# Ten Steps to Better Requirements Management

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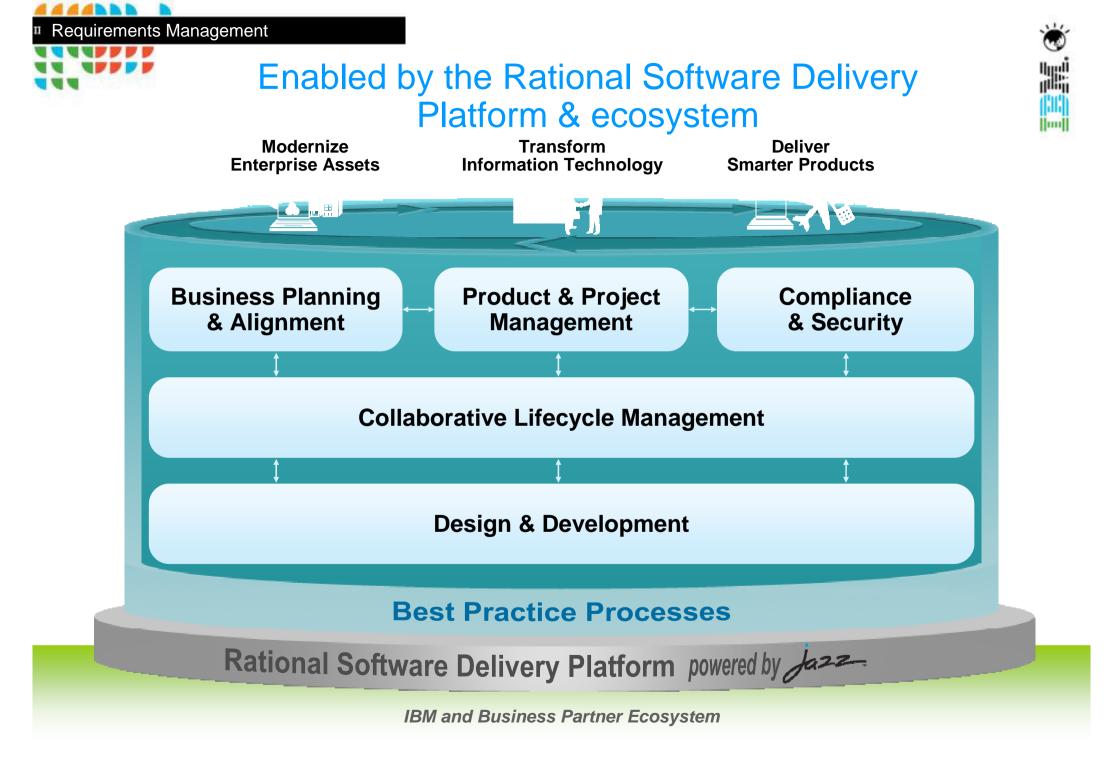


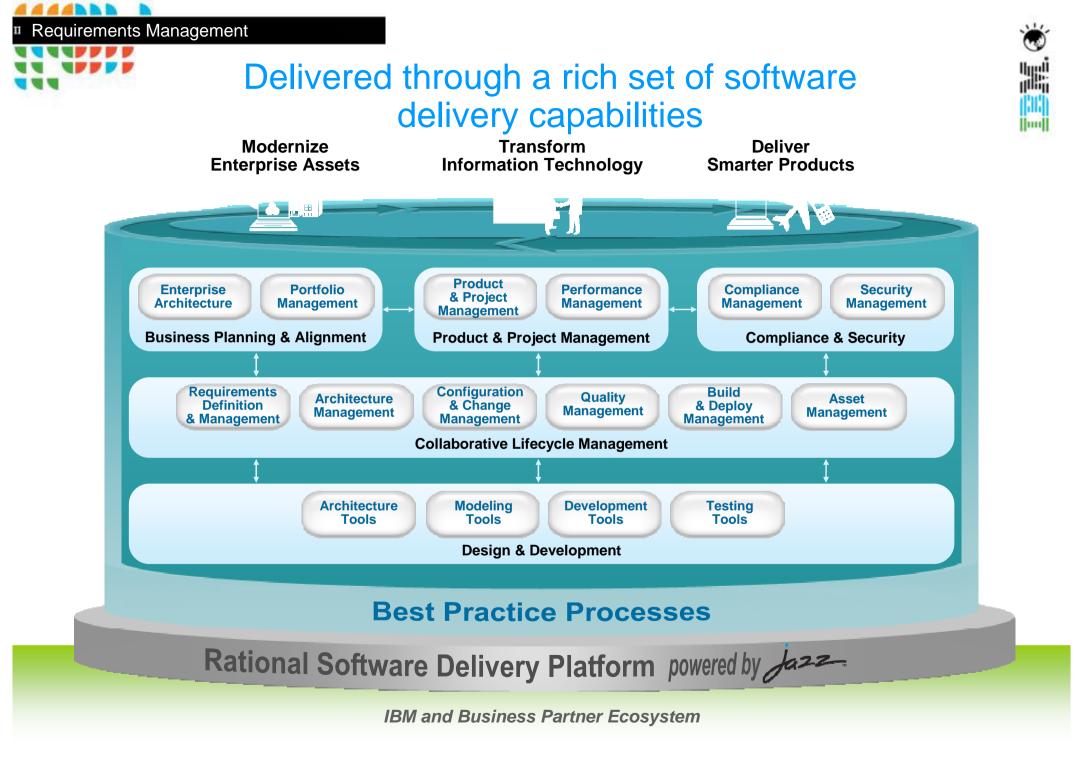




- The Case for Requirements Management
- IO Good Requirements Management Practices
- Break
- IO Good Requirements Management Practices cont.
- Case study

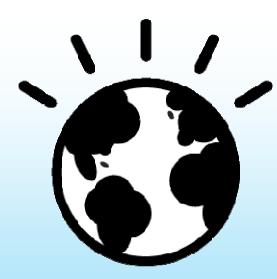






# The Innovation Agenda: Something meaningful is happening





SMALLER. FLATTER. SMARTER.



Our world is becoming INSTRUMENTED



Our world is becoming INTERCONNECTED



All things are becoming INTELLIGENT

Resulting in transformational change









across all industries







Smart Utilities Smart Traffic

affic Smart Offices

Smart Retail Smart Telecom

ecom Smart Food

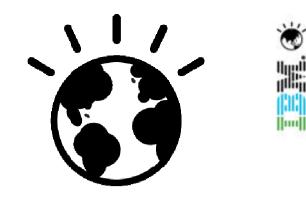
d Smart Banking

Smart Health Smart Candy



# Requirements Management Software, the Great Enabler!

- 'Smart' is increasingly delivered through increasingly intelligent software
- Requirements are getting more complex
- More and more stakeholders
- The stakes are higher than ever
- Delivering a greener planet
- Managing effective software delivery is key
- There's less reason than ever for failure
  - Process support
  - Software support
  - Experience









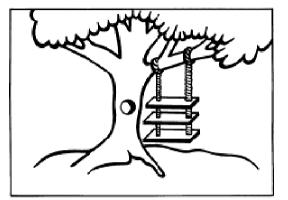
# **Requirements Management - The Driver**

"Analysts report that as many as 71 percent of software projects that fail do so because of poor requirements management, making it the single biggest reason for project failure"

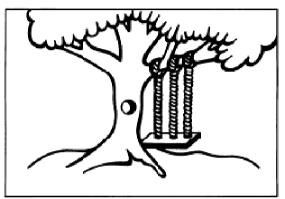
CIO Magazine, 15 November 2005



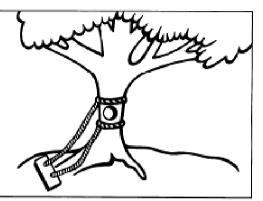




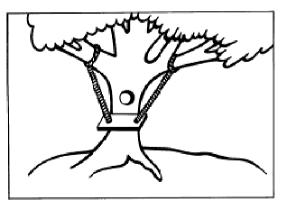
As it was requested



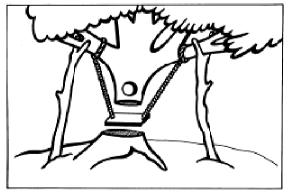
As the analyst saw it



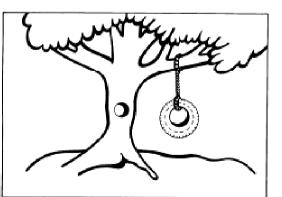
As the system was designed



As it was delivered



As it was installed



What the user really wanted

# Requirements Management The Hardest Part



The hardest single part of building a software system is deciding precisely what to build. No other part of the conceptual work is as difficult as establishing the detailed technical requirements, including all the interfaces to people, to machines, and to other software systems. No other part of the work so cripples the resulting system if done wrong. No other part is more difficult to rectify later.

Frederick Brooks in his classic 1987 Essay

"No Silver Bullet: Essence and Accidents of Software Engineering"



Source: Wikimedia Commons

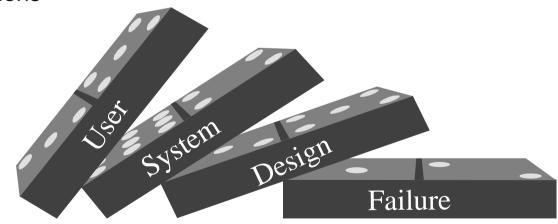


# The Domino Effect

Missing requirements have a domino effect throughout the project lifecycle.

Missing user requirements lead to:-

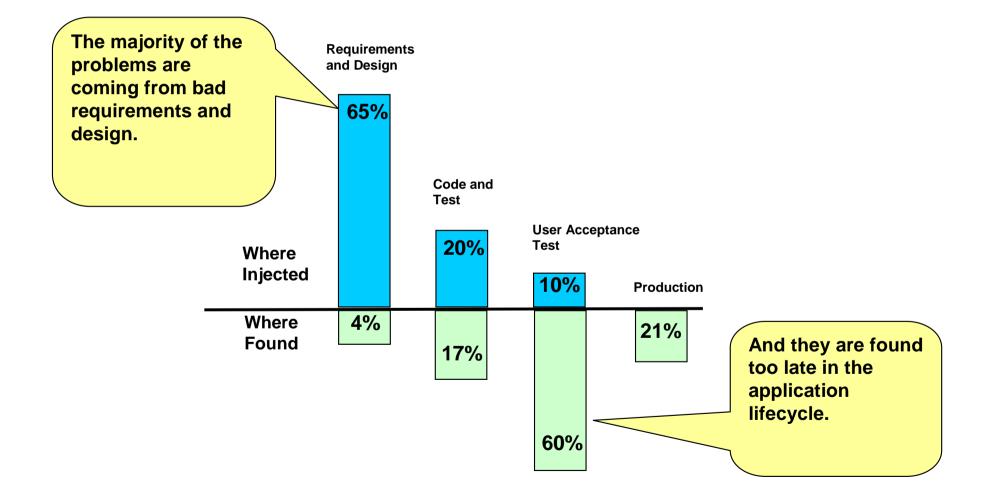
- missing system requirements
- missing design elements
- missing functions
- failure!





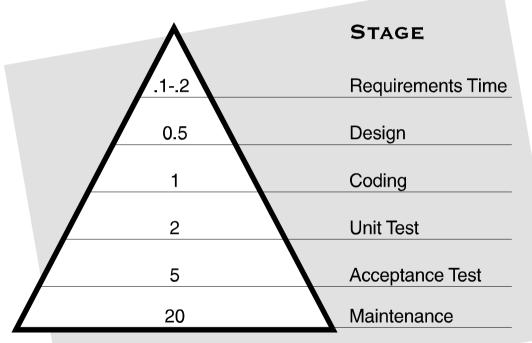
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# Start at the beginning.





# Requirements Management: Quality Improvement and Cost Savings



As much as a 200:1 cost savings results from finding errors in the requirements stage versus finding errors in the maintenance stage of the software lifecycle.

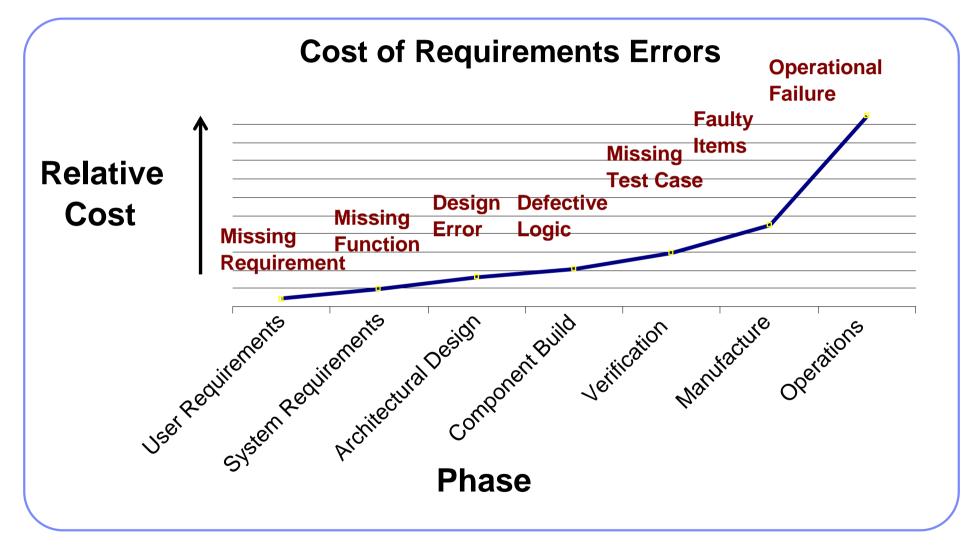
**RELATIVE COST TO REPAIR** 

Boehm '76, 88

56% of all bugs can be traced to errors made during the requirements stage

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# Cost of requirements errors



The message is simple. The later you catch an error the more it costs to fix! It will never be cheaper to catch errors than in the Requirements Phases.

