BusinessConnect and SolutionsConnect Its time to make bold moves.

Big Data Debunks the Top
Three Myths of Employee
Engagement and Leadership

Ed Hurst





Importance of Engaging Employees

 The World Bank estimates global GDP grew 2.3% in 2012, with expected continued moderate growth in 2013.

 Between 2011 and 2012 90% of countries saw an increase in productivity (i.e. GDP per capita).

• Since 1993, revenue per employee has seen at a 3.2% compound annual growth rate compared with little to no growth in revenue per cost of goods sold or per invested capital.

Employee engagement is increasingly seen as a fundamental mechanism through which to attain superior organisational performance



Engagement Defined

Kenexa's measure treats engagement as a desired state

- Pride Satisfaction Advocacy Commitment
- •An engaged workforce is one whose employees:
 - o Have pride in and are satisfied with their organisation
 - Who advocate for and intend to remain with their organisation

•Engagement is a result of organisational policies and practices and leadership and managerial behaviours that precede the state of employee engagement

•Engagement precedes the display of discretionary effort that promotes heightened individual, team and organisational performance



Myth #1: There is a Global Crisis on Employee Engagement

- Only 30% of the US workforce is engaged
- Only 11% of the global workforce is engaged and 27% are actively disengaged
- The majority of workers, 62%, are not engaged
- Globally, 40% of employees are passively or actively disengaged
- "In Australia and New Zealand, 24% of employees are engaged."

Neither the sky nor employee engagement is falling



Myth #2: People Join Companies But Leave Managers

- "Of the approximately 100 million people in America who hold full-time jobs, 30 million (30%) are engaged and inspired at work, so we can **assume** they have a great boss."
- If a "...company doubled the number of great managers... [it would double the number of]...engaged employees."
- "Retaining employees has more to do with the quality of the work experience overall ... [and] retention ... depends far more on the quality of employees' relationship with their managers..."

People join companies but leave managers companies

© 2014 IBM Corporation



Myth #3: The Recession Caused Disengagement

 "The global recession has certainly taken its toll on employees...making it more difficult to achieve or maintain healthy levels of engagement."

 "Five years of economic turmoil, nearly a decade of competing in a "flat" world and more than a decade of being connected 24/7 have taken their toll [on employee engagement]."

The economic crisis cannot be used as a scapegoat



Big Data

4.5 million 752,000,000.

Average # of employees surveyed annually

Responses

Hundreds of companies

WorldNorms

20 Industries

20,000

Average company size

215

Countries

14,000,000

Employees from 2010 to 2012

WorkTrends™

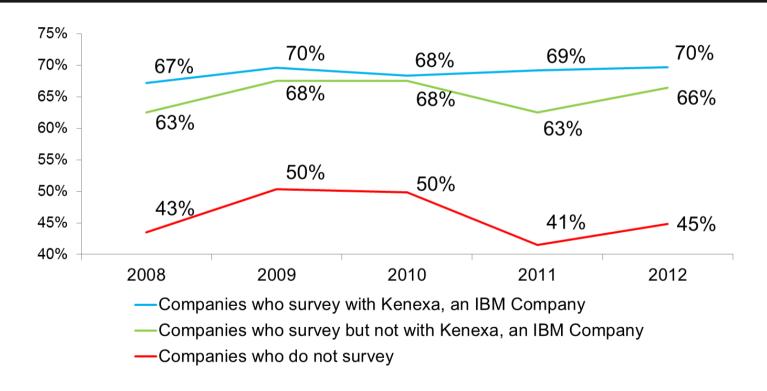
2012 Survey of over 33,000 employees across multiple countries, industries and organisations



