

ACC

IBM Digital Analytics Implementation



What is ACC?

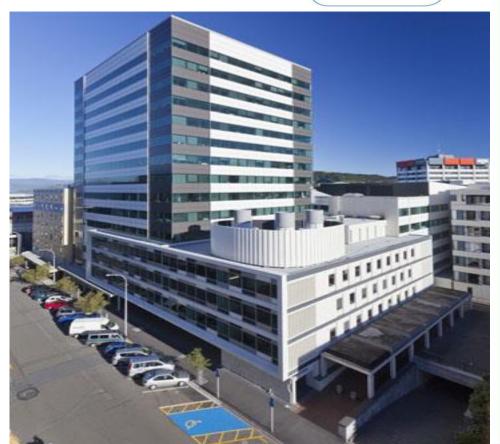
Accident Compensation Corporation

"We have a proud history of providing New Zealanders with comprehensive, 24 hour, no-fault accident insurance for over 30 years."



What is the ACC?

- Head office Wellington
- Branches in every NZ City
- 1800 Employees
- BTG
 Business technology Group employs 250 FTE
 Including ME!





Why did ACC choose IBM Digital Analytics?

Portal 8 Integration with Analytics

- Automated deployment within the theme
- Portal 8 Aggregator tag allows rolled up collection of portal information

Easily Created Custom Metrics

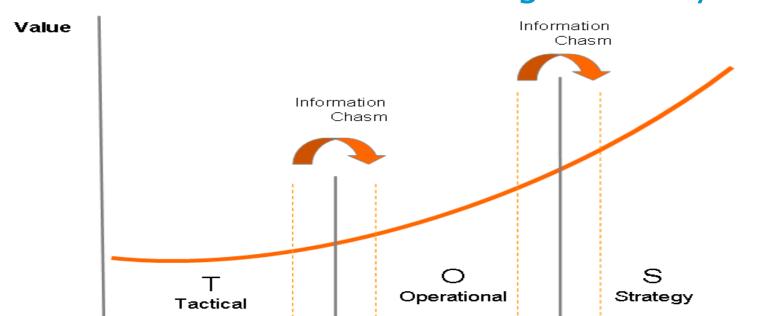
 Ability to create metrics on the fly with existing data without requiring a lot of re-work

