Ken Bisconti
Vice President, Enterprise Content Management Products and Strategy
IBM SWG Information Management

3565 Harbor Boulevard
Costa Mesa, CA 92626-1420

Larry Bowden
Vice President, Portals, Mashups and Forms
IBM SWG Lotus Division

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Dear Customer,

With the acquisitions of FileNet and PureEdge, IBM today provides two leading electronic forms offers, IBM FileNet eForms and IBM Lotus Forms. Both integrate natively with IBM FileNet BPM.

FileNet eForms

FileNet eForms is a BPM-focused eForms offering. It offers a quick and easy way to create functional user experiences for FileNet BPM, and supports unique requirements such as:

- User Interfaces for Rapid Application Development of a BPM user experiences
- Supports the Agile ECM framework
- Supports IBM FileNet Business Process Framework
- Supports all FileNet BPM versions (3.x and above)
- Support for non WAS application servers (BEA, JBoss)
- Simplified installation as no additional infrastructure is required – it is part of P8 Application Engine

Lotus Forms

IBM Lotus Forms is a functionally rich, eForms solution with tight integration not only to FileNet P8, but also to several other products in the IBM portfolio and market. It is considered a best of breed product by industry analysts, and offers a range of features that appeal both to basic and sophisticated user needs.

Customers should consider Lotus Forms if they require a high-fidelity eForms solution that includes or extends beyond FileNet P8 deployment, with features such as:

- **Turbo** Feature: **Easy to use, zero footprint, web 2.0 eforms client**
- **Dynamic, high-fidelity user interface** that dynamically shows or hides controls based on user actions. Serves both connected and **offline** users
- **Flexible, interoperable authoring environments** ranging from an easy browser interface to a sophisticated design tool for complex forms
- **Advanced multi-platform security** with high fidelity digital signing using industry standards such as XML Dsig, x.509 PKI and signing tablets. Protects data, presentation, and logic. Supports multi-step approval processes and a range of platforms.

- **Advanced standards support** including the W3C XML and XForms standards, ACORD insurance industry standards, SEC e-filing standards, and US government 508 accessibility compliance.
- **Integration** and intelligent data capture **with more than 40** data sources, and content repositories.

Existing FileNet eForms customers wanting more advanced capabilities

To complement the functionality available with FileNet eForms, IBM also offers a seamless and easy upgrade to the more advanced functionality of Lotus Forms. Customers are not required to "trade in" their FileNet eForms product. Pricing for the upgrade includes a significant discount off of the Full Lotus Forms' current list price in consideration of our customers' previous investments in FileNet eForms.

Sincerely,

Ken Bisconti
Vice President, Enterprise Content Management Products & Strategy
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