

IBM Content Manager OnDemand (CMOD)

Enterprise Content Management

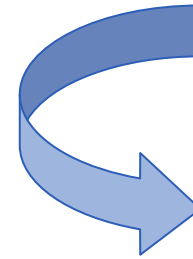
Louise Hawley

Agenda

- Introduction to Content Manager OnDemand (CMOD)
- New Announcement
- CMOD product demo
- Q&A



Understanding the Pains



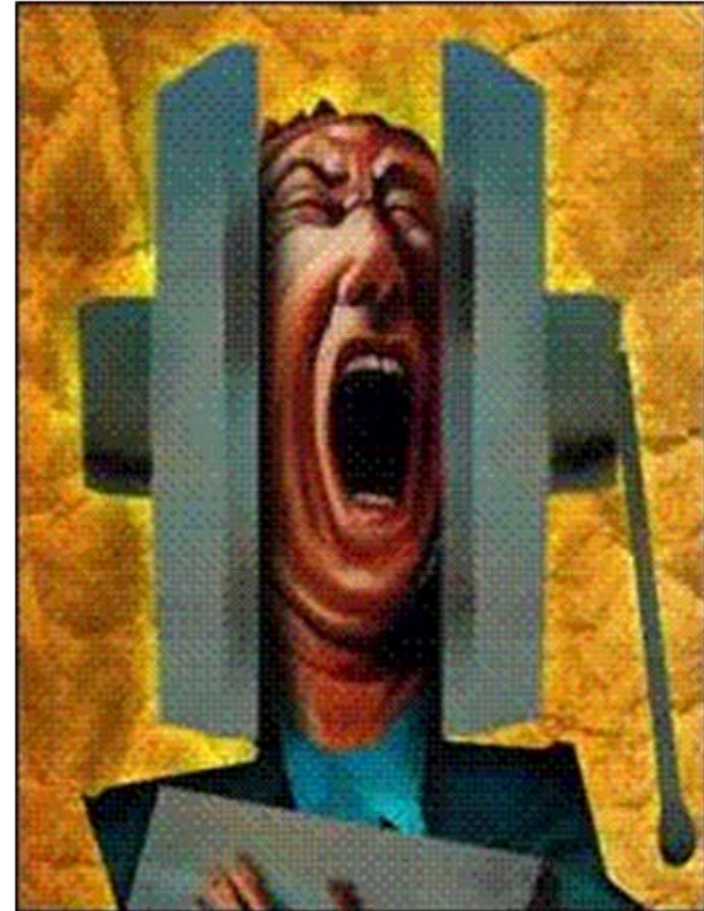
Pains

&

Pressures!

Business Pressures

- Inability to access transactional content in easily-digested and shared forms that match user needs and skill sets
- Siloed information across the organization
- Reduced user productivity related to complex search requirements, and inaccessible or unindexed data
- Reduced customer satisfaction because of a lack of self-service capabilities and slower customer-service response times
- Higher content-management, printing and storage costs
- Compliance requirements across the enterprise



Common business problems



State erased public records

They were deleted after the Register sought e-mails about the search for a new development director.

By CLARK KAUFFMAN
REGISTER STAFF WRITER

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and Tribune Company

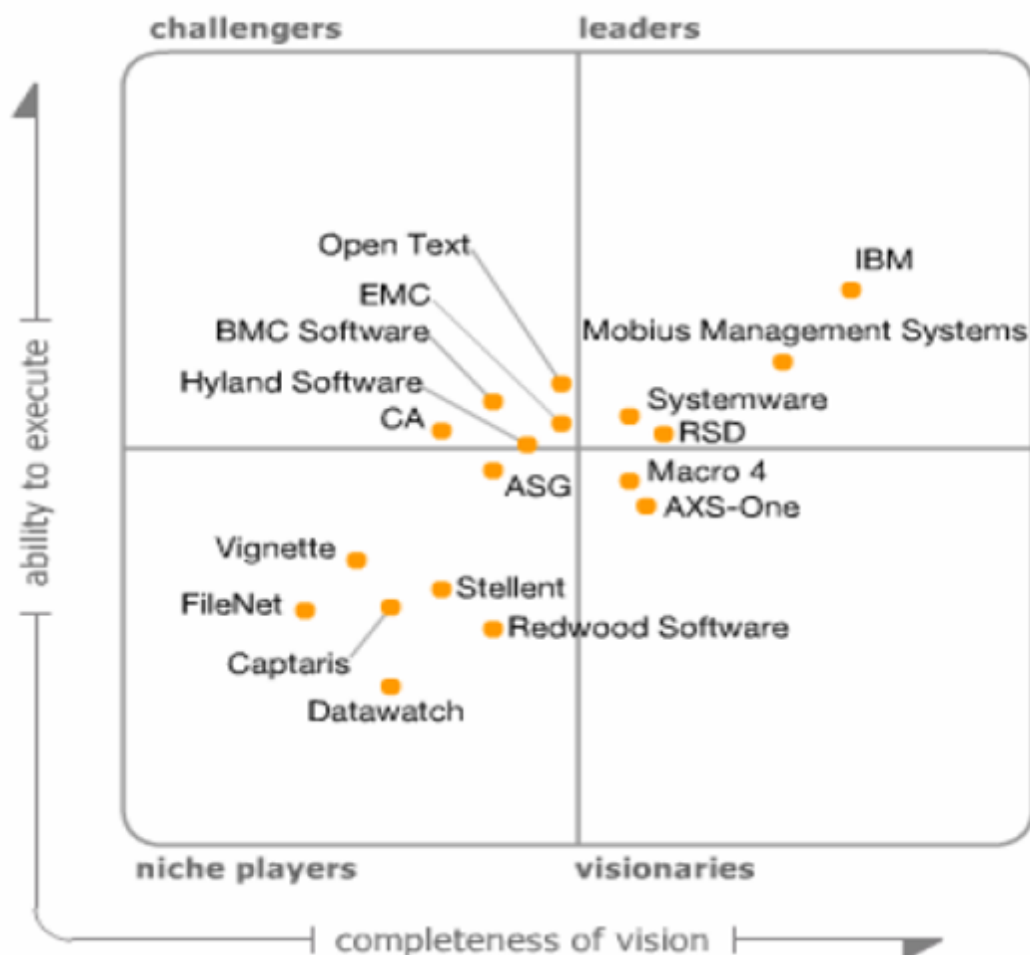
E-mail records of Gov. Tom Vilsack's staff were destroyed after The Des Moines Register requested access to the files in February, a lawyer for the governor said Friday.