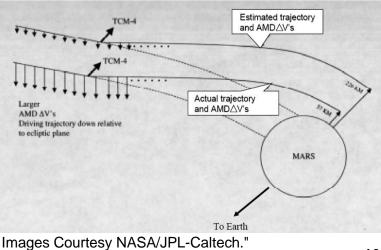


## Mars Climate Orbiter



"The peer review preliminary findings indicate that one team used English units (e.g., inches, feet and pounds) while the other used metric units for a key spacecraft operation "

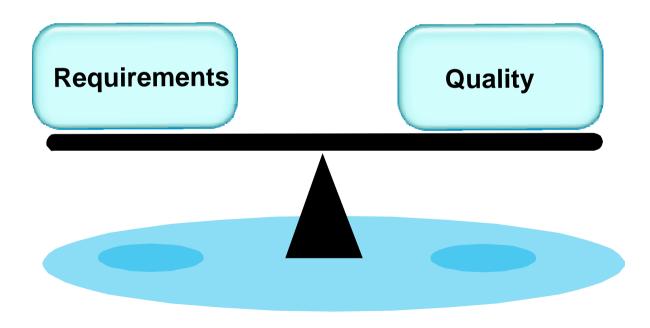
"The process to verify and validate certain engineering requirements and technical interfaces between some project groups, and between the project and its prime mission contractor, was inadequate"





Why are better requirements needed?

## Requirements Management is a High Leverage Activity



### "Quality is free" Phillip Crosby

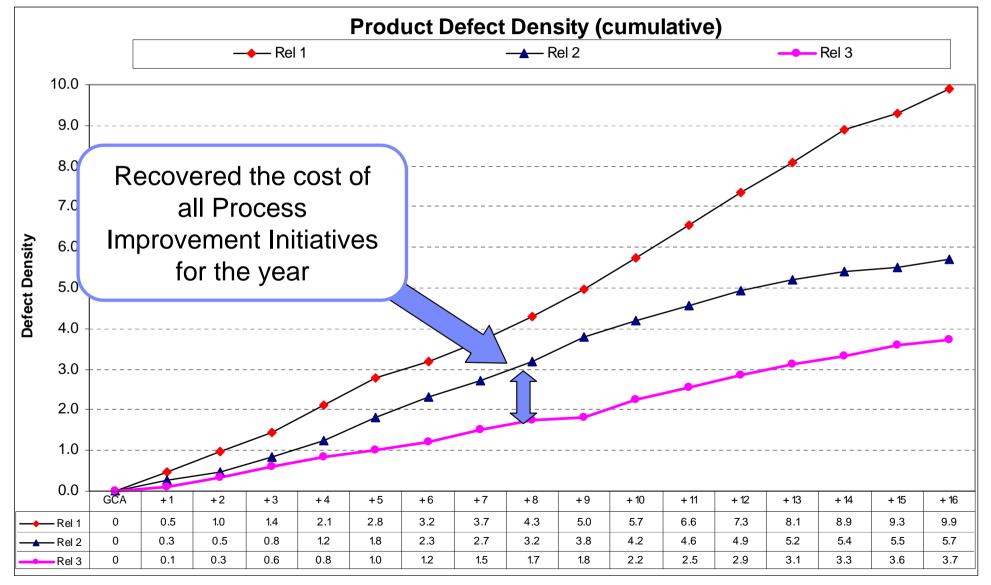








## **Unisys - Return on Investment**



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# The Benefits of Requirements Management

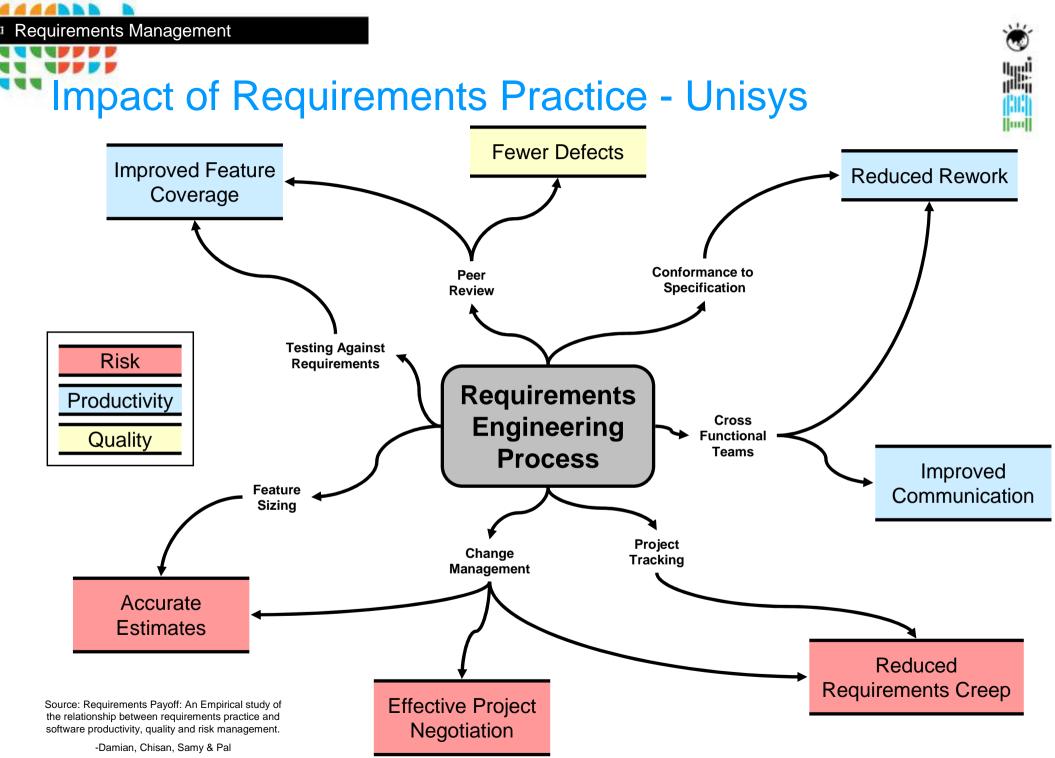
- Satisfaction: real stakeholder needs met
- Risk Management: reducing operating risk
- Integration: the pieces work together
- Testability: know what to test the product against
- Communication: developers know what the product is for
- Visibility: managers can take a global view
- Change control: the impact of change can be assessed
- Quality: build once and get it right
- Optimization: build right solution
- **Re-use:** understand what you've got and improve on it
- Corporate Knowledge Asset: significant inherent value

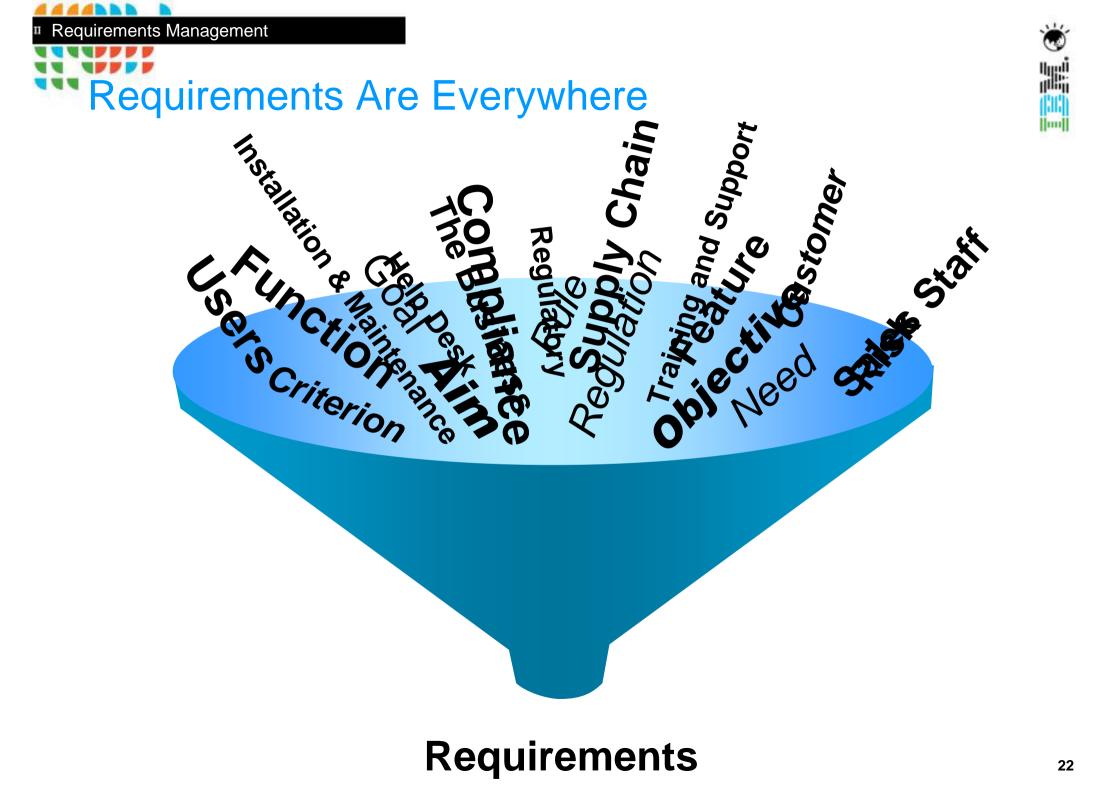


# Yphise "Requirements Driven Application Lifecycle Management" Assessment

### **Benefits for the Business**

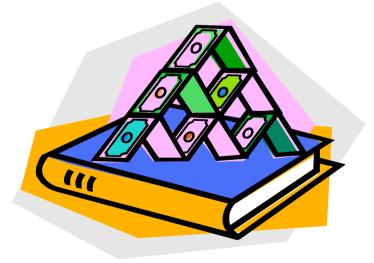
- Reducing the cost and duration of projects
- Improving the responsiveness in implementing changes
- Improving the value of the applications developed
- Taking into account the service level and security requirements





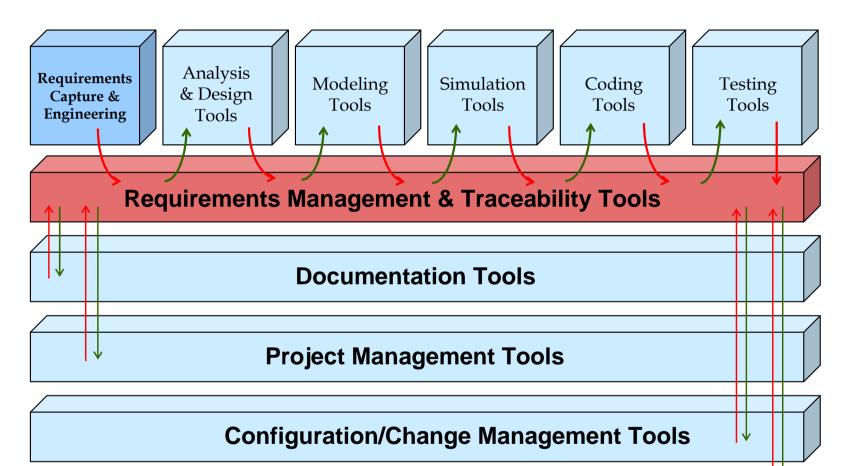
Requirements form the basis for:

- project planning
- risk management
- acquisition management
- trade-off
- change control
- qualification / testing
- deployment
- maintenance / support / enhancements
- retirement / disposal





# Requirements Management Requirements through the lifecycle



### **Metrics Tools**

Rational Development Lifecycle – Powered by

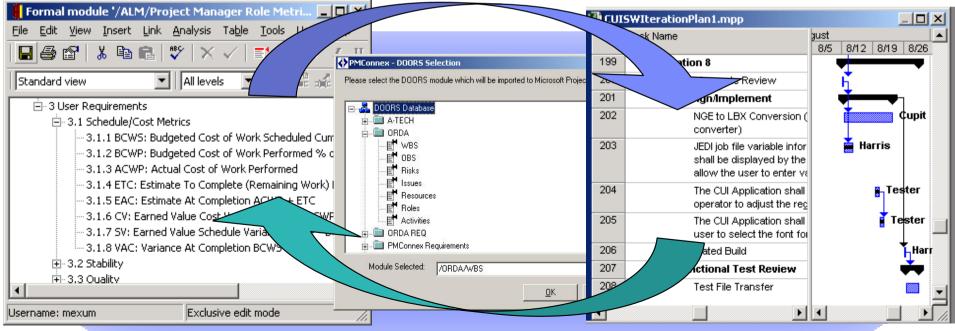
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# Accurate Project Planning

- Project plans based on requirements
  - > Ensure all project goals (requirements) are planned and resourced
  - Enable assessment of the impact of requested changes on the plan
  - Enable assessment of the impact of schedule or resource changes on the requirements

### Requirements

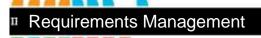
**Requirements Management** 





# Requirements Management 10 GOOD PRACTICES

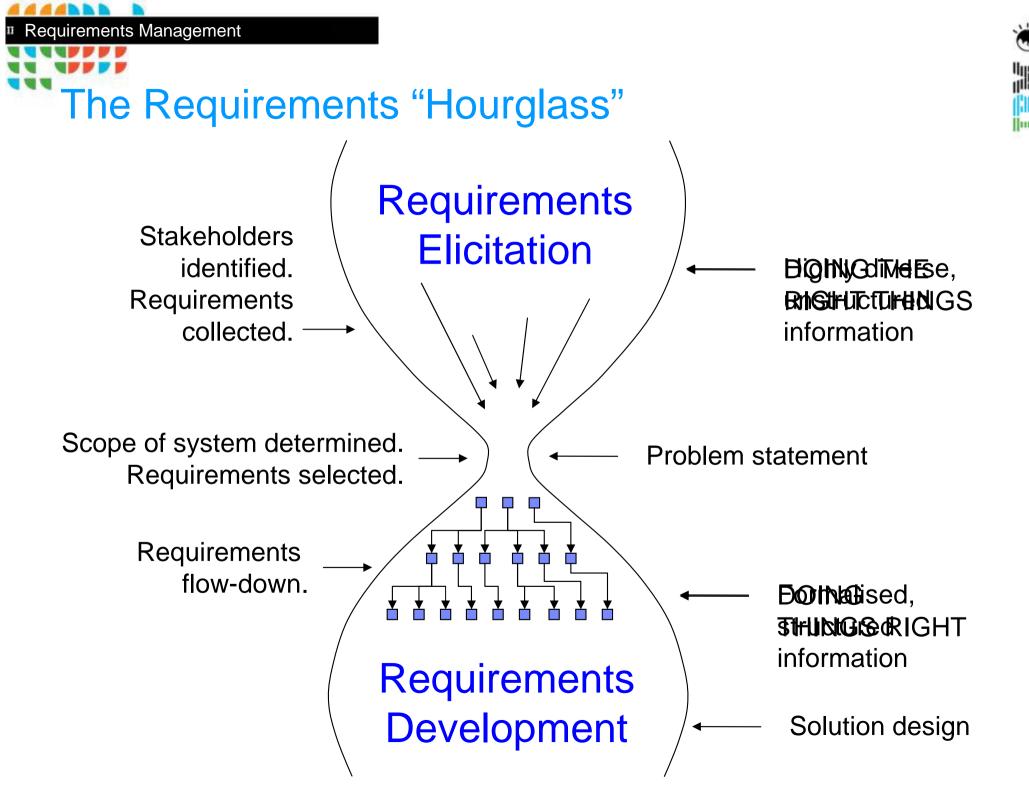
- Know where RM fits
- Distinguish between problem and solution
- Understand the Business Value of Requirements
- Use concise, clear, consistent language in statements
- Focus on documents as well statements
- Understand the role of modelling
- Employ quantification for testing
- Create, review and use traceability
- Use a tool-supported process
- Use attributes to support your process



