



Pulse2011

Controlling The Forecast For Your Enterprise Private Cloud

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What Users Like About Cloud Computing

- Self-service requests
 - ▶ User request services via a web portal
- Fast provisioning
 - ▶ Automated provisioning/de-provisioning of resources as needed
- Elastic capability
 - ▶ Resource can be elastically provisioned to quickly scale out and rapidly released to quickly scale in
- Low cost pay as you go
 - ▶ Users pay for what they use





But Businesses Have Concerns About Public Clouds

- Lack of Reliability

- ▶ Examples of public cloud outages

- April 2011, Amazon, 2 days,
 - April 2011, Azure, 6 hours
 - Jan 2011, Salesforce, 1 hour
 - May 2010, Amazon, 4 outages in 1 week
 - April 2010, Azure, 40 mins
 - June 2009, Amazon, 5 hours
 - March 2009, Azure, 22 hours
 - July 2008, Amazon, 5 hours 45 mins
 - April 2008, Amazon, 3 hours
 - Feb 2008, Amazon 2 hours; Salesforce.com, 1 day

*Amazon's Trouble Raises
Cloud Computing Doubts*

April 22,2011 Computerworld

As technical problems interrupted computer services provided by [Amazon](#) for a second day on Friday, industry analysts said the troubles would prompt many companies to reconsider relying on remote computers beyond their control.

- Lack of Security/Compliance

- ▶ Isolation of applications and data, data encryption/segregation
 - ▶ Compliance with laws and regulations

- Limited Archiving

- ▶ Network performance and amount of data involved are limiting factors





Transform And Improve Service Delivery With A Private Cloud Instead

- **“Private”** because it is only used by enterprise employees
- Offers same capabilities as a public cloud
 - ▶ Elastic scalability
 - ▶ Instant provisioning
 - ▶ Self-service interface
 - ▶ Support pay as you go model
- But with advantages over a public cloud
 - ▶ Multiple architectures
 - ▶ Control of security, data protection, availability, and workload management policies
 - ▶ Lower cost!

What Technology is Needed for a Private Cloud?





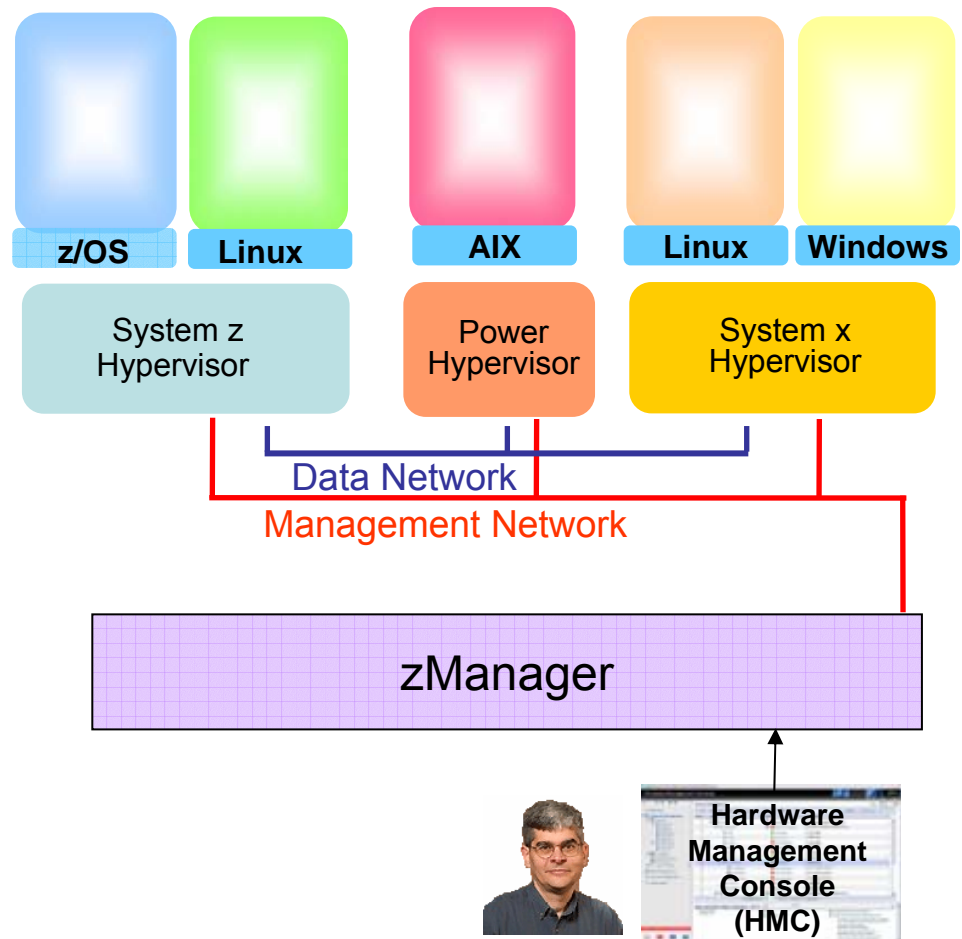
What Technology Is Needed To Implement a Private Cloud?

- Virtualization platform
 - ▶ Optimized for different workload types
 - ▶ Able to scale elastically
- Support for instant provisioning of services
- Self Service portal to request services
- Metering and billing to support the pay-as-you-go model



zEnterprise Provides An Optimized Virtualized Platform

- Multi-architecture virtual environments enable a broad range of workloads
- Elastic Scalability
 - ▶ Add processors to z196 while running
 - ▶ zManager provides consistent structured management for all virtual environments
 - Add and configure a blade quickly
 - Create virtual machines and networks quickly



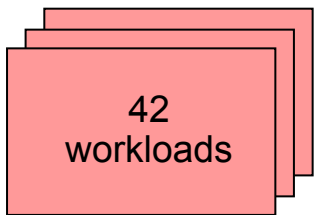
Public vs. Private Cloud: Which Option Costs Less For Delivering Mixed Workloads?

Which option provides the lowest TCO over 3 years?

