

IBM Workplace Live!



IBM Workplace

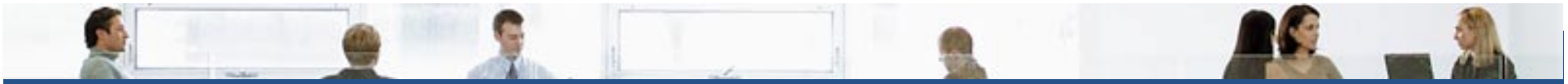
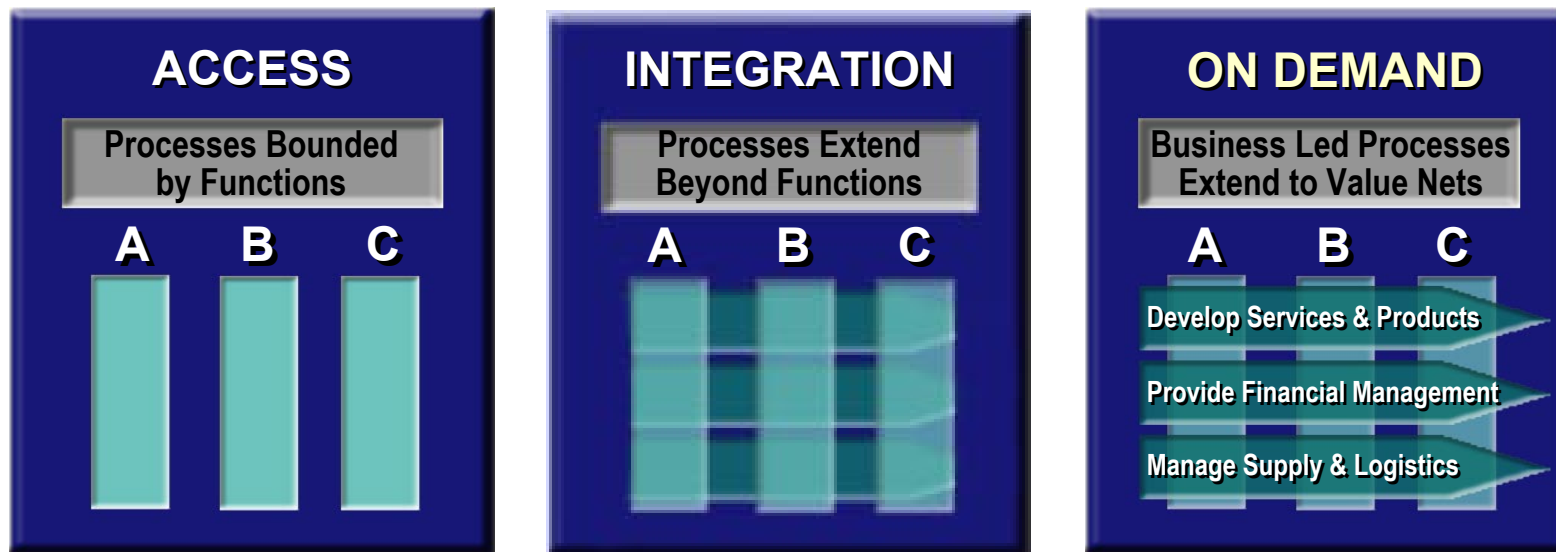
Steve Mills
Senior VP and Group Executive
IBM Software



On Demand is About Integration

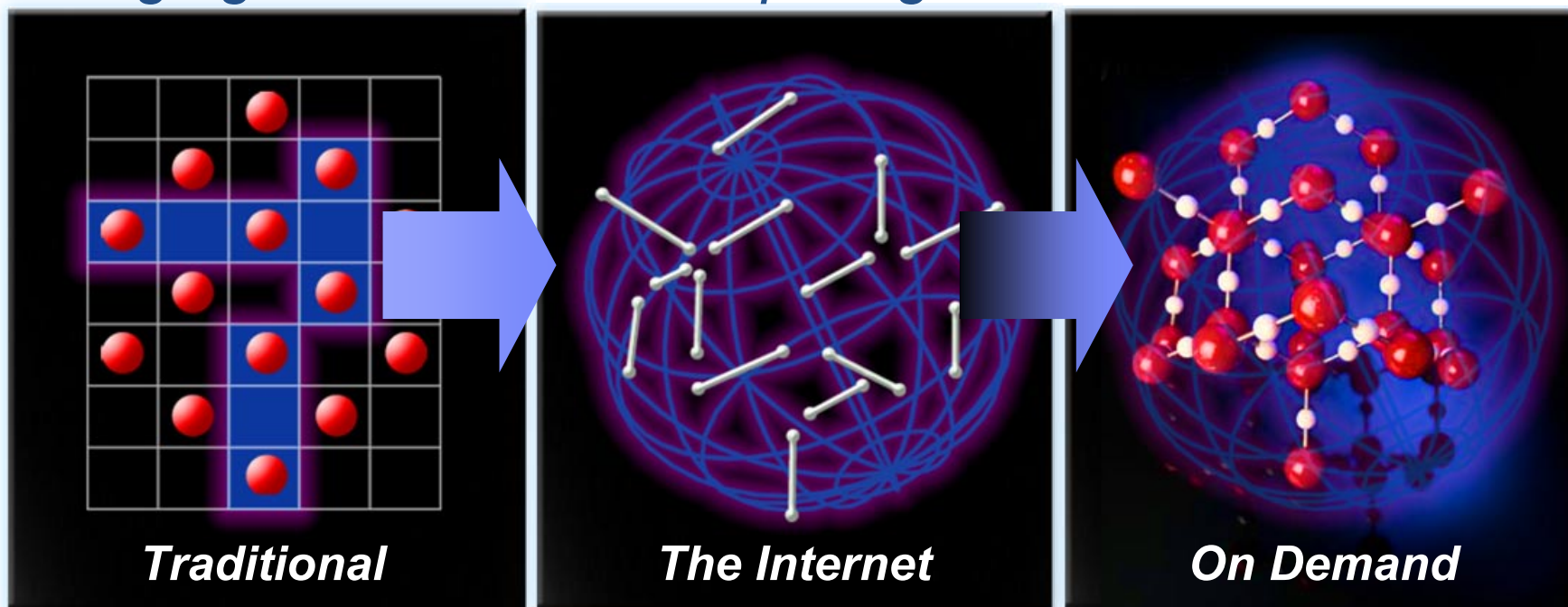
An enterprise whose business processes are:

