Customer Testimony: Business Process Acceleration



Abu Hanifah

IT and Telecommunication Manager CNOOC SES Ltd.



Company Overview

- China National Offshore Oil Corporation (CNOOC)
 International Ltd. is an oil and gas company based in Beijing, the People's Republic of China.
- South East Sumatra Production Sharing Contract signed on September 6, 1968
- Operational area, including Pabelokan Island, lies 90 kilometres north of Jakarta bay, just beyond the Kepulauan Seribu Islands, with total area around 8,281.9 sq. kilometres
- Major product is crude oil and recently gas





Business Challenges

- Scattered geographic locations with a very high safety risk
- No readily available infrastructure, particularly telecommunication
- New work force with different way of working



IT Challenges

- Fit for purpose.
- Allow users to work smarter and produce better result.
- Instill change to the way users work If they keep doing things using the same approach, they will get the same result.
- Serve the next generation of users (Generation Y).



IBM Product Implementation

Hardware

- Software
 - o Lotus Domino Enterprise Server
 - o Lotus Sametime Server
 - o Lotus Sametime Gateway

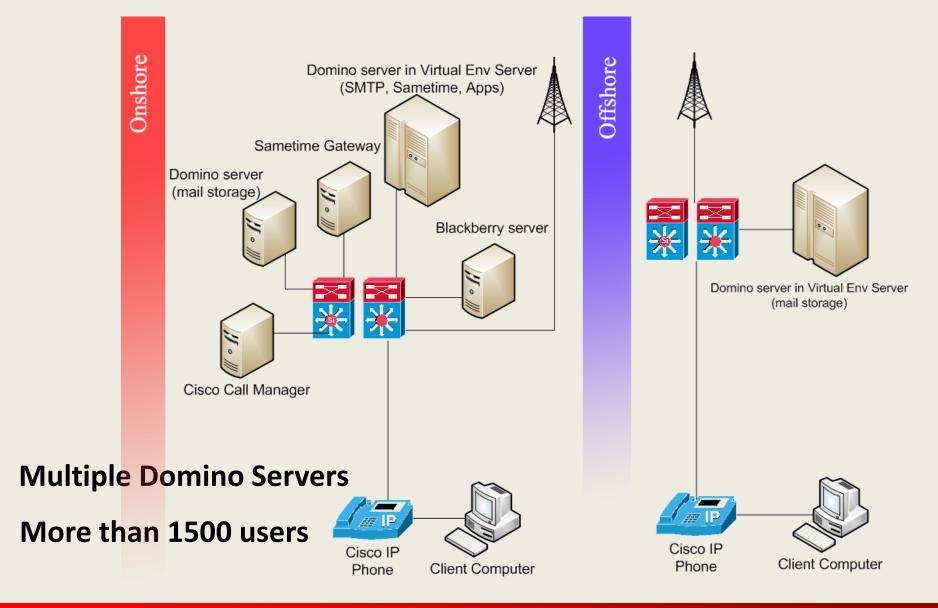


Product Ecosystem





Lotus Notes and Domino infrastructure





IBM Lotus Domino Implementation

- More than 1500 Users
- Custom Notes Applications :
 - o Approval (42 Apps)
 - o Document Management (224 Apps)
 - o File Repository (3 Apps)
- Integration with SAP R/3
- Blackberry Enterprise Service
- Integration with Cisco IP Phone
- Support and Services by Prisma Global Solusi as IBM Business Partner



Notes Applications

General Employee Services

Logon Request, Land Transportation Order Travel Request, Office Facilities Service Request, KKB Online

Oil & Gas Operational

Daily Production Report,

HSE Report

Boat Reservation

Pabelokan Accommodation Reservation System

External party related

Procurement Process & Approval (COMAP)