Neither the sky nor employee engagement is falling



Global Employee Engagement Levels by Year





Engagement and Change from 2010 to 2012





People join companies but leave managers companies



Determinants of Turnover Intentions

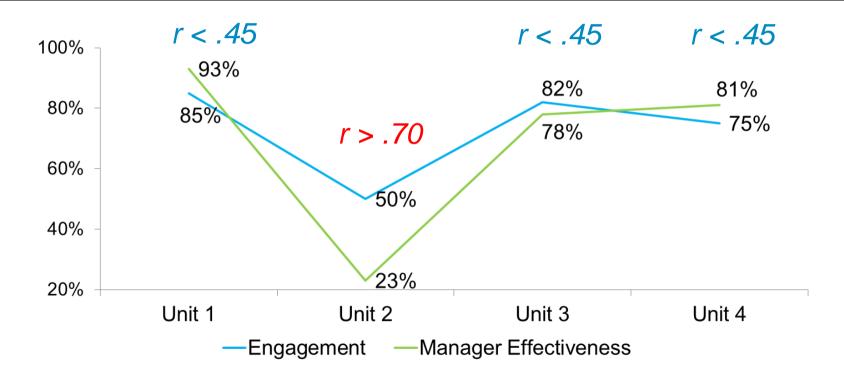
Relative Influence On Turnover Intentions*	Determining Factor	
34%	I can achieve my career goals at this company.	
30%	I believe my organisation has an outstanding future.	
14%	I am paid fairly for the work I do.	
12%	My life is well-balanced between work, family, friends, and my personal needs.	
11%	My manager treats me with respect and dignity.	
100%	Total variance explained was 49%	

12 © 2014 IBM Corporation

^{*}Relative influence on turnover intentions derived from analysis of 2012 WorkTrends™ data. Turnover intentions was measured by the combined average of responses to "I rarely think about looking for a new job with another company" and "I am seriously considering leaving my organisation within the next 12 months". Values represent relative weight of each factor in explaining turnover intentions. Factors were identified using Stepwise Regression analysis with relative influence determined by Relative Weights Analysis.



"Toxic Managers" can destroy engagement and drive turnover





Ranked Drivers of Employee Engagement

	2008	2009	2010	2011	2012
Leadership future vision	1	1	1	1	1
Recognition	4	3	2	3	2
Quality and customer focus	4	6	5	5	2
Diversity and inclusion	2	5	5	3	4
Growth and development	3	3	2	5	4
Collaboration involvement	4	2	2	2	4
Ethics and corporate governance	4	6	8	10	7
Performance management	9	10	7	7	7
Creating change	4	6	8	7	9
Open communication	9	6	8	10	9
Leadership living values	11	10	8	7	11
Manager effectiveness	11	10	8	10	11

Relative Importance				
26%				
13%				
13%				
10%				
10%				
10%				
6%				
6%				
3%				
3%				
0%				
0%				

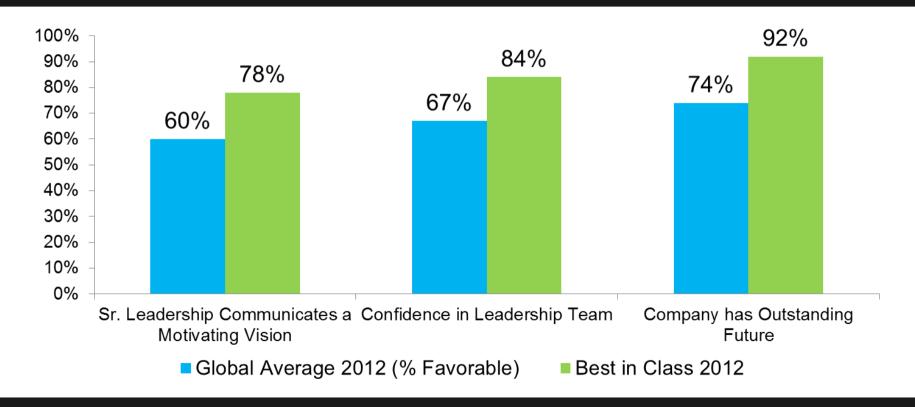


When it Comes to Engaging Employees, Managers Can't Go It Alone

	Manager Effectiveness Low	Manager Effectiveness High
Future Vision/Trust High	78% Engaged	94% Engaged
Future Vision/Trust Low	16% Engaged	37% Engaged

