

BusinessConnect and SolutionsConnect

It's time to make bold moves.

Cloud in action: Hot demos of the coolest technology

Andrew Kupetz, Cloud CTO
IBM Australia and New Zealand



*“Make no mistake,
IBM is remaking enterprise
IT for the era of cloud.”*

– Ginni Rometty



Cloud as a Growth Engine for Business



Think it.

Strategize how to to monetize new value, and reduce costs

\$2B

SoftLayer Acquisition

\$1.2B

Data Center Expansion



Build it.

Build and run hybrid cloud computing solutions

\$7B+

Acquisition Investment



Tap into

Utilize cloud **it** services delivered from IBM Cloud Marketplace

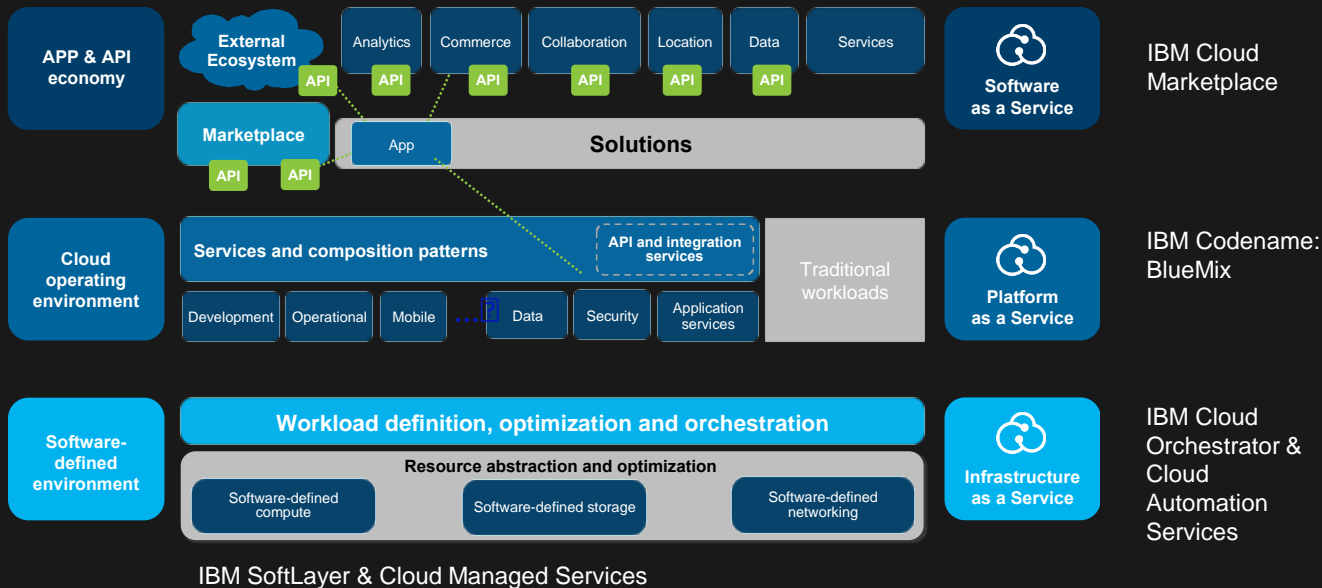
100+

SaaS Offerings

40,000+

Experts

IBM's Next-generation Cloud Computing Platform Enablers



Codename: BlueMix x locations.js - Editor x +

https://ace.ng.bluemix.net/#/resources/orgGuid=6b08bf7f-79f2-42c2-ba26-56d92c274098&spaceGuid: Google

IBM Connections toolbar Search Profiles

IBM Codename: BlueMix Dashboard DASHBOARD CATALOG DOCS COMMUNITY iwino@au1.ibm.com

Space: demo

ALL (0)

APPS (0)

SERVICES (0)

ADD-ONS + Connect an Add-on

MEMORY: 2.687GB / 8GB

APP HEALTH 0

SERVICES 8 / 20

Search

Applications

Looks like you don't have any apps yet.
Click below to start creating!

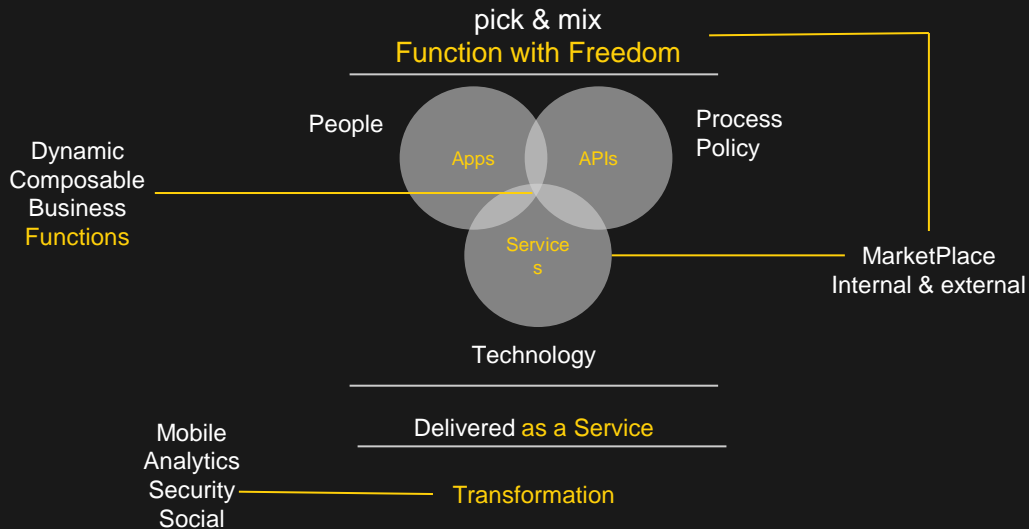
+ Add an application

Services

Looks like you don't have any services yet.
Click below to start creating!

+ Add a service

Cloud Computing is to Function with Freedom

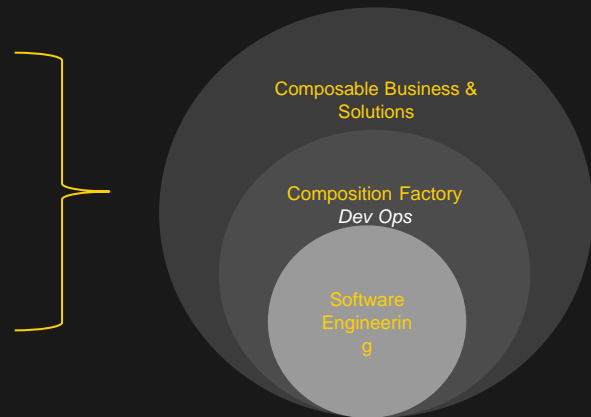


Cloud Computing Requires a New Organisational Model

IBM Cloud Marketplace
pick & mix **Components as a Service**

aS aa S	Application Services	Software aaS
aS aa S	Application Platform Services	Via APPs & APIs
IaaS	Infrastructure Services	Hardware

The new Business & IT
Solutions as a Service



On Premise – Off Premise Hybrid



akupetz@au1.ibm.com