


Case Study: Successful IT Asset Implementation at Bendigo & Adelaide Bank

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Bendigoand
AdelaideBank

Today's Agenda

- **Bendigo & Adelaide Bank Profile**
 - **Benefits of IT Asset Management and Software License Compliance Solution**
 - **Integrated Project Team**
 - **Collaborative Project Approach**
 - **Solution Overview**
 - **Lessons Learned**
 - **Demonstration**
 - **Q&A**
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Bendigo and Adelaide Bank Profile

- Bendigo Bank formed 1858, Adelaide Bank formed 1900 and merged in 2007.
- Head Office in Bendigo, major offices in Adelaide, and Melbourne.
- Innovative community focussed business model.
- Objective: To be Australia's number one customer connected Bank.
- National Retail Branch Network (442 Branches and 99 agencies).
- Wholesale mortgage business.
 - Margin lending.
 - Lending via partners / brokers.

Bendigo and Adelaide Bank - IT Profile

- Data Centres 2
- Mainframes 2
- Batch Jobs 4500
- Servers
 - Physical 400
 - Virtual 500
- Desktops / Laptops 7000
- Technology Services Staff 175

- IT Help Desk
 - Staff 18
 - Calls per day 400

- No Shift Operators – “Lights Out” Data Centre

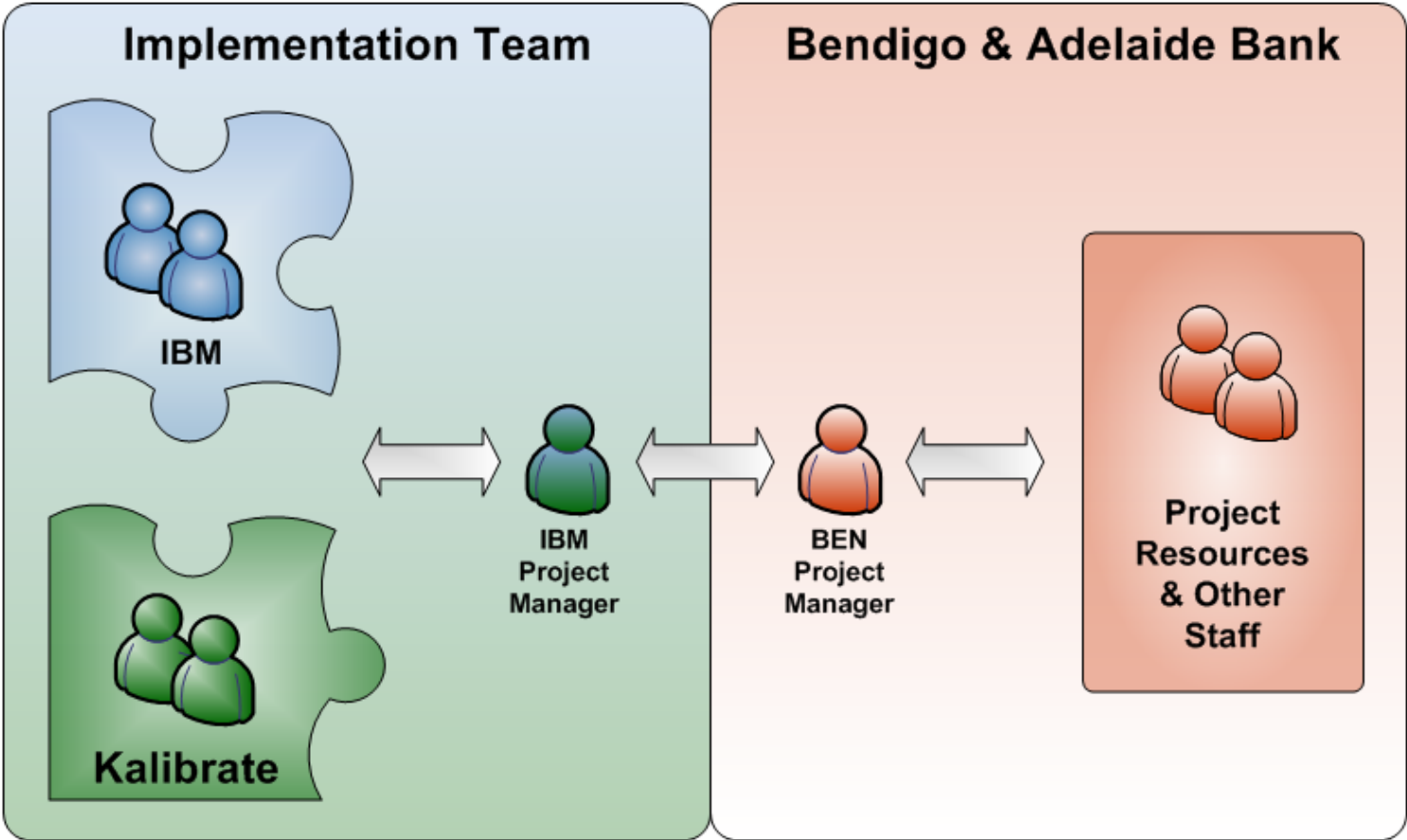
Benefits of IT Asset Management and Software License Compliance Solution...

