

The Premier Software and Product Delivery Event



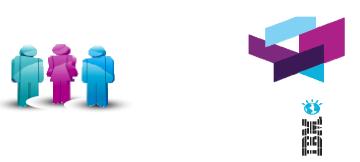


Software-driven Innovation



What Hinders Innovation?

In our customer's words



Extension of the Enterprise <i>"I need a way for all my design a participate in a unified process for p</i>	evelopment to be more og redundant activities."
Extension of the Enterprise participate in a unified process for p	electrical, and software be on the same page."
Disconnect with Operations "I need to ensure that the p profitably supported and maintain	products I build can be ined over their lifetime."

Software is the Invisible Thread Driving Innovation





Mobile banking will be the most widely used banking channel by 2020

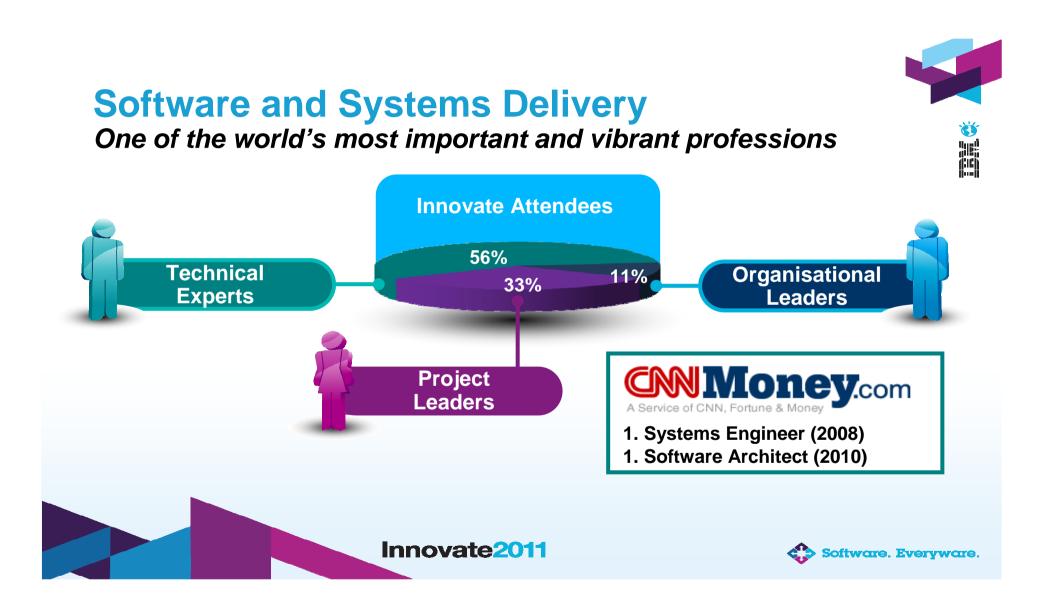


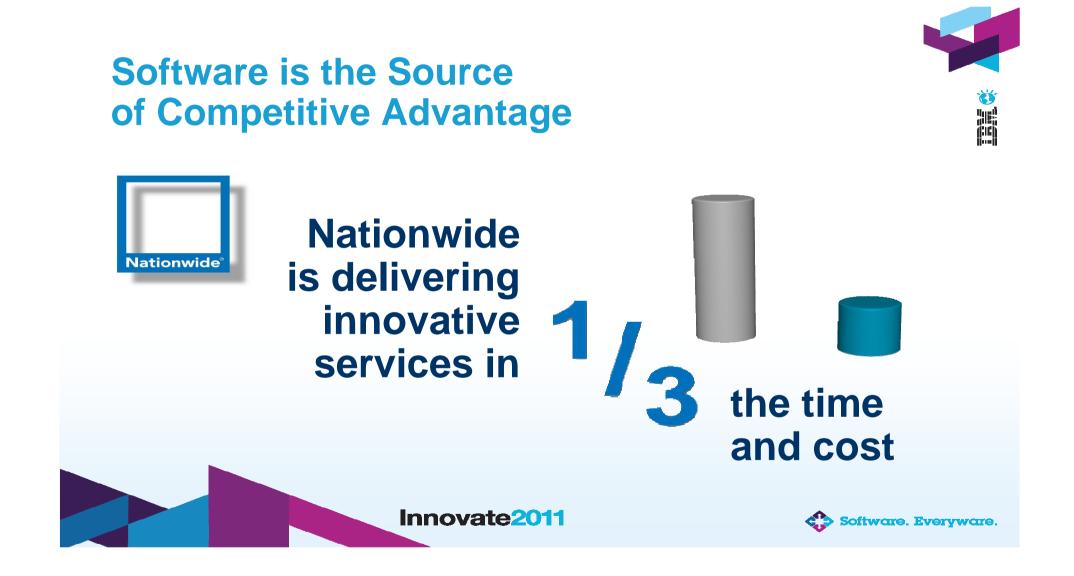
Robotic surgery has decreased the mortality rate of bypass surgery by more than sixfold