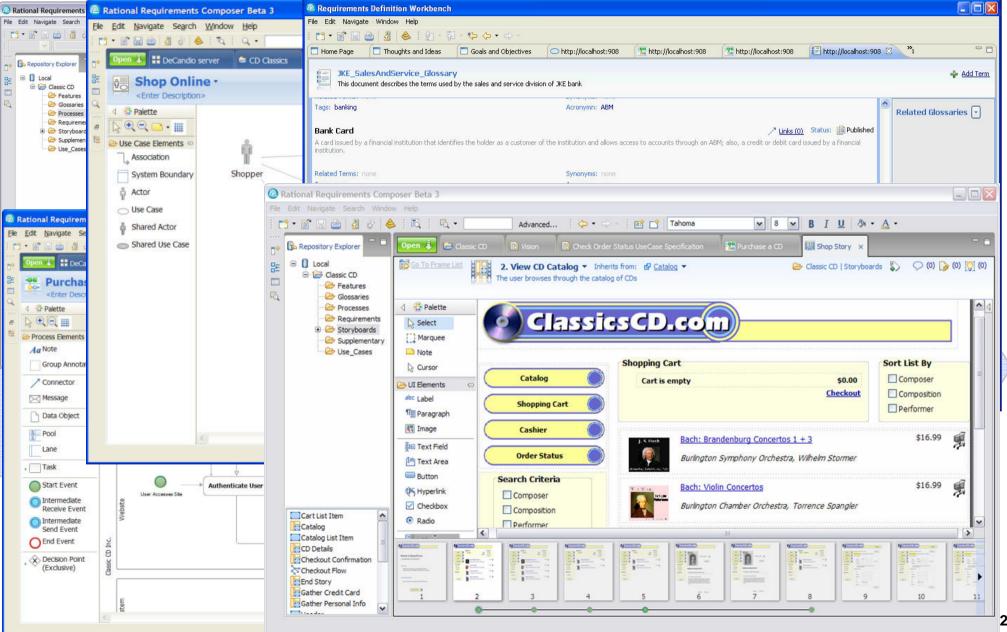
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# Good Practice 1: Know where RM fits



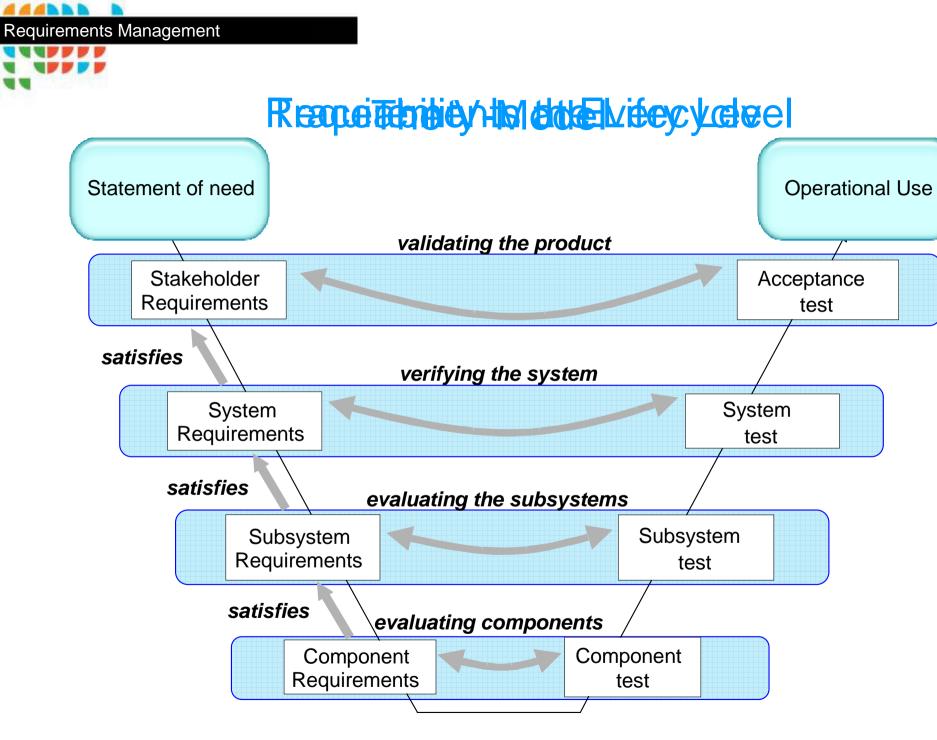


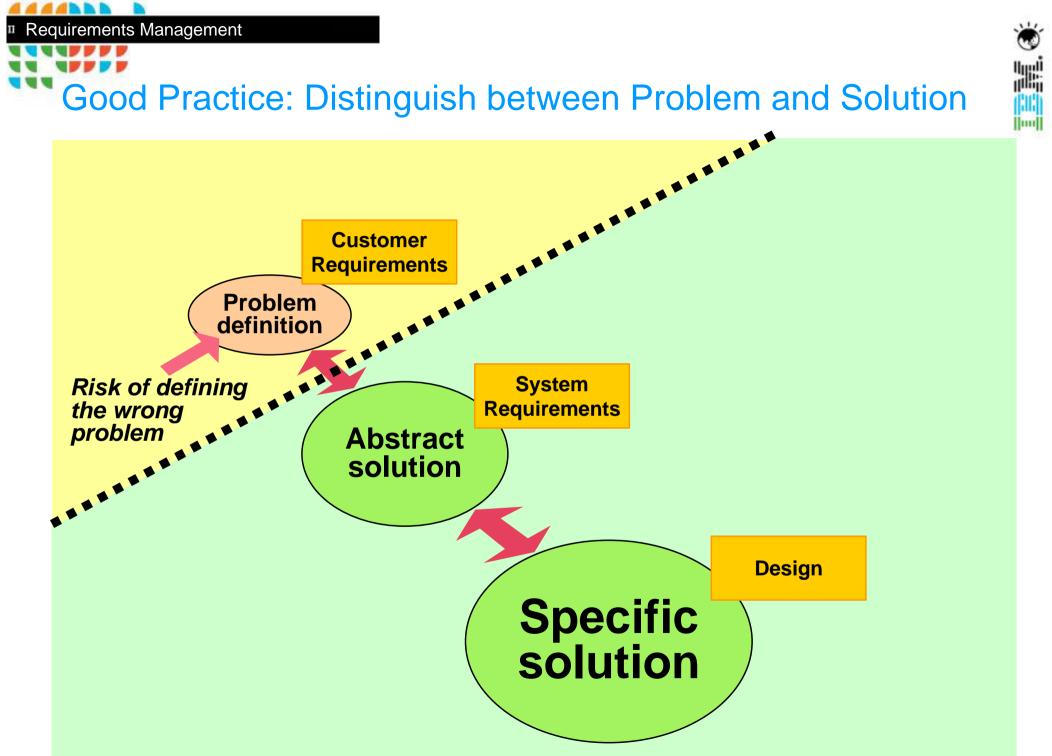
### Capture, connect & organize the web of requirements information See the business, user and system implications of change

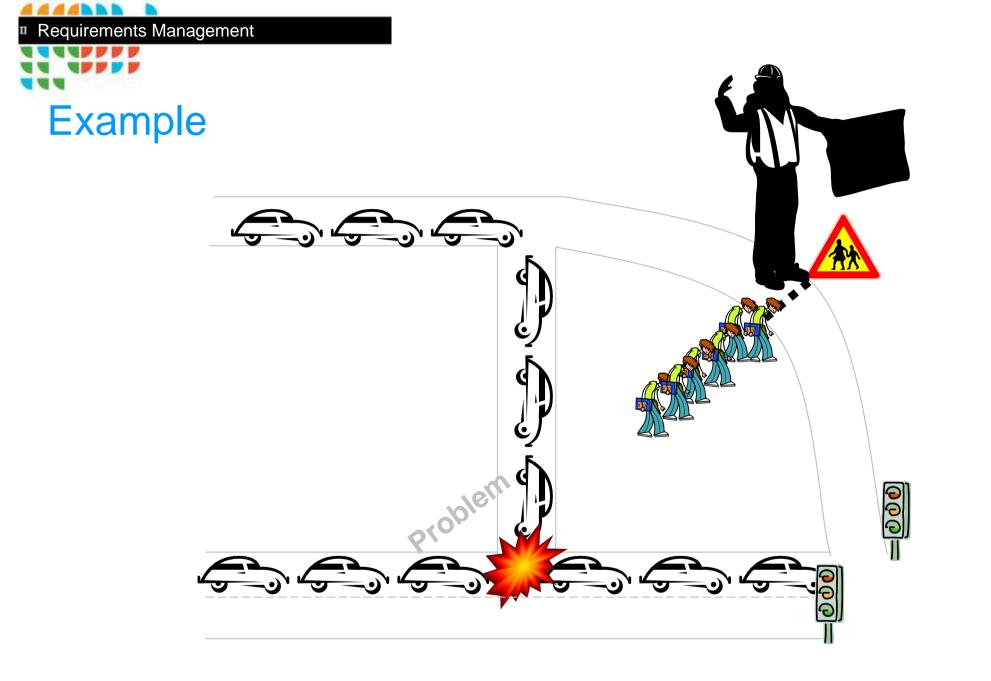


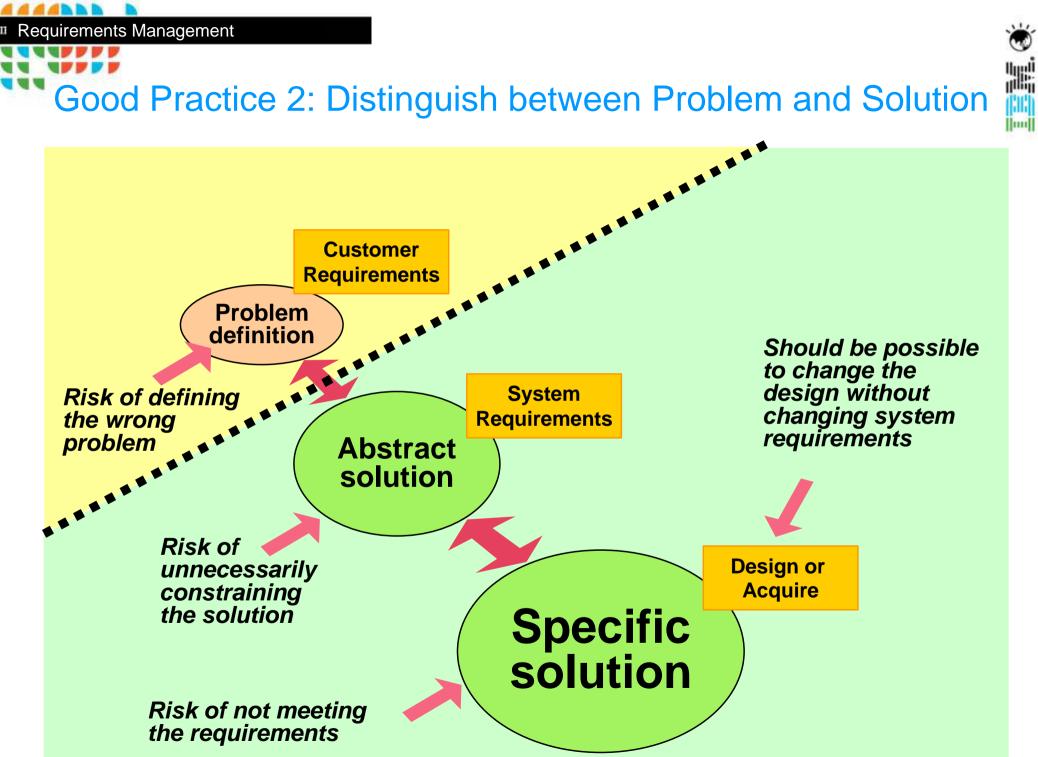
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# **Differentiating Problem and Solution**



## **Problem**

## **Customer requirements**

- A description of the problem and its context
- Results that stakeholders want from the system
- Do not define the solution, other than for environment
- Quality of results
- Owned by stakeholders or their representatives (e.g. marketing)

"The user shall be able to ...."

## **Solution**

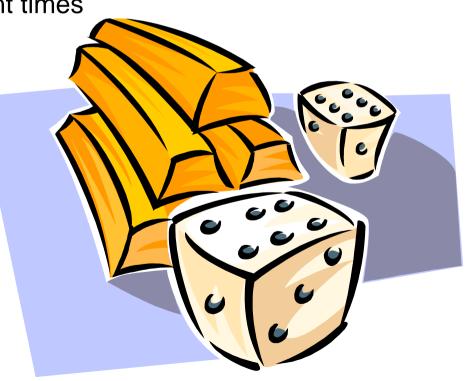
## System requirements

- An abstract representation of the solution
- What the system does
- Do not define the design
- How well it does it
- Owned by systems engineers

"The system shall do ...."

