REDBRICKSMEDIA

SEARCH & PERFORMANCE MARKETING

SEARCH ENGINE FRIENDLY DESIGN

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THE FOCUS OF THIS TALK: WORK AROUNDS TO ROAD BLOCKS



FLASH, AJEX, FLEX

- Often avoided for SEO reasons
- Effective work arounds exist

RIA'S DEFINED

Client-side processing (Flash, AJAX, Flex)
Data can be "invisible" to search engines



BUT FIRST: THE BACKSTORY

THE TWO AUDIENCES ON YOUR WEBSITE





Search engines

Humans

THEIR LANGUAGES



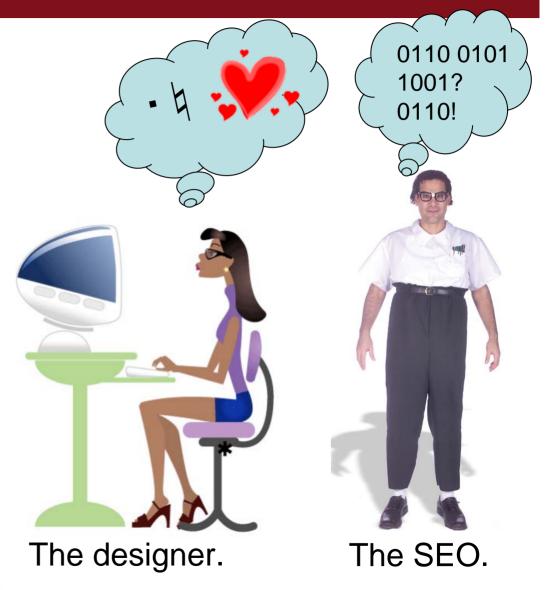
01000001 01100100 01101111 01100010 01100101 00100000 01001101 01000001 01011000



Words, smiles...

IRRECONCILABLE DIFFERENCES?

- "Don't use Flash!" says the SEO.
- "But it looks slick, and what would YOU know about cool?" replies the designer.



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RIA'S: LOTS TO BE EXCITED ABOUT



Benefits:

- Richer: drag and drop, using a slider to change data, etc.
- More responsive
- Look and feel approaching that of a desktop environment

RIA's are only going to proliferate. Be prepared to deal with them.

IT'S HAPPENING FAST

- On RIA's: "We'll look back at this as one of the great periods of invention." – Bill Gates
- RIA's are proliferating fast.
- The education of webmasters on the impact of search needs to keep pace.
- SEO's can't keep saying, "don't use Flash" or "don't use emerging RIA's".

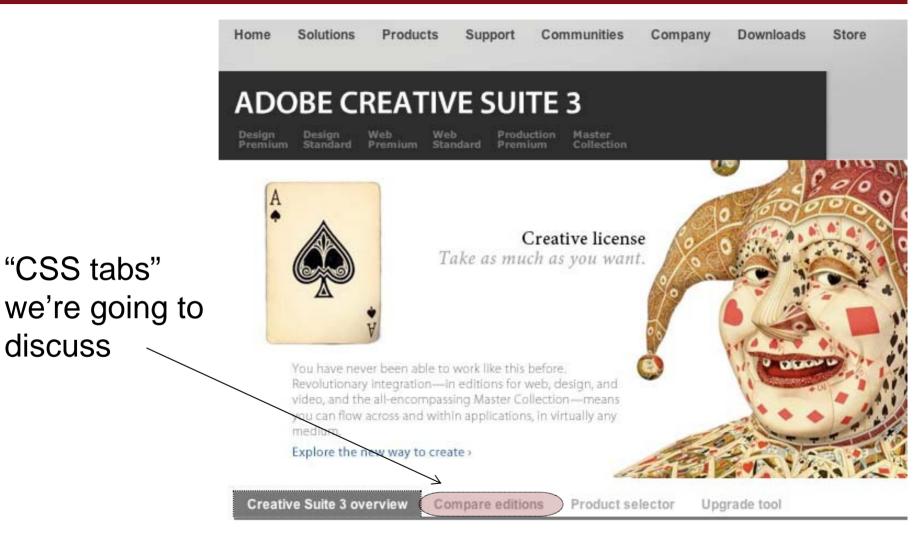


Steve Jobs and Bill Gates at the D5 conference, 5/30/07

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INTRODUCING: MY CSS SILVER BULLET WORK AROUND

NOTICE THE "TABS"