- Dynamically responsive to any customer demand, market opportunity or external threat
- Integrated end-to-end across the company
- Integrated across industry value nets: partners, suppliers and customers



Deepening Integration of IT with Business

Emerging On Demand Computing Model



Traditional

**Structured
Calculations
Data Processing
Transactions**

The Internet

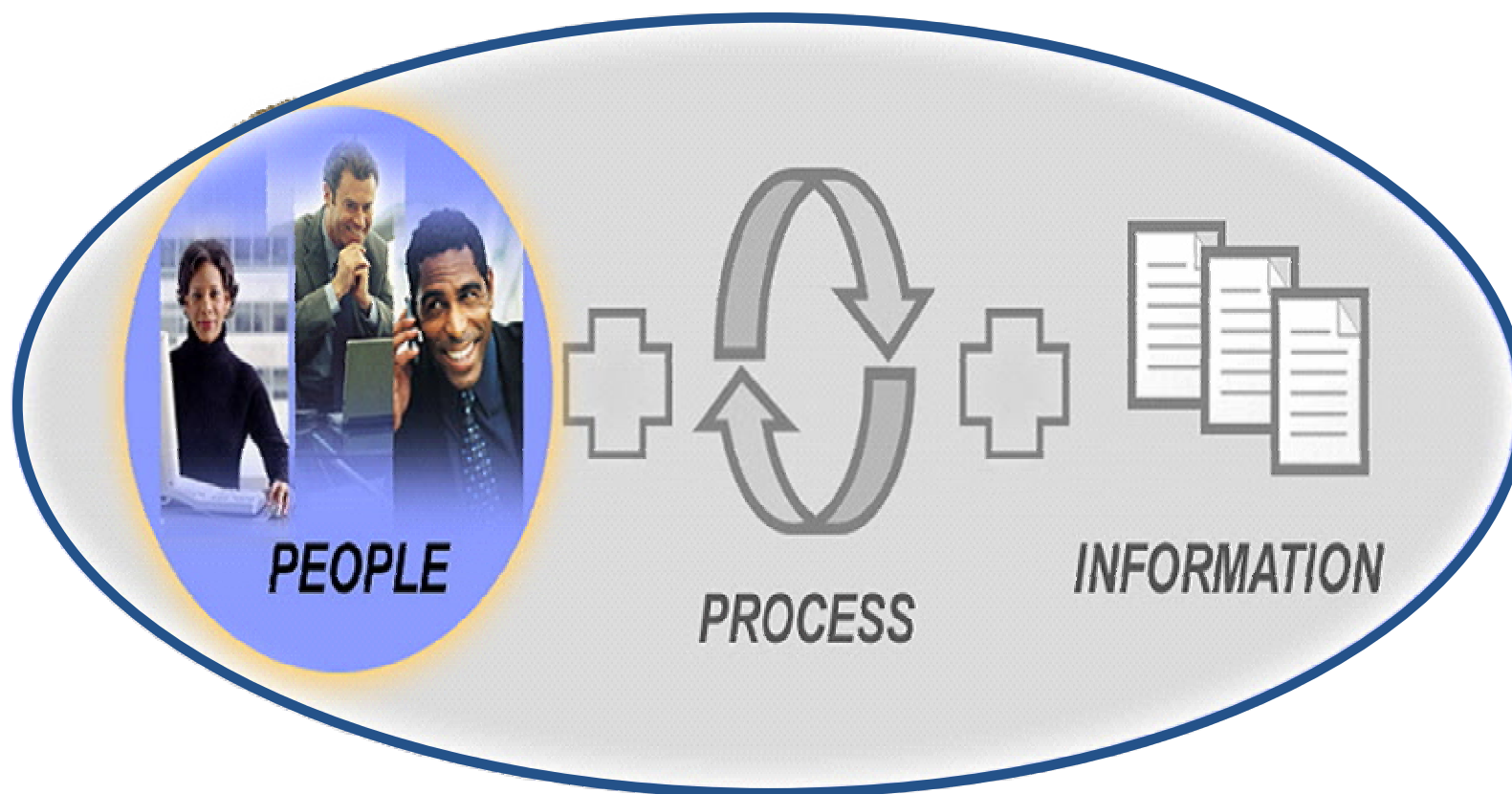
**Open Standards
Connectivity
Flexibility
Simplicity
Scalability**