# Good Practice 3: Understand the Business Value of Requirements

- We always have limited resources
- Despite what they say, all requirements are not critical!
- Some requirements have higher value than others
- Some requirements deliver value at different times
- This is a complex task
- Some requirements add value to others



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Requirements Management

# \* We humans have limitations when it comes to decision-making

- Humans are good at comparing two alternatives according to one criterion
  - Which one is cheaper? The apple or the orange?
  - Which one is more nutritious?
  - Which one is simpler to peel?
  - Which one goes better with icecream?
- But we have trouble dealing with all criteria at the same time
  - Which one is better? Apple or orange?
- And when we have more than two alternatives it gets worse
  - Rank: Apple, banana, orange, carrot, pear, pine...
- Not to mention if they have dependencies
  - > You can only get an apple if you have eaten your potatoes.
  - You can have a carrot even if you didn't eat your potatoes.
- Or if there is more than one opinion
  - We'll only serve one of the fruits/vegetables to all of you.



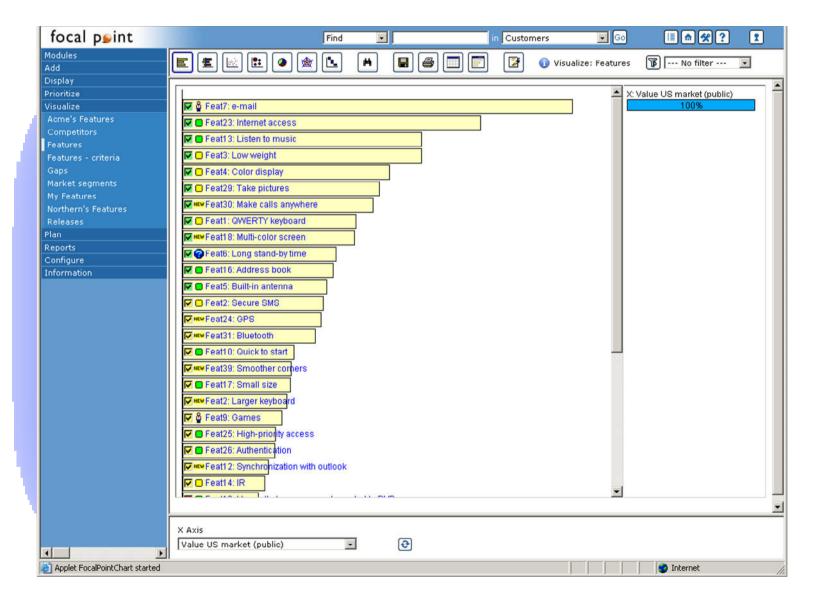
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# Simplifying the Problem: Pairwise Comparison

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ID	33			Title	Synchronize Calendar entries	P
Title	Add ability to open Excel file from email	ľ		Туре	Enhancement Request	-
Гуре	Enhancement Request			Description	Synchronize Calendar entries via blueberry.	ľ
Description	Many of our user receive Excel file via email.	P		Justification	Need to be up to date	B
Justification	They should be able to open these files directly from their mobile phone.	-2		Background Information		2
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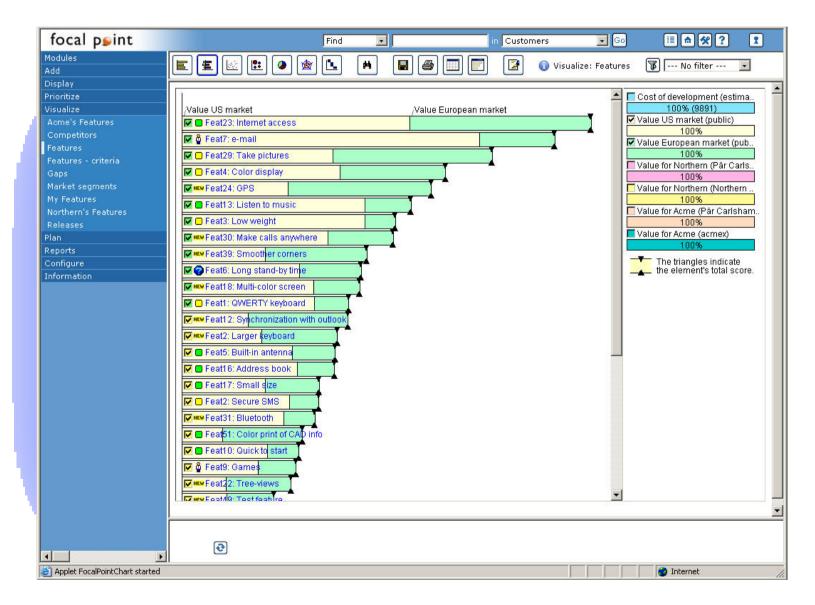
# The result: Bar charts



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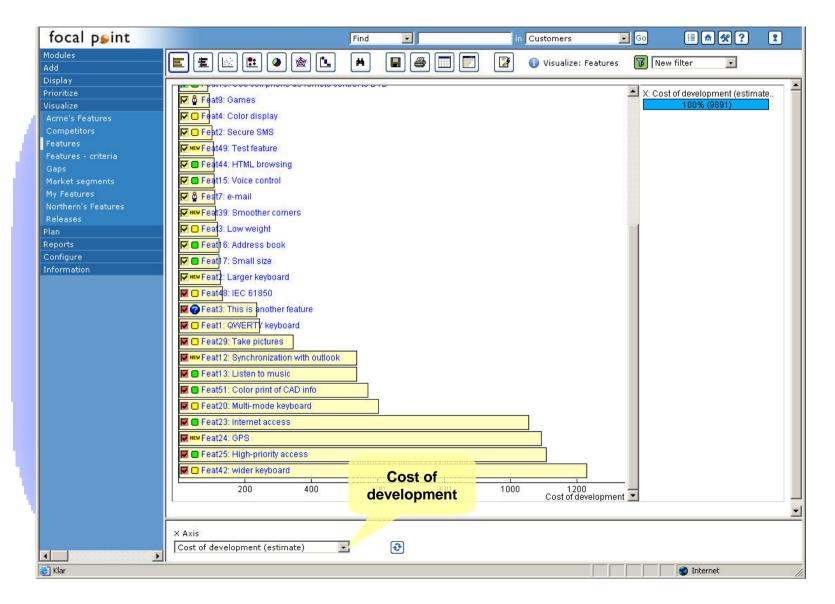
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# The result: Bar charts



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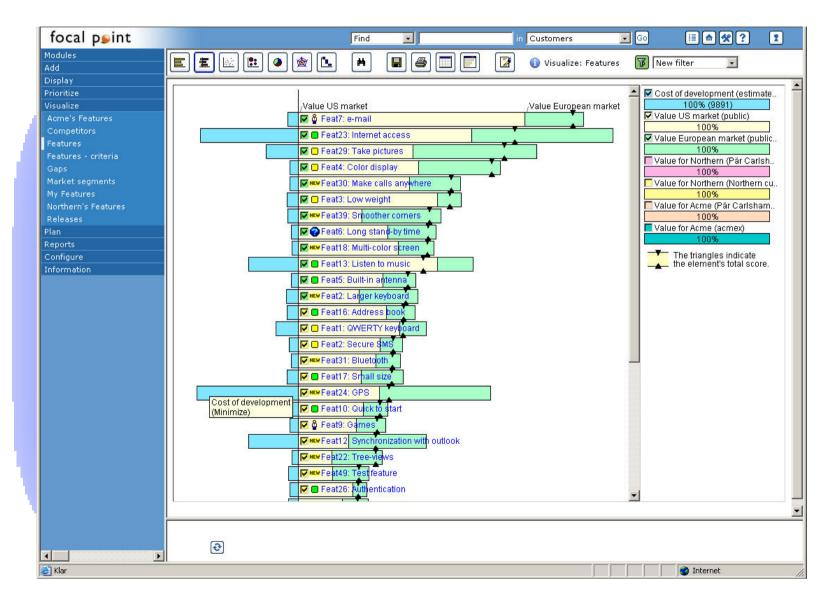
# The result: Bar charts





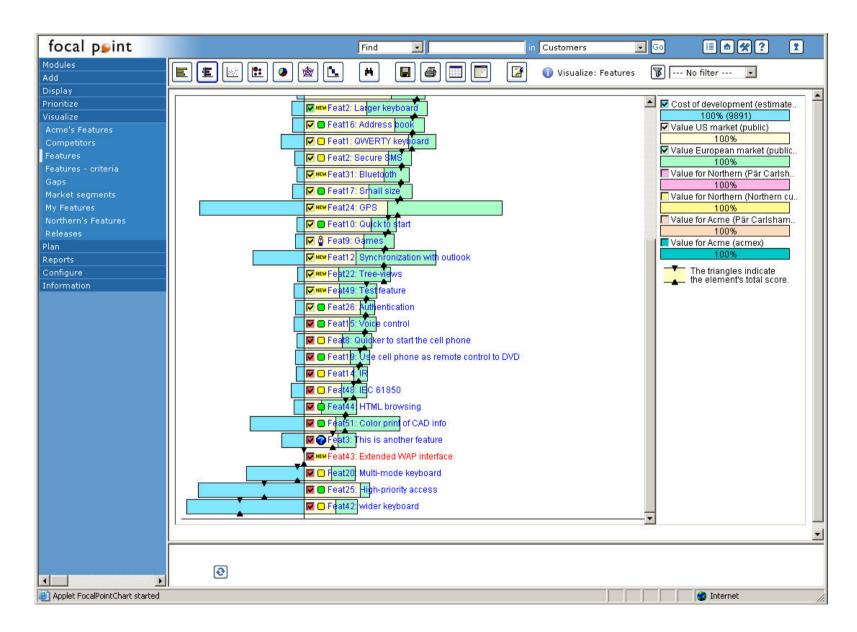
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# The result: Bar charts



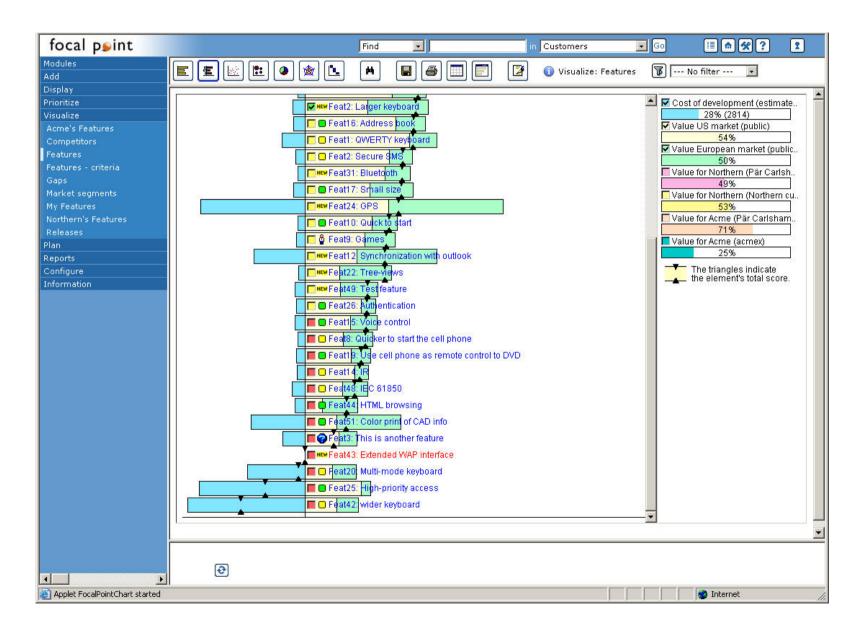
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# Scenario analysis





# Scenario analysis





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# Good Practice 4: Use concise, clear, consistent language

Each requirement statement should be:

- 1. Individual: each statement is a single traceable element
- 2. Unique: each statement is uniquely identified
- 3. Clear: each statement is clearly understandable
- 4. Precise: each statement is precise and concise
- 5. Abstract: does not impose a solution on the next layer
- 6. Testable: each statement can be validated/verified
- 7. Quantified: each statement has acceptance criteria

Requirements Mar Beger Refractice: Use concise Six Things to Avoid

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### 1. Rambling: conciseness is a virtue

- 2. Let-out clauses: such as "if that should be necessary"; they render the requirements useless
- 3. Multiple requirements: often indicated by "and", "or", "but", "however"
- 4. Vague terms: usually, generally, often, normally, typically, user friendly, versatile, flexible
- 5. Wishful thinking: "100% reliable", "please all users", "run on all platforms", handle all unexpected failures", "upgradeable to all future situations"
- 6. Speculation: stick to what you know





# Good Practice 5: Focus on documents as well as statements

- Need to balance two aspects:
- Making each requirement statement manageable
   Focus on the individual statement of requirement (...later)
- Making the requirements document understandable
   Focus on the requirements document structure

# **Specifications Contain Statements**

Two concerns:

- Focus on the individual statement of requirement:
  - Language
  - Clarity, preciseness
  - Identity, traceability
- Focus on the requirements document:
  - Understanding context
  - Assessing completeness
  - Identifying repetition/conflict
  - Navigating/searching requirements

Statements provide precision





# Seven Criteria for Requirements Documents

Each requirements set should be:

- 1. Complete / Sufficient: all requirements are present
- 2. Consistent: no two requirements are in conflict
- 3. Non-redundant: each requirement is expressed once
- 4. Modular: requirements statements that belong together are close to one another
- 5. Structured: there is a clear structure to the requirements document
- 6. Satisfied: the appropriate degree of design traceability has been achieved
- 7. Evaluated: the appropriate degree of test traceability has been achieved

