



Something Meaningful is Happening in the World Today's IT Infrastructure Needs to Evolve

The digital and physical infrastructures of the planet are converging...

A Smarter Planet...



Demands... Smarter Software Smarter Hardware, ...Smarter Integration

...and we are infusing intelligence into the way our planet works.



Infrastructure needs to get Smarter

70% Of companies in the global 1,000 will have to modify their data centers to meet increased power and cooling requirements

70¢ per \$1

70% on average is spent on maintaining current IT infrastructures versus adding new capabilities

78%

of CIO's want to improve the way they use and manage their data

IT Infrastructure is under pressure It's not built for what's coming

10x

Digital data is projected to grow tenfold from 2007 to 2011

80%

Of digital data growth will be "unstructured" and requiring significant effort to "understand" and analyze

1 trillion

Devices will be connected to the internet by 2011

6 terabytes

of information is exchanged over the internet every second

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Is this familiar?







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Virtualization is the foundation Offers maximum value when it is applied across the datacenter

- Throughout the IT architecture
- and across the business infrastructure
- to virtualize everything
- where resources are balanced, elastic, and optimized for scale
- and pooled, enabling cloud services





Virtualization Journey

With Integrated Service Management



Consolidate Resources

 Improved efficiency and utilization of IT resources

Manage Workloads

 Improved IT staff productivity with integrated systems management dashboard

Automate Processes

 Consistent and repeatable processes based on best practices, business priorities and service level agreements

Optimize Delivery

 Self provisioned by users based on business imperatives, unconstrained by physical barriers or location.





Virtualization helps deliver improved agility – Retail Example



Client Virtualization Progression

Clients moving from native, manually managed environment to Highly virtualized and automated environment

Original Native Environment

Resources independently procured

Large number of individual tools for specific hardware and or management tasks Low utilization of infrastructure Manual intervention to install, configure, maintain

•IBM ToolsCenter

IBM Director

•HMC, iMM, aMM

Tivoli Productivity Center

Consolidate Resources Manage Infrastructure

Resources procured in groups Individual tools based on consolidation technology selections

Higher utilization of infrastructure

Automation of basic management tasks specific to individual technology selections

VMware vCenter
MS Systems Center
IBM Systems Director
IBM SD VMControl Express
Tivoli Monitoring

•Tivoli Application DM

Resources procured collectively (server storage and network)

Tools consolidated to simplify virtual management

Automation of physical and virtual infrastructure to increase overall efficiency of the IT investment

Administrators automate actions based on operating system and infrastructure changes

IBM Systems Director
IBM SD VMControl Standard and Enterprise
Tivoli TPM for Images

Automate Processes

Resources described as available capacity

Focus is not on tools or tasks but application availability and meeting service level agreements

Administrators automate actions based on business policy and changes at the application level

•Tivoli Provisioning Manager

•Tivoli Usage and Accounting Manager

•Tivoli License and Compliance Manager

•... and more

Optimize Delivery

Optimize

Consolidate Resources Manag

Resources my be privately or publicly owned

Focus moves from specific application and infrastructure to services, ie: IaaS, SaaS, PaaS

Automation occurs based on user request, not administrator input

•Tivoli Asset Discovery

•Tivoli Usage and Accounting Manager

•Tivoli Business Services Manager

•Tivoli Systems Automation Manager

•... and more





Leveraging virtualization for business agilityBusiness Improvements:Agility Results:

Reduce Cost

- Reduce complexity.
- Enhance resource utilization.
- Recapture floor space.
- More efficient power & cooling.

Improve Service

- Improve performance and optimize scalability.
- Improve service levels.
- Bring new services online quickly.

Manage Risk

 Toys uptime/availability and increase recoverability.