On Demand

**Rich, Modular Components
Composition/Orchestration
Dynamic Applications
Flexible Business Solutions**



Three Computing Needs



People are Collaborating in a Variety of Ways

Working & Interacting with People, Information, & Technology

Collaboration

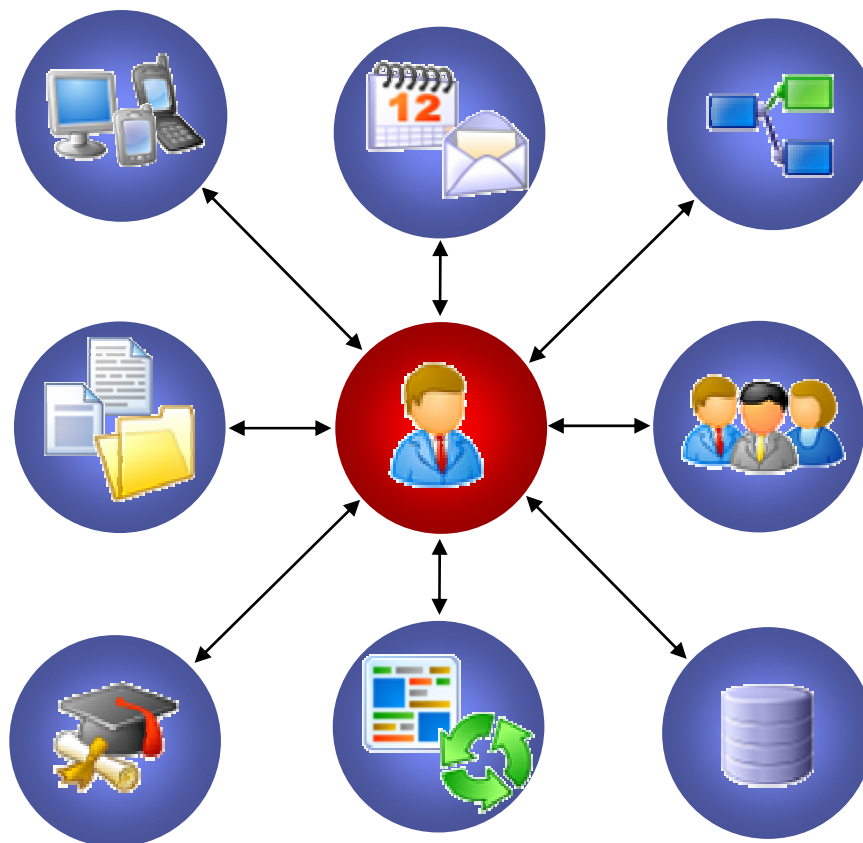
- Starts with people

Extends to

- Communications
- Documents
- Content

Now Includes

- Devices
- Processes
- Data
- Skills Development

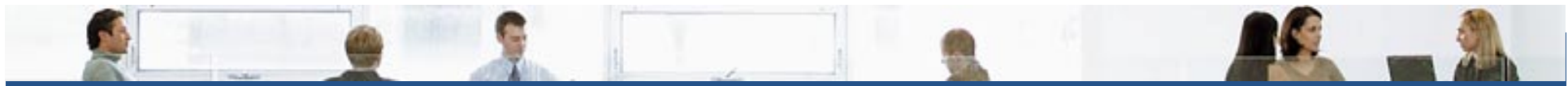
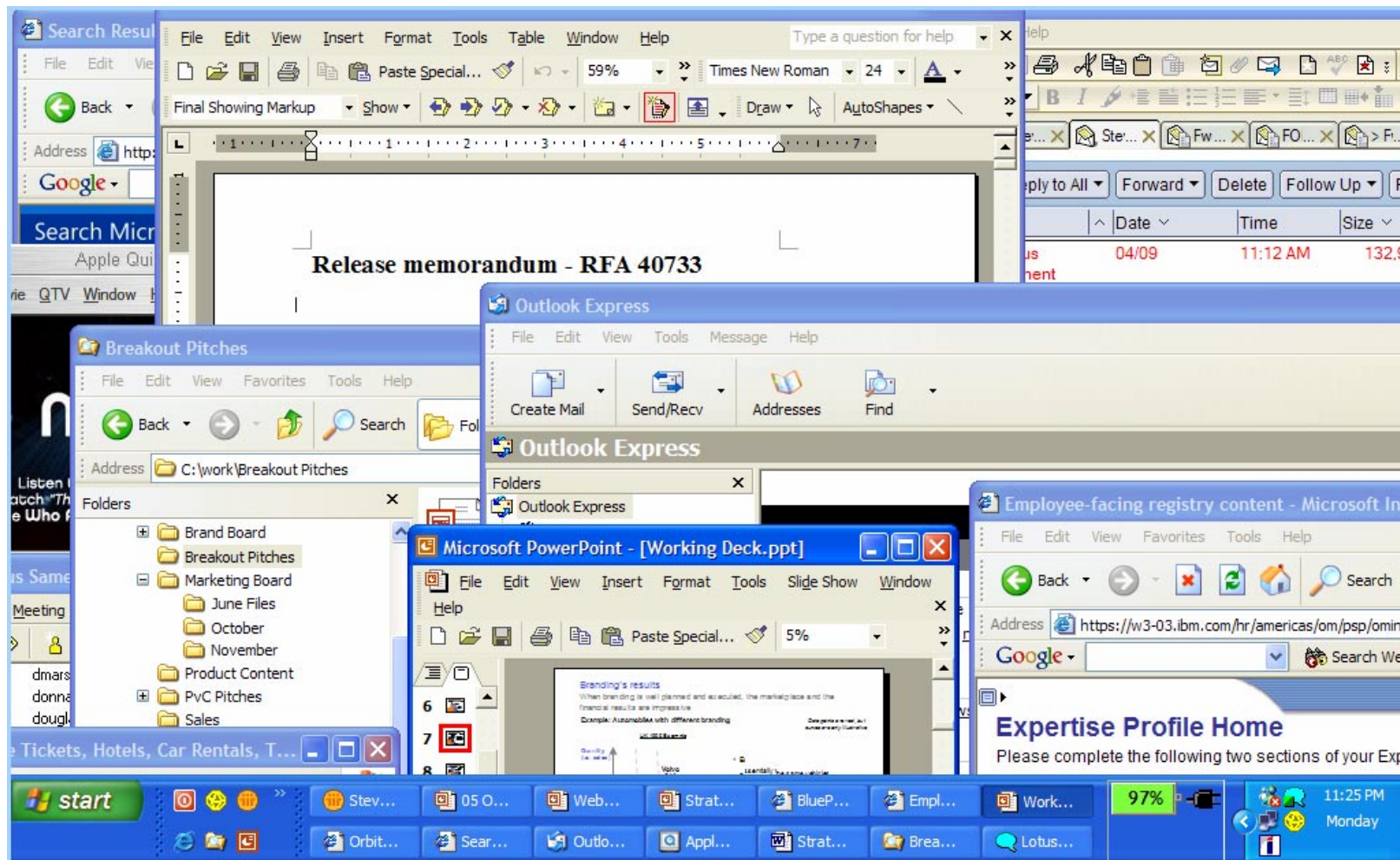