### Define an outline structure at the outset, and improve it as you go

# **DOORS** Document Views

Simple document view of a database; get started quickly

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User Requirements	Object Identifier	User requirements for SUV 4x2	Allocated Budget	Spent	Remaining	Risk
	SOW 37	4.1.4 Fuel economy	146	0	146	
<ul> <li>3 Target Users</li> <li>4 Requirements</li> <li>After systems requirements</li> </ul>	SOW 38	Users shall be able to obtain fuel consumption better than that provided by the 95% of cars built in 1996.	67	0	67	High
- The following table show - 4.1 Capability Requireme	SOW 39	Users shall be able to accelerate from 0 to 100 Kilometers per hour in 10 seconds.	79	0	79	Mediu
⊕-4.1.1 Carrying Capac 4.1.2 Component Siz	SOW 364	Users shall be able to accelerate from 0 to 100 Kilometers per hour in 8 seconds.	79	0	79	High
4.1.3 Movement     4.1.4 Fuel economy	SOW 40	4.1.5 Safety	20	0	20	
⊡ 4.1.5 Safety Users shall be at Users shall be at ⊡ 4.1.6 Noise levels	SOW 41	Users shall be able to travel in safety in accordance with the Road Research Laboratories Safety standards dated 1 January 2005.	0	0	0	Mediu
Users shall b Users shall b 	SOW 42	Users shall be able to travel at the same level of safety as provided by the best 10% of cars being developed to be built in 2008.	20	0	20	Mediu
4.1.7 Ease of Acces 4.1.8 Equipment mail	SOW 43	4.1.6 Noise levels	95	0	95	
⊕-4.1.8 Equipment mar     ⊕-4.1.9 Entertainment	SOW 44	4.1.6.1 Interior	81	0	81	
<ul> <li></li></ul>	SOW 45	Users shall be able to hear only a very low level of noise inside the car.	81	0	81	Low
4.1.12 Indication req 4.1.13 Refueling	SOW 46	4.1.6.2 Exterior	14	0	14	
	SOW 47	Users shall be able to cause only a very low level of external noise with the car.	14	0	14	
🕢 6 Project Structure 🚽	SOW 48	4.1.7 Ease of Access	475	0	475	
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User requirements for SUV 4x2
1 Introduction
These are the initial user requirements for the development of a new sports utility vehicle.
1.1 Schedule
This module contains the user requirements for a new car to be commercially available by 1st September 2002.
2 User types
This section describes the nature of the users of the proposed vehicle.
2.1 Nationalities
The car will be used in the countries, UK, North America, Northern Europe, Australia & New Zealand.
2.2 User sizes
The car shall be suitable for people minimum and maximum sizes 1.2m to 2m weighing 35 kilograms to 175 Kilograms.
3 Target Users
3.1 Types of user
The system shall be aimed at both casual users and frequent or everyday users.
User roles will include:
Managers     Administrators     Analysts, and
• Engineers
4 Requirements
emame: Dave Mason Exclusive edit mode

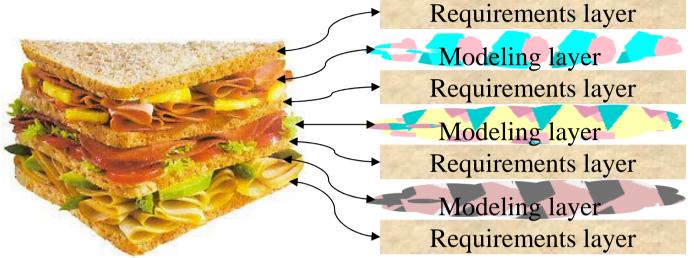
### See multiple requirements logically

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# Requirements Management ReqPro Views

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# Requirements Management Good practice 6: Understand the role of modelling

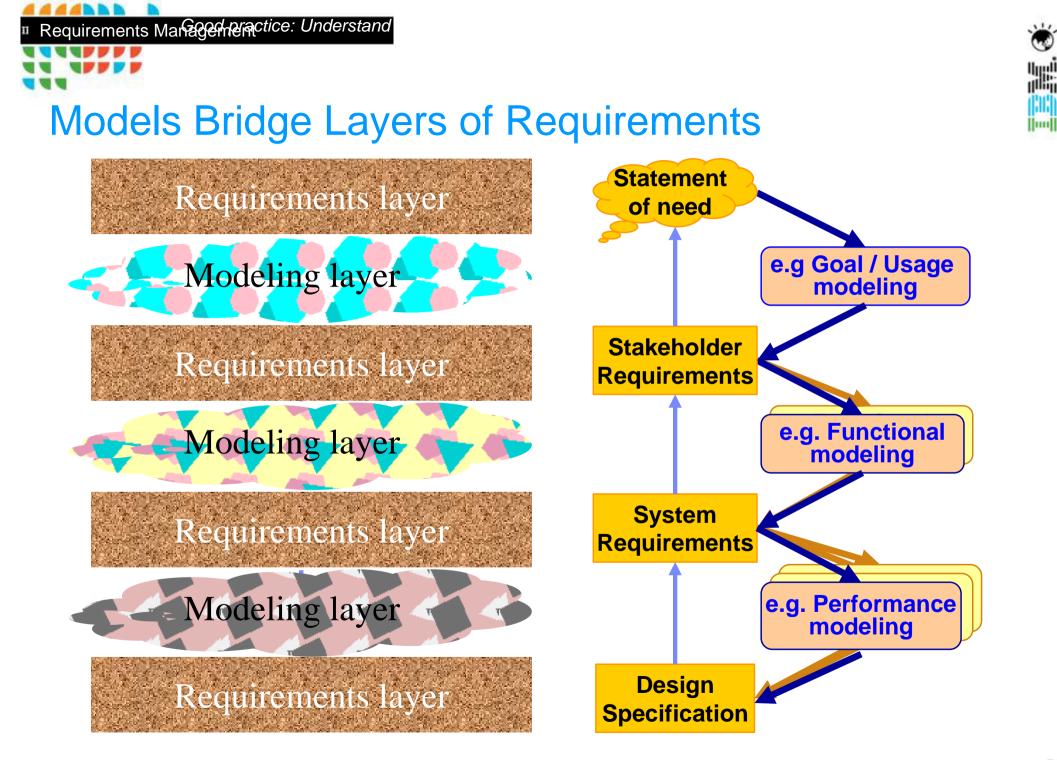


- The requirements are the "bread and butter" of development.
- What is a sandwich without the bread?
- Requirements alone are a little dry.
- Modeling is what makes the whole rather more interesting.
- The filling holds the bread together.
- It is the bread and the filling together that make a sandwich.

# Complementary techniques

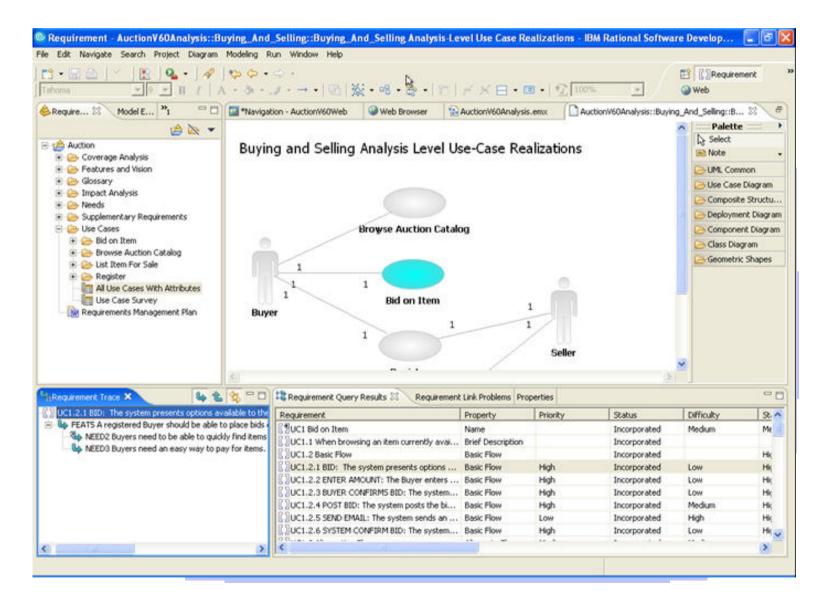
- Requirements management:
  - capture of and traceability between individual textual requirements
- Modelling:
  - multiple views of structured information
  - consistency can be checked across the system using the model data dictionary
  - allows animation to be used as a validation technique
  - means of communication with stakeholders...
- The model is not the requirement
  - non-functional requirements are typically not captured in a model
  - > a graphical model is generally insufficient as a contractual basis





# Modeling Support from Rational

(look out for an big collaborative modeling announcement next week!)





**Good Practice 7: Drive Testing from Requirements** 

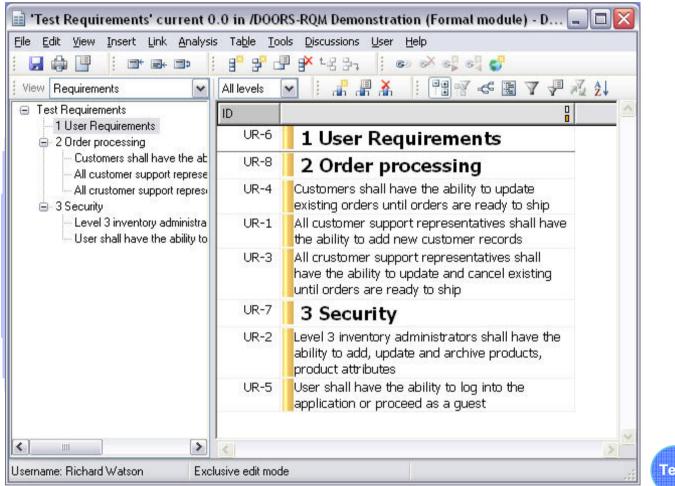
- Of every requirement statement, ask:
  - "How will you know if the need has been met?"
- Improves the way the requirement is expressed
  - Is it quantified?
  - What are the success criteria?
  - Add requirements to make system testable
- Plan the tests now, not later:
  - What kind of tests will be used?
  - When will the tests be performed?
- Preparing the tests may take months or years:
  - Collect requirements for test facilities
- Trace tests to requirements
  - Include tests in impact analysis

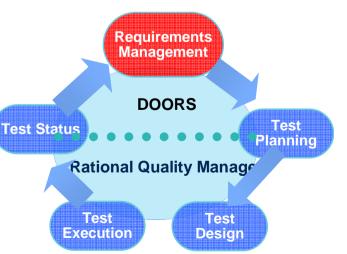
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# **Principles of Requirements-Driven Testing**

- Plan Tests Early
  - > To understand the requirements better
- Conduct Tests Early
  - Phase injection vs. phase detection
- Relate Tests to Requirements
  - Assurance requirements are met
- Relate Defects to Requirements
  - Understand impact of defects
- Measure Progress against Requirements

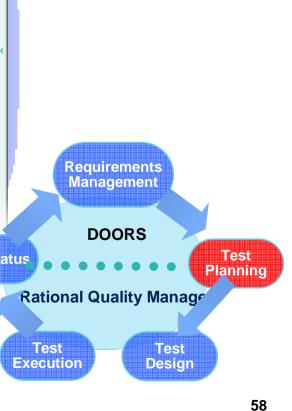
# Requirements Management The Analyst Captures Requirements





# Requirements Management The QA Manager/Tester Sees Requirements in RQM

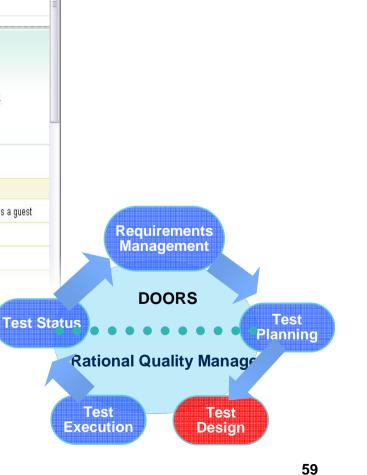
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	Tony, Tester		Add New Products	Add New Products		2	0	
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	Unassigned		New Customer Order.	New Customer Order		7		



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# Requirements Management The QA Manager/Tester Develops Test Cases to Test the Requirements

Manage Sections			
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ummary usiness Objectives	Test Plan Overview   View Snapsho	ts	
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ormal Review	⇒ State: Draft		
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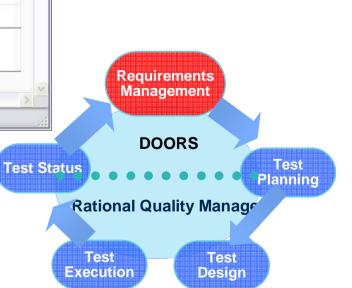


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# Requirements Management The Analyst Checks Test Coverage

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Object Identifier		Test Plan and Test Cases	8
UR-6	1 User Requirements		
UR-8	2 Order processing		
UR-4	Customers shall have the ability to update existing orders until orders are ready to ship	Test Phase 1 16: Valid customer update test 18: Error condition - customer update after ship	
UR-3	All customer support representatives shall have the ability to update and cancel existing until orders are ready to ship	Test Phase 1 17: Valid support update test 19: Error condition - Support update after ship	
UR-1	All customer support representatives shall have the ability to add new customer records	Test Phase 1 1: Valid - Add a customer record 2: Customer attenpt to add customer record	
UR-7	3 Security		
UR-2	Level 3 inventory administrators shall have the ability to add, update and archive products, product attributes	Test Phase 1 3: Test for archiving product attributes 27: Non-functional performance test for archive	



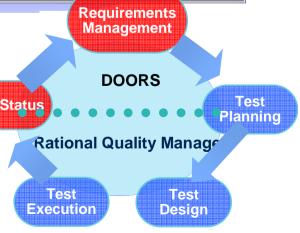


# Requirements Management The QA Manager/Tester Executes Test Cases

Home Script Execution S Executing New Customer Order Manual Script	Cancel
Environment         Test Script Name       New Customer Order         Application Server       Tomcat 6.0         Browsers       Firefox 2.0         CPU       AMD 32bit         DataBase       DB2 7.x         OperatingSystem       Windows NT         Passed       Image: Apply All Image: Apply	67% Attachment Defect Defect To create a defect press 'Add Defect' Add Defect Id Summary Management
	Result Attachment Comm

# The Analyst Checks QA Status

Object		Verdict	Test Status	Verdict	Passed	Deferred	Error	Failed	Perm Failed
UR-6	1 User Requirements		Mixed Status	Perm Failed					
UR-8	2 Order processing		Approved	Perm Failed					
UR-4	Customers shall have the ability to update	Test 16:Perm Failed Test 18:Error	Approved	Perm Failed	Test 18: 2 of 3	Test 16: 1 of 3	Test 18: 1 of 3	Test 16: 1 of 3	Test 16: 1 of 3
UR-3	All customer support representatives shall have a the ability to update and cancel existing until orders are ready to ship	Test 17:Passed Test 19:Deferred	Approved	Deferred	Test 17: 3 of 3 Test 19: 2 of 3	Test 18: 1 of 3			
UR-1	All customer support representatives shall have the ability to add new customer records	Test 1:Passed Test 2:Passed	Approved	Passed	Test 1: 3 of 3 Test 2: 3 of 3				
UR-7	3 Security		Not Approved	Failed					
UR-2	Level 3 inventory administrators shall have the ability to add, update and archive products, product attributes	Test 3:Failed Test 27:Passed	Not Approved	Failed	Test 3: 2 of 3 Test 27: 3 of 3			Test 3: 1 of 3	
<									
ave the	changes that have been made to this module.								