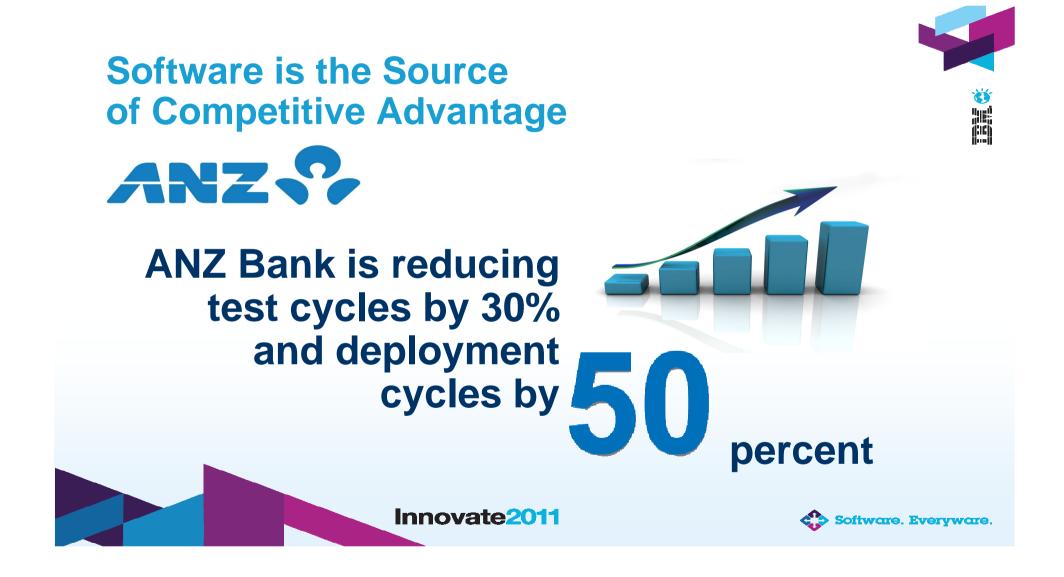


Source: Mobile banking: A catalyst for improving bank performance, Deloitte, 2010; and Robotic surgery: USA Today, April 30th, 2008.









Software is the Source of Competitive Advantage





GM reduced time to market, delivering the Volt in only









Integrate Collaborate Optimize Innovate₂₀₁₁ Software. Everyware.

IBM Software Group's Agile Transformation



Software and systems delivery

Integrate

- Common architectures
- Outside in design
- Process and tools
- Reuse
- Componentisation

Collaborate

- Open, common platform
- Whole team shared objectives
- Vibrant communities of subject matter experts