BP MIGAS AFE Approval

BP MIGAS Report

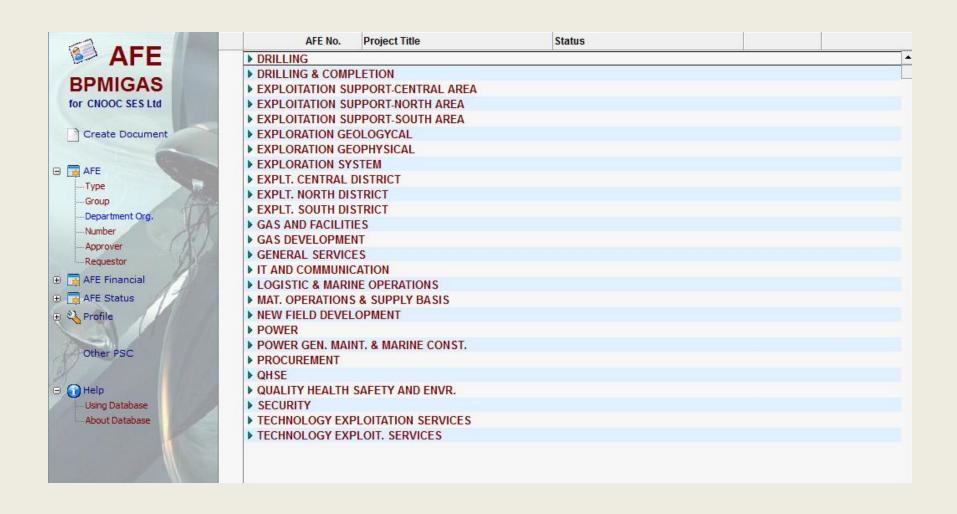


Pabelokan Accommodation Reservation



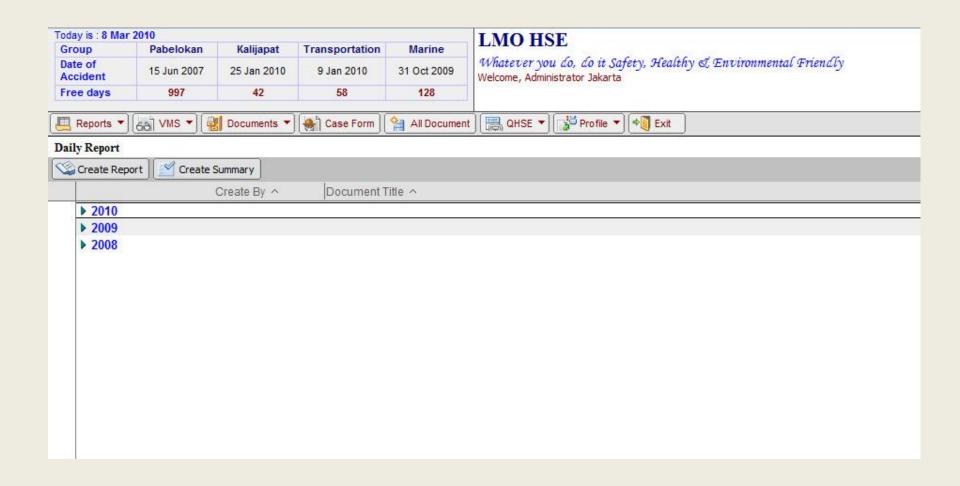


AFE BPMIGAS Approval

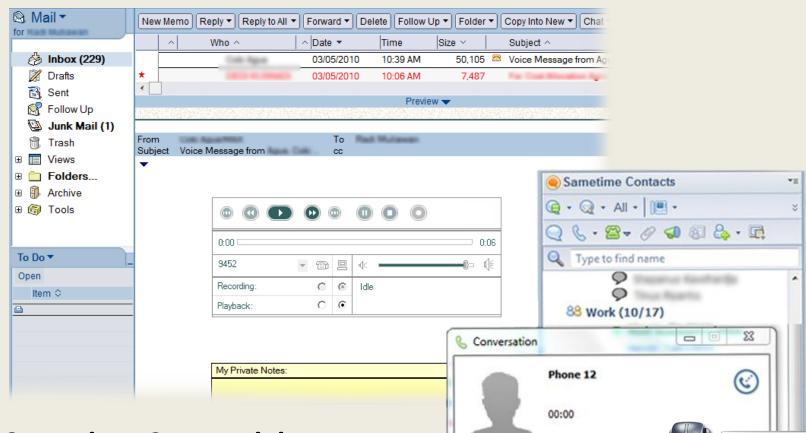




LMO HSE Report







88 Yahoo (3/7)

Lotus Sametime Connectivity

Features:

- Intra-company messaging and teleconference
- Gateway with GTalk and Yahoo Messenger
- Cisco Click to Call, integration with IP Phone
- Voice mail arrives in Lotus Notes Inbox



Value for CNOOC

- Accepted by next generation of users
- Accelerate and accountable business process
- Quicker decision making
- Safer, Smarter and Greener way of working



Thank You



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