





Agenda

- What makes Linux Special?
- Charting the Linux Roadmap
- What's Next
- Linux & Leading edge of Computing



You Face Challenges Every Day



Server sprawl



Heterogeneous environment



Server maintenance costs



Desktop cost and security



Lack of agility



Business continuity



Real-time processing



SUSE® Linux EnterpriseThe Value Proposition



Best engineered



Lowest cost



Best supported



Most interoperable

Reduce costs • Manage complexity • Mitigate risk



SUSE Linux Enterprise is the best platform for your mission-critical computing – from the desktop to the data center.





Linux the Cost Effective Solution

- Linux has no upfront licensing
 - It is free to use
 - Publish any changes you make
- Simply pay for the support you want
 - None (Self Supporting)
 - Office Hours (Standard)
 - 24x7 (Premium)

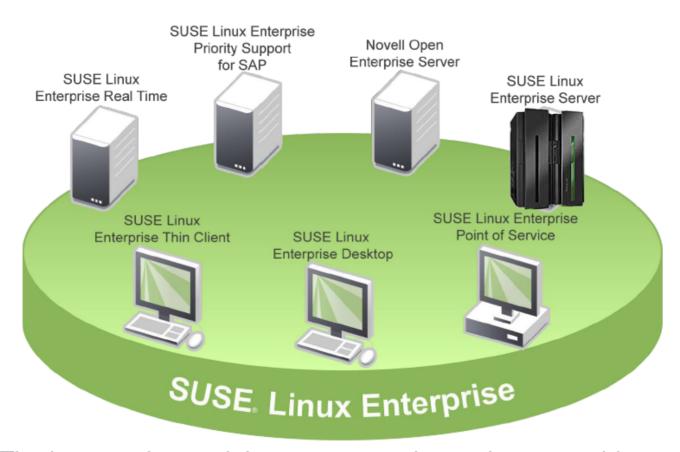








SUSE® Linux Enterprise 10A Desktop to Data Center Platform

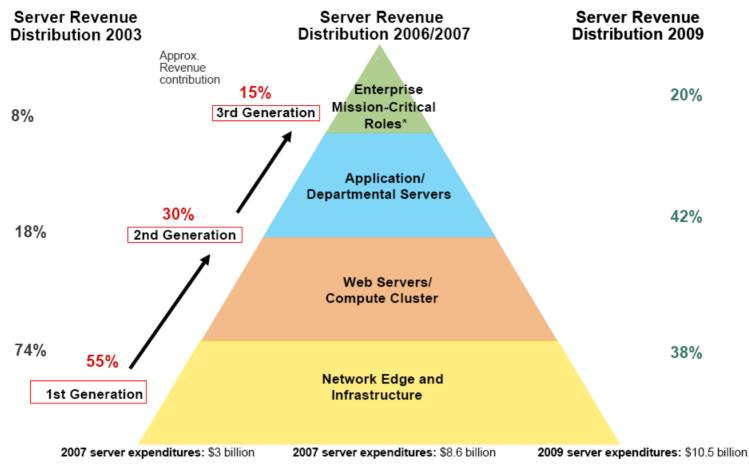


The best engineered, lowest cost and most interoperable platform for mission-critical computing





Linux: 3 Generations of Evolution



^{*} Also includes virtualized infrastructures, grids, real-time, SOA, fault-tolerant and massively scalable commerce Web sites

[©] Novell Inc. All rights reserved Source: Gartner (February 2007) Is Linux Mission Critical?





