

Getting Started Questionnaire

NAME	EMAIL
PHONE	COMPANY
COMPANY SIZE	
LESS THAN 100 EMPLOYEES	101-999 EMPLOYEES
1000-5000 EMPLOYEES	GREATER THAN 5000 EMPLOYEES

— Describe Your Role —	
What is your job title?	
CEO/President	Enterprise Architect
Line of Business Executive/Manager	Data, Content, or Information Architect
Other Business Role	Data or Content Administrator
CIO	Integration Development
CTO/Technology Research	Other Technical Role
Application Programmer	



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— Describe Your Organization —
Which of the following best describes your company or organization?
Company or organization looking for software solutions to address information-intensive business challenges
Independent Software Vendor
Systems Integrator
Consulting firm
IBM Business Partner
Have no current company affiliation
Other (please specify)

Your Software Choices

What role do you play in the acquisition of software solutions by your company?

- □ Decision maker
- Evaluate
- □ Influence or recommend
- □ Implement
- □ Business sponsor
- □ Purchasing agent
- □ None
- □ Other (please specify)



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 Your Information Strategy
How important is having an enterprise-wide information strategy & vision to your company?
Critically important
Important
Moderately important
Not important
Your Information Vision
Does your company have an overall information strategy & vision?
□ Yes

🗆 No

Don't Know

 Information and Business Goals
Is your company's information strategy aligned with critical business goals & objectives?
□ Yes
□ No
Don't Know



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	 Information and Business Priorities 					
What priority does your company place on ensuring that its information strategy is aligned with business goals & objectives?						
	High priority					
	Medium priority					
	Low priority					
	Not important					
	Your Asset Inventory					

Do you have an inventory of existing data & content assets?
□ Yes

🗆 No

Don't Know



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Information and Business Goals

Please place a **C** in the box to indicate your current level of maturity for each of the 6 capabilities listed and an **D** to indicate your desired level of capability over the next 2 - 3 years.

	STAGE 1 >	STAGE 2 >	STAGE 3 >		STAGE 4
Scope	Departmental	Cross Departmental	Organizational		Enterprise-wide
Currency	Historical only	Operational & Historical	Near real-time view of operational		Real-time view of all information
Governance	No oversight	Ad-hoc / project-	information	_	Policies & practices
Integration	Data & content in silos	based	Information avail- able as a service		fully implemented
Insight	Basic search, query & reporting	Data & content contained in silos	Business intelli- gence		Information fully integrated into process workflows
Access	Power users & analytics	Analytics intro- duced	Role-based access environment		Strategic intelligence
		Role-based access introduced	commonplace		Adaptive role-based access across enterprise & value chain

IBM Can Help Would you like to speak to an IBM representative or IBM Business Partner about your software requirements? Yes No

Please complete your questionnaire & send it to AskIOD@us.ibm.com. Thank you.