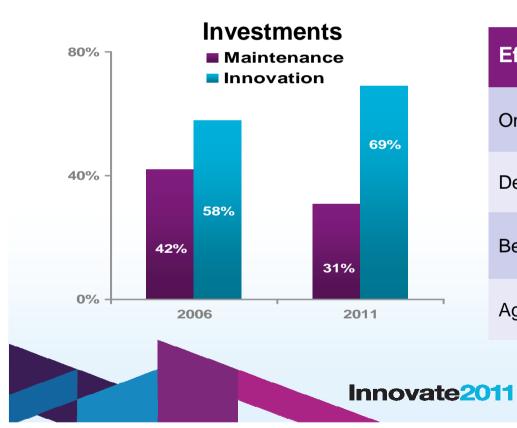
Optimise

- Economic governance
- Measured improvement (revenue / headcount)
- More efficient operations
- New product investment



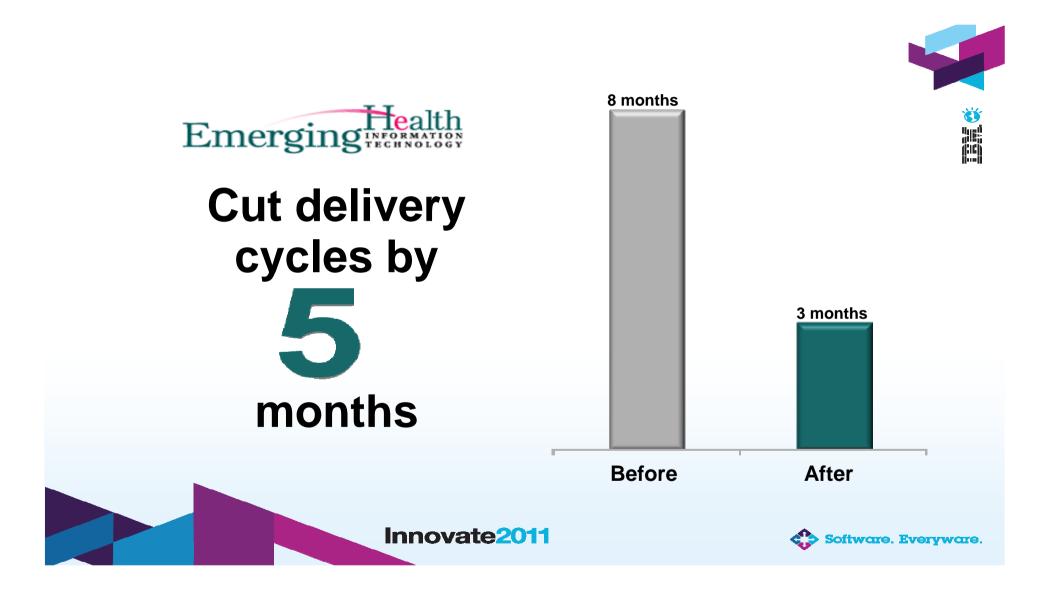
Rational Transformation *Improved Efficiency Means More Innovation*

