

IBM SOA Technology Summit

Moving Ahead With SOA

Information Services Vision & Strategy

Michael Curry, Market Management, Information Integration Solutions, Software Group, IBM

SOA on your terms and our expertise



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Corporate View of Information Architecture Is Changing

- Information is the key to Business Innovation
 - Organizations highly effective at driving information integration are 5 times more likely to drive value creation
 - Companies that wait for their application vendors to innovate are losing the opportunity to differentiate



87% of CEOs believe fundamental **change** is required in next two years to drive innovation

Over 60% of CEOs believe their organizations need to do a better job leveraging information

Source: 2006 IBM Global CEO Survey





What is Driving the Change? – Gartner Perspective

Efficiency

Process Simplification

- Eliminate redundancy
- Drive to standardization
- Promote reuse and data quality

Compliance

- Reduce risks with conflicting source
- Make information transparent

"Infoglut"

- Manage expanding volume and velocity
- Control unstructured content

Vendor Consolidation

Spend less on same functionality/technology

M&A

Reduce integration burdens

Enterprise Information Management: Getting Value From Inform 3 SOA on your terms and our expertise



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Differentiation

Enterprise Agility

- Sense and respond
- Provide consistency, accuracy
- Support continuous information flows
- Rapid orchestrate processes
 Real Time
- Enable closed-loop analytics
- Immediately integrate with partners, suppliers

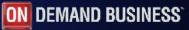
Single View

- Create consistent and holistic view across all channels
- Manage relationships

Revenue Optimization

- Support top-line growth on crosssell/upsell
- Leverage global purchasing power

ets Cartner Business Intelligence Summit 2006 David Newman 6-8 March 2006



Customer Business Issues

Multiple Versions of the Truth

- Inability to understand and tailor customer interactions
- Inability to collaborate effectively with supply chain
- Difficulty in complying with information-centric regulations

Need to do a Better Job Leveraging Information

- Not using demand signals to drive supply chain
- Not using customer analysis to tailor marketing and sales
- Not leveraging sources of unstructured information

Don't have Trust in their Information

Asking the same question in different places produces different results

Don't Feel like they have Control Over Information

- No way to understand or control how information is used
- No governance of sensitive information on customers or accounts



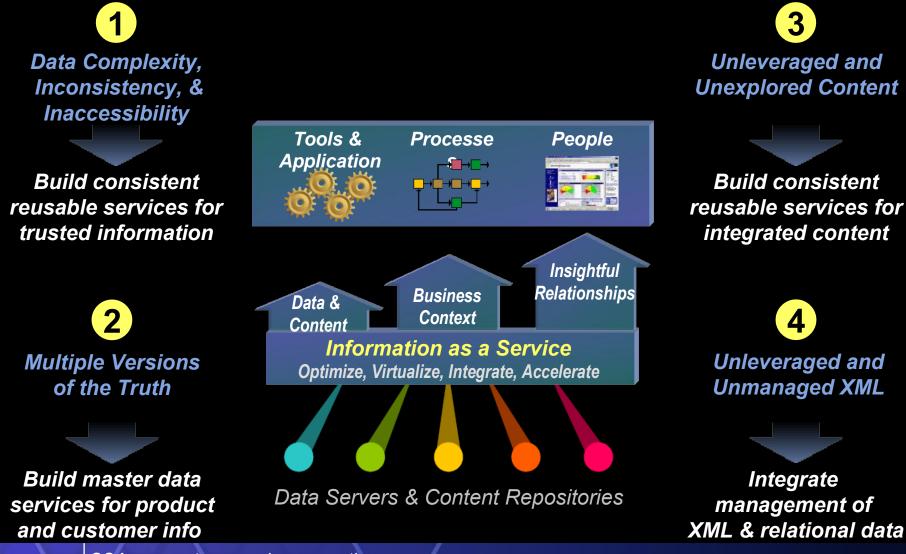






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Enabling Information as a Service



