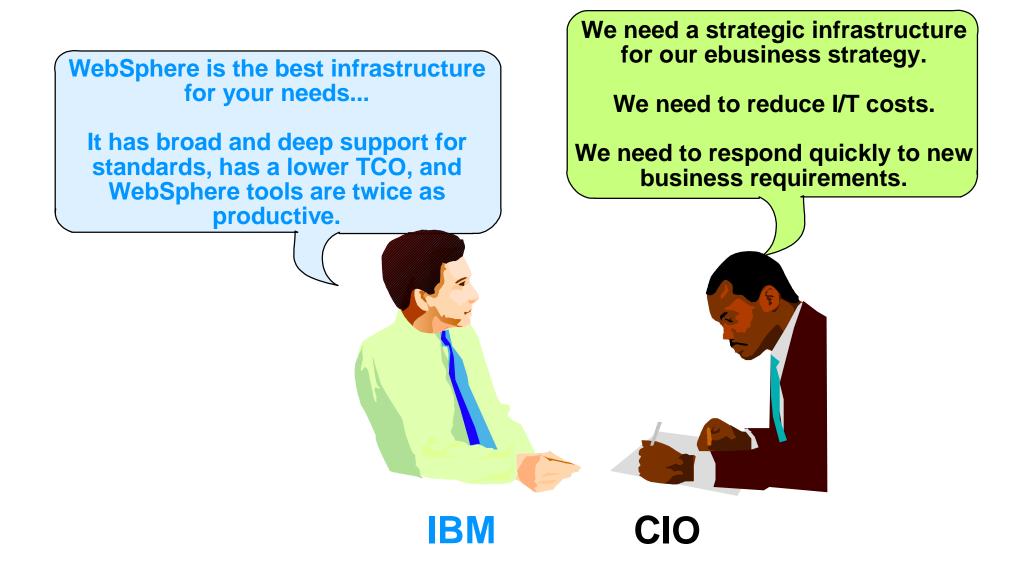
WebSphere Summit

Application Server and Programming Tools

Friendly Finance - I/T Requirements



WAS Offers Broader and Deeper J2EE v1.2 Standards Support

J2EE v1.2 Specification	IBM WAS AE v4.0	BEA WLS v6.1
J2SE 1.2.2 (JDK)	yes	yes
EJB 1.1	yes	yes
JSP 1.1	yes	yes
Servlet 2.2	yes	yes
JNDI 1.2	yes	yes
JMS 1.0	supports exchange between multiple heterogeneous systems	supports WLS-to-WLS systems within same domain only
JDBC 2.0	XA drivers included to support DB2, Oracle, Sybase, Informix, MS SQL Server	XA driver support limited to DB2, Oracle, Sybase
JavaMail 1.1	yes	yes
Java Transaction API 1.0	two-phase commit supported with above DBs plus WebSphere MQ, Encina, CICS	requires EJB 2.0 (beta) for two-phase commit
RMI-IIOP 1.0	yes Scene 2 - Roadshow WASandTools prz / 3	yes, but has poor performance (T3 recommended and is default setting)

WebSphere Technology for Developers v5.0: First to J2EE v1.3 Certification

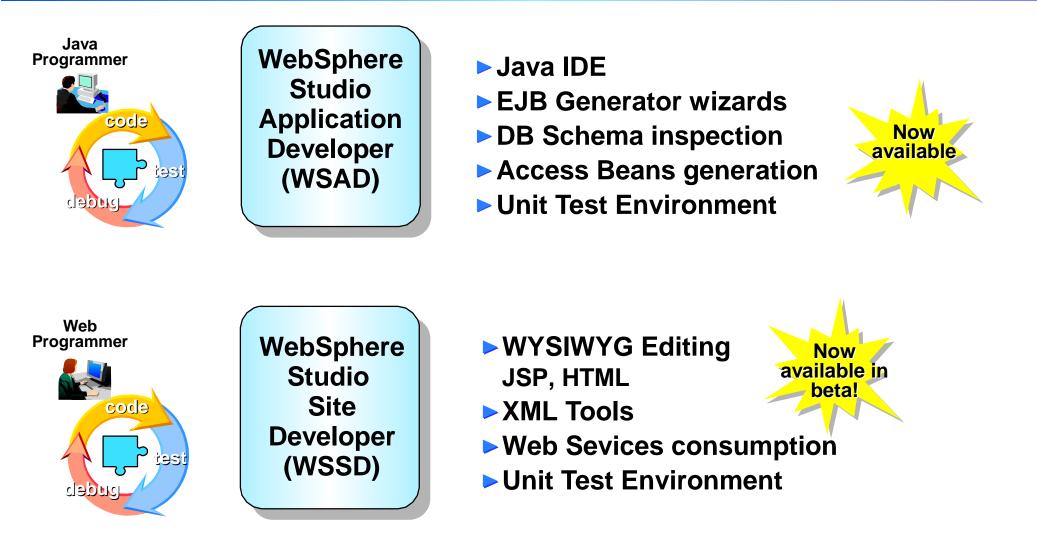
	WSTD v5 J2EE v1.3	v7.0 beta
J2EE v1.3 Specification	IBM Web certified Technology 12/01 rs	BEA WLS v7 be 2/02
J2SE 1.3 (JDK)	yes	yes
EJB 2.0	yes	yes
JSP 1.2	yes	yes
Servlet 2.3	yes	yes
JNDI 1.2	yes	yes
JMS 1.0	yes (uses lightweight MQSeries for native support)	yes
JDBC 2.0	yes	yes
JavaMail 1.2	yes	yes
Java Transaction API 1.0	yes	yes
RMI-IIOP 1.0	yes	yes
JAXP 1.1	yes	yes
JAAS 1.0	yes	yes
J2EE CA 1.0	yes	yes