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Quantifying Requirements for testing

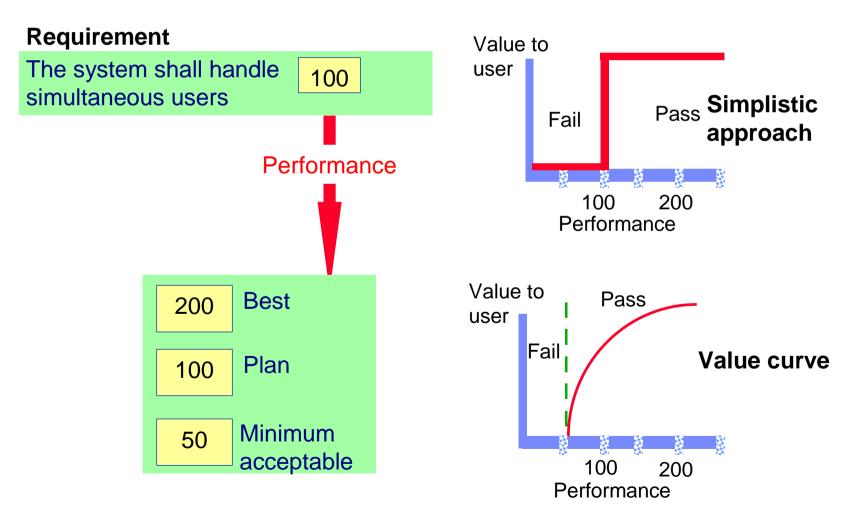
- Quantities relate to availability, coverage, timeliness, readiness...
- May be related to capabilities, functions or constraints
   sometimes maximum or minimum level set as constraint
- Defines the trade-off space

ements Magagemeractice: Quantify rec

- by indicating the scope for negotiation between conflicting goals
- Gives requirements test criteria





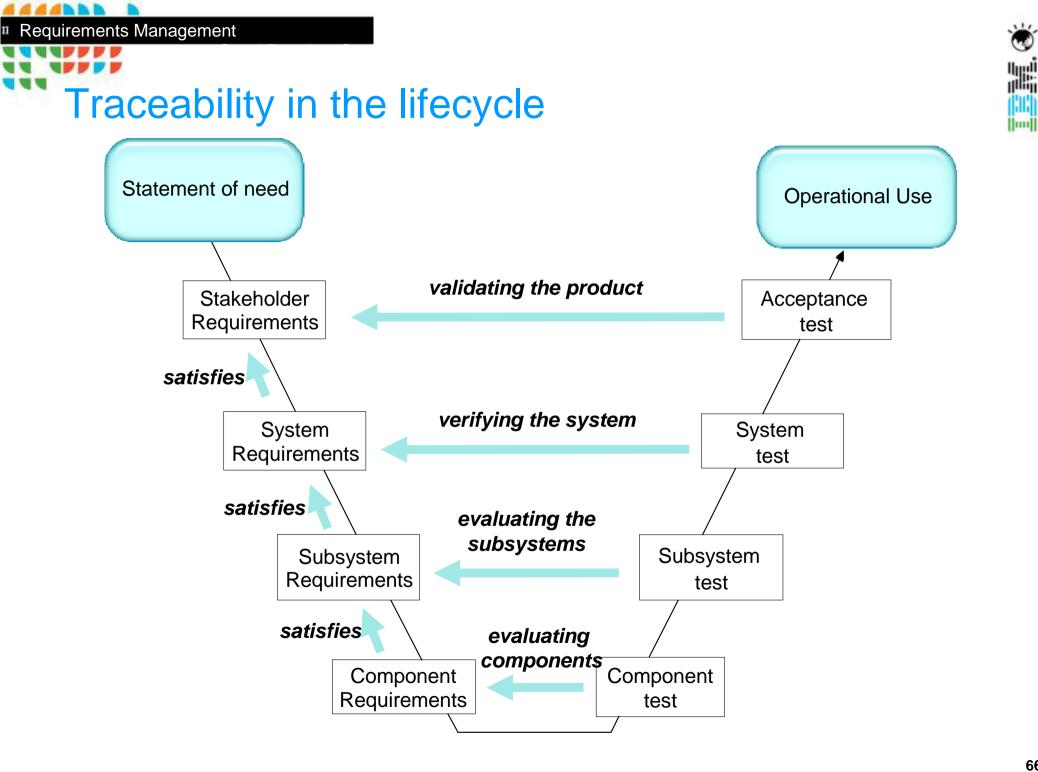


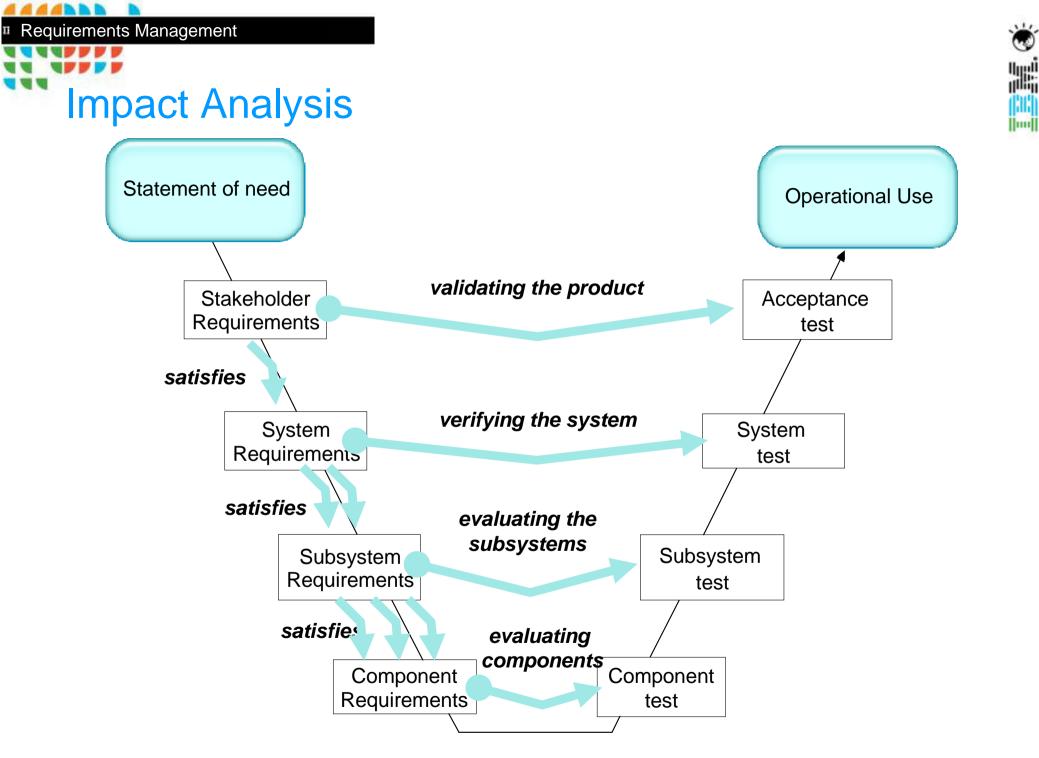


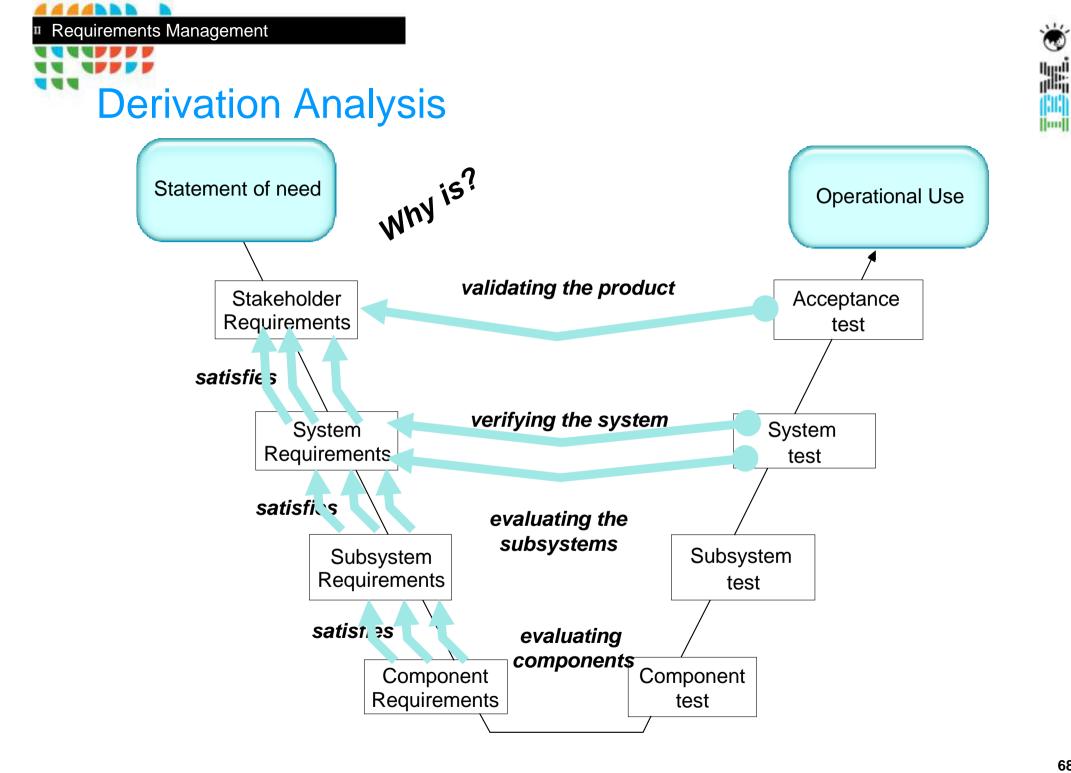
Good Practice 8: Create, review and use traceability

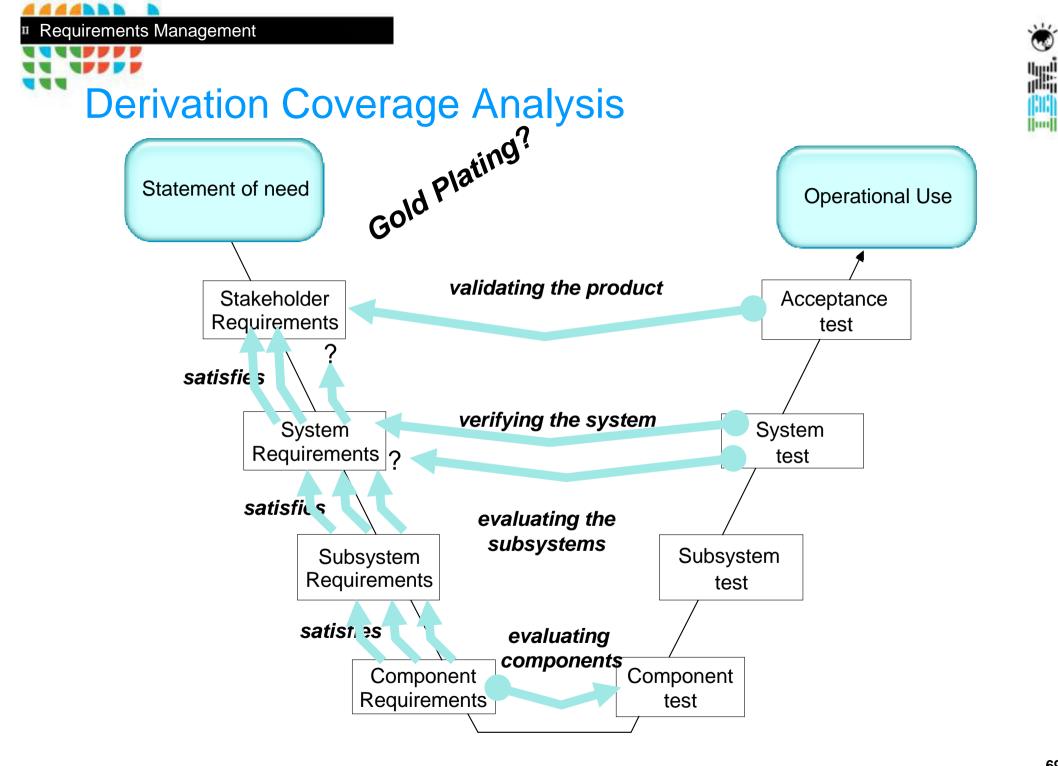
### DEFINITION OF TRACEABILITY

- Documenting how high-level goals are transformed into low-level goals.
- Understanding how needs are satisfied
- Understand how requirements are qualified (tests, inspections, trials)









# ) M

Requirements Managemeractice: Create, revi

# Three Criteria for Reviewing Traceability

The EMS shall control a turbo-charged, gasoline, direct injection engine with a displacement range between 1.0 litres and 1.4 litres.

This requirement is satisfied by providing a fuel system capable of

- supplying fuel at a sufficiently high pressure, so ensure that the mixture is
- homogeneous and combustible.
- controlling the booster pressure to ensure optimum fuel combustion.
- feeding up to 6 injectors, since a 1.4 litre engine may have 6 cylinders.

The fuel system shall manage up to 6 injectors operating in a pressure range of between 3 bar and 300 bar.

The fuel system shall manage a high-pressure pump with a displacement of between 500 mm<sup>3</sup> and 1000 mm<sup>3</sup>.

The EMS shall control the booster pressure ranging from 0 bar to 3 bar with a precision of  $\pm 30$  mBar.

- 1. Coverage: is every requirement traced?
- 2. Sufficiency: are the traced lower-level requirements sufficient to satisfy the higher-level?
- 3. **Necessity:** are all the traced lower-level requirements *necessary* to satisfy the higher-level?

