

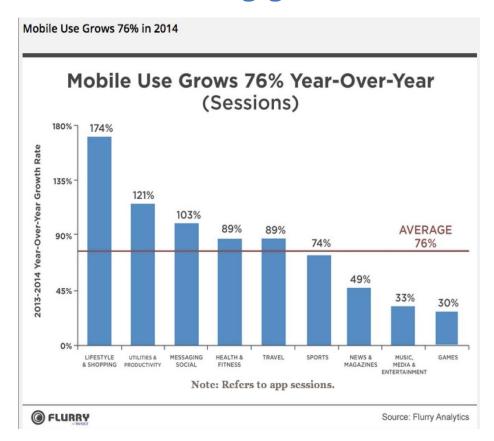
Mobile Application Content Manager: Content in the cloud

#### Dr. Dieter Buehler

Software Architect
IBM Digital Experience Software



### There is stunning growth of mobile app usage



Mobile app usage grew a stunning 76% in 2014.

In 2014 apps (47%) beat PC (46%) for internet traffic

The biggest mobile app use growth was in the categories of

Lifestyle/Shopping (174%)

Utilities/Productivity (121%) Messaging/Social Media (103%)

### **Mobile Content Marketing is overlooked**

30% of budget spent on content marketing, 59% plan increase

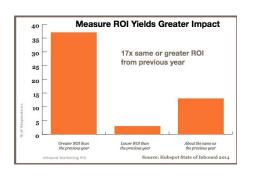
Only 30% of B2B marketers say their organizations are effective at content marketing

80% have no Mobile Content Marketing Strategy

Studies show that content strategy can significantly increase ROI (17X – 100X)

70% of mobile searches lead to action in < 1day 93% using mobile to research do purchase

The biggest challenges are automation, organization and strategy.





"By 2017, 15% of consumers will respond to context-aware offers based on their individual demographics and shopper profiles." *Gartner* 







**Jane** 

line of business





John

mobile app developer

# **Greenwell**



**Jane** 

line of business

70% of customers download banking apps

52% of smartphone owners with a bank account have used mobile banking in the 12 months

46% of 18-34 year olds have considered deleting their banks app



John

mobile app developer





**Jane** 

line of business

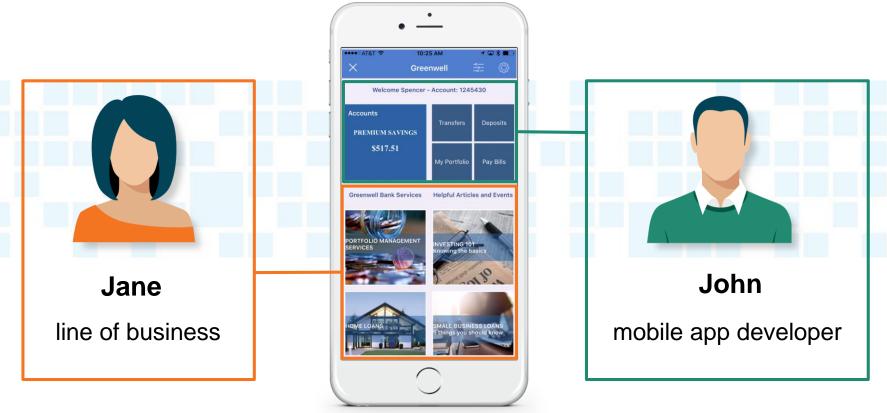




**John** 

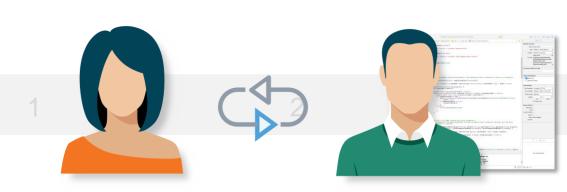
mobile app developer

# **Greenwell**



### **Mobile App Content Management**

Challenges in providing personal, relevant and adaptive content to native mobile applications



Business needs drive

Example: new offer,

content updates to app

updated policy, article,...

