

IBM Software Group

Building Middleware for Services Oriented Architecture

IBM Software Group Flexibility Through Componentization



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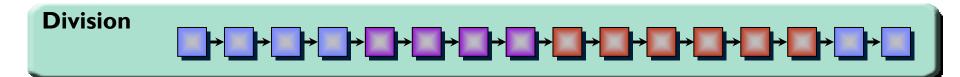


Key Messages

- The demands being placed on flexible business models require Flexible IT infrastructures. Services Oriented Architecture (SOA) will enable this transformation.
- IBM technologies are already successfully supporting businesses with Services Oriented Architecture.
- Componentization is a key enabler for On Demand.

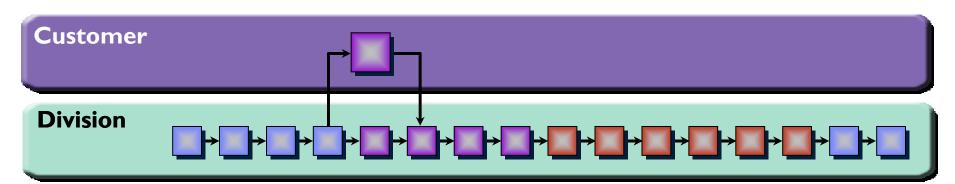


Where We Are Heading Case Study: Procure to Pay Process





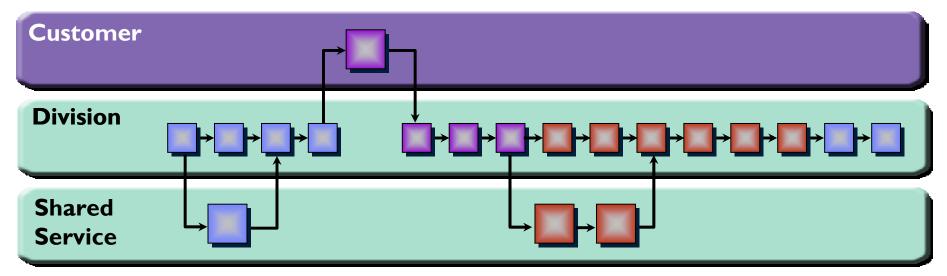
Where We Are Heading Case Study: Procure to Pay Process



Change: Customer Order Entry



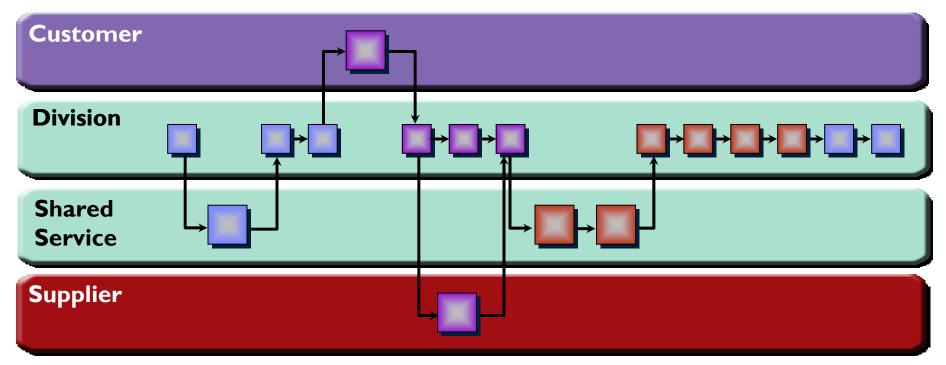
Case Study: Procure to Pay Process



Change: Shared Service – Marketing, Billing, Receivables



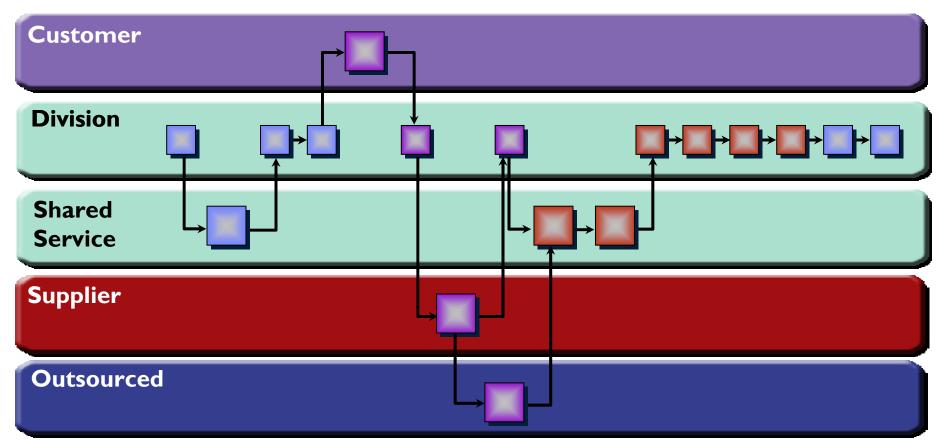
Case Study: Procure to Pay Process



Change: Supplier Handles Inventory (VMI)



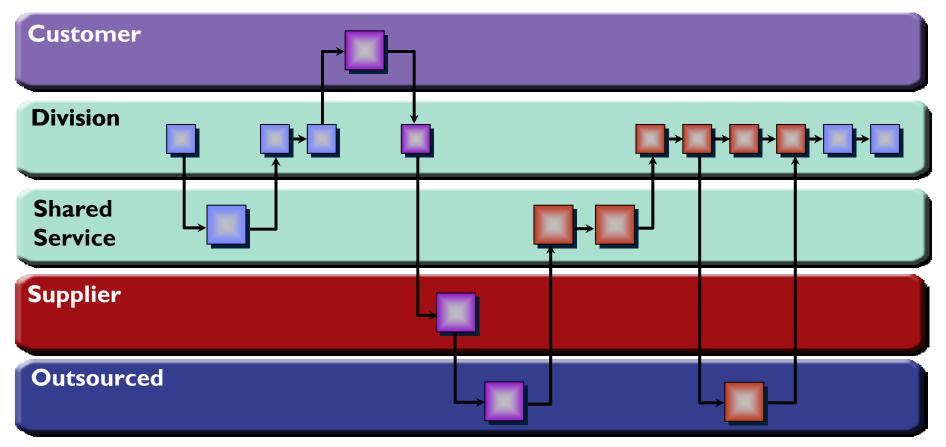
Case Study: Procure to Pay Process



Change: Shipping by FedEx, DHL or UPS



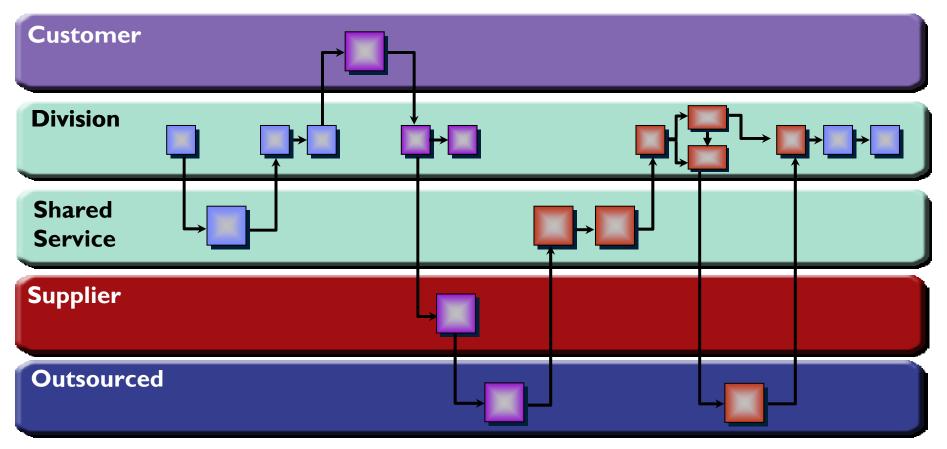
Case Study: Procure to Pay Process



Change: Collections Outsourced



Case Study: Procure to Pay Process



Change: Process Optimization



Introducing Controlled Transformation

- One way to start is by deconstructing your business model—breaking it down into discrete business processes and functions
- These processes and functions are what we call service components
- Each service component serves a unique purpose and interacts with other service components in the business model, using agreed-upon cost structures and service levels





