

Smarter software for a Smarter Planet.

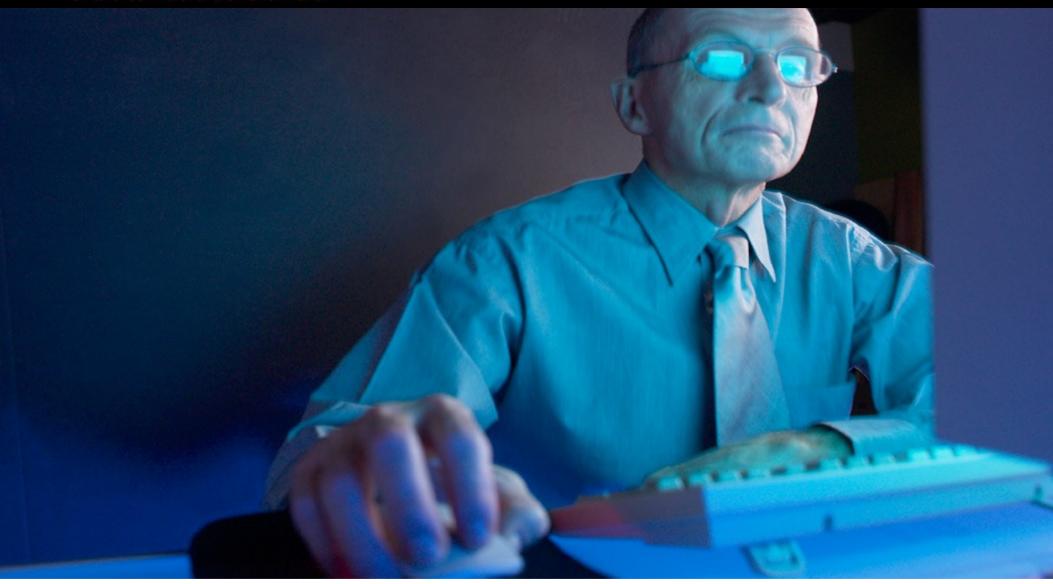
Collaborative and Web Content Meet Enterprise Content Management

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What you've been asking for

•A way to manage content for everyone in the company





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What makes that hard to provide

•Needs and expectations range across personal, team and enterprise requirements





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To Do List

- Contact Sales Te
- Coordinate sales
- Check flight sch

Notes

Reminders

Lists

Ideas

Informal

Ordinary

Spontaneous

Limited

Personal Content

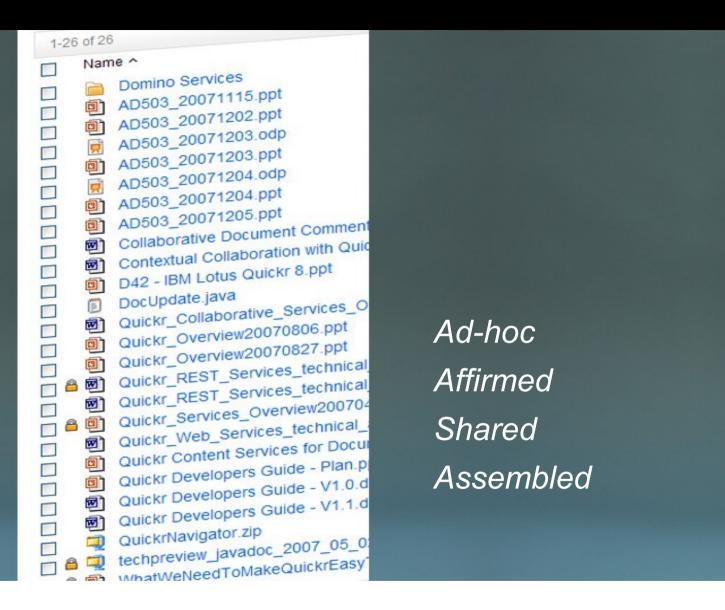
Focused on the individual





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Task Lists
Reports
Presentations
Findings



Team Content

•Part of a larger group

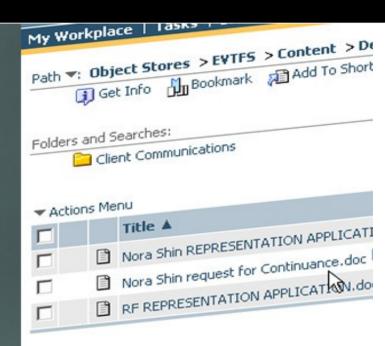




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Corporate Guidelines
Compliance Documents
Policies and Procedures
Legal Records

