

# A Business Partner Solution for Cross Industry

A highly customizable ERP software platform

## Enterprise Flow Technosoft Services Private Limited EnterpriseFlow



### Solution Description

EnterpriseFlow is a highly customizable, feature-rich ERP software platform offered in the SaaS (Software as a Service) model of delivery. The solution addresses the sales cycle, purchase cycle and manufacturing cycle. EnterpriseFlow can be fine-tuned and customized to specific business requirements, and because it is “pay as you go”, it is an ideal solution for small to medium sized companies.

### Features & Benefits

EnterpriseFlow gives companies the ability to:

- Store and retrieve all types of business documents using the Document Management System, designed to meet the needs of all types of businesses.
- Capture and manage leads from websites as well as with existing customers, vendors and employees via email.
- Accept payment on the web, in a dozen of the world’s leading currencies, as well as enabling payment acceptance using Paypal.
- Sell products and services over the web in multiple currencies.
- Sell products and services at “brick-and-mortar” outlets, using EnterpriseFlow’s POS software.
- Allow all entities (customers, vendors, employees, etc.) to login to EnterpriseFlow Portal to view their account status in real time, cutting down on costly customer service calls.
- Give customers the ability to make payments, in addition to purchasing products and services, by logging into a portal.
- Allow service organizations to bulk bill students or members, in specified frequencies (i.e. bi-weekly, monthly).
- Maintain an accurate inventory of all products, including end items, WIP items, raw materials and components, both in terms of quantity and value.
- Maintain complete information regarding Product Serial Numbers and Lot Serial Numbers.
- Rapidly generate the most important business documents, including Quotations, Purchase Orders, Sales Orders, Invoices, Purchase Requisitions and Work Orders.

### Value Proposition

EnterpriseFlow is offered in the SaaS model. Accordingly, clients need not make a capital investment to use our software and services. Our solution allows companies to “pay-as-you-go”. Start with a no-cost 1-User account, with ample resources for your evaluation, as well as for a small business on a growth path. If more software is needed, EnterpriseFlow allows for custom builds, based on company specification, on any platform (.NET, Flex, Java, Python, or other) using the high-level HTTP APIs.)

#### IBM Segment

- Data Management

#### Business Function

- Enterprise Resource Planning

#### Target Industry

- Cross

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