Segmentation on the Fly

- Use existing data to segment visitor behaviours on the fly



Where is ACC at with IBM Digital Analytics

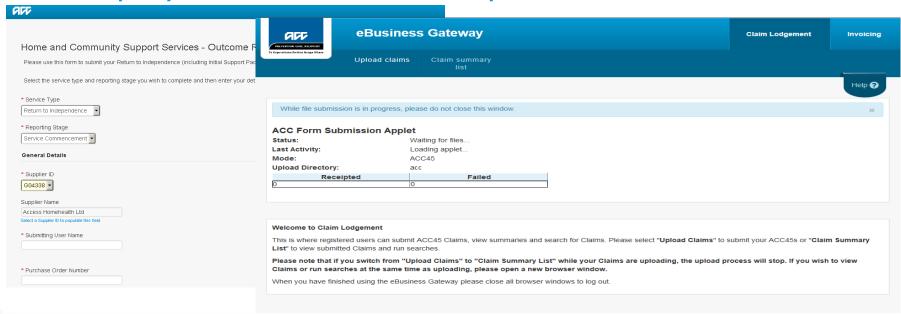


Time



Where is ACC at with IBM Digital Analytics

Deployed across all online portals for ACC

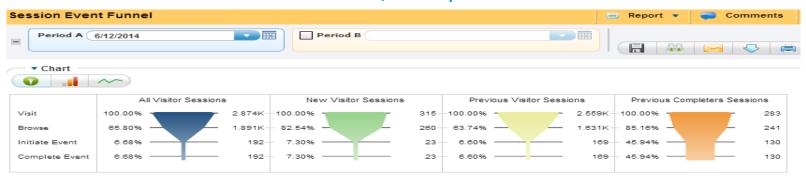


PREVENTION. CARE. RECOVERY. Te Kaporeihana Awhina Hunga Whara

IBM Digital Analytics Implementation

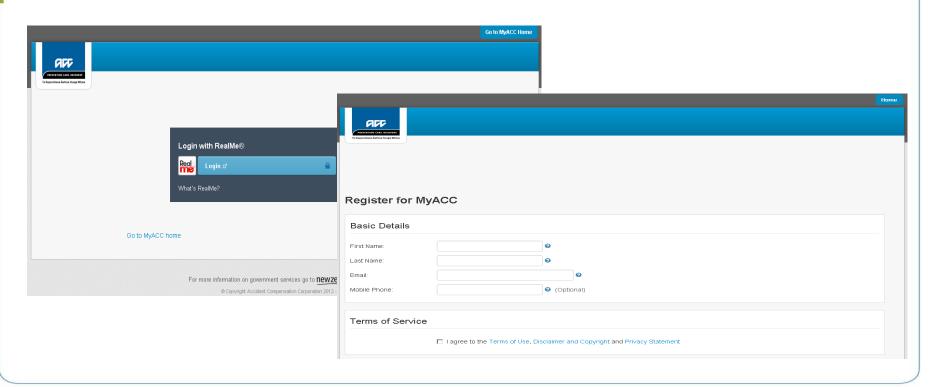
Where is ACC at with IBM Digital Analytics

- Start off Simple
 - Conversion tacking of Sign up for "RealMe"
 - Form Abandonments: Starts/Completes





NZ Govt Single Sign On (SSO) RealMe





Where is ACC at with IBM Digital Analytics

- Slightly Clever Stuff
 - Automated deployment of a Common Portal Theme and Analytics
 - Automated environment settings cmSetClientID Test/UAT/Prod (based on JNDI variable)
 - Automated deployment of some custom variables (based on naming conventions)

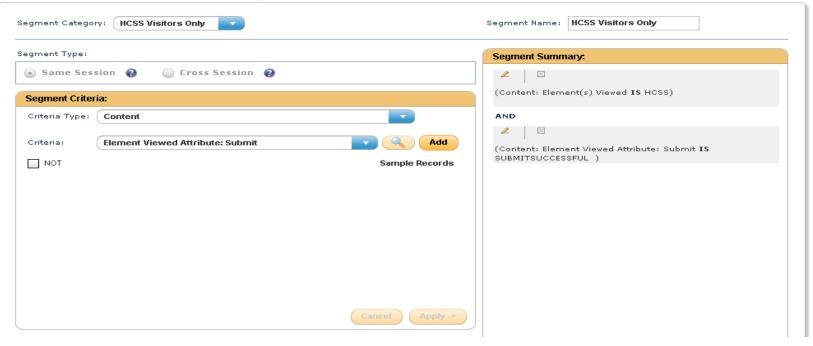


Analytics for All! Monitor on display for the team



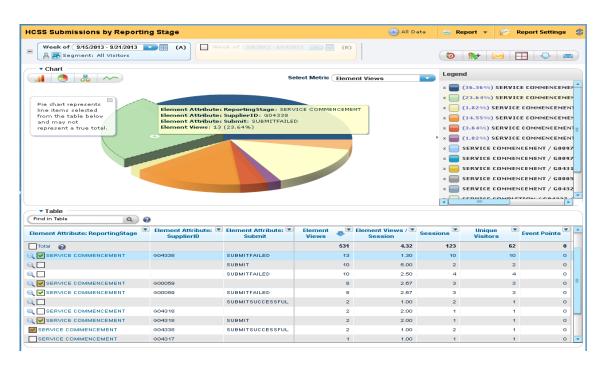


IBM Digital Analytics Implementation On the Fly HCSS Segment



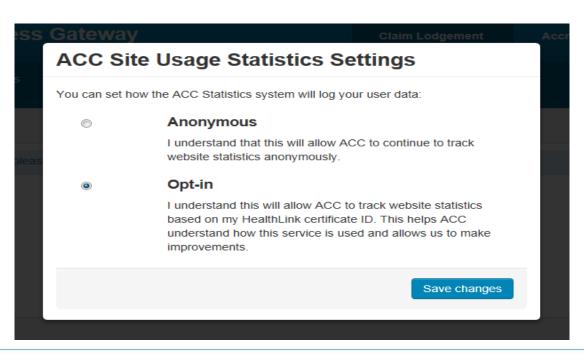


IBM Digital Analytics Implementation HCSS Submissions By Reporting Stage, Supplier and Submission Success