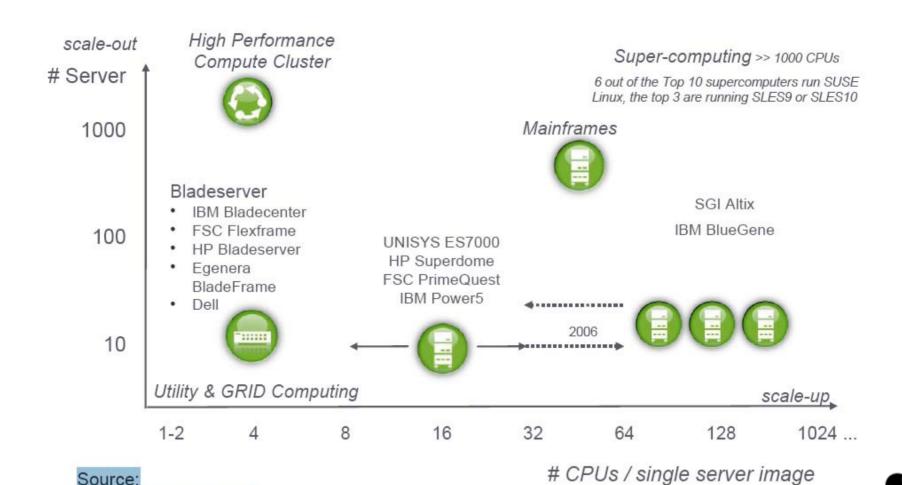
Virtualisation is Commodity



Choose your virtualisation Run Linux across all Platforms Reduce your TCO



SUSE® Linux Enterprise Scalability





Application Armour: AppArmor

- Increased IT productivity
 - Empowers IT professionals to plan system updates, not just react
- Software Reliability
 - Much easier to specify what your application should do than to make bug-free software
- Peace of mind
 - Protects against unknown threats and "zero-day" attacks









Why Use Mono®

- Multi-platform
 - Supports multiple platforms with a single code-base (Including Linux on IBM System Z)
 - Provides a complete cross platform runtime
- Multi-language
 - Leverage developer skill sets, take advantage of high level language features
- .NET compatibility
 - Run existing .NET applications on non-Windows operating systems
 - Allows Windows developers to port to Linux
- Object-oriented
 - Secure, efficient development environment that can take advantage of distributed environments





What is Real Time Linux?

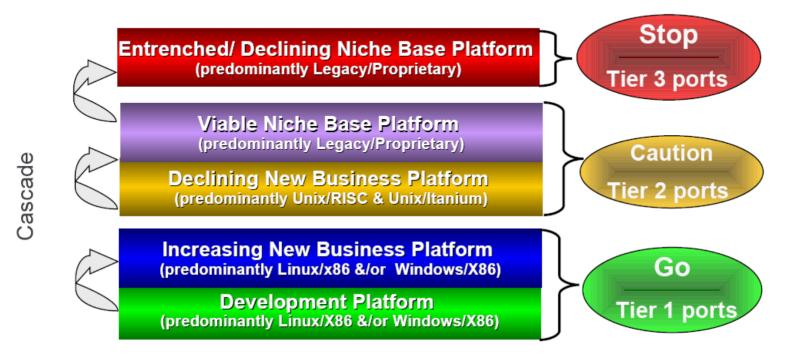
- Real time operating system provides predictable and relatively short time to real-world events
- Standard Linux kernel is not a real-time operating system
- There are add-on options available that bring real-time capabilities to Linux-base systems
- The most common method is the dual kernel approach