WebSphere Application Server: A More Complete J2EE Platform

Feature Set	WAS v4.0 AEs	WAS v4.0 AE	WAS v4.0 EE	BEA WLS v6.1	Oracle 9iAS R1 EE	
Java technology						
Full J2EE v1.2 support						
Connection mgmt/pool.						
XML parsing						
Expanded DB support						
Web services support						
Integrated HTTP server				native only		
Directory services						
Application-level WLM						
Clustering/cloning						
Dynamic caching				JSP taglib only		
Distributed security						
Message Beans			JMS Listener			
Business Rule Beans					WAS also runs	on
Bi-dir CORBA interop.					more platforn	ns
ActiveX bridge					(Windows, Lin UNIX, OS/400, z	ux, 2 <mark>OS</mark>)
C/C++ asset integration						
Globalization						
Shared work areas						

Tools Productivity

WebSphere Studio Product Packaging Follows Role-Based Development

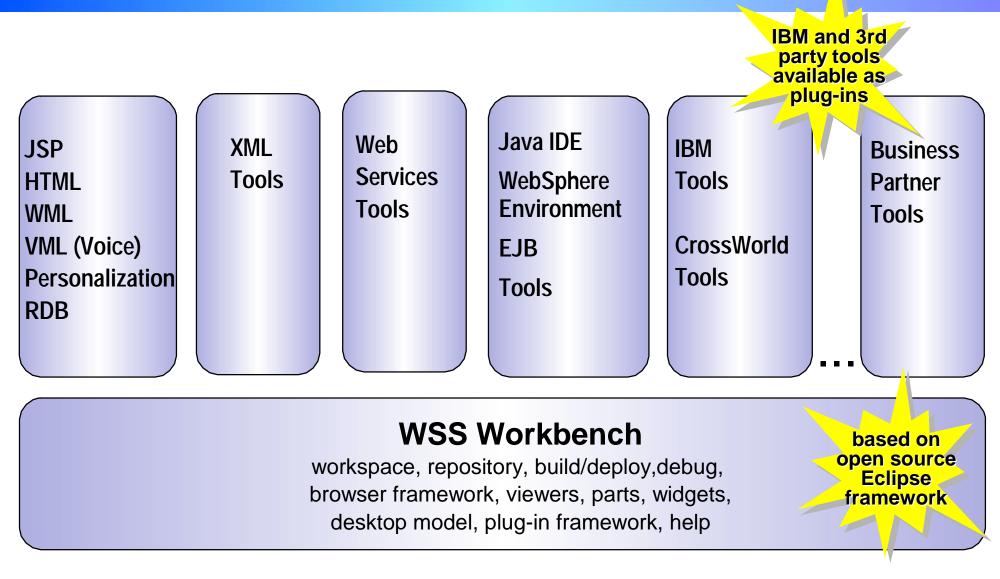


Plus:

- WebSphere Studio Workbench 1.0
- Additional IBM Plug-ins
- Additional Business Partner Plug-ins

Scene 2 - Roadshow_WASandTools.prz / 7

WebSphere Studio - The New Generation



Developers can use their preferred tools from multiple vendors and be sure that they will all work together seamlessly

Use of Perspectives, Integrated Wizards Mean Greater Developer Productivity

Java

Create project, package, class, interface, documentation

Web

Create web project, servlet, HTML file, JSP file, CSS file, JavaBeans web pages, Database web page

EJB

Create an EJB project, EJB, Access Bean

Web Services

Create web services client, web service

XML

Create an XML file, XML schema, DTD, XML to XML mapping, RDB to XML mapping, XML from SQL query

Example Projects

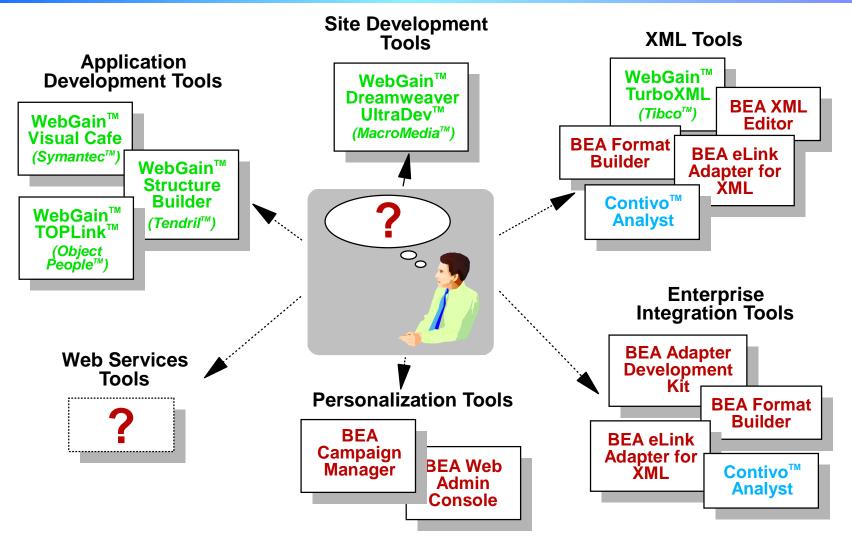
Web, EJB, and XML examples

JMS and J2C (coming soon!)

WebSphere Studio Application Developer

Perspectives					
Data	Debug				
Help	J2EE				
Java	Java Type Hierarchy				
Plug-in Development	Resource				
Scripts	Server				
Team	Trace				
Web XML					

BEA Tools Strategy



- Aggregation of different vendor tools via acquisition or partnering
- Incomplete and overlapping functionality
- Little to no integration between toolsets
- Large and continuous learning curve

Scene 2 - Roadshow_WASandTools.prz / 10

Be Up to Twice as Productive with WebSphere

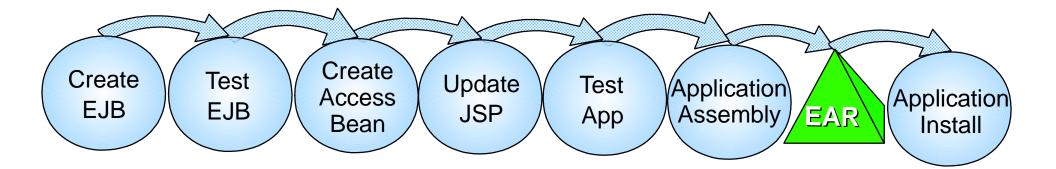
- WebSphere Studio Family
 - Integrated, comprehensive development environment for J2EE, XML, and Web Services standards
 - Wizards, Smartguides, and other code generators
 - Test utilities for unit testing
 - Integrated test, incremental compile, and debug for application testing
- WebSphere Application Server
 - EAR assembly tool
 - Easy Application deployment

