#### Using Advanced Analytics Technologies to Support Improved Decision-Making

TH

Peter Conelias Tivoli Cloud & Analytics Executive

# Pulse2012

Meet the Experts. Optimise your infrastructure.

May 31 – June 1 Sheraton on the Park Hotel, Sydney IBM & Tivoli are Investing in Analytics (Big Data) so you can make Critical Decisions with Better Insight

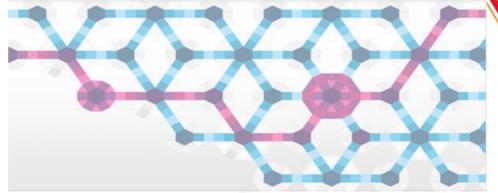
Why is this happening

What if I add this load

What will happen next (that is, **Predict**)

Trigo.

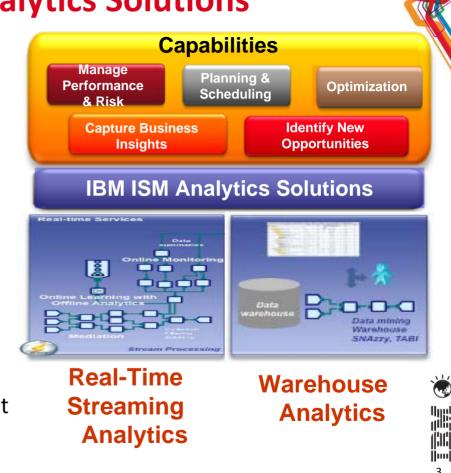
What is the best that can happen (that is, Optimize)





## **IBM Service Management Analytics Solutions**

- Warehouse Based or Real-Time Streaming
- *Manage Performance & Risk:* Minimize service disruptions & outages
- *Planning & Scheduling:* Make the best use of limited resources
- Optimization: Tear out cost & improve efficiency
- Capture Business Insights: Make smarter decisions with a broader perspective
- *Identify New Opportunities:* Enable intelligent profitable growth





#### **Monitoring, Event & BSM Analytics**

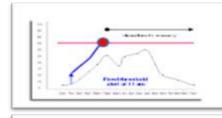
Static Thresholds

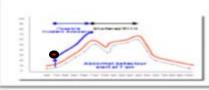
**Dynamic Thresholds** 



- Dynamic Baselining & Forecasting
- Dynamical Thresholds using baseline info
- Linear & Non-Linear Trending
- (single metric univariate) Current State/Predictive State
  - Streaming Analytics of Network Data
  - Derived Attributes Creates new ones
  - Visible Multi-domain correlation