EACH TAB LOADS A NEW "PAGE"

• EACH PAGE LOADS AT THE SAME URL

Creative Suite 3 overview

devices

view Compare editions

Product selector Upgrade tool

• UNLESS THE USER CLICKS, THIS CONTENT WILL NOT BE LOADED

• SEARCH ENGINES SEE THE CONTENT REGARDLESS OF CLICK (THE CLICK IS JAVASCRIPT, WHICH SEARCH ENGINES ARE NOT TRIGGERING)

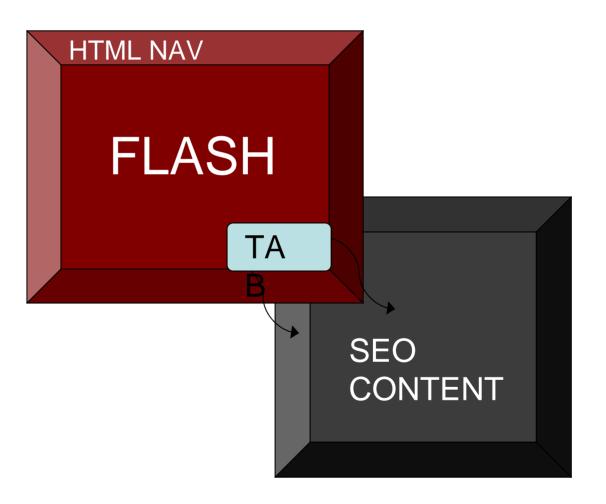


Adobe® Creative Suite® 3 software combines shared productivity features such as visual asset management and a

useful online services with essential creative tools that let you design content for print, the web, film and video, and

SILVER BULLET ANATOMY

- Search engines see the SEO content (always).
- Users will only see the SEO content IF they click on your tab.
- The tab can have a degree of visibility that does not compete with Flash.



HOW IT WORKS

- JavaScript used to toggle search engine friendly content.
- Content is typically (but not always) kept in CSS (as opposed to tables).
- Unless the user hovers or clicks (you decide), the user does not see content.
- It looks like this:

SO HOW IS THIS CSS TAB THING USEFUL?

- Your designer wants to build a site that is heavy in Flash.
- You are sick of fighting.
- The intervention was embarrassing.
- You need a compromise!



HERE'S HOW IT WORKS



more

All you ask from the designer is one HTML object: the "tab".

2. Place all your SEO content in here.

OBJECTIVES

- THE DESIGNER OR RIA DEVELOPER GETS THEIR WAY
 - \Rightarrow They can bury everything in Flash or another RIA.
 - \Rightarrow Flash must be embedded.

• YOU (THE SEO) ASK FOR A "TAB"

- ⇒ You place all your SEO content (H1, body copy, internal links) in the "tabbed" area.
- \Rightarrow For each unique URL, two versions of the site exist.
 - Flash (or RIA)
 - SEO (text, HTML)

CONSIDERATIONS

• DO NOT ABUSE THIS TECHNIQUE

- Abuse = keyword stuffing, or placing content you wouldn't want users to see.
- \Rightarrow Never make the trigger invisible.
- ⇒ Have integrity about the content you place in your "tabbed" area.

THE CURRENT SITUATION IS FRUSTRATING

- Developers are way ahead of search engines' abilities to index
- Developers are doing a lot of extra work to comply
- When will search engines catch up?



MY PREDICTIONS

- Search engines will require developers to maintain text versions for another 5 years.
- Google will rely increasingly on its "Google Webmaster Tools" program to handle widgets and RIA.
- The engines will eventually rely on a hybrid model of personalization, click metrics (the Google toolbar is listening to you!), RIA indexing, and text based indexing.



HAPPY ENDING TO THE STORY

- "You no longer embarrass me!" (email from creative director to Craig, 10/17/07)
- "If you were hit by a truck, I would consider using my expensive daytime minutes to call 911." (Flash designer to Craig, 11/22/07)

