

PureSystems

Changing the economics and experience of IT

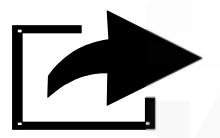
PureApplication System and Patterns

Jason R McGee – IBM Fellow, CTO Cloud And PureApplication System 03/08/2014

Market shifts are changing business and IT



Application cycle time is shrinking



Data is emerging as the world's newest resource



Cloud is the new delivery model



Increasing the need for Speed

- Very short cycle times
- · Rapid iteration
- · Real-time access
- · Faster insight

- · Immediate context
- Rapid scaling for unpredictable demand and large volume

Reducing lifecycle time, cost and risk





General Purpose Components

Phase	Time (days)	
Specify/design	73 - 96	
Procure	57 - 112	
Implement	74 – 93	
Configure/test	74 – 80	
Cluster & HA	66 – 104	
Backup	44 – 108	
Tune	89 – 98	
Management	67 – 110	

PureSystems

- Pre-integrated, pre-tested, ready to run
- Up and running in hours
- Rapid application and data deployment
- Rapid dev/test environment replication
- Dynamic scaling
- Automatic failover and high availability
- Fully integrated management
- Single support number
- System level updates and upgrades
- Simplified problem determination

From a commissioned study conducted by Engager Consulting on behalf of IBM

Expert integrated systems change the economics and experience of IT



PureSystems

Systems with integrated expertise and built for cloud

Built-in Expertise

Capturing and automating what experts do



Integration by Design Deeply integrating and tuning

Deeply integrating and tuning hardware and software

Simplified Experience

Making every part of the IT lifecycle easier

PureSystems simplify each phase of the systems lifecycle



Procure and Design

Streamlined:

- Pre-integrated, pretested, ready to run
- Optimized configurations with high availability
- Single part to order

Develop and Deploy

Accelerated:

- System Up and running in hours
- Easily deploy new application and data services
- Rapidly replicate environments for development and test

Ongoing Management

Simplified:

- Dynamically scale to meet changing demand
- Automatic failover and high availability
- Fully integrated management

Support and Üpgrade

Integrated:

- Single support number
- System level updates and upgrades
- Simplified problem determination

Reducing:

- Time
- Cost
- Risk









Develop and Deploy

Ongoing lanagement

The IBM PureSystems family





Technology **Building Blocks**

Quick Review of PureApplication System



Install, Config, Tune:

Up and running in less than 4 hours¹

Deploy:

Deploy a 3-tier web application in under **15 minutes²** and automatically scale in **minutes³**



Manage:

Concurrent management of 1000+ VM's on a single W1500-608 system⁴

Optimize:

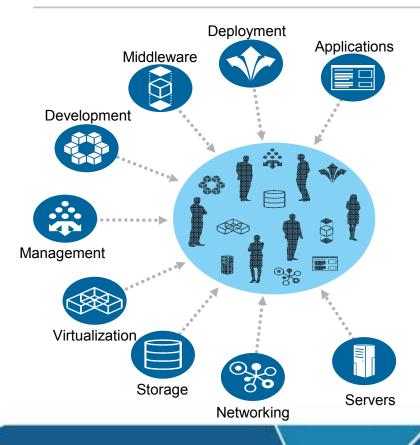
Up to 60% better price/performance⁵ running typical web and DB applications (over a competitor's configuration)

Automatic throughput improvement of **up to 2.3X** for data intensive applications⁶

^{* 1,4,6} Based on internal testing of IBM PureApplication System W1500-96. *2, 3 Based on internal testing IBM PureApplication System W1500-192 deploying a single Virtual Application Pattern. *5 Based on Internal testing IBM PureApplication System W1500-96 compared to results of testing of competitors configuration.



IBM PureApplication System integration by design



Optimizes the complete solution stack:

- All hardware and software components factory integrated and optimized
- Virtualized across the stack for efficiency
- Unified management, monitoring & maintenance
- Integrated and elastic application and data runtimes
- Application patterns allocate system and application resources for optimal performance, security and reliability



IBM PureApplication System simplified experience

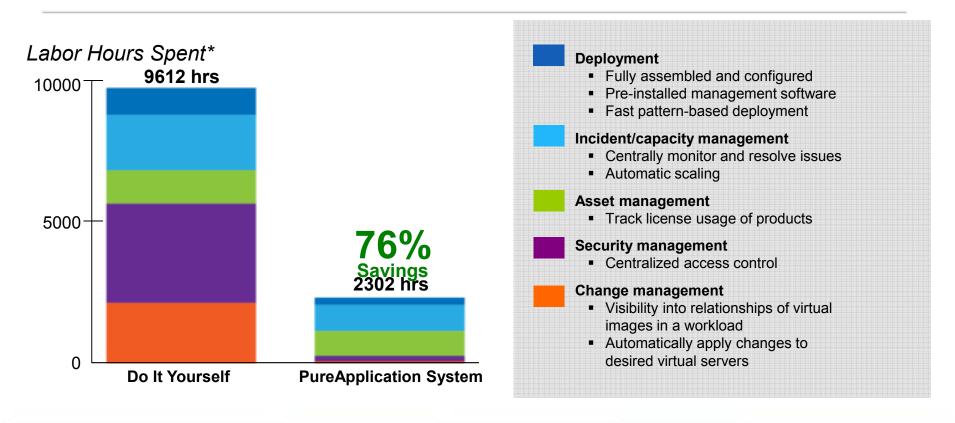


New client experience:

- Single product streamlines ordering, tracking, receiving, installing and running
- Factory installed, fully packaged solutions drive simple setup (pull it out of the box, plug it in and boot it up)
- Management integration across system
- Single point of contact for support
- Upgrade with zero downtime based on integrated patches and system design
- PureSystems Centre an online catalog of applications and patterns.
- A broad open ecosystem of optimized solutions

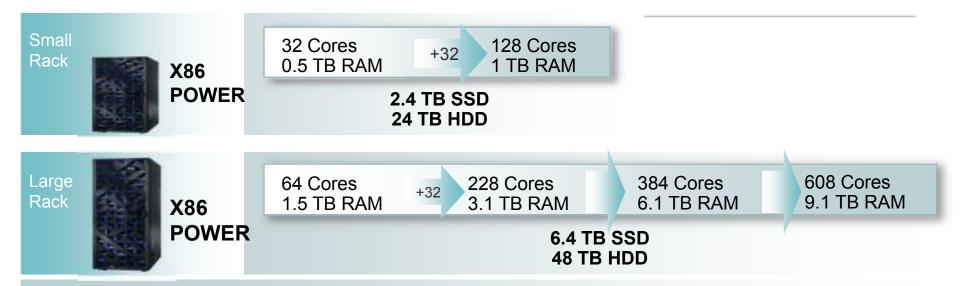
IBM PureApplication System provides savings across the IT lifecycle





PureApplication System Configurations





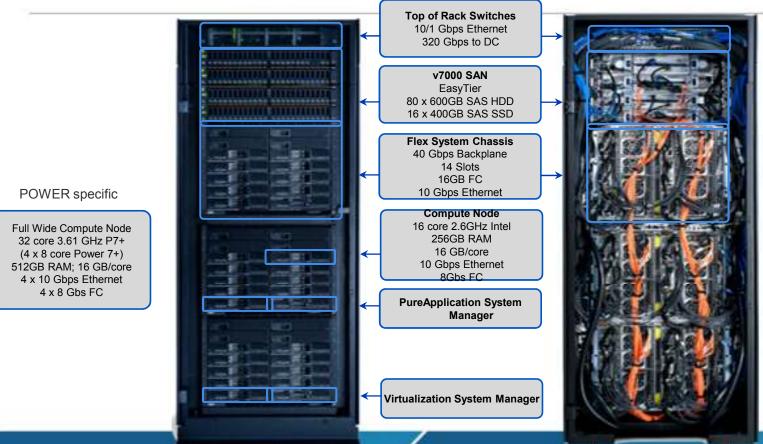
All configurations include:

- Rack, Chassis, PDUs
- Networking (Top of Rack, Chassis & Fibre)
- Pre-integrated software entitled for full capacity of configuration: OS, Hypervisor, application server, database, Java runtime, cloud provisioning, management and full stack monitoring

Upgrade configurations without taking an outage







Built-in Expertise: Hardware High Availability



Management Nodes

 Both run in active-passive mode, when a failure occurs the IP address is assigned to the new active one

Network Controllers

- Switches and cabling are redundant (2 of each).
- Failure of 1 leads to reduced bandwidth, not service

Storage Controllers

- All storage volumes are accessible from each controller
- If one fails, the other handles all I/O

Storage

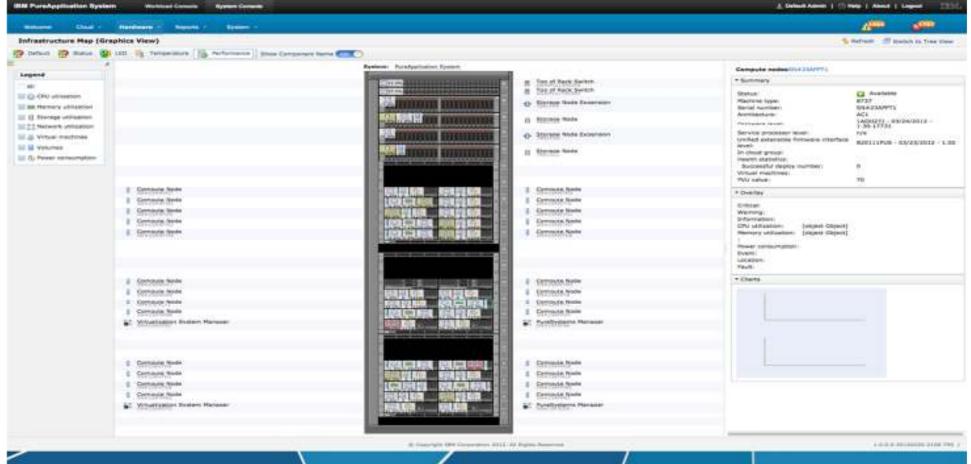
- SSD storage is configured in RAID 5 array + spares
- HDD storage is configured in RAID 5 array + spares

Compute Nodes (ITE)

- Management system will route around failed DIMMs or cores yielding reduced capacity (server rebalance)
- If entire node fails, VMs can be moved elsewhere (workload evacuation)



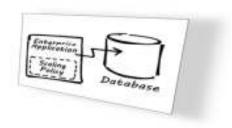




Driving built-in expertise with IBM's patterns of expertise



What the business wants...



