

Education

End-to-End Education Solutions



- Classroom Training
- Online & Self-paced
- Custom On-site
- Multimedia Libraries
- Reference Cards

- Conferences & Technical Seminars
- Product Certification, Prep & Testing
- Flexible Purchasing Ed Packs



Consulting

Technical & Strategic Consulting



- Software Success
- Maximizing ROI
- Early Adoption
- Innovation
- Unique Assets
- Flexible Solutions

Our People

Experience & Expertise

- Senior Level Consultants
- World's Top Experts
- Continuous Training
- Integration with Development
- IBM Integration

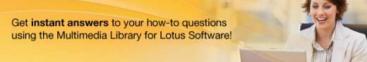
Accelerated Value Program

Personalized Support



- Personalized, Single Point of Contact Support
- Proactive Planning, Support and Problem Management
- Priority Issue Resolution
- Knowledge Sharing
- Emergency On-Site Services
- System Optimization Assistance











Low cost, rapid evaluation of Lotus Software

Solution Consulting

Dedicated Solution Teams (Solution Architects + Solution Specialists) conduct, initial consultations and high-level implementation plans.

Foundation Workshops

One-day, fast-track workshops delivering high-level plans.

Business Adoption Services

Planning for collaboration tools adoption.

QuickStarts

Short, low-cost installation of core functionality for Lotus and WebSphere Portal products.

Proof-of-Concept

Short, focused engagements to explore specific, client defined functionality.

Education Roadmaps

Customized education roadmaps, training plans & change management recommendations.

PLAN



www.ibm.com/software/lotus/services

Planning, architecture and design

Assessments

Readiness, Migration & Upgrade Assessments

Project Plans

Structured, short-term design workshops providing low-risk, proven architecture and project plans.

Architecture

Comprehensive solution design and architecture.

Strategy & Governance

Strategic consulting services for our entire portfolio.

Education

Specialized courses, resources and events for architects and administrators.

Accelerated Value Program

Proactive planning provided by your accelerated value leader.

DEPLOY



Expert installation and deployment solutions

Installation Services

Short-term highly skilled specialists to support your project team.

Deployment Solutions

From pilot to full deployment with proven ISSL management, methodology, automated tools and skilled consultants.

Resources On Demand

Maximize productivity and minimize cost with our proven experience blending onshore and offshore teams.

Consolidation & Upgrades

Consolidate, migrate, upgrade your infrastructure or content to the latest software release.

Education

Customized education and change management plans mapped to our proven deployment methodology. Programs that support the full spectrum of users.

Accelerated Value Program

Single point of contact for support during and after your deployment.





Gain peak performance and reduce risk

Health Checks

Health Checks & Architectural Assessments.

Performance Solutions

Analysis and Tuning Solutions. Performance Optimization. Storage Management. Spam control with Lotus Live.

Security Solutions

Security Audits for the Lotus collaboration and WebSphere Portal.

Accelerated Value Program

On going, proactive support via meetings, calls, documentation and on-site visits delivered by your premium support manager.

Education

Specialized, targeted training programs, on-line resources and events focused on optimizing your environment.

EXTEND



Enhancing the value of your investment with ...

ISSL assets a.o.

Portal Now Atlas for Connections Web Content Integrator Bar Code Generator for Lotus Forms My Attachment Tool Virtual Collaboration for Sametime

Education

Instructor-led, Online and Selfpaced Training - Custom Training - Conferences & Technical Seminars - Product Certification -Blogs, Wikis, & Forums -Multimedia Library

Short Term Support

Short term delivered by our services group including support for post migration assistance and staff augmentation.

Long Term Support

Premium Support: Personalized, single point of contact support including, proactive planning, support and problem management, priority issue resolution, knowledge sharing, emergency on-site services and system optimization assistance.