The records were destroyed despite numerous written and spoken requests made under the Iowa Open Records Law while the documents still existed. The governor's

Market Presence – COLD/ERM

Gartner - Magic Quadrant report for Integrated Document Archive and Retrieval Systems, 2006

Figure 1. Magic Quadrant for Integrated Document Archive and Retrieval Systems, 2006



- *IBM maintains its leadership through its strong market presence, extensive ECM product lineup and partner channel.*
- *IBM has the complementary products to support the archiving requirements for enterprises ranging from SAP to e-mail archiving, as well as content management products, such as records management. Combined with Tivoli Storage Manager, DB2 Content Manager OnDemand also provides hierarchical storage management and support for a range of storage devices.*

Uses for Content Manager OnDemand

- e-Statement Presentment

- Front office application

- Presenting of customer data in customer service environments
- Self Service or call centers



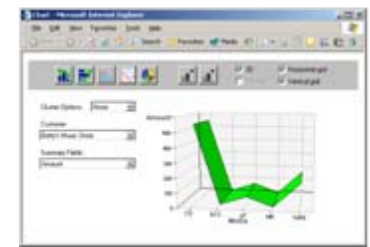
- e-Report Management

- Back office application

- Managing of access to information contained in reports (which can be considered snapshots of a database in time)
- Delivery for analysis



ORDER DATE	ORDER NUMBER	ORDER TYPE	ORDER DATE	ORDER DATE	ORDER DATE	ORDER DATE	ORDER DATE	ORDER DATE	ORDER DATE
01/01/01	000001	000001	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01
01/01/01	000002	000002	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01
01/01/01	000003	000003	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01
01/01/01	000004	000004	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01
01/01/01	000005	000005	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01	01/01/01



However.., It's Not Just Report Management Anymore

- **Traditional use cases**

- Microfiche Replacement
- Report Distribution
 - Data extracted out of archive and delivered in paper or electronic form to end users
- Electronic Bill Payment and Presentment
 - Using the internet to deliver statements
 - ✓ Able to offer additional services by adding additional advertising

- **Shifting purchasing behaviors**

- Enterprise Report Management not being purchased as a standalone solution, but rather as a part of the overall Enterprise Content Management (ECM) decision
- Need to leverage data in the repository

- **Emerging use cases**

- Compliance
- Transform into useful, insightful, and in-context information
 - Extraction and assembling/composing new documents
 - Report Mining
 - Analysis

CMOD Benefits

Capabilities	Value Proposition	Proof Points
<ul style="list-style-type: none">• Scalable high volume capture of computer output• Timely customizable presentment• Automated archive with search and report mining• Automated storage management for cost and retrieval benefits• Ability to store print stream in native format without transforming• Ability to render in native character set	<ul style="list-style-type: none">• Reduce overall costs of operation by managing and enabling access to all computer generated output• Improve customer retention and reduce call center costs• Reduce paper in customer service and Account management• Improve customer satisfaction by providing customers 24*7 access to online statements• Reduce fines by adhering to compliance requirements	<ul style="list-style-type: none">• Comes first in Gartner IDARS 2006 Magic Quadrant• Scales to over 100 Million check images/day• 60 to 80 Million statements a month• Permits mix and match of platforms• Supports wide array of data types• Utilizes industry standard relational databases• Web Enabled

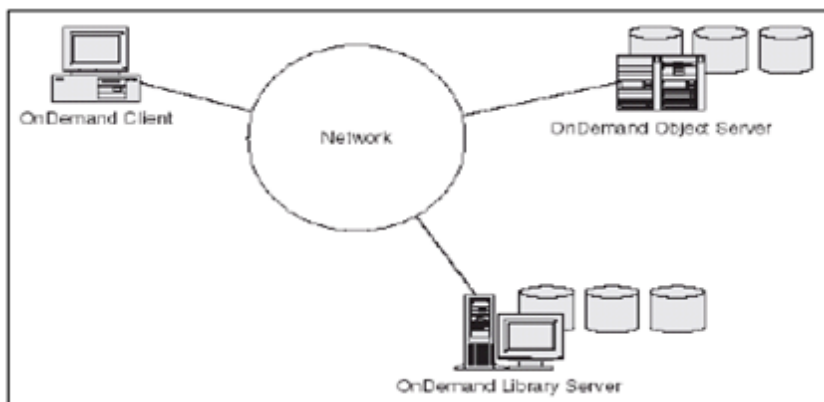
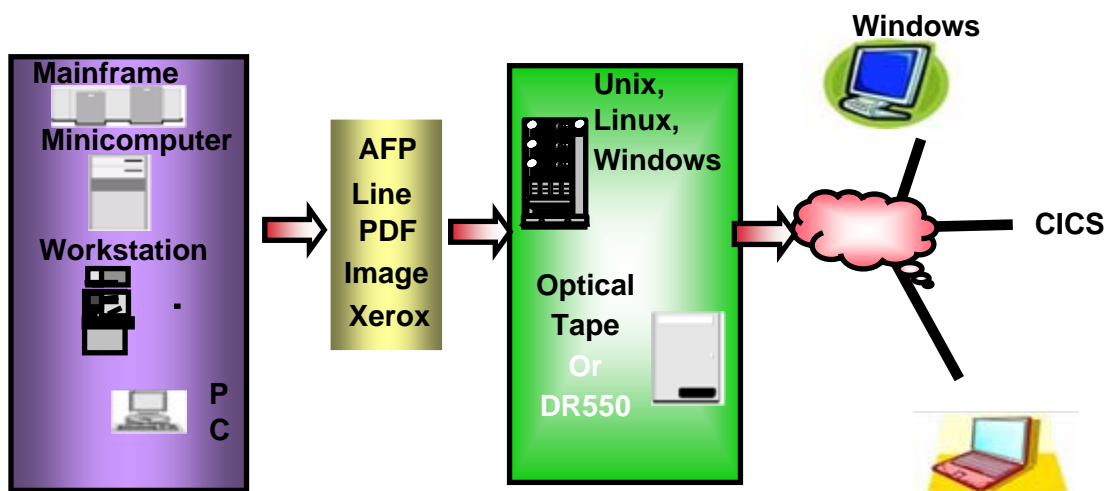
CMOD Sets New Benchmark