Discovering new ways to connect existing assets and information

Innovating – Driving Growth

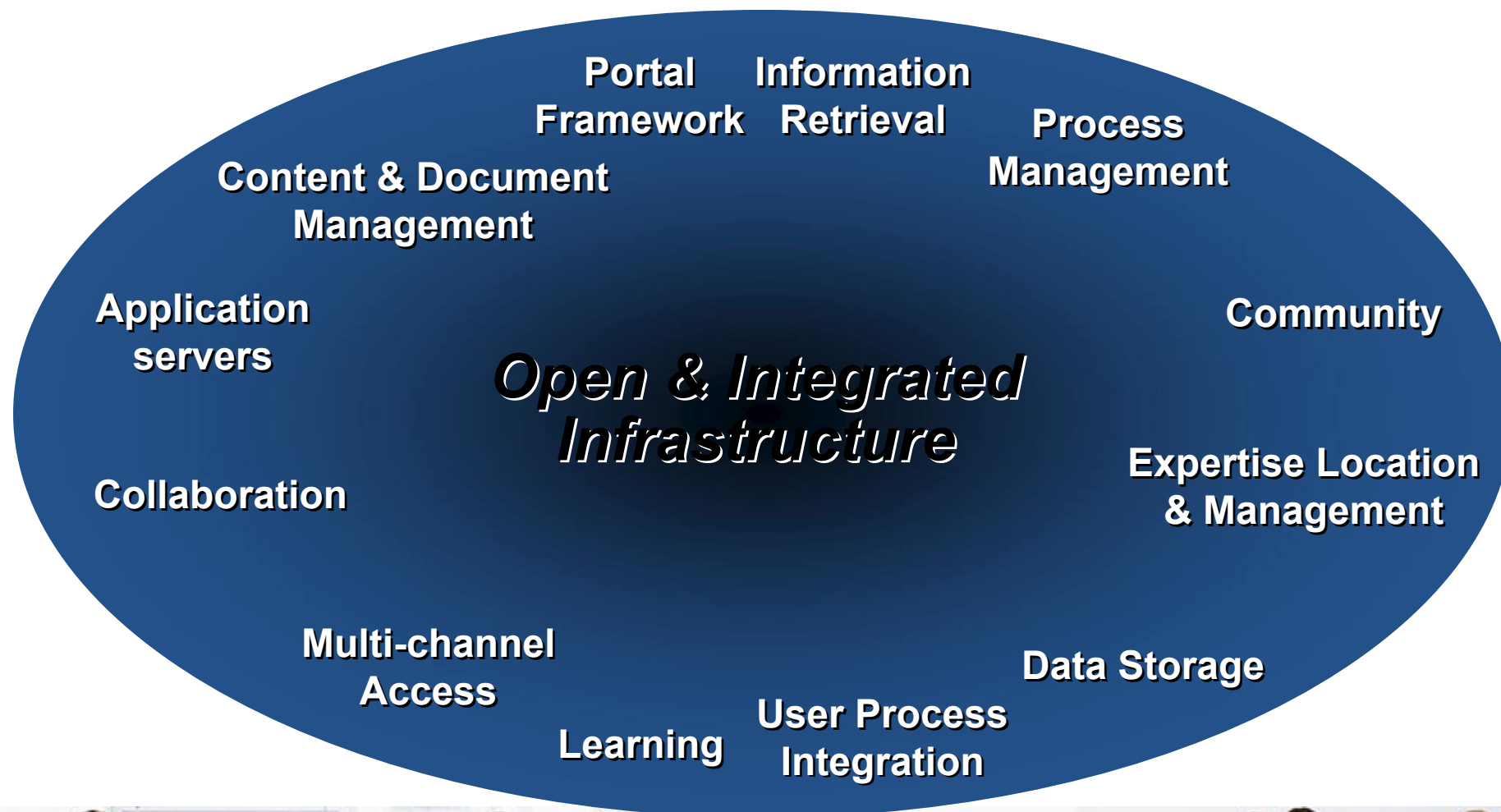


Today, Many People Work Like This

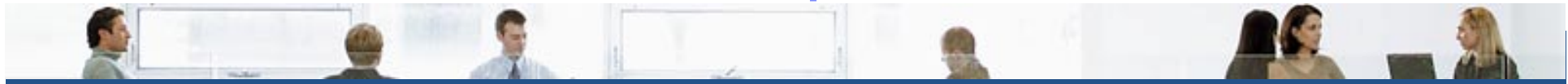
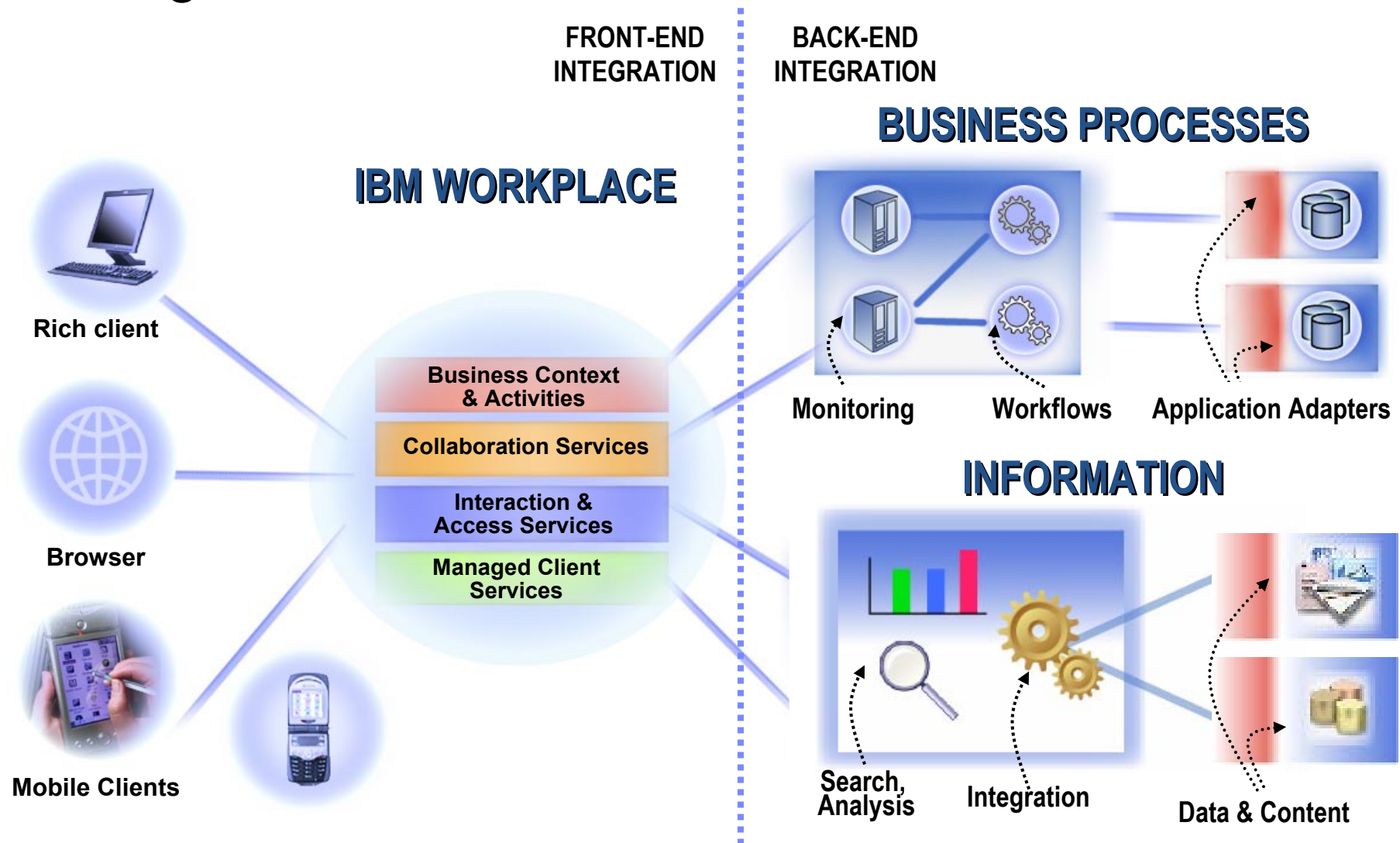