Charting the Linux roadmap



Common ERP & ISV Vendor Platform Priorities

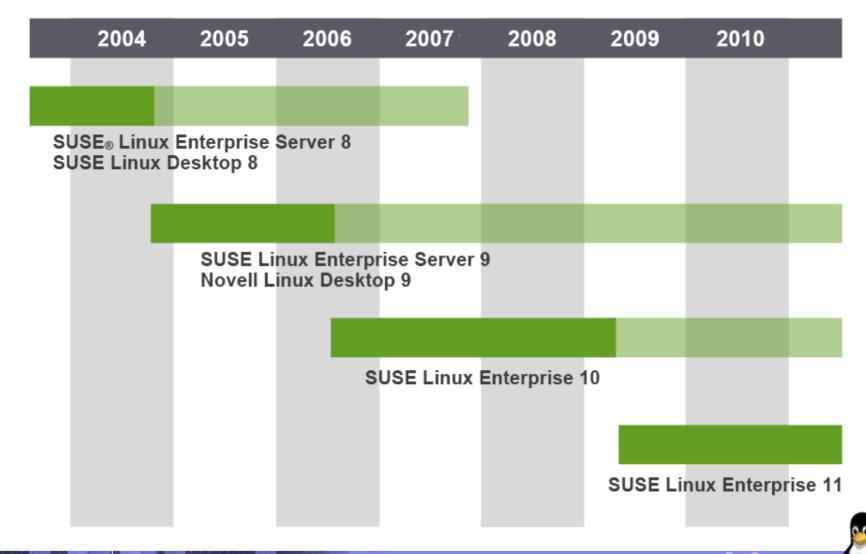


- ISV and ERP vendors are increasingly focusing new application functionality first on Tier 1 ports.
- Tier 2 ports are viable for mainstream applications and functions (potentially with delayed new features)
 - Tier 1 easily takes advantage of these features in test and production environments.
 - Tier 2 projects must consider tactical use of Tier 1 to bring in the new functionally.
 - Tier 3 ports are high risk high exit costs for both application and infrastructure move off!



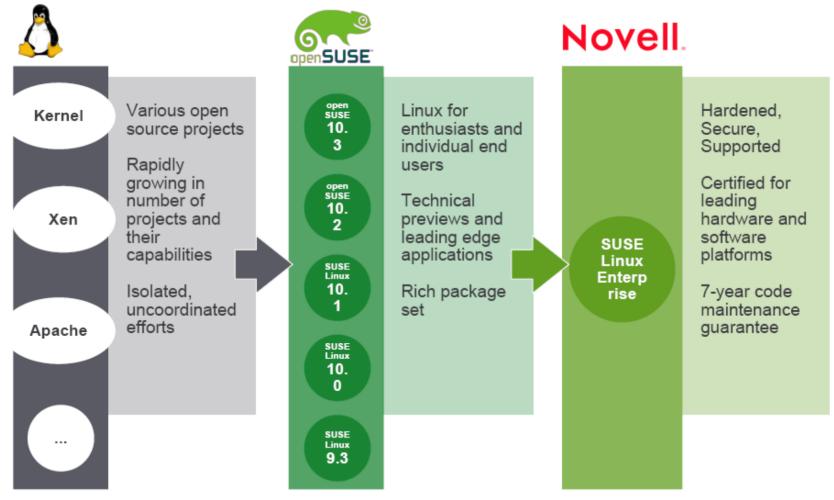


Reliable 7-Year Support Life Cycle



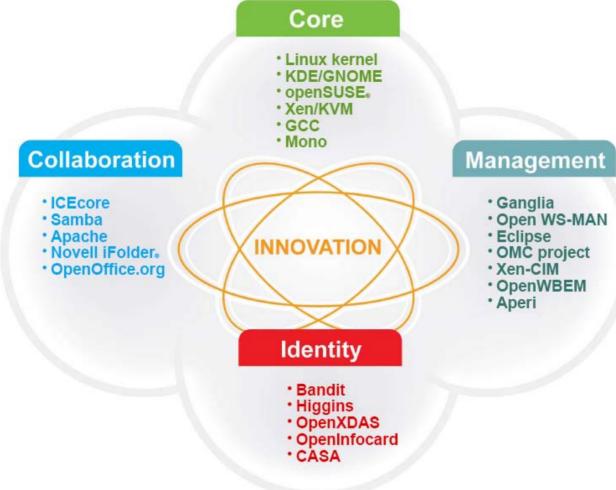


SUSE® Linux EnterpriseDevelopment Process





Open Source Is the Catalyst





About Open Source Developers

- Experienced in creating stable, high quality applications
- 58% of them are professional IT programmers or administrators
- 11 years of professional experience
- Motivated by the need to rapidly respond to problems at work









Windows & Linux Interoperability



Virtualisation

- Support optimized bi-directional virtualisation between SUSE Linux
- Enterprise and Windows Server 2008



Standards-based Systems Management

 Adopt a common framework for solutions to enable management of mixed environments based on the WS-Management standard