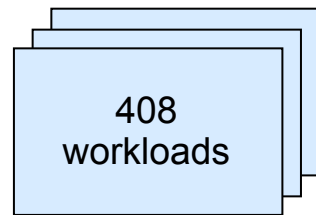
Light Intel workloads



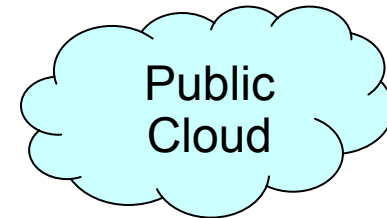
Heavy Unix workloads



Light workloads with heavy I/O



850 workloads



zEnterprise

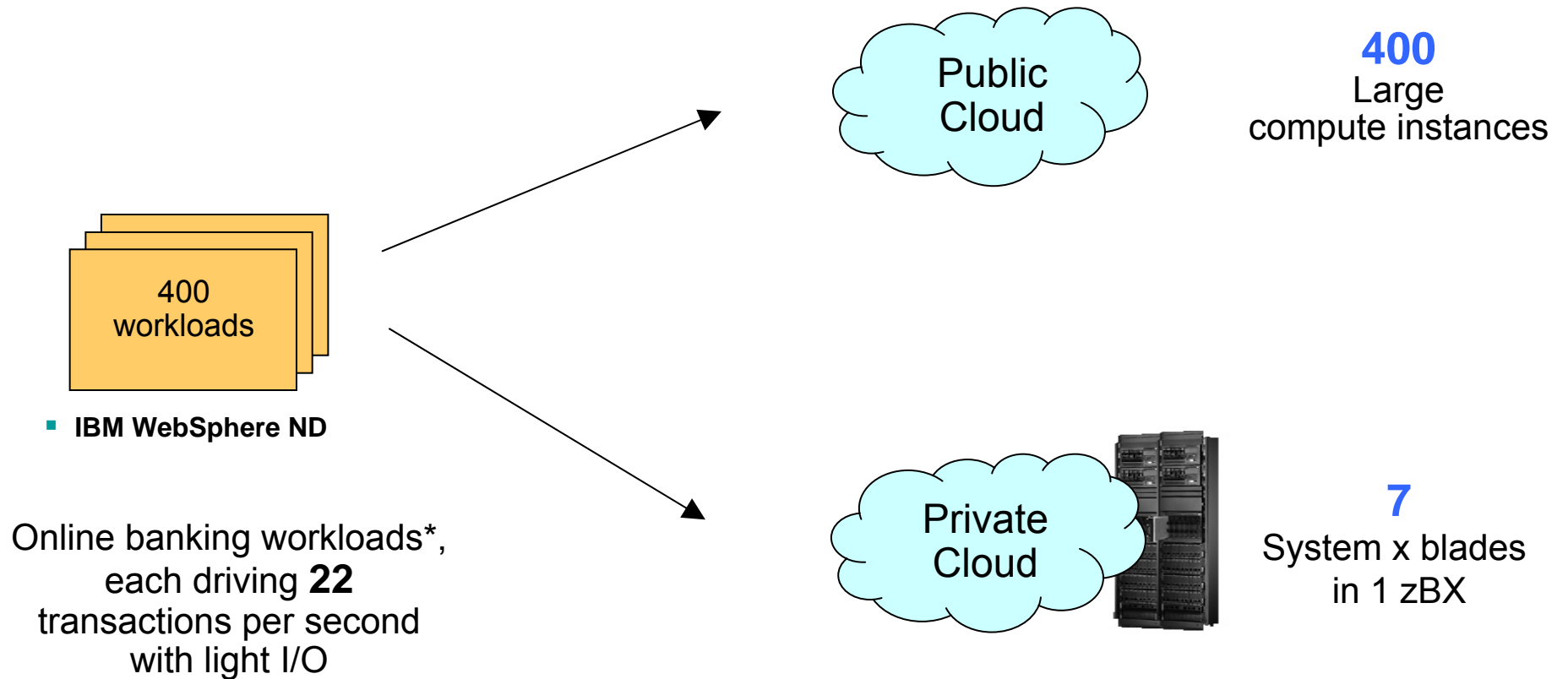


Variability In Image Usage Allows For Reduction In The Number Of Servers Required

- Consolidation ratios based on benchmark data assume “always on” operation
- On average, not all workloads are active all the time
- Amazon EC2 public cloud recognizes this by running with an “oversold” factor of 1.7
 - ▶ Assumes each server can support 1.7 times the indicated capacity of virtual machines
- This means we don’t need as many servers as the benchmarks indicate