- Full asset lifecycle management
- Better ability to locate assets
 - Avoid costs when unable to return leased assets to vendors
 - Avoid cost associated with unused inventory
- Optimise the provisioning of SW licenses
- Centralised and integrated asset, contract and procurement system to manage and report on critical data required to run the business
- Unified process for various stakeholders that is enhanced by tool capability
 - Vendors / 3rd Parties
 - IT Finance
 - Procurement
 - Asset Management
 - Service Desk
- Remove the need to manually link between IT Configuration, Procurement, Contract and Asset Management using emails and spreadsheets, etc.

Solution Overview

- **TAMIT creates a single platform that allows various stakeholders to store, manage and report on their data from one integrated system.**
 - HW Assets
 - SW Assets / SW Licenses
 - Procurement (P.O.'s)
 - Contracts
 - Company data
 - Pricing
 - Person data
- **Significantly improves data integrity – configuration information, purchase orders, assets and contracts are all linked to each other.**
- **TAMIT business rules ensures data created by one business unit does not require validation by the other. Do not need to waste time validating information from third party vendors.**
- **Active Directory integration**
- **TAMIT-TCM (Reference Model) -TLCM (SW License Compliance) integration**
 - Reconciliation
 - Deployed vs. Authorised
- **TAMIT provide the foundation for expansion to other IT Asset Management and Service Management processes in the future.**

Collaborative Integrated Project Team



Collaborative Integrated Core Project Team

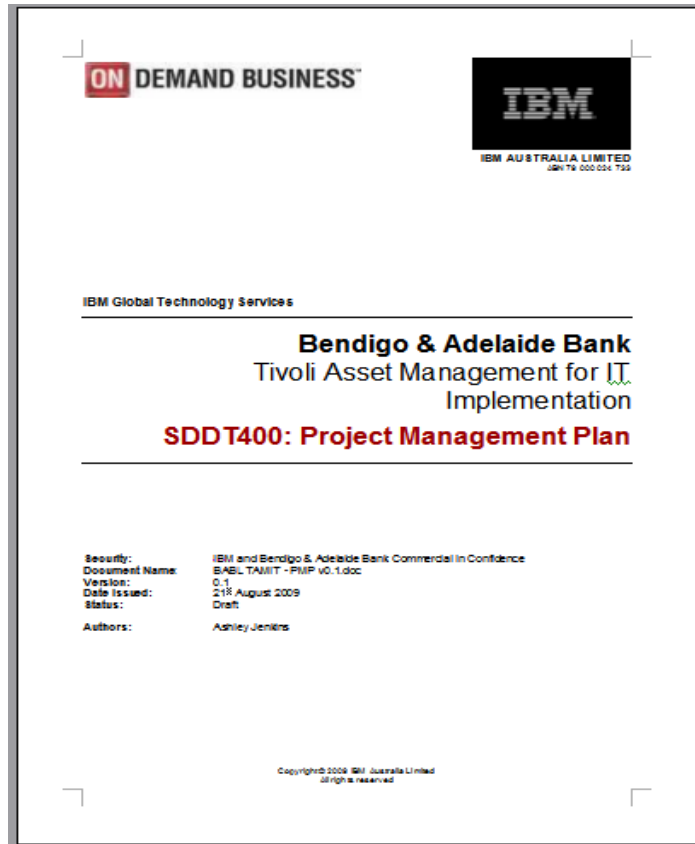
Bendigo Bank

- Darren Lewis – Project Sponsor
- Derek Flanagan – System Management
- Tony Watkins – Project Manager
- Jillian Windust – Procurement Manager
- Ty McCormick – Asset Manager
- Tim King – SW License Compliance

IBM Integrated Team

- Ashley Jenkins – IBM Project Manager
- Craig Barbakow – IBM Process Consultant
- Mike Young – Kalibrate Technical Lead
- Aneesh Joseph – Kalibrate TAMIT Technical Specialist