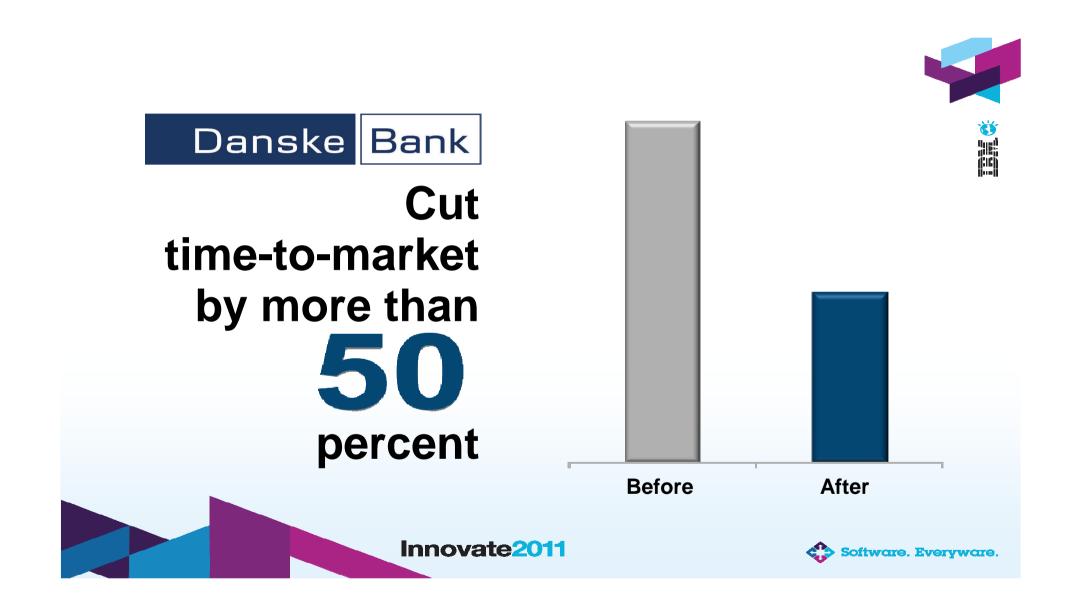




Efficiency Measures	2006	▶ 2011
On time delivery	47%	95%
Defect backlog in months	>9	2.7
Beta defects fixed before GA	3%	95%
Agile / iterative projects	5%	85%