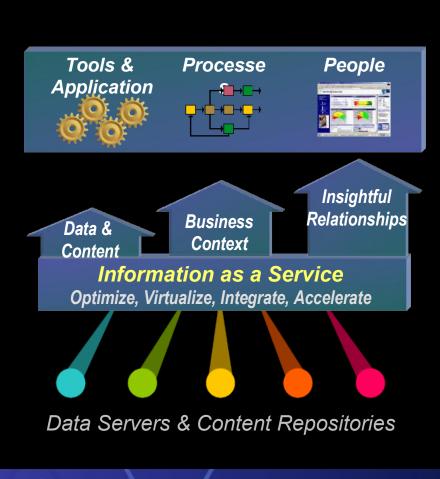


Enabling Information as a Service

1 Data Complexity, Inconsistency, & Inaccessibility





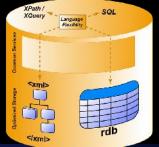


3 Unleveraged and Unexplored Content



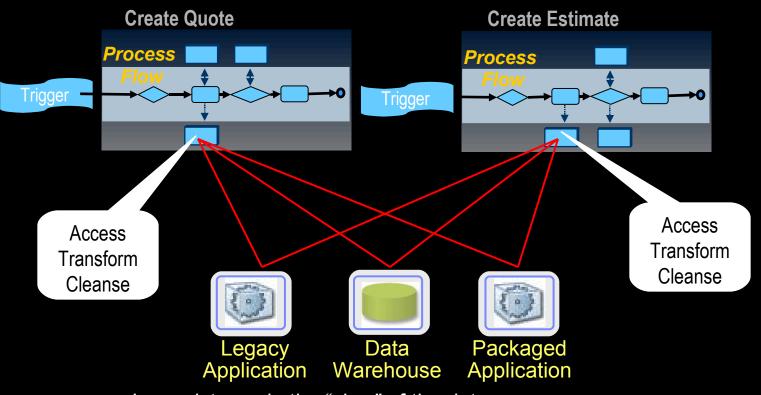
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Unleveraged and Unmanaged XML





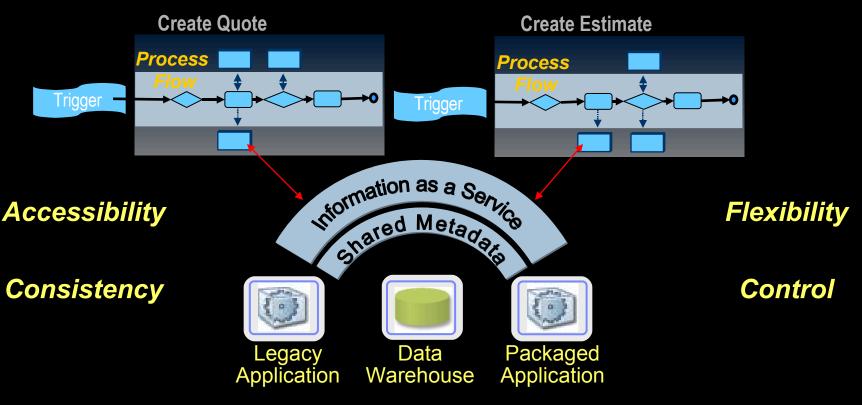
Tight Coupling of Data to Workflow Locks You In



- Inconsistency in the "view" of the data
- Inconsistency in sources and how data is derived
- Inconsistency in rules applied to data
- Multiple points of maintenance
- No flexibility to change information sources and formats



Information Virtualization Improves Flexibility

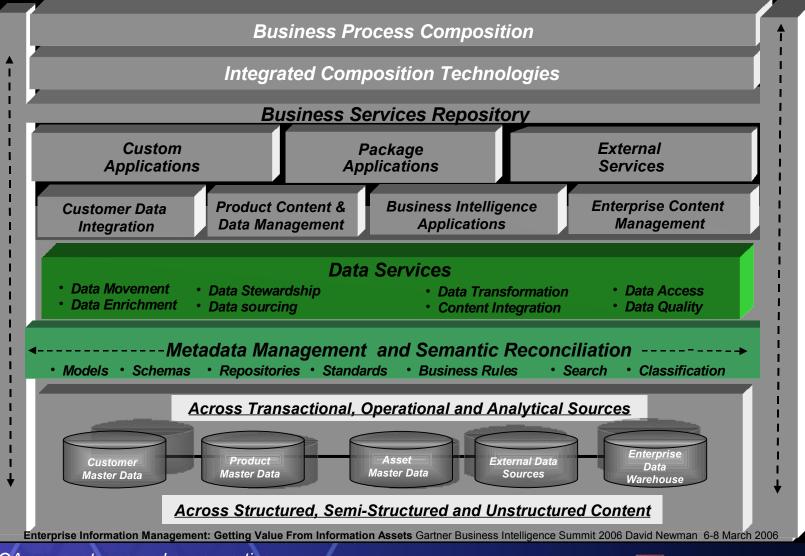


- Consistent packaging of data
- Leverages understanding of metadata relationships
- Applies consistent rules to data
- Centralized control and maintenance
- Flexibility to change information sources and formats





