



# The demands you face:

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- Improved time to performance -- need for highly skilled workforce

- Support for an increasingly remote & mobile workforce -- expanding supply chain

- Improved speed to market with new product introductions & support for regulatory compliance



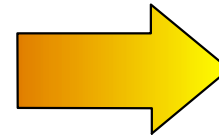
# Collaborative technology can help address these demands

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- Improved time to performance -- need for highly skilled workforce

- Support for an increasingly Remote & Mobile workforce -- expanding supply chain

- Improved speed to market with New Product Introductions/ Support for Regulatory compliance



## Lotus Sametime & QuickPlace:

- ✓ e-meetings
- ✓ instant messaging
- ✓ sharing information
- ✓ facilitating remote workers



# Taking the next step on the Collaborative Continuum

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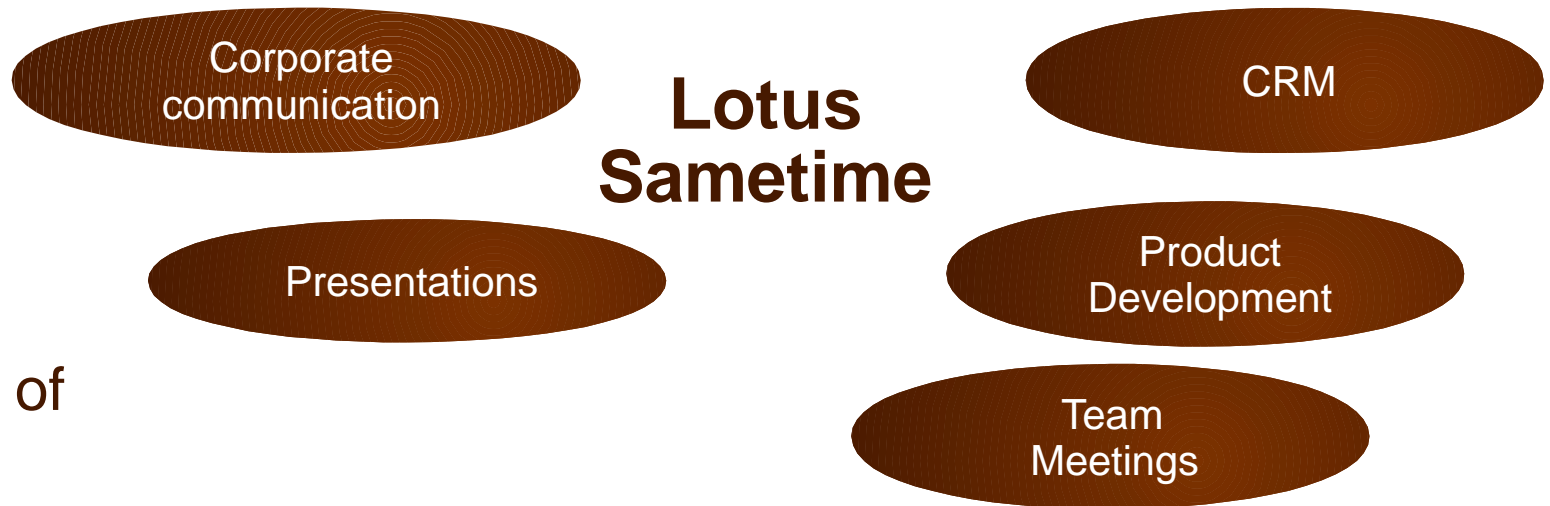
*But beyond e-meetings is e-learning...*

- Building on what you are already doing today
- Adding on additional functionality to allow you to support additional initiatives
- Taking collaboration to the next level
- Increasing your ability to support company-wide initiatives:
  - ✓ Professional development and retention
  - ✓ New product introductions
  - ✓ Regulatory compliance
  - ✓ New IT software deployment



# Collaboration - choosing the right tools for the task

in the context of  
e-Learning



in the context of  
e-Meetings

