#### **BusinessConnect and SolutionsConnect**

It's time to make bold moves.

#### TOTAL ENTERPRISE MOBILITY MANAGEMENT 05/15/2014

TEI



#### **Top Enterprise Mobility Initiatives**





#### **Embrace the New Normal**

EMM is becoming THE IT platform

Go beyond enabling these new devices

- Mobile utilization of corporate network/resources
- Separation of corporate & personal apps/data
- App management & security (and app dev assist)
- Identity, context and more sophisticated policy



# MaaS360°



#### **BYOD** remains the Main Disruptor

#### **Continuing Needs**



Blackberry Replacement

#### **Emerging Needs**



**Corporate Content & Collaboration** 



Mobile App Deployments



Intranet Apps & Access



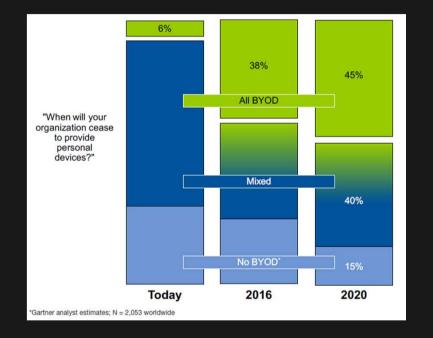
Bring-Your-Own-Device (BYOD)



Company-wide deployments



#### **The BYOD Embrace**



\* Gartner, "Bring Your Own Device: The Facts & the Future", 2013

- Corporate-liable programs will become the exception soon
- 45% of companies to stop providing devices to workers by 2020
- 15% of companies will never provide any BYOD option
- 40% of companies will offer both styles of programs



#### To BYOD or Not to BYOD?

#### **Benefits**

Cost shifts to employees Worker satisfaction Competitive advantages Technology adoption Concerns Loss of IT control Increased compliance risk Increased complexity Data Security & Privacy issues



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#### **BYOD Success Factors**

Support device diversity



Multi-OS management and security Simple onboarding & familiar user experience



OTA deployment & native app-like UX

Separate work from personal



Data containerization & privacy settings

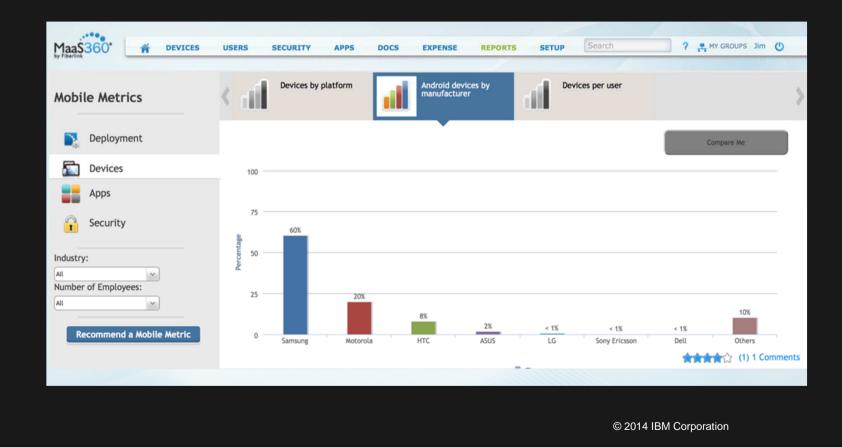


#### MaaS360 Mobile Metrics





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Multi-OS management and security