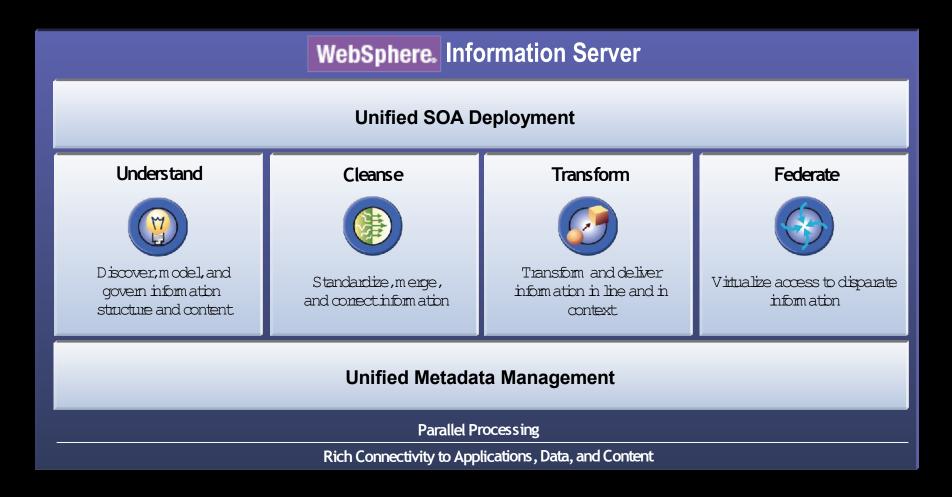
How Gartner Defines the Requirement







IBM WebSphere Information Server Delivering information you can trust

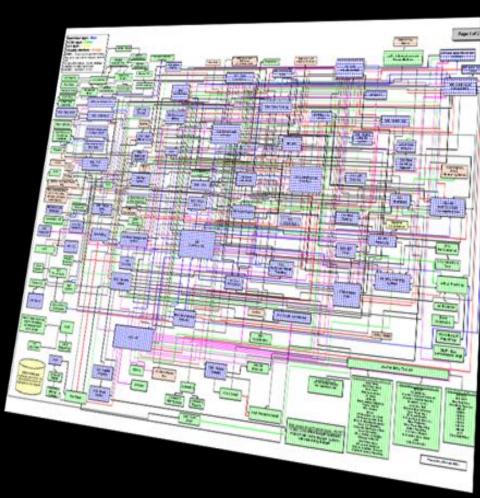






Why Is it Important to Start with Understanding?

- Where is my information?
- How do I get it when I need it?
- What does it mean?
- Can I trust it?
- How do I get it in the form I need?
- How do I get it where it needs to go?
- How do I control it?

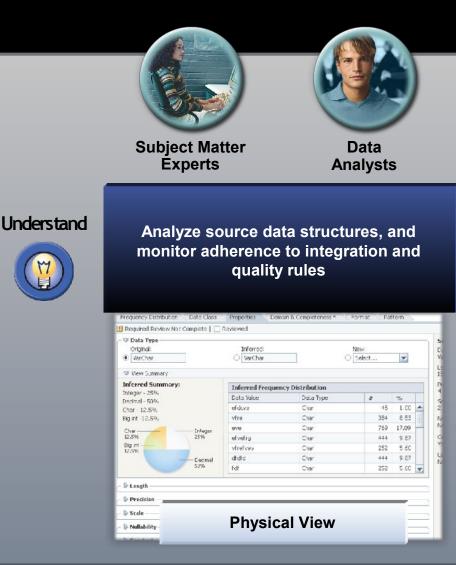






Physical Metadata: Data Source Profiling & Analysis

- Data-centric analysis of sources
- Secure, detailed profiling of columns, across columns, and across tables
- Creation of metadata from profiling results
- Results instantly promotable across the Information Server
- ETL data flow generation capabilities 12 capabilities







Business Metadata: Shared Business Glossary

- Web-based authoring, managing & sharing of business metadata
- Aligns the efforts of IT with the goals of the business
- Provides business context to information technology assets
- Establishes responsibility and accountability







