MAC 2014

The best habits of strategic enterprise asset managers

hn Clark – Worldwide Manager, Smarter Infrastructure, IBM

eptember 9th, 2014









t surprising!

tralia / **v Zealand** had highest of centage of RATEGISTS and the est percentage of gards





more than one-third of asset managers already have a strategic asset management plan in place;



nearly half plan to implement a strategic asset management plan over the next 12 months;



One-in-five have no plans to implement





ELLO NAME IS NAME IS Namagement Strategist

STRATEGISTS adopt a more formal approach to asset and risk management than their peers

STRATEGISTS All others

31%

87%

















Adopt a formal risk management approach



more than twice as likely to use assemanagement plathan their peers.

Meanwhile...

... STRATEGIST

THEY BUDGET DIFFERENTLY TOO

STRATEGISTS rely more on assessments, critical and performance data to allocate budgets

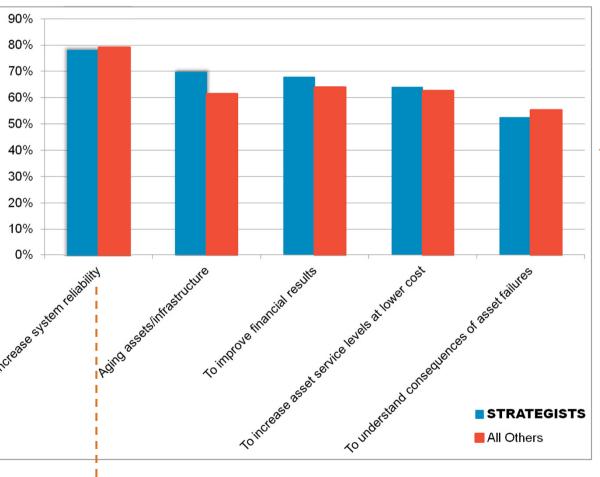
Please indicate the strategies that your organization utilizes for allocating budget for repair, maintenance and/or replacement of existing assets: **All others STRATEGISTS** Condition assessments Asset failures **Condition assessments** Asset criticality Asset performance data Previous maintenance budget **Asset criticality** Risk assessment Operating / production data Asset failures 6 Asset performance data Operating / production data Asset management plans Risk assessment Previous maintenance budget Asset management plans Market demand Market demand

t surprising!

RATEGISTS
ize previous
Igets when allocating
gets for repair,
ntenance and/or
acement of existing
ets.

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RELIABILITY MATTERS



RELIABILITY represents the primate focus for all asset managers

Top five reasons why asset managers have an interest in asset management



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RELIABILITY represents the top area of investment for asset management leaders over the next year

Top five asset management investments planned over the next 12 months

ile gaps exist,

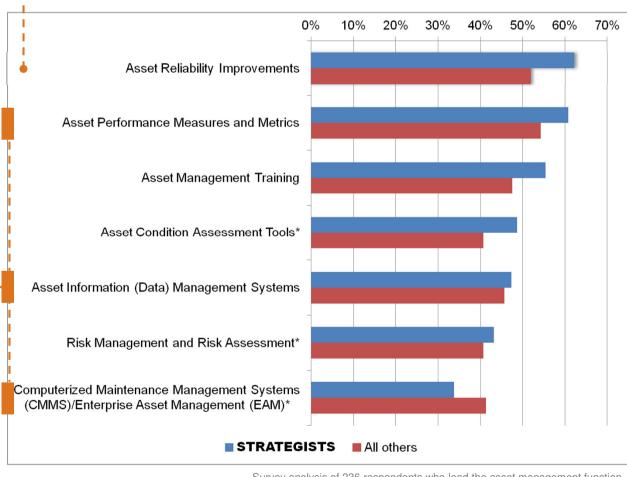
RATEGISTS receive
re support from their
set information
nagement systems

STRATEGISTS All others

y supports tive asset agement







Asset information improvements focus heavily on planning and analytics capabilities for asset management leaders

3

5

Please describe your plans to improve asset information management:

STRATEGISTS

Integrate CAPEX and OPEX information systems

Implement asset performance management software

Implement new MRO material and spare parts software

Implement maintenance planning & scheduling software

Implement data analytics

All others

- 1 Implement asset performance management software
- Implement new MRO material and spare parts software
- Integrate CAPEX and OPEX information systems
- 4 Implement life cycle modeling software
- 5 Implement maintenance planning & scheduling software
- 5 Implement asset health management software

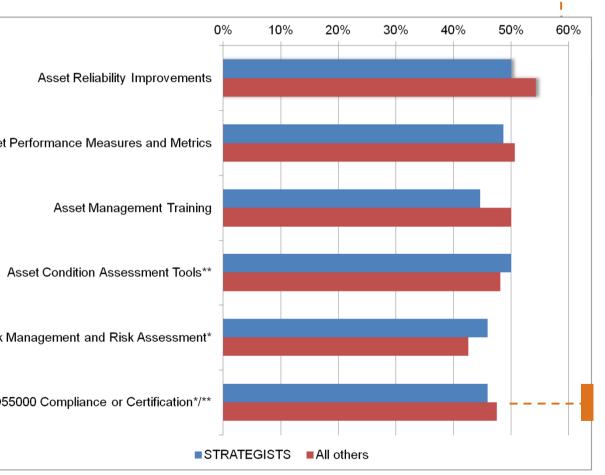
Survey analysis of 236 respondents who lead the asset management function

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sset management program **performance metrics** are sed by a plurality of **asset managers**



ver the next five years, reliability, performance and risk nanagement remain the top areas of investment



Top five asset management investments planned over the next 1-5 years

Consider this!

Asset management leaders planning to invest in ISO 55000 Compliance / **Certification increases by 82%** over the next five years

Survey analysis of 236 respondents who lead the asset management function •Equal percentage for Strategists •** Equal percentage for non-Strategists

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Il asset management leaders expect substantial benefits from their sset management investments; though priorities and benefits differ