There is a Fundamental Shift Underway

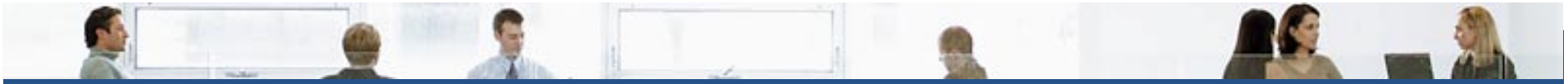
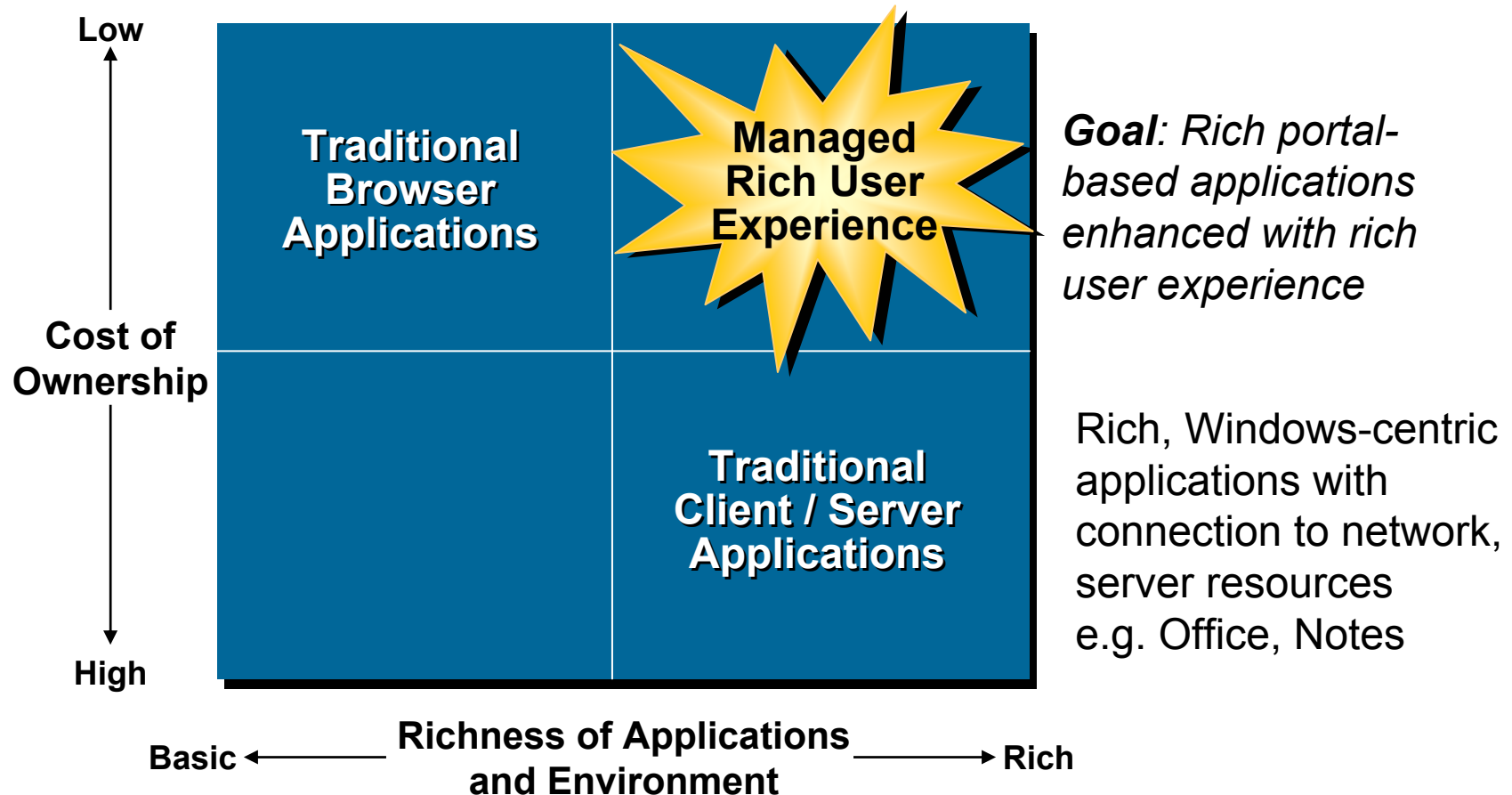
Technology Convergence in the Marketplace