Simple onboarding &

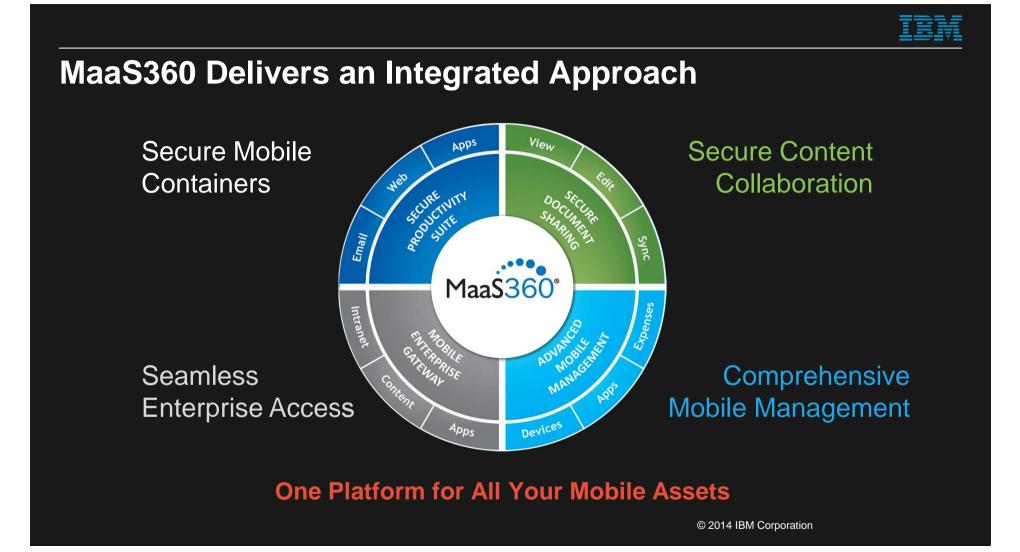
familiar user experience

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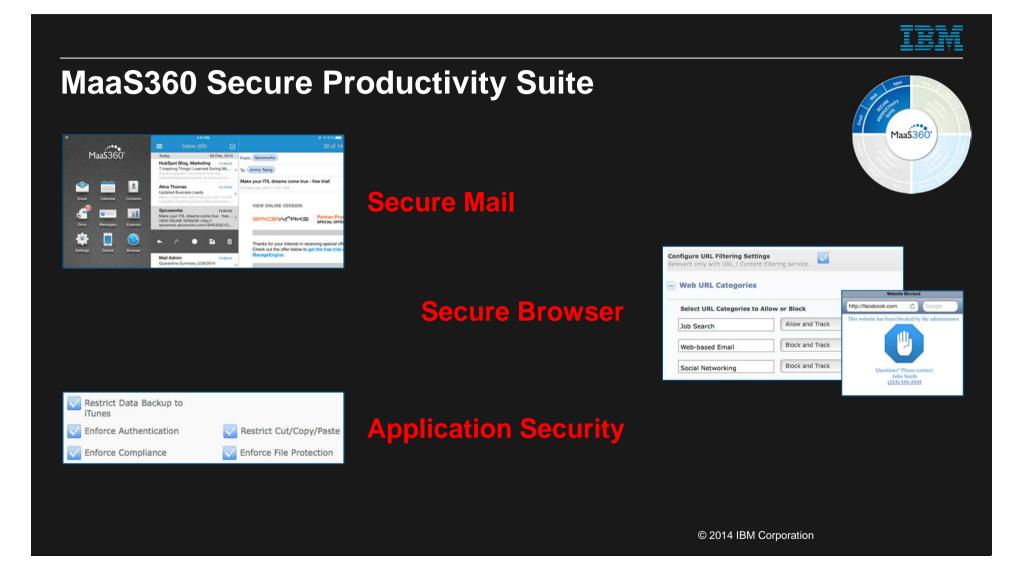




MaaS360 BYOD Usage

## 49% Of Customers Of Devices

# 30%





Maa\$360

#### MaaS360 Secure Document Sharing

#### **Mobile Content Management**





#### **Secure Editor**





Maa\$360

#### MaaS360 Mobile Enterprise Gateway

Configure Mobile Enterprise Gateway for Intranet access with the levent only with Mobile Enterprise Gateway service.				http://jira.fiberlink.com C Google			
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11	ache credentials in the App checked, specified credentials will be locally cached and ser will not be prompted again till authentication fails.		2		Total Insure: 12 Statistic Type Colorb Links My Unresolved Reported In Browse Projects ( Search for	ues ( Vo	
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Mobile Enterprise Gateway for Browser

#### Mobile Enterprise Gateway for Docs





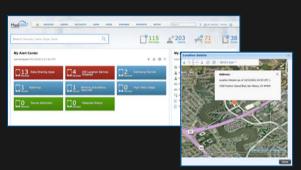
#### Mobile Enterprise Gateway for Apps



#### MaaS360 Advanced Mobile Management

#### **Mobile Device Management**

Support smartphones, tablets & laptops featuring iOS, Android, Windows Phone, Windows 7/8, & OS X







#### **Mobile Application Management**

Deploy custom enterprise app catalogs

#### **Mobile Expense Management**





#### MaaS360 Trusted WorkPlace Container

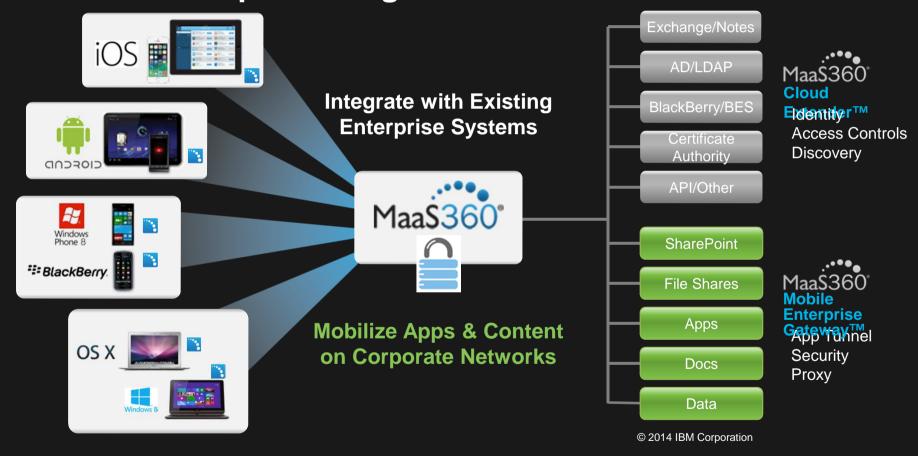
Secure Mail Application Security Secure Browser Secure Document Sharing