App Developer updates app with new content and compiles a new version

User is alerted of a new version of app is available via app store

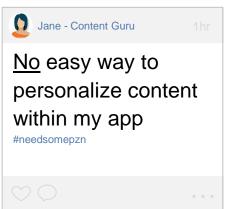
User prompted to download a resource bundle to the app

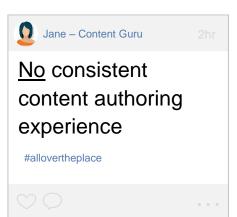


## **P** Greenwell













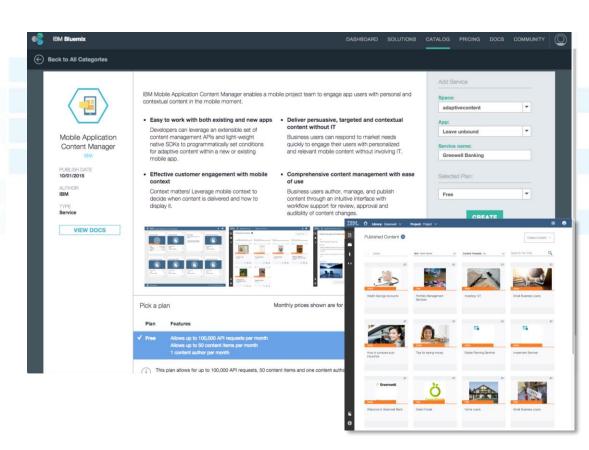




### **Mobile Application Content Manager For Bluemix**

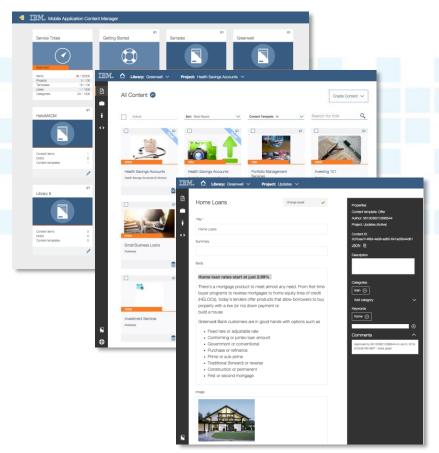
Enabling mobile project teams to engage <u>mobile app</u> users with personal and contextual content in the mobile moment

- Cloud based content management with ease of use
- Deliver persuasive, targeted and contextual content to your mobile apps
- Easy to work with both existing and new mobile apps



### **MACM Components**

Content Management UIs



RESTfull Services, SDKs, Adaptors

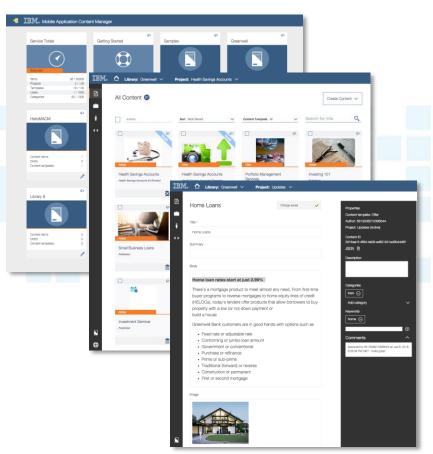


### Client Rendering



### **MACM Content Management Uls**

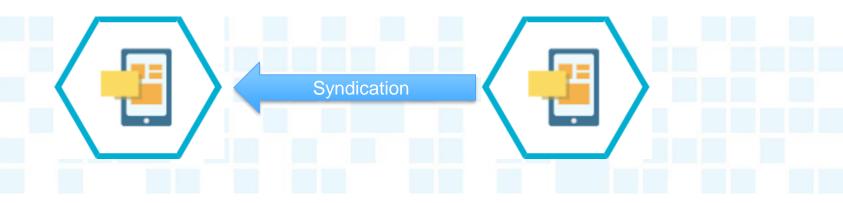
- Simple role-based user interface for
  - Authors
  - Reviewers
  - Managers
- Built in approval workflow
- Projects, drafts, preview
- Custom content types
- Keywords and Categories
- Support for mobile push notifications



### **MACM** Data Delivery

**Delivery Cluster** 

**Authoring Cluster** 



- High Performance Delivery
- Published Content Only
- Data access via APIs / App ID

- Browser based concurrent authoring
- Drafts and published Content
- User management

# **Mobile Application Content Manager Streamlining process for better business outcomes**



mobile app developer

Use content management APIs and SDKs to programmatically set conditions for adaptive content within the mobile app



line of business

Author content using easy to use UI with templates to provide consistency

Apply segmentation to content to provide personalization

Assign workflow and get approvals from stakeholders

Publish content without involving IT or re-deployment

Personalized, adaptive, and relevant app experience

Mobile context

## **P** Greenwell



My team <u>owns</u> and controls content and messaging and when it get updated!



My team can be <u>flexible</u> in responding to market and business needs without updating code

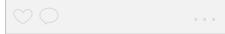


Customer's <u>love</u> the personalized mobile app experience

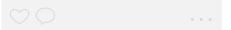


Jane - Content Guru

Our app's content always <u>current and</u> relevant!