1 2 3 4 First, break down your business into its components

Example: Consumer Packaged Goods		Product Management	Customer Relationship	Manufacturing	Supply Chain & Distribution		Business Administration
		Category/Brand	Customer Relationship	Manufacturing Strategy	Supply Chain Strategy		Corporate Strategy
	01	Strategy	Strategy	Our alian Dalatian akin			Corporate Planning
	Strategy	Category/Brand	Customer Relationship	Supplier Relationship Management			Alliance Management
		Planning	Planning	Production and	Supply Chain Planning		Line of Business Planning
	Brand P&L Management		Assessing Customer Satisfaction	Materials Planning	Distributior	n Oversight	Business Performance Management
	Tactics	Matching Supply and Demand	Customer Insights	Manufacturing Oversight			External Market Analysis
		Marketing Development			Inbound Logistics	Outbound Logistics	Organization and Process Design
		& Effectiveness	Account Management	Supplier Control			Legal and Regulatory Compliance
		Product Ideation		Make Products			Treasury and Risk
		Concept/Product Testing	Value-Added Services				Management
	Execution	Product Development	Customer Account	Assemble/Pkg. Products		on Center ations	Accounting and GL
		Product Management	Servicing	Diant Inventory	· · · ·		Indirect Procurement
		Marketing Execution	Retail Marketing Execution	Plant Inventory Management		ortation urces	Facilities and Equipment Management
		Consumer Service	In-store Inventory Mgmt	Manufacturing	En Route Inventory		HR Administration
	Product Directory		Customer Directory	Procurement	En Route Inventory Management		IT Systems and Operations



1 2 3 4 Next, decide what's differentiating and what is simply operating

Example: Consumer Packaged Goods		Product Management	Customer Relationship	Manufacturing	Supply Chain & Distribution	Business Administration
Strategic view		Category/Brand	Customer Relationship	Manufacturing Strategy	Supply Chain Strategy	Corporate Strategy
-		Strategy	Strategy			Corporate Planning
Strategic differentiation	Strategy	Category/Brand Customer Relationship	Supplier Relationship Management	Supply Chain Planning	Alliance Management	
		Planning	Planning	Production and		Line of Business Planning
Competitive parity		Brand P&L Management	Assessing Customer Satisfaction	Materials Planning	Distribution Oversight	Business Performance Management
Basic	Tactics	Matching Supply and Demand	Customer Insights	Manufacturing		External Market Analysis
	Tuotios	Marketing Development		Oversight		Organization and Process Design
		& Effectiveness Product Ideation	Account Management	Supplier Control	Inbound Outbound Logistics Logistics	Legal and Regulatory Compliance
				Make Products		Treasury and Risk Management
		Concept/Product Testing	Value-Added Services	Assemble/Pkg.	Distribution Center	Accounting and GL
	Execution	Product Development	Customer Account Servicing	Products	Operations	Indirect Procurement
	Execution	Product Management	Retail Marketing Execution	Plant Inventory Management	Transportation	Facilities and Equipment
		Marketing Execution		Resources	Management	
		Consumer Service	In-store Inventory Mgmt	Manufacturing		HR Administration
		Product Directory	Customer Directory	Procurement	Management	IT Systems and Operations



1 2 **3** 4 Then, analyze costs

Example: Consumer Packaged Goods		Product Management	Customer Relationship	Manufacturing	Supply Chain & Distribution	Business Administration
Financial view	a	Category/Brand Strategy	Customer Relationship Strategy	Manufacturing Strategy	Supply Chain Strategy	Corporate Strategy Corporate Planning
High capital area	Strategy	Category/Brand Planning	Customer Relationship Planning	Supplier Relationship Management Production and	Supply Chain Planning	Alliance Management Line of Business Planning
High cost area		Brand P&L Management	Assessing Customer Satisfaction	Materials Planning	Distribution Oversight	Business Performance Management External Market
capital area	Tactics	Matching Supply and Demand Marketing Development	Customer Insights	Manufacturing Oversight		Analysis Organization and Process Design
		& Effectiveness	Account Management	Supplier Control	Inbound Outbound Logistics Logistics	Legal and Regulatory Compliance
	Execution	Concept/Product Testing	Value-Added Services	Make Products		Treasury and Risk Management
		Product Development	Customer Account Servicing	Assemble/Pkg. Products	Distribution Center Operations	Accounting and GL Indirect Procurement
		Product Management Marketing Execution	Retail Marketing Execution	Plant Inventory Management	Transportation Resources	Facilities and Equipment Management
		Consumer Service	In-store Inventory Mgmt	Manufacturing Procurement	En Route Inventory	HR Administration
		Product Directory	Customer Directory		Management	Operations





1 2 3 **4** Finally, prioritize your transformation initiatives

Example: Consumer Packaged Goods		Product Management	Customer Relationship	Manufacturing	Supply Chain & Distribution	Business Administration
Trenefermetional		Category/Brand Strategy	Customer Relationship Strategy	Manufacturing Strategy	Supply Chain Strategy	Corporate Strategy
Transformational view Seek external	Strategy	Category/Brand	Category/Brand Customer Relationship Planning	Supplier Relationship Management	Supply Chain Planning	Corporate Planning Alliance Management
provider/external utility		Planning		Production and	Supply Chain Flamming	Line of Business Planning
Consolidate and/or	Tactics	Brand P&L Management	Assessing Customer Satisfaction	Materials Planning	Distribution Oversight	Business Performance Management
create internal utility		Matching Supply and Demand	Customer Insights	Manufacturing		External Market Analysis
Integrate and		Marketing Development & Effectiveness	Account Management	Oversight	Inbound Outbound	Organization and Process Design
redesign		Product Ideation		Supplier Control	Logistics Logistics	Legal and Regulatory Compliance
No action		Concept/Product Testing	Value-Added Services	Make Products		Treasury and Risk Management
	Execution	Product Development	Customer Account	Assemble/Pkg. Products	Distribution Center Operations	Accounting and GL
		Product Management	Servicing Retail Marketing	Plant Inventory		Indirect Procurement
		Marketing Execution	Execution	Management	Transportation Resources	Facilities and Equipment Management
		Consumer Service	In-store Inventory Mgmt	Manufacturing Procurement En Route Inventory Management	HR Administration	
		Product Directory	Customer Directory		Operations	



Why is this Scenario So Desirable?

Business Monitoring & Optimization Leveraged by Innovation and Technology

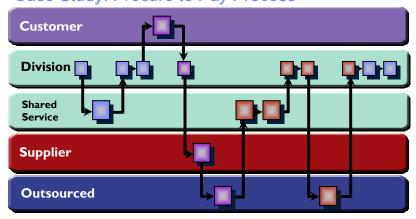
- A much more pragmatic approach to re-engineering efforts
 - Incremental deployments
 - Clearly tied to tangible business benefits
- Move function to the organization that can best meet your business needs – within the organization, to a business partner or completely outsource
- Allows for ongoing business tuning without widespread disruption optimization in isolation

The rate of change keeps increasing and the need for speed, flexibility, and adaptability to change is becoming that much more important



