Mentored Pilot

Highlights

- Take the IBM WebSphere
 Information Integration portfolio
 for a test drive before you buy
- Proceed immediately with your project as a "no risk mentored pilot phase" with delivery milestones that establish proof points as you go
- Your staff learns by doing as part of the IBM implementation team

Unlock the value of enterprise data

Organizations face an information challenge. Where is it? How do I get it when I need it in the form I need? What does it mean? What insight can I gain from it? Can I trust it? How do I control it? The list goes on, and the challenges grow unceasingly if organizations cannot ensure they have access to authoritative, consistent, timely and complete information.

Services from IBM Information
Integration Solutions complement
the IBM WebSphere® Information
Integration platform, which integrates
and transforms any data and content
to deliver information you can trust
for your critical business initiatives.
Designed to ensure customer
success with IBM solutions, IBM
information integration services
range from technical support to
education to professional services.

Accelerate your projects

Often times the procurement (RFI/RFP) and the decision making process around selecting vendors and tools can add months or even years to a project and delay the critical benefits to your business.

Upon successful completion of the Pilot and proof points, your vendor selection of IBM is made, and you are launched in an accelerated start. In the unlikely event that IBM does not meet your proof points, then the project may be canceled by you with no payment due. There is no risk to you the customer.

IBM WebSphere Information
Integration Mentored Pilots have a
long track record of success and
demonstrate the confidence, value,
and leading market position IBM
brings to the table. As a customer
it allows you to proceed rapidly in a
no-risk procurement with the leading
solutions provider in the information
integration market place. It also
provides you a way to accelerate your
procurements and your projects.

IBM WebSphere Information
Integration Mentored Pilots are
typically a six-to-eight week on site
engagement that provides you with:

- Requirements Definition, Scoping, and Planning
- Architecture and Pilot Design
- Source System Analysis, Data Acquisition



- · Data Analysis, and Data Modeling
- · Job & Process Construction and Test
- Production Automation, and Results Reporting
- · Full Volume Runs
- Hardware, Software and Job Performance Tuning
- · Final Runs and Acceptance Testing
- Statistics Gathering and Reporting Deliverables:
- · Pilot Final Report
- Project Plan and Proposal for Balance of Project
- Customer Briefing
- Iterations® Methodology

The IBM WebSphere Information Integration Business Assessment is a rapid turn-around engagement that enables you to rapidly evaluate your organization's business processes and your readiness to proceed with your project initiative.

Integrate all your information

The IBM WebSphere Information
Integration platform reduces
risks and costs and supports key
business initiatives by integrating
and transforming all types of
corporate data and content to deliver
authoritative, consistent, timely and
complete information, and governing
its quality throughout its life cycle.

IBM WebSphere Information Integration Professional Services

To help you achieve success in meeting your business objectives through information integration solutions, and to accelerate your solution design and implementation, the IBM WebSphere Information Integration Professional Services team offers a broad range of planning, education, design and engineering, and implementation services. Whatever industry your company serves, our Professional Services team can help you implement the right IBM WebSphere information integration solution.

For more information

For more information about this or any other Professional Services offerings, please contact your IBM marketing representative or visit http://www-306.ibm.com/ software/data/services © Copyright IBM Corporation 2005

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