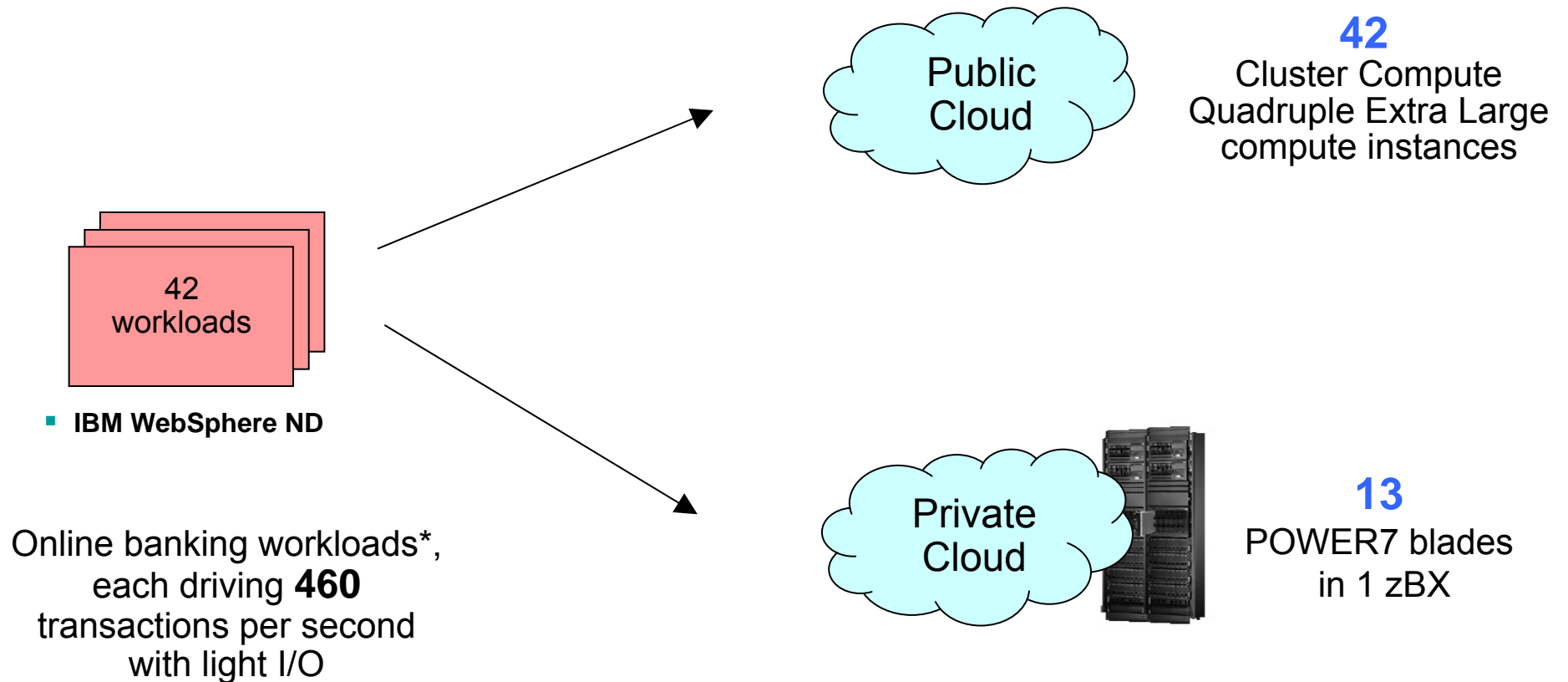


Deploying Light Workloads



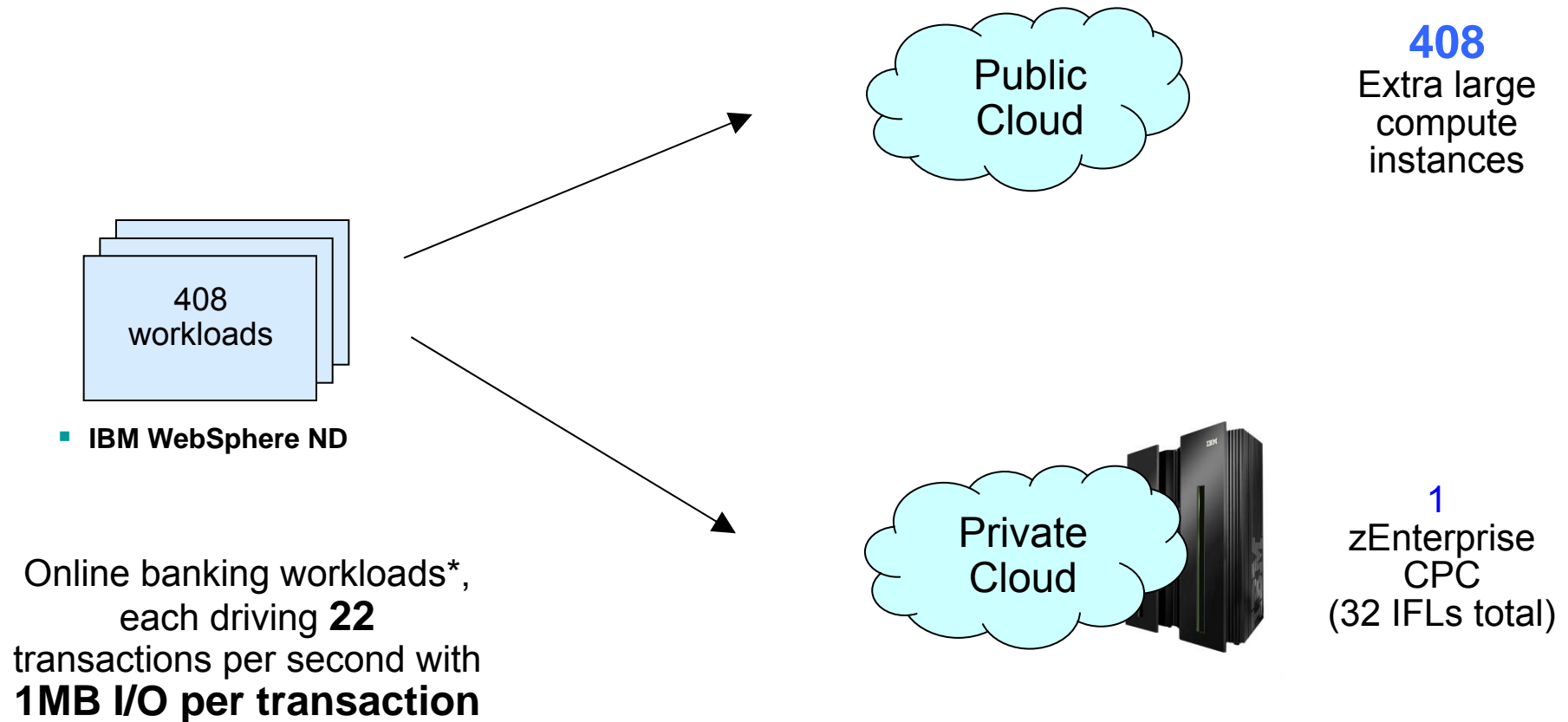
* CPO on-line banking benchmark

Deploying Heavy Workloads With Light I/O



* CPO on-line banking benchmark

Deploying Light Workloads With Heavy I/O



* CPO on-line banking benchmark

zManager Minimizes Time And Labor For Hypervisor And Network Setup

- Read the entitlements for blades
- Auto-discover and inventory for all elements
 - ▶ No need to install and configure libraries or sensors
- Automatic setup and configuration of the hypervisor
- Two internal networks all physically setup out-of-the-box in zBX
 - ▶ Pre-configured private and physically isolated internal management network
 - ▶ Private and secure data network

Manage zBX Blade Entitlement - P00ETM02

Set up your zBX Blade Entitlements using the table below.

zBX Blades

Select	Location	MTMS	New Entitlement	Current Entitlement	Valid Entitlements
<input type="checkbox"/>	B01BBS04	7870-PEL/MK105000B504	Not entitled	Not entitled	ISAO
<input type="checkbox"/>	B01BBS03	7870-PEL/MK105000B503	Not entitled	Not entitled	ISAO
<input type="checkbox"/>	B01BBS02	7778-23X/MK105003B502	Not entitled	Not entitled	PASB
<input type="checkbox"/>	B01BBS01	7778-23X/MK105003B501	Not entitled	Not entitled	PASB
<input type="checkbox"/>	B10BBS04	7778-23X/MK105003B504	PASB	Not entitled	PASB
<input type="checkbox"/>	B10BBS03	7778-23X/MK105003B503	Not entitled	Not entitled	PASB
<input type="checkbox"/>	B10BBS02	7872-ACI/MK105002B502	Not entitled	Not entitled	XASB
<input type="checkbox"/>	B10BBS01	7872-ACI/MK105002B501	Not entitled	Not entitled	XASB
<input type="checkbox"/>	C01BBS04	7778-23X/MK105003B504	Not entitled	Not entitled	PASB
<input type="checkbox"/>	C01BBS03	7778-23X/MK105003B503	Not entitled	Not entitled	PASB
<input type="checkbox"/>	C01BBS02	7778-23X/MK105003B502	Not entitled	Not entitled	PASB

Total: 16 Filtered: 16 Selected: 0

zBX Blade entitlement counts

Entitlement Type	Current	Maximum	Spares
ISAO	0	10	6
WDPXI50B	0	10	0
PASB	0	10	8
XASB	0	10	2

OK Cancel Help

Hypervisor Setup And Configuration Lab Test – Do-It-Yourself vs. zManager

DIY Tasks (per Blade)	Elapsed Time	Labor Time
Initial communication setup & education	6 min 26 sec	6 min 26 sec
Boot VIOS disc & install (creates LPAR for VIOS automatically)	37 min 59 sec	36 min
Configure VIOS networking	2 min 49 sec	2 min 49 sec
Create new storage pool for LPARs	35 sec	35 sec
Install VIOS service fixpacks	61 min 5 sec	20 sec
TOTAL TIME	1 hr 48 min 52 sec	46 min 10 sec

zManager Tasks (per Blade)	Elapsed Time	Labor Time
Add entitlement for a blade	90 min	92 sec
TOTAL TIME	1 hr 30 min	1 min 32 sec