Development Tasks

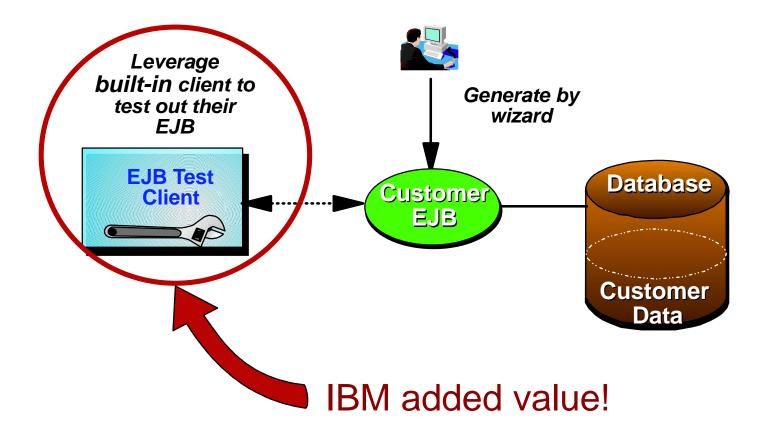
đ	Friendly		
Mer	nber Accour	16	
Customer ID: 181	Customer Name:	Servoge McDurk	
Arcount Description	Balance	Show Transactions	
Checking Account	\$ 3333.33	Checking	
Savings Account	\$ 100.13	Savings	

Friendly Finance Account Management

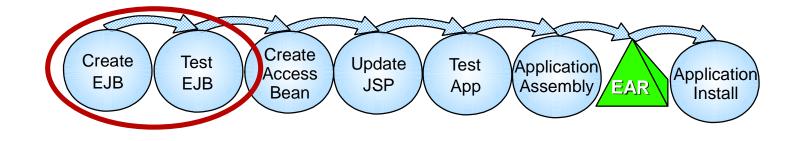
- Login/logout
- Savings Account Balance
- Checking Account Balance
- Transaction History



Generating and Testing EJB's with WebSphere



Development Tasks Demo 1



Show WebSphere Studio Application Developer

Perspectives - Help, J2EE, etc

EJB

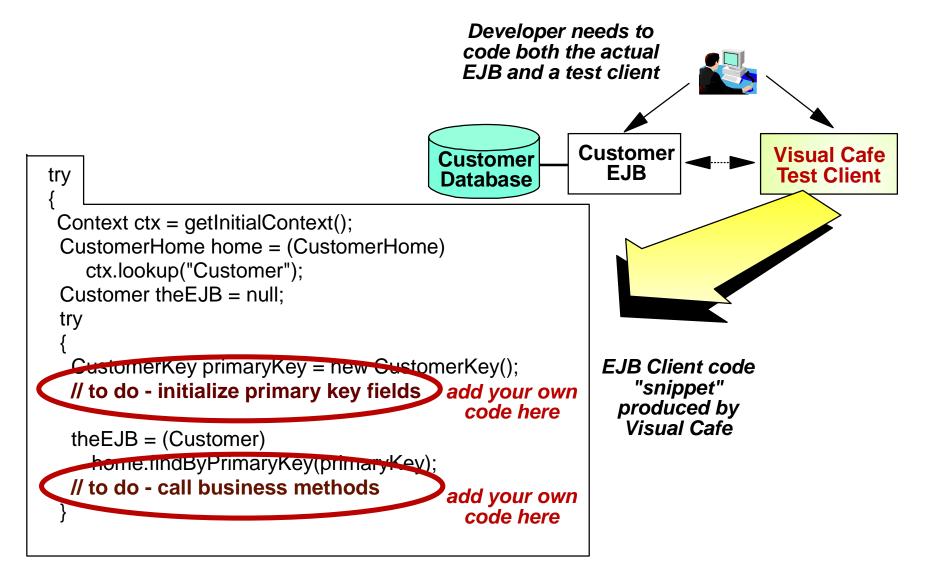
Generated by wizard from DB table

Built-in WS 4.0 Test Environment

Test EJB using built-in intelligent test client

WebGain - What does it do?

WebGain offers minimal client skeleton.



WebSphere Tools - Test Environment

Scenario: Modify code in a J2EE application running in an Application Server

WebSphere Studio AD

- 1. Start Debugger
- 2. Change Code
- 3. Incremental Compile
- 4. Continue application

