

### **IBM Cognos Aerospace & Defence Roadshow**



"...Blend the Cognos portfolio with IBM's data integration, data quality, data warehouse, content management, text mining & other offerings, & there's no more extensive information management portfolio available, period..."









## IBM Cognos Aerospace & Defence Roadshow

Ian Lazenby, Defence and Public Safety, Cognos







Focus on Business Optimisation is Accelerating

**Creating an Information Agenda is critical** 



11.1% CGR \$117B /th Optimization Financial Risk Insight Information Agenda

Perfect Invoicing Agile Government

Customer Profitability

**Automation Growth** 

**5.1% CGR** \$594B

Source: IT Spending Estimate\* 2008

Automation

ERP & Financials

Case Management Call Center Operations

**Application Agenda** 







## **Bridging the Gap Becoming an Information Based Enterprise**

**Transform information to provide increased flexibility and innovation** 

## Information Based Enterprise

...an enterprise with an Information agenda

Desired State
Flexibility
& Speed

Data to Automate the Business Urapidly leveraged actions as a Strategic Asset Urapidly leveraged action as a Strategic Asset Urapidly leveraged actio

**Current State** 

Information Intensive Projects ...rapidly leveraged across applications, processes and decisions to improve efficiency and accelerate desired outcomes

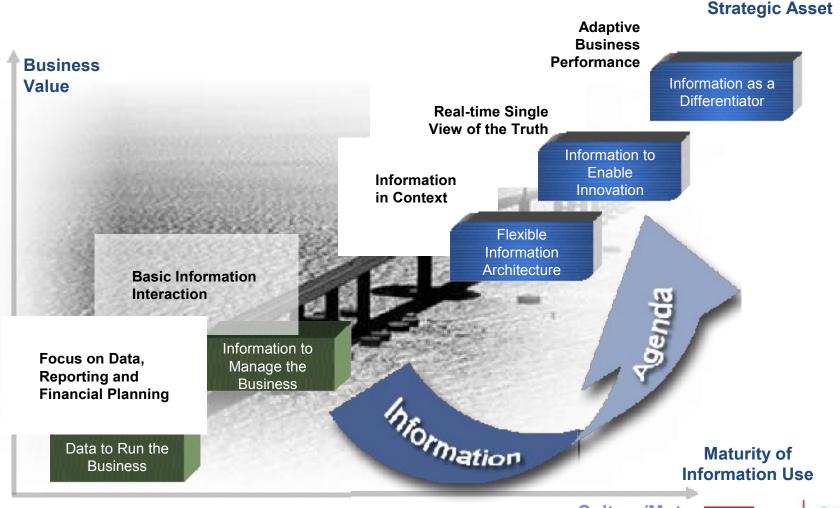






Information as a

# **Bridging the Gap Becoming an Information Based Enterprise**





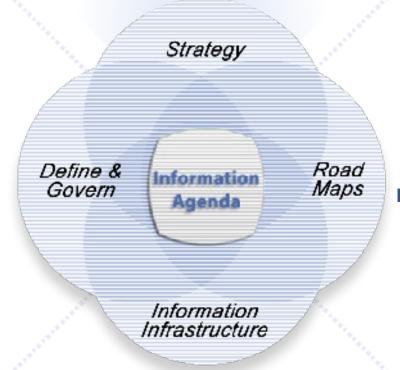




#### **Becoming an Information Based Enterprise Unlocking the Business Value of Information**

Establish an information-driven strategy & objectives to enable business priorities...

Discover & design trusted information with unified tools and expertise to sustain effectiveness and competitive advantage over time...



Accelerate informationintensive projects aligned with the strategy to speed both short-term & long-term return on investments...

Deploy open and agile technology and leverage existing information assets for speed and flexibility...









## Agenda

10:00	Welcome & Introduction	Ian Lazenby, IBM Cognos
10:10	Setting the Scene	Steve Shepherd, UK Council for Electronic Business (UKCeB)
10:30	JSC EDW Case Study	Udyan Patel, BearingPoint
11:00	Break	
11:30	Performance Management of the MoD Su	upply Chain Graham Dawson, data2impact
12:00	Lunch	, , , , , , , , , , , , , , , , , , ,
13:00	IBM A&D Through Life Management	Martin Harris, IBM
13:45	Asset Lifecycle Management	Jarmo Vahtervuo, BearingPoint
14:30	Q&A	
15:00	Close	







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**Steve Shepherd, UKCEB** 