97% reduction
in labor time

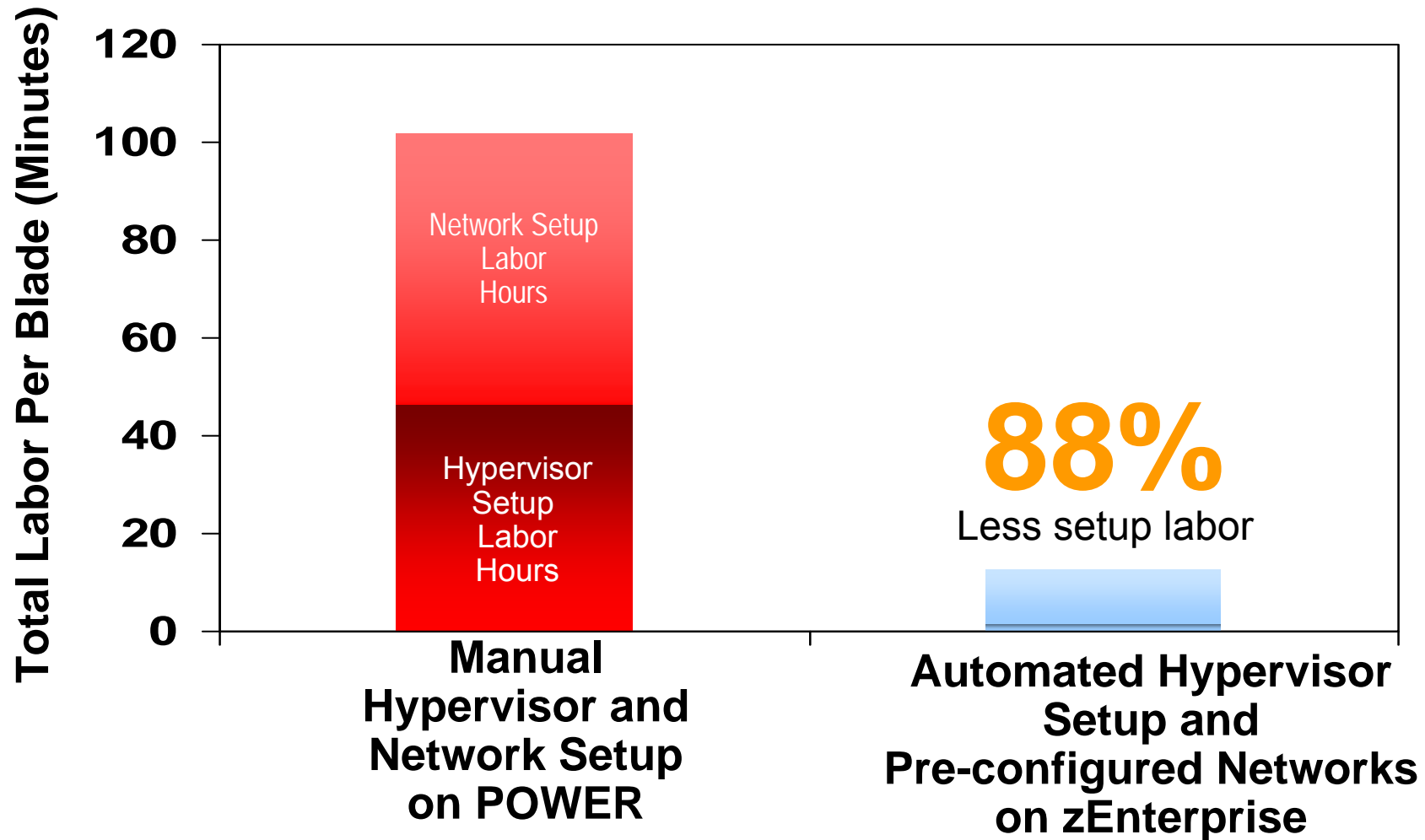
Network Setup And Configuration Lab Test – Do-It-Yourself vs. zManager

Do-It-Yourself Tasks (for two BladeCenters)	Elapsed/Labor Time
Planning (includes time to go over docs, etc)	5 hrs
Cabling	2 hrs
AMM Configuration	2 hrs
Logical Configuration (L2)	8 hrs
Blades network configuration	4 hrs
Testing	2 hrs
Documenting the configuration	3 hrs
TOTAL TIME	26 hrs

zManager Tasks (for two BladeCenters)	Elapsed/Labor Time
Planning	3 hrs
Cabling (pre-cabled in zBX)	0 hrs
AMM Configuration (done in zBX)	0 hrs
Logical configuration (L2)	30 mins
Blades network configuration	1 hr 30 mins
Testing (pre-tested)	0 hrs
Documenting the configuration (all part of zManager)	0 hrs
TOTAL TIME	5 hrs