Logical Metadata: Data Modeling and Mapping

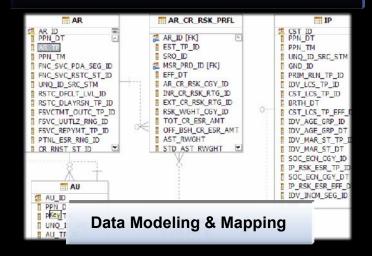
- Data modeling for data structures and federations
- Federated data discovery
- Metadata relationship discovery & mapping
- Impact analysis, and synchronization across models
- SQL & XML generation capabilities

14





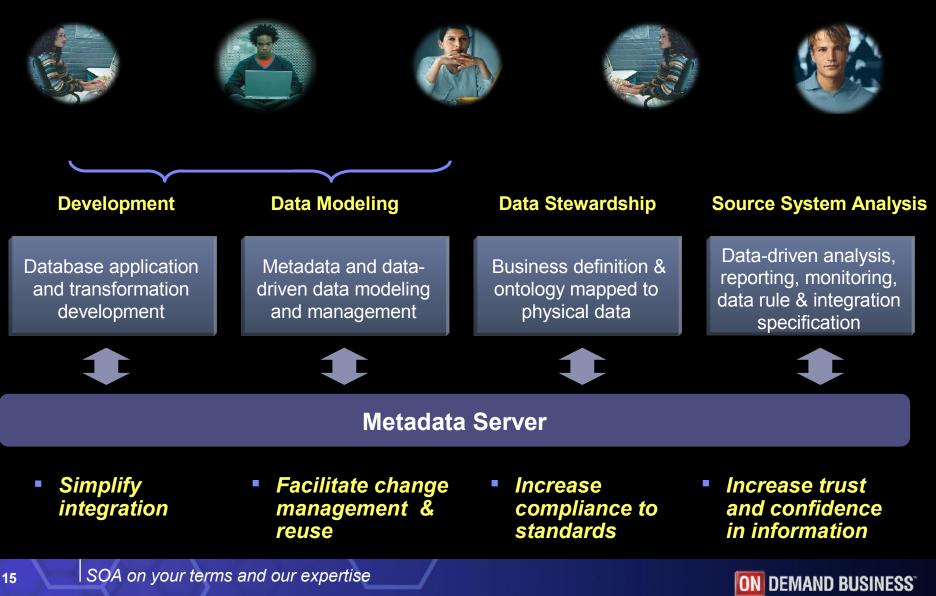
Create and manage business vocabulary and relationships, while linking to physical sources







Integrated Metadata Enables Shared Understanding



Why Should I Care About Cleansing Information?

Lack of information standards	Kate A. Roberts 416 Columbus Ave #2, Boston, Mass 02116				
 Different formats & structures across different systems 	Catherine Roberts Four sixteen Columbus APT2, Boston, MA 02116				
	Mrs. K. Rob	erts 416 Co	lumbus Suite	#2, Suffolk County 02	116
Data surprises in individual fields	Name		Tax ID	Telephone	
	J Smith DBA Williams & (Lime Cons. Co. C/O Bill	228-02-1975 025-37-1888	6173380300 415-392-2000	
 Data misplaced in the database 	1st Natl Provident HP 15 State St.		34-2671434 508-466-1200	3380321 Orlando	
Information buried in free-form fields	WING ASSY DRILL 4 HOLE USE 5J868A HEXBOLT 1/4 INCH WING ASSEMBY, USE 5J868-A HEX BOLT .25" - DRILL FOUR HOLES USE 4 5J868A BOLTS (HEX .25) - DRILL HOLES FOR EA ON WING ASSEM RUDER, TAP 6 WHOLES, SECURE W/KL2301 RIVETS (10 CM)				
Data myopia	19-84-103 RS232 Cable 6' M-F CandS				
 Lack of consistent identifiers inhibit a single view 	CS-89641 6 ft. Cable Male-F, RS232 #87951				
	C&SUCH6 Male/Female 25 PIN 6 Foot Cable				
The redundancy nightmare Repetitive data in a single source 	90328574 90328575 90238495 90233479 90233489		187 chines 187 1 Bus. M. 187	N.Pk. Str. Salem NH N.Pk. St. Salem NH O No. Park St Salem NH Park Ave Salem NH O Main Street Andover M	1456 04156 4156