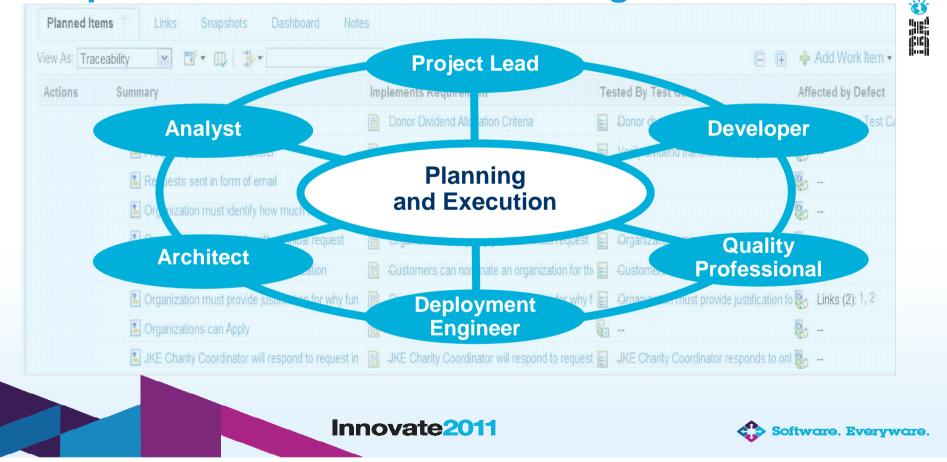






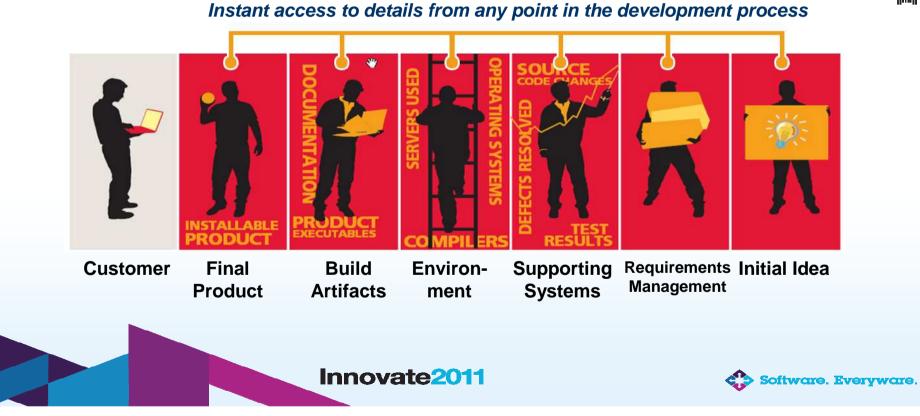


Imperative 1: Real-Time Planning





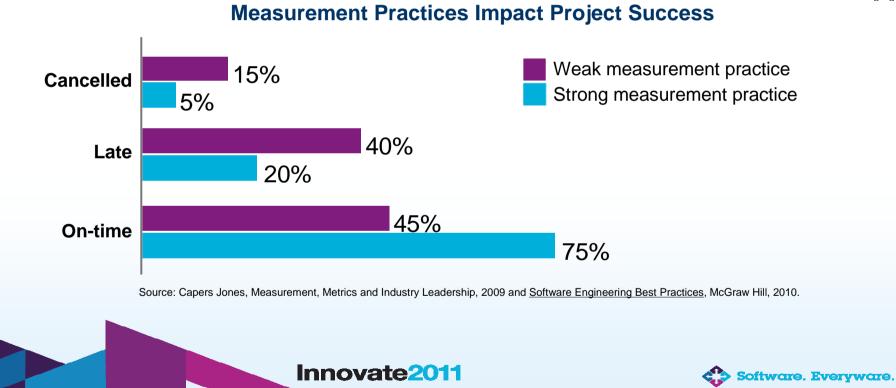
Imperative 2: Lifecycle Traceability

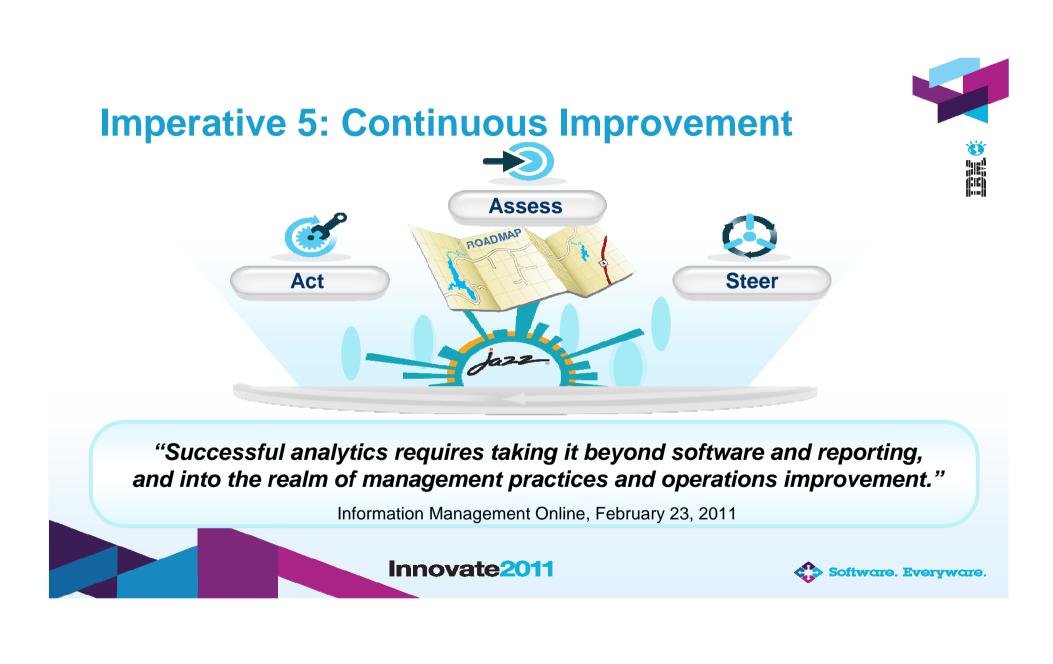


