

Understanding your new IBM Subscription and Support Invoice



Your invoice is now generated from IBM systems. You'll see they are similar and that the IBM invoice is as straight forward and easy to read as the Initiate invoices.

Thank you for your continued relationship with IBM Initiate Subscription and Support.

InvoiceNo. : US100230	
Sales Invoice Date: 10/5/2010	Due Date: 10/5/2010
Terms	
Beg. A/R Balance: 250.00	End A/R Balance: 30,102.00
Cust. P.O Number: 527791	

Sold To
Valued Client
1 Main St
5th Floor
Your Town MA 00000

Billed To
Valued Client
1 Main St
5th Floor
Your Town MA 00000

Initiate
an IBM Company

Initiate Systems Inc.
200 West Madison, Suite 2300
Chicago, IL 60605
+1 312 759 5030
+1 312 759 5025 fax
www.initiatesystems.com

Description	Total Price
Annual Support	
Support Fees: SS04 (3/2/2010-3/1/2011)	5,673.00
Support Fees: M05 (3/2/2010-3/1/2011)	20,754.00
Support Fees: M05-Prorated (1/1/2010-3/1/2010)	3,675.00

If you have any questions regarding this invoice call: 313-4395-9263

Thank you for your business.

Amount Subject to Sales tax	0.00	Subtotal: \$	30,102.00
Amount Exempt from Sales tax	30,102.00	Invoice discount: \$	0.00
		Tax: \$	0.00
		Total: \$	30,102.00

THIS INVOICE DOES NOT REFLECT ACTUAL PRICING, ACCOUNT OR CLIENT INFORMATION.

- | | |
|--------------------|--|
| Initiate | IBM |
| Billed To | Bill To |
| Sold To | Ship To |
| N/A | IBM No. |
| Invoice NO. | Document Number |
| Sales Invoice Date | Document Date |
| Cust. P.O Number | Purchase Order No. |
| Terms | Payment Terms |
| N/A | Quantity Shipped |
| N/A | Part Number |
| Description | Description |
| Renewal Period | Renewal Period
* See footnote for details |
| N/A | Unit Price |
| Total Price | Extended Amount |
| N/A | Mail Check or Money Order Payment |
| N/A | Remit Electronic Wire Transfer To |

INVOICE

International Business Machines Corporation
International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

Ship To/IBM #: 79416208/3100135
Attn.: Bill Brown
ABC Company
123 Main Street
San Diego CA 92121
UNITED STATES

Document No: 91657459
Document Date: 31-Aug-2010
P.O. No: DG1014037 REBILL
Payment Terms: Net due upon receipt.
late payment fee may apply

Bill to/IBM #: 79416208/3100135
Attn.: Bill Brown
ABC Company
123 Main Street
San Diego CA 92121
UNITED STATES

IBM Contact: IBM Accounts Receivable
Phone: 877-426-6006
INCO Terms: FOB Shipping Point
Shipping Date: 31-Aug-2010
Ship via: Airborne
Sales order no: 52370406

Item	Quantity Shipped	Part number	Description	Unit Price	Extended Amount
10	45	B03EYLL	IBM INITIATE MASTER DATA SERVICE ANNUAL SW S&S RNWL Start date: 01-Nov-09 End date: 31-Oct-10	10.12	455.40
40	10	B03JERL	IBM INITIATE DATA QUALITY SUITE ANNUAL SW S&S RNWL Start date: 01-Nov-09 End date: 31-Oct-10	31.00	310.00
Subtotal in					765.40
Total Tax					76.50
Pay this amount					841.90

Sold-To-party / IBM #: 79416208/3100135
ABC Company

Mail check or money order payment to:
IBM Corporation
PO BOX 643600
PITTSBURGH PA 15265-3600

Remit electronic wire transfer to:
IBM Corporation C/O PNC Bank
100 first Avenue
Pittsburgh PA 15219
Bank Contact: Donna Haber
ABA No. 043000096
Account Number: 10173456782
Swift Code: PNCCUS33

International Business Machines Corporation, PO Box 643600, Pittsburgh, PA 15264-3600

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* IBM Subscription and Support is renewed annually starting on the first day of the month and ending on the last day of the month. If the end date of your annual maintenance renewal historically expires on any day other than the last day of the month, you will notice that the end date has been revised to the last day of the month consistent with IBM policy. In subsequent years, your renewal will automatically align with IBM renewal dates.