Over 100 Billion objects archived

Over 2 Billion retrievals every day

Over 10 Petabytes of data

OnDemand Architecture



Servers

- Windows
- Linux – RedHat, SuSE
- UNIX - (AIX, HP and Sun)
- Linux on zSeries
- i5/OS
- zSeries mainframe

Clients

- IBM WEBI,
- Win XP/WIN2K/WIN2003 GUIs
- CICS/3270
- CGI, Servlets, Java, DDE and OLE API's

Databases

- DB2, Oracle, Microsoft SQL Server

CMOD Library and Object Servers

Library Server

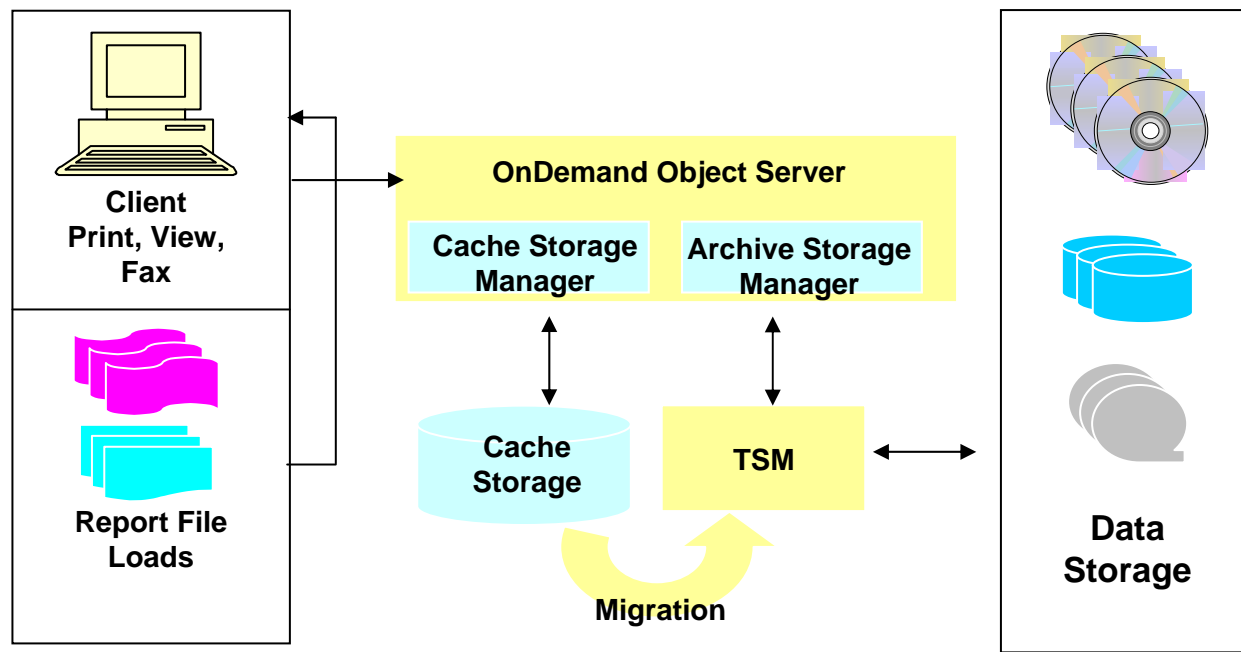
- Contains DB2, Oracle, or SQL Server database
- Contains all index, configuration, and user account information
- Performs all database searches
- Performs user authentication and logging
- Provides a single system image across multiple object servers