Directory and Identity Interoperability

Directory and identity federation between Microsoft and Novell products



Document Format Compatibility

 Enhance interoperability for Open XML Format and ODF documents between Microsoft Office and OpenOffice.org Novell Edition



Moonlight

 Interoperability between Microsoft's Silverlight rich media player and Linux desktops



Accessibility

Interoperability between Microsoft and Linux accessibility projects





Linux Innovation

Enterprise distributions ship on many architectures:

- x86, x86-64, ia64, ppc, s390x

Security First Linux Enterprise distribution have been

certified to Common Criteria CAPP/EAL4+ certificate

Systems Management, CIM as standard

Enterprise distribution include Xen Virtualisation, making

virtualisation commodity

High Availability (up-to 16-way clusters) built-in, making

HA commodity





Linux





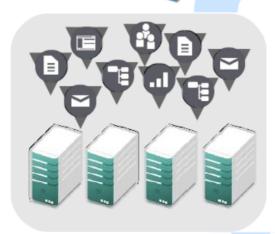
The Lean, Green Computing Machine

Consolidate HW as the first step



Policy based Hibernation of HW and Services for low demand







Fluidly return to high production level as needed, without manual IT intervention







Major Themes for NG Enterprise Linux

- Next Generation Linux will include -
 - Mission-critical applications
 - Unix server replacement
 - Virtualisation
 - Appliances
 - Low Latency Data Centers
 - Green IT "tickless idle"
 - Automated and Assisted Healing
 - Kernel Resource Management





Appliances

-You may already be using Linux Appliances
- SAP NetWeaver BI Accelerator
- Or Build your own -
 - Create a tuned server appliance, containing your application and just enough operating system components
 - Spin a live CD or DVD with just the packages and software you need
 - Create a ready-to-run VMware or Xen virtual server appliance
 - Create a live USB key and carry your Linux system with you wherever you go
 - Build a hard disk image for preloading onto hardware
 - Install from your live CD, DVD or USB key to your hard drive



http://studio.suse.com/





Benefits of Virtualisation

- Server Consolidation
 - Higher resource utilisation
 - Lower hardware costs
 - Smaller footprint (Less square footage, power, cooling)
 - Lower management costs
- Dynamic Provisioning
 - New VM's take minutes, not hours to deploy
 - Greater usage flexibility
 - Improved workload QoS
 - Reconfigurable clusters
- Virtual Hosting
 - More dynamic price points
 - Lower admin and HW costs
 - Less down-time, greater security

- Workload Management
 - Workload isolation
 - Quality of service
 - Vertical applications
 - Legacy compatibility
 - Investment protection
- Reliability, Availability, Serviceability (RAS)
 - Live migration between physical machines
 - Hardware upgrade &
- maintenance
 - Hot swap... regardless of OS
 - Software release migration
 - Mixed production and test
 - Mixed OS types/releases





Virtualisation and Xen Gartner's Perspective

- The virtualization market will completely commoditise; the market will shift to the management of virtualisation
- Xen will benefit from wide availability (SUSE and RHEL) that seeds markets interested in open source solutions
- Linux will be seen as the crucible where virtualization technologies are tested and developed
- The first trusted implementations of Xen will likely come from the platform leaders (IBM and HP)
- VMware will continue to be predominant X86 virtualization technology in next 3-4 years but will face price pressures
- A high priority for Linux: greater manageability and ease of deployment

Source: Gartner (February 2006)





Benefits Accrue with Increased Automation

Progression towards Dynamic IT will Reduce Cost, Improve Service Levels, and Drive Agility

Basic

Uncoordinated, manual infrastructure

COST CENTER

Standardized

Managed IT infrastructure with limited automation and knowledge capture

EFFICIENT COST CENTER

Rationalized

Managed and consolidated IT infrastructure with automation; knowledge captured and reused

> BUSINESS ENABLER

Dynamic

Fully automated management dynamic resource usage, business linked SLA's; knowledge capture automated and use automated