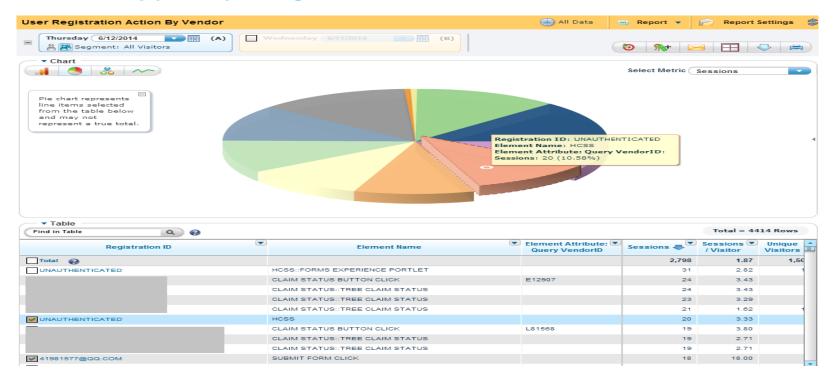


 Privacy is important to ACC, Users have the option to opt out of data collection



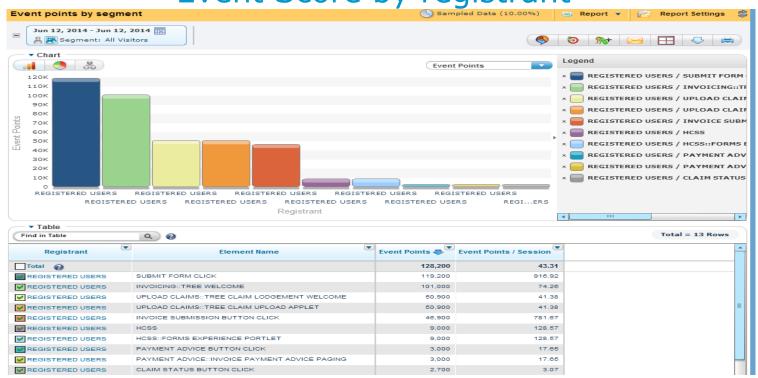


Event type by Registrant



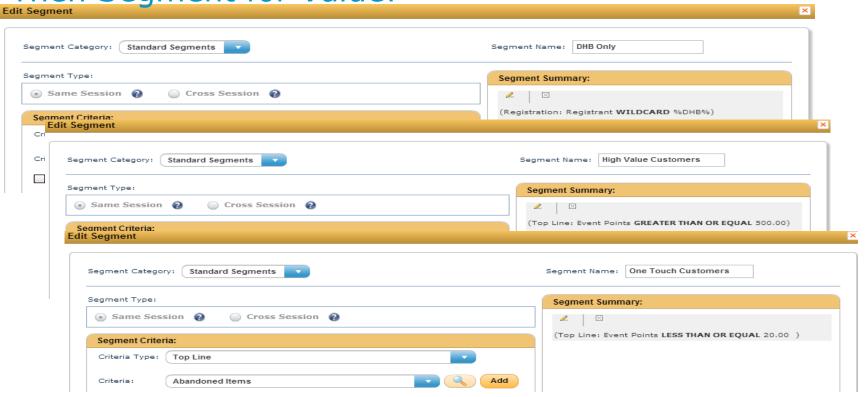


Event Score by registrant





Then Segment for Value!







What Next?







The Web Analytics Lifecycle



- Monitor: Track key performance indicators to monitor health of site, impact of optimization initiatives and direct investigation based on key changes
- Discover: Diagnose factors affecting KPIs and identify opportunities for improvement
- Optimize: Make data driven changes

-Repeat-



- B2B and B2C integration "Holistic view" of ACC's eServices presence
 - common visitor id + transaction id = Knowledge
- Global ACC rollout and standardisation on IBM Digital Analytics
 - Total view of ACC online presence as a whole
 - Customer analytics



Social Media - Sentiment Analysis - Social Chatter

Channel

- Is ACC being Liked?
- Or tweeted?

- IBM WCM Targeted Personalisation based on Digital Analytics data
 - Based on user segments and engagement value etc...

Like

Tweet

IBM

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Open Source eBusiness Submissions

 Tablet based data input on location leveraging device ability (GPS) etc.
 All tracked by IBM
 Digital Analytics

 Offline form submissions allowing providers to finish the paper work and push us the data once 'back at base' Sending the tag data at the same time!





Thanks to Aidan and the Online IBM Support Team!