## Business Agility: Enabled Through IT Infrastructure



Bob Hayward March 2005



## Why Agility? So Many Forces, Choices and Constituencies to Contend With

There is no singular "agile organization" design. Each organization must design itself to be appropriately agile in response to a unique set of external and internal forces.

Economic Forces	Business Forces	Organizational Forces	IT Forces	Work Forces
Globalizatio	n Cost	Sourcing Options	Enterprise	Distance
Emerging	Reduction	Funding Models	Architecture	Collaboration
Markets	Shared	Changing	Real-Time	Virtual
Talent	Processes	Competencies	Infrastructure	Teaming
Search	Distributed	Leadership	Priority	Global
	Buyers	Distributed	Projects	Diversity
	Compliance	Decision Making		



# Agility is of increasing importance for many enterprises

Area	Requirements	Infrastructure Implications	
Demand volume agility	The ability to cost-effectively serve peaky customer demand, and scale to meet changes in demand	Need to make infrastructure scalable, and variable cost	
Product / Process agility	The ability to rapidly change product offerings and processes	Need to create a platform that facilitates rapid development and deployment	
Structural agility	The ability to handle organizational change, e.g. centralization, M&A	Need to create a flexible, scalable platform to support business model variations	



## Key Trend: The Technology Underpinnings Of Agility Are Emerging



![](_page_3_Picture_2.jpeg)

## Computing Architecture: Building for Agility

![](_page_4_Figure_1.jpeg)

## Service-Oriented Architecture: The Architecture of Interactive Interfaces

#### Service

Business-oriented interactive software component, designed to be invoked by name across applications or across organizations via a documented programmatic interface

#### **Service-Oriented Architecture**

Application software topology consisting of any number of services and service consumers (clients) in interactive one-onone relationships

![](_page_5_Figure_5.jpeg)

## Web Services: Foundation For SOA Built On Growing Stack Of Standards

![](_page_6_Figure_1.jpeg)

## Service Implementation: What Happens Behind the Interface

![](_page_7_Figure_1.jpeg)

## Multichannel Applications: A Perfect Fit With Services

![](_page_8_Figure_1.jpeg)

## Application Platform Suite: The End-to-End Platform for SOA

![](_page_9_Figure_1.jpeg)

![](_page_9_Picture_2.jpeg)

## SOA: SODA, SOBA, ISE, APS

![](_page_10_Figure_1.jpeg)

![](_page_10_Picture_2.jpeg)

## The 'Era of Events' Will Follow the 'Era of Services'

![](_page_11_Figure_1.jpeg)

## Event-Driven Business Processes Differ From Internally Driven Business Processes

**Conventional: Build-to-stock** Event-driven: Build-to-order

![](_page_12_Figure_2.jpeg)

![](_page_12_Picture_3.jpeg)

Conventional: Static pricing Event-driven: Yield management through dynamic pricing

**Conventional: Periodic reports and ad hoc inquiry Event-driven: Supply chain monitoring** 

![](_page_12_Picture_6.jpeg)

![](_page_12_Picture_7.jpeg)

## Business Events Are Implemented Four Ways

![](_page_13_Figure_1.jpeg)

### Adoption of Event-Driven Architecture

![](_page_14_Figure_1.jpeg)

## Services and Events Will Form Business Component Architecture

![](_page_15_Figure_1.jpeg)

![](_page_15_Figure_2.jpeg)

- Decoupled
- Notification/subscription
- Autonomous
- Open-ended

LUW – Logical Unit of Work EBP – Enterprise Business Process Gartner

## The Next Generation of Integration Suites Will Use an ESB for Communication

![](_page_16_Figure_1.jpeg)

## Developer Percentages: Raising the Level of Abstraction

![](_page_17_Figure_1.jpeg)

### **IT Infrastructure Matters!**

*Fact:* A survey of nearly 1,000 CIOs shows that developing and managing a flexible and efficient infrastructure are their top technology priorities

Fact: More than 70% of IT budgets are spent on infrastructure

Fact: IT reacts slowly to business requirements, has unpredictable reliability, with expenses that don't correlate to business priorities *Fact:* Average utilization rates for Intel servers globally are only between 15-20% pa

![](_page_18_Figure_5.jpeg)

## What Is Real-Time Infrastructure (RTI)?

#### **Today's Reality**

- IT reacts slowly to business requirements, has unpredictable reliability, with large expenses that don't correlate to business
- IT is cost center
- IT organization owns IT strategy

#### **Tomorrow's Vision**

- IT detects/reacts in real time to business, reliably, with costs correlated to business priorities
- IT is profit center, providing valuebased IT services that drive business
- IT strategy is tied to business strategy

Business Requirements IT is a "black box" that self-manages and responds dynamically to

changing business policies

#### **Services**

#### A Real-Time Infrastructure is:

- Shared across customers, business units, applications
- Dynamically driven by business policies, service-level requirements
- Automatically configured and optimized
- Lower cost, agile, high-quality IT services

![](_page_19_Picture_17.jpeg)

## Real Time Infrastructure: The seventh stage of IT Infrastructure maturity

Basic	Centralized	Standardized	Rationalized	Virtualized	Service-based	Policy-based
Resources in multiple silos	Physical collocation, Centralized management	Standard configurations and processes	Fewer resources, some sharing	Pooled resources	Resources managed as services	Resources optimized based on business priorities

![](_page_20_Picture_2.jpeg)

![](_page_20_Picture_3.jpeg)

![](_page_20_Picture_4.jpeg)

### Real-Time Infrastructure: Efficient, Flexible

#### **Policies**

- IT service definitions
- Service agreements
- Business priorities

Self-discover, install and integrate

![](_page_21_Figure_6.jpeg)

## Different benefits are harvested along the RTI journey

![](_page_22_Figure_1.jpeg)

![](_page_22_Picture_2.jpeg)

## The RTI Operating System: The Need to 'Virtualize'

**IT virtualization** is the pooling of IT resources in a way that masks the physical nature and boundaries of those resources from resource users.

An **operating system** is a virtualization layer between applications and hardware

![](_page_23_Figure_3.jpeg)

An **operating system** performs scheduling, loading, initiating and supervising applications; processor, memory, I/O allocation; error handling A meta operating system is a virtualization layer between applications and distributed IT resources

![](_page_23_Figure_6.jpeg)

A meta operating system utilizes distributed IT resources to perform scheduling, loading, initiating and supervising applications; error handling Gartner

## Infrastructure Automation: Service-Oriented, Policy-Based, Self-Management

## A service governor automates a real-time infrastructure in three specific ways:

Automated administration and event reaction are policy-based

![](_page_24_Figure_3.jpeg)

Policies are service-oriented, and resources are managed as endto-end services

Automation requires active management capability across all elements of the infrastructure — requiring instrumentation, controls, knowledge capture

![](_page_24_Picture_6.jpeg)

### **Popular Open-Source Myths**

- Open-source software is free.
- It is just a passing fad. It's against human nature to work for nothing.
- Nobody controls development. Anybody can change the software, which eventually becomes unstable and insecure.
- No one supports open-source software.
- When the lead developer leaves, the project dies.
- Open-source projects eventually splinter, similar to Unix.

![](_page_25_Picture_7.jpeg)

### **Open-Source Project Radar Screen**

![](_page_26_Figure_1.jpeg)

## SOA + EDA + Systems Management Herald Adaptive Applications = Business Agility

![](_page_27_Figure_1.jpeg)

## Business Agility: Enabled Through IT Infrastructure

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![](_page_28_Picture_3.jpeg)