Notable
Far reaching
Significant
Consequential



Enterprise Content

Corporately significant



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What we've done to address this need

•Tightly integrated our collaboration and content management solutions





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Personal Wikis **Places** Libraries Forums Portal Blogs File Sharing

WCM



Shared One Author

Ad-hoc Fluid Many authors

Formal

Structured

Protected Many readers

ECM

What this has produced

•The most complete singlevendor, end-to-end content management system





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Welcome Mr. Louis Richardson [Not you?] [IBM Sign in]

Enterprise Content Management

Business Process Management

Content Management

News

Software > Information Management > Enterprise Content Management >

Agile ECM



Agile ECM

Empowering better decisions, faster.

Overview

Rapidly changing market conditions require organizations to quickly innovate, optimize their business and lower costs. And the need for speed increases daily. Only an ECM platform integrated with business process management can deliver the flexibility required to increase business agility. The IBM ECM portfolio integrates business process management to improve business agility and effectiveness, serving up content in context of daily, critical decisions - just at the moment it matters most.

The expression that ECM helps companies make "better decisions faster" is not a slogan; it's a reality for those successful companies that manage and deliver content for excellent customer service, maximum workforce efficiency and double-digit return on investment.

Agile ECM from IBM:

Empowers business users and their IT partners to rapidly and easily deploy ECM capabilities

Information Management

We're here to help



Easy ways to get the answers you need.



Call me



E-mail us

or call us at 877-426-3774 Priority code: 104CB73W

Agile ECM podcasts



→ Listen to Dave Caldeira, Director of ECM products and strategy (7.5 minutes) (8.43KB)

How can we say that

•IBM ECM leads industry in enterprise content management solutions





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Business IT People

A leader in Web 2.0 technologies, IBM has the software, services and hardware to help businesses gain value from Web 2.0 today.

Although there are many vendors touting their Web 2.0 products, IBM is one of a very few companies that is able to provide end-to-end Web 2.0 solutions for business. Our R&D labs have produced the award winning Web 2.0 innovations that we use every day to gain greater productivity and competitive advantages and now your company can take advantage of the same benefits. The IBM Web 2.0 vision combined with an extensive list of customer success stories will gain your



Social computing for business

Businesses of all sizes are gaining a competitive edge by tapping into social computing benefits.



Web 2.0 technologies for business

Bring together individuals, information and data to drive new market opportunities.



Web 2.0 platform for business

Use the Web as a delivery platform to assemble new, unique and consumable applications.



How can we say that

 Lotus leads industry in collaboration and social software solutions





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- Bridges the gap between content and collaboration
- Conduct the "messy business of collaboration" in Lotus Quickr, and leverage the strengths of ECM when/where appropriate
- Collaboratively author content in Quickr, use integration with ECM to:
 - participate in BPM process
 - deal with compliance issues apply record retention policy
 - store as an enterprise asset



It's the bridge

between collaboration and content





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- Provides the power and scale of ECM
- Rich and full featured advanced content capabilities within ECM
 - Advanced workflow and business process
 - Records management and retention
- Scalability
 - Can handle enormous volumes of content
 - Can manage extended lifecycles through storage management