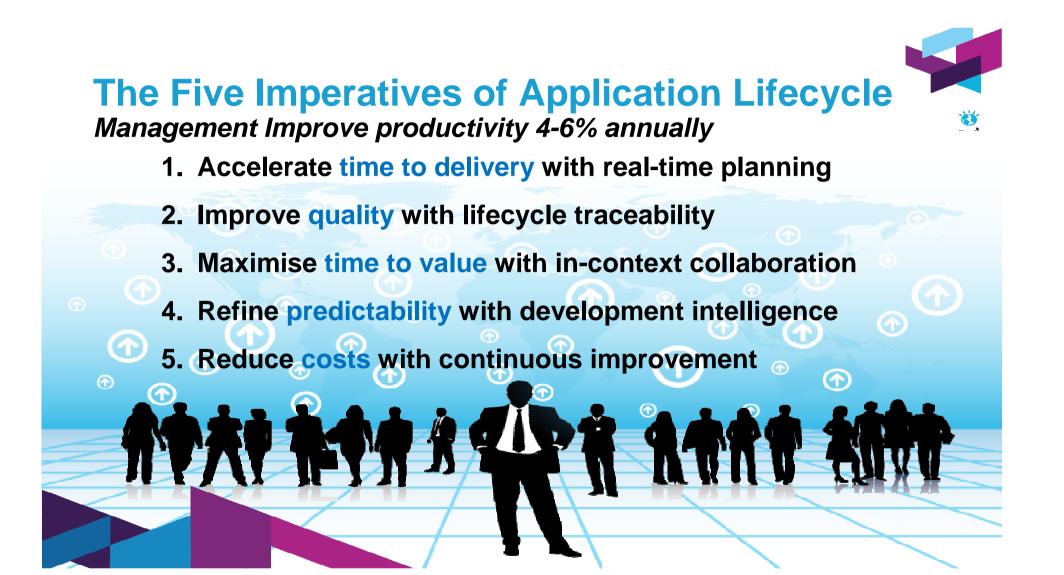




Imperative 4: Development Intelligence





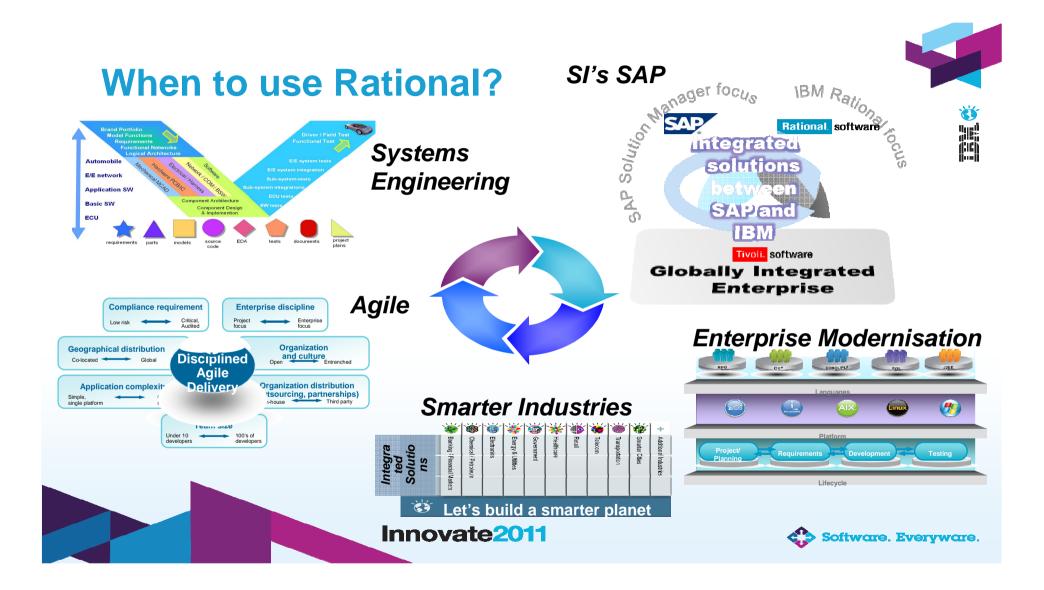




Our Capabilities to Help You Achieve Breakthrough Benefits







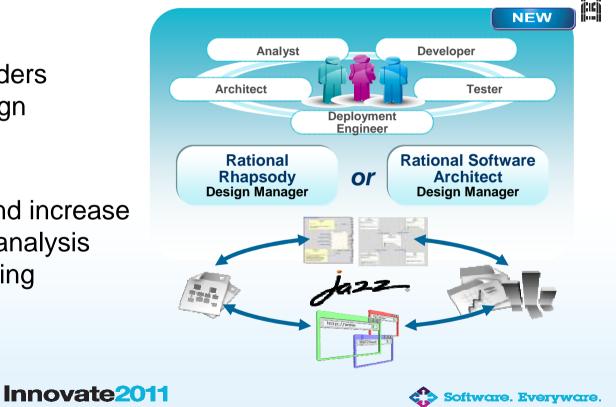
IBM is Announcing Today...