Project Management



Project Overview

Detailed Work Schedules

- Milestone Schedule
- Progress Tracking

Environment & Configuration Management

Organisation & People

- Organisation Structure
- Resourcing & Roles
- Resource modelling across project schedule
- Managing Stakeholder communications

Risk Management

Financial Management

Quality Management

IBM Project Assurance Reviews

- Quality Control for Documentation Outputs
- Quality Control for Technical Outputs

Project Management Controls

Change Management

Issue Management

Dependency Management

Reporting & Reviewing

Project Approach

Phase 1 – Process Consulting & Design

- Asset Management functional requirements & process document
- Procurement & Contracts Management functional requirements & process document
- Solution Design documents
- Test Strategy document
- Education recommendations document

Phase 2 – TAMIT Implementation

- Configuration and customisation
- Operations Management document
- Testing documentation
- TLCM integration configuration document
- Production System Verification document

Phase 3 – Integration

- Integration to external systems
 - Service Desk
 - Active Directory
 - TLCM
- Configuration document
- Testing documentation

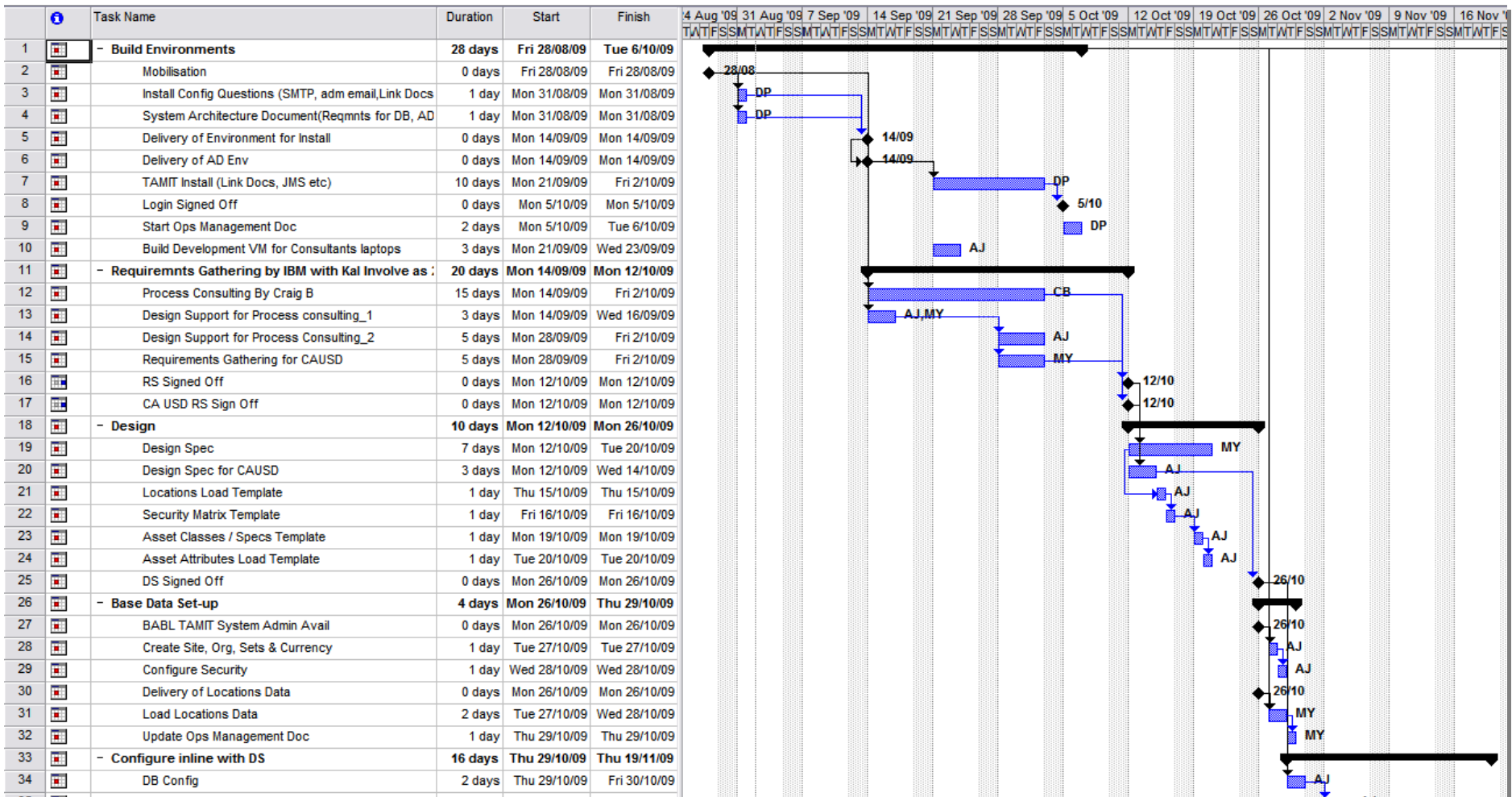
Phase 4 – Training & Support

- Training materials
- Education feedback forms
- Go live support defect form
- Post implementation support defect form
- Post Implementation Review (PIR) report document

Engagement Management

- Project Management Plan
- Project Schedule
- Weekly Timesheets
- Weekly Reports

Project Plan



Project Reporting

- Project status
- Focus activities for last week and next week
- Key decisions
- Schedule tracking
- Financial tracking
- Issues
- Dependencies
- Risks
- Lessons learned

Key decisions which have affected the course of the project will be documented the project documentation, but also articulated in the weekly report

Focus activities last week & this week

Last week (week 00, ending 21 st August)	This week (week 00, ending 28 th August)
<ul style="list-style-type: none"> Contract <ul style="list-style-type: none"> IBM submit updated SOW to Bendigo & Adelaide Bank for final review IBM Engagement Manager walk through SOW with client Project Planning 	<ul style="list-style-type: none"> Contract <ul style="list-style-type: none"> Bendigo & Adelaide Bank to do final SOW review & Sign Project Planning <ul style="list-style-type: none"> Develop core project management documentation PMP Schedule Reporting template (this document) Team perform detailed project planning for Process Consulting Phase

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There are a number of dependencies which we will continue to monitor, current focus items are centred around production hardware provisioning

Dependencies & status

#	Date Raised	Item	Issue	Owner	Status
1	24/8/09	SOW Signature SOW needs to be agreed by both parties before project can commence.	0	AJ & TW	24/8 - updated SOW presented to client last week. Expect final review & signature before the end of this week, 28/8.