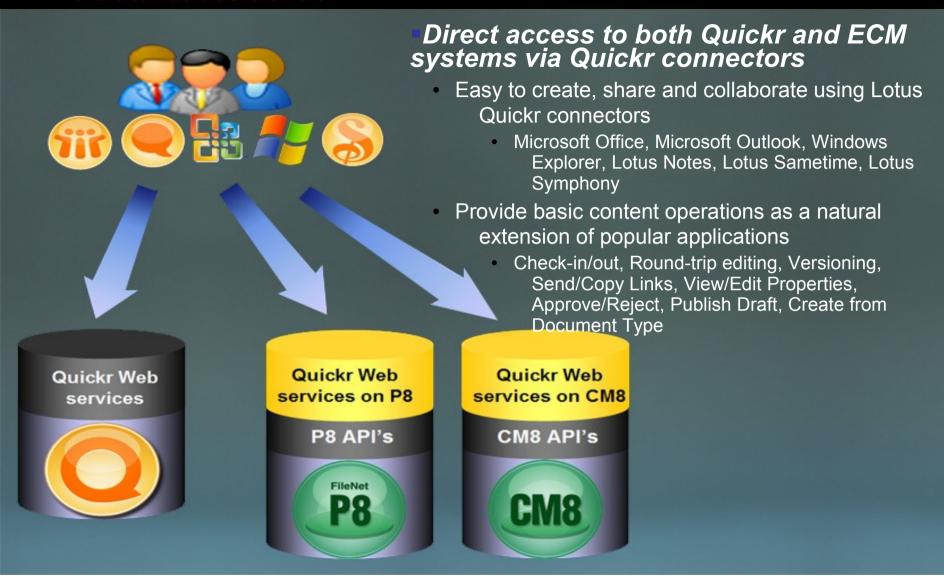
with significant strength

at both ends of the spectrum





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How it works

Desktop connectors





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Quickr Web UI exposes ECM integration to end users

- Quickr Web UI talks directly to Quickr server, but provides
 ECM integration via end user menu actions
 - User initiated document move, move with link, or copy into ECM
 - Create links to existing ECM content within Quickr
 - Display contents of ECM folders within Quickr easily using