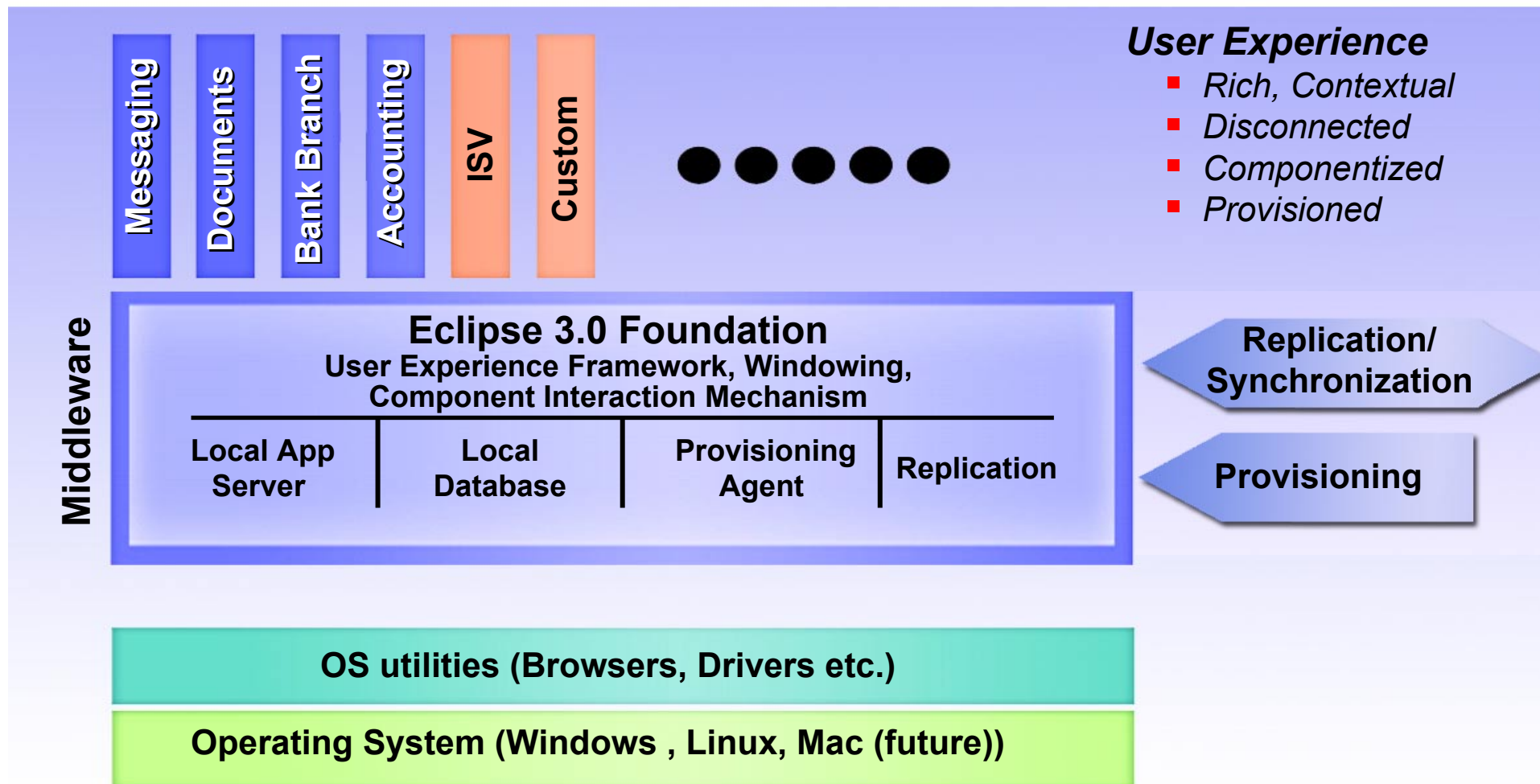
Managed Client Model



Challenge: *Achieve Rich Functionality at Low TCO*



Client Strategy: *Extend the Value of Middleware*

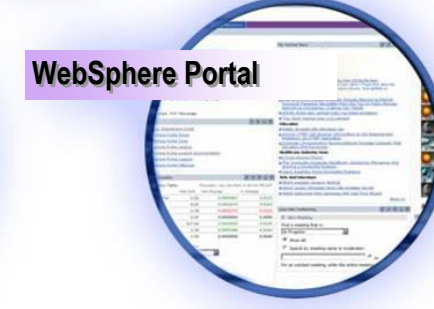


IBM Workplace Family of Products

IBM Workplace is the Family Name for All User Focused Products

- New family of products
- End-user experience
- Independent and integrated
- Client options
 - Browser
 - PDA, phone, etc.
 - Rich client
- Open standards
 - JSR 168, WSRP, Web Services
 - JSR 170
 - SyncML
 - iCal, SMIME, etc.
 - BPEL4WS – IBM, Microsoft, BEA, SAP, Siebel

The products and technologies from IBM that are focused on making people more productive



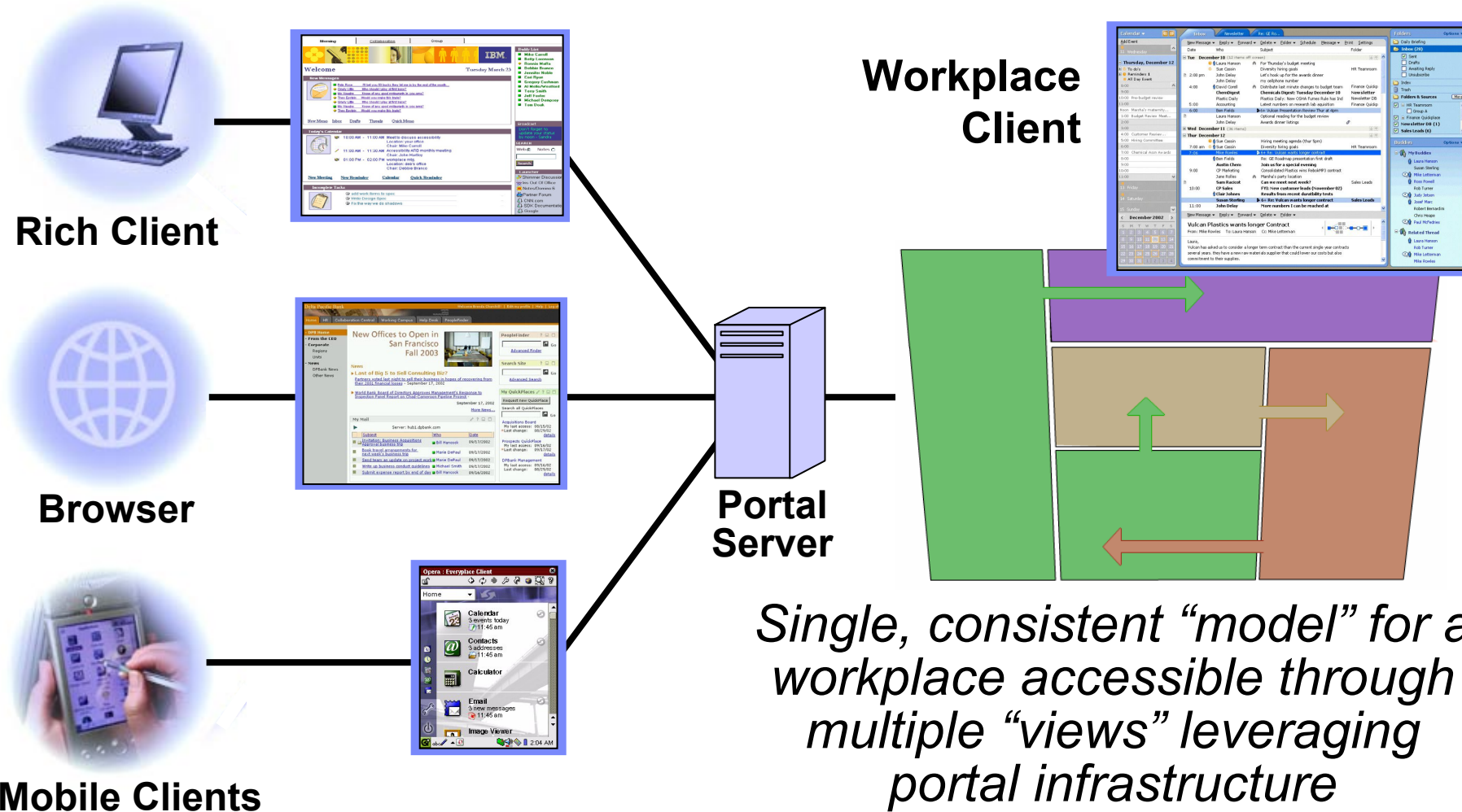
Portal

- Combines application user interfaces together into one unified presentation
- Delivers a highly personalized experience considering
 - User's job role
 - Security settings
 - Administrators
 - Personal settings
 - Device settings
- Provides application integration, collaboration, single sign-on services and much more