# Identify the element to trace



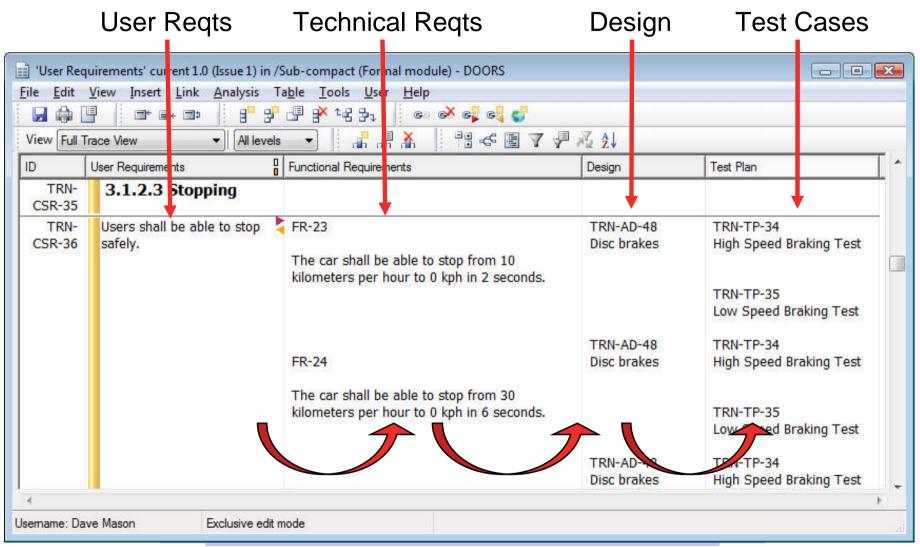
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# Traceability; drag-and-drop linking

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2 Overall Objectives			
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but the system must be capable of expansion to cover tram parking tickets.	ns, other subway systems and		
2.2 Accessible Payments			
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Customers shall be able to use credit cards to pay for tickets	ts. 📑 '03 - System Requirements' current 0. z 😓 /Ticket Machine (Formal module) - D	OORS	
2.3 Improved efficiency / ease of use	Eile Edit View Insert Link Analysis Table Iools User DocExpress IraceLine Analyst H	lelp	
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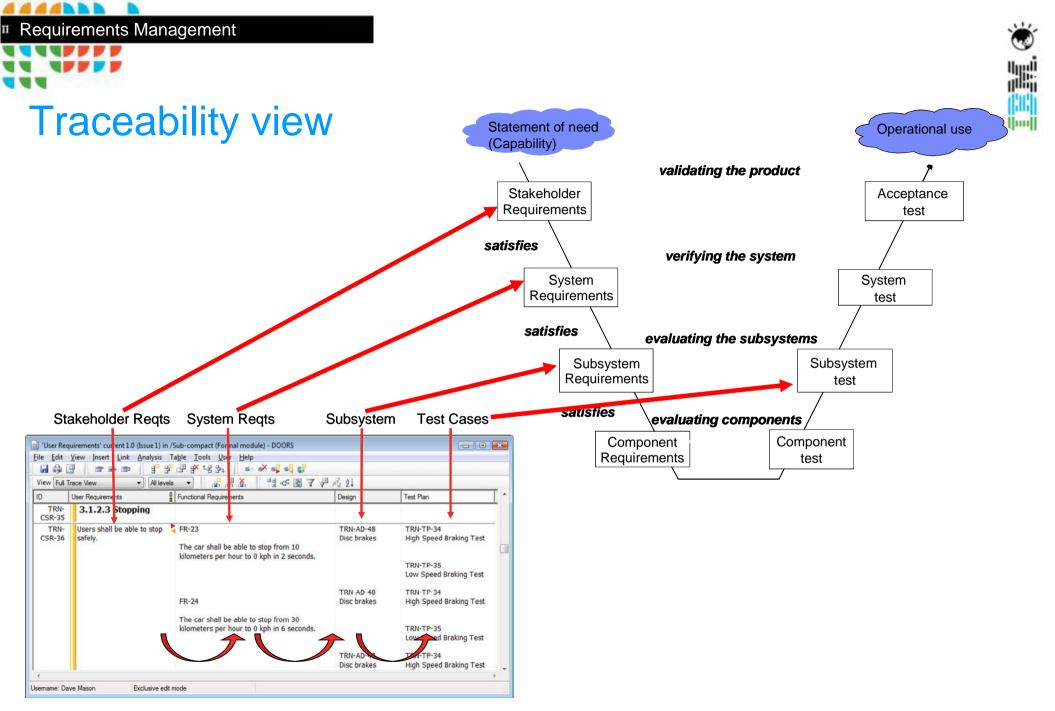
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#### Traceability view



#### "End-to-end visual validation in a single view"

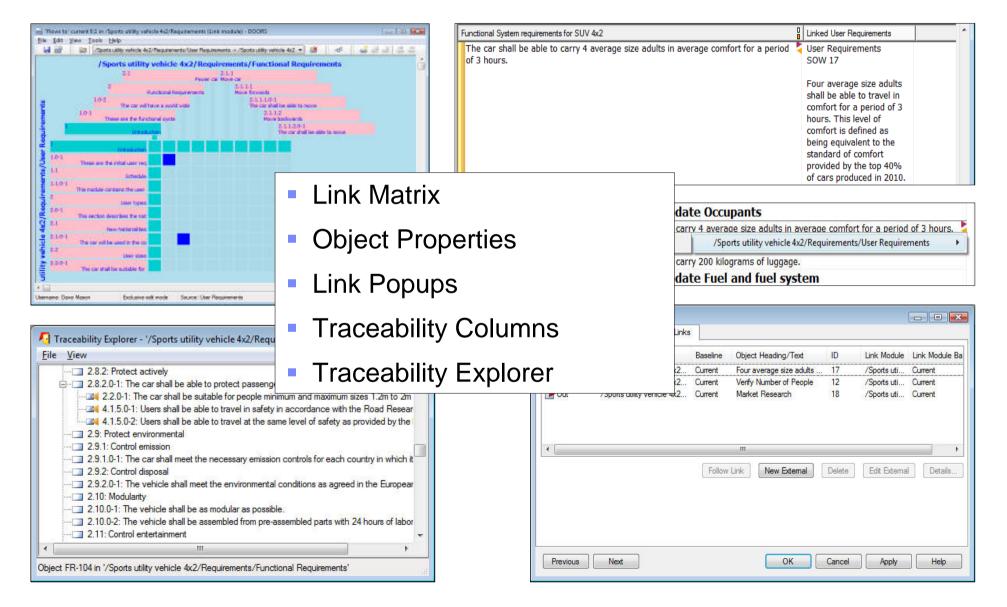




"End-to-end visual validation in a single view"

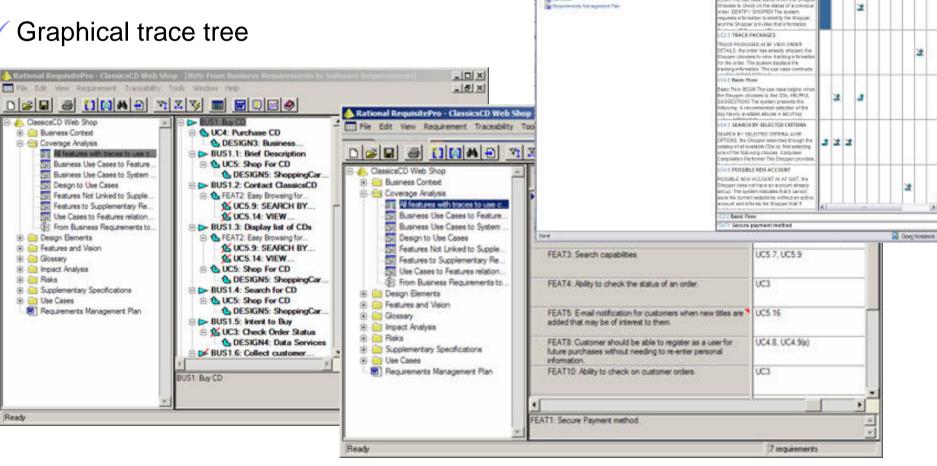


#### Standard DOORS Traceability Tools



#### **Traceability in ReqPro**

- ✓ Graphical trace matrix
- Textual trace matrix
- ✓ Graphical trace tree



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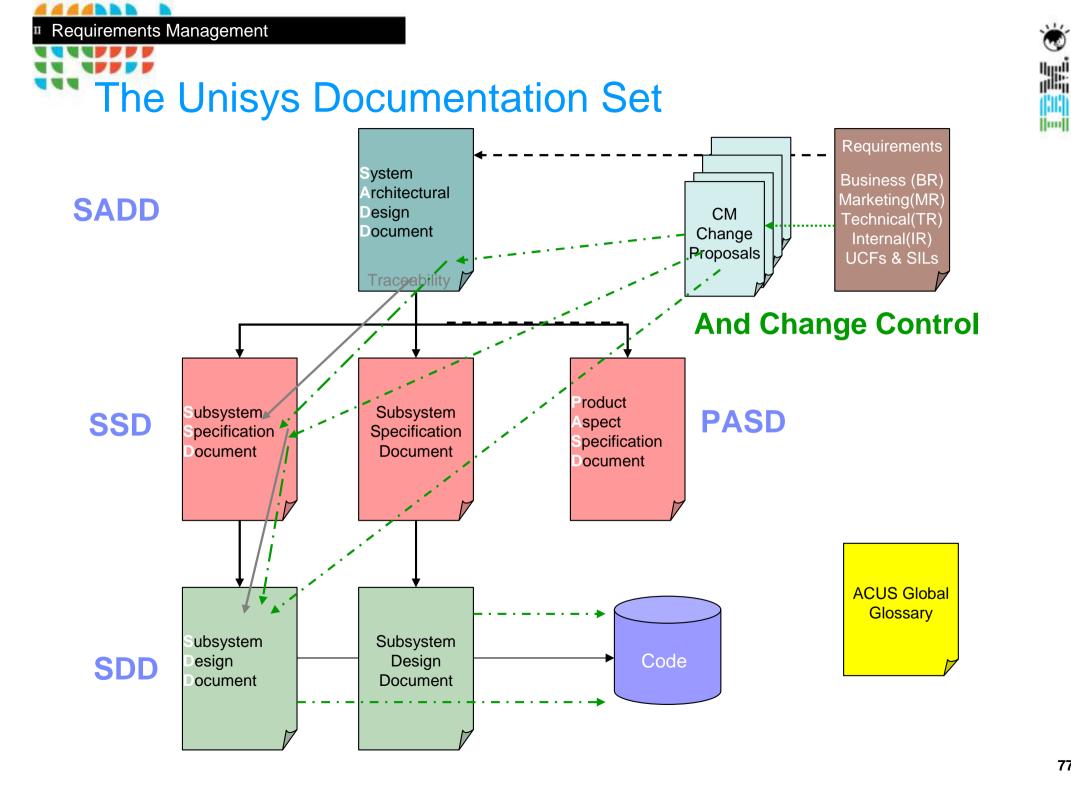


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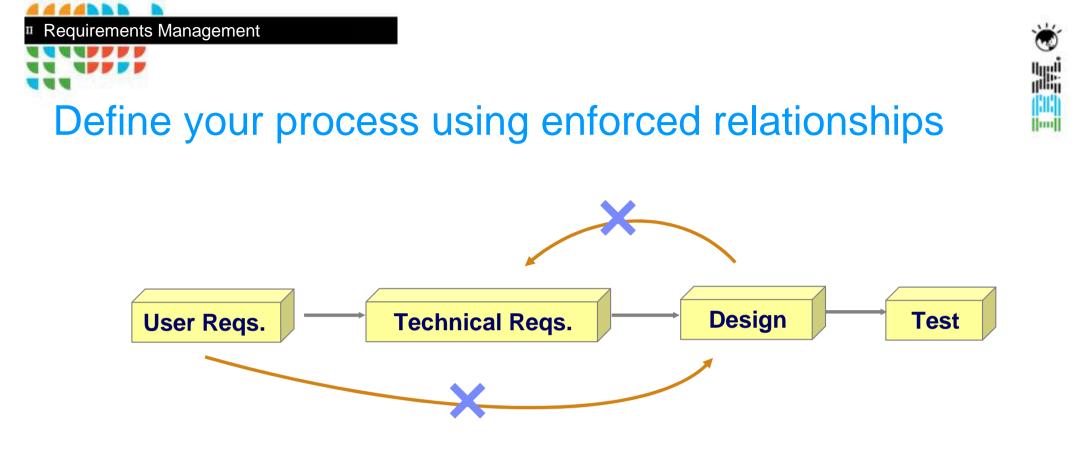
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#### Good Practice 9: Use a tool-supported process

- Elements of process:
- User roles and responsibilities
- Types of information to manage
- Layers of information to manage
- Documents and reports to generate
- Change management
- Life-cycle of statement types (status information)
- Relationships between statement types (traceability)
- Process goals
- Activities and tasks
- Process conformance (CMMI, ISO 9000, etc.)
- Key process measures



- 1. Define the legal relationships for your process
- 2. Make other links illegal; don't miss steps in the process
- 3. Prevent tracing in the wrong direction
  - Enforce standards, ensure consistency



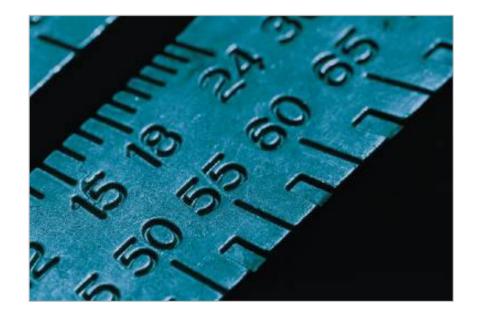


- Can you quantify the improvement of your organisation's software development process over the past 5 years?
- Do you know if projects where you spend more relative effort in testing result in relatively fewer defects? How about projects where you spend more in requirements analysis?
- Based on what quantifiable information do you select development technologies for a project (modeling method, development environment, coding language, etc)?