Object Server

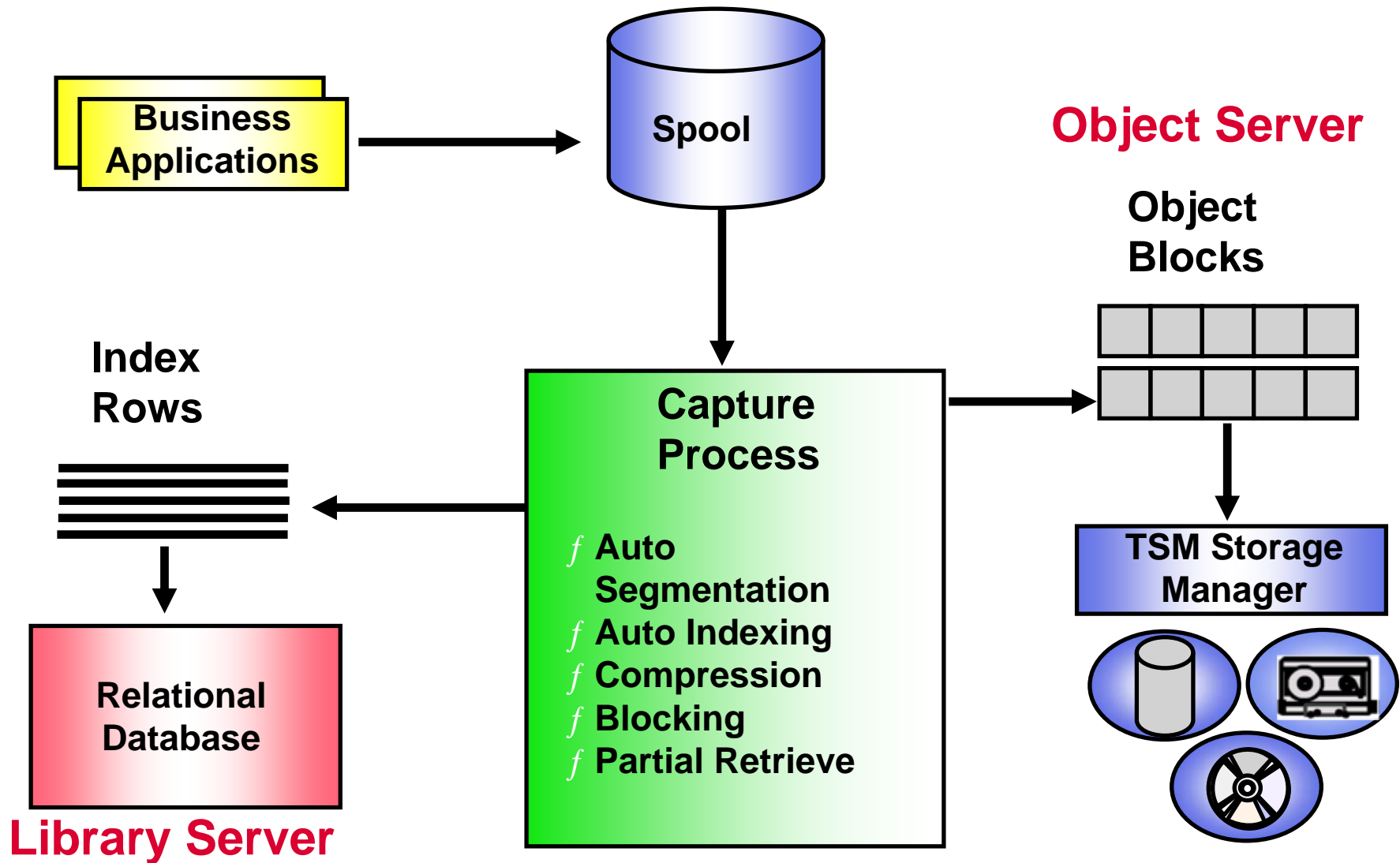
- Could have a **mixture** of magnetic cache and a storage manager for handling optical, tape or magnetic
- Loading of data happens **directly** on object server
- Could be **local** or **remote**
- Are **transparent** to users
- Document retrievals comes **directly** from object server

OnDemand Storage Management

- Allows **mixture** of magnetic, RAID, optical and tape
- Automatic **migration** and **expiration** of documents based on report type

