

## **DB2 for SAP in Focus**

## Ravi Athmakuri, Senior SAP Migrations Consultant

## Meet Ravi

As a Senior SAP Migrations Consultant with over a decade of dedicated SAP experience, Ravi Athmakuri is a foremost expert on SAP OS/DB to DB2 migrations. Ravi's unique combination of skills has allowed him to support dozens of seamless migration projects from planning through to execution.

Ravi discusses the benefits of engaging IBM Software Services for your next SAP migration.

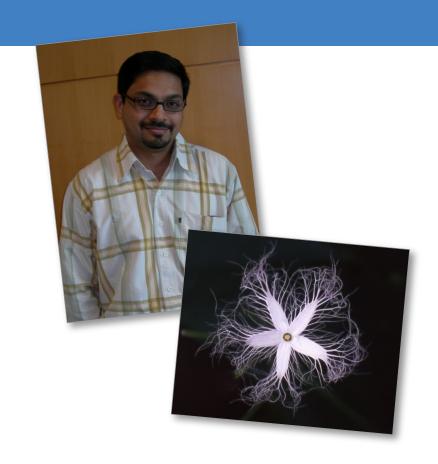
**Capture**expectations and set project **goals.** 

# How Ravi championed mentoring a global telecommunications company

Working closely with a joint IBM and client team, Ravi was challenged to use DB2 Deep Compression technology to reduce the company's storage footprint as the client migrated their 1.3 terabyte SAP system from Informix and Oracle to DB2. This engagement was one of the original deep compression projects.

Key accomplishments included:

 Reducing the client's storage footprint by 50 percent, resulting in significant savings in storage, backup/recovery and infrastructure costs



- Engaging the client in a learning process as they assisted with the migration, leading to a mutually beneficial and satisfying project.
- Establishing the DB2 deep compression migration process that is now a standard migration procedure.

## Ravi's Approach to SAP on DB2 Migrations Capture expectations and set project goals

 Any successful migration project requires clearly defined project expectations and goals. Ravi works with his client to make sure that the scope of work will match the client's ultimate business goals.



#### Take an innovative view

 Original solutions to migration challenges are essential for a positive client engagement. From using techniques to disperse the migration load over multiple pieces of hardware to leveraging new information from the development lab, Ravi is willing to think outside the box.



### Rely on Team IBM

 Ravi's team leverages a strong foundation of deeply skilled IBM DB2 for SAP teams, which support every SAP migration project. This foundation includes the DB2 on SAP group at the development lab in Toronto and partner resources in IBM Germany. These groups focus solely on the optimization of DB2 for SAP, providing an immense amount of expertise and support.

## Ravi's Philosophy

### Develop a strong relationship with the client

 Ravi recognizes the need to build a solid relationship with each client based on trust.
 To develop this relationship, Ravi provides clients with clear expectations about what they can get from DB2 on SAP. He then meets or exceeds these expectations during project delivery.

### Always keep learning

Known for his expertise on SAP for DB2
migrations, Ravi shares a wealth of
information at every client engagement. He
believes that staying on top of recent advances
in technology is an essential element of his
successful migration projects.

# Software Services and the Strategic Advantage

Clients who migrate to DB2 with IBM Software
Services benefit from the seamless integration of
DB2 and SAP. This integration is leveraged through
DB2 automation, increased availability and
stability of applications, and significant
performance improvements over other databases.
In addition, clients get to work with the experts
in this area and benefit from tight linkages to the
development labs.

### Ravi's Background

Ravi joined IBM in 2002 with the PriceWaterhouseCoopers (PWC) consulting



division. Between IBM and PWC, Ravi has gained over ten years of SAP experience, holding positions such as SAP Technology Consultant and SAP Technology

Infrastructure Architect. Ravi is a certified SAP Technology Consultant and holds the advanced SAP OS/DB Migrations certification. He has focused solely on SAP migrations for the past five years, and is considered an IBM authority in this area.

### Hobbies

Ravi has a passion for photography and owns seven cameras! Although he loves digital photography, he admits that he can't let go of his traditional film-based cameras. Ravi enjoys taking photos of travel landscapes or macros of rare flowers.