> STRATEGIC ASSET

Reduce Costs

- · Test and Development
- · Server Consolidation
- Application Compatibility

Increase Service Levels

- · Back-up and Recovery
- · Integrated Management

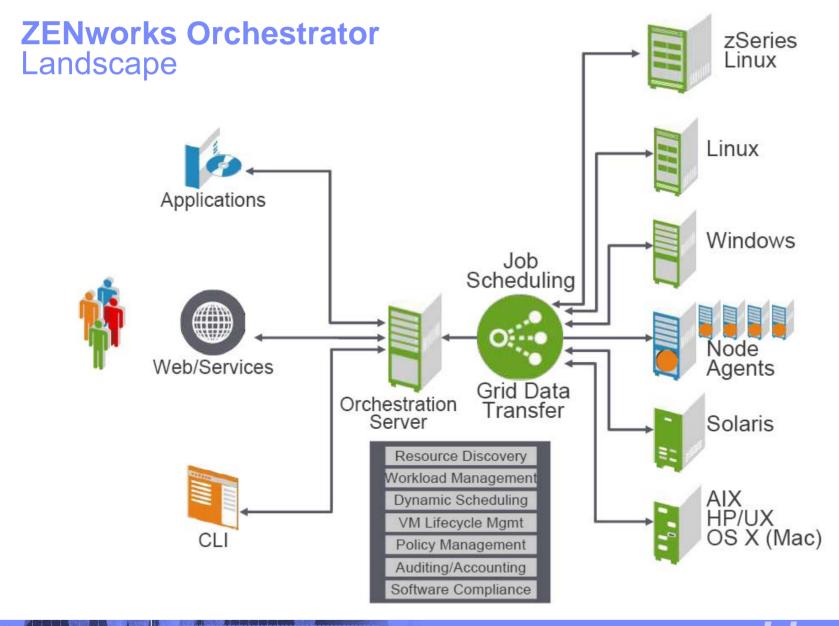
Drive Agility

- Dvnamic Provisioning
- · Self-Managing Systems

...and Virtualization technologies help the progression...

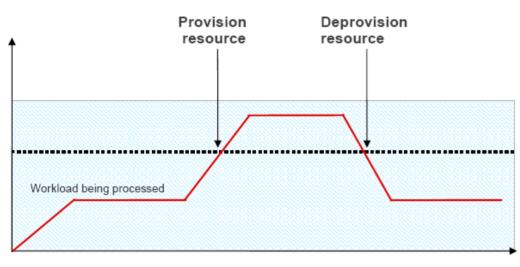








Dynamic Provisioning



Management Tools



Illustrative capacity that would be permanently provisioned (overprovision to comfortably handle peaks)

SLA

Performance data monitored from VM hosts for dynamic re-configuration

Virtual Machine Hosts





Novell Virtualization & AutomationValue at Every Stage of Maturity

value at Every etage	How does it fit together?	How should you use it?
SUSE® Linux Enterprise Server	Foundation, platform Management server OS Managed node OS	Create host (physical) or guest (virtual) Machines
SUSE _® Linux Enterprise Virtual Machine Drive Pack	Device drivers for guest operating systems	Extend virtual machines and improve performance
© PLATESPIN PlateSpin PowerRecon	Planning and chargeback tool for VMware, Xen and Microsoft OSes	Gather workload utilization for profiling and consolidation
PLATESPIN PlateSpin PowerConvert	Migration tool for VMware, Xen and Microsoft	Perform P2V, V2V, V2P, P2P conversions
ZENworks® Orchestrator	Management server and agent for automating Xen, VMware and Microsoft VMs and other Data Center automation tasks	Automate and Manage physical and virtual machines



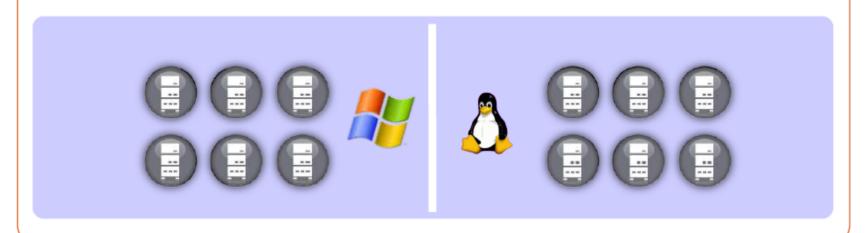
SUSE Linux EnterpriseOptimised for Virtualisation

	Novell optimization	Benefits
mware VMware	SLES only enterprise Linux distribution to support VMware Virtual Machine Interface (VMI)	10-15% improved performance, better server consolidation and support. Best performing Linux guest.
	PlateSpin recommended by VMware for large-scale planning and conversion	Premier planning and conversion tool with VMware interoperability
Microsoft Hyper-V	Optimized SLES <-> Hyper-V virtualization.	Interoperability between Microsoft and Linux, better server consolidation, support from Microsoft (today!)
SUSE® Linux Enterprise Server	Xen 3.2 fully integrated and supported open source paravirtualization. Driver pack for fully virtualized guests.	Included at no additional cost Better scalability and performance. Open source eliminates vendor lock in. Unlimited VMs included with subscription. Best OS as either host or guest.



Recommended & supported

Microsoft & Novell will support MS Windows Server on SUSE Linux Enterprise/XEN or SLES on MS-Virtual Server / MS Hyper-V, without requiring workloads to be converted back on to physical servers to fix issues.





Where to now

- Cloud Computing (SaaS)
 - Amazon Elastic Compute Cloud (EC2), Google File System (GFS), Apple MobileMe (.MAC)
- Supercomputers
 - Over 1088 CPU's in a single image
 - Almost all Supercomputers are run on Linux
 - IBM Blue Gene





Linux – Critical Reliability



 Real Time - US Navy AEGIS combat control system



 Standard - DFS Deutsche Flugsicherung GmbH (German Air Traffic Control)





Novell® and IBM Partnership

- Novell is Strategic IBM Alliance Partner since December 2005
- SUSE® Linux Enterprise Server (SLES) is on IBM's Passport Advantage (PPA) Program
- SLES is available via the IBM Configurator
- SUSE Linux Enterprise runs on all IBM hardware platforms
- Unique: Common Code Base / Autobuild Process
- IBM and SUSE co-developed Linux for Power and System z
- IBM/Novell co-developed IBM Retail Environment on SUSE (IRES)
- IBM Leaders for Linux and Novell PartnerNet® aligned programs
- IBM support-line on SLES
- 1300+ IBM staff in EMEA in the Novell Linux Champion Club





The Final Word

SAP

desktop virtualization



more than ready.

interoperability
real time
migration





Novell®





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SUSE® Linux Enterprise Server 10



The best engineered, lowest cost, most interoperable platform for enterprise computing, with built-in Xen virtualization

- Integrated Xen hypervisor
- Paravirtualization and full virtualization
- Bidirectional virtualization
- Advanced security
- High availability and failover



SUSE® Linux Enterprise Virtual Machine Driver Pack



Device drivers that improve the performance of virtualized legacy Windows and Linux workloads

- Near native performance
- Support for virtualized Windows Server 2008, 2003, 2000, and XP, and Red Hat Enterprise Linux 4 and 5 workloads
- Extend life of legacy applications





Novell_® ZENworks_® Orchestrator



Third generation orchestration engine that uses intelligent automation to manage heterogeneous virtual machines, enabling you to align IT to business requirements, control costs, and minimize risks

- Resource Discovery
- Workload Management
- Dynamic Scheduling
- VM Lifecycle management
- Policy Management
- Auditing and Accounting
- Software Compliance





Novell_® ZENworks_® Virtual Machine Management



A collection of jobs that snap into ZENworks Orchestrator and uses it to run them in the most efficient manner

- Heterogeneous virtual machine management (SLES, VMware, Microsoft and Xen)
- Automated deployment and management of virtual data center assets
- Dynamically provisioned workloads that ensure business continuity