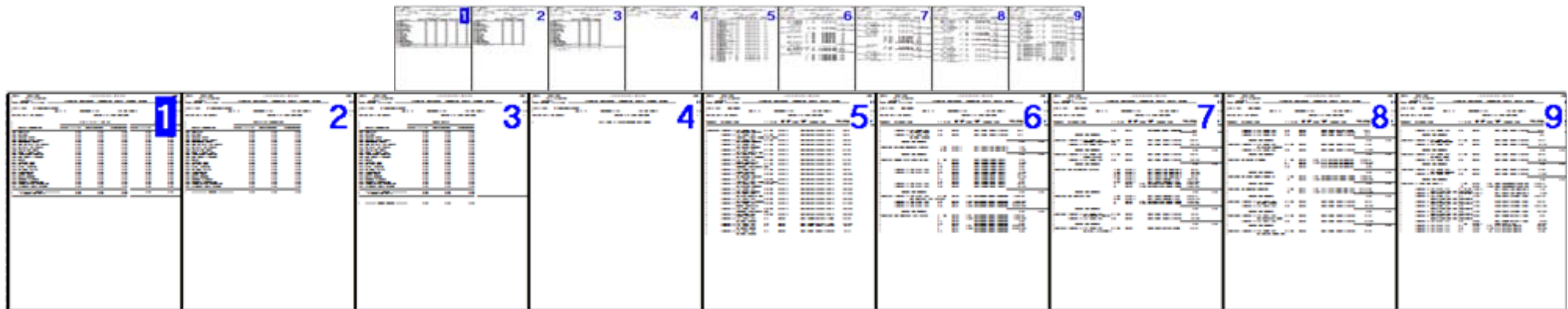


OnDemand Document Capture

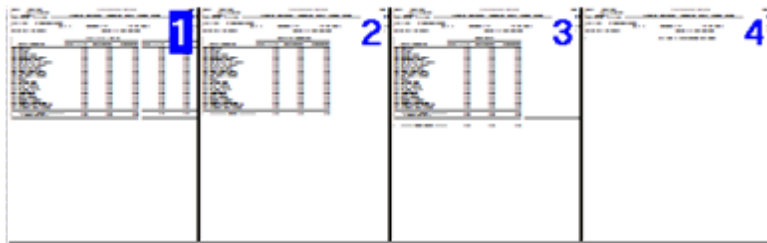
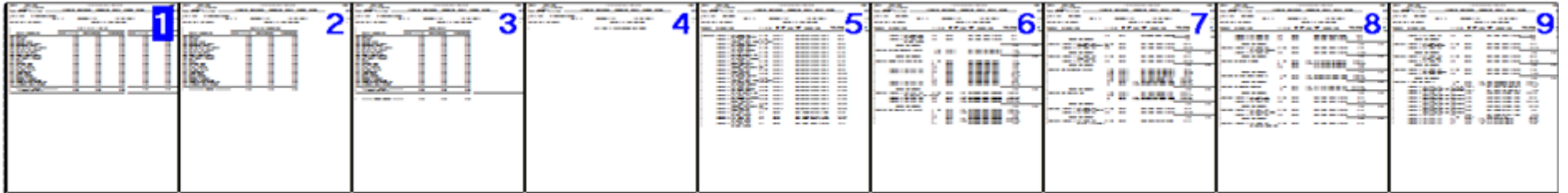


OnDemand Compression

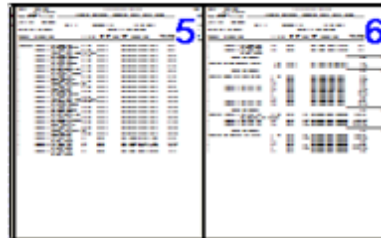
- Storage management structure
 - Compresses data (2:1 to 30:1) before storing it
 - Scalable solution
 - Supports office/departmental environments through high-end production environments



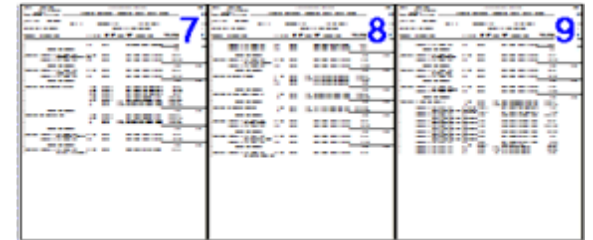
SEGMENTATION COMPRESSION INDEXING



John Smith
123-11-2001

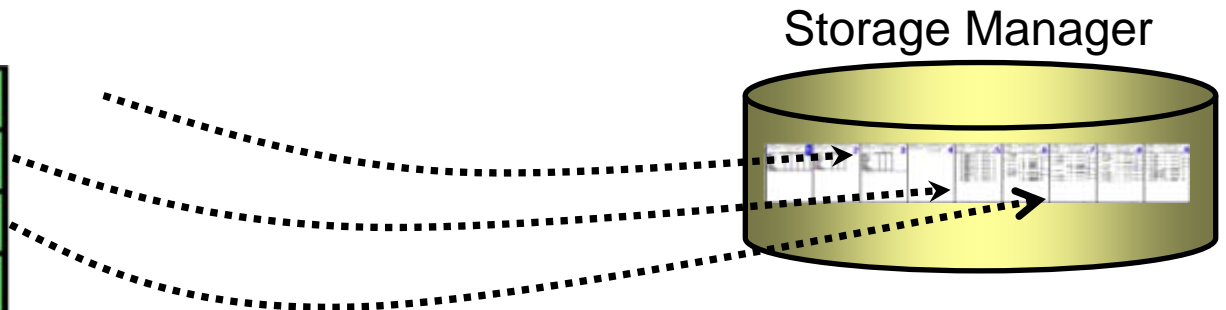


Ron Smith
523-22-6678



William Smith
709-03-4332

John Smith	123-11-2001
Ron Smith	523-22-6678
William Smith	709-03-4332



Content Manager OnDemand v8.4.1

- Themes
 - Enhanced retention management
 - Integration with IBM FileNet P8 – Business Process Manager(BPM), Content Manager and Records Manager
 - Other functional and performance enhancements



Enhanced Retention Management

- Enhanced Retention Management is built directly into CMOD
 - Includes the ability to suspend (lockdown) individual documents within a report
- Enable/Disable ERM
- Implied Hold
- Load expiration type
- Lockdown field

The screenshot shows the 'Database Information' dialog box with the following settings:

- Database Organization:**
 - Maximum Rows: 10000000
 - Multiple loads per database table
 - Single load per database table
 - Create Tablespace Type:
 - SMS
 - None
- Annotation:**
 - Annotation flags in document database table?
 - Yes
 - No
- Enhanced Retention Management:**
 - Application group uses Enhanced Retention Management?
 - Yes
 - Implied hold
 - No
- Interoperate with FileNet P8 Platform:**
 - Use Content Federation Services (CFS-OD)?
 - Yes
 - Federate documents automatically
 - Enable FileNet Records Manager to records declare automatically
 - No
 - Query using parameter markers

Buttons: OK, Cancel, Help

PDF Enhancements

- Improved ingestion performance and storage with CMOD PDF indexer
 - PDF resources stored separately
 - 30% - 50% improvement in ingestion performance
 - ◆ Overall performance improvements
 - ◆ Resource collection
 - ◆ Removed unused resources
- New parameter RESTYPE in the Application Indexing parameters controls resource collection

Integration with IBM FileNet P8

- Integration with IBM P8
 - Unified search and view CMOD content and IBM P8 content
 - Leverage CMOD content in IBM FileNet BPM applications
 - Manage CMOD Content as records in IBM FileNet Records Manager

Integration with IBM FileNet P8

- Content Manager OnDemand will leverage IBM FileNet P8 through IBM Content Integrator
 - CMOD document metadata is 'federated' into P8 database
 - ◆ Unidirectional
 - ◆ CMOD physical data remains in place
 - Once in P8, able to leverage P8 clients (like Workplace XT) in order to have
 - ◆ Unified search
 - ◆ Leverage Business Process Management (BPM)
 - ◆ Records Management

BAXTER BAY BANK
Online banking 24 hours a day.