2	24/8/09	Confirmed commencement date Commencement date needs to be confirmed before detailed scheduling can occur.	0	AJ & TW	24/8 - Both parties have agreed commencement date of Monday 14 th September.
3	24/8/09	Pre-Production hardware & provisioning Pre production virtual hardware needs to be provisioned before development can commence.	0	TW	24/8 - TW is arranging for the pre-production servers to be ready for the team by mid September.
4	24/8/09	Production hardware & provisioning Production physical hardware needs to be delivered and provisioned before production development can commence.	A	TW	24/8 - Production servers are ordered (CPCAB # 1010215), currently expect a mid September delivery date, and all end of September ready for installation. 1/9 - ETA to Australia 0209 (4471430, 4471434 and 4904005).
				TW	24/7 - TW is working with client teams according to the current schedule to get platform install and base configurations completed according to schedule. TW needs a more detailed schedule to do detailed planning.
				DL	24/7 - DL has his team making progress on TUCM customisation which needs to be performed before integration with TABBIT.

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The project is ready for commencement on Monday 14th September, with key dependencies being managed and team resources allocated

Project Status Dashboard

Status Summary

- SOW has had final review by Bendigo & Adelaide Bank, needs to be signed off next week
- Project commencement date has been set at Monday 14th September, both parties are bought into the date
- Key dependencies are being effectively managed by both parties so as to not impact start date or schedule
- Resources has been confirmed for the IBM team, with a highly skilled team with substantial TABBIT experience assembled
- Key project documentation being created with the Bendigo & Adelaide Bank PM to ensure appropriate project control
- Project planning is currently being performed to ensure fast start to first project phase
- Expect project to be green status when formal commencement occurs on Monday 14th September

7-Keys Assessment

Key	Comment	Rank
Stakeholders are committed	All stakeholders are being identified, customer team will create a stakeholder management plan to ensure stakeholders are included as required	Amber
Business benefits are being realized	TSC need to get Bendigo team to articulate a greater business benefits so they can be tracked	Green
Work and schedule are predictable	IBM team is developing a more detailed project schedule which is a pre-requisite to be ready in the next week for detailed team planning	Amber
Scope is realistic and managed	SOW still to be signed off although both parties are happy with the document	Amber
Team is high performing	Core team members for both parties have been secured. The IBM team has submitted experience in similar engagements at the Bendigo & Adelaide Bank	Green
Risks are mitigated	No major risks on the horizon, any new risks emerging is being managed as it arise (as time and passed, add to a gallery)	Green
Delivers organization benefits are being realized	TSC need to agree on a more Bendigo & Adelaide Bank stakeholders to ensure better benefits and being tracked	Amber