90345672

I.B. Manufacturing

Park Blvd. Bostno MA 04106

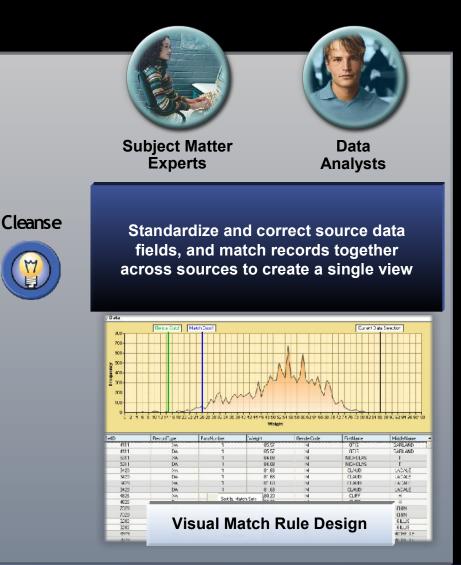
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16



Data Cleansing: Cross-Source Standardization & Matching

- Specialized data quality functions seamlessly integrated with DataStage
- Visual tools for defining complex matching and survivorship logic
- Ensures clean, standardized, deduplicated information
- Enables a single version of the truth



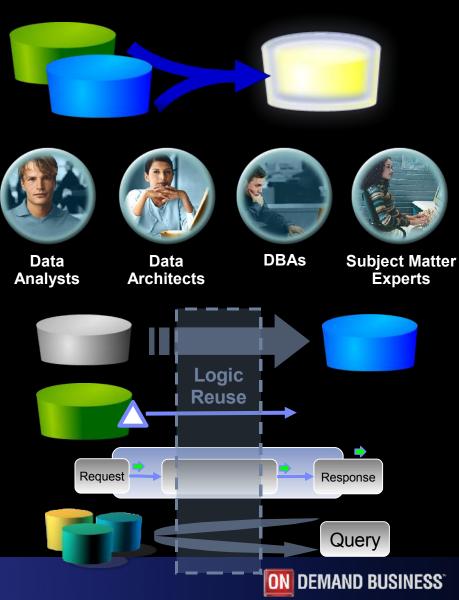




What Is Important About Transformation & Delivery?

- Transformation is key to enabling information to be used in new business contexts
- Designed for use by information experts using the understanding imparted by the metadata
- Transformation and Delivery can be reused across multiple mechanisms
 - Large volume batch movement
 - Real-time event-driven response
 - Service-oriented architecture
 - Federated query







Data Transformation & Movement

- Codeless visual design of data flows with hundreds of built-in transformation functions
- Optimized reuse of data integration objects
- Leverages parallel processing without requiring design changes
- Capable of supporting batch and real-time operations







Data Federation: WebSphere Federation Server

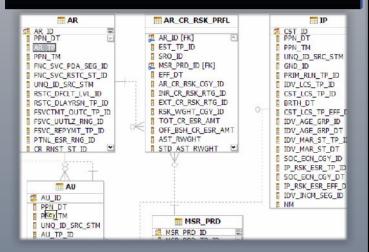
- Access diverse & distributed information as if it were in one system
- With single sign-on, unified views, function compensation, query and update
- Industry leading query optimization
- Visual tools for federated data discovery & data modeling

Federate



Access and integrate heterogeneous information across multiple sources as if they were a single source

Extend value of existing analytical applications by providing real-time access to integrated information







Federated Queries Make Integration as Easy as SQL

SELECT parameters_return_billto_key as BILL_TO_KEY

parameters_return_shipto_key as SHIP_TO_KEY CASES_SHIPPED GROSS_SALES URL Single

FROM GETKEYSSOAP GETKEYSREALTIME NN

GLOBAL SALES TRAN NN

BILLTO DIMENSION,

URL INVOICES

Single SQL Query Joins:

- ← Web Service
- ← XML Documents
- ← Data Warehouse
- ← Unstructured Data

WHERE getkeysrealtime_ship_to_number
getkeysrealtime_ship_to_number URL_INVOICES.shipno
ltrim(rtrim(translate(ship_to_number, ' ', x'0a')))
getkeysrealtime_ship_to_number
parameters_return_billto_key
ltrim(rtrim(translate(sales_order_number, ' ', x'0a'))
URL_INVOICES.orderno;