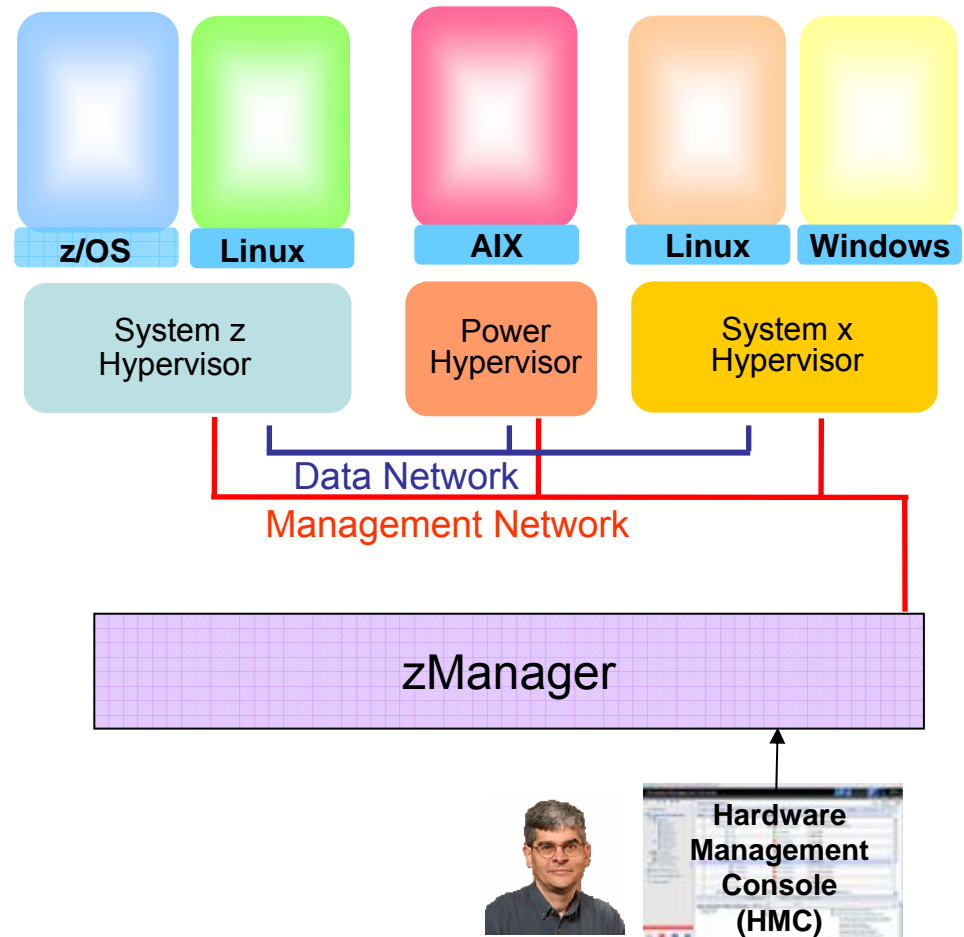
81% reduction
in labor time

Automated Hypervisor Setup And Pre-configured Network Enable Fast Platform Scale Up



Manage Virtual Servers With zManager

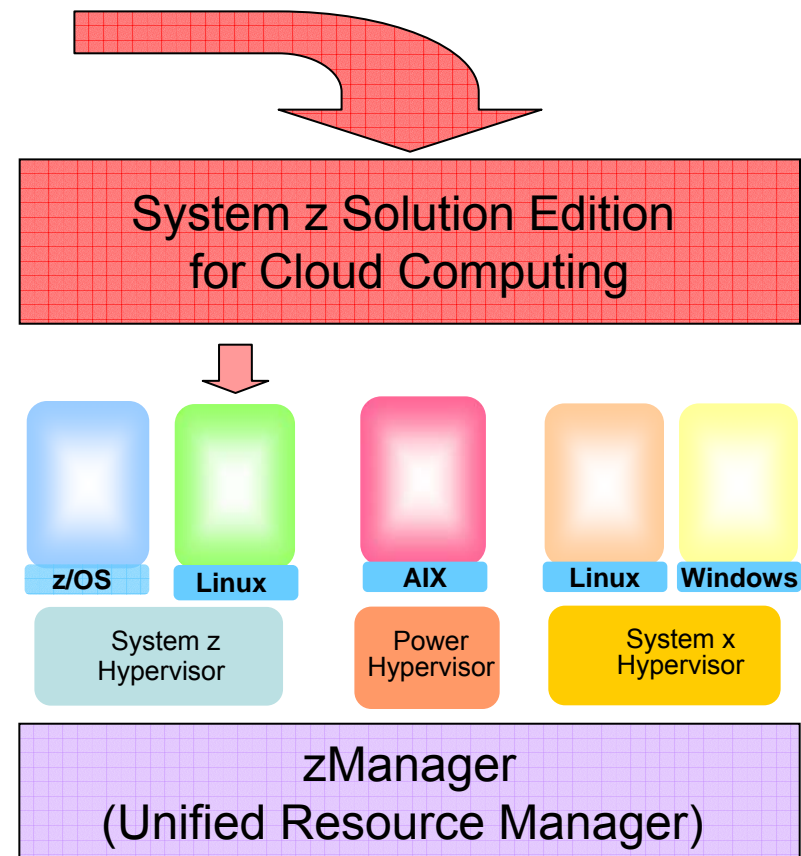
- From one console, create virtual machines in z/VM and in zBX hypervisors
- Start / stop / delete virtual machines under zManager control
- Create virtual networks
- Monitor resource usage
 - ▶ CPU, Memory, Power consumption



IBM System z Solution Edition For Cloud Computing

Adds package of software and services for self-service provisioning, chargeback and monitoring

- IBM Tivoli software (runs on Linux on System z)
 - ▶ Self-service provisioning
 - Tivoli Service Automation Manager (TSAM)
 - ▶ Chargeback
 - Tivoli Usage and Accounting Manager (TUAM)
 - ▶ Monitoring
 - Tivoli OMEGAMON XE on z/VM and Linux
- IBM Lab Services
 - ▶ Planning, installation, configuring, testing services
 - ▶ Significant package discounts



