Enterprise Resource Planning, Customer Relationship Management and Point-of-Sale Solutions for Midsize Enterprises

Sage Software

Sage Accpac ERP, SageCRM and Sage Accpac

IBM

Business Challenge

Finding a solution for small to midsize companies that has power, flexibility, and support to face today's challenges with confidence and welcome the business and technological changes to come.

Solution Description

Sage Accpac ERP is an award-winning accounting system built on world-class, object-oriented, multi-tiered architecture. An integrated suite of end-to-end business management applications is available, including SageCRM for customer relationship management and Sage ePOS for point-of-sale applications. Deployment options include support for IBM DB2 including as an appliance model based on an IBM xSeries® server.

Sage Accpac offers high performance, advanced functions, and unmatched freedom of choice. You can choose the applications, technology, and deployment options you need most, and can easily customize and enhance your system as your business needs evolve. Plus, Sage Accpac provides a transparent, bidirectional data flow between all parts of your system—the back office, the front office, the warehouse, and more—delivering instant integration, flexible deployment options, and unparalleled investment protection.

Value Proposition

Sage Accpac helps businesses operate more efficiently and profitably, through better control, tighter integration, and enhanced visibility. Available in three robust editions (Sage Accpac 100, 200, and 500), you can deploy it on site or as a hosted application, and can easily accommodate the changing needs of your growing organization.

Company Description

For more than 30 years, Sage Software has grown its family of leading brands with one mission in mind: to meet the needs of small and medium businesses (SMBs) with a wide range of business management applications and services. Currently we support more than 2 400 000 customers in the U.S. and Canada. Our applications cover a full range of business requirements including accounting, customer relationship management, contact management, human resources, warehouse management, and specialized industry needs, among many others.

Our parent company, London-based The Sage Group, plc., reaches a global client base that numbers 4 500 000 SMB customers worldwide.

IBM Segment

- Data Management
- Informix

Business Function

- Enterprise Resource Planning
- Customer Relationship Management
- · Point-of-Sale

Target Industry

Cross Industry

For more information, contact:

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Let's build a smarter planet.

