

The Systems House, Inc.

Master Distribution System (MDS)



Business Challenge

Shrinking margins, growing costs, and new competitors have led many distributors to look for ways to streamline operations, improve customer service and reduce overhead. To remain competitive in today's technology-driven world, distributors require an automated distribution-management system from a company that understands their specific business model. Customized attention from expert staff focused on solving their unique business challenges without draining resources is essential.

Solution Description

The Systems House, Inc. (TSH) develops, installs and supports responsive technology solutions that address the needs of wholesale distributors in various markets, including import, food and beverage, and healthcare. Our professional staff is focused on our client's business processes, and possesses an unparalleled knowledge of the supply chain.

MDS uses object-oriented design for flexibility and scalability. It covers all phases of business management including planning and procurement, warehouse and inventory management, order management and customer service, as well as vendor relations and business analysis. Modules include Purchasing, Importing, Order Processing, CRM, EDI, Financial and Executive Reporting, Warehouse Management, Delivery Tracking, Salesman Laptop and e-Commerce.

Value Proposition

TSH provides supply-chain management for the real world. Our core competency lies in our ability to efficiently address our client's unique business requirements. TSH analysts are focused on tailoring MDS to resolve current issues and implement best-practice knowledge garnered from our client-focused design methodology to streamline, automate and improve business processes, without draining customer resources. TSH customers benefit from complete implementation support, comprehensive user training, responsive 24/7 technical support, ongoing product enhancement and a corporate philosophy that "our word is our bond."

Company Description

TSH is an IBM OEM Software Partner specializing in business computing services including installation and customization of operating systems, hardware, networks, hosted applications, ERP and e-commerce solutions. For over 20 years TSH has been a leader in the distribution management industry, providing a total support program. We are dedicated to staying at the forefront of our field in every aspect, and our strategic partnering with IBM is an integral part of achieving this goal.

IBM Segment

- Data Management

Business Function

- Enterprise Resource Planning
- Distribution Management

Target Industry

- Consumer Products

For more information, contact:

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