What's required...



What a pattern automates...

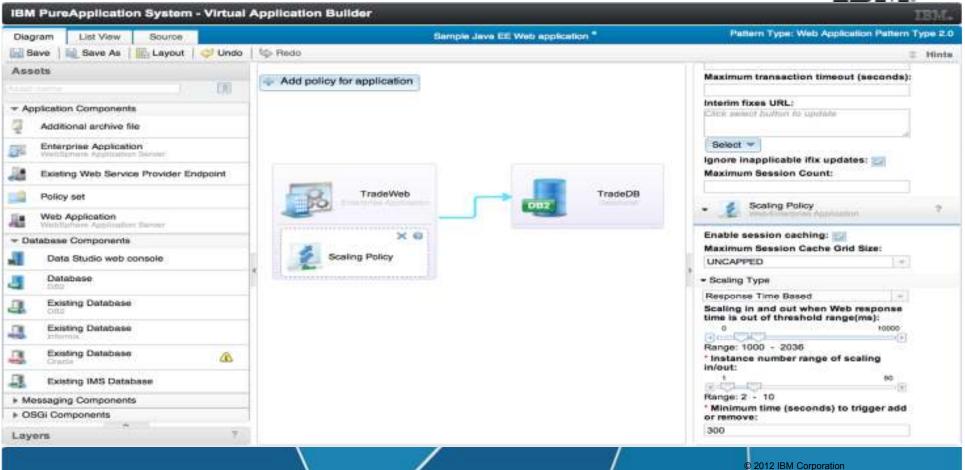


Patterns include:

- Application topology
- Pre-integrated across components
- Pre-configured & tuned
- Pre-configured monitoring & security
- Pre-installed on an operating system
- Lifecycle Management

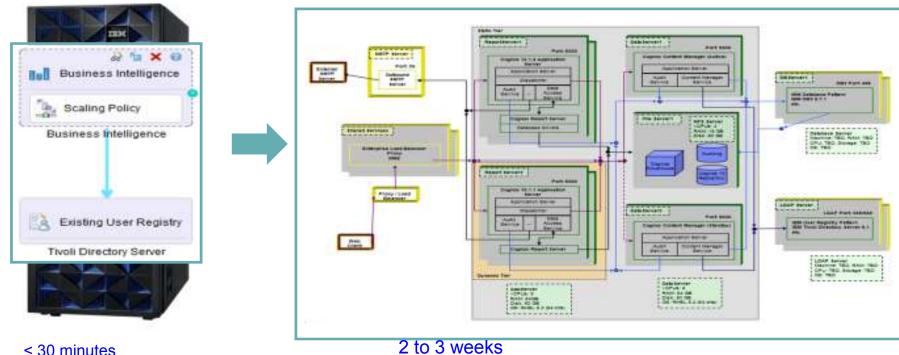
- Expertise
- Repeatability
- Simplicity
- Agility
- Governance
- Elasticity
- Efficiency





