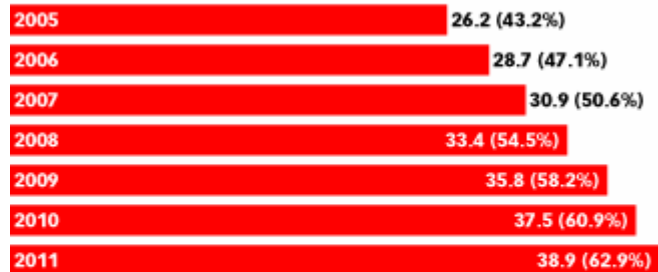


France

Internet and SE in France...

Online Penetration

Internet Users and Penetration in France, 2005-2011 (millions and % of population)



Note: eMarketer uses historical data from the International Telecommunication Union (ITU) as a baseline; penetration figures are based on population estimates from the US Census Bureau's International Data Base (IDB); an Internet user is defined as someone who uses the Internet at least once per month

Source: eMarketer, January 2007

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www.eMarketer.com

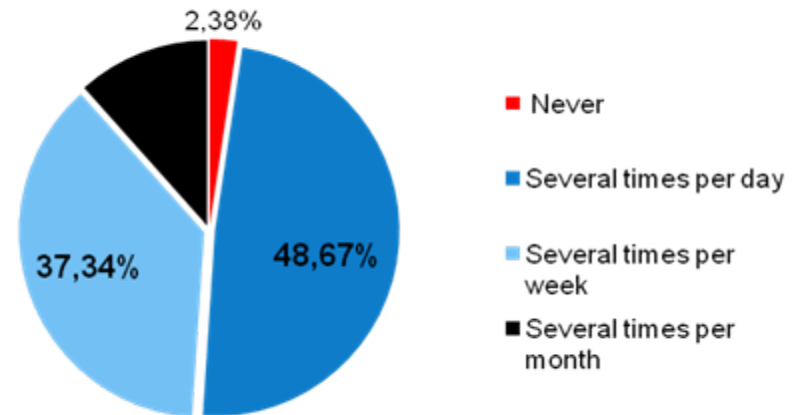
Online Business

20 M people have made online shopping for Christmas 2007.

(source : FEVAD, Mediametrie)

Search Engine Penetration

how often do you use search engines?

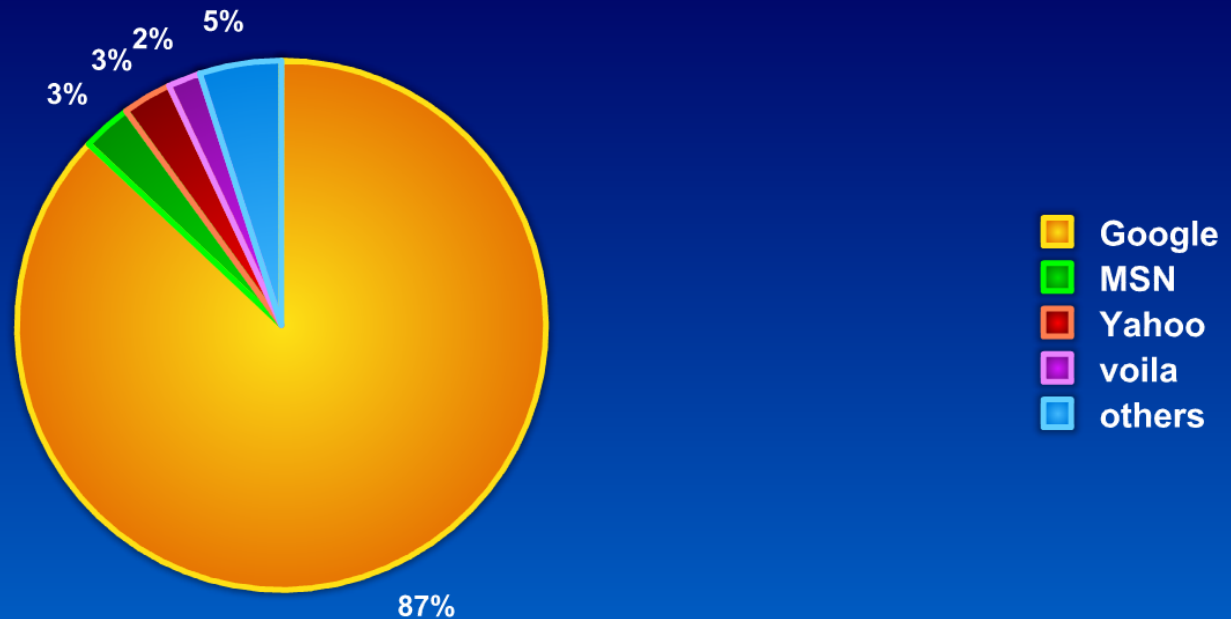


(source : ToLuna + Aposition, march 2008)