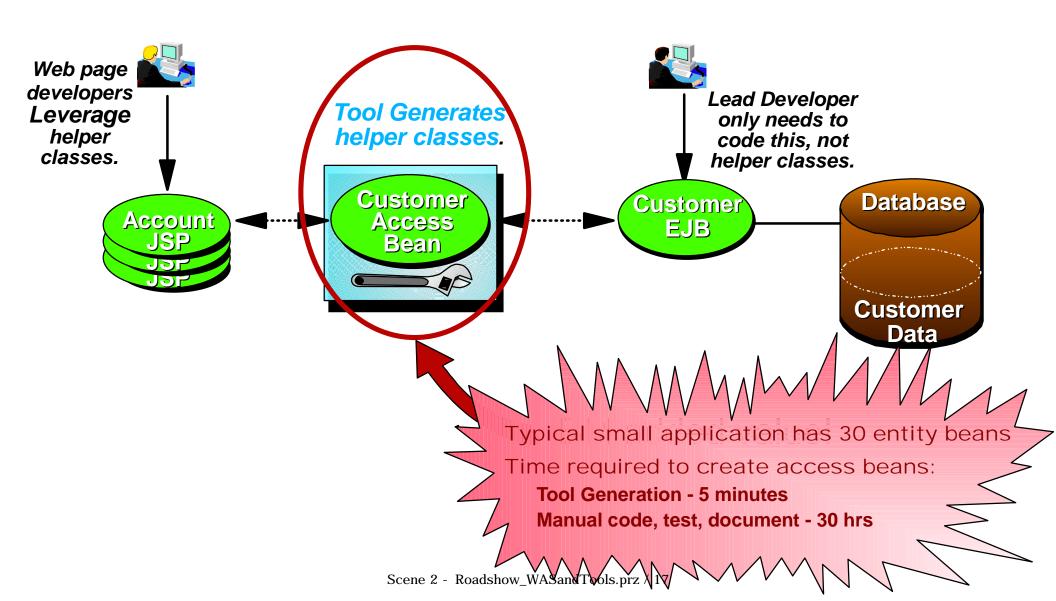
<u>WebGain/WebLogic</u>

- 1. Start Debugger
- 2. Change Code
- 3. Stop Debugger
- 4. Regenerate EJB
- 5. Recompile EJB
- 6. Redeploy EJB
- Restart application (repeat debug steps to get to the same breakpoint)

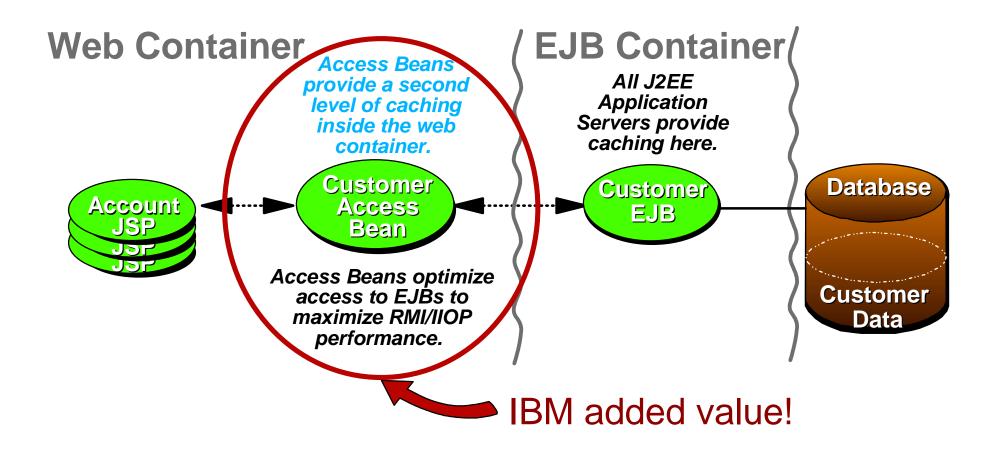


Time saved: 120 minutes per change task

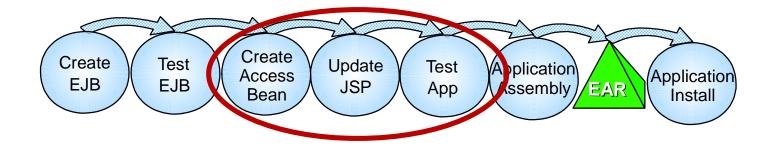
WebSphere Access Beans Access Beans Simplify Interfaces



Access Beans Improve Performance



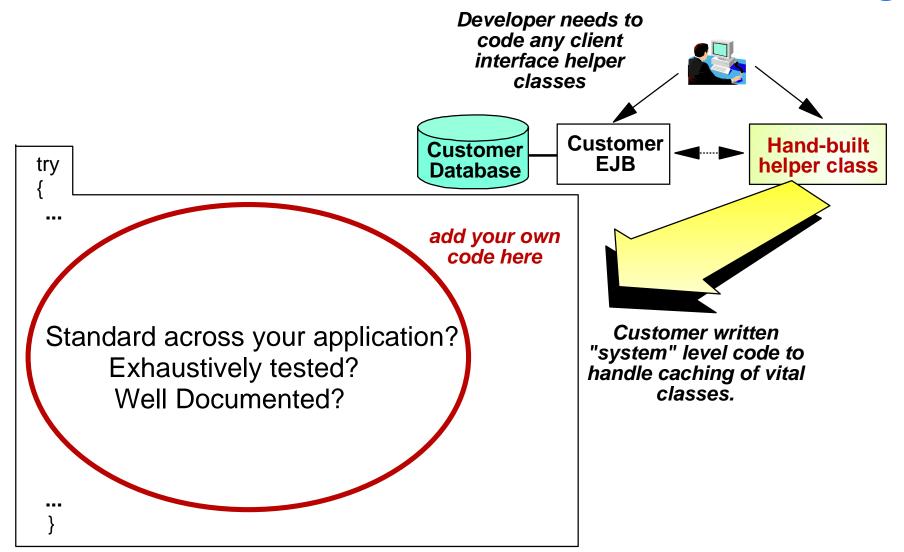
Development Tasks Demo 2



- Simple Access Bean Creation
- JSP Editor
- Test Environment & Built-in Browser

WebGain - What does it do?

WebGain offers no assistance for advanced caching



Application Assembly

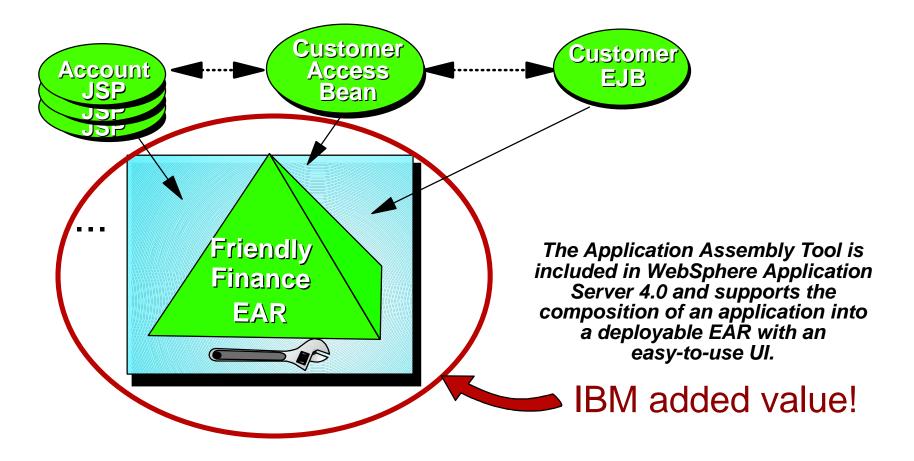


- An EAR file (Enterprise Application Archive) is the J2EE standard way to package applications
- An EAR file can be installed onto a server or group of servers.
- The overall process of taking an application from development to installed is called deployment