IBM Business Intelligence Pattern

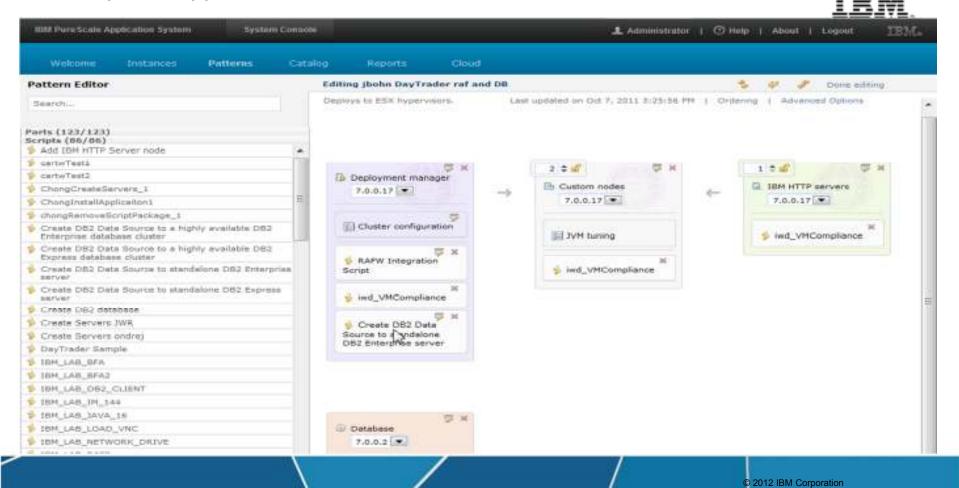


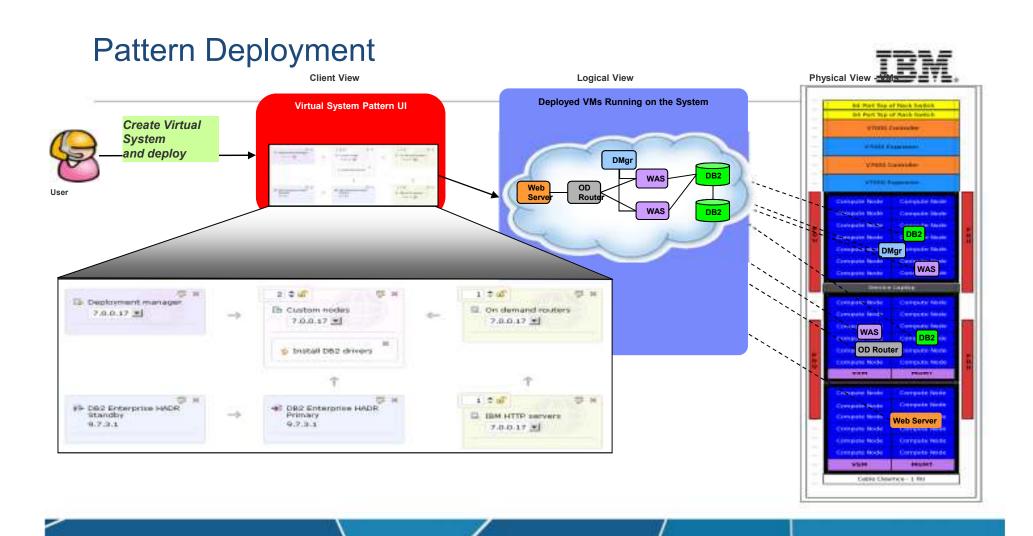


< 30 minutes 0 Errors

250+ opportunities for errors

WebSphere Application Server Pattern

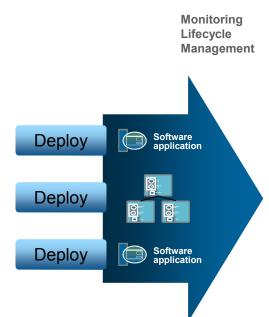




Continuous application level optimization and management





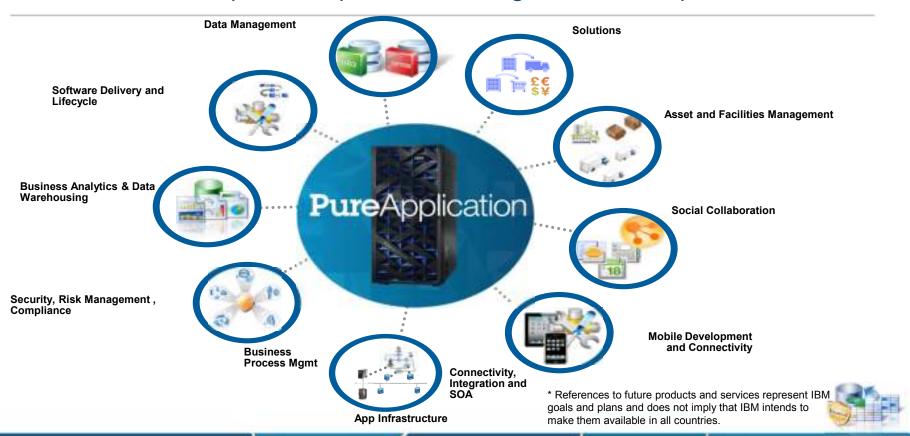




Application Optimization

- Policy-based placement
- Application level prioritization
- Dynamic scaling of applications and VM resources
- High Availability of applications and individual VMs
- Mobility of VMs for performance, management and maintenance
- Performance optimization
- Application level isolation
- System, Application and VM level monitoring

IBM Patterns of Expertise Optimize Leading Software Capabilities



IBM Software Patterns for PureApplication System



Pre-Entitled

- Web Application Pattern (1.0, 2.0)
- IBM Transactional Database Pattern 1.1
- IBM DataMart Pattern 1.1
- IBM Application Pattern for Java 1.0
- WebSphere App Server HV (7.0, 8.0, 8.5)
- DB2 Enterprise Server Edition (9.7 FP5, V10.1)

Separately Purchased

- Messaging Extension for Web App Pattern 2.0
- Business Intelligence 1.0
- WebSphere Message Broker 8.0
- WebSphere MQ 7.5
- WebSphere Portal Server 8.0
- · Web Content Management 8.0
- IBM Business Process Manager 8.0.1
- IBM Operational Decision Manager 8.0.1
- WebSphere Transformation Extender Launcher 8.4
- SOA Policy 2.0
- SOA Policy Gateway 2.0
- Informix 11.7
- IBM Connections 4.0
- InfoSphere Information Server 9.1