- Respond to new business opportunities quickly by establishing a foundation for growth.
- Process more information in real-time to make better business decisions.
- Consolidate operations and overall systems control.
- Reduce or eliminate redundancy in infrastructure and personnel.
- Improve employee productivit

Agilit

Server

Consolidate

Network

Manage

Automate Processes

Optimize

Storage

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Management complexities continues to be a concern





Management with automation for a Smarter Planet



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Systems Director Editions that provide increasing levels of customer value

Systems Director Enterprise Edition

- Reduced TCO increase system utilization and business agility thru pooling of virtual resources
- Improved productivity through monitoring performance and availability of the OS hardware stack,
- Automated image placement to optimize energy use, performance
- Improved service quality through advanced dependency discovery capabilities that identify changes to configuration and help optimize workloads
- Improved predictive planning through effective capacity and performance reporting

Systems Director Standard Edition

• Improve operations staff efficiency and better root cause analysis with a system view of Server, Network, and Storage

- Reduced cost thru Energy Management for IBM Servers
- Improved productivity with Faster troubleshooting
- Increase response to business with central creation and management of virtual images

Systems Director Express Edition

- Reduced TCO and Improved productivity managing IBM Servers thru cross platform management
- Configuration discovery, automated OS and firmware updates
- Unified way to create/delete/relocate virtual machines for IBM servers
- Increase system availability and rapid problem determination thru monitoring of the hardware







IBM Systems Director – Basic Care and Feeding...

- Discovery and inventory
- Visualize server, storage and network infrastructure
- Dashboard with health and status
- Monitoring and automation plans
- Manage physical and virtual
- Integrated service, support and update management
- Common cross-platform tasks, navigation and look and feel



Upward Integration modules supporting

Tivoli, Computer Associates, Hewlett Packard, Microsoft



IBM provides a common tool for cross-platform management

Express Edition

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Focus on Health, Status, Automation

- Health summary
 - Favorite systems
 - Critical monitors
 - Group thumbnails
- Monitoring
 - Monitor resources
 - HMC, LPAR, VIOS, OS, Switches, Storage
 - Thresholds
 - Events
 - Update Compliance
- Automation Plans
 - Notify
 - Run commands
 - Trigger tasks



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Express Edition



Update Servers *Firmware and Fixes for IBM AIX and IBM i. OS updates for Linux*



Topology views give a quick view of status and easier drill-down

- Resource Topology Map
 - -Relationships
 - Dependencies
 - -Physical & Virtual
- Contextual Task Launch
 - -Launch point
 - -Contextual tasks
 - -Create virtual server
 - -Relocate virtual server
 - -Server, OS Management
- Resource Health Status
- Resource Drill Down
 - Detailed Properties
 - -Event logs
 - Finger-tip troubleshooting





Automate notification alerts and fixes based on warning thresholds

Interview of the second s	Monitoring Event thresholds Automation
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Standard Edition for Power

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Save energy costs with Active Energy Manager

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- Report electrical power at the rack and server level
- Manage thermal energy at the rack and server level
- Manage power capping and power saving
- Performance per watt display
- Calculate energy costs for targeted resources

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Energy Cost	
Price per kilowatt-hour: \$0.14	
Cooling rate multiplier: 1.5 Nameplate energy cost: \$0.34	
Metered energy cost: \$0.15	
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Energy Management





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Integrated network management and monitoring

- Unified view of servers, storage, and network devices
- Basic lifecycle management of network switches
- Network device topology collection and visualization
- Integrated single sign on launch of vendor - based device management tools
- Converged Ethernet network device support (FCoCEE) via native support and vendor tools



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Reduce the time to deploy workloads using virtual images



Discover and manage heterogeneous AIX image repositories
Import, capture and catalog virtual images from existing systems
Dynamically provision virtual server, storage and network resources



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- There is significant value in the tight integration of server, storage and network aspects
 - Allocate resources on the target host.
 - Provide access (re-zone/re-mask) to the virtual server storage on the target host
 - Move the virtual server in-memory state to target host.
 - De-allocating resources on the source host.