feeds

Search ECM content from within Lotus Quickr

Web Services Integration





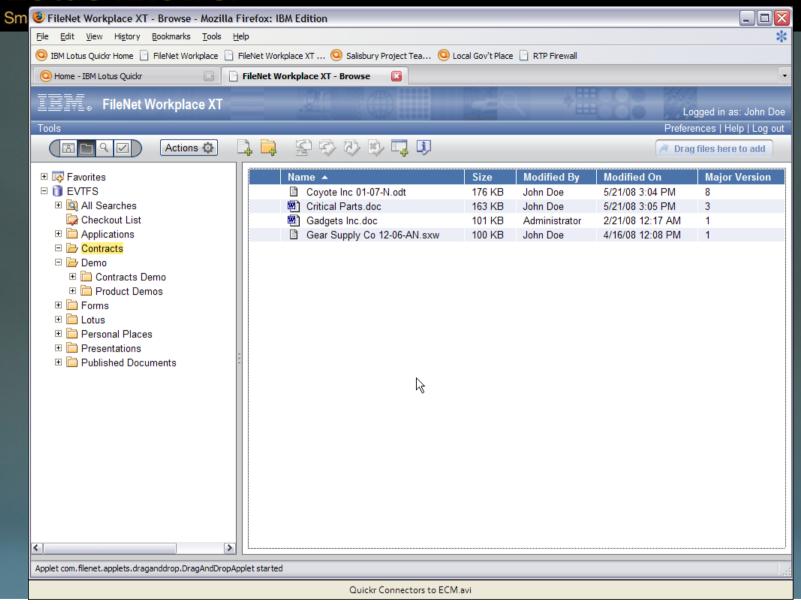
How it works

Web services



Quickr Web

services

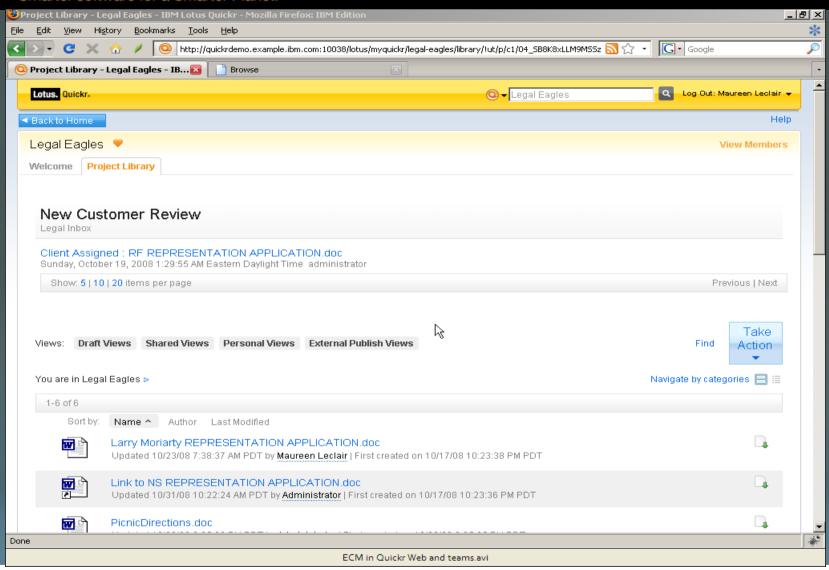


What it looks like •Connectors Demo





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What it looks like

•Quickr and ECM from Web 2.0





- Extends the reach of the ECM system to the casual user
- Leverages existing ECM repository and assets to a broader audience
- Direct access to both Quickr and ECM systems via Quickr connectors
- Provides Web 2.0 collaboration tools such as team rooms, blogs, wikis, forums, calendaring, tasks lists, etc.
- Extends ECM content into full collaboration and messaging space to include Lotus Connections and Lotus Sametime



What this means

to CM8 and P8 customers





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- Provides enterprise capable content management system features to the collaborative team environment
- Provides scaling options to allow for massive amounts of content storage and media management
- Offers rich set of advanced content features including records management, content specific business process management, imaging capture and indexing, advanced search, etc.
- Allows the integration of personal and team content within the context of their enterprise information architecture



What this means

 to Lotus Collaboration customers





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Flexible Deployment Options

- Two competitive bundles, plus the full use ECM +Lotus Quickr
- Plugs into and leverages existing desktop, email and P8 and/or CM infrastructures
- Lotus Quickr Connectors (applications integration) runs directly against both
 P8 and CM8 –NO Quickr Server environment required

Summary





Flexible Deployment Options

Single Vendor Solution

- Competitively Priced Offering
- Provides robust collaboration and application integration for both P8 & CM8
- Lab Services Offering available: ECM Services for Lotus Quickr (web services integration code, e.g. connecting Lotus Quickr to an ECM backend)
- Additional Services Requirements:
 - New Installations require install and configuration assistance for IBM
 FileNet Content Manager and IBM Content Manager, provided by:
 - IBM ECM Lab Services
 - IBM ValueNet and PartnerWorld Partners
 - Lotus ISSL Services available to team with ECM Lab Services for Lotus product expertise

Summary





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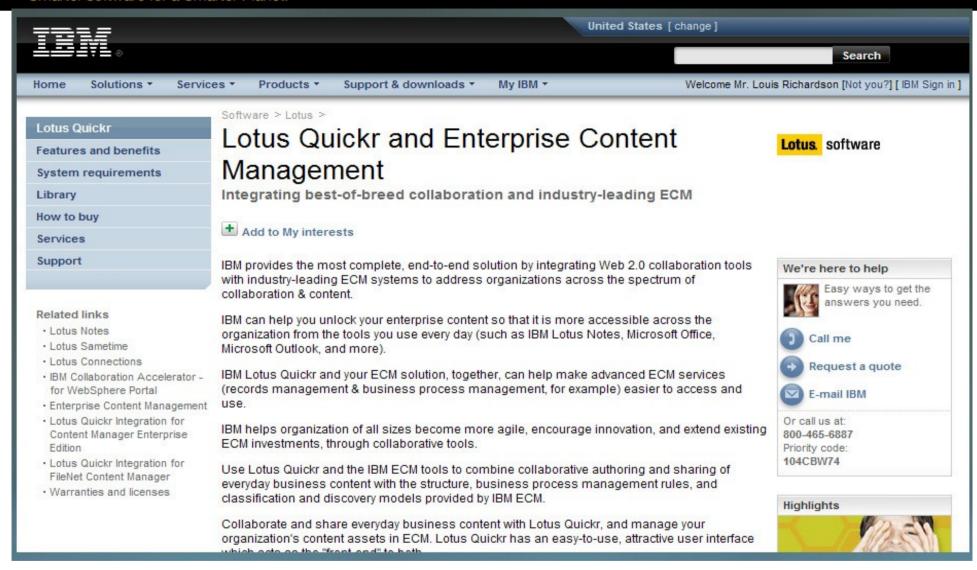
- Flexible Deployment Options
- Single Vendor Solution
- Best of Breed Collaboration with true enterprise class ECM system

Summary





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www.ibm.com/software/lotus/products/quickr/ecm/

•Or go to IBM.com and search for "Quickr and ECM"





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Thank You.



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