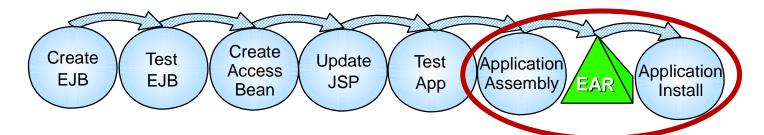
Assembling EAR Files

Preparing Enterprise Applications for repeatable deployment

WAS Application Assembly Tool



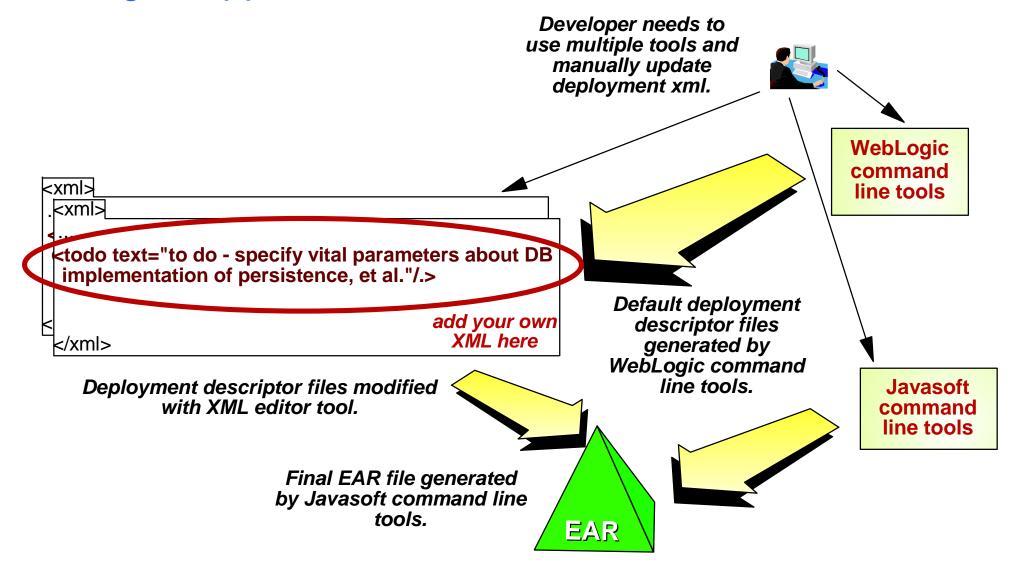
Development Tasks Demo 3

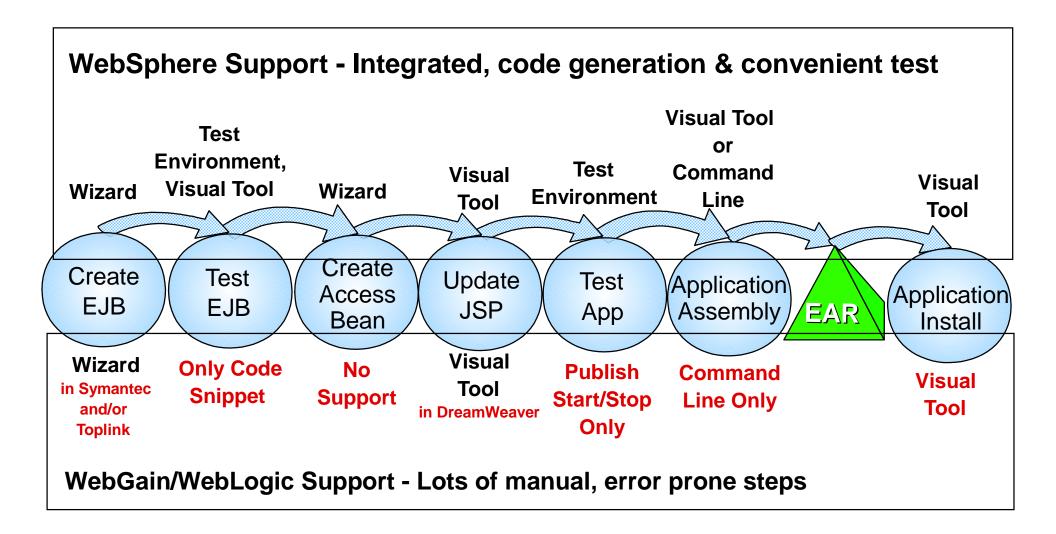


- Application Assembly Tool
- EJB Module Wizard
- Web Module Wizard
- Specify Deployment Parameters
- Save EAR File
- Application Install Wizard
- Select Server Groups for Modules

WebLogic - What does it do?