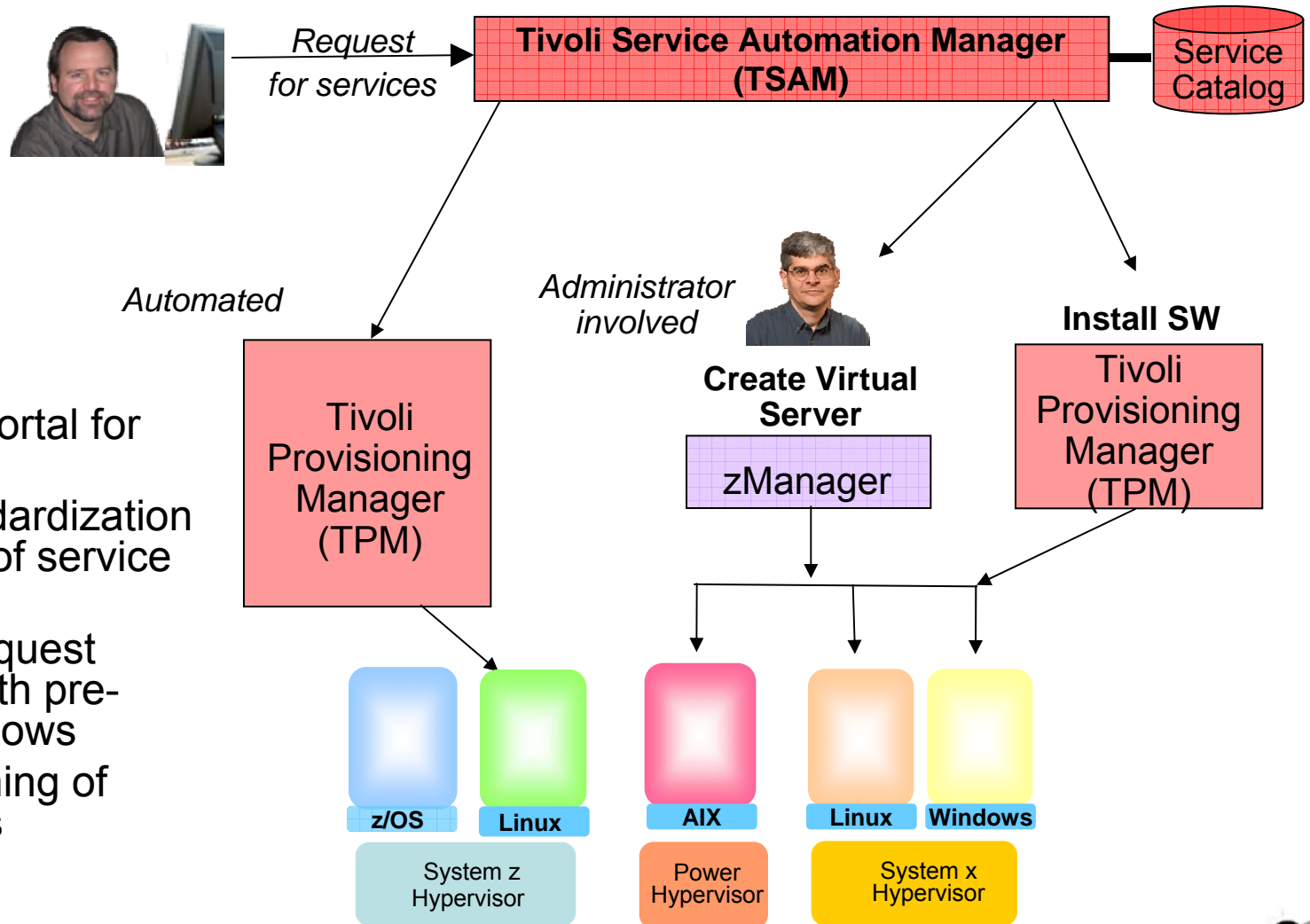


TSAM Uses Tivoli Provisioning Manager (TPM) To Provision A Virtual Server

- Automates provisioning of virtual servers via cloning from images or installing and configuring software
- Tasks automated through automation workflows
 - ▶ Pre-built workflows describe provisioning steps
 - ▶ Automatic workflow execution with verification at each step
 - ▶ Automation Package Developer allows customization for data center best practices and procedures
- Virtual image repository allows customers to centralize and standardize on provisioning materials
 - ▶ Images, application packages, configuration properties



Self-Service Provisioning For zEnterprise



- Self-service portal for users
- Enables standardization via a catalog of service offerings
- Automates request processing with pre-defined workflows
- Fast provisioning of virtual servers

DEMO: Self-Service Provisioning With IBM Tivoli Service Automation Manager (TSAM)

- Submit a request to add a new virtual machine (VM) under z/VM to an existing project
- VM created with a complete software stack (zLinux, WebSphere, customer application and Tivoli Monitoring agent) installed
- Requester is notified via email when the request is completed

Create Project with z/VM Linux Servers

Provision one or more z/VM Linux virtual servers containing a software image.

General

*Project Name:

*Team to Grant Access:

Project Description:

*Start Date: 4/15/2010

*End Date: Until this date

Requested Image

Resource Group Used to Reserve Resources: System z pool

Monitoring Agent to be Installed

*Image to be Deployed:

Select	Name	Hypervisor	CPUs	Memory	Storage
<input checked="" type="radio"/>	SLES 10 with WAS 6	zVM	1	2 GB	7 GB
<input type="radio"/>	RHEL 5 with DB2 9	zVM	1	1 GB	1 GB
<input type="radio"/>	SLES 10 with DB2 9	zVM	1	1 GB	1 GB
<input type="radio"/>	RHEL 5 with WAS 7	zVM	1	1 GB	1 GB
<input type="radio"/>	SLES 10 with WAS 7 and D	zVM	1	1 GB	1 GB

Resources

To adjust the settings of the requested resources, press the setting button. After making the necessary adjustment, press the setting button to save the configuration.

Servers

*Number of Servers to be Provisioned:
7 available at above configuration and schedule