STATEMENT DATE: 10/20/05
CREDIT LIMIT: 8000.00
TREET AVENUE: 7722
ACCOUNT NUMBER: 000-000-152

MAKE CHECKS PAYABLE TO: Big Bucks Card
DIRECT PAYMENT OR INQUIRIES TO: Big Bucks Card Center
CUSTOMER SERVICES
P.O. BOX 10000, LODI, NJ 07644
PHONE: (201) 333-0641

A & T PIANO CO
79 S MAIN
LODI, NJ 07644

AMOUNT PAID: PLEASE DETACH AND RETURN THIS TOP PORTION WITH PAYMENT

PAST DUE	CURRENT DUE	MINIMUM PAYMENT DUE	PAY EITHER AMOUNT	NEW BALANCE	MINIMUM PAYMENT DUE	MINIMUM PAYMENT DUE DATE
25	27.79	27.79	277.86	277.86	290.82	11/20/05

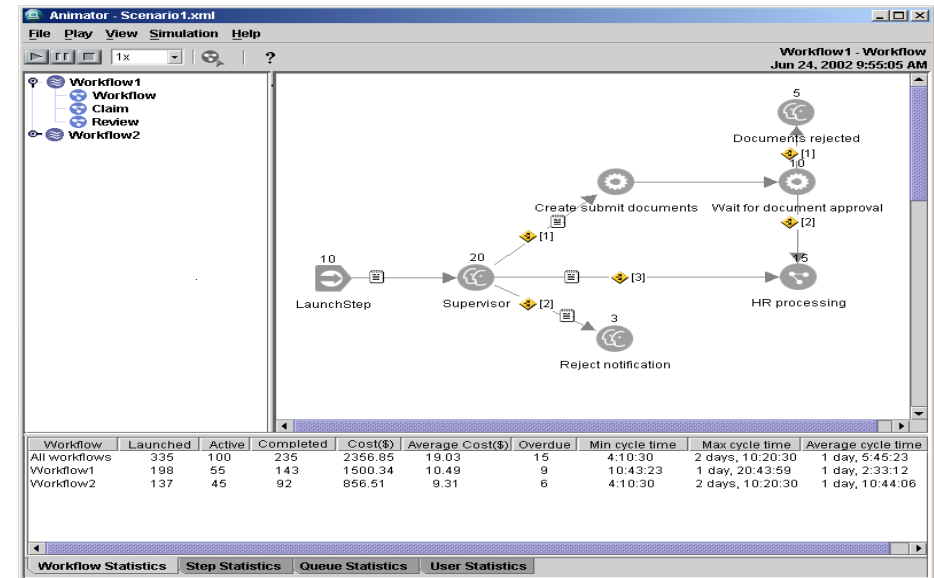
STATEMENT DATE: 10/20/05
ACCOUNT NUMBER: 000-000-152
ANNUAL PERCENTAGE RATE: 21.00 %

PREVIOUS BALANCE	- PAYMENTS	- CREDITS	+ PROMISES	+ CHG. AMT.	NEW BALANCE
5111.84	2048.82	0	277.86	0	277.86

The bottom portion of the image shows a screenshot of a software interface, likely IBM Workplace XT, displaying a detailed financial statement with multiple columns for various account categories and balances.

Content Manager OnDemand and BPM

- Leverage CMOD content in BPM applications
 - Auto-trigger business processes
 - Attach CMOD document to a business process
 - Modeling, Tracking, Simulation, BAM and more





Case Attachments Audit

Case Information

Case Number

Last Name

Assistance Amount

Received Date

Additional Information

Address

City

Zip Code

SSN

Other Fields

Case Number

Received Date

- Inbaskets**
- Review (0)
 - My Work (3)
 - Case Review (4)**

Documents attached: 4

- Application Received Email
- Grant Deed
- SSN Card
- Utility Bill**

UTILITY BILL

1234 ANY ST N

ACCOUNT NUMBER	CYCLE	BILL DATE	DUE DATE
123456-789012	12-05-07	12/10/07	12/26/07

Total Current Charges: 70.16
 Balance Forward: 0.00
 Total Amount Due: 70.16

SMITH, JOHN R. 234
 1234 ANY ST. N.
 GLASTONBURY, CT 06033

4000070163781630881732

ACCOUNT NUMBER	CYCLE	BILL DATE	DUE DATE	Last Bill Amount	Payments	Adjustments	Balance Forward
123456-789012	05-01	1/10/07	1/16/07	72.84	72.84	0.00	0.00

NA	DESCRIPTION	AMOUNT	CURRENT	PREVIOUS	CHARGE
NA	BASE CHARGE - WATER	2.00	2.00	2.00	0.00
NA	CONSUMPTION	15.55	15.55	15.55	0.00
NA	TOTAL WATER	17.55	17.55	17.55	0.00
SE	BASE CHARGE - SEWER	5.00	5.00	5.00	0.00
SE	TOTAL SEWER	5.00	5.00	5.00	0.00
CR	CONTAINER FEE/2PKET	16.35	16.35	16.35	0.00
SN	STORMWATER HOUST FEE	7.00	7.00	7.00	0.00
UT	UTILITY TAX - WATER	1.85	1.85	1.85	0.00
	Total Current Charges	70.16	70.16	70.16	0.00
	Balance Forward	0.00	0.00	0.00	0.00
	Total Amount Due	70.16	70.16	70.16	0.00
	Deposit on Account	339.00			

Page 1 of 1...