WebLogic support for EARs is cumbersome and manual



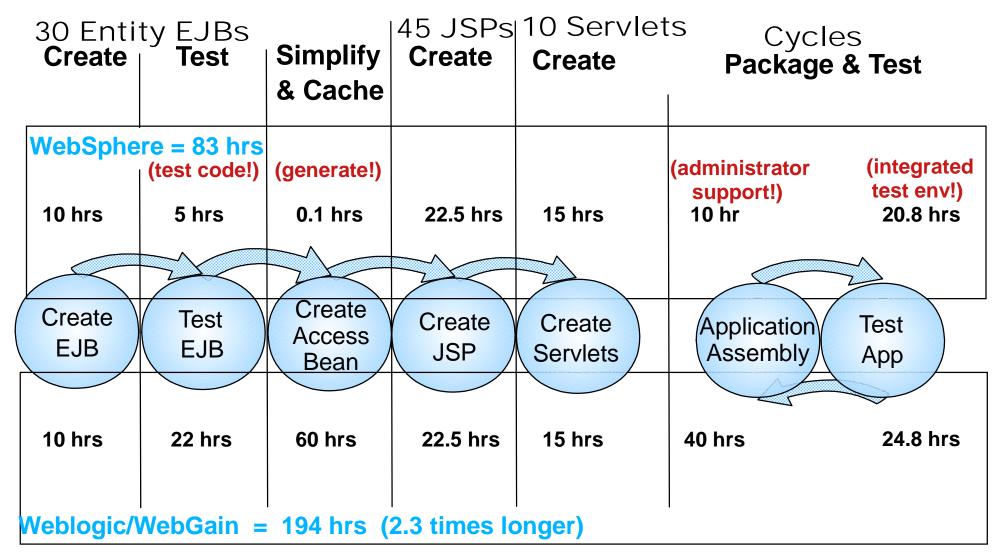


Be Up to Twice As Productive with WebSphere Tools

Tooling Feature	WebSphere Studio	WebGain™	JBuilder [™] / JDeveloper [™]	Productivity Advantage
"Wizard" for generating EJB code	yes	yes (VisualCafe™)	yes	same
"Universal" test client for testing EJB	yes no		no	30 min/EJB
Incremental compile (during devlpmnt & test)	yes	yes no		up to 120 min/task
Dynamic reload (during debugging session)	yes	yes no		up to 5 min per restart
"Wizard" for generating JavaBean wrapper for EJB client for usage in JSP	yes (Access Bean) no		no	up to 60 min/EJB
Local caching option to minimize remote fetches	yes (Access Bean)	no	yes, but more difficult	up to 60 min/EJB
Bean introspection when building JSP pages	yes	yes (Dreamweaver™)	yes	same
Enterprise Application Assembly GUI	yes (WAS Utilities)	no	archive wizard only	up to 30 hours per project

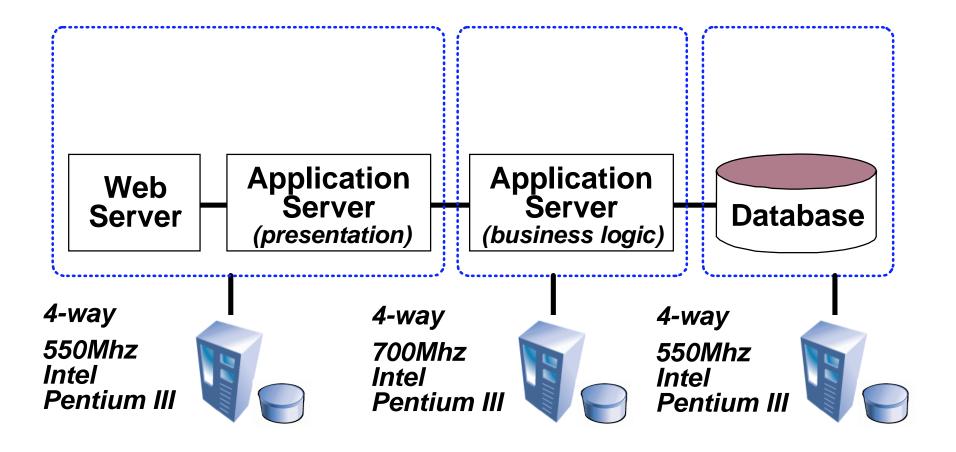
Support for Development tasks

What sort of boost could a project get from IBM tools? Example conversion of a midsize C++ application to J2EE.