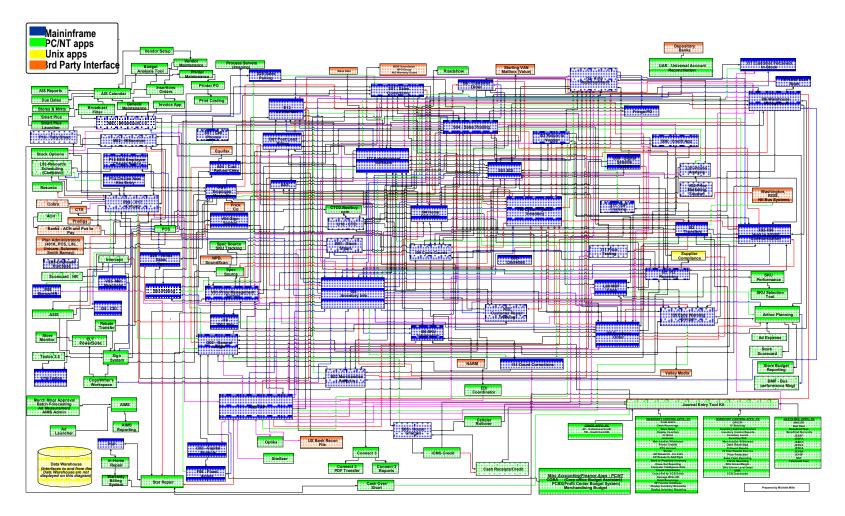
IT Architecture is a Choke Point for Business Innovation

- Monolithic applications can't be reused
- Ad hoc integration creates connections that are difficult to change/maintain
 Case Study: Procure to Pay Process
- Lack of standards limits ability to deliver meaningful interoperability
- Rigidity of architecture makes small improvements impossible to cost justify





Complexity is Forcing Change

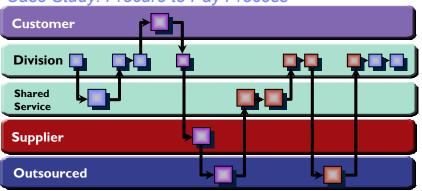


Actual Application Architecture for Consumer Electronics Company



But ... Technology Applied Correctly can Pave the Way for Business Innovation

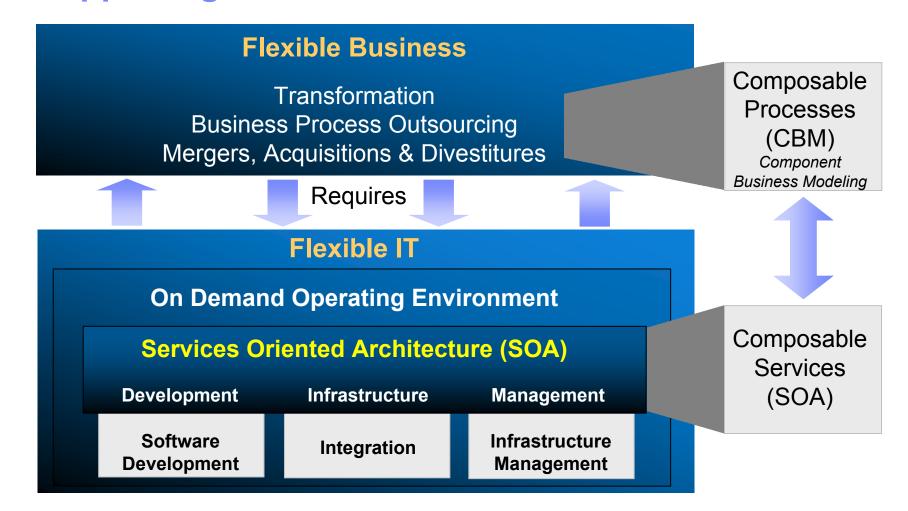
- Standards for interoperability
- Infrastructure that supports selfdefined, loosely coupled interfaces emerging
- Tools incorporate existing assets through automation, virtualization, and integration



Case Study: Procure to Pay Process



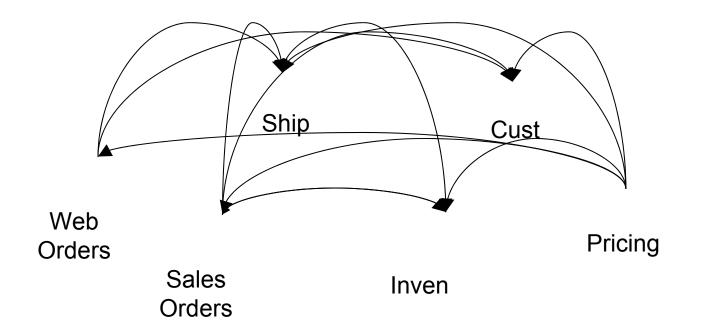
Greater Flexibility Required from Business Models and the Supporting IT Architecture







Component-based Architecture is not Enough

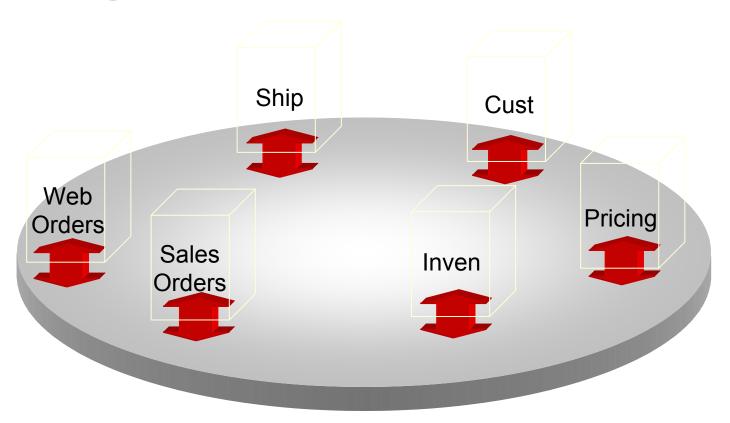


Services defined as units of business logic, but ...

- Flow of control bound into service logic
- Transformation of data formats bound into service logic
- Tight coupling between services makes them fragile



Move IT Logic out of Services

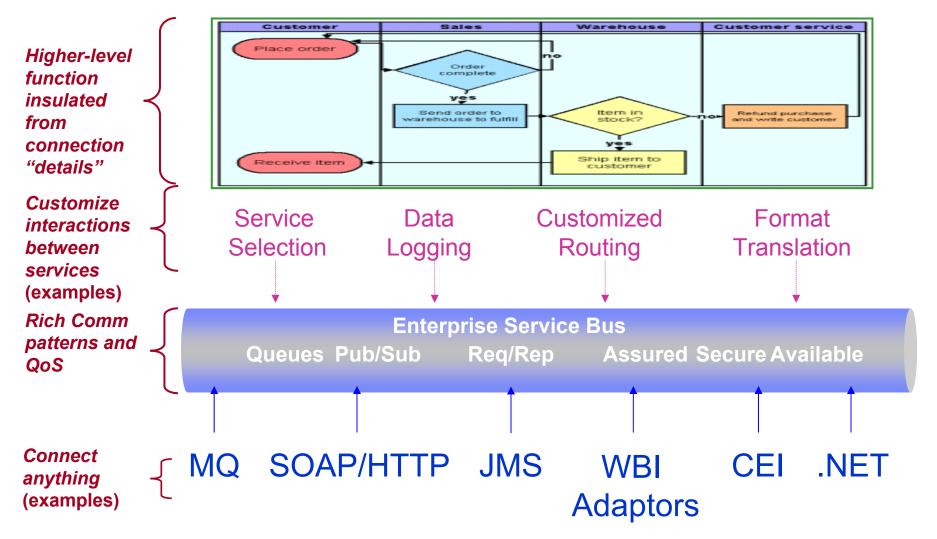


Services defined as units of business logic separated from:

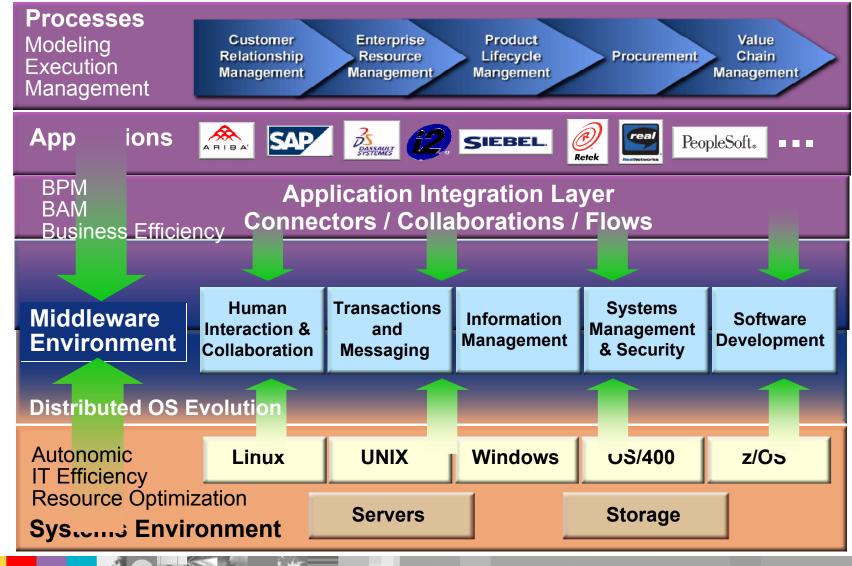
- Flow of control and routing
- Data transformation and protocol transformation



Aspects of the Enterprise Service Bus

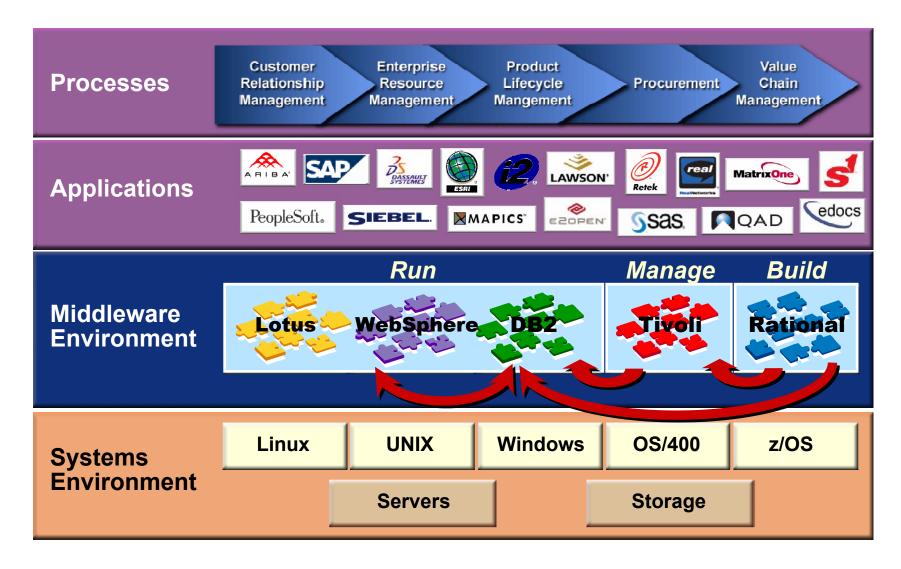


Evolution Towards Middleware





Middleware Platform – Componentization/Integration





Product-based Development Coarse Grained Reuse – WAS and UDB Technology

- WAS technology reused and/or bundled by approximately 170 product offerings (including multiple versions of some offerings) across IBM:
 - WebSphere and BI
 - Commerce
 - WSAD
 - WSSD
 - WSED
 - WDSC
 - WebServices Toolkit
 - Host Integration
 - Business Integration Connect
 - WBI Server Express
 - Tivoli
 - · Policy Director
 - Privacy Manager
 - Service Level Advisor
 - · Access Manager for e-business
 - · Identity Manager
 - Monitoring
 - Storage Area Network Manager
 - Config Manager

Lotus

- Portal
- Domino
- Workplace Messaging
- Learning
- Management System
- Pervasive
 - Voice Systems
 - Everyplace Access
- Data Management
 - UDB Universal Dev Edition
 - DB2 Everyplace
 - Content Manager
 - Information Integrator
 - XML Registry
- Server Group
 - AIX Bonus Pack
 - CICS transaction Server

Systems Group

- Storage ESS
- Total Storage Expert

- UDB technology reused and/or bundled by approximately
 175 product offerings (including multiple versions of some offerings) across IBM:
 - WebSphere and BI
 - WAS
 - Commerce
 - WSAD, WSADIE
 - WSSD
 - MQ Series Extended Security Edition
 - MQ Workflow
 - Business Integration Connect, Message Broker, Server
 - Everyplace Access
 - Tivoli
 - Policy Director
 - Configuration Manager
 - Privacy Manager
 - NetView
 - Service Level Advisor
 - Access Manager for e-business
 - Identity Manager
 - Monitoring
 - Storage Resource Mgr
 - Storage Area Network Mgr
 - Directory Server
 - Data Warehouse
 - Web Site Analyzer

• Lotus

- Portal
- Domino
- Workplace Messaging
- Learning Mgmt System
- Discovery Server

Data Management

- DB2 Everyplace
- Content Manager



Product-based Development *Coarse Grained Reuse – Portal, IDS and Cloudscape*

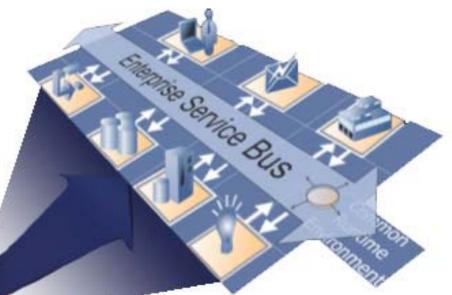
 Portal technology has been reused and/or bundled by approximately 15 product offerings across SWG, including: IBM Workplace for Business Control Reporting Domino WebSphere Everyplace Access WebSphere Voice Application Access WebSphere Commerce Portal WebSphere Everyplace IBM Workplace WebSphere Everyplace Mobile Portal Extension Enterpise Search w/ WPI Struts Framework WebI bundling WP WebI bundling WP 	 IDS technology has been reused and/or bundled by approximately 17 product offerings across SWG, including: AIX IBM Content Manager WebSphere Edge Server Visualization Engine WebSphere Portal IBM Workplace Lotus Sametime UDB DB2 Client
 Cloudscape technology has been reused and/or bundled by approximately 45+ products offerings across SWG: WebSphere and BI WebSphere Application Server WebSphere Application Server Express WebSphere Business Integration WSAD WSSD WBI Modeler WebSphere Business Integration Brokers - Configuration Manager Description Server WebSphere Portal Server WebSphere Process Choreographer Lotus LearningSpace IBM Workplace Messaging (server side) IBM Workplace Client 	 Tivoli Tivoli Policy Manager Tivoli Management Portal Tivoli Storage Resource Manager Tivoli Storage Area Network Manager Tivoli Monitoring (ITM) Tivoli Monitoring for Network Performance (ITMNP) Tivoli Workload Scheduler Tivoli License Manager SWC Other Integrated Solution Console Seneca (On Demand project) Autonomic Computing Toolbox Solution Install DB2 Content Manager



Software Continues to Evolve

The New Programming Model





Open, standards-based Event Orientation Flexibility Service Orientation Incremental Integration