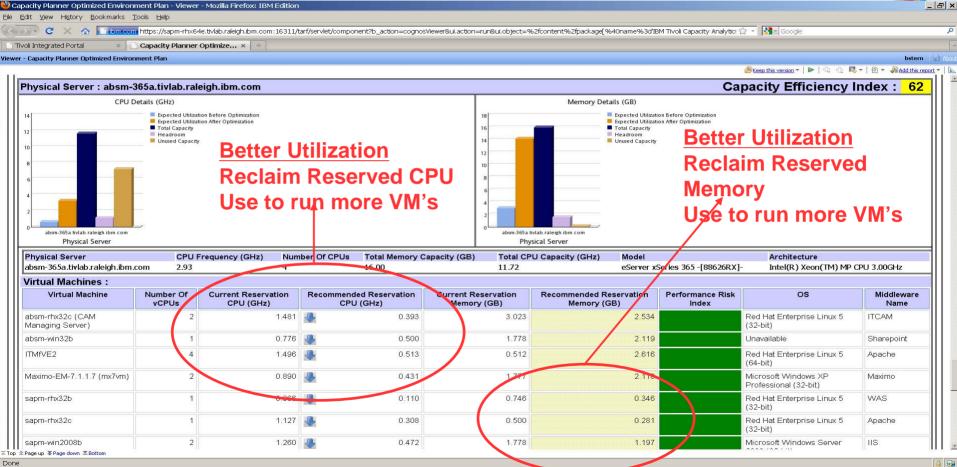






#### **Analytics for Better Utilization – Reclaim Resources**





#### **Analytics for Cost & Capacity Optimization**



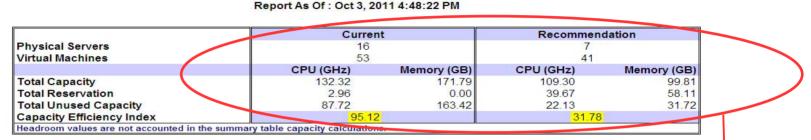
IBM° Tivoli°

Tivoli Integrated Portal

#### Capacity Planner Optimized Environment Plan

Viewer - Capacity Planner Optimized Environment Plan

#### About this report



#### Detailed Placement Capacity Efficiency Index : 46 Data Center : Austin CPU Details (GHz) Memory Details (GB) Expected Utilization Before Optimization Expected Utilization Before Optimization 18 Expected Utilization After Optimization Expected Utilization After Optimization Total Capacity 16 Total Capacity 12 Headroom Headroom Unused Capacity Unused Capacity 14 10 Hard \$ Cost Savings 12 10 9 Fewer Servers Needed 12 Less VM's **Power/Energy Savings** Austin Austin **Better Utilization** Data Center Data Center

#### What If I'm Adding More Load, Can my Environment Handle?

Data Center		VM Profile	Buffer	Number of VMs to add to the cluster
816-510		* Average Presk User-defined	CPU(GH2) <sup>1</sup> 2 Datastore 5 Space(G8) <sup>1</sup> 5 Memory(G8) <sup>1</sup> 256	5
Clusters		Date Range for computing VM Profile		
Cluster A		Last 7 days		
60				
Show more parameters 💎				
	Start Date	Franc		
		Dec 21, 2010		
		12 : 00 AM 🚔		
		• Earlest date		
	End Date	Tec		
		Oec 21, 2010		
		11 : 59 PM 🔶		
		• Latest date		

#### RESOURCES NEEDED FOR ADDITIONAL WORKLOADS - AVERAGE DEPLOYED VM PROFILE

Resource	VM Profile based on average resource used by all VMs on this cluster	Resources Needed by Additional VMs	Available Cluster Capacity(before applying Buffer)	Buffer	Available Cluster Capacity(after applying Buffer)	Capacity Needed
CPU (GHz)	0.235	1.177	44.96	2	42.96	0
Datastore Space Usage (GB)	0	0	211.759	5	206,759	0
Memory Usage (MB)	1,221.087	6,105.433	9,020.455	256	8,764.455	0



#### Where we are Focusing Analytics Next







## **The Problem:**

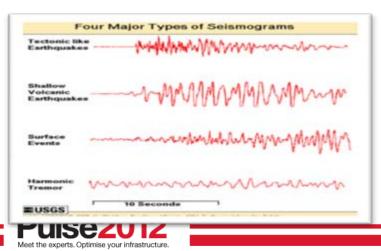
- \$'s Lost through Service Disruptions which should have been Avoided
- Missed, Misinterpreted or Events Received Too Late
- Many tools but many are Resource/Single Metric Focused (Univariate)
- Not enough time, resources & complete service understanding to correlate completely
- Requires many people & groups to collaborate effectively
- Not Obvious Resource Inter- relationships





# Goal – Create a Seismograph for IT

- Predict/Identify Emerging Issues (Early Warning)
- Self Learning Arbitrary Set of Eyes
- Analyze Performance Data in Real Time
- Identify Metric Inter- relationships
- Hardware Agnostic
- Detect anomalies as they deviate from normal
- Leverage Monitoring Investment, Tivoli & 3<sup>rd</sup> Party