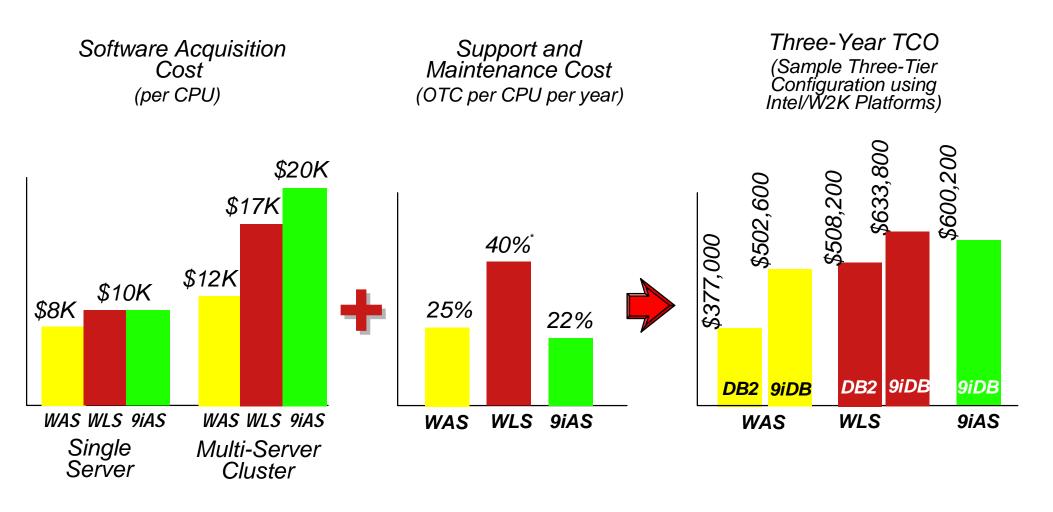


Total Cost of Computing (TCO) Comparisons

Three-Tier Configuration Example



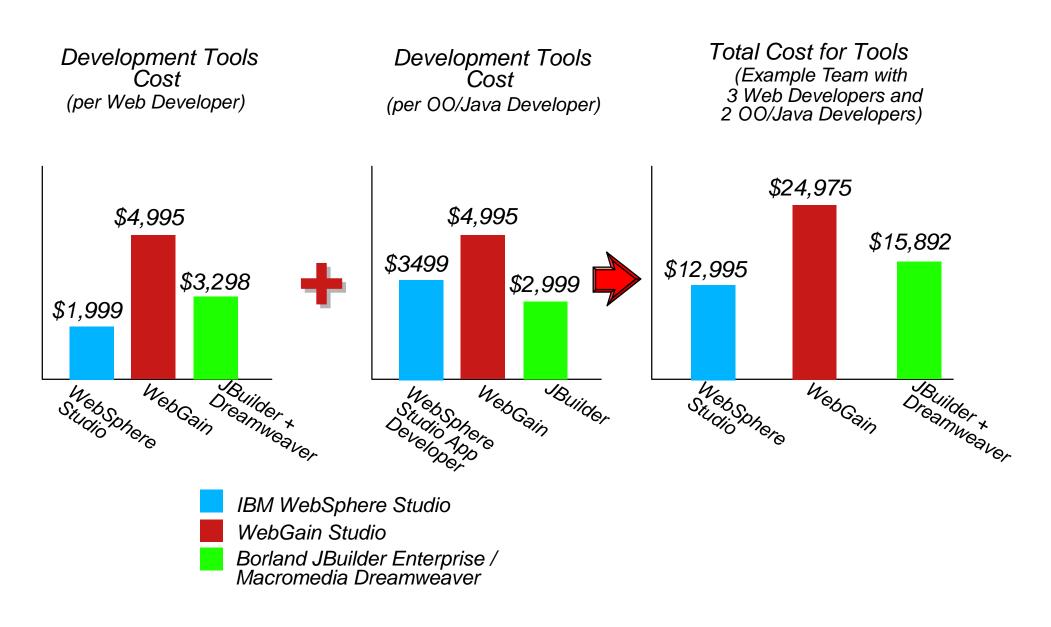
WebSphere Offers Lower Total Cost of Ownership



IBM WAS AE v4.0 BEA WLS v6.1 Oracle 9iAS R2

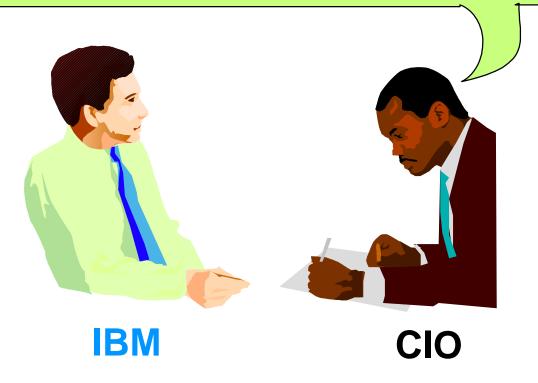
* Estimate; 20% for support (actual) + 20% for maintenance/upgrades; BEA offers no subscription-based maintenance plan; upgrades purchased separately

Lower Total Cost for Tools



WebSphere Advantages

✓ Broader and deeper support of standards
✓ Twice as productive
✓ Lower Cost



How can BEA succeed as a strategic platform vendor without a tools strategy ?

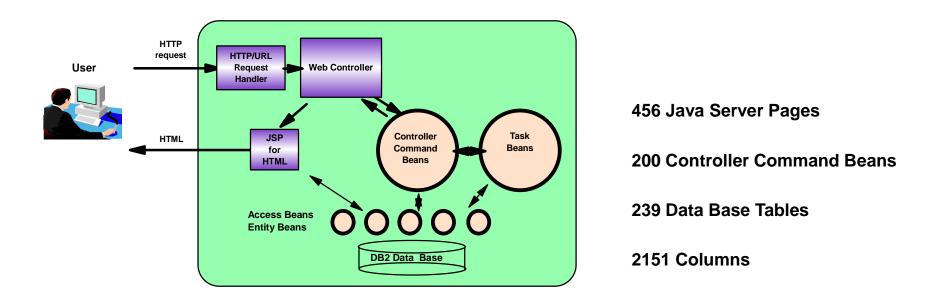


Thank You!

WebSphere Commerce Suite V5.1

A case study ...

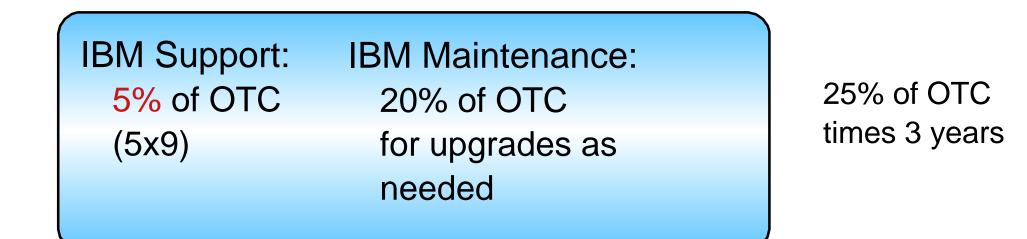
Large sophisticated application Rewrite existing C++ implementation as J2EE application Used WebSphere Studio and Visual Age for Java Completed in 9 months with 150 person development team (10KLOC/PY) Performance was 1.8 times better than old version 1.1 million lines of code - <u>44% generated by VAJ</u>



Three-Tier Example: Configuration Details

Solution Component	IBM Acquisition Cost	Acquisition Support Cost Acc		BEA Maintenance/ Support Cost (3 year)
Web Server	0	0	0	0
Application Server (presentation services)	rer\$ 12,000\$ 3,000 x 4 CPUs\$sentationx 4 CPUsx 3 yearsx		\$ 17,000 x 4 CPUs	\$ 3,400 x 4 CPUs x 3 years (support) \$ 3,400 x 4 CPUs x 3 years (maint.)
Tier 1 Svr H/W	~\$ 20,000	~\$ 2,000 (IOR - 3 years)	~\$ 20,000	~\$ 2,000 (IOR - 3 years)
Application Server (business logic)	\$ 12,000 x 4 CPUs	\$ 3,000 x 4 CPUs x 3 years	\$ 17,000 x 4 CPUs	\$ 3,400 x 4 CPUs x 3 years (support) \$ 3,400 x 4 CPUs x 3 years (maint.)
Tier 2 Svr H/W	~\$ 23,000	~\$ 2,000	~\$ 23,000	~\$ 2,000
Database Server (IBM DB2)	\$ 20,000 x 4 CPUs	\$ 5,000 x 4 CPUs x 3 years (support & maint.)	\$ 20,000 x 4 CPUs	\$ 5,000 x 4 CPUs x 3 years (support & maint.)
Tier 3 Svr H/W	~\$ 20,000	~\$ 2,000	~\$ 20,000	~\$ 2,000
SUB-TOTAL	\$ 239,000	\$ 138,000	\$ 279,000	\$ 229,200
TOTAL	\$ 3	377,000	\$ 508,200	