Historic Health

Week -4	Week -3	Week -2	Week -1	Current
				Green

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Project Timeline



TAMIT Project – High Level Timeline Planning

Month	Aug-09				Sep-09				Oct-09				Nov-09				Dec-09				Jan-10			
Week	Wk1	Wk2	Wk3	Wk4	Wk1	Wk2	Wk3	Wk4	Wk1	Wk2	Wk3	Wk4	Wk1	Wk2	Wk3	Wk4	Wk1	Wk2	Wk3	Wk4	Wk1	Wk2	Wk3	Wk4
Leave			TM			RS		TW				TW												
Phase1							1	1	1	1	1	1												
Phase2										2	2	2	2	2	2									
Phase3														3	3	3	3							
Phase4																					4	4	4	4

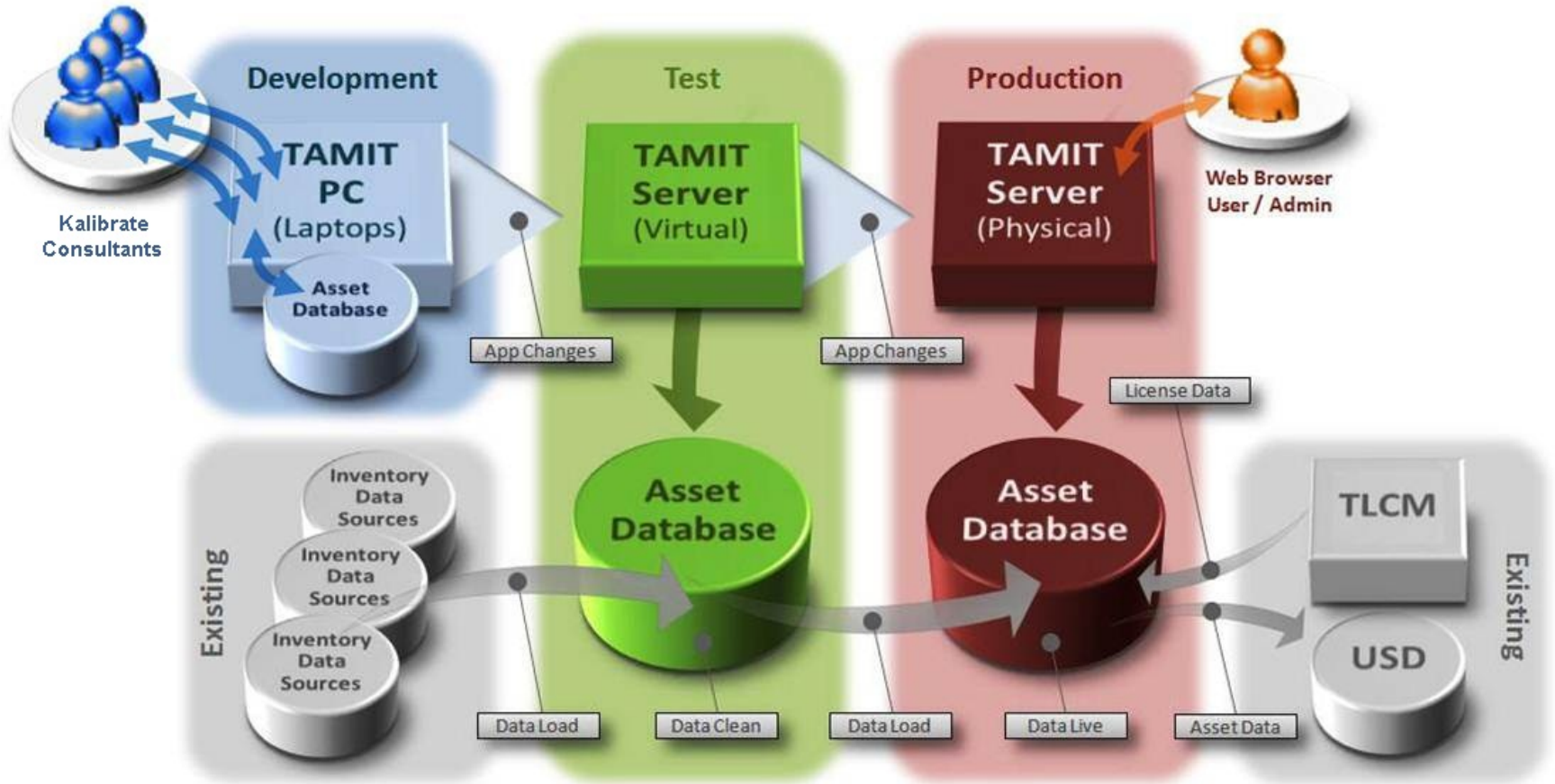
TEST: VM Server Built

TEST: VM Server Ready
 PROD: Hardware Arrives
 IBM: Staff Onsite

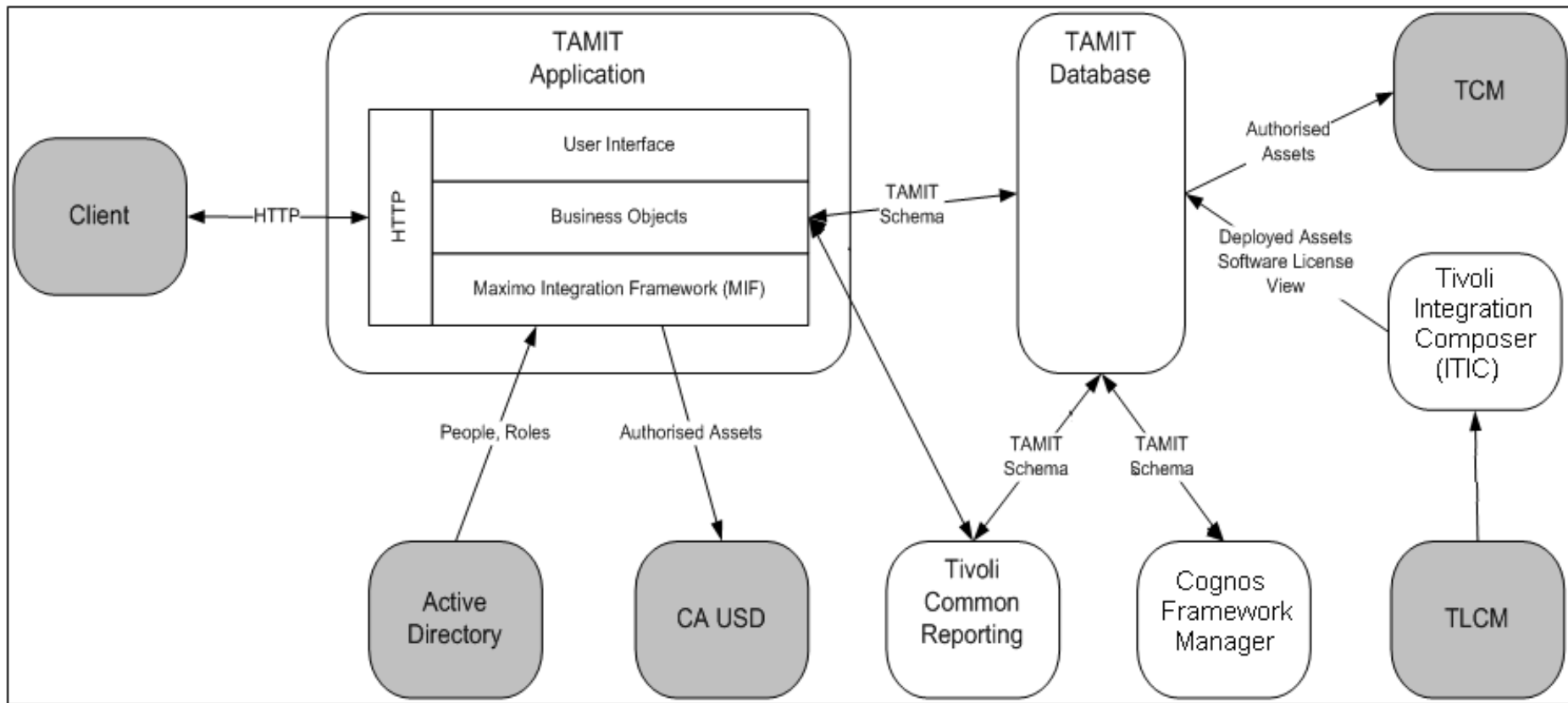
PROD: Server Ready

Phase	Phase 1: Process Consulting	Phase 2: TAMIT Implementation	Phase 3: Interface to CA USD	Phase 4: Mentoring Workshop & Support
Work Packets	<ul style="list-style-type: none"> Asset Management Review Contracts & Procurement Management Process Review Design & Document Solution Education Recommendations 	<ul style="list-style-type: none"> TAMIT Installation Base Services Set-Up Configuration Entry of Asset-Related Data Integration with Tivoli LCM Testing Migration (to PROD) 	<ul style="list-style-type: none"> Requirements and Design Build and Test 	<ul style="list-style-type: none"> Mentoring Workshop Go-Live Support Post Implementation Support Post Implementation Review
Bendigo Bank Key Responsibilities	<ul style="list-style-type: none"> General Project Management & Control (Inc Escalation, change, decision management) Customer questionnaires or Checklists (completion & collection) Change Management Provide existing project doco Validate Asset Management Process & provide changes to IBM Provide existing role definitions Validate Organisation Documents & provide changes to IBM Provide Asset Management Reports Validate the Information Guide & provide changes to IBM 	<ul style="list-style-type: none"> Provide Hardware – OS Installed, Database, Web Services, Full Access, Open Ports / Firewalls Define Organisation & Location Structures LDSS – Locations, Sites, Users Setup Active Directory Groups & Users Setup Email Account & Access LDSS – Asset Data LDSS - Load to DEV and PROD Prepare UAT Environment(s) and Testers <p>Note: LDSS = Load Data Spread Sheet</p>	<ul style="list-style-type: none"> Ensure Technical Staff and Access is available to IBM Ensure Vendors/3rd Parties are scheduled to work with IBM Make all changes required to USD (From Design Document) 	<ul style="list-style-type: none"> Facilitate and Attend Mentor Workshops (Max 3 staff) Provide End-User Training Complete PIR