Rational Collaborative Design Management

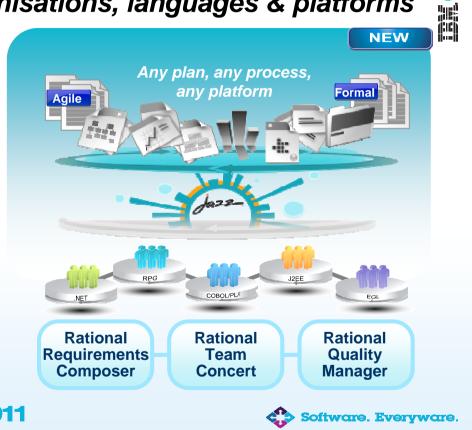
Enhance cross-team collaboration on software and systems design 🞬

- Reduce cycle time by engaging all stakeholders and accelerating design review process
- Reduce complexity and increase flexibility with impact analysis and automated reporting



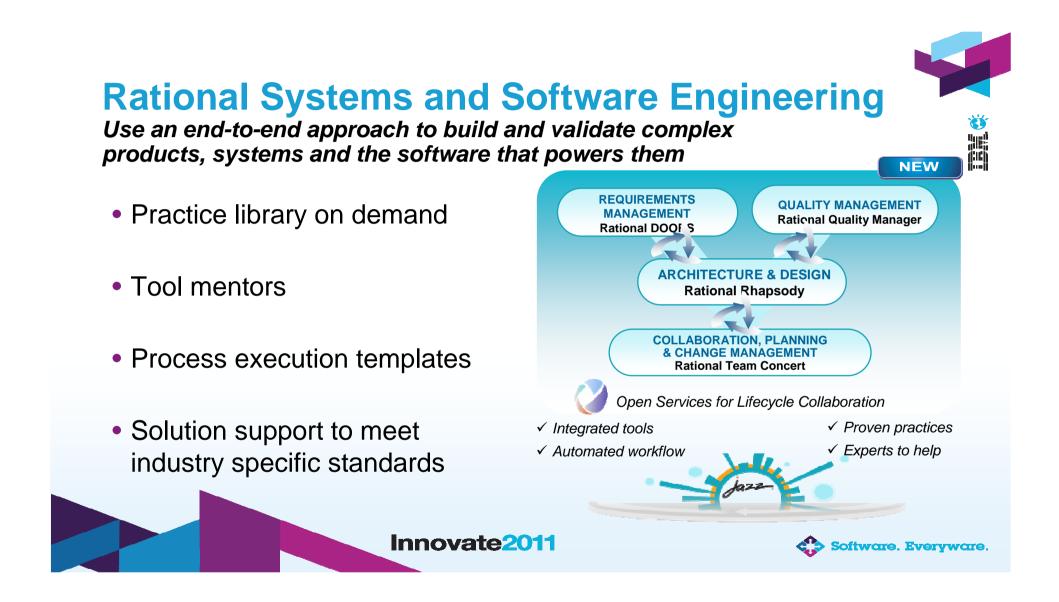
Rational Collaborative Lifecycle Management Improve productivity across organisations, languages & platforms

- Real-time planning
- Lifecycle traceability
- In-context collaboration
- Development intelligence
- Continuous improvement
- Single install
- Robust educational content
- Best practice templates



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Innovate2011



IBM Collaborative Development & Operations Transform your development-operations process 63 NEW Image management **Business** Analytics Workload optimisation Collaboration End-to-end lifecycle automation Design Manage • Federated asset repositories Deliver Deployment planning and automation **Development** Operations Collaborative incident Workload Optimization and management Virtualization Innovate₂₀₁₁ Software. Everyware.













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