: Brio or Business Object and Implementation services.

Start Now Team Collaboration - Cut your communication/travel costs.

This offering brings the instant messaging capabilities to the enterprise by adding security (including Firewall support and encrypted chat), customer online discussions from your company Web site, Web-based teamrooms to share and organise projects, portal integration and a wealth of other features. Network Magazine declared Lotus Sametime "Product of the year" in 2001! Includes: Sametime; QuickPlace and Implementation services.

Start Now Storage Management - Cut your storage management costs.

Data is your company's most precious asset. Protect your data with a comprehensive data backup & storage management solution that protects you from hardware failures and other incidents including site disasters. Includes comprehensive centralised management from the Web, capability to minimise the amount of transferred data, broad support of storage devices/operating systems/applications (database, email, ERP, application servers), automated archival of inactive data, and policy-based automation of all functions for a "set it and forget it" type of implementation. Includes: Tivoli Storage Manager and Implementation services.