Cost of Support is a Differentiator



BEA Support: 20% of OTC (5x12) BEA Maintenance: None - Pay for upgrade Assume 20% of OTC (ie. an 80% discount for each annual upgrade)

40% of OTC times 3 years

WAS+DB2 costs 74%-93% of WLS+DB2

Configuration	IBM Price	BEA Price	IBM / BEA
Three-Tier Web Server, Presentation Business Logic DB	\$ 377,000	\$ 508,200	IBM 74% the cost of BEA
Two-Tier Web Server, Application DB	\$ 246,000	\$ 278,000	89%
Large SMP (12-way Sun)	\$ 988,000	\$1,084,000	91%
Two-Tier DMZ Web Server Application Server, DB	\$ 483,452	\$521,432	93%
Small SMP (4-way Intel)	\$ 221,000	\$ 253,000	87%

IBM pricing ranges from 74% to 93% the cost of BEA

WAS+DB2 costs 58%-75% of WLS+Oracle

Configuration	IBM Price w/ DB2 UDB	BEA Price w/ Oracle 9i	IBM / BEA
Three-Tier Web Server, Presentation Business Logic DB	\$ 377,000	\$ 633,800	IBM 59% the cost of BEA
Two-Tier Web Server, Application DB	\$ 246,000	\$ 403,600	61%
Large SMP (12-way Sun)	\$ 988,000	\$1,460,800	68%
Two-Tier DMZ Web Server Application Server, DB	\$ 483,452	\$647,032	75%
Small SMP (4-way Intel)	\$ 221,000	\$ 378,600	58%

- BEA WebLogic Server v6.x ships with their own Oracle database drivers (jDrivers)
 - a third-party DB2 UDB database driver is also included in the WLS package, but has some acknowledged configuration limitations

WebSphere Support for J2EE is Broader and Deeper

- Deeper implementations
 - ►RMI/IIOP
 - IBM RMI/IIOP better than BEA's
 - JMS (more on this later)
 - -Better quality of service and multiplatform support
 - J2EE/CA (more on this later)
 - Better tools & more connectors
 - EAR (Enterprise Application Archive)
 - Application assembly and deployment tools in WAS

WebSphere Support for J2EE is Broader and Deeper

Broader scope of distributed transactions supported
RMI/IIOP,CICS, IMS, TXSeries, Tuxedo, MQ, more XA JDBC drivers

		Database	Platform	XA
		DB2	AIX, HP-UX, Linux, Solaris, Windows, OS/400	Yes
	WAS 4.0	Oracle	AIX, HP-UX, Linux, Solaris, Windows	Yes
JDBC		Sybase	AIX, HP-UX, Linux, Solaris, Windows	Yes
3000		Informix	AIX, HP-UX, Linux, Solaris, Windows	Yes
drivers		MS SQL	Windows	Yes
	WLS 6.1	DB2	Windows	Limited*
provided		Oracle	AIX, HP-UX, Solaris, Windows	Yes
provided		Sybase	AIX, HP-UX, Solaris, Windows	Yes
		Informix	AIX, HP-UX, Solaris, Windows	No
		MS SQL	Windows	No

* Database server has to be local

Example Team:

Developer Teams

Java Developers (2):

business logic, model objects



Web Developers (3):

graphic design, usability



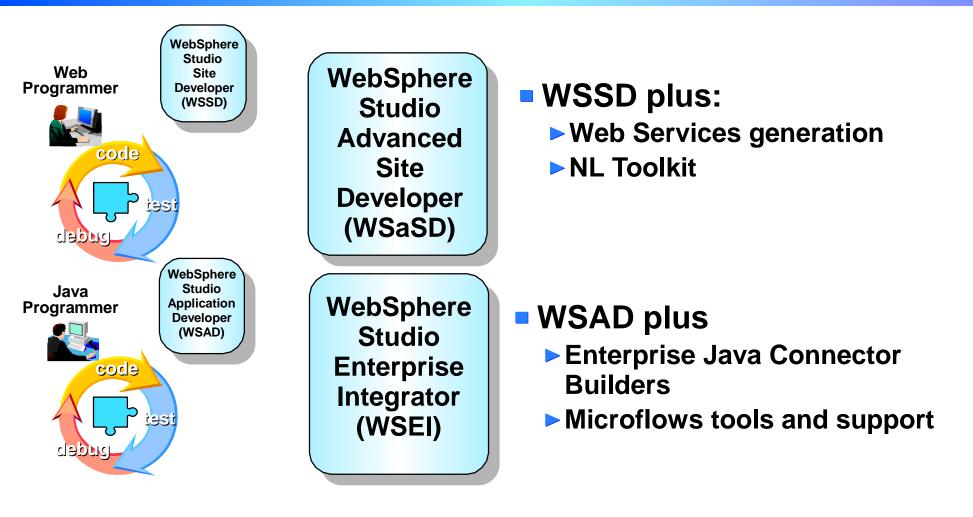
WebSphere Standards Support

- WebSphere Technology for Developers 5.0 beats BEA to J2EE 1.3 compatability
- WebSphere 4.0 supports all of J2EE 1.2 and many features of J2EE 1.3
- J2EE 1.3 is incremental, so you can start development on either version of WebSphere, depending on your needs.
- WebSphere support for J2EE is <u>broader and deeper</u> than BEA's
- WebSphere support for other KEY standards:
 - XML and Web Services standards
 - Corba/OMG
 - Eclipse tool workbench standard

Faster and less costly development

Future WebSphere Tools for Role based Development

Plus:



WebSphere Studio Workbench 2.0
More IBM Plug-ins
More Business Partner Plug-ins