

# BusinessConnect and SolutionsConnect

It's time to make bold moves.

## Cloud in action: Hot demos of the coolest technology

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*“Make no mistake,  
IBM is remaking enterprise  
IT for the era of cloud.”*

**– Ginni Rometty**



# Cloud as a Growth Engine for Business



## Think it.

Strategize how to to monetize new value, and reduce costs

**\$2B**

SoftLayer Acquisition

**\$1.2B**

Data Center Expansion



## Build it.

Build and run hybrid cloud computing solutions

**\$7B+**

Acquisition Investment



## Tap into it.

Utilize cloud services delivered from IBM Cloud Marketplace

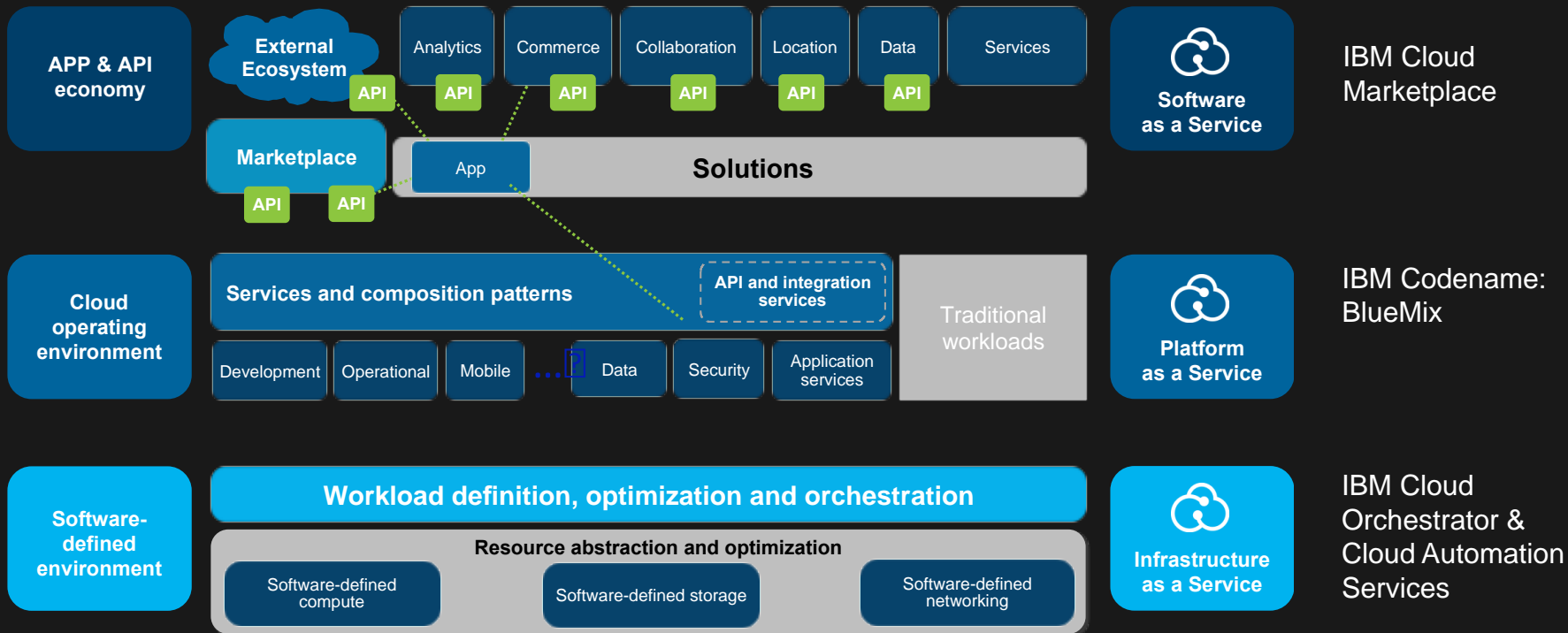