System pools enable dynamic workload placement

- What is the most appropriate host within the pool to run a given VM?
 - When deploying a VM
 - When moving or relocating a VM
 - When restarting a VM
- Need to consider...
 - Capacity requirements for each VM
 - Current and historical resource utilization
 - Workload constraints
 - security, co-location, licensing
 - Workload goals
 - performance, availability, energy, etc.
- Placement services help to provide optimized placement for the VM within the pool.







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Optimization/rebalancing and resilience in system por





User-initiated or scheduled optimization / re-balancing

- New placement plan calculated favoring performance
- Virtual servers moved away from areas of resource contention
- Host and virtual server CPU and memory utilization considered

Re-balancing placement during deployment

- New placement plan calculated
- Existing virtual servers may move to make room new virtual server
- Virtual server capacity and existing virtual server and host utilization

User-initiated relocation of VMs between hosts

- User-selected VM or host system for relocation
- Placement services determine best host placement within the pool

Move virtual servers away from a failing host

- Monitoring and detection of predicated host failures
- Automated host evacuation using virtual server relocation
- Dynamic placement of virtual servers within the pool





VMControl allows definition of system pool policies

Resilience policy associated with a workload

- Provide workload resilience yes/no
- Enables host system monitoring for failures and predictive failures
- Automates recovery action based on desire level of automation

Automation policy associated with a workload

- Automate = Advise / Automate
 - Advise Recommends actions and requires confirmation
 - Automate Automates and logs actions

Optimization policy associated with a pool

- Optimization = Manual | Automatic
 - Manual User initiated
 - Automatic Scheduled and automatic





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Clients get business-level views and management of service availability

IBM Tivoli Monitoring

Consolidated monitoring of physical and

virtual resources

 Designed to improve mean-time-torecovery by relating virtual to physical resources

Data warehouse provides Side-by-side
real-time and historical data to assist
problem determination and planning

–Out-of-the-box reporting allows clients to quickly provide executive level reports and identify resource bottlenecks



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Advanced Performance Analytics

What It Does

- Provide capacity monitoring through the data collected by Tivoli Monitoring
- Automates Performance analysis and reporting
- Enables prediction of application bottlenecks and creation of alerts for potential service threats.



- Use existing ITM agents and data that are stored in the Tivoli Data Warehouse
- Create new metrics based on combining existing date
- Predictive trending and forecast reports
- Pre-configured reports
- Extensible

Scenarios

"What will my resources look like tomorrow, next week and next month?" "What IT resources should I worry about?" "Will I have enough capacity to get me through Monday?"

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Enterprise Edition for Power

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Predictive Trending

- Predictive trending on key performance indicators
 - Linear trending model
 - Configurable

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Forecast Status

- Simple, open and predictable
- New Tivoli Monitoring attributes for use in charts and situations
 - Trend strength, trend direction
 - Time to threshold, value in 7 days, 30 days and 90 days
- Use trend information in situations
 - "I predict I have 2 weeks before I hit 95% Disk Utilization and I am 70%

🔟 🖯 🗖 🗙 🏢 7 Day Forecas

Э	Threshold Predicted
	CPU Violation
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ė	Actual Monitor Data



Time

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Application discovery complements platform component asset data



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IBM Tivoli Application Dependency Discovery Manager (TADDM)

Better management through better information

- -Discovers the system and application data center resources
- -Discovers the relationships and dependencies between the system and application resources
- -Visually depict the dependencies between Data Center between the application and system resources
- -Discovers and tracks changes to data center resources



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Simplified WPAR Management

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IBM® Systems Director Editions for improved IT operations





IBM helps you address operational management challenges

Tivoli

Integrated visibility, control & automation across heterogeneous business and technology assets

Align IT operations with the business
 Govern and control the business

 \checkmark Optimize the business



Detailed platform management of IBM systems
 ✓ Consolidated management across systems
 ✓ Integrated physical and virtual management
 ✓ Automated physical and virtual provisioning

Successful operational management in these areas enables the delivery of critical business services transforming client datacenters to realize the vision of dynamic infrastructure





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