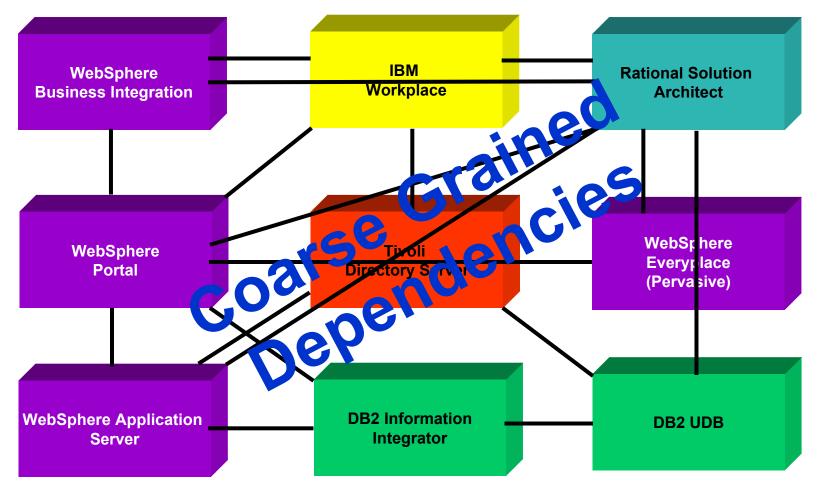
Key Messages

- The demands being placed on flexible business models require Flexible IT infrastructures. Services Oriented Architecture (SOA) will enable this transformation.
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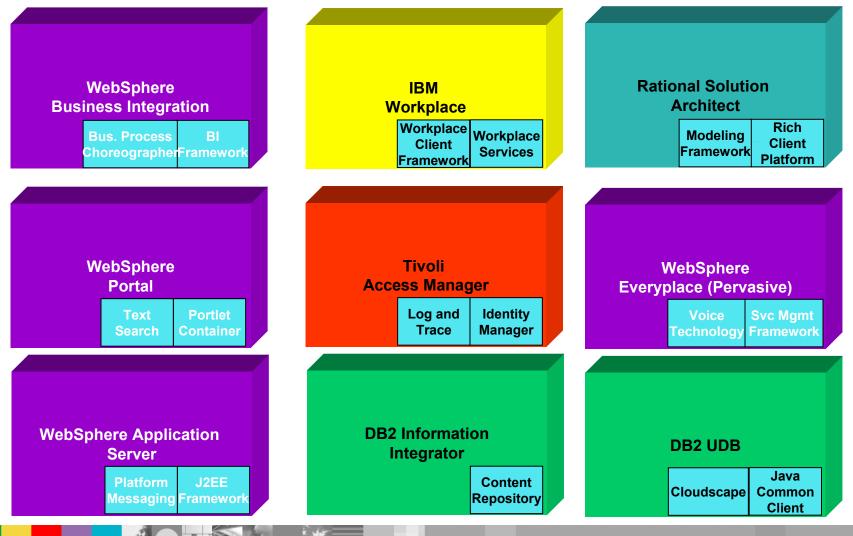
Product-based Development

Product-to-Product Dependencies



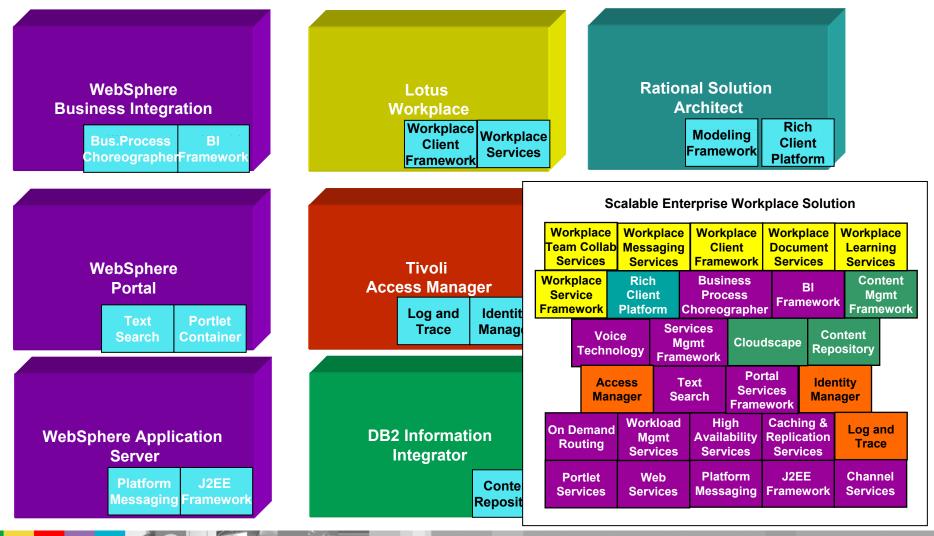


Component-based Development *Refactor Existing Products Into Best-of-Breed Components*



Component-based Development

Assemble Industry-Leading Solutions





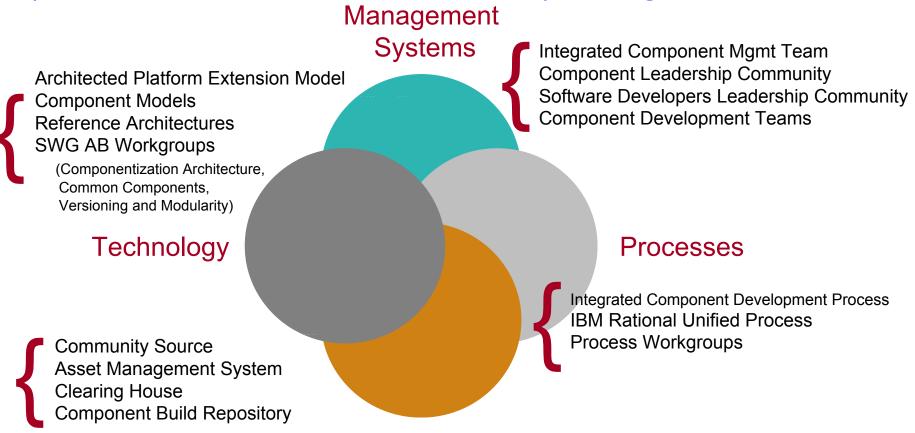
Component-based Development *Benefits*

- Introduce consistent behavior and increased simplicity through common components
 - Autonomic components (Solution Install, Integrated Solutions Console, Common Event Infrastructure)
 - 35+ products built on Eclipse IDE Core and RCP. 35 Additional products built using Eclipse Help System, EMF or Hyades
- Reduce Redundant Development & Redundant Processes
 - > Reuse of the best function rather than reinvention of similar (but different) function
 - Reuse of Common Criteria certifications for GSK it \rightarrow reduced efforts for consumers and cost savings for consumers.
 - Eclipse is at the core of Rational/WebSphere tools, IBM Workplace and New DB2 Tool Strategy
- Reduced maintenance & service costs
 - Common parts are driven to higher quality sooner
 - Common architecture will enable better problem resolution PD should get easier through a consistent approach
 - Tivoli reuse of L2 tool component from Alphaworks to improve serviceability \rightarrow cost savings.
- Accelerate Higher Quality
 - Reuse drives higher initial quality of new marketplace offerings
 - Reuse of WAS self-certification test suite for new/modified Operating Systems → reduced test cycle from 20PM to 9PM saving \$183K per platform for three-plus platforms.
- Deliver to Market Faster
 - Leveraging inventory of shared components will reduce time to market
 - ▶ Reuse of common tooling and components across WAS offerings → WAS XD reduced delivery cycle by 18 months.
- Rapidly Adjust to Changing Marketplace
 - Ability to compose solutions that are more directly targeted at specific or unique market opportunities. Allow for new offerings to be built quicker by leveraging existing inventory. Enable an ecosystem
 - Reuse of open standard components (Eclipse for LPW/Tools/PvC, OSGi-based Runtime for WAS/Eclipse/PvC, BPEL/JSR-170 in Workplace/Portal/CM) → solid and flexible industry standard foundation for growth across IBM offerings and with our partners.