Predict: Eruption forecasting using seismic energy.. *if the service is down it's already too late...* 





## How we Solve the Problem!

- Bringing "Watson" Intelligence into your Business

Proactive and self-learning Early Warning Performance/BSM Intelligence

- Powerful "Watson developed" analytic algorithms, combining uni & multivariate approaches
- Leverages Performance to Automatically learn normal operational behaviour & how metrics behave together
- Advance Warning/Swifter Diagnosis of Service Impact & Reduces expensive and time consuming false alerts
- Detects service impacts that are not identifiable by fixed thresholds alone.
- Identification of Underlying Root Cause, Better MTTR









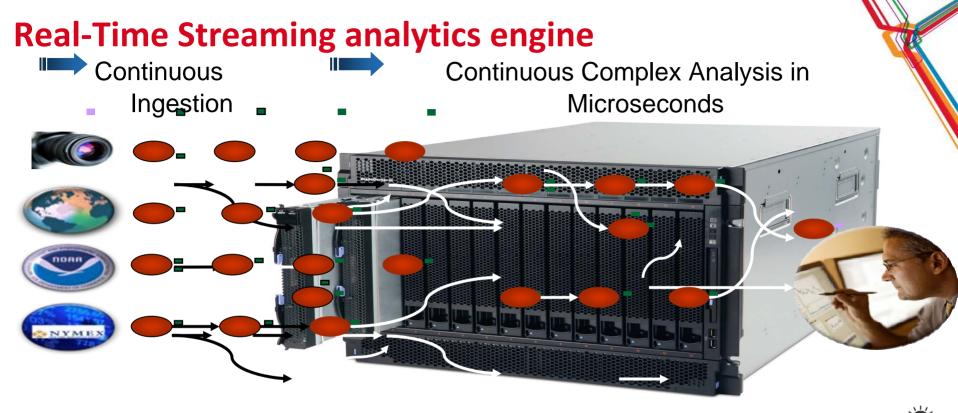
**Examples of Problems We Solve!** 

- Bringing "Watson" Intelligence into your Business -----
  - Detecting Memory Leaks
  - Environmental conditions affect IT infrastructure
    - So we can move workloads dynamically to safer environments
- Unexpected Multi-Application contention **OMNIbus or 3rd Party Event Engine** SNMP **TIP** Visualization Analytic Algorithm Application BUD & SHIT **Streaming Analytic Engine** Mediation Infrastructure < bmcsoftware Tivoli. 1nfoVista ompuware Applications Network Systems Workloads Wireless Security Energy Storage 6 NetApp Middleware Mainframe **Raw Performance Data Event Data**

**TBSM or 3rd Party BSM** 

||.....|





- Processes millions of events per second with very low latency
- Used in finance, defense, manufacturing, law enforcement, etc.

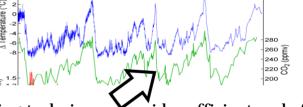


### **The Brain - Real-Time IT Operational Analytics**

- Granger causality
  - First introduced by the Nobel prize winning economist, Clive Granger
- Definition: a time series x is said to "Granger cause" another time series y, if and only if regressing for y in terms of both past values of y and x (1) is statically significantly better than that of regressing in terms of past values of y only (2)

$$y_t \approx A \cdot y_{t-1} + B \cdot x_{t-1}$$

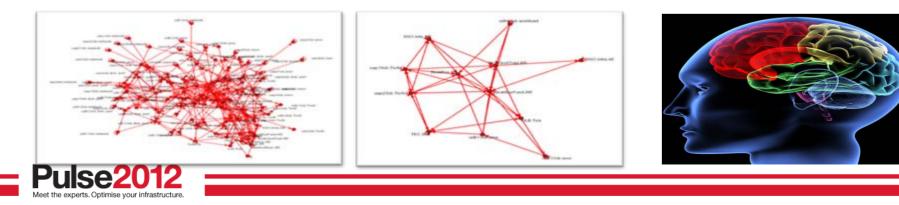
$$y_t \approx A \cdot \vec{y_{t-1}}$$



• Combination of Granger Causality and cutting- edge modeling techniques provides efficient and effective methodology for Granger causal modeling of a large number of time series variables