Separately Purchased (Except where noted)

1Q2013 Patterns

- IBM Mobile Application Platform 5.0.6
- IBM Mixed Language Application Modernization Pattern 1.0 (Runtime pre-entitled, Extensions separate purchase)
- Maximo Asset Management 7.5
- IBM Datapower XG45 and IBM DataPower XI52 V5.0
- InfoSphere Information Server 9.1 Compute Node Pattern

2Q2013 Patterns

- Business Intelligence 2.0
- IBM Business Process Manager 8.5
- IBM Operational Decision Manager 8.5
- IBM Mobile Application Platform 6.0
- IBM Datapower XG45 and IBM DataPower XI52 V6.0
- · IBM API Management 2.0
- · IBM Cast Iron 6.4
- WebSphere Commerce Pattern 1.0 (for WC Enterprise 7.0)
- WebSphere Transformation Extender Launcher 8.4.1
- · WebSphere Application Server 8.5.5 (pre-entitled)
- · IBM Integration Bus 9.0
- · Microsoft Sharepoint V2010 SP1
- Microsoft SQL Server V2008 R2
- · IBM Encryption Pattern for Guardium Encryption Expert
- · IBM Software Delivery and LifeCycle Patterns
 - Collaborative Lifecycle Mgmt 4.0.2
 - Rational Application Developer 8.5



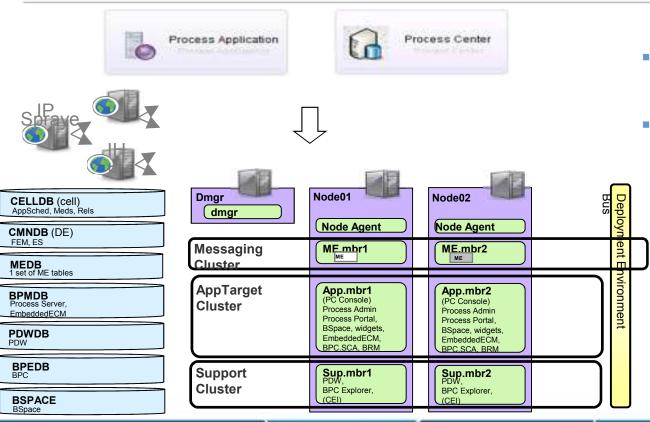
IBM BPM Virtual Application Pattern 8.5

- New application pattern model from application centric abstraction, from pattern types & plug-ins.
- Policy-based scaling management.
- Provision process server from process center with governance process for analysis and deployment planning.
- Pattern integration with other capabilities (reuse DBaaS, LDAP components).

Pattern Types	% · *
врм	
BPM Pattern Type 8.5	<u>@</u>
BPM Pattern Type 8,5.0.0	S
System Plug-ins	% *
Search	11 -
BPM Pattern Type 8.5.0.0	le.
bpm.app 8.5.0.0	
Components	
⊕ Process Center	
BPM Database	
★ External BPM Database	
Existing Process Center	
± Link from Process Application to Pro	ocess Center
■ Link from Process Application to Ex	isting Process Center
★ Link from BPM component to remote	e user registry
+ Scaling Policy	

BPM Pattern and Clustered Topology





- Build-in best recommended topology in the patterns
- 3-clustered topology
 - Application cluster
 - Messaging cluster
 - Support cluster

IBM Web Experience Patterns for WebSphere Portal Server and Web Content Manager 8.0

Features/Business Value

- Enables delivery of engaging web content and applications in an integrated, differentiated and personalized web experience
- **New** installation patterns / script packages based on expert practices to further automate setup of simple to complex web experience deployments..
- New script package automates configuration of Connections 4.0 Files and Profiles to Web Experience Pattern deployments
- Enables organizations to achieve superior IT economics in cloud environments
- Gives LOB managers flexibility and speed to support a dynamic portfolio across multiple web properties

Client Benefits

- Reduces configuration and deployment time from 1-3 weeks to only 30 minutes, accelerating availability of new web experience solutions for lower cost
- Reduces configuration and deployment errors allowing your team to focus on value add solutions



30 minutes to deploy
30% error reduction
Deploy Web Experience Virtual
System Pattern using
PureApplication System

IBM Business Intelligence Pattern 1.0

Features/Business Value

- Uses proven practices for deploying optimized BI environments
- Automated installation and configuration of components to help minimize cost of installation, configuration, testing and tuning of hardware and software components
- Elastic scaling that enables you to maintain minimal resource allocation during low utilization times and to increase capacity as usage demands increase
- Single management interface for configuration, software updates, access to logs and monitoring system resources
- · Automated recovery of failed environments to provide high availability

Client Benefits

- Faster time to value → From weeks to minutes
- Scalability → Automated based on workload
- Lower cost of ownership → Single pane of glass for monitoring and updates
- Repeatability → Templates allow for consistency across deployments



Quickly deploy and manage your Cognos Business Intelligence environment in a private cloud

IBM Mobile Application Platform Pattern



Features/Business Value

- Accelerate deployment of a mobile application infrastructure with rich integrations to back-office systems and advanced security capabilities
- Speed time-to-value by reducing the time and in-house expertise needed to deploy and manage your mobile application operating environment
- Leverage built-in virtualization capabilities and scaling policies to improve the performance and availability of your mobile applications

Client Benefits

- Speed time-to-value
- Streamline server deployment
- · Focus on building app vs. managing infrastructure



Quickly build, manage and secure mobile applications by extending your existing investments in skills, data, and IT infrastructure.