#### Measurement & Process Improvement

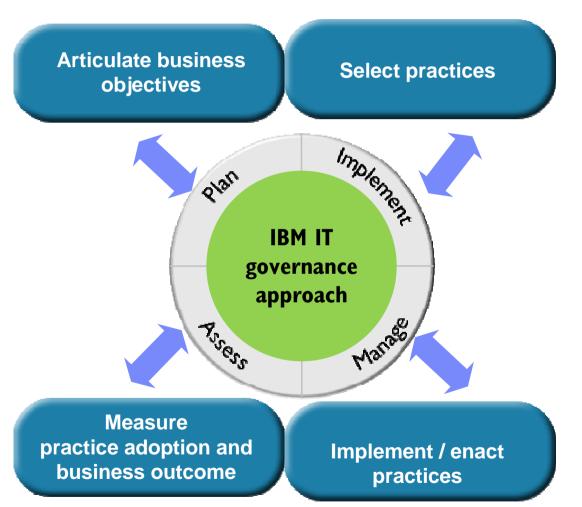
- You can't improve what you don't measure
- Keeping the metrics burden low
  - Automation of metrics gathering
  - Higher Quality
  - Better Productivity



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#### Measured Capability Improvement Framework (MCIF)

- Identify desired business objectives
  - Reduce time to market
  - Improve quality
  - Increase innovation
- Select target practices and tooling to drive desired business objectives
- Effectively deploy well-governed practices
  - Process guidance, training courses.
     enablement material...
  - Manage tool deployment to effectively adopt practices
- Measure results, take corrective actions
  - Are target practices successfully adopted?
  - Are desired business outcomes achieved?



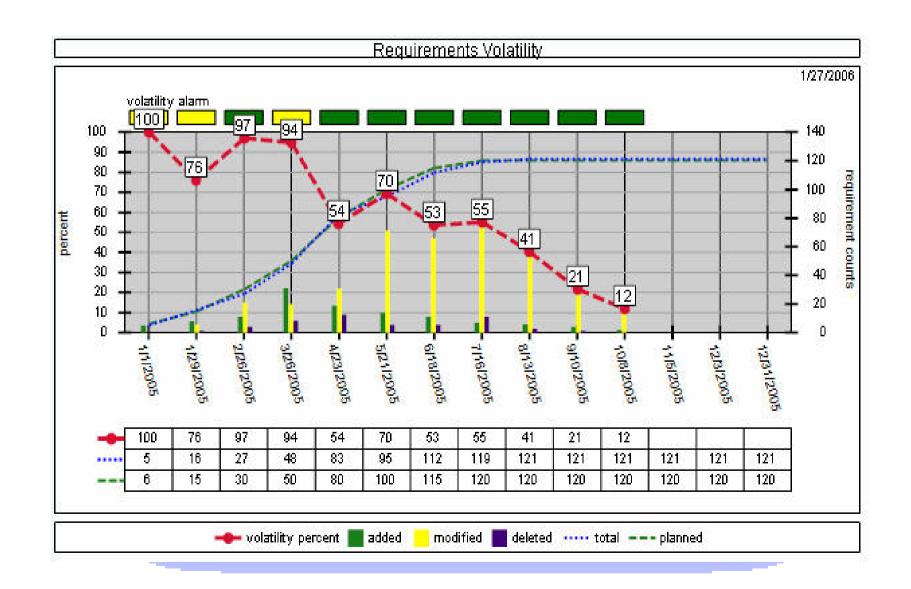
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#### Monitoring Progress based on requirements state

- Number (or %) of input requirements agreed
- Number (or %) of input requirements that have derived requirements linked to them
- Number (or %) of derived requirements in each requirement state (e.g. Draft, Proposed, Reviewed, Rejected)
- Number (or %) of derived requirements that have qualification activities linked to them
- Number (or %) of derived requirements in each qualification state (e.g. No qualification agreed, Qualification agreed, Qualification suspect)
- Number (or %) of input requirements with a change pending



# Requirements Management Insight - Visibility Across the Development Lifecycle



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## Good Practice 10: Use attributes to support your process

- A requirement is more than just a textual statement.
- It has other attributes.

#### e.g.

[SH234] The ambulance control system shall be able to handle up to 100 simultaneous emergency calls.

R. Thomas
Mandatory
1
Accepted
Yes
By simulation, then by system test.



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#### Categories of Attribute – 1

- Attributes are used for:
- Identifying, e.g.
  - Unique number or name
  - Source
- Classifying, e.g.
  - Type of requirement (operational/safety/performance)
  - Applicable phase (development/production/disposal)
  - Allocation to release
  - Priority (mandatory/optional/desirable)
  - Type of object in document (Requirement, Descriptive, Heading)



#### Categories of Attribute – 2

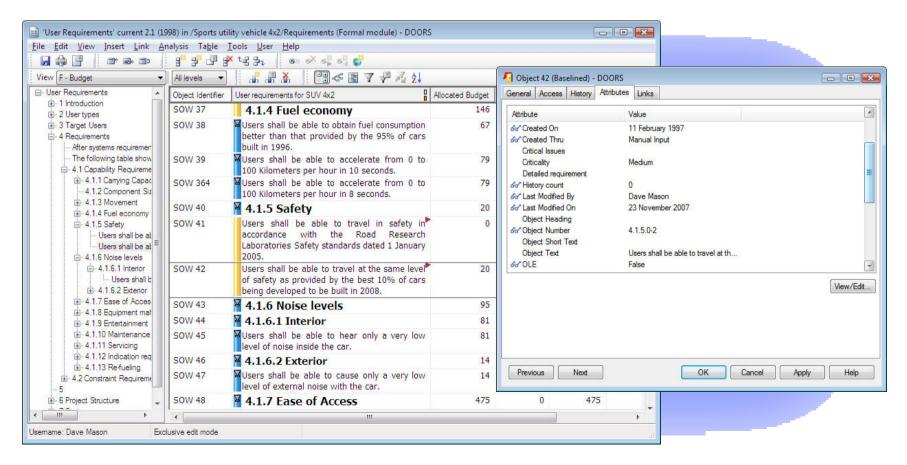
- Attributes can be used for:
- Recording status (processing), e.g.
  - Maturity status
  - Agreement status
  - Satisfaction status
- Abstracting Information
  - Time Constraints
  - Performance Measures





#### Unlimited user defined attributes

- Unlimited number of attributes in a spreadsheet-like view
- Values can be calculated for metrics collection
- Any value or attribute may be displayed in any column



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# Requirements Management GOOD PRACTICES

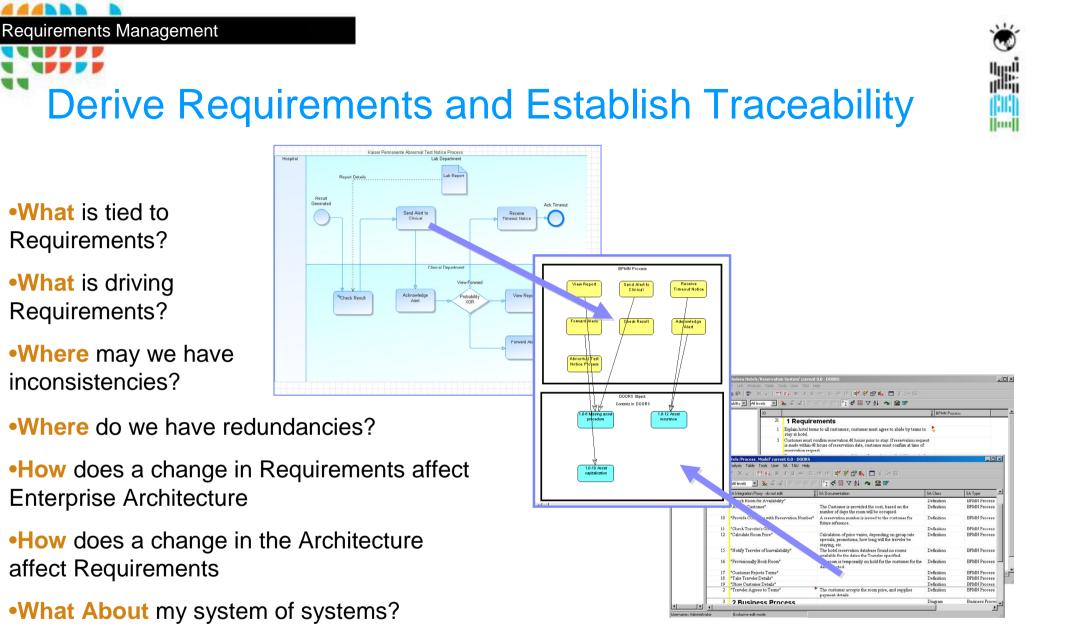
- Know where RM fits
- Distinguish between problem and solution
- Understand the business value of requirements
- Use concise, clear, consistent language in statements
- Focus on documents as well statements
- Understand the role of modelling
- Employ quantification for testing
- Create, review and use traceability
- Use a tool-supported process
- Use attributes to support your process



#### **Development Challenges**

- Waterfall Challenges
  - Staying focused on user needs
  - Objectively measure project progress
  - Managing distributed teams
  - Impact analysis
- Agile at Scale
  - Stay in control
  - Scope management
  - Managing distributed teams
  - Team communication
  - Documentation
  - Change management
  - Build management
  - Continual (re)prioritisation





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#### Case Study Great American Insurance Group

- A large, financially strong US insurance group
- Established in 1872
- Provide tailored insurance products and services
- Engaged primarily in:
  - Property and casualty insurance, with a focus on specialty commercial products for businesses
  - Sale of annuities, life and supplemental health insurance products

## Great American Insurance Group

Requirements Management

- Senior executives identified requirements as a critical "pain point" and a top priority for improvement:
  - Growing concern with its products and delivery practices
  - Established Requirements Engineering function
- IT Services had a largely ad-hoc approach to requirements:
  - No standard process, techniques, or terminology
  - Incomplete, inconsistent, and inaccurate requirements
  - Less than satisfactory results on projects
    - Over cost, behind schedule, missing functionality
    - Stuck in uncontrolled spiral of constantly changing requirements, and could not be delivered at all.
- New function to establish a Requirements Competency:
  - Improve consistency, completeness, & accuracy
  - Pragmatic and non-disruptive manner



# Requirements Management The Challenge

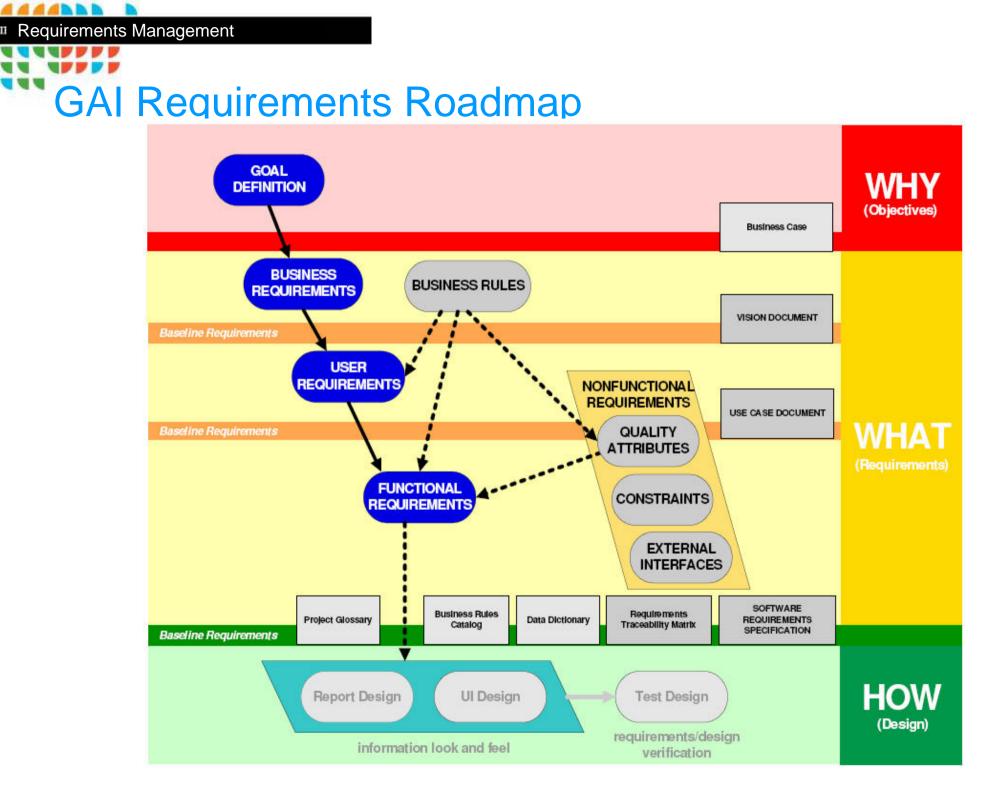
- Establish a Requirements Competency with:
  - Little or no formal requirements processes, standards, or rigour
  - Entrepreneurial culture resistant to anything that may constrain the flexibility of individual business units
  - Failed to include adequate time for critical requirements activities
- Compounding the challenge:
  - Minimal staffing to support approximately 450 personnel
  - Most BAs not trained in formal requirements engineering techniques/ concepts
  - Mix of business, user, and technical requirements, with a smattering of business rules and data element definitions
  - Requirements were being captured using primarily Microsoft Office products (Word, Excel, and Access)



### Requirements Management Solution

### 10 Step Program

- 1. Develop a Strategic Requirements Roadmap
- 2. Establish a Requirements Committee
- 3. Inventory Current Requirements Processes, Practices, and Assets
- 4. Select an Existing Requirements Approach<sup>\*</sup> as a Foundation
- 5. Assess Organization against Selected Approach
- 6. Tailor Approach and Fill Remaining Gaps
- 7. Select and Implement a "Best of Breed" RM Tool
- 8. Implement a Requirements Engineering Training Program
- 9. Rewrite Business Analyst Role Profile to reflect New Process and Tools
- 10. Coaching and Mentoring to Develop Skills and Institutionalize Practices



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#### Results

lequirements Management

- Common "language" and process around requirements
- DOORS made an IT Services standard
- Over 100 projects use DOORS
- Over 300 DOORS users and counting
- Growth of appreciation of such basic practices as:
  - Upfront stakeholder analysis
  - Requirements peer reviews
  - Non-functional requirements
  - Requirements management and the benefits from DOORS
  - Requirements continue to improve
    - Higher quality
    - More consistent
    - More complete
- Growing customer satisfaction, both internal and external



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- We're too busy fighting fires to do requirements management
- We're too busy delivering projects to do more requirements management
- We don't need another tool
- Our people are not skilled enough
- We're doing the process/method first, then we'll look at tool support

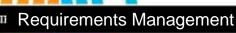






- The case for requirements management
- IO Good Requirements Management Practices
- Case study
- What next?







### Ten Steps to Better Requirements Management

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