(1)

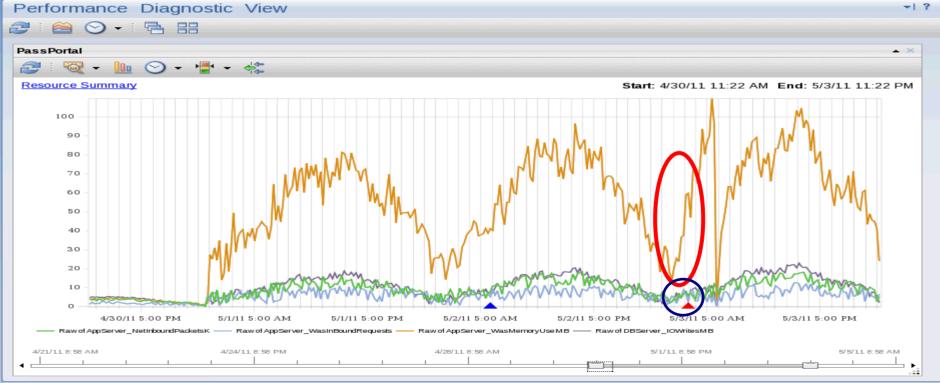
(2)



## How Multi-Variate Analytics Identifies Early Warning Signs

4 metrics learned relationship:

- WAS Appserver Net Inbound Packets
- WAS Appserver Inbound Requests
- WAS Memory Use
- DB Server IO Writes



# Replacement of Manual Threshold Management with Automated Analytics.

#### **Benefit:**

Increased reliability – no more missed problems because a threshold was not set or was set at a suboptimal value

#### **Financial Benefit**

Reduced labor/management cost Reduced number of missed problems

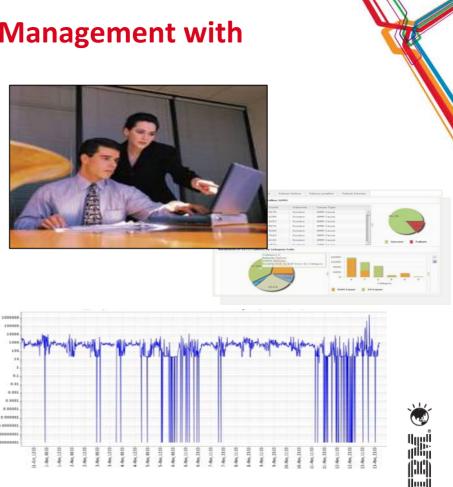
#### **Factors:**

•Number of resources being monitored

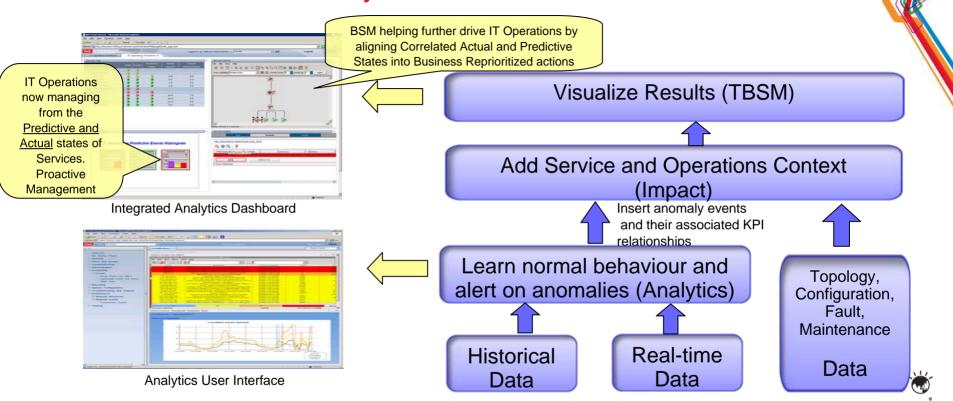
Labor costs

•Number of problems due to management gaps today •Average revenue loss due to fault





#### Visualize Predictive Analytics in Business Context



Tivoli's solutions allows you see anomalous conditions priortized for business impact associated with other environmental data, such as faults, configurations changes, maintenance activities, etc...