Component-based Development

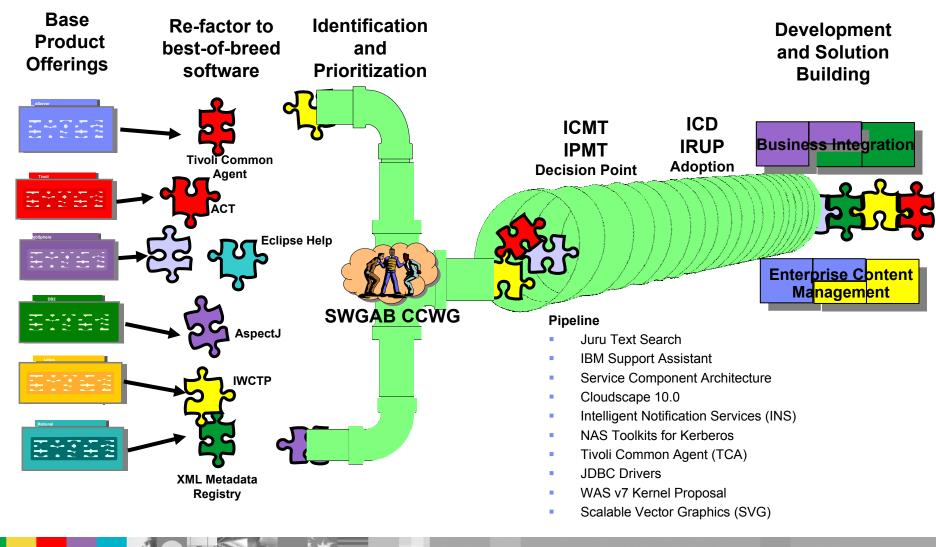
State-of-the-art development model encompassing IBM <u>management systems</u>, <u>processes</u>, <u>infrastructure</u> and <u>technology</u> to create, share and reuse software components for a more effective and efficient development engine across IBM.



Infrastructure



Component-based Development Identification and Prioritization of Components





Component-based Development *Governing Bodies and Processes*

- Technical Leadership
 - Software Group Architecture Board (SWGAB) Common Components Workgroup (CCWG)
- Offering Development
 - Integrated Portfolio Management Team (IPMT)
 - Integrated Product Development (IPD) Process
- Component Development
 - Integrated Component Management Team (ICMT)
 - Integrated Component Development (ICD) Process
 - IBM Rational Unified Process (IRUP)



Component-based Development *Commissioned Component Prioritization Criteria*

- 1. Enables SWG Programming Model adoption through simplification of SWG platform as a whole
- 2. Enables a quantum leap in our customer's experience of our offerings as well integrated, seamless, and consistent
- 3. Enables customers and the services team to integrate offerings into solutions and incrementally add platform capabilities
- 4. Enables strategic market positioning of offerings and solutions (e.g., enabling success with government accounts such as ICC in GSKit/JCE for FIPS 140-2 compliance, etc.)
- 5. Is critical to the success of one or more strategic customer scenarios
- 6. Is used pervasively across the platform and is therefore critical to the success of the platform



Component-based Development *Commissioned Components Governed by the ICMT*

- 1. Active Correlation Technology (ACT)
- 2. Autonomic Computing Log & Trace (AC L&T)
- 3. Business Process Choreographer (BPC)
- 4. Common Event Infrastructure (CEI)
- 5. Embedded version of IBM WebSphere Application Server
- 6. GSKit
- 7. IBM Eclipse SDK (IES)
- 8. IBM Java SDK
- 9. IBM Workplace Client Technology
- 10. Integrated Solutions Console (ISC)
- 11. Java Content Repository (JCR)
- 12. Java Security components for SDK
- 13. OmniFind Search Component
- 14. Platform Messaging (Jetstream)
- 15. Solution Installation for Autonomic Computing (SI)
- 16. Tivoli Common Audit & Report Services (CARS)
- 17. Tivoli WebSphere Identity Mgr (WIM)



Component-based Development Components Recommended for Commissioning

- 1. Juru Text Search (considered a peer with OmniFind above)
- 2. IBM Support Assistant (ISA -- formerly eSupport Client)
- 3. Service Component Architecture (SCA -- formerly JService)
- 4. Cloudscape
- 5. Tivoli Common Agent (TCA)
 - OSGi SMF Runtime
 - Extension Services for WebSphere Everyplace (ESWE)
 - Tivoli Common Agent Bundles (not separable Common Component)
 - Tivoli Agent Manager
- 6. Intelligent Notification Services (INS)
- 7. JDBC Drivers
- 8. NAS C Toolkit for Kerberos
- 9. Scalable Vector Graphics (SVG)

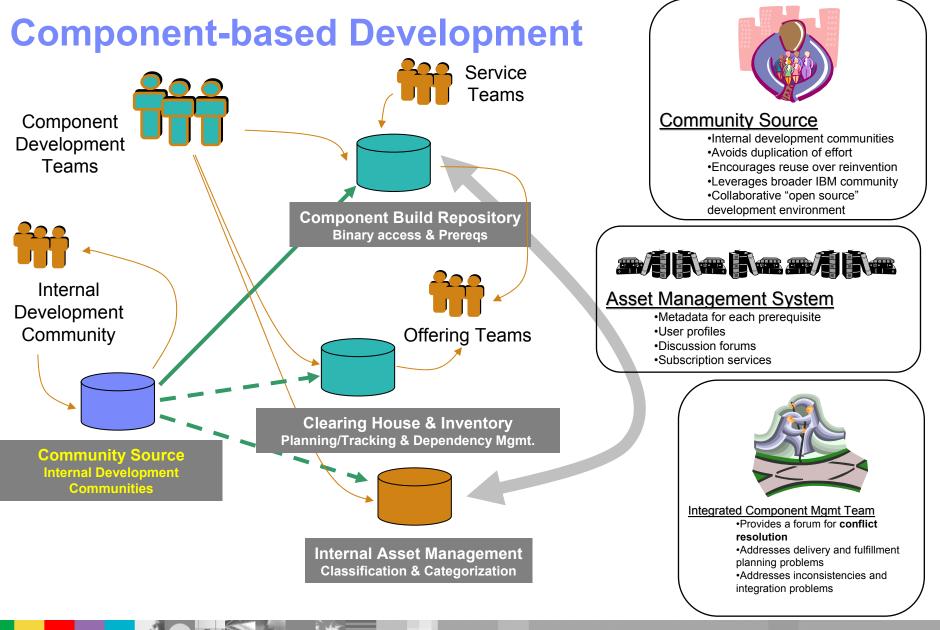


Component-based Development Upcoming Component Proposals

- 1. Workplace Client Technology Micro Edition (WCT-ME)
 - OSGi SMF Runtime
 - Extension Services for WebSphere Everyplace (ESWE)
- 2. WS-Policy4J
- 3. Eclipse Help System
- 4. Session Initiation Protocol (SIP) Container
- 5. Relationship Registry (formerly CMDB)
- 6. LPG Parser Generator
- 7. Launchpad and First Steps
- 8. Java Content Repository (JCR) UI / Search
- 9. LanguageWare
- 10. IBM HTTP Server
- 11. International Components for Unicode (ICU)
- 12. Abstract User Interface Markup Language (AUIML) Rendering Portlet
- 13. Common Console Interface (CCI) Library
- 14. AspectJ









Component-based Development *Community Source*

- Provides a collaborative environment accessed via a Web-based portal for shared, distributed development and testing, with over 50 projects participating to date
- Controlled "white box" approach for development of component software
- Explore shared development of components intended for reuse
- Seeded by respective development organizations



Internal

Development

Community

Key Features:

- Access Control
- Product builds, fixes and test drivers
- Discussion Forums
- Reference information (API specs, programming documentation, education, demo, etc.)
- Defect Reporting
- Feature Requests
- Code Storage and Version Control