IBM Workplace

Single, Consistent Delivery of User Experience

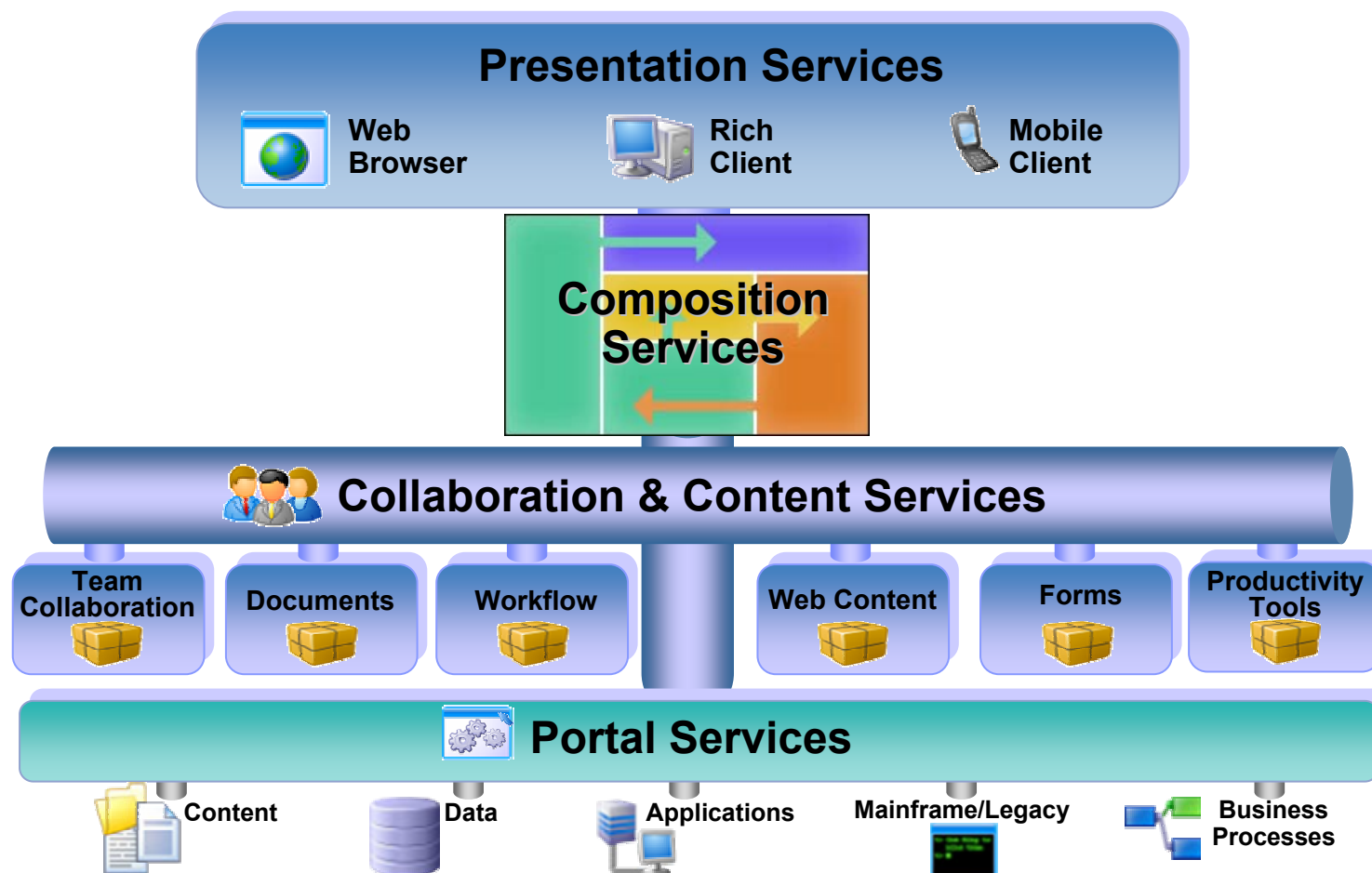


Single, consistent “model” for a workplace accessible through multiple “views” leveraging portal infrastructure



Inside IBM Workplace Software

A Unified Environment for Developing, Deploying and Managing a Simplified End-User Experience



IBM Workplace

A Better Way to Connect People to Business

IBM Workplace represents a new strategy for improving the productivity of people at the front end of computing