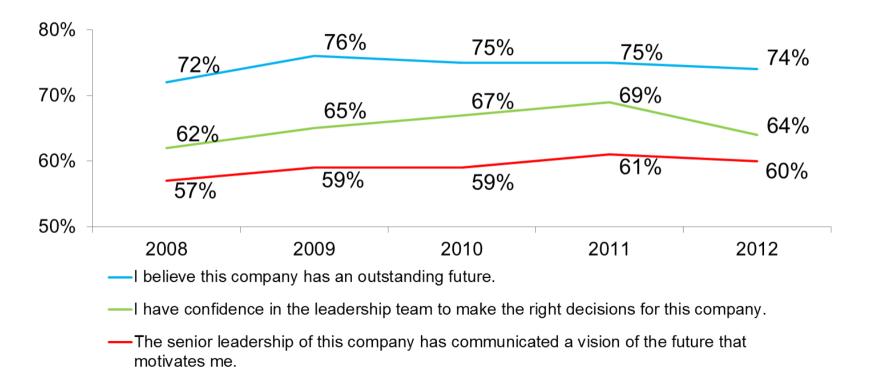


How Well are Leaders Creating a Vision?





Five Year Trend in Leadership Ability to Drive Future Vision



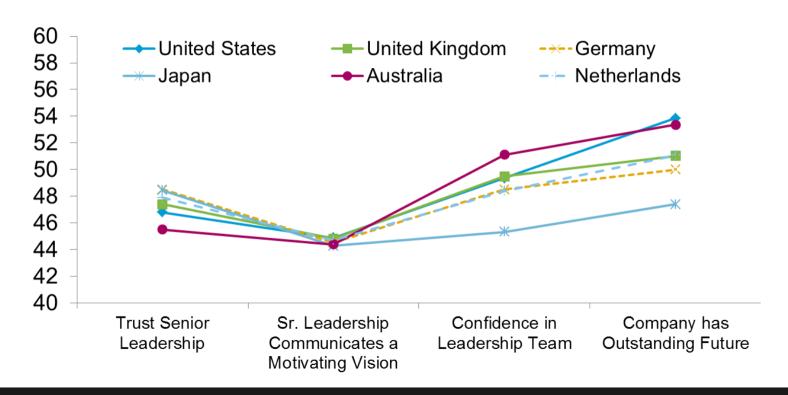


The economic crisis cannot be used as a scapegoat

18 © 2014 IBM Corporation

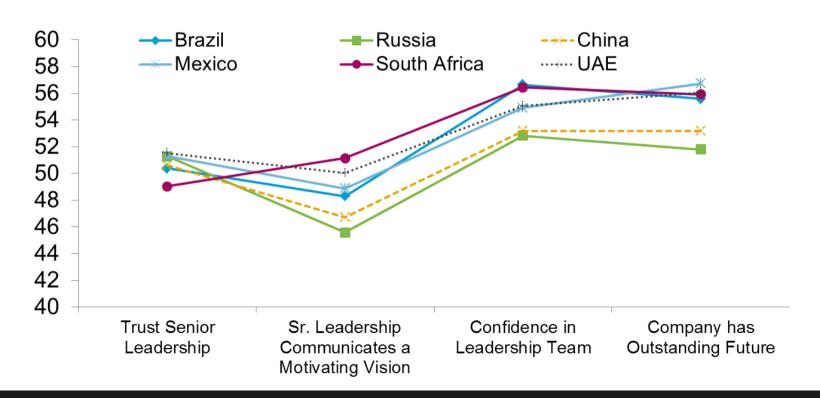


Future Vision for Mature Markets (Standardised)



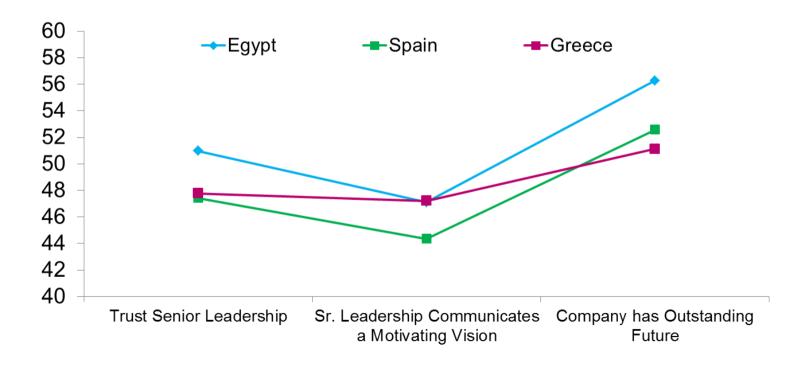


Future Vision by Emerging Markets (Standardised)