## Introducing the IBM Network Analytics Solution

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Provide subscriber, product and network insight throughout the enterprise on a platform that is simple to deploy with a time to value measured in weeks







## The Real Value of Customer Insights from Analytics for Telcos

Analytics has the power to transform the Telco industry:

Customer Care And Experience Management



- Customer Retention
- Customer Satisfaction
- Customer
  Engagement
- Customer Interaction
- Customer Experience Management

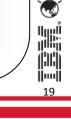
Network Prioritisation And Cost Management



- Investment Decisions
- Customer Centre
  Optimisation
- Network Optimisation

Marketing And Campaign Management

- Customer Lifetime Value
- Campaign Optimisation
- Upsell/Cross Sell Analysis



#### **Analytics to Optimize Energy Management**



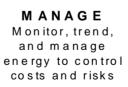






- ✓ Cost Reduction & Avoidance
- ✓ Remove Operational Barriers
- ✓ Manage Risk and Streamline Compliance







**OPTIMIZE** 

Optimize assets and infrastructure

for energy



REPORT Track and verify energy efficiency for compliance and stakeholders

...yields an efficiency gain of 30% for power & cooling costs alone.

DISCOVER

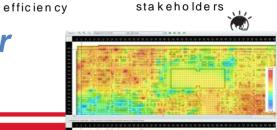
Measure, collect, and

benchmark energy

information to identify

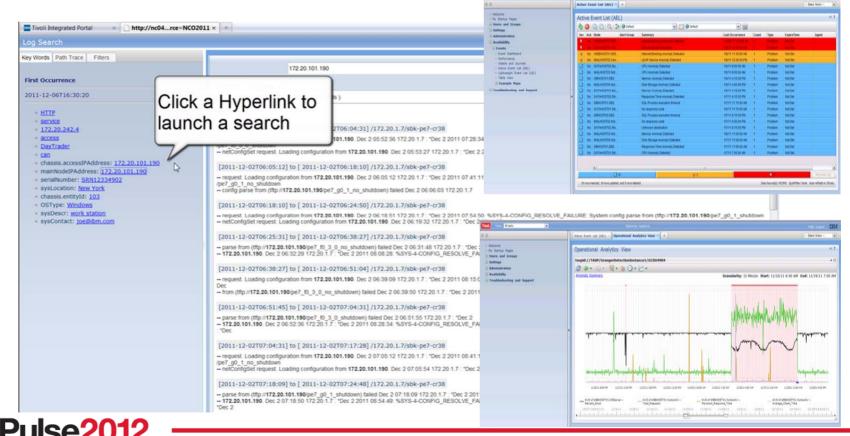
opportunities





ASSETS

# Search and Correlate structured and unstructured data and identify trends, problems and causes.



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Meet the experts. Optimise your infrastructure.

#### **Summary**

- Improve your Critical Decisions with Better Insight by:
  - Avoiding Service Disruptions by Predicting & Mitigating threats/failures before they happen in realtime dynamic environments
  - Cost Optimization getting the best use of my environment
  - Making Monitoring Better Getting the best from your monitoring investments, by detecting emerging problems that would otherwise go missed.
  - Self Learning Reducing human burden of analyzing large volumes of data in complex environments through self learning automatic analytics.
  - Identifying New Opportunities driving new revenue, improved campaigns







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