Rapid SOA Deployment

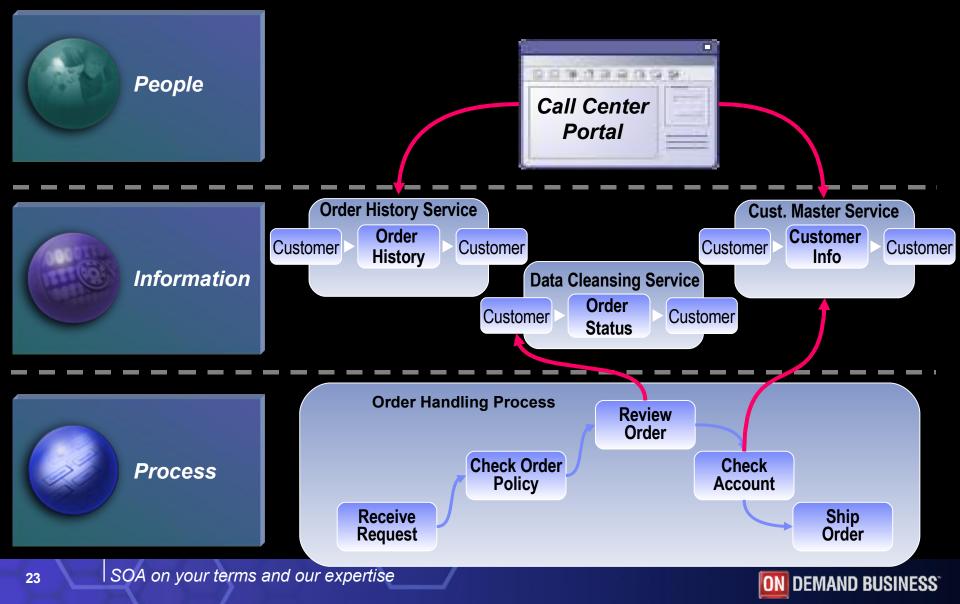
- Packages information integration logic as services that insulate developers from underlying sources
- Allows these services to be invoked as EJB, JMS, or Web services
- Provides load balancing & fault tolerance for requests across multiple Information Servers
- Provides foundation infrastructure for Information Services