#### **Dual Persona to Separate Work and Personal**



#### Seamless Enterprise Integration



#### Why Customers Love MaaS360

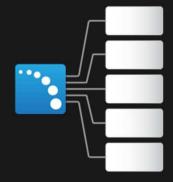




Proven approach to mobile management **Powerful** features to address the full mobility lifecycle



Secure containers to separate work from play



**Seamless** 

integration with all of your existing infrastructure



Simple and fast with an exceptional experience



#### The MaaS360 Customer Experience

#### **Fastest Time to Trust**

60% deployed MaaS360 in less than 4 hours

75% deployed MaaS360 in less than 8 hours

\_\_\_\_\_O \_\_\_\_\_\_\_0% 100%



Included sales and customer support at no additional charge



MaaSters Center

Customer support available 24 x 7 by phone, chat or email

Community, forums, blogs, on-demand webinars

"Fiberlink's performance with clients is rated highly, as proven by excellent reference client feedback. Clients greatly appreciate its presales and postsales support, smooth and uneventful implementations, and technical assistance during installations."



Recognized Industry Leadership						
Gartner	"Leader" in the Magic Quadrant for Mobile Device Management "Excellent" Product Score in the Critical Capabilities Report for Mobile Device Management					
FORRESTER	Named an <b>"Innovator"</b> for Cloud-Hosted Mobile Device Management Solutions					
$I_{\frac{r}{e}s} F_{\frac{e}{a}} C_{\frac{r}{c}h} T_{\frac{g}{r}} F_{\frac{o}{u}p}$	Identified as a " <b>Champion"</b> in the Mobile Device Management Vendor Landscape Report					
//CODIE// 2013 SIIA CODIE WINNER	<b>"Winner"</b> of 2013 SIIA CODiE Award for Best Mobile Device Application for Enterprises					
	© 2014 IBM Corporation					



#### **Diverse Enterprise Customer Base**



#### What Customers are Saying about MaaS360



"We chose MaaS360 because we can run it across our full mobility network, whether a laptop, phone or tablet. I can provision access to all of those devices at once, knowing that each has a different graphical paradigm."

#### EASTMAN

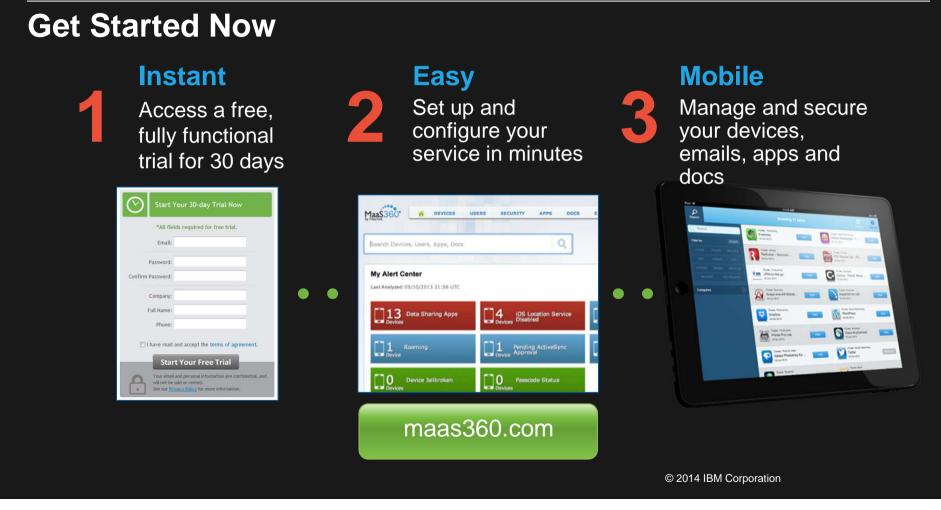
" From evaluation to trial to production, we've had a very good overall experience. Our account manager is great to work with and Fiberlink's wealth of videos, webinars & blog posts have proven invaluable as we were getting started with MDM."



Within two hours of first visiting maas360.com,
I signed up for a demo portal, logged in, enabled Active Directory authentication & started enrolling devices....I felt it couldn't be that easy. But it was."









#### **BusinessConnect and SolutionsConnect**

It's time to make bold moves.

# Thank you