Compliance requirements

- Customer requirements to manage CMOD content as records
- This means:
 - Declaration and Classification of content against an organizational file plan—ZeroClick or manual
 - Preservation of content, structure, and context
 - Event-driven disposition in accordance with an organization's policies
 - Security to control access and prevent content changes
 - Application of Legal Holds to ensure preservation and compliance with Legal Discovery requests
 - Auditing and Monitoring to ensure compliance with the organization's RM policies

OnDemand 8.5 Announced 09/08/2001

Client & Admin Enhancements

- PDF Text Search PDF docs - without the need for Adobe Acrobat
 - Reduces licensing costs
- Hyperlinks in server custom messages
 - Example; to change password go to <http://w3.ibm.com/password>)
- Auto detect subsystem failures
 - Example; unexpected database shutdown
- Trace - performance and manageability enhancements
 - Normalized output can be view from any platform



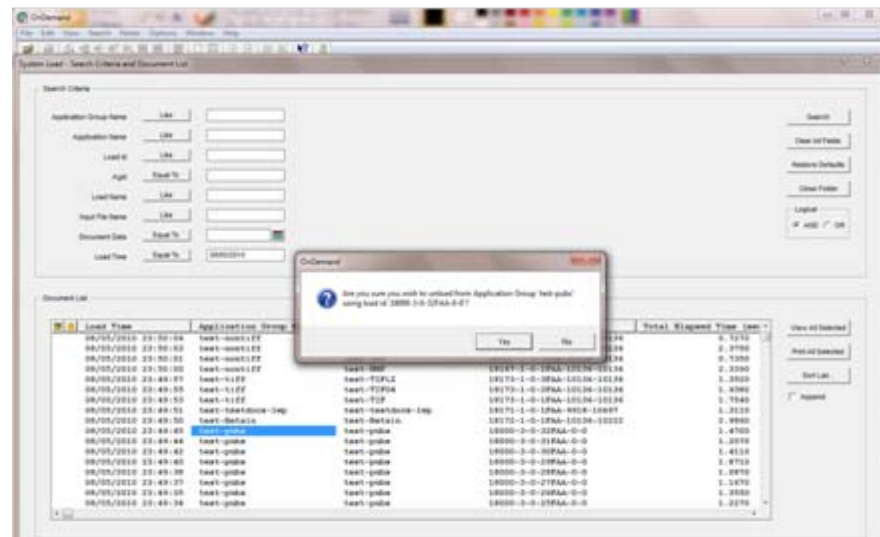
Improves usability and flexibility

Reduces costs - no longer require Adobe Acrobat

7.5 percent of all documents get lost, 3 percent of the remainder get misfiled. Source: PWC

Unload from System Load Facility or System Log

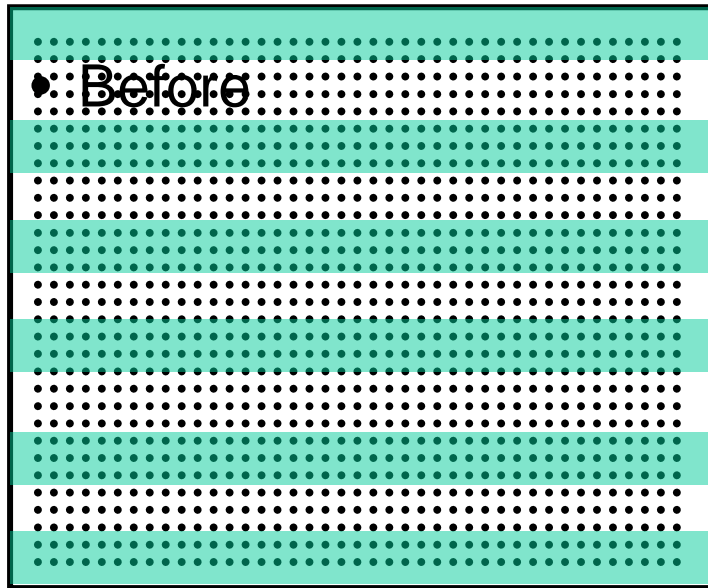
- Simplifies unloading an OD Load from the System Load Facility or Log
 - Select an item from the list & 'right click' to unload
 - Correct permissions necessary
 - Win32 Client



*Usability and manageability benefits
Eliminates manual command line steps
No need to remember long Load IDs*