Google's Reign on market

Search Engines Marketshare in France

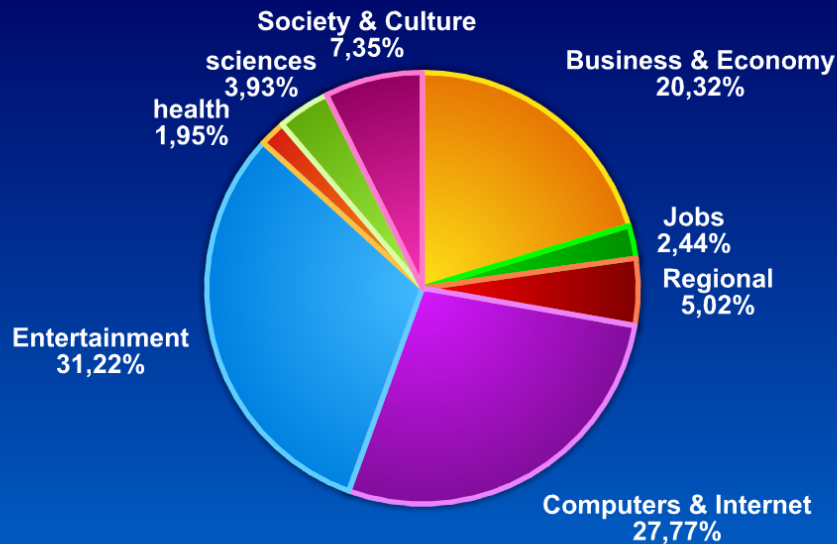
Jan.2008, source : Aposition / Weborama



Top Subjects.

TOP 10 000 queries

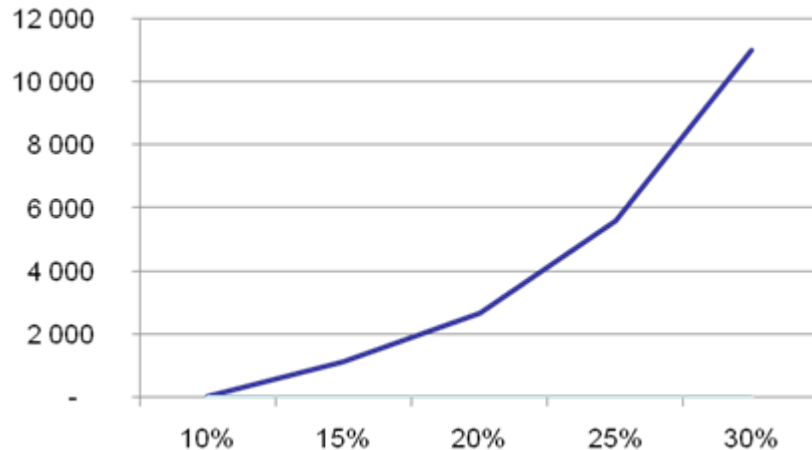
Entertainment, computers and Business are kings!



Methodology :

the top 10 000 queries (in a random order and with no indication of Searches related) were given by a SE to Aposition , which manually qualified these queries.(data of dec 07)

Distribution of queries



Importance of long tail:
You need 1 157 top queries
(out of 2 165 066)
to have 15% of the traffic generated*.

**The top 11 000 queries are worth
for only 30% of the total traffic.**

* Estimation Aposition for Lycos SE. The traffic analysed is based on 15 128 272 searches on dec 2007.

Subjects of interest...

do you use a search engine to investigate any of the

following?	Women	Men	Total
holidays	19,73%	14,00%	18,34%
housing	9,69%	11,11%	10,03%
jobs	12,89%	10,44%	12,30%
law	8,83%	10,44%	9,22%
leisure	19,87%	16,44%	19,04%
others	11,47%	12,67%	11,76%
technology	6,48%	13,56%	8,20%
work	11,04%	11,33%	11,11%
Total	100,00%	100,00%	100,00%

After Leisure, Women look for Holidays when men look for technology...

But also, Teenagers look for technology, young for jobs senior for leisure...

When researching a journey, do you usually use a search

Every time	26,12%
Never	13,13%
Often	24,63%
Sometimes	36,12%

Internet users who do not use SE for important budgets (like journeys) are quite rare.

If you own a mobile phone, which of the following do you use it for?

Just to make calls	81,19%
Other	11,28%
To find information via search engines	2,41%
To surf internet sites that you know	5,11%

Search through mobile phones start to show up.

When using the Internet, how often do you have to

check the second page of results in a search engine?	18-24	25-34	35-44	45-54	Total général
Between 1 and 3 times	46,73%	41,08%	42,59%	35,37%	41,72%
Less than 1 out of 10 times	25,23%	35,27%	30,25%	40,24%	32,77%
More than 3 times	28,04%	23,65%	27,16%	24,39%	25,51%
Total	100,00%	100,00%	100,00%	100,00%	100,00%

45-54 people do not look after the first SERP.

When using the Internet, how often do you have to

check the second page of results in a search engine?	Women	Men	Total
Less than 1 out of 10 times	58,98%	44,16%	55,91%
More than 3 times	41,02%	55,84%	44,09%

Women go less than men to the second SERP.

Specific French SE issues

- Words accentuation : é, ê, è, e etc.
 - Usages

- Polysemy
 - « Plus »(= More + no more)
 - Specific SE based on natural languages

Thank you for your attention

Contact :

Sébastien Langlois

S.langlois@aposition.com