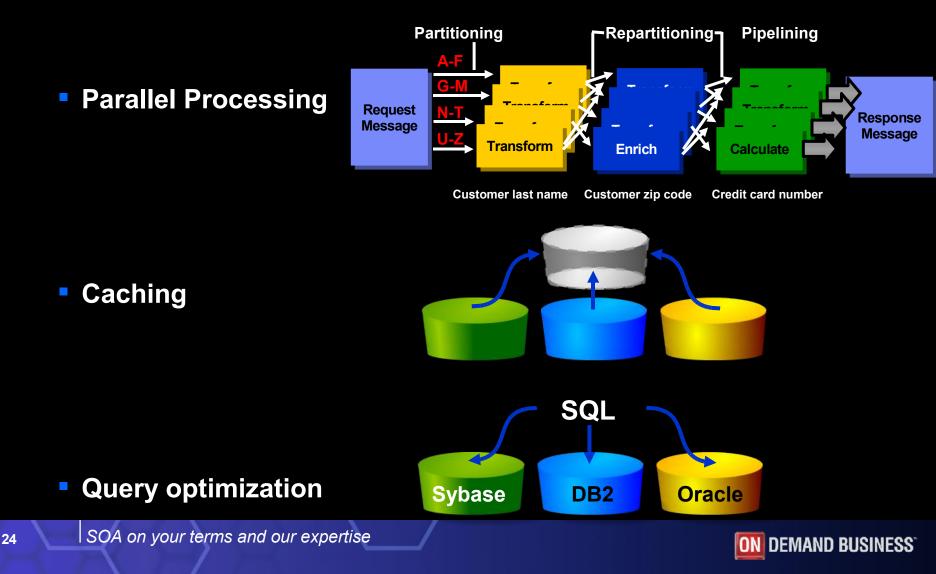


Actionable Information Services



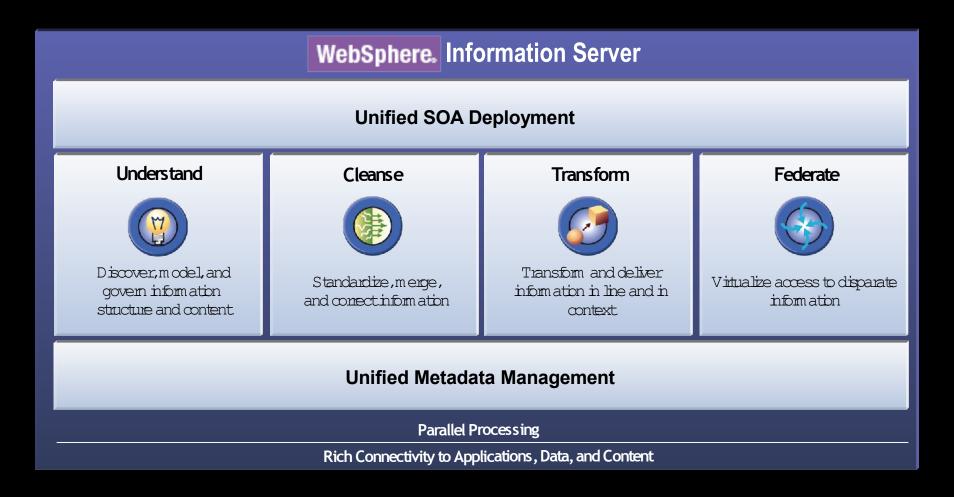


How Do Information Services Optimize My Information Access & Processing?





IBM WebSphere Information Server Delivering information you can trust





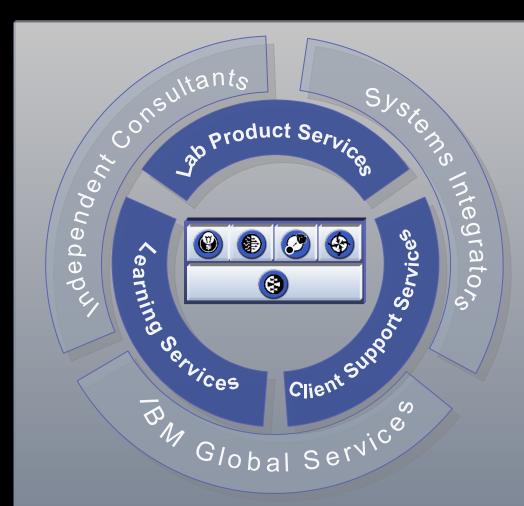


Customers Achieve Significant Productivity Benefits¹ Example ETL Project

Approx. Project Effort		
30%	Source System Analysis	• 50+% gain
20%	Data Cleansing	• 50+% gain
20%	Transformation Logic Construction	• 40+% gain
15%	Data Management Services	
10%	Application System Connectivity	30+% gain
100%		¹ Compared to hand coding – gathered from IBM project studies
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Information Integration Services Providing a Roadmap to Project Success



- Center of Excellence for Data Integration
- Iterations® Methodology
- Architecture Design/Support
- Education and Mentoring
- Enterprise Data Models
- Virtual Consulting
- Certification





Service-Oriented Data Warehousing Case Study – Harley-Davidson



28

Challenge: Improve flow of analytical information on inventory and local markets from corporate headquarters to dealer systems.

No reconciliation of external market and parts data with current dealer order forecasts and shipments data.

- Solution: WebSphere Information Server providing services around information in the enterprise data warehouse directly into dealer systems through open services.
- **Result:** Provides better access to up-to-the-minute information to dealers, reducing unnecessary reorders.

Enables closed-loop operational decision-making to improve inventory management, in-store sales, and customer satisfaction.





The Information Server Advantage Virtualizing the Information Infrastructure

- Comprehensive information integration infrastructure in a single product
- Open, heterogeneous approach
- Scalable, reliable, and high performance foundation
- Ongoing investment in innovation
- Proven solutions for critical business initiatives
- Domain expertise in all industries



Information On Demand 2006

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IBM Information On Demand 2006 October 15-20, 2006 Anaheim, California

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 - Business and IT executives, managers, professionals, DBA's and developers.
- Select from over 800 sessions
- Latest strategy and product announcements
- Large Expo Center, Hands on labs
- One on ones with executives and specialists
- Birds of a Feather roundtables
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Why attend:

- Participate in the PREMIER discussion on the future of Information Management
- Learn how the transformation to *Information as a Service* will help you unlock business value and drive competitive advantage
- Hear how your peers are realizing ROI
- Understand the roadmap to *long term* strategic advantage
- Learn best practices in your industry
- Receive the best in *technical education* and free certification
- Extensive opportunities for *networking* with both your *peers and industry experts*

TAKE BACK CONTROL