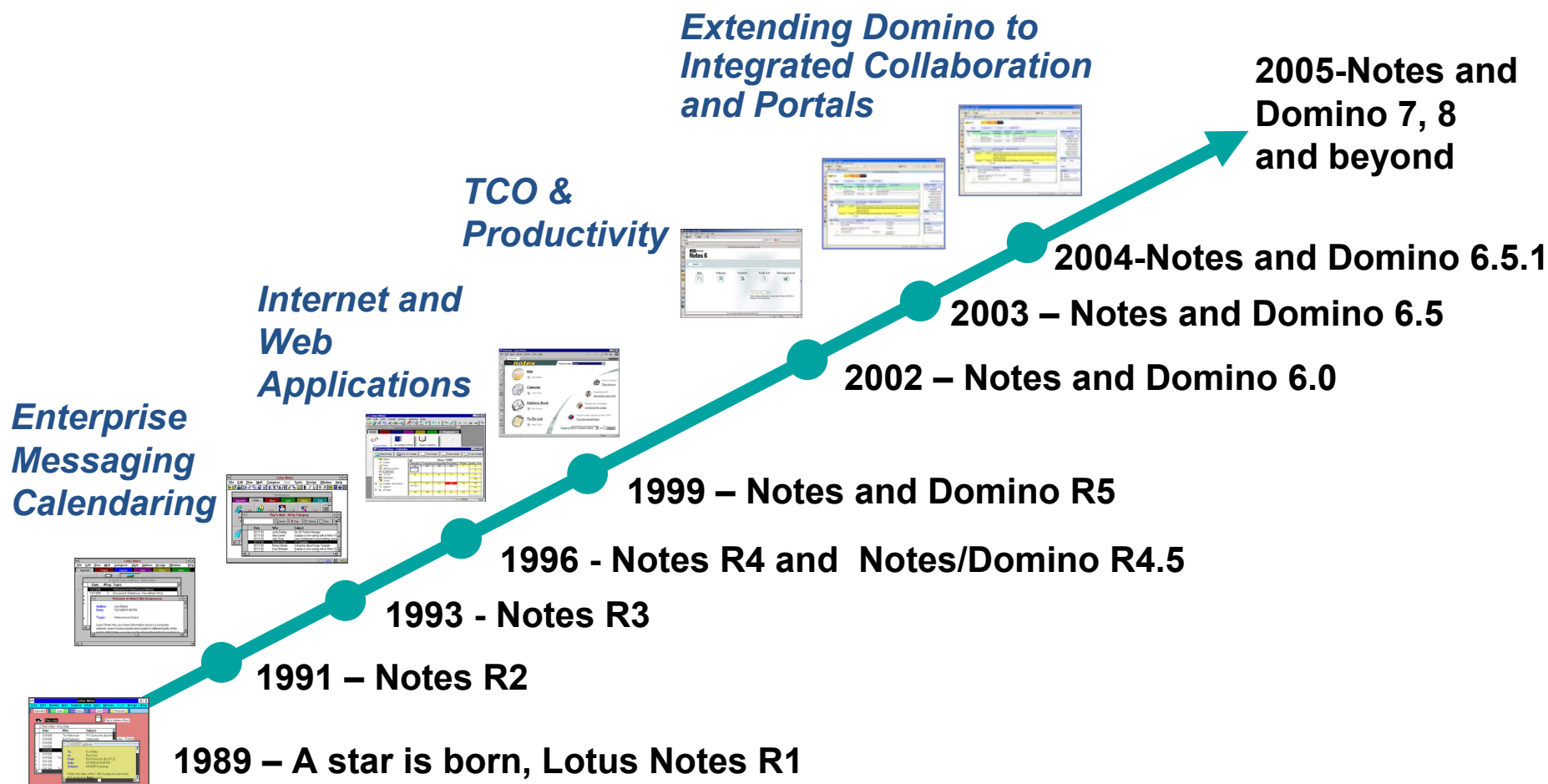
Simplify
the end-user experience

Centralize
management of entire
end-user environment

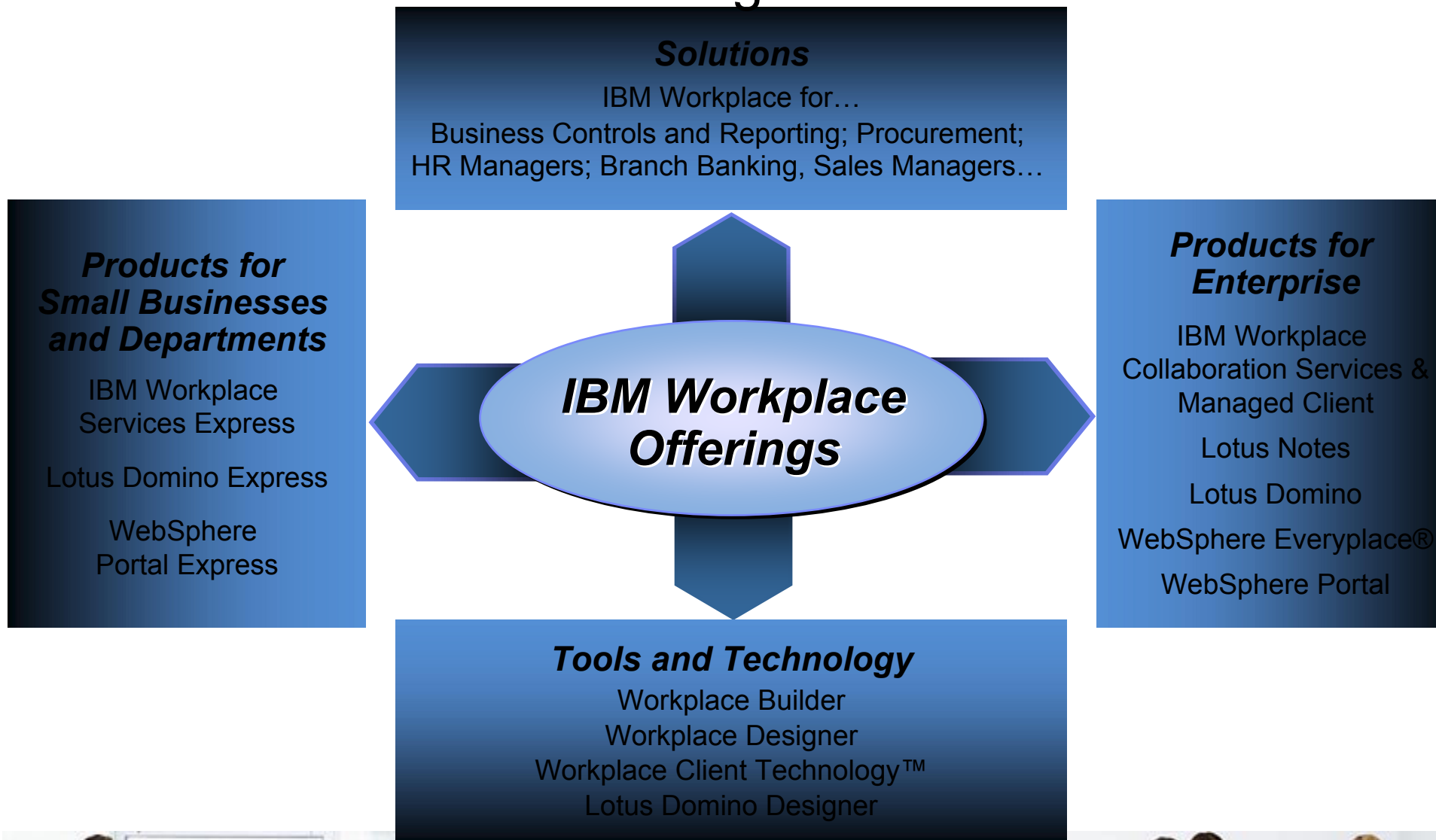
Streamline
development and delivery
of applications



IBM's Leadership in Messaging and Collaboration



Addresses the Needs of Organizations of All Sizes



IBM Workplace Live!



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Senior VP and Group Executive
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