Mobile Pattern Demo

PureApplication System enables optimized solutions...out of the box!







Jumpstart your Smarter Process solution with significant savings leveraging optimized BPM solution

Business Analytics



Mobile, DevOps, Commerce, Portal, etc



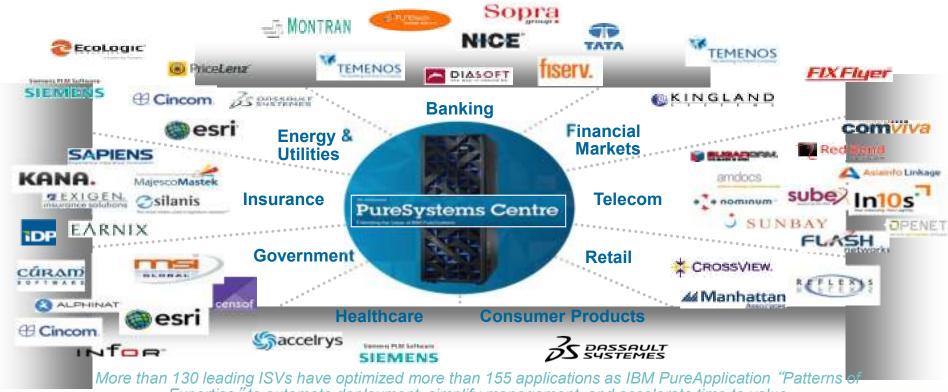
With Partner Solutions and Services Incremental Value!

A complete Cognos BI pattern deployed in 22 minutes versus 2 weeks while avoiding more than 250 opportunities for errors

Over 200 pre-built patterns are ready to deploy on PureApplication System from IBM and its extensive Business Partner ecosystem

"Patterns of Expertise" covering the breadth of industry segments



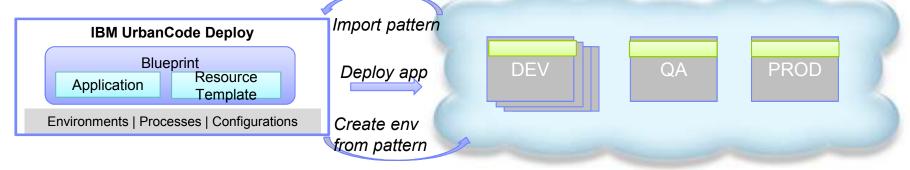


Expertise "to automate deployment, simplify management, and accelerate time to value





The freedom to provision a version of a full stack or incrementally deploy an application version into an already provisioned environment



- Capture cloud pattern to be used for creating an Environment
- Incremental deployment of application builds to cloud environments
- Map the application to multiple cloud patterns

mport Resource Template	•		
Maria			
Cloud Connection *	TI-PAS T New Co	nnection	
Cloud Resource *	200 0 2000020		
Teams	AMC-1.1.0.1 BPM Advanced Clustered		
		Process Server Pattern 8.0.0.0 Process Server Pattern 8.0.0.0	
	Base FIREL		
	Carteur VSyx		
	Connor_text_cim_b4961		
	DBZ Enterprise 50.1		
	DB2 Enterprise 10.1 HA c	Lister	
	IBM SPM Advanced Chast	red Patern 8.0.1.0	
	BM BPM Advanced Clust	rred Process Center Pattern 8.0.1.0	
	STREET, SAN THE PROPERTY AND ADDRESS.	ared Process Server Patiern 8.0.1.0	

Brazilian Bank selects PureApplication System over Oracle & ECM/Cisco for ATM application



Business Challenge

Replace existing ATM application infrastructure to improve availability, reign in software licensing fees and reduce manual IT provisioning efforts

Solution: Selected PureApplication System for Java app that supports 37,000 ATMs

Win Details:

- Outperforms the competition: PureApplication technology proven in two weeks (Oracle took 8 weeks and EMC and Cisco failed to finish)
- Demonstrated DB2 replacement of OracleDB in PoC

Expected Benefits:

- Reduced setup time by 70 percent
- Improved upgrade times by 30 percent
- Lowered energy costs by 50 percent
- Simplified management and maintenance
- Dynamic scale to meet fluctuating demand
- Uses Patterns of Expertise to speed development, deployment and management

European Bank conquers slow development cycles IBM PureApplication System and IBM Business Intelligence Pattern vs. BI incumbent



Business Challenge

- Speed time to market
- Increase IT efficiency
- Reduce operating costs

Solution: Bank moves towards becoming a real time predictive bank with IBM PureApplication System and patterns

Win Details:

- Purchased PureApp for app platform
- Speed, ease of use and expertise delivered via IBM BI Pattern (ie. Cognos) won vs. incumbent
- Lab services & Cognos & Unica product teams assisting with pattern implementation

Benefits:

- Rapidly delivers a Cognos/Unica environment to mine data for strategic marketing initiatives
- Deploy new BI solution in hours vs. 8 months
- Maintenance reduced from months to < 15 min

SO client Ameriprise Migrates Legacy Applications with PureApplication System & Lab Services for Pattern Creation





GTS SO Client: Ameriprise

- "With PureApp, IBM has changed my vocabulary from months to minutes"
 Venky Ramanan. VP Ameriprise
- Ameriprise presentation highlights to prospective Pure clients in LaGaude France:
 - With PureApplication System
 - Reference Architecture patterns pre-defined
 - Application Team can deploy a functional testing environment in less than 60 min.
 - VM Deployment Time of standard images (RHEL, WAS, DB2) reduced by 75%
 - Integrated server monitoring tools
 - Eliminated deploy errors via manual process
 - Enforce use of JDK and version

IBM Patterns Engine:

IBM.

One software provisioning technology



IBM Public Cloud



SmartCloud Orchestrator Software with BYOH*

PureApplication System

Pattern Benefits

- Context aware execution
- Simple dependency mgmt
- Built in SLAs
- Dynamic elasticity
- Automated application & middleware lifecycle mgmt

PureApplication on SoftLayer brings cloud economics & hybrid cloud to proven PureApplication platform



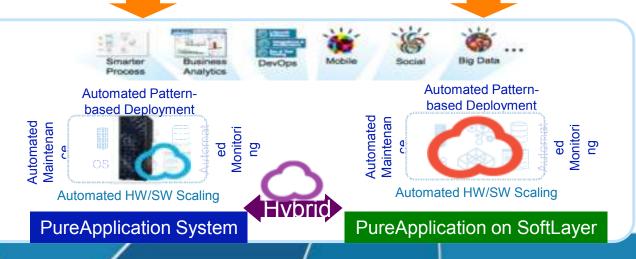
Manual

Deployment Monitoring, Scaling & Maintenance is manual



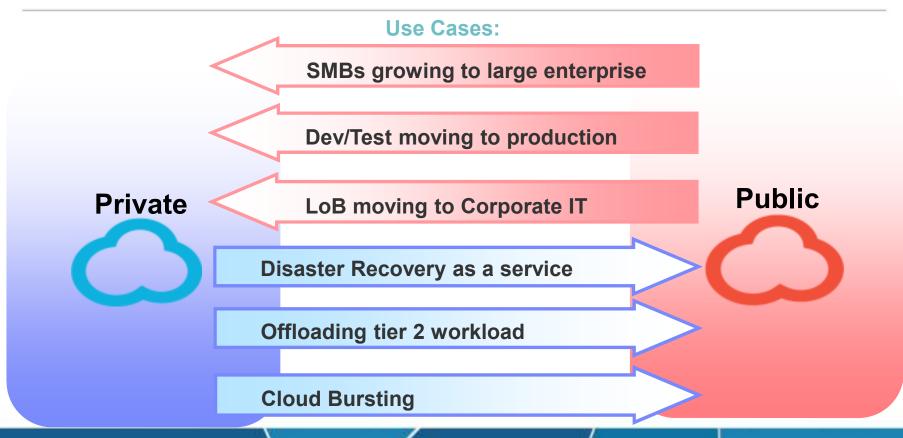
Automated

Simplicity, Speed & Lower TCO



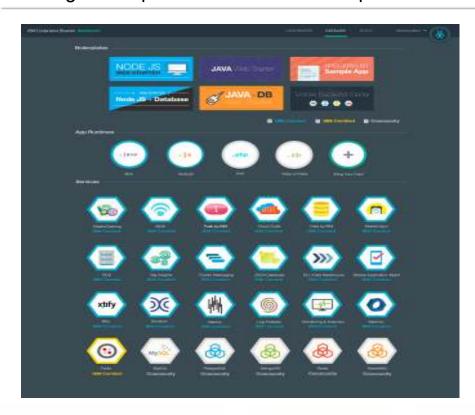






Codename: BlueMix

Delivering a Composable Services development environment



Run Your Apps
The developer can chose any language runtime or bring their own. Just upload your code and go.

DevOps

Development, monitoring, deployment and logging tools allow the developer to run the entire application

APIs and Services

A catalog of open source, IBM and third party APIs services allow a developer to stitch together an application in minutes.

Cloud Integration

Build hybrid environments. Connect to on-premises systems of record plus other public and private clouds. Expose your own APIs to your developers.