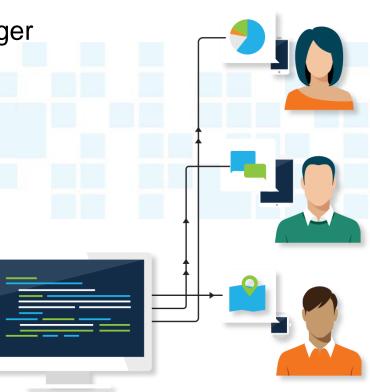




### **Can Content Management Change your Mobile Business?**

### Mobile Application Content Manager

- Write, manage and publish content to your app—without relying on I.T.
- Mobile context lets you decide when, where and how to deliver content.
- Targeted content responds efficiently, and sends personalized content.



### **Technical Background**

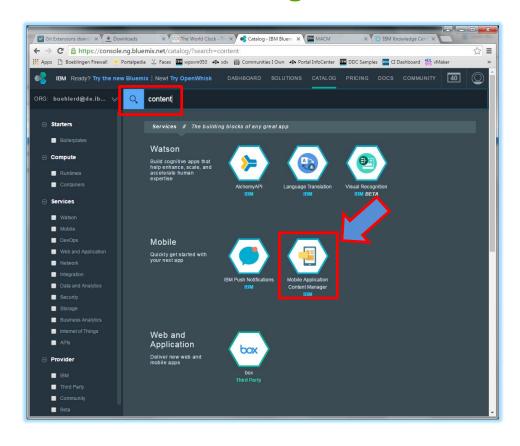


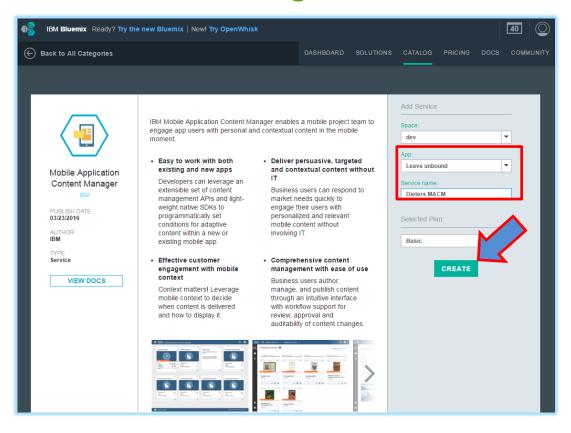


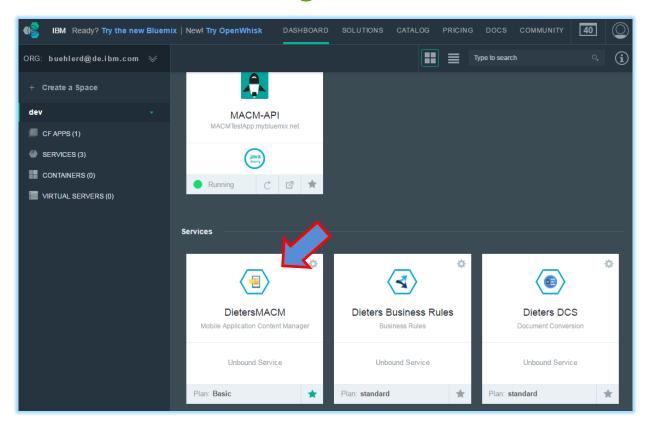


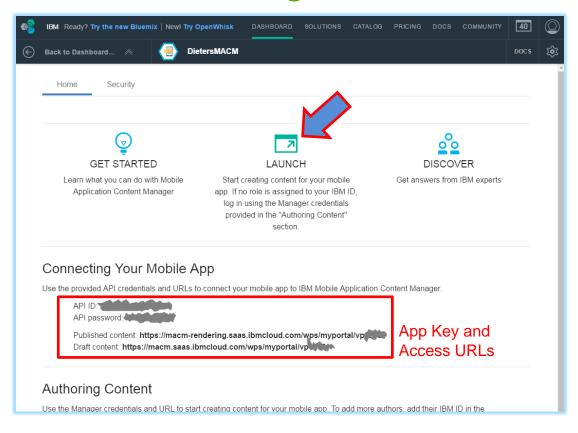
- Provisioning
- Billing
- Integration
- Support