CPU

Virtual 1
Physical 1.0

Memory

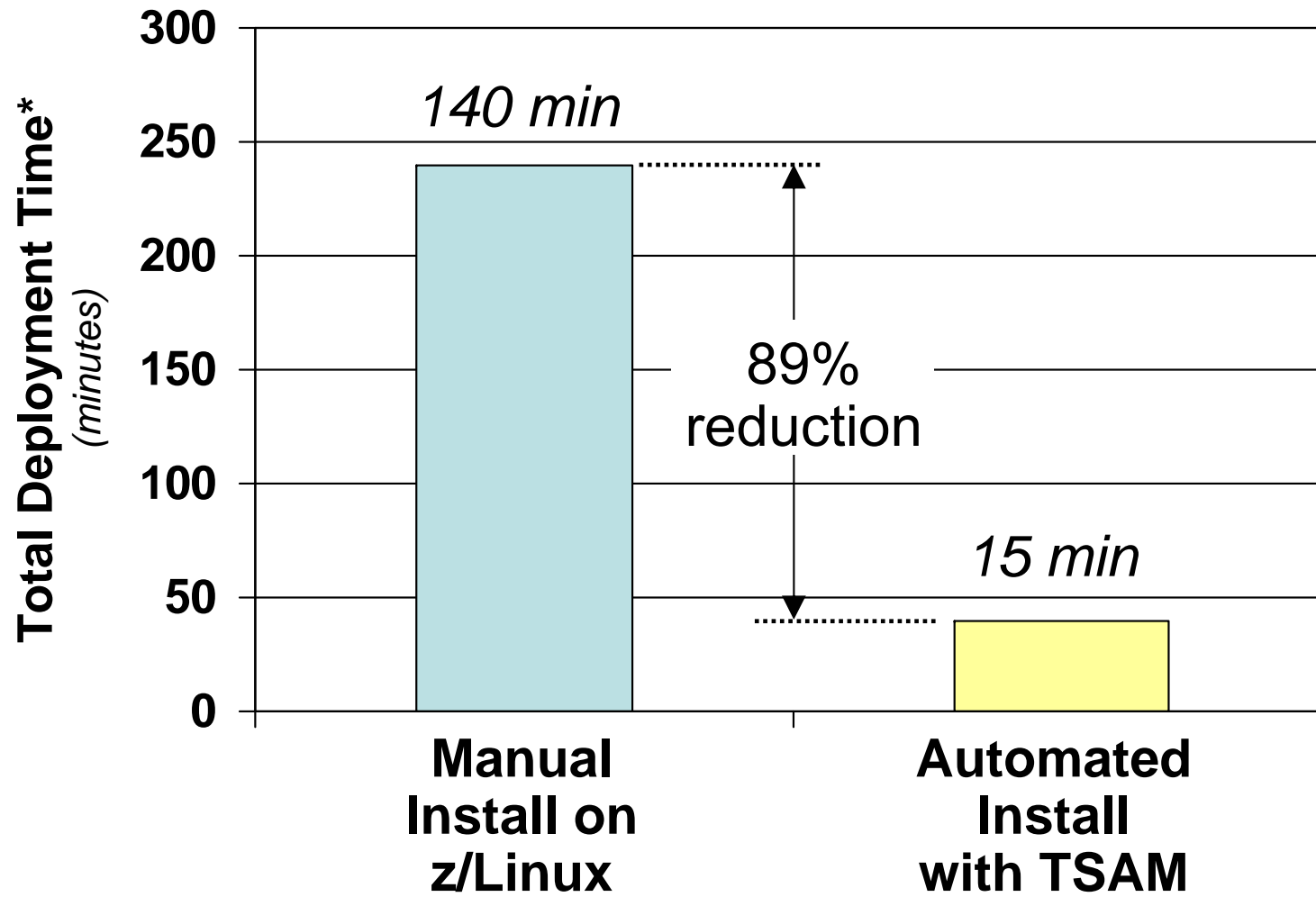
Main 2.000 GB
Swap 0.000 GB

Disk

Local 7 GB

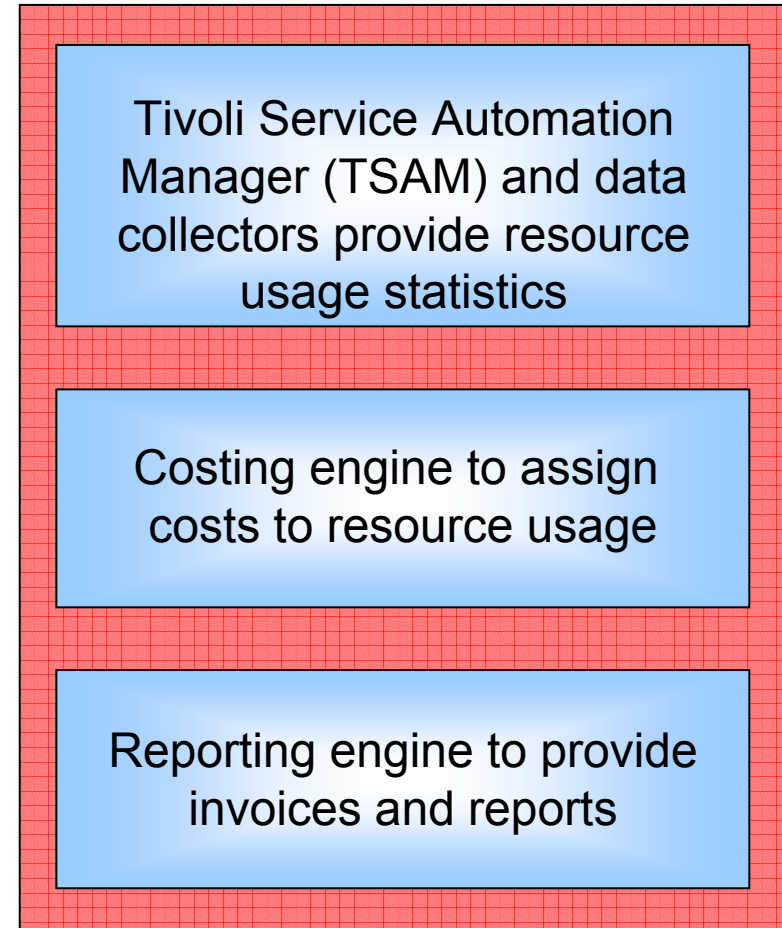
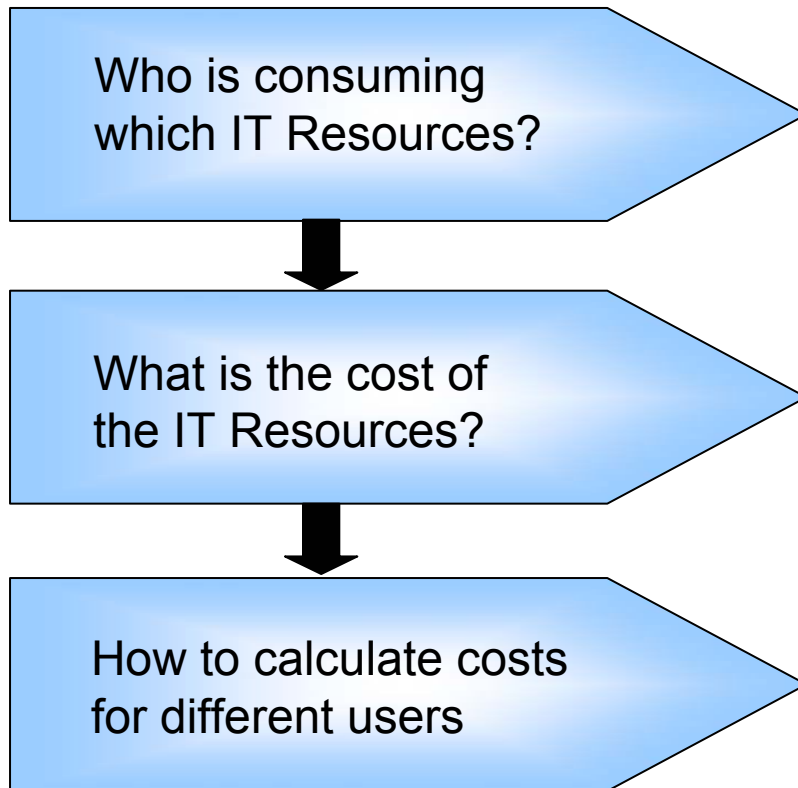
OK Cancel

TSAM Automated Provisioning Is Fast



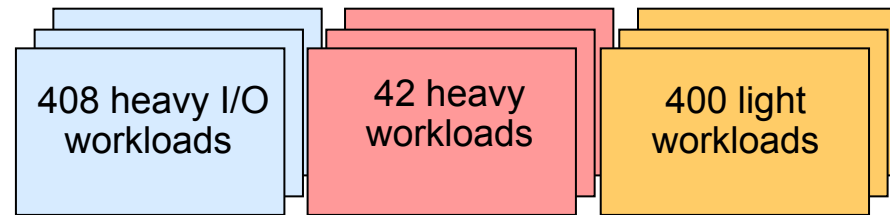
* Excluding network transmission time

Pay-As-You-Go Chargeback With Tivoli Usage And Accounting Manager (TUAM)

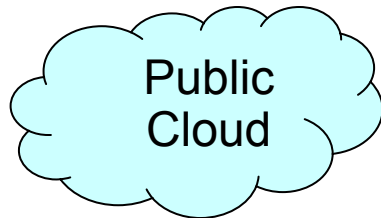


Provided by Tivoli Usage and Accounting Manager*

Compare Cost Of Acquisition For 3 Years

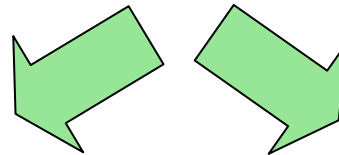


Deployed on public cloud



**850
Compute
Instances**

\$56.2M (3yr TCA)



Optimized on zEnterprise



zEnterprise

32 IFL's, 7 Intel blades, 13 Power blades

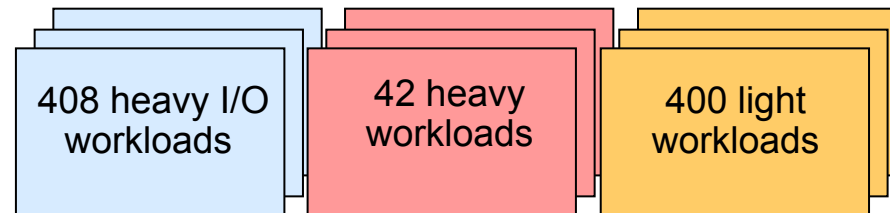
192 cores

\$10.8M (3yr TCA)