Print Line Count

- Adjust print line count for line data documents to improve legibility



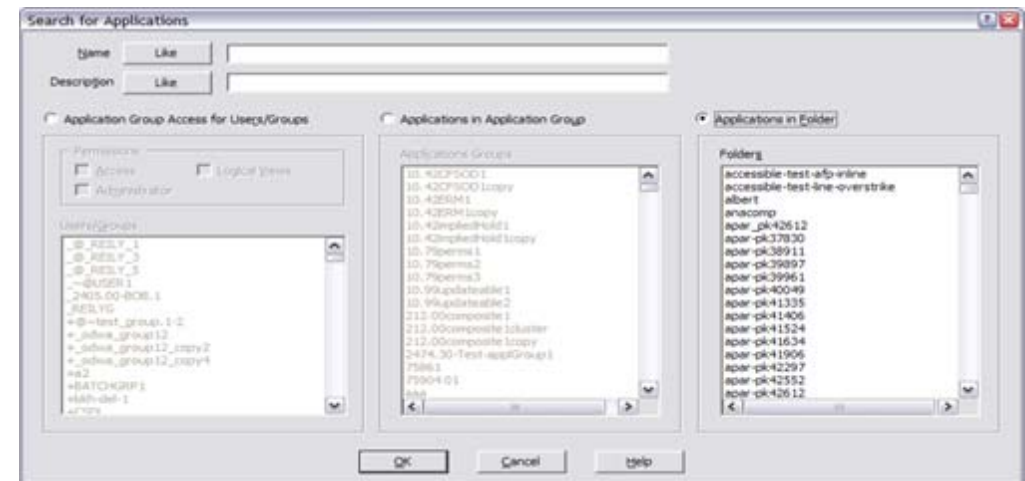
CD	QTY	DESCRIPTION	LABEL/NO.	UNT_PRC	AMOUNT
ORDER NUMBER: 536017 SHIP DATE: 10/06/99					
CD	4	Bartok, Sonata for Solo Violin	HK-42625	8.99	35.96
CD	7	Mozart, Mass in C, K.427	420831-2	9.00	63.00
CD	2	Luening, Electronic Music	CD 611	10.19	20.38
TAPE	9	Scarlatti, Stabat Mater	SBT 48282	5.99	53.91
ORDER NUMBER: 536039 SHIP DATE: 10/21/99					
CD	11	Beethoven, Pathetique Sonata, Arau	420153-2	5.99	65.89
LP	8	Mendelssohn, War March of the Priests	SMK 47592	8.99	71.92
TAPE	10	Pizzetti, Messa di Requiem	CHAN 8964	9.59	95.90
LP	6	Misc., Modern Trombone Masterpieces	ADA 581087	10.79	64.74
TAPE	6	Gershwin, An American in Paris	ACS 8034	5.99	35.94

Improves manageability of documents

\$75 is spent on labor to process a document. Source: PWC

Folder Admin

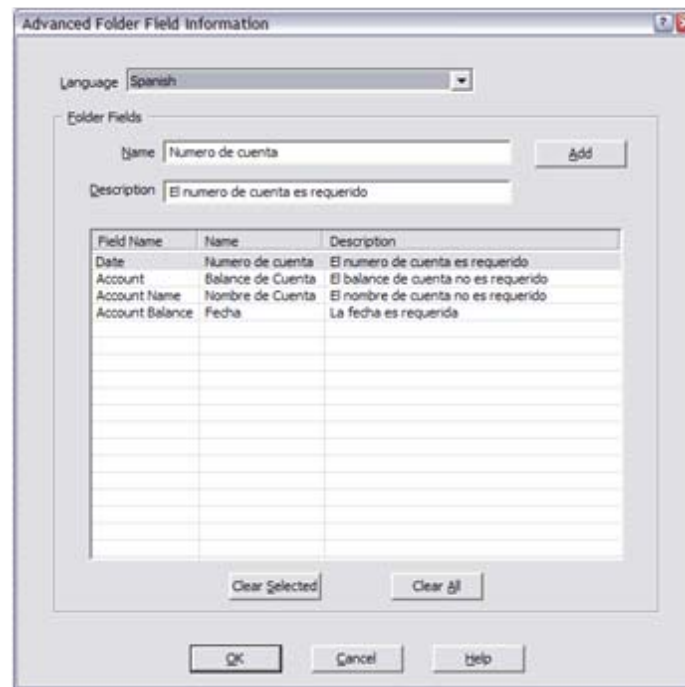
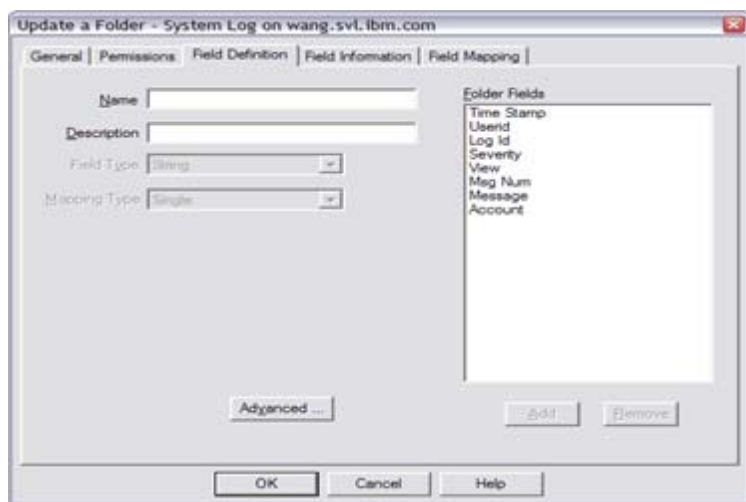
- Create a list of applications that are included in a specific folder
- Create a list of application groups that are included in a specific folder
- Create a list of folders that include a specific application



Increases Administrator productivity

Folders – Multiple Languages

- Multiple language folder field names for Win32 client



For customers serving multiple language user communities

Other Enhancements

- SSL and LDAP
- FIPS 140-2
- PDF Indexer
- Transforms
- Additional Updates



*Increased Security, Usability, Performance,
Portability and Manageability*

\$120 the cost of searching for a mis-filed document. Source: Inc. Magazine

Summary

- **OnDemand provides:**
 - Ability to manage and enable access to all computer generated output such as bills, invoices, statements, and reports across all business units reducing the overall cost of operations
 - The ability to satisfy customer inquiries on first call eliminating unnecessary call backs and their associated costs
 - Reduction of paper and its associated costs within the key business areas of customer service and account management
 - Providing customers with 24x7 online access to their consolidated statements and account information results in better customer satisfaction, improves customer retention and reduces call center costs
 - Provides option for customized and personalized statements, confirms and mailings
 - Adherence to compliance requirements reduces possible fines

Thank You!
Q&A