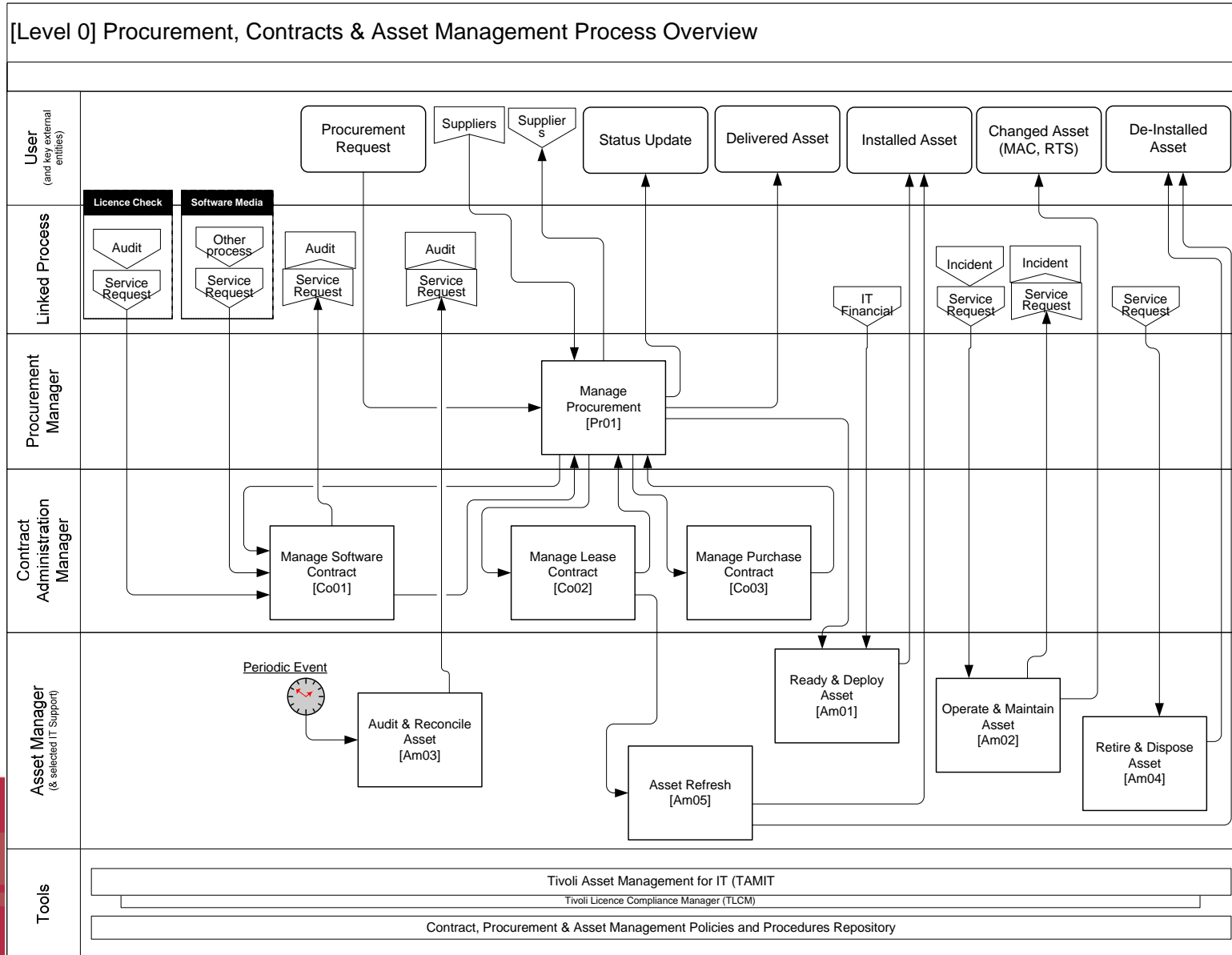
High Level Solution Components



More Detailed Solution Components



Process Design / Mapping



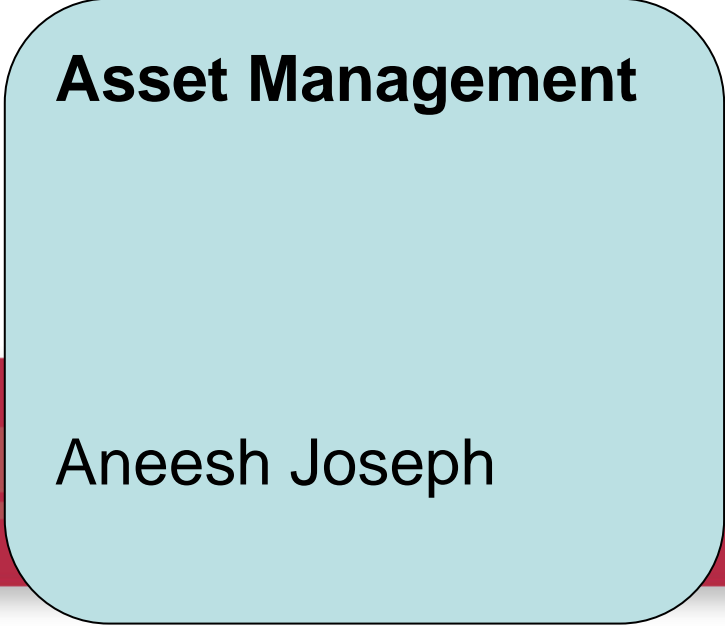
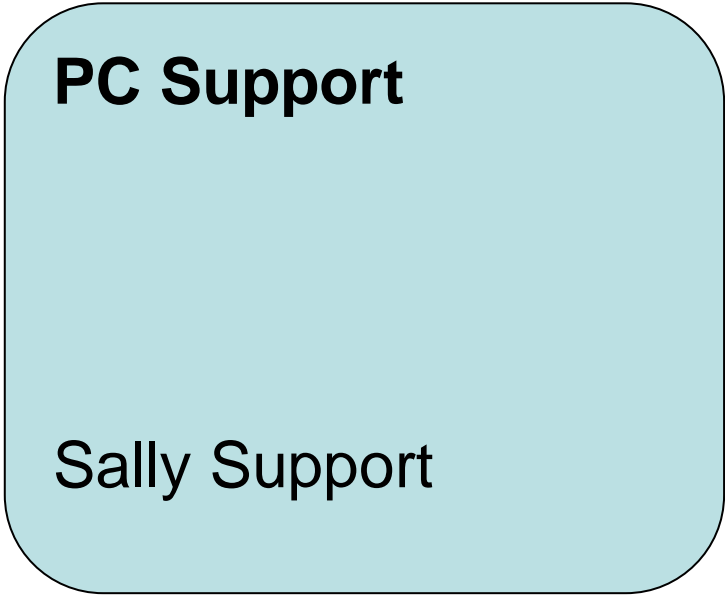
Lessons Learned

- Good Project Management is essential.
- Don't skimp on due diligence.
- Use a collaborative team approach.
- Allocate enough time and resources for a significant amount of face-to-face interaction.
- Get involvement and buy-in from key stakeholders from the very beginning.
- Gather requirements for all key stakeholders as early in the project as possible.
- Conduct UAT early and often.
- Training is important.

TAMIT
System
Demonstration







Thank you!

Questions?