- REST APIs
- JSON
- Adapters/SDKs
- Samples/Tutorials

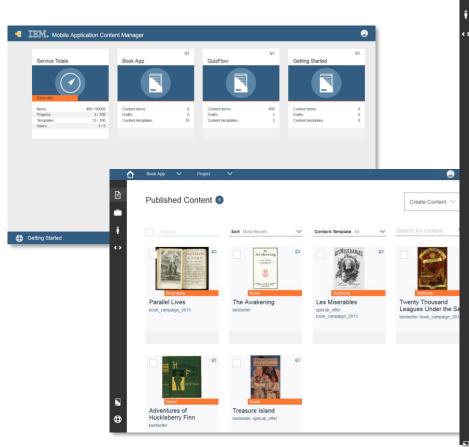


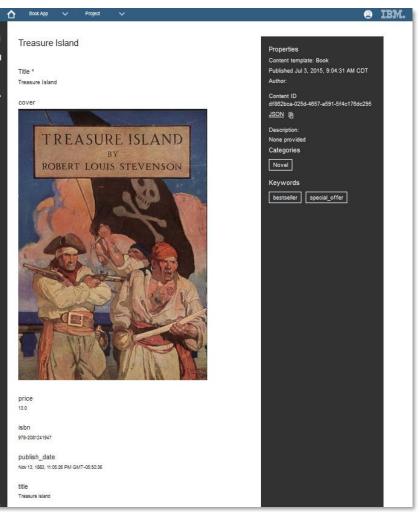






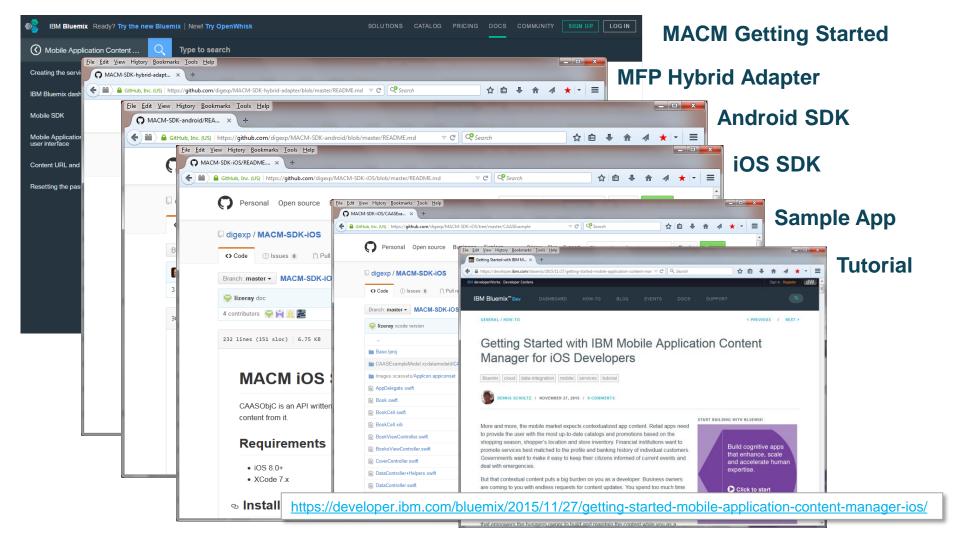
### **MACM JSON Data Access**





#### **MACM JSON Data Access**





### Data access using the Android SDK

#### **Retrieving content**

request.setPageSize(10);
request.setPageNumber(1);
// execute the request
service.executeRequest(request);

#### Querying a list of content items by path

```
// create the service that connects to the MACM instance
CAASService service = new CAASService("https://macm-rendering.saas.ibmcloud.com", "wps", "vp1234", "username", "pass
// handle the request result asynchronously
CAASDataCallback<CAASContentItemsList> callback = new CAASDataCallback<CAASContentItemsList>() {
  @Override
  public void onSuccess(CAASRequestResult<CAASContentItemsList> requestResult) {
    CAASContentItemsList itemsList = requestResult.getResult():
   List<CAASContentItem> items = itemsList.getContentItems();
   // do something with the list of items
  @Override
  public void onError(CAASErrorResult error) {
    // handle the error
// create the request
CAASContentItemsRequest request = new CAASContentItemsRequest(callback);
request.setPath("Samples/Content Types/Book"); // path to "Book" content items
// include the specified properties in the response
request.addProperties(CAASProperties.OIS, CAASProperties.CONTENT_TYPE, CAASProperties.TITLE,
 CAASProperties.LAST MODIFIED DATE, CAASProperties.CATEGORIES, CAASProperties.KEYWORDS);
// request the url to the cover image
request.addElements("cover");
// request the first 10 items
```

