Cost Effective Digital Storage Solution offering Security, Compliance and Scalability

Iron Mountain Digital

Virtual File Store

IBM

Solution Description

As companies search for cost-effective solutions to manage massive amounts of digital information, Iron Mountain Digital's Virtual File Store solution offers secure, long-term storage of inactive data at off-site data centers. The Virtual File Store solution is an enterprise-class, cloud-based storage archiving service designed to help companies reduce costs of storing and managing static data files. This greatly reduces the investment in an expensive on-site storage infrastructure and supporting regulatory compliance initiatives.

Features & Benefits

The key benefits of the Virtual File Store service include:

- No Large Capital Investment Required Because the Virtual File Store service is integrated with existing infrastructure and fits into the monthly operating budget, no large upfront outlay is required.
- Reduced Total Cost of Ownership (TCO) Virtual File Store enables predictable, manageable costs without ongoing system investments or maintenance headaches.
- Scalability to Adjust to Business Needs Additional capacity is immediately available
 with the service for short term storage spikes, long-term structural changes, such as
 acquisitions, and rapidly expanding digital file archives.

Value Proposition

With virtually unlimited storage capacity, Virtual File Store can be integrated with a company's existing storage infrastructure to migrate inactive files over the VPN network to Iron Mountain's secure, redundant data centers. Authorized users and applications can then retrieve files on-demand via a secure Internet connection from anywhere at anytime within the corporate environment

The Virtual File Store leverages the security, compliance and scalability of the Storage-as-a-Service framework to manage large volumes of inactive digital data to reduce overall storage expenses. With the solution, companies can deploy cost-effective cloud-based storage with enterprise-grade security, which reduces the risk, cost and complexity of managing digital information

Company Description

Iron Mountain Incorporated (NYSE:IRM) helps organizations around the world reduce the costs and risks associated with information protection and storage. The Company offers comprehensive records management and data protection solutions, along with the expertise and experience to address complex information challenges such as rising storage costs, litigation, regulatory compliance and disaster recovery. Founded in 1951, Iron Mountain is a trusted partner to more than 120,000 corporate clients throughout North America, Europe, Latin America and Asia Pacific. For more information, visit the Company's Web site at www. ironmountain.com.

IBM Segment

 Enterprise Content Management

Business Function

Archiving

Target Industry

Cross Industry

For more information, contact:

U.S. Sales 800-899-IRON (800-899-4766)

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