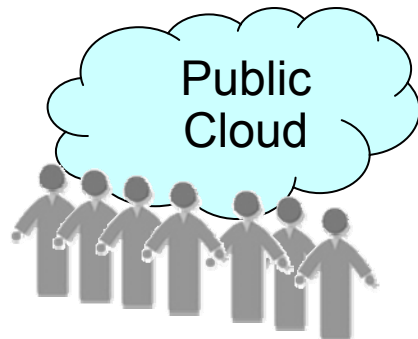
Server configurations are based on consolidation ratios derived from IBM internal studies. Prices are in US currency and will vary by country

81% less

Compare Labor Costs For 3 Years



Deployed on public cloud

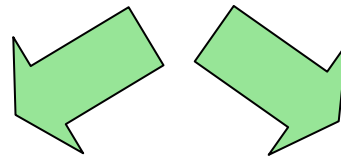


23,929 labor hours/yr

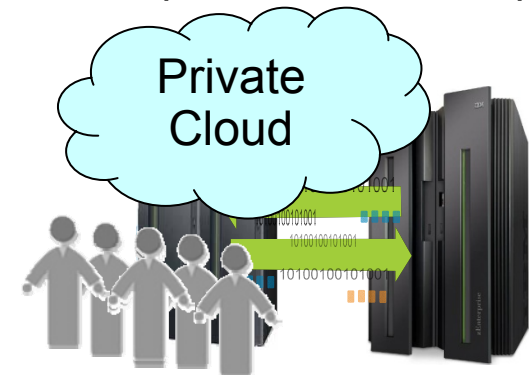
11.5 administrators

\$5.51M

3 years @ \$159,600/yr



Optimized on zEnterprise



17,470 labor hours/yr

8.4 administrators

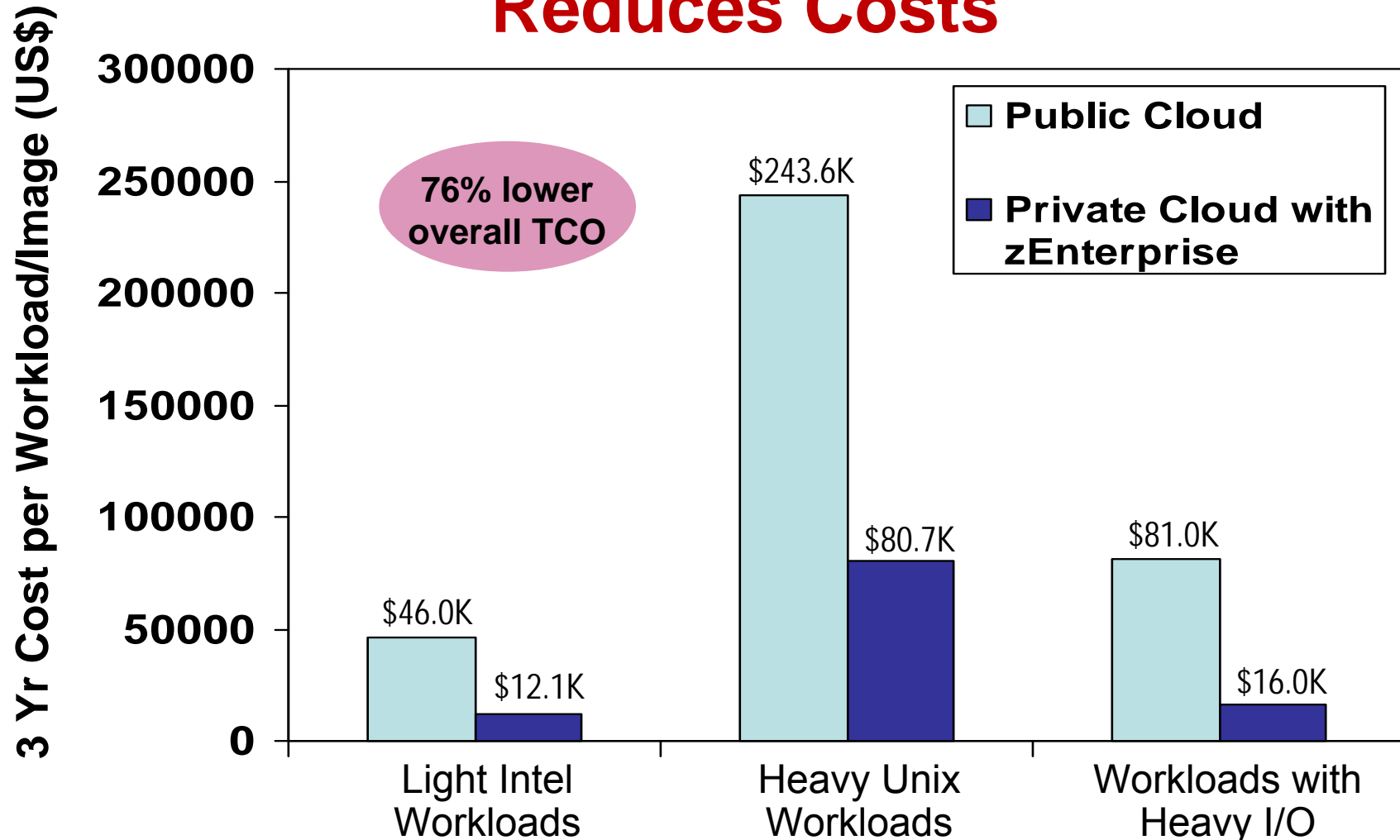
\$4.02M

3 years @ \$159,600/yr

Server configurations are based on consolidation ratios derived from IBM internal studies. Prices are in US currency and will vary by country

27% less

Private Cloud On zEnterprise Dramatically Reduces Costs



Source: IBM internal study. zEnterprise configurations needed to support the three workload types were derived from IBM benchmarks. Public cloud sizing needed to support the three workload types was calculated based on compute capacity of public cloud services. 3 yr TCO for public cloud based on pricing info available by the service provider. 3 yr TCO for zEnterprise includes hardware acquisition, maintenance, software acquisition, S&S and labor. US pricing and will vary by country.



What Users Get With A Private Cloud Built Using zEnterprise And Tivoli Software

- Self-service requests
 - ▶ User request services via a web portal
- Fast provisioning
 - ▶ Automated provisioning/de-provisioning of resources as needed
- Elastic capability
 - ▶ Resource can be elastically provisioned to quickly scale out and rapidly released to quickly scale in
- Low cost pay as you go
 - ▶ Users pay for what they use
 - ▶ Business saves a lot of money