https://github.com/digexp/MACM-SDK-android/

### Data access using the iOS SDK

#### Querying a list of content items by path

```
CAASContentItemsRequest *request = [[CAASContentItemsRequest alloc] initWithContentPath:@"Samples/Content Types/Book'
    if (requestResult.httpStatusCode == 200) {
    }
};
request.properties = @[CAASProperty.OID,CAASProperty.TITLE,CAASProperty.KEYWORDS];
request.elements = @[@"author",@"cover",@"isbn",@"price",@"publish_date"];
[self.caasService executeRequest:request];
```

https://github.com/digexp/MACM-SDK-iOS

### Sample Code for the Bluemix Quiz App (Node.js)

```
var request = require('request')
var options = {
url: 'https://macm.saas.ibmcloud.com/wps/myportal/vpXXXX/caas?urile=wcm%3Apath%3Aquestions/views/all&current=true&mime-type=application/json',
 auth: {
   user: username,
   password: password
 headers: {
   'Cookie': 'ibm.login.type=basicauth'
 jar: 'true'
request(options, function (err, res, body) {
 if (err) {
   console.dir(err)
 console.log('headers', res.headers)
 console.log('status code', res.statusCode)
 console.log(body)
```

### Sample Code for the Bluemix Quiz App (Node.js)

```
var request = require('request')
var options = {
url: https://macm.saas.ibmcloud.com/wps/myportal/vpXXXX/:aas?urile=wcm%3Apat %3Aquestions/views/all&current=true&mime-type=application/json
 auth: {
   user: username,
   password: password
 headers: {
   'Cookie': 'ibm.login.type=basica
                                  Tenant
                                                                                              Mime
                                                           Library
                                                                         Predefine
                                    ID
                                                                         d Queries
                                                            Name
                                                                                              type
 jar: 'true'
request(options, function (err, res, body) {
 if (err) {
   console.dir(err)
 console.log('headers', res.headers)
 console.log('status code', res.statusCode)
 console.log(body)
```

Adressing an individual content item:

### JSON list result (delivered from MACM to the Bluemix App)

```
"listProperties":
     "id": "5e36419b-130d-432c-bd2a-7882dd7ce5a8", "lastmodifieddate": "2015-08-21T12:24:34.455Z",
     "pageSize":50, "pageNumber":1, "hasNext":true
     },
"header":
     "propertyIndex":{"id":0,"title":1,"contenttype":3,"lastmodifieddate":2}
     },
"values":
     ["5ee42b81-2534-42b8-8265-8681d416ee93", "Robert Downey Jr.", "2015-09-29T10:02:31.932Z", "One Image
     Ouestion"],
     ["0dfcc1a0-a552-477e-8fbe-dc1568929db4", "Tommy Lee Jones", "2015-09-28T14:24:46.077Z", "One Image
     Ouestion"],
     ["17ee9f97-e83c-4da1-874c-7af905015254","Udo Schoene","2015-09-28T08:50:32.418Z","User"],
     ["ee7abac5-44e7-4de9-bdb3-fea1af5ef5c3", "William Holden", "2015-09-27T18:27:14.903Z", "One Image
     Ouestion"],
     ["6c42c726-ce58-42c9-8cce-f52c8e272480","Will Smith","2015-09-27T18:27:14.752Z","One Image Ouestion"],
     ["3e087f9e-8f11-455e-adc8-98d1eb8057e2", "Tom Hanks", "2015-09-27T18:27:14.405Z", "One Image Question"],
```

### JSON list result (delivered from MACM to the Bluemix App)

```
"header":
      "propertyIndex":
            "id":0,"title":1,"keywords":4,"categories":5,"projectname":3,"lastmodifieddate":2
      "elementIndex":
            "Answer 2":7, "Question":11, "Image":10, "Answer 3":8, "Correct Answer":9, "Answer 1":6
"values":
      "f83cc5c0-fa5f-44f1-bb7c-30403723d8b5",
      "Which World Heritage Site is this?",
      "2015-09-24T13:59:08.442Z", null, "",
      "quizflow\/macm\/topic\/nature",
      "Victoria Falls",
      "Kembe Falls",
      "XIquazu Falls",
      "XIquazu Falls",
      "\/wps\/wcm\/myconnect\/demo\/21de6078-8af7-4372-9921-40cf4466311c\/Attraction 008.jpg?MOD=AJPERES",
      "Which World Heritage Site is this?"
```

### **Demo - Greenwell Bank**

#### **Mobile Engagement with IBM Bluemix Services**





### Greenwell Banking Mobile App

Personal. Adaptive. Relevant.

# First point of interaction with customers

Mobile application

#### Key banking capabilities

Transfers, bill pay, account balance, deposits...

#### Communication channel

- Drive new services and products by providing personalized content
- Persuasive content
- Trusted advisor strategy
- Drive customer loyalty



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