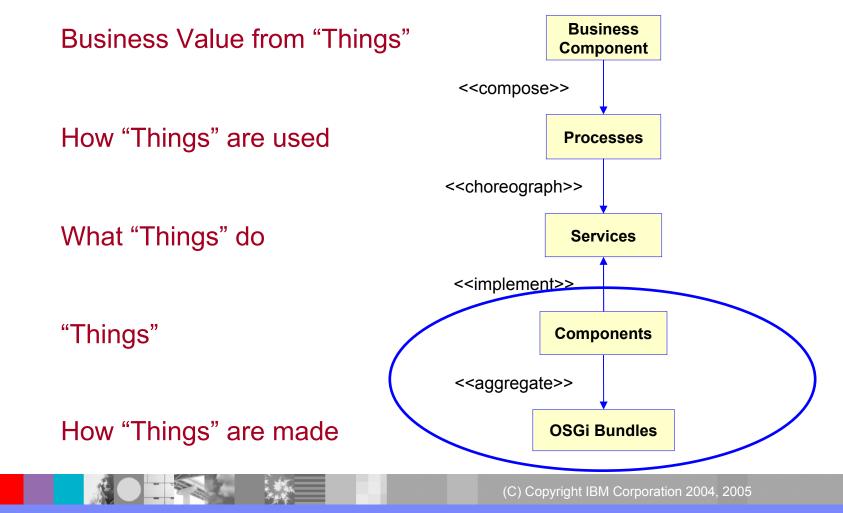
Benefits

- Encouraging reuse over reinvention
- Improving information flow between teams (availability of source materials, decisions and discussions)
- Leveraging broader IBM community skills (technical and non-technical communities)
- Improving quality through peer reviews and user feedback (defects and forums)
- Positively impacting our ability to deliver more function on shorter schedule (collaboration and contribution)
- Most valuable assets get the most attention (based on reuse)
- Facilitate development



Component-based Development Using Components to Implement SOA Services

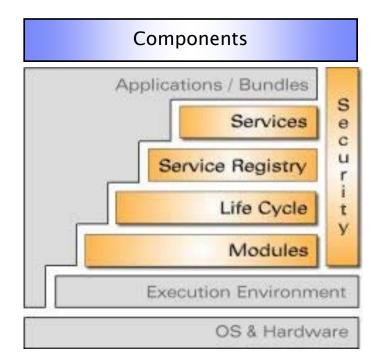
The architecture defines a method for modeling the software components that implement services as part of IBM's On Demand Services Oriented Architecture (SOA).





Component-based Development Using OSGi Technology

- Leverage OSGi bundles and plug-in technology as a foundation for implementing components and aggregation:
 - Testing and reuse code across products
 - Reduce foot-print by only loading what you need to run
 - Dynamic provisioning of application environment
 - Leveraging (plug-into) open source activities
 - Supporting reliable Update and Versioning
 - Consistent Install and Maintenance





Component-based Development SPX Component Modeling

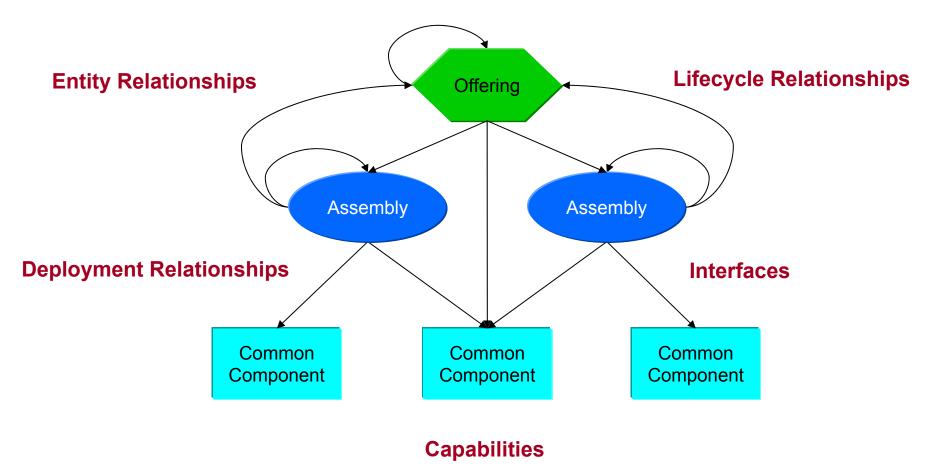
Software Platform eXtension



The name for the architecture work that supports IBM's software componentization and software reuse strategy



Component-based Development SPX Component Modeling

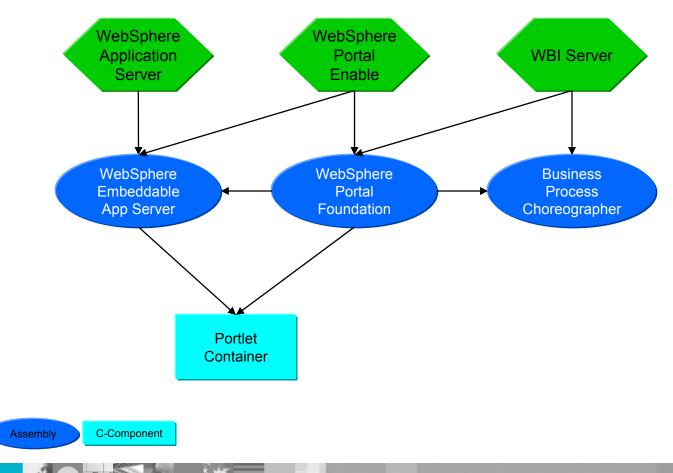


Offering



Component-based Development SPX Component Modeling

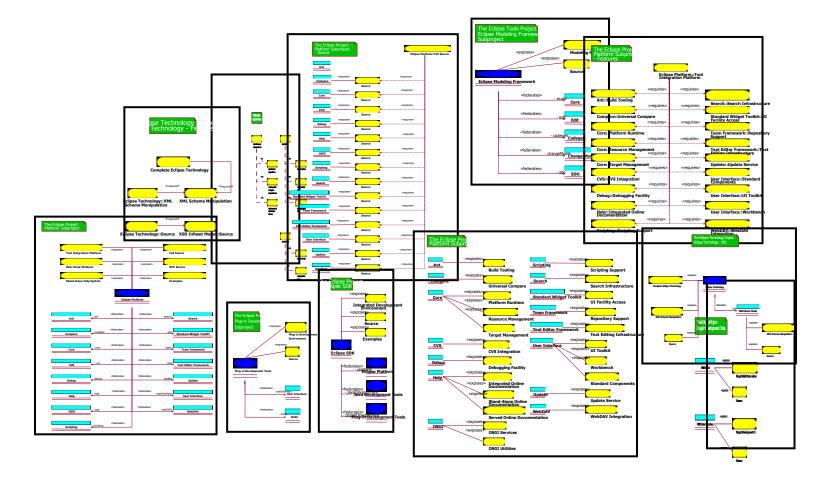
Example: Subset of Component Sharing Across Offering Families





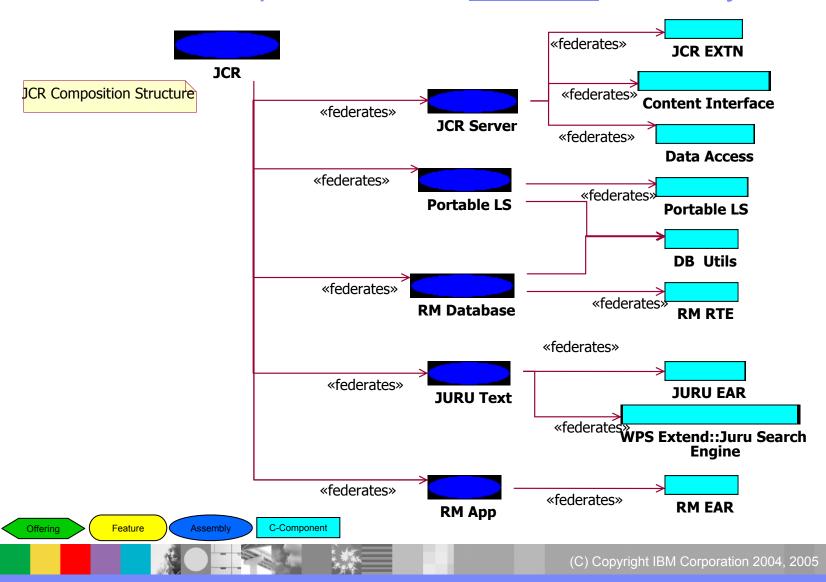
Component-based Development SPX Component Modeling