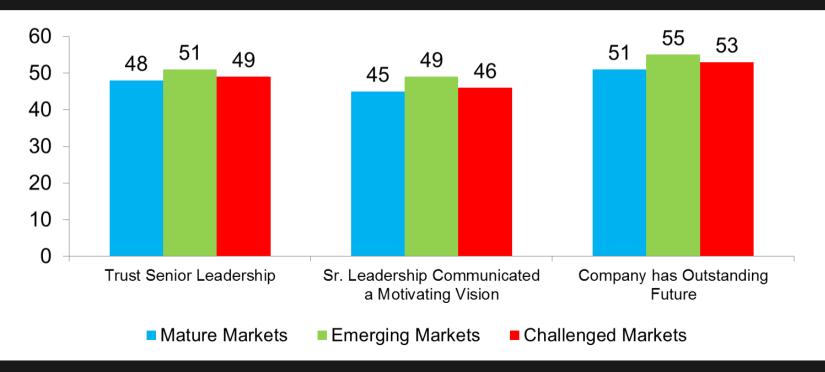
Future Vision by Challenged Markets (Standardised)



21 © 2014 IBM Corporation



How Well are Leaders Creating a Vision? Comparison Across Global Market Conditions





Summary

• Myths can lead to ineffective strategies and wasted resources

Globally, employee engagement is strong and getting stronger

 Engagement levels are less impacted by economic conditions and managers and more under the influence of senior leaders

- The ability of our senior leaders to communicate an inspiring and motivating vision is critical to driving high engagement levels
 - There is a significant gap between the average and the best in class
 - o Trends indicate a worrying dip in coming years



Engage Online

- Follow us on Twitter
 - @IBMConnect and @IBMSocialBiz

- LinkedIn http://bit.ly/SBComm
 - o Participate in the IBM Social Business group on LinkedIn:

- Facebook https://www.facebook.com/IBMSocialBiz
 - Like IBM Social Business on Facebook

- Social Business Insights blog <u>ibm.com/blogs/socialbusiness</u>
 - o Read and engage with our bloggers

24 © 2014 IBM Corporation



Acknowledgements and Disclaimers

Availability. References in this presentation to IBM products, programs, or services do not imply that they will be available in all countries in which IBM operates.

The workshops, sessions and materials have been prepared by IBM or the session speakers and reflect their own views. They are provided for informational purposes only, and are neither intended to, nor shall have the effect of being, legal or other guidance or advice to any participant. While efforts were made to verify the completeness and accuracy of the information contained in this presentation, it is provided AS-IS without warranty of any kind, express or implied. IBM shall not be responsible for any damages arising out of the use of, or otherwise related to, this presentation or any other materials. Nothing contained in this presentation is intended to, nor shall have the effect of, creating any warranties or representations from IBM or its suppliers or licensors, or altering the terms and conditions of the applicable license agreement governing the use of IBM software.

All customer examples described are presented as illustrations of how those customers have used IBM products and the results they may have achieved. Actual environmental costs and performance characteristics may vary by customer. Nothing contained in these materials is intended to, nor shall have the effect of, stating or implying that any activities undertaken by you will result in any specific sales, revenue growth or other results.

© Copyright IBM Corporation 2014. All rights reserved.

U.S. Government Users Restricted Rights - Use, duplication or disclosure restricted by GSA ADP Schedule Contract with IBM Corp.

IBM, the IBM logo, ibm.com and WorkTrends[™] are trademarks or registered trademarks of International Business Machines Corporation in the United States, other countries, or both. If these and other IBM trademarked terms are marked on their first occurrence in this information with a trademark symbol (® or ™), these symbols indicate U.S. registered or common law trademarks owned by IBM at the time this information was published. Such trademarks may also be registered or common law trademarks in other countries. A current list of IBM trademarks is available on the Web at "Copyright and trademark information" at www.ibm.com/legal/copytrade.shtml



Thank You