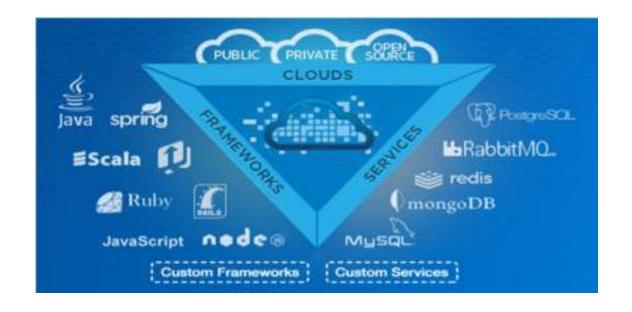
Extend SaaS Apps

Drop in SaaS App SDKs and extend to new use cases (e.g., Mobile, Analytics, Web)

Embracing Cloud Foundry As An Open Source PaaS



Continuing our history of embracing and extending Open Source

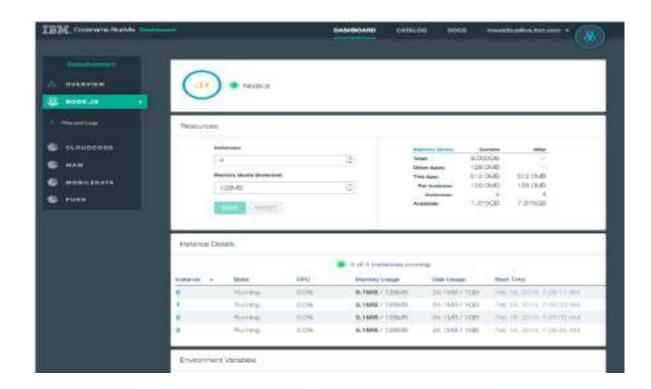




Run Your Apps, Any Language



Upload your code and run your application in seconds.



Catalog of Services & SDKs



Build new mobile and cloud apps using IBM and 3rd party services



DevOps Experience



Continuous Integration, Agile Project Planning, and Integrated IDEs

An Integrated Developer Experience

- DevOps Solution in the cloud for developing applications.
- Integrated task tracking, agile planning, source control with auto deploy
- Complementary mobile quality and application performance monitoring
- Use your favorite tools or work from the Web IDE
- Continuous Integration: Automate builds, unit and integration testing and deployment to the Cloud using Jenkins and Rational Team Concert

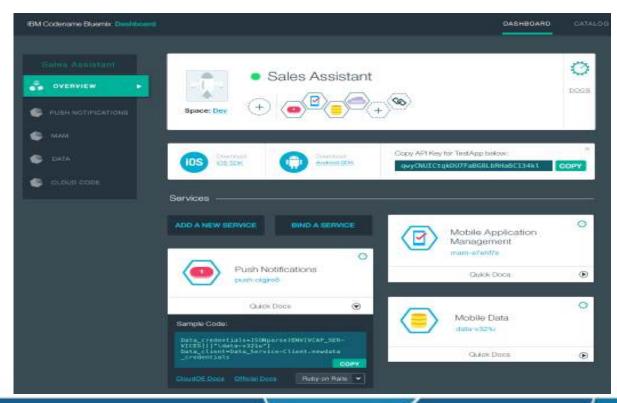




Scaling and Monitoring



Fully integrated environment for deploying and managing your application



Single Dashboard

Single view of application health, usage and status

Health and Monitoring

Integrated monitoring and diagnostics with the ability to add on features such as code level tracing

Scaling

Ability to scale the application by adding new runtime instances

Mobile Backend-as-a-Service

From Mobile Data Storage to App Quality Assurance, BlueMix can run your mobile app backend services







Push CloudCode Notifications







Mobile App Mgmt

Mobile Quality Assurance

Twilio



Integrate Into Existing Applications



Security connect to and leverage data from your existing systems







Cast Iron Integration



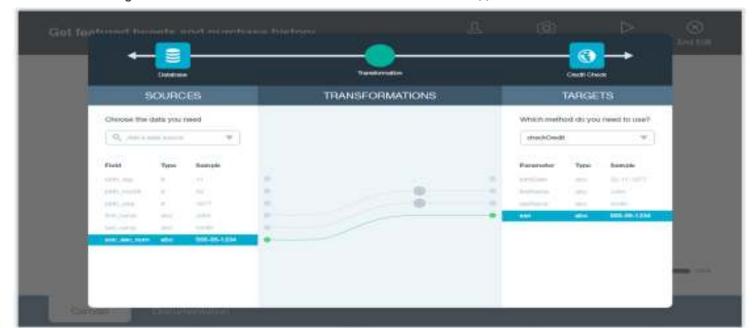
Secure Connector



Data Mapper



Private API Catalog



List of Cloud Platform Services

Cache



IBM, Open Source and Third Party APIs

Dev Ops **Runtimes** .rb .js .java Monitoring and Analytics Git Hosting Deployment Automation Web IDE Agile Development Ruby on Rails "Bring Your Own Java Liberty Node.is Buildpack" Data Managemen Services Mongo DB MySQL PostgreSQL BLU Data IBM IBM JSON Mobile MapReduce Mobile Relational Data Sync Warehouse Database Database Internet Mobile Things Services **MQTT** Historian Push CloudCode Mobile App Mobile Twilio Mgmt Quality Assurance Web & App Application SSO RabbitMQ Data Cache Session Elastic MQ Decision Redis Log Analysis