Many SPX Component Models making up one SWG Component Model



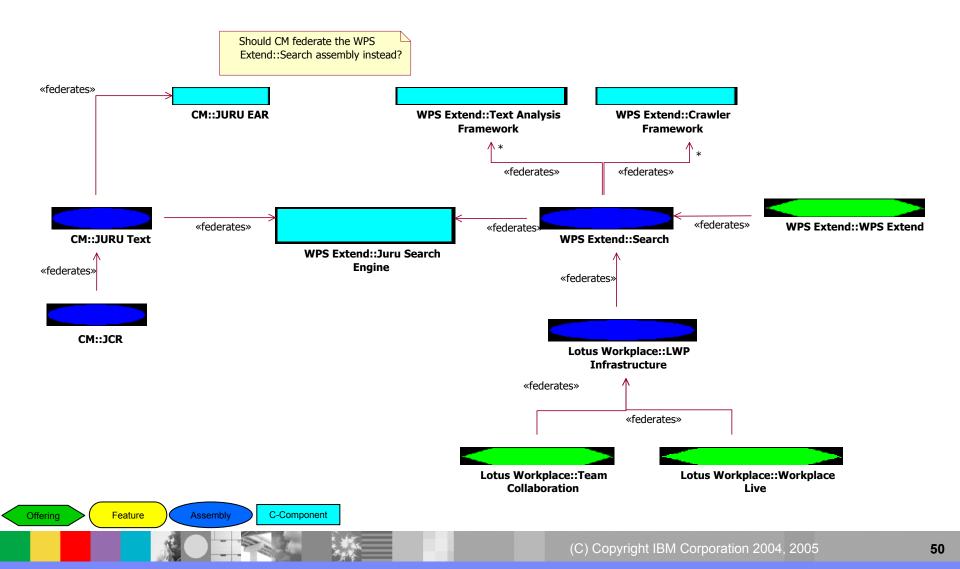


Component-based Development What is the composition of the <u>CM::JCR</u> assembly?



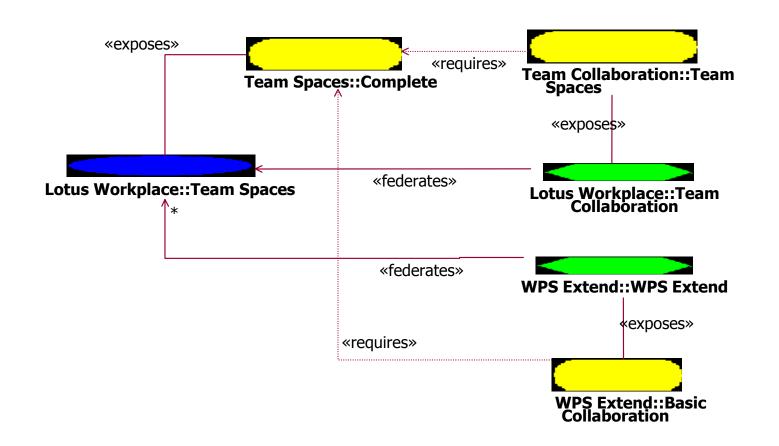


Component-based Development Who uses WPS Extend::Juru Search Engine component?





Component-based Development Who uses Lotus Workplace::Team Spaces assembly?

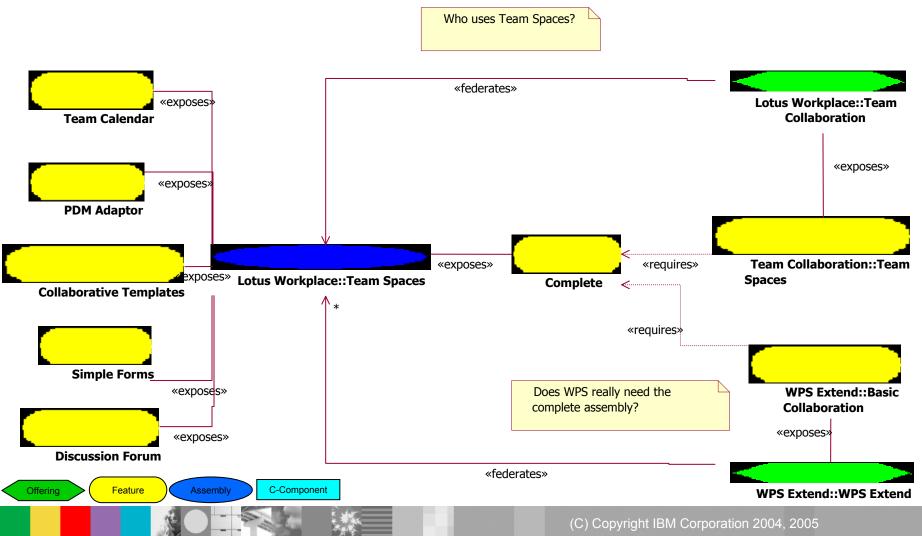




Component-based Development

Does <u>WPS Extend</u> need the complete

Lotus Workplace::Team Spaces assembly?





Summary

Incremental and Integrated

Enable customers to easily, independently, and incrementally acquire and install IBM software platform capabilities through packaged offerings that provide a set of seamless software platform extensions.

Agile and Composable

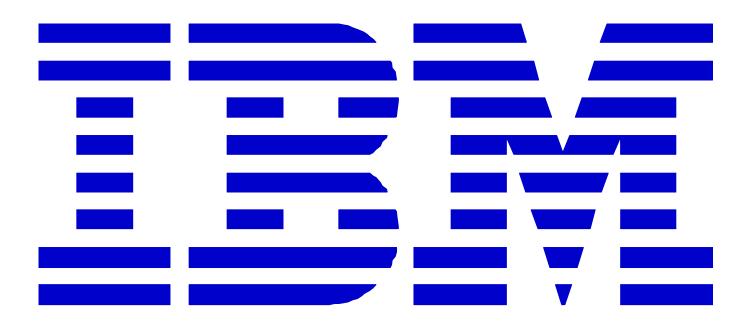
Enable IBM and our partners to rapidly adapt to shifting market pressures (enable market agility) by delivering packaged offerings and solutions to market through the assembly and reassembly of software platform capabilities into new and flexible configurations.



Key Messages

- The demands being placed on flexible business models require Flexible IT infrastructures. Services Oriented Architecture (SOA) will enable this transformation.
- IBM technologies are already successfully supporting businesses with Services Oriented Architecture.
- Componentization is a key enabler for On Demand.





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SOA: The What and the Whys

- It is an architecture, not a product
- It starts with the business requirements, allows for their changeability, and flexible nature
- It requires a framework or platform that connects the business processes to technical execution
- It is ubiquitous and agnostic; it connects one to many, many to many, irrespective of their native environments
- It creates an "ecosystem" predicated on "standardized" rules of participation
- By its nature, it is adaptive, and dynamic; it is designed to scale and extends the "usability" of any existing IT infrastructure
- Finally, it is a paradigm change, utilizing an integration based technology or "service bus", that effectively anticipates and optimizes IT

- With nearly 18 months of deep design and development, working with over 30 key clients from every key industry around the world, <u>here's</u> <u>why our clients are moving towards Services</u> <u>Oriented Architecture:</u>
 - Most businesses have grown organically, this has resulted in an amalgam of architectures, solutions, applications, data structures, messaging capabilities, often lacking any coherent governance, standardized programming or development models;
 - Businesses are immersed in a new era of mergers and acquisitions; this has significantly challenged time to completion deadlines;
 - Business pressures have created new accelerated "time to market" deadlines, two chief obstacles ... lack of coherent business processes; lack of coherent IT execution.
 - These challenges are ubiquitous, they are industry and sector independent; while the specific semantic issues vary, the fundamental problem requires similar solutions
 - Any solution must, itself, be part of an agile environment, complementing, not further complicating the business and IT challenges