**100+**

SaaS Offerings

**40,000+**

Experts

# IBM's Next-generation Cloud Computing Platform Enablers

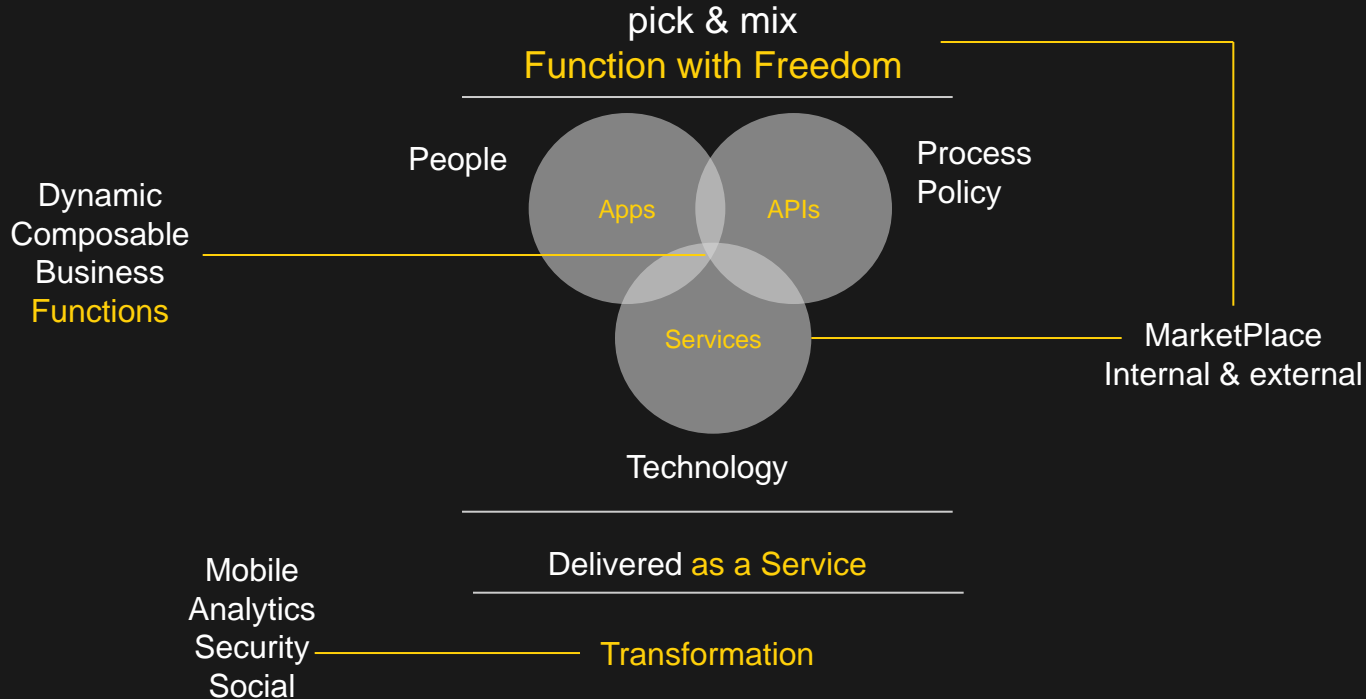


Insert Marketplace Video

# Bluemix Demo

# SoftLayer Demo

# Cloud Computing is to Function with Freedom



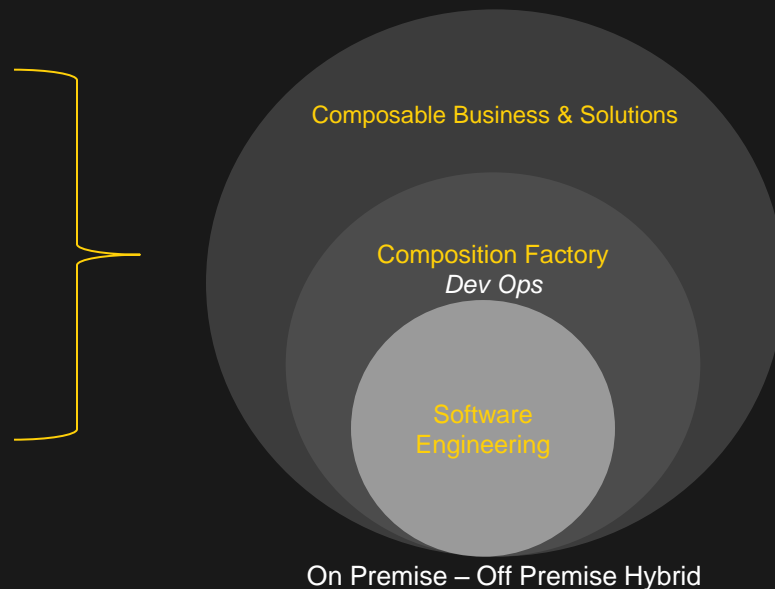


# Cloud Computing Requires a New Organisational Model

IBM Cloud Marketplace  
pick & mix **Components as a Service**

aS aa S	Application Services	Software aaS
aS aa S	Application Platform Services	Via APPs & APIs
IaaS	Infrastructure Services	Hardware